

**FCMB**



**FCMB GROUP PLC**

# **ANNUAL REPORT AND ACCOUNTS 2016**

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# FCMB GROUP PLC

## OUR VISION

To be the premier financial services group of African origin.

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## OUR MISSION

To attain the highest levels of customer advocacy, be a great place to work, and deliver superior and sustainable returns to our shareholders.

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## OUR CORE VALUES

- Professionalism
- Sustainability
- Customer focus
- Excellence

# ANNUAL REPORT 2016



# At FCMB, we place great value on being a responsible institution.

By creating a great place to work for our people, selling our products and services responsibly, effecting positive social outcomes and mitigating the environmental impact of our operations, we believe that we can make a greater positive contribution to our operating environment.

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Read more about our businesses at:  
[www.fcmbgroup.com](http://www.fcmbgroup.com)



# Introduction

# About FCMB Group Plc

## FCMB Group Plc

FCMB Group Plc's vision is to be the premier financial services group of African origin. Leadership, for us, is defined by the value of our franchise and the customer experience we deliver. At the centre of our organisation lies a talented workforce, focused on providing comprehensive, yet simple and reliable, services to customers. Our business activities include commercial and retail banking, investment banking, brokerage, wealth management and trustee services.

FCMB Group Plc is listed on the Nigerian Stock Exchange (NSE) with the ticker symbol 'FCMB' and has 19,802,710,781 ordinary shares held by over 521,000 shareholders as at 31 December 2016.

FCMB Group Plc and its subsidiaries (the Group) each function as separate and distinct operating companies with separate Boards of Directors and executives.

## History

FCMB Group Plc's roots date back to 1977, with the formation of City Securities Limited (CSL), a stockbroking and issuing house and registrar business. CSL rapidly climbed the league of issuing houses and brokers between 1977 and 1982, handling the listings and initial public offers of many of the leading blue-chip companies on the Nigerian Stock Exchange (NSE).

First City Merchant Bank Limited was established in 1982 with seed capital from the success of CSL. It began operations as a licensed deposit taker and merchant bank on 11 August 1983, assuming the corporate finance and issuing house activities of CSL and becoming the first Nigerian merchant bank to be established without government or international support. First City Merchant Bank Limited soon became a leading merchant bank in Nigeria, as measured by profitability, and, in 2000, the first and only merchant bank to achieve ₦1 billion profit.

With the advent of universal banking in 2001, First City Merchant Bank Limited converted into a universal bank. It changed its name to First City Monument Bank Limited and commenced commercial banking activities; its corporate finance activities were spun off into a new Subsidiary, FCMB Capital Markets Limited. In 2004, the Bank changed status from a private limited liability company to a public limited liability company, and was listed on the NSE in December of that year.

In 2010, the Central Bank of Nigeria (CBN) issued Regulation 3 (Scope of Banking Activities and Ancillary Matters, No. 3, 2010), which required banks to divest their non-banking businesses or retain them under a CBN-approved financial group structure. In response, FCMB Plc developed a group restructuring plan (Compliance Plan) and secured the CBN's approval of the plan in December 2011.

As a result of this reorganisation, the newly created FCMB Group Plc became the holding company, with First City Monument Bank Plc (FCMB Plc), CSL Stockbrokers Limited (CSLS) and FCMB Capital Markets Limited (FCMB-CM) as direct subsidiaries. Shareholders of FCMB Plc were also migrated to FCMB Group Plc via a one-for-one share exchange between FCMB Group Plc and FCMB Plc.

FCMB Plc, the Bank, was thereafter re-registered as a limited liability company, becoming First City Monument Bank Limited (FCMB Limited). In 2014, CSL Trustees Limited also became a direct subsidiary of FCMB Group Plc.

## Subsidiaries of FCMB Group Plc

FCMB Group Plc's subsidiaries are leaders in their respective markets and they provide significant cross-sell synergies and earnings diversification for the Group.

# About FCMB Group Plc

Continued

## First City Monument Bank Limited (The Bank) (100% Beneficial Ownership)

The Bank, the flagship of the Group, employs about 2,610 full-time staff, and has approximately 3.7 million customers and 204 branches distributed across every state of the Federal Republic of Nigeria. The Bank is a top 10 lender in Nigeria and a parent company to two subsidiaries, FCMB Bank (UK) Limited and Credit Direct Limited (CDL). CDL is the leading micro-lender in Nigeria and provided financial support to over 218,000 borrowers, amounting to almost ₦22 billion, in 2016.

## FCMB Capital Markets Limited (100% Beneficial Ownership)

FCMB Capital Markets Limited is licensed by the Securities and Exchange Commission of Nigeria (SEC) as an issuing house and financial advisor.

FCMB Capital Markets Limited specialises in project and structured finance, equity and debt capital raising, M&A advice, and other financial advisory services to top-tier corporate entities. FCMB Capital Markets remains a market leader in its field.

## CSL Stockbrokers Limited (100% Beneficial Ownership)

CSL Stockbrokers (CSLS), licensed by the SEC, is a leading stockbroking and investment management firm in Nigeria. Its equity and macroeconomic research is recognised internationally and the firm executes a significant share of the international portfolio trades on the NSE.

CSLS is positioning itself to be the leading conduit for portfolio investment into Sub-Saharan Africa. CSLS's subsidiary, First City Asset Management (FCAM) Limited, provides portfolio and fund management services to high net worth individuals and institutional clients. FCAM currently has assets of ₦21.4 billion under management.

## CSL Trustees Limited (100% Beneficial Ownership)

CSL Trustees Limited (CSLT), an SEC-licensed company, partners with clients to ensure fund assets are kept securely and serviced properly, in the interest of beneficiaries. CSLT's expanded trustee services include debenture trustee, security trustee, facility agent, escrow agent, management of private trusts, employee stock ownership plans and employee welfare trustee.

The Company's technical specialisation, individualised client focus, national coverage (enabled by FCMB Limited's distribution network), responsiveness and monitoring programmes have enabled it to become one of the fastest-growing trustees in the country. CSLT is increasingly the choice of trustee for lenders, borrowers and investors.

**More information can be found at:**  
[www.fcmbgroup.com](http://www.fcmbgroup.com)

FCMB Group Plc, First City Plaza, 44 Marina, Lagos, Nigeria.

Tel: +234 (0) 1 279 8800 or  
+234 (0) 700 3262 69 2265

For further information about the performance of our subsidiary businesses, please see pages 17–22.

## From the Archives of the Founder



**Otunba Michael O. Balogun, CON**  
Founder

**“Except the Lord build the house, they labour in vain who build it: Except also the Lord keep the City, the watchman waketh but in vain” (Psalm 127:1) “Christ continues to be our Cornerstone and on Him alone we build!”.**

These two quotations from the Scriptures have inspired me in writing this year, my reflections on the state of our Bank in my usual contribution to the Annual Report every year. Indeed our dear Institution, FCMB Group has arrived at a junction which I can only describe as a “Watershed” and the good Lord continues to inspire us as to the way forward. The Board of Directors of the Group have thoughtfully decided on the way forward on our arrival at what I would describe as a significant watershed in the history of our Bank.

Before I go forward to describe the Divinely inspired steps on our arriving at this watershed, let me refer to some of the contents of my contribution to last year, 2015 Annual Report. I mentioned the quality of our resilience in maintaining our Culture of Excellence. I also referred to a “macro-economic dysfunction”, both in the general economy of the country, and the business environment, particularly in the banking industry. This dislocation in our economy is still very much with us and while we are battling with the economic recession in the country, our bank has seamlessly complied with a certain regulation of the Central Bank of Nigeria which stipulates a term limit of 10 years or two terms of 5 years each for a Chief Executive of a commercial bank to step down, and vacate his board position for three years before he could aspire to return to that position.

Permit me to congratulate both our Board and the Management of the Group for their diligence, competence and resourcefulness which with God’s guidance, we have used as our armour to select a worthy successor to the current Chief Executive of the commercial bank from within our ranks. I am referring to one of our committed Directors, Adam Nuru, who is the erstwhile

# From the Archives of the Founder

## Continued

Executive Director (Business Development) and who has to his credit, amongst other things, his outstanding performance in growing exceptionally, our business in Abuja and the Northern states.

The erstwhile Chief Executive Officer of the commercial Bank, Ladi Balogun has become the Chief Executive of the Holdco - FCMB Group. Ladi Balogun has laid the foundation with the resources which the good Lord has endowed him, to transform a fledgling merchant bank into a large and successful commercial bank with over 4 million customers and still growing. The bank remains the flagship of our Group, which includes our Capital Market activities such as FCMB Capital Markets Limited, our Stockbroking franchise, CSL Stockbrokers Limited, our Assets Management unit, First City Assets Management Limited, as well as our City Securities Trustees Limited. We have also been able to create highly successful subsidiaries of the commercial bank, namely, Credit Direct Limited, and also a profitable London franchise, FCMB Bank (UK) Limited. It is indeed a mark of our resourcefulness that has enabled us to move forward and be expanding in a way that inexorably would put a stamp on our competence and innovativeness. The point I am trying to make here is that when we were called upon to implement a seamless succession, we did not find ourselves wanting. We have been able to cope with both the difficult economic environment, whilst building a solid leadership “bench” that has allowed us to benefit from continuity as we change the baton of leadership in the commercial bank. As I said last year, our resilience and Culture of Excellence have made us to be an all-weather bank and we are already showing remarkably better results in all the areas of our competence in spite of the drag that was caused by the high level of loan impairments which we experienced in this recessionary environment.

We are continuously refining our strategies and are confident that we are on the right path. Our robust retail franchise and the use of technology are paying off. We continue to acquire more customers, also continually improving their

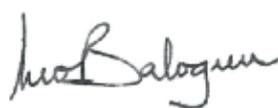
experience with the Group, whilst creating greater efficiencies through greater automation and the use of technology. These modest successes in difficult times both in terms of our customers and financial performance, should gladden the hearts of those of us who are involved, either as Founder, Stakeholders, Shareholders, as well as interested observers.

Our Management team continues to show considerable resourcefulness, so much so, that FCMB is becoming a household name in communities across the length and breadth of the country. Having laid this foundation for the bank, we intend to replicate such efficiencies, innovation and franchise growth across all operating companies of FCMB Group Plc, through the group-wide leadership of Ladi Balogun.

We are looking into a bright future and the changes in Management at the bank and Group level would appear to someone like me as being timely. Hence, in my appreciation of the Board, Management and staff, I would pray that “God give us men, a time like this demands” and I am once again repeating that I am proud of the quality of the leadership we have in the Group and would continue with the chorus, “thank you Lord for what you continue to do for us”.

Indeed our Management teams across the Group are sure-footed in the delivery of their mandate. We can only look forward continuously that the future is very bright for us. We are reassured that we are on the right course to add more value and happiness to our shareholders, customers and other stakeholders.

God bless you all. (Amen)



**Otunba Michael O. Balogun, CON**  
Founder

# Chairman's Statement



**Dr Jonathan A D Long**  
Chairman

Ladies and Gentlemen, Fellow Shareholders, it is again my pleasure to welcome you to the Annual General Meeting of FCMB Group Plc (“the Group”), the fourth such Annual General Meeting since the inception of the Group, to present the Group’s annual results to you and, in particular, to thank you for your continued support throughout 2016. Although the Group faced many challenges in 2016, I am pleased to say that these were met with professionalism and commitment from the personnel of our Group companies.

## Structure of the Group

The responsibility for monitoring the activities of First City Monument Bank Limited, FCMB Capital Markets Limited, CSL Stockbrokers Limited and CSL Trustees Limited lies with the Group Board. 2016 was the third full year of these companies’ operations under the holding company structure which enables the Group to own these different but strategically linked companies.

The membership of the Board was unchanged in 2016. The board of FCMB Group Plc consists of Mr Peter Obaseki, in the role of Managing Director, together with Mr Ladi Balogun, Alhaji Mustapha Damcida, Mr Olutola O Mobolurin, Mr Martin Dirks, Professor Oluwatoyin Ashiru, and Dr (Engr) Gregory O Ero as non-executive directors, Mr Bismarck Rewane and Mr Olusegun Odubogun as non-executive independent directors, whilst I am the non-executive Chairman. The Board monitored the implementation of the 2016 business plan during the year, holding full meetings on five occasions with an average attendance rate of 88%.

# Chairman's Statement

## Continued

It is critical to the success of the holding company structure that the Board is supported by three Committees that report to it. These are the Board Risk, Audit & Finance Committee, the Board Governance and Remuneration Committee, and the Statutory Audit Committee. The Board Risk, Audit & Finance Committee, which consisted of Mr Bismarck Rewane, Mr Olusegun Odubogun, Mr Ladi Balogun, Dr (Engr) Gregory O Ero, and Mr Martin Dirks, met on four occasions in 2016 with an average attendance rate of 90%. The Board Governance and Remuneration Committee, which consisted of Mr Olutola O Mobolurin, Professor Oluwatoyin Ashiru, Mr Ladi Balogun and Alhaji Mustapha Damcida, met on four occasions with an average attendance rate of 81%. The Statutory Audit Committee, which consisted of Alhaji S B Daranijo, Evangelist Akinola Soares, Alhaji B Batula, Mr Bismarck Rewane, Mr Olutola O Mobolurin and Mr Olusegun Odubogun, also met on four occasions with an average attendance rate of 95%. These committees enable the Board of FCMB Plc to monitor and supervise the implementation of business plans by each company in the Group on a regular and consistent basis.

### Macroeconomic Environment

2016 was marked by several unexpected international developments, some of which raise significant questions for Nigeria's relations with the rest of the world. On 23 June 2016 a majority of voters in the United Kingdom chose to leave the European Union, an exit whose terms will, in all probability, take several years to work out. On 8th November voters in the United States of America chose Mr Donald Trump as their 45th president, thus appointing an administration which is determined to change the USA's foreign relations, including trade and diplomatic relations, in a dramatic way. It is therefore only reasonable to expect that the entire world order, of which Nigeria is an important part, is likely to change significantly.

Macroeconomic conditions were also not helpful to Nigeria's cause in 2016. The average price

of oil during 2016 was USD44.08 per barrel (Brent), compared with an average of USD52.31 per barrel during 2015, although the second half of the year did see some growth in world oil prices. Unfortunately, continued unrest in the Niger Delta region prevented Nigeria from taking full advantage of this growth and the country's production fell from above two million barrels per day in 2015 to substantially below this level during 2016. The combined effect was to lower the earnings of Nigerian oil exploration companies and to reduce government revenues from oil. This in turn put pressure on the exchange rate of the naira.

The value of the naira in the interbank market fell from ₦199.00/USD1.0 to ₦314.94/USD1.0 during 2016. The bulk of this depreciation took place during a single trading day in June when the naira in the interbank market fell from ₦199.00/USD1.0 to ₦283.50/USD1.0. The Central Bank of Nigeria subsequently continued to employ administrative measures in order to manage the exchange rate. However, the value of the naira in the parallel foreign exchange market, reflecting shortages of US dollars overall, fell from ₦266.00/USD1.0 to ₦490.00/USD1.0 during 2016. Among the effects of the naira's weakness in foreign exchange markets was a substantial reduction in imports during the year.

The Nigerian economy began to contract in 2016. Though the contraction in gross domestic product in the first quarter of 2016 was at the moderate rate of -0.42% year on year, a recession was soon apparent. The second quarter recorded a slowdown of -2.06% year on year, and the third quarter brought a slowdown of -2.24% year on year. This was combined with a rise in inflation, stemming in part from a rise in the cost of imported goods. Inflation began the year at 9.6% year on year but had climbed to 16.5% year on year by June. Shortly after this, in July, the Monetary Policy Council of the Central Bank of Nigeria raised its Monetary Policy Rate from 12.00% to 14.00%. Policymakers were dealing with the twin problems of a weak economy and rising inflation.

## Profits and Per Share Information

In my statement in the 2015 Annual Report and Accounts, I advised that several factors could combine to pose significant headwinds to the Group in 2016: low oil prices; stretched government finances; a weak consumer and continued pressure on the manufacturing sector. These problems became evident during 2016 as borrowers faced mounting difficulties. Yet it was possible for the Group to report profits after tax in 2016 of ₦14.34bn, and I believe that this resulted from the professionalism and commitment of our staff, as well as the strength of the Board and Committee structure of the Group. For the second year in a row your Board has recommended a dividend of 10 kobo per share. This represents a dividend appropriation of ₦1.98 billion and a dividend payout ratio of 14% on profits after tax.

## Outlook

There was at least some improvement in macroeconomic conditions towards the end of 2016. By the end of 2016 the price of oil had risen steadily from a low point, reached in January of that year, of USD26.39 per barrel (Brent) to a high point of USD55.41 per barrel on 30 December. The government continued its efforts to bring stability to the Niger Delta. The agricultural sector, which accounts for approximately a quarter of gross domestic product, continued to record growth during the year. The government did not deviate from its course, namely that of encouraging domestic production in order to reduce the nation's dependence on imports.

However, many of the difficulties facing Nigerian businesses remain. Levels of activity remain subdued, particularly in the manufacturing sector. Problems continue to beset the foreign exchange markets so that the naira's exchange rate in the parallel market far exceeds the interbank rate, indicating continued US dollar shortages. Inflation remains at a level which is elevated in comparison with previous years. The consumer continues to be under pressure and government revenues are weak. The economy is

undergoing a painful transformation as it adapts to a world in which oil prices no longer reach USD100.00 per barrel.

It seems likely that the Group will continue to face headwinds in the year ahead, no matter how government and monetary authorities adapt their respective policies. Although the rise in oil prices brings some comfort, the necessary structural adjustments to the economy bring challenges to many customers of the Group. It is therefore difficult to give reassurance about business conditions this year, particularly in view of an uncertain global macroeconomic environment.

However, as in past years, the Group has shown itself capable of weathering the storm, and I am confident that the year ahead will prove to be no exception. We are grateful for the considerable abilities and professionalism of our staff. We recognise both our staff and the members of our Boards and Committees as contributing to the prosperity of the Group. I am confident that in 2017 they will continue to lay the foundation for future success.

Thank you very much for your attention.



**Dr Jonathan A D Long**  
Chairman

# Managing Director's Report



**Peter Obaseki**  
Managing Director

Distinguished Shareholders, it is my pleasure and honour to present a summary report on the key issues that impacted our businesses in 2016. The year started with the price of Bonny Light, the benchmark crude oil price, hovering around USD30.66/per barrel, began recovery mid-year to USD45/per barrel and eventually stayed steady at above USD50 per barrel for the rest of the year. Apart from price, there were also supply disruptions in the Niger Delta that reduced output from a peak of 2.1 million barrels per day in December 2015 to 1.5 million barrels per day in August 2016 and started recovering to around 1.8 million barrels per day towards the end of the year. This adversely affected the fiscal operations of all tiers of government and the balance of payment position with the rest of the world. The most significant issue in the year was the need for appropriate adjustments in the foreign exchange rate in order to maintain stability at a new equilibrium; this issue remained unresolved with consequent low capital inflows, wide divergence in the foreign exchange markets and sharply reduced transaction velocity across the money and capital markets. Overall GDP growth which was 2.11% in 2015, down on the prior year, came in at a negative of 2.06% year on year at the end of the second quarter of 2016; the economy entered recession in 2016.

In the banking industry, where we have a high concentration of capital allocation, growth drivers were few, competition intensified and regulatory costs continued to be very significant. Industry total assets which grew 2.3%, to ₦28.1 trillion in 2015, increased to ₦32.1 trillion as at August 2016 with a year-on-year growth of 13.98%. Industry total deposits stood at ₦23.4 trillion as at August 2016 with a year-on-year growth of 7.6% compared to ₦21.8 trillion at the end of 2015. It should be stressed that on an inflation and exchange rate-adjusted basis, these growths were significantly less, flat or negative. Deposit growth of 7.6%, which was negative in real terms, suffered from fiscal spillover, reflected in salary and contractors' payment backlogs, treasury single account

implementation, crowding-out effects of monetary operations which attracted deposits from banks to government treasury instruments and relatively low import volumes. On the loans side, growth in 2015 was 0.35% to ₦12.31 trillion; this contrasts to a comparable period growth of 20.9% to ₦15.1 trillion in August 2016, largely on the back of depreciation in the value of the domestic currency. The elevated risks, linked to economic recession, in the operating environment led to a conservative liquidity and capital preservation stance.

The operating environment for capital markets and stock broking businesses remained largely unchanged and uncondusive from 2015 to 2016. Market capitalisation at the Nigerian Stock Exchange dipped by 6% to ₦9.255 trillion from ₦9.859 trillion at the end of 2015; the number of listed companies dropped by 14, from 184 to 170; the number of equity stocks also dropped by 15, from 190 to 175; and no new listed entity came into the market in 2016. The level of foreign portfolio capital inflows reduced from \$9.64 billion at end 2015 to \$5.12 billion in the comparable 2016 period. On the debt capital market side, the illiquidity and uncertainties around the foreign exchange markets made it extremely difficult to fund new projects or, indeed, service outstanding debts denominated in foreign currencies.

The pension industry saw a growth of 16% September year on year, to ₦5,961 trillion; this was significantly driven by high returns on government treasury instruments, which formed the overweight asset class. The weight of government treasury instruments was 70.1% in 2016 compared to 67.2% in 2015; asset allocation to equities was 10.23% compared to 11.87% in 2015, while allocation to money market securities was 6.93% compared to 9.3% in 2015. This trend underscores the migration of asset classes towards government treasuries where returns have been higher; the high return on an overweight asset class was the key driver of assets under management (AUM) growth, masking out the weak growth from

fresh registration, additional contributions and more rapid withdrawals due to the challenging employment situation. Apart from backlog of unpaid salaries, those affected by retrenchments have had to draw down partially on their retirement savings. However, the overall soundness, safety and outlook of safety of this sector remains robust. It is hoped that as the economy picks up, AUM growth will be driven by funded new registrations and programmed contributions on existing accounts.

Despite the challenges enumerated above, the Group benefited from its net foreign currency balance sheet structure as well as its improving retail franchise; we also saw sustainable momentum in the asset management and trusteeship businesses. Overall, profit after tax came in at ₦14.1 billion compared to ₦4.8 billion in 2015, a growth of 197%, on a total assets base of ₦1.17 trillion. The banking group accounted for ₦12.08 billion or 85% while the holding company contributed ₦1.615 billion or 11%, through currency revaluation upsides; the other operating companies, namely Capital Markets and Stock Broking, accounted for the balance.

The Group continued to place a premium on cost efficiencies, optimised risk-weighted assets and prudential buffers by maintaining healthy liquidity and capital positions, and the return on equity improved to 8.3% from 3% in 2015, indicating a return to the upward trend of 11.6% in 2013 and 14.6% in 2014.

The outlook for 2017 is a function of some key domestic and international factors, including a clearer foreign exchange policy and concrete plans by government to move the economy out of recession; we also expect the ripple effects of the new government in the United States and the Brexit implementation to impact trade and capital flows. Our strategic thrust over the planning cycle will be accelerated to create more value for shareholders, by maintaining focus on and ramping up retail momentum across the Group, deepening our customer base in wealth management, continuing to deleverage the

# Managing Director's Report

Continued

balance sheet, consolidating digital services as a key value driver and sharpening cost efficiencies. We will seek effective portfolio optimisation, subject to regulation, by consolidating some of the operating companies in the Group in order to deliver cost and cross-sell synergies. We expect revenue diversification by improving upon non-bank operating companies' share of Group revenue.

I wish to thank our esteemed shareholders for their support; we deeply appreciate the patronage of our customers across the Group and put on record the unwavering professionalism of our leadership team and staff.

Thank you.



**Peter Obaseki**  
Managing Director  
FCMB Group Plc



# Operating Review

## 2016 Awards Won

FCMB Group Plc's commitment to excellence was recognised in 2016 by a number of awards:

### emeafinance

Europe • Middle East • Africa

EMEA Finance (African Banking Awards)

#### **Best Power Deal – Azura-Edo IPP**

Project Finance Awards

#### **FCMB Capital Markets Awards**

FCMB CM was the local loan arranger of the Bank of Industry's Power and Airline Intervention Fund for the Azura-Edo Independent Power Plant (IPP), which is the first of a new wave of project-financed greenfield IPPs currently being developed in Nigeria. A range of financial institutions, including the World Bank Group, DFIs, and local and international commercial banks, raised c. USD870 million financing for the development of the first phase of the Azura-Edo IPP.



African Association of Small and Medium Enterprises

#### **Best African Small and Medium Enterprises Development Bank of the Year**

November 2016

First City Monument Bank Limited



Brand Journalists' Association of Nigeria

#### **Most Rewarding Sales Promotion Award 2016**

November 2016

First City Monument Bank Limited

# First City Monument Bank Limited's

## Business Performance Highlights



**Ladi Balogun**  
Group Managing Director/  
Chief Executive Officer  
First City Monument  
Bank Limited

### 2016 in Perspective

The domestic macroeconomic environment in 2016 remained bleak largely due to the impact of scarce foreign exchange, low fiscal activity and the resultant drop in aggregate demand, which plunged the economy into its first recession in a quarter of a century. The high cash reserve requirement ratio of 22.5%, Monetary Policy Rate (MPR) of 14% and treasury bills rate of 17% during the year further worsened the market liquidity position and related cost of fund for the banking industry. The inflation rate, which closed at 18.6% in 2016, also exacerbated the challenging operating environment. All these factors created a high-risk business environment with limited opportunity for growth.

Despite the above, the net revenue position of our Bank increased 33% from ₦84.9 billion in 2015 to ₦112.6 billion in 2016, though significantly driven by revaluation surplus of about ₦26.5 billion. Over the last decade the Bank has built a robust dollar balance sheet and retained earnings, that is shielding our capital from the effects of naira devaluation. Specifically, 57% of our capital is in foreign currency.

Net interest income also grew 9% year on year from ₦62.8 billion in 2015 to ₦68.6 billion in 2016 on the back of about 7% reduction in our interest expense, reflecting an early impact of ongoing cost-of-fund reduction initiatives.

Net fee and commission income exhibited some resilience, reducing marginally by 6% from ₦14.3 billion in 2015 to ₦13.5 billion in 2016 despite a 27% erosion in foreign currency-related card income attributable to lingering FX shortage and limitations on card usage abroad. Diligent implementation of our cards strategy and increased migration of our retail customers to mobile platforms are driving the increase in transaction income to replace lost income and sustain the earning stream.

Our medium-term cost-optimisation initiative gained more momentum in the year, with a 1% reduction in operating expense from ₦64.3 billion in 2015 to ₦63.4 billion in 2016, compared to an increase of 3% in 2015 relative to its prior year and an 18.6% inflation rate. This

# First City Monument Bank Limited's

## Business Performance Highlights continued

trend is consistent with our long-term plan to continually identify and discontinue inefficient processes. Further cost-savings options are already identified for implementation in 2017, largely through automation and moving more of our services to digital channels.

We committed the vast majority of our currency revaluation gains towards increasing provisions for possible loss on financial assets during the year from ₦14.1 billion in 2015 to ₦35.3 billion in 2016. The impact of this is a more conservative valuation of our financial assets. A major objective for the Bank is to create a low-risk business over the next few years, therefore we continue to make aggressive provisions for our speculative-grade borrowers. Combined with significantly higher underwriting standards, we are confident that the Bank will, within the next two years, be in a position to command a significantly improved risk rating on account of asset quality and cost of risk.

The net effect of the operating performance, the loan loss impairments and the revaluation gains was a much improved net income position from 2015. Overall, the banking group profit before tax (PBT) increased 112% from ₦6.5 billion in 2015 to ₦13.8 billion in 2016.

The balance sheet size remained flat, growing 1% from ₦1.15 trillion in 2015 to ₦1.16 trillion in 2016. The appreciation in the foreign currency components of the monetary items in the balance sheet and the sustained growth in our retail business offset the reduction in our corporate loan book and institutional deposits.

Our loan book grew by 11% in nominal terms to ₦659 billion by December 2016, mainly due to the revaluation of our dollar loans. This implies a net reduction in our dollar lending activities, particularly short-term trade finance due to the illiquid currency market.

Total deposit volume also declined 7% on account of our strategy of reducing volume of fixed deposits in our balance sheet and replacing with less expensive borrowed funds. Low cost deposits, however, grew marginally by about 1%.

Overall, key operating ratios remained robust with the regulatory capital adequacy ratio

reducing marginally by 3% to 16.5% in 2016, while cost-to-income ratio reduced 26%, from 75.8% in 2015 to 56.3% in 2016, on the back of the revaluation surplus impact on income. Liquidity ratio, however, declined from 35.8% in 2015 to 31.2% in 2016, as a result of the impact of cash reserve ratio (CRR) and pay down on expensive deposits to manage cost of fund.

Worthy of note is the performance of our personal banking business. Profit before tax from this segment increased 8% from ₦6.9 billion in 2015 to ₦7.4 billion in 2016. This growth was sustained by about 23% increase in customer acquisition rate within the segment from about 43,000 monthly in 2015 to 53,000 monthly in 2016, with low cost deposit generated from the segment also increasing 15% year-on-year to ₦144.7 billion in 2016. With respect to alternate channel penetration, we rolled out an additional 108 ATMs across different locations to increase the tally to 755 and on-boarded about 370,000 new customers on the mobile banking platform.

Our small to medium enterprises (SME) business also returned to profitability position, with the segment reporting a PBT of ₦1.3 billion in 2016 from a loss position of ₦2.3 billion in 2015. Net revenue improved 16% to ₦21.6 billion from ₦18.6 billion in 2015, supported by an increase in fee and commission income from the segment and 17.5% growth in low cost deposit volume from ₦131 billion in 2015 to ₦154 billion in 2016. This is despite the 7% reduction in risk-asset volume under the more stringent underwriting standards. During the course of the year, we deployed over 3,600 point of sales terminals to increase the number to 13,000. Increasingly our SME customers are embracing a cashless economy.

The corporate banking business, however, reported a loss before tax of ₦19.0 billion during the period, down from ₦0.14 billion loss position in 2015. This is due mainly to general loan loss provision of ₦25.9 billion in 2016 and the reduction in trade finance activities. The renewed transaction and liability (as opposed to risk asset) focus of the segment is, however, paying off, with low cost deposit from the segment growing 30% from ₦65.2 billion in 2015 to ₦84.5 billion in 2016.

Testimonies of the improved customer experience are already being reflected in the net promoter score (NPS) index, which measures customer satisfaction and advocacy likelihood. The index improved to +51% in December 2016 as against +44% in December 2015.

### Subsidiaries' Performance

Our microlending subsidiary Credit Direct Limited (CDL) was also not immune to the macroeconomic realities, as delays in salary payment in most states during the year impacted their loan book, leading to material increase in provision expense. CDL reported a relatively stable net revenue for the period, with a marginal decline of 6% from ₦9.6 billion in 2015 to ₦9.0 billion in 2016. This position was, however, flipped, on the back of the over 1,000% increase in loan provision expense from ₦0.44 billion in 2015 to ₦4.48 billion in 2016, leading to a 76% decline in PBT from ₦5.7 billion in 2015 to ₦1.4 billion in 2016. Remedial recovery actions in affected states are ongoing with a detailed review of the current business model to reposition the subsidiary. FCMB UK, on the other hand, also reported 18% decline in PBT from ₦0.13 billion in 2015 to ₦0.11 billion in 2016, even as the bank continues to pursue the variation in its license permission from a wholesale deposit taker to a retail deposit taker, in line with the bank's overall retail direction.

### Outlook

Without doubt, the realities of 2016 have been a good test of the resilience of our turnaround programme which we commenced in 2015. Across most indices, we have recorded progress and we intend to stay this course in the coming year. Asset quality remains an area of challenge; however, prudent provisioning and more conservative underwriting standards will see a steady improvement in this key performance metric.

Our retail and transaction banking focus will drive fees and commissions and ensure continued improvements in liquidity and cost of funds. Lending activities will be focused and strategic, with an emphasis on diversification of our portfolio. We will also continue to ensure greater cost efficiency by leveraging technology

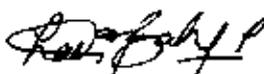
and improving employee productivity, while growing the proportion of customers that use our digital channels.

While the economy and banking sector are still faced in 2017 with many of the same challenges of the prior year, we are encouraged by the progress we have made with regards to our transformation towards a more sustainable business. We have built a solid business model around retail and transaction banking to deliver sustainable profit growth, effective use of technology to boost efficiency, reduced risk appetite and a great customer experience.

### In Closing

On a personal note, 2016 represents my last full year as Chief Executive Officer of the commercial banking arm of the Group. Effective 20 March 2017, I will be stepping down from the bank to play a leadership role in the holding company, FCMB Group Plc. We have in the wings an excellent succession team, to be led by one of our Executive Directors, Adam Nuru, who has been with the Bank for seven years. I am confident that this team will take us to greater heights and I enjoin you to accord them the same support that you have given the team led by me.

I want to say a very big thank you to our valued customers who made the year worthwhile for us. Our appreciation goes to the Board of Directors for their commitment and belief in us. For all our employees who toiled all year to deliver superior experience to our customers, I celebrate you all as the results of our hard labour are increasingly becoming evident. Finally, I give thanks to the Almighty God for his protection and pray that 2017 will be a successful year for us all and for our dear nation, Nigeria.



### Ladi Balogun

Group Managing Director/  
Chief Executive Officer  
First City Monument Bank Limited

# FCMB Capital Market Limited's

## Business Performance Highlights



FCMB Capital Markets Limited (FCMB CM), the investment banking subsidiary of FCMB Group Plc, is an adviser of choice to Nigeria's leading companies and public institutions, and has a track record of advising on and executing landmark transactions in Nigeria for over three decades. Our services include arranging debt and equity finance; project and structured finance; mergers, acquisitions and disposals and strategic advisory, including balance sheet and corporate restructuring.

### 2016 - Facing the Impact of Macroeconomic Headwinds

Continuing the trend from 2015, the past financial year was particularly challenging across the economy. The lingering foreign currency shortage, the 'crowding out' effect of government borrowing, and the prevailing illiquidity in the banking industry ensured that businesses were severely constrained during the year. On a positive note, the agro-allied industry and export-oriented businesses continued to grow. Overall, the macroeconomic headwinds and the consequences on economic activity had an adverse impact on our advisory business as, generally, projects were put on hold, businesses were reluctant and unable to invest for growth and completing deals proved challenging. Despite that, we were able demonstrate our resilience and creativity, to weather challenging economic environments.

### Particular highlights for 2016 include:

- Financial Adviser on the most significant and complex downstream oil and gas acquisition that was concluded in 2016.
- Financial Adviser on one of Nigeria's most significant gas and power acquisitions that was concluded in 2016.
- Financial Adviser on an Africa-focused Infrastructure Fund.
- Financial Adviser for the equity capital raising for the development of a world-class healthcare facility in Lagos.

### Outlook for 2017

Assuming that the federal government makes good progress in implementing its intervention programmes; harmonises fiscal, monetary and trade policies; sustains the improved security situation in the North East of Nigeria; and begins to implement effective solutions to calm the current disruptive militancy in the Niger Delta, we expect that the economic environment should begin to improve in the second half of 2017. Given the scale of the challenges faced by the country, our optimism is cautious but we remain of the view that the prevailing challenging environment will create opportunities that FCMB CM will be positioned to exploit. We will continue to seek to provide tailor-made solutions to our clients, for example, by securitizing assets to create liquidity for qualifying companies. We will also focus on deepening our share of business from existing clients of the Group through, for example, cross-selling services and solutions and building strategic alliances with financiers that can provide alternative sources of funding for our clients.

### Tolu Osinibi

Executive Director  
FCMB Capital Markets Limited

# CSL Stockbrokers Limited's

## Business Performance Highlights



CSL Stockbrokers Limited (CSLS) is a wholly owned subsidiary of FCMB Group Plc, and a market-leading equity brokerage house on the Nigerian Stock Exchange (NSE). Over the past 35 years, CSLS has evolved to become the broker of choice to corporate, institutional and high net worth clients. CSLS is especially recognised for its robust research and its sales and execution capabilities delivered from offices in Lagos and London.

### 2016 – A Profitable Year, Despite Industry Challenges

2016 was a tough year for brokers in general as value traded on the NSE declined by 40% from ₦1.91 trillion (US\$6.2 billion) in 2015 to ₦1.15 trillion (US\$3.8 billion) in 2016. The FX policy, namely lack of liquidity and price discovery in the interbank market, made the NSE technically uninvestable by foreign portfolio investors who constitute most of the activities on the exchange. There were little dollar inflows from foreign portfolio investors, (FPIs) which exacerbated the liquidity issues and the little activity on the exchange was from investors who were unable to exit Nigeria and position their portfolio towards

stock that are least impacted by the inevitable devaluation. The trade instructions from FPI were passed to brokers able to match orders as opposed to working orders in the market to get best execution. In view of this, CSL, traditionally an agency broker, lost market share, dropping from the second to the fourth-largest broker in terms of value traded on the NSE, with 7.5% market share as against 12.8% in 2015. Despite these challenges, the Company adjusted its business model by focusing more on direct clients both locally and internationally, thus lifting commission rates from 23 basis points (bps) in 2015 to 31bps in 2016. Furthermore, management institutionalised its corporate broking activities to aid in origination of deal flow and diversify revenues. This resulted in the fact that despite the challenges of our traditional business line of agency broking, the Company and its subsidiary (First City Asset Management Limited) recorded a positive result in 2016.

### Outlook for 2017

We anticipate an equally challenging 2017 so long as the FX problem is not resolved. As such, our focus remains on deal origination via corporate broking to drive the sales and trading business, while at the same servicing global broker clients in the exemplary manner they have become accustomed to with CSL.

**Gboyega Balogun**  
Managing Director  
CSL Stockbrokers Limited

# CSL Trustees Limited's

## Business Performance Highlights



CSL Trustees Limited is the security agent subsidiary of FCMB Group Plc. We are focused on providing trust services to municipal governments, corporates and individuals within and outside the shores of Nigeria.

### 2016 – An improved and rewarding year despite economic challenges

In line with our strategy and projection, corporate debenture and bonds remained our main earnings driver in 2016 despite the recession that prevailed in the nation's economy.

#### Other major highlights included:

- **A growth in revenue** by 50% from ₦195 million in 2015 to ₦292 million in 2016.
- **Profit before tax** increased by 59% from ₦118 million in 2015 to ₦187 million in 2016.
- **Total assets** reduced from ₦4 billion in 2015 to ₦3 billion in 2016 representing a reduction of 25%. This was necessitated by payments to bondholders.
- **The shareholders' funds** grew from ₦346 million in 2015 to ₦479 million in 2016 representing an increase of 38%.

### Outlook for 2017

We expect the recession and depression in the economy to continue for the greater part of 2017. Consequently, lending activities in banks will be seriously curtailed while fresh issuance of bonds will continue to be on hold. We have, however, positioned ourselves to weather the storm through excellent service delivery, professionalism, transparency and efficiency.

We will maintain an overall low risk exposure and ensure our liquidity position is above average, in order to take advantage of opportunities which may arise.

We will also seek to improve our visibility and enhance customer experience by investing in a content-rich website this year.

In addition to retaining performing clients, we expect to acquire more clients in 2017. Financial institutions will increasingly seek protection from hidden risks, thereby heightening the demand for our services.

We would like to use this opportunity to thank everyone who has supported us in the past.

We look forward to providing existing and potential clients with the best trustee services in 2017 and beyond.

**Samuel Adesanmi**  
Managing Director  
CSL Trustees Limited

# Sustainability Report

## Sustainability and Community Investment at FCMB

Sustainability is one of our core values and continues to guide our actions – our service to our customers; our business governance; and our contribution to our operating environment. FCMB's sustainability agenda is largely influenced by the nine pillars of the Nigerian Sustainable Banking Principles (NSBPs), developed and adopted by the Bankers' Committee in 2012. The principles encourage banks to promote economic growth, whilst protecting communities and the environment in the normal course of duty.

### *Our Business Activities:*

#### *Environmental and Social Risk Management*

We have robust policies and procedures that integrate social and environmental management system initiatives into our lending process. In addition to financial factors, our loans are evaluated through environmental and social risks parameters.

### *Our Business Operations:*

#### *Environmental and Social Footprint*

**Clean Energy Project:** FCMB commenced a pilot use of solar energy at 15 of our branches and we were able to bring down CO<sub>2</sub> emissions and cost of diesel by 20% within three months.

#### *Women's Economic Empowerment*

We recorded an increase in the number of female employees at FCMB versus the previous year. In addition, we have three women on the Bank's Board and five of the Bank's 12-member

Executive Management Committee are women. Having achieved a female staff strength of 41% at the Bank, we are putting strategies in place to replicate this at the Group level.

We have successfully launched our Microfinance Bank, through which we have been able to empower close to 50,000 women-owned businesses. To further support them, a customers' forum was held in Oyo State with over 1,000 women in attendance.

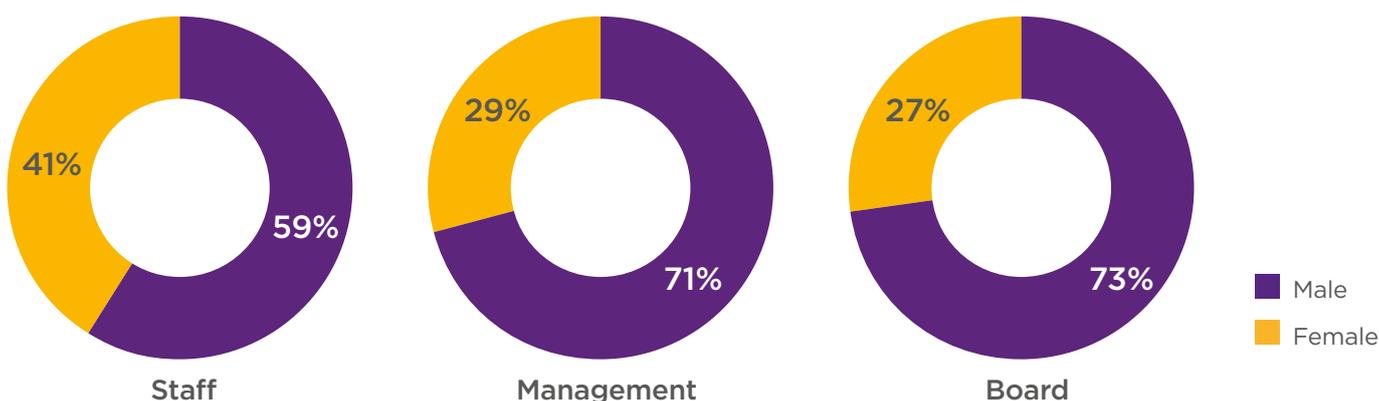
### *Financial Inclusion*

**Unbanked and Under-banked:** Our Agency Banking caters to people who do not have access to the four walls of the banking hall, providing them with basic banking services within their communities. Currently we have over 100 agents spread across the country and we fully intend to increase this figure substantially in 2017.

### *Capacity Building*

Apart from knowledge improvement programmes held to sensitise employees on sustainability principles, we conducted one online and three classroom training sessions covering topics such as sustainable energy finance, clean mini grid development, analysing energy efficiency and renewable energy projects and sustainability in banking, with a total of 6,242 combined participants.

We also held a sustainability forum for 40 vendors of the Bank.



# Sustainability Report

Continued

## Community Investment Initiatives

In 2016, FCMB retained our Corporate Social Responsibility (CSR) focus on poverty alleviation, environmental sustainability and economic empowerment. We also supported some charitable projects.

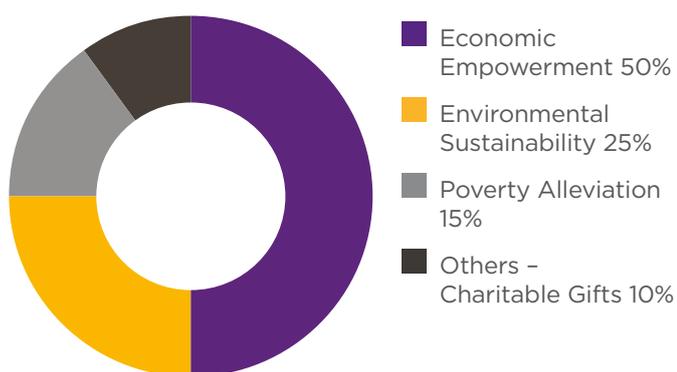


Figure 1. CSR expenses in 2016

### ECONOMIC EMPOWERMENT

#### Waste-to-Wealth Project

FCMB partnered with Wecyclers, an award-winning company committed to improving recycling in Nigeria, on a waste-to-wealth franchise scheme. Through this partnership, FCMB is helping to tackle the challenge of waste management by deploying an innovative recycling project aimed at job and wealth creation, while promoting health and sanitation. The selected franchisees are currently undergoing necessary training and will commence work in 2017.

#### Dare to Dream

FCMB once again partnered with Kinabuti Fashion Initiative, a Nigeria-based Italian fashion label, on the 2016 edition-Season 3 of the fashion-to-entrepreneurship project tagged "Dare to Dream". This programme provides young women across Nigeria the opportunity to take up a career in fashion and live their dreams.

At the end of the competition, 21-year-old Chisom Dunu from the University of Calabar emerged as the winner, with a ₦500,000 cash prize, and became the New Face of FCMB Flexx 2017.

## Empowered for the Future

As part of our commitment to youth empowerment and sustainable economic growth, FCMB, in partnership with Youth Empowerment Foundation (YEF), kicked-off a capacity-building programme for youths in Lagos tagged, "Empowered for the Future (E4F)". The initiative is a peer-to-peer programme where the 50 initial direct beneficiaries are expected to reach out to 750 peers over a one-year period, focusing on financial literacy, skill acquisition, sexual and reproductive health, while undergoing vocational training, job shadowing and knowledge-building programmes.

### Economic Empowerment for Internally Displaced Women

In a bid to provide succour to internally displaced persons in Maiduguri, one of the worst-hit areas by the insurgency in the North-Eastern part of Nigeria, FCMB, in partnership with Sesor Empowerment Foundation, organised a skill acquisition programme where 100 women were trained on managing microbusinesses and provided start-off funds. Over 83% of the women who received the grants have invested the funds in their microbusinesses and turned a monthly profit of over 25%.

Over 80% of the women reported that they can now afford to buy drugs for minor ailments affecting them and their children, and nine of them have been able to enrol at least one child in nursery and/or primary school. In general, the women have reported a financially independent and improved quality of life, as against being dependent on handouts.

### ENVIRONMENTAL SUSTAINABILITY

#### Central Business District Cleaning Project

FCMB partnered with the Lagos State Central Business District (CBD) to clean the Tinubu/Marina axis of the CBD, providing monthly salaries, equipment and apparel for cleaners, who ensure the neatness of the environment.

## Weaving Weeds Beautifully

FCMB started supporting the transformation of water hyacinths into useful items in 2015 by training women and youth in Bayeku, Ikorodu community of Lagos State. In 2016, the Bank, in partnership with Mitimeth, launched its effort into Epe community in Lagos and hosted a 10-day workshop designed to equip participants with the knowledge and skills to produce handicrafts from water hyacinths for commercial purposes. The workshop had in attendance 60 direct participants.

The products made by the artisans have been showcased via social media platforms like Instagram and Facebook, leading to retail and corporate sales. Currently, DUFY DutyFree, the world's leading travel retailer, stocks pens made by the artisans at the Murtala Muhammed Airport Lagos, making them one of the only three Nigerian producers selected to sell at DUFY.

Follow-up training is scheduled to take place in the first quarter of 2017.

## COPA Lagos and Beach Cleaning

For six consecutive years, FCMB has been a proud sponsor of the prestigious COPA Lagos Beach Soccer Tournament, which promotes sports tourism. As part of our partnership, FCMB employees participated in the yearly beach cleaning exercise at the Elegushi Beach in Lekki, Lagos. The aim of the exercise was to promote our beaches as a tourist attraction and draw attention to the dangers of ocean pollution, with the consequent negative effects on health, wildlife and the environment.

## POVERTY ALLEVIATION

### Priceless Gift of Sight

FCMB has been in partnership with the Tulsi Chanrai Foundation (TCF) for over seven years to restore the sight and, by implication, the livelihoods of less-privileged Nigerians. This year, over 400 surgeries were carried out, while close to 700 outpatients were screened. In all, more than 100,000 people across Nigeria have benefited from the Priceless Gift of Sight since its inception in 2009.

## Eradicating Neglected Tropical Disease

FCMB has partnered with Sight Savers International to eradicate NTDs (Neglected Tropical Diseases) in Nigeria. NTDs are a group of 17 parasitic and bacterial infections that affect over 1 billion of the world's poorest people. NTDs reduce economic productivity and prevent affected individuals from being able to work or care for themselves and their families. Our intervention covers four severely affected states (Kebbi, Kogi, Kwara and Sokoto), with a mass drug administration approach (MDA) by an extensive network of volunteer community drug distributors (CDDs).

### Summary

- 4,225,809 treatments for river blindness and lymphatic filariasis across four states
- 4,633 health workers trained in NTD management
- 24,129 community directed distributors (CDDs)
- 7,329 endemic communities in four states received health workers and CDD training

## Supporting Less-Privileged Children

FCMB continued working with Bethesda Child Support Agency to provide scholarships to children from impoverished backgrounds. Five of the first 10 students that benefited from FCMB's scholarship support are now undergraduates or graduates. So far, 56 students have benefited from the scholarship scheme.

## BEING A RESPONSIBLE CORPORATE CITIZEN

Our commitment to society goes beyond creating value for our shareholders. As a good corporate citizen, we are committed to responsible corporate governance, continuous integration of sustainable business structures and a positive workplace culture. We remain committed to promoting an inclusive society where meeting the needs of the present does not compromise the ability of future generations to successfully meet their own needs.



# Corporate Governance

## Board of Directors



**Dr Jonathan A D Long**

Chairman

Jonathan Long holds a bachelor's degree (1967) and master's degree (1970) from Balliol College and a doctorate degree (1973) from St Anthony's College, both based at Oxford University in the UK.

He began his working career with William & Glyn's Bank Limited in 1973 and was appointed Manager, Corporate Finance with Charterhouse Japhet Limited in London in 1976, before becoming General Manager of the bank's Swiss Investment Management subsidiary, Charterhouse Japhet (Suisse) SA in Geneva in 1979, and eventually Assistant Director in 1981. He later established the operations of Standard Chartered Bank Plc in Geneva, Switzerland in 1982 before joining First City Merchant Bank Limited in 1985 as Deputy Managing Director.

He became a Director of FCMB Group Plc on 19 November 2012 and subsequently retired from the Board of First City Monument Bank Limited in June 2013 to become the Chairman of FCMB Group Plc.



**Mr Peter Obaseki**

Managing Director

Peter Obaseki holds a BSc and MSc in Computer Science as well as an MBA in Finance from the University of Lagos; and has received specialised training from some of the most prestigious institutions in Europe, America and Africa, including the Lagos Business School, Afreximbank, Egypt and Columbia Business School in the US.

He commenced his career with KPMG as a management consultant, focused on financial institutions, before venturing into the banking industry. He is a Fellow of the Chartered Institute of Bankers with over 27 years, banking experience.

He joined First City Monument Bank Plc in 1997 and was appointed an Executive Director in September 2008. He also served as the Managing Director/CEO of FinBank Plc between February and October 2012.

He was appointed Managing Director of FCMB Group Plc effective 1 July 2013.

# Board of Directors

Continued



## Mr Ladi Balogun

Non-Executive Director

Ladi Balogun holds a bachelor's degree in Economics from the University of East Anglia in the UK and an MBA from Harvard Business School in the US. He has over 20 years' experience in commercial and investment banking in Europe, the US and Africa.

He began his banking career in 1993 at Morgan Grenfell & Co Limited, where he worked in the areas of risk management and corporate finance (debt origination). He was responsible for managing the bank's trading and investment positions in debt instruments in Latin America and Eastern Europe, and also part of a team that structured numerous complex debt deals in Latin America, Eastern Europe and the Asian sub-continent. Subsequently he worked at Citibank in New York before returning to Nigeria as an Executive Assistant to the Chairman and Chief Executive in 1996.

He worked in Treasury, Corporate Banking, Investment Banking and various other departments in First City Monument Bank and was appointed an Executive Director (ED) in charge of the Institutional Banking Group (IBG) and Strategy and Business Development in 1997 and 2000, respectively. In 2001 he rose to the position of the Deputy Managing Director and was subsequently appointed Managing Director of the Bank in 2007.

He joined the Board of FCMB Group Plc as a Non-Executive Director effective 1 July 2013.



## Mr Bismarck Rewane

Non-Executive Director

Bismarck Rewane holds a BSc in Economics from the University of Ibadan and is an Associate of the Institute of Bankers (England and Wales). He began his banking career with Barclays Bank, UK in 1973 and moved to Nigeria where he joined the First National Bank of Chicago. He moved on to International Merchant Bank, Nigeria before leaving in 1996 to start his own company, Financial Derivatives Company Limited. He is an outstanding scholar who has addressed many professional and business gatherings.

He became a Director of FCMB Group Plc on 19 November 2012.



### **Alhaji Mustapha Damcida**

Non-Executive Director

Alhaji Mustapha Damcida has a Diploma in Law from Ahmadu Bello University and a BSc in Business Administration from the Robert Morris College, Pittsburgh, US. He is the MD/CEO of Damus International Limited, Damus Security Solutions Limited and Damson Properties Limited. He was a director at the Nigerian-American Bank Limited between 2004 and 2005. Prior to his appointment to the Board of FCMB Group Plc effective 1 July 2013, he had served on the Board of First City Monument Bank Limited.



### **Mr Olusegun Odubogun**

Non-Executive Director

Olusegun Odubogun qualified as a Chartered Accountant in 1974 and became a Fellow of the Institute of Chartered Accountants of Nigeria in 1980.

He worked throughout his career, spanning over 40 years, at Deloitte (previously Akintola Williams & Co) and through diligence, technical ability and uncompromising commitment to professionalism and excellence, he rose rapidly in the practice to become a partner in 1980, and in 2003 he was elected the firm's Chief Executive Officer.

He retired in 2008 as the Chief Executive Officer, Deloitte West & Central Africa, a regional practice formed in 2006 under his leadership.

He is one of the foundation members of Business Recovery and Insolvency Practitioners of Nigeria (BRIPAN) and a foundation council member of the Chartered Institute of Taxation of Nigeria (CITN). He is also a member of the Institute of Directors as well as the Nigerian Institute of Management.

In addition to being on the Board of FCMB Group Plc effective 1 July 2013, he is also on the Board of First City Monument Bank Limited.

# Board of Directors

Continued



## Mr Olutola O Mobolurin

Non-Executive Director

Olutola Mobolurin holds a BSc in Accounting and Finance from the State University of New York and an MBA from York University, Toronto. He is a Fellow of the Chartered Institute of Stockbrokers.

He has over 30 years of varied exposure and experience in the financial services industry. He began his career as an investment executive at Plateau Investments Company in 1977 before joining City Securities Limited in 1978. He joined Continental Merchant Bank Limited in 1979, rising to Head of Corporate Finance until he left in 1988. He subsequently worked with Capital Bancorp Ltd as Managing Director from 1988 to 2006. He joined Crusader (Nigeria) Plc as Vice Chairman and Group Chief Executive Officer in 2007 until his retirement in 2014.

In addition to being on the Board of FCMB Group Plc effective 1 July 2013, he is also on the Board of First City Monument Bank Limited.



## Mr Martin Dirks

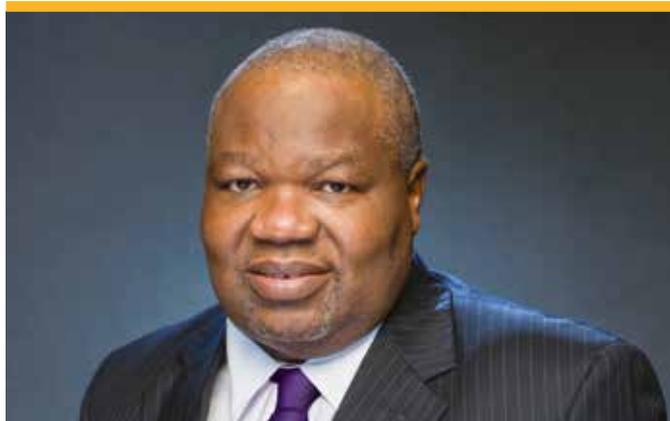
Non-Executive Director

Martin Dirks has over 25 years of senior management experience in demanding international and multicultural environments. In 1989, he established ID-Drenthe, one of the first active companies in the field of information technology providing medium-sized businesses with training programmes, consultancy and other IT services.

He has also served as CEO of Maxx Management Ltd, an investment company in Kazakhstan, focused on construction, railway infrastructure and maintenance, and of Ukrainian Mobile Communications in the Ukraine.

Martin is highly experienced in growth scenarios, restructuring, turn around and change management.

He joined the Board of FCMB Group Plc as an alternate Non-Executive Director and subsequently became a full Non-Executive Director effective 25 September 2014.



### **Professor Oluwatoyin Ashiru**

Non-Executive Director

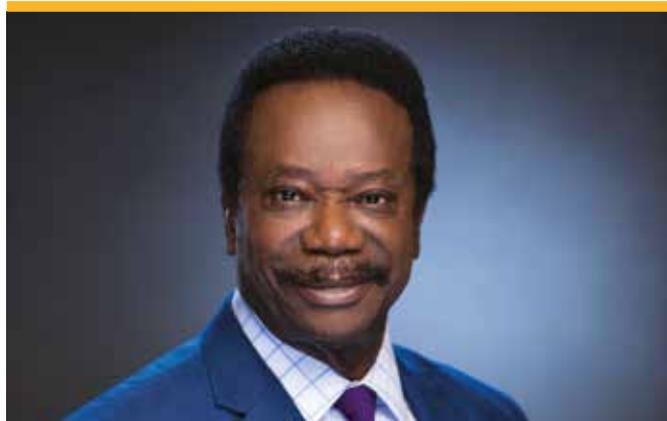
Professor Oluwatoyin Ashiru is a graduate of the University of Sussex, Brighton, UK where he obtained a BSc in Materials Science and Engineering. He concluded his PhD in Industrial Metallurgy at the University of Birmingham, UK.

He began his career as a lecturer in mechanical engineering at the Universities of Lagos and Ibadan, respectively, before serving as Nigeria's Senior Research Fellow at the International Tin Research Institute in the UK. He is currently the Managing Director and CEO of Tricontinental Oil Services Ltd.

He is an accomplished materials and metallurgical engineer with over 30 years of comprehensive professional experience in academia, entrepreneurship, management engineering, technologies invention, and consulting for the enhancement of productivity in major industries worldwide.

He holds USA, British, European, Brazilian and other international patents for products and systems that he has invented. He is a recipient of several merit awards which include, but are not limited to, his recognition in the US as a 'Professional with Extraordinary Ability', with listings in *Who's Who in the World* and *Dictionary of International Biography*, and the prestigious Distinguished Innovator Award of the Association of Tin Producing Countries.

He joined the Board of FCMB Group Plc effective 23 December 2013.



### **Dr (Engr) Gregory Omosigho Ero**

Non-Executive Director

Dr Gregory Ero is a graduate of the University of Ibadan with a BSc (Hons) in Chemistry. He also attended Imperial College, London where he obtained an MSc and DIC in Petroleum Engineering. He obtained a DMS from Templeton College, University of Oxford, then furthered his studies at the Graduate School of Business, University of Columbia, New York and the Institute of Management Development, Lausanne, Switzerland.

He began his career as a petroleum engineer in the Lagos office of the Federal Ministry of Petroleum and Energy, and thereafter, was posted to Warri as Head, Federal Ministry of Petroleum Resources. He spent much of his career in public service, where he served in many capacities spanning three decades. He also served on the boards of many federal government parastatals, including the Economic and Finance Committee of the federal government during the Buhari Administration and Petroleum Training Institute Warri, amongst others.

Dr Gregory Ero is a Fellow of many professional bodies, including the Nigerian Academy of Engineering, Nigerian Society of Engineers; Hon Fellow, Nigerian Society of Chemical Engineers; and Fellow, Institute of Directors of Great Britain. He is presently the Chairman/CEO of Arkleen Oil & Gas Limited and Chairman, Cardinal Drilling Company Limited, amongst others.

He joined the Board of FCMB Group Plc effective 23 December 2013.

# Board Evaluation Report

February 2017

**The Chairman  
Board of Directors  
FCMB Group Plc  
First City Plaza  
44 Marina Lagos, Nigeria.**



## Report of the External Consultants on the Performance of the Board of Directors of FCMB Group Plc (FCMB Group) for the Year Ended 31 December 2016

DCSL Corporate Services Limited (DCSL) was engaged by FCMB Group Plc to carry out an appraisal of the Board's performance for the year ended 31 December 2016. Our engagement entailed a comprehensive review of the Company's corporate and statutory documents, the minutes of Board and Committee meetings, policies currently in place and other ancillary documents made available to us. We also administered questionnaires on and interviewed Directors. We benchmarked the Company's corporate governance structures, policies and processes against the provisions of the Central Bank of Nigeria (CBN) Code of Corporate Governance, 2014 ("CBN Code"); the Securities and Exchange Commission (SEC) Code of Corporate Governance 2011 ("SEC Code") as well as global best practice.

In undertaking the appraisal, we considered seven key corporate governance areas as follows:

1. Board Structure and Composition
2. Strategy and Planning
3. Board Operations and Effectiveness
4. Measuring and Monitoring of Performance
5. Risk Management and Compliance
6. Corporate Citizenship; and
7. Transparency and Disclosure.

Following the conclusion of the evaluation exercise, we affirm that the Board has substantially complied with the provisions of the CBN and SEC Codes and has continued to demonstrate strong commitment to the enthronement of a sound corporate governance culture. We also affirm that the respective Board Committees performed creditably and discharged their functions effectively during the period under review. The Director peer assessment undertaken indicates that individual Directors performed satisfactorily against the parameters used for the appraisal and remained committed to enhancing the Company's growth.

Our recommendations aimed at strengthening existing corporate governance practice in the Group are contained in our detailed report.

Yours faithfully,

**For: DCSL Corporate Services Limited**

**Bisi Adeyemi**  
Managing Director  
FRC/2013/NBA/00000002716

# Corporate Governance

## Commitment to Corporate Governance

FCMB Group Plc (the Group) remains committed to institutionalising Corporate Governance principles. It continues to adhere to the implementation of Corporate Governance Rules of the Central Bank of Nigeria, the Nigerian Stock Exchange and the Securities and Exchange Commission.

The Group's Board (the Board) operates in line with its responsibilities as contained in Regulatory Codes of Corporate Governance, the Company's Articles of Association and the Companies and Allied Matters Act. Its oversight of the operations and activities of the Company are carried out transparently without undue influence.

The Company has undertaken to create the institutional framework conducive for defending the integrity of our Directors, and is convinced that on account of this, the Group's Board is functioning in a highly effective manner. It is intended that we continue to challenge ourselves to improve in areas where the need for improvement is identified.

## Board Composition and Independence

The Board is composed of 10 Directors made up of nine Non-Executive Directors and one Executive Director, in line with international best practice which requires the number of Non-Executive Directors to be more than the Executive Directors.

The appointment of Board members is in line with the Companies and Allied Matters Act Cap C20 LFN 2004, CBN Code of Corporate Governance, and the Company's selection criteria for Directors.

The Group's Board, led by a Non-Executive Chairman is composed of individuals with enviable records of achievement in their respective fields and who bring on board high levels of competencies and experience. The Board meets regularly to set broad policies for the Group's business and operations and ensures that an objective and professional relationship is maintained with the Group's internal and external auditors in order to promote transparency in

financial and non-financial reporting. Directors' emoluments, as well as their shareholding information, are disclosed in the Company's Annual Report and Accounts.

The Directors are guided by the Code of Conduct of the Central Bank of Nigeria for Directors and the Securities & Exchange Commission Code of Corporate Governance for Public Companies in Nigeria.

## Board Selection and Appointment Process

The Board of the Company ensures a formal and transparent process for the selection and appointment of Directors to the Board. The Board Governance and Remuneration Committee plays a major role in the selection of candidates for appointment to the Board.

The process for appointing a Director includes the following:

- A careful analysis of the existing Board's strengths and weaknesses, its skills, experience gaps and diversity considering the Company's current business priorities and future plans;
- Identification, shortlisting and interviewing of candidates with the appropriate expertise and experience;
- Conducting formal and informal background checks to ensure they are fit and proper persons to sit on the Board of the Company;
- Discussing formally with prospective candidates concerning the Board's expectations and the nominee's ability to make the necessary commitment;
- The appointment process is communicated to Board members and filed by the Company Secretary;
- External consultants may be engaged as appropriate to obtain an independent view and input into the appointment process;
- Once the nomination is approved by the Board, the company secretary notifies the CBN in writing, seeking the CBN's approval to the appointment;

# Corporate Governance

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- Upon approval by the CBN, the appointment and approval is communicated to the new Director in writing; and
- Other required regulatory authorities are also notified of the appointment in writing.

Existing CBN guidelines on appointment to the Board of Non-Financial Holding Companies in Nigeria shall continue to be applied.

The Guiding Principles of the Group's Code of Corporate Governance are as follows:

- all power belongs to the shareholders;
- delegation of authority by the owners to the Board and subsequently to Board Committees and executives is clearly defined and agreed;
- institutionalised individual accountability and responsibility through empowerment and relevant authority;
- clear terms of reference and accountability for committees at Board and executive levels;
- effective communication and information sharing outside of meetings;
- actions are taken on a fully informed basis, in good faith with due diligence and care and in the best interest of the Group and shareholders;
- enhancing compliance with applicable laws and regulations and the interest of the stakeholders; where there is any conflict between the Group's rules, the local laws and legislation supersede;
- conformity with overall Group strategy and direction; and
- transparency and full disclosure of accurate, adequate and timely information regarding the personal interest of Directors in any area of potential conflict regarding Group's business.

## Role of the Board

- Investment and capital management, investor relations, Group financial and statutory reporting, articulation and approval of Group policies, setting overall Group strategic direction, monitoring and coordinating Group performance, succession planning for key positions on the Boards of the Group and operating companies.
- Reviewing alignment of goals, major plans of action, annual budgets and business plans with overall strategy; setting performance objectives; monitoring implementation and corporate performance and overseeing major capital expenditure in line with the approved budget.
- Ensuring the integrity of the Group's accounting and financial reporting systems (including the independence of Internal Audit, and that appropriate systems are in place for monitoring risk, financial control and compliance with the law).
- Selecting, compensating, monitoring and, when necessary, replacing key executives and overseeing succession planning.
- Interfacing with the management of the Group to ensure harmony in implementing Group strategy.
- Performing all statutory roles as required by law.
- Through the establishment of Board Committees, making recommendations and taking decisions on behalf of the Board on issues of expenditure that may arise outside the normal meeting schedule of the Board.
- Ratifying duly approved recommendations and decisions of the Board Committees.
- The Board ensures that the company has an effective internal audit and risk management system in place.

## Board of Directors

The Board of Directors met five times during the year as noted below:

### Board of Directors Meetings Held in 2016

	11 Mar 2016	21 Apr 2016	28 Jul 2016	27 Oct 2016	9 Dec 2016
Dr Jonathan A D Long	-	-	✓	✓	✓
Mr Peter Obaseki	✓	✓	✓	✓	✓
Mr Bismarck Rewane	-	-	✓	✓	✓
Mr Ladi Balogun	✓	✓	✓	✓	-
Alhaji Mustapha Damcida	✓	✓	✓	-	✓
Mr Olusegun Odubogun	✓	✓	✓	✓	✓
Mr Olutola O Mobolurin	✓	✓	✓	✓	✓
Mr Martin Dirks	✓	✓	✓	✓	✓
Professor Oluwatoyin Ashiru	✓	✓	✓	✓	✓
Dr (Engr) Gregory O Ero	✓	✓	✓	✓	✓

## Board induction and training

One of the focuses of the Group is to ensure capacity building at all levels. To this end, irrespective of the existing knowledge and experience of Board members, the Company ensures that training programmes are organised for Directors to improve their decision-making capacity and overall Board effectiveness. The Company Secretary is responsible for overseeing the induction of new board members as well as overseeing the continuous training of board members.

Induction for new board members is essential in order to provide important information about the Company, Directors' roles and responsibilities and to help a new Director settle smoothly into the new role. This is to also ensure that Directors are adequately acquainted with the Board's purpose, responsibilities, practices, strategy and operations.

Furthermore, the induction programme is aimed at deepening Directors' understanding of the Company, the environment and markets in which it operates. The programme may include formal/informal discussions with executive management, provision of reading materials or workshops.

The Company Secretary oversees the provision of additional training to Directors on a continuous basis to enable them to gain a broader understanding and knowledge of the Bank and the regulatory and competitive environment in which it operates.

The Company encourages and supports other informal training programmes for Directors, such as subscriptions to industry journals towards building relevant skills and interactive sessions at Board meetings whereby an external facilitator or a specialist from the Group facilitates sessions in specific areas of interest.

Notwithstanding the Company's responsibilities, each Director has a personal responsibility to ensure that he or she remains current and up to date regarding the strategies and businesses of the Company as well as the industry and macro-economic environment in which it operates.

## Board Committees

The Board approved the constitution of the two Board Committees, listed below, with their respective responsibilities and roles clearly defined. Each of the Committees has a Charter which guides the discharge of its duties.

### Risk, Audit and Finance Committee (RAF)

Its functions include the overseeing of Internal Control, Internal Audit and Financial Reporting; providing oversight for strategy articulation and strategic planning; reviewing the Group's strategy and financial objectives, as well as monitoring the implementation of those strategies and objectives; and reviewing and approving proposals for the allocation of capital and other resources within the Group.

**Membership:** The Committee is made up of five Non-Executive Directors (at least one of whom should be an Independent Director). The Managing Director is required to be in attendance at all meetings of the Committee.

# Corporate Governance

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**Committee Composition:** Mr Bismarck Rewane (Chairman), Mr Olusegun Odubogun, Dr (Engr) Gregory O Ero, Mr Ladi Balogun and Mr Martin Dirks.

## Board Risk, Audit and Finance Committee Meetings Held in 2016

	18 Apr 2016	25 Jul 2016	24 Oct 2016	7 Dec 2016
Mr Bismarck Rewane	✓	✓	✓	✓
Mr Olusegun Odubogun	✓	✓	✓	✓
Dr (Engr) Gregory O Ero	✓	✓	✓	✓
Mr Ladi Balogun	✓	✓	✓	✓
Mr Martin Dirks	✓	-	✓	✓

## Governance and Remuneration Committee (GRC)

Its functions include nominating new Directors to the Board; recommending the remuneration policy for the Group; overseeing Board performance and evaluation within the Group, as well as succession planning for key positions on the Boards of the Group and subsidiaries.

**Membership:** The Committee is made up of only Non-Executive Directors. The Managing Director shall be in attendance when required.

**Committee Composition:** Mr Olutola O Mobolurin (Chairman), Alhaji Mustapha Damcida, Professor Oluwatoyin Ashiru and Mr Ladi Balogun.

## Board Governance and Remuneration Committee Meetings Held in 2016

	18 Apr 2016	25 Jul 2016	24 Oct 2016	7 Dec 2016
Mr Olutola O Mobolurin	✓	-	✓	✓
Alhaji Mustapha Damcida	-	✓	-	✓
Professor Oluwatoyin Ashiru	✓	✓	✓	✓
Mr Ladi Balogun	✓	✓	✓	✓

## Statutory Audit Committee (SAC)

Section 359 (3) of the Companies and Allied Matters Act Cap C20 LFN 2004 requires every public company to establish a Statutory Audit Committee (SAC) composed of an equal number of its Directors and representatives of the shareholders.

Subject to such other additional functions and powers that the Company's Articles of Association may stipulate, the objectives and functions of the Statutory Audit Committee shall be to:

- ascertain whether the accounting and reporting policies of the Company are in accordance with legal requirements and agreed ethical practices;
- review the scope and planning of audit requirements;
- review the findings on management matters in conjunction with the external auditors and departmental responses therein;
- keep under review the effectiveness of the Company's system of accounting and internal control;
- make recommendations to the Board with regard to the appointment of, removal and remuneration of the external auditors of the Company;
- authorise the internal auditor to carry out investigations into any activity of the Company which may be of interest or concern to the Committee; and
- examine the Auditors' Report and make recommendations thereon to the Annual General Meeting as it may think fit.

## Membership

- The Statutory Audit Committee consists of an equal number of Directors and representatives of the shareholders (subject to a maximum of six members). Such members of the Audit Committee are not entitled to remuneration and are subject to re-election annually.

- The members nominate any member of the Committee as the Chairman of the Audit Committee from time to time.
- Any member may nominate a shareholder as a member of the Audit Committee by giving notice in writing of such nomination to the Company Secretary of the Company at least 21 days before the Annual General Meeting.
- A quorum for any meeting is a simple majority of three members with a minimum of two representatives of the shareholders.

### Statutory Audit Committee Meetings Held in 2016

	10 Mar 2016	19 Apr 2016	26 Jul 2016	25 Oct 2016
Alhaji S B Daranijo	✓	✓	✓	✓
Alhaji B A Batula	✓	✓	✓	✓
Evangelist Akinola Soares*	✓	✓	✓	✓
Mr Bismarck Rewane	✓	✓	✓	✓
Mr Olutola O Mobolurin	✓	✓	-	✓
Mr Olusegun Odubogun	✓	✓	✓	✓

\*At the 26 July 2016 Statutory Audit Committee meeting, Evangelist Akinola Soares was nominated the Chairman of the Committee to replace Alhaji S B Daranijo. This is in compliance with Rule 2(a) of the Financial Reporting Council Standards (made pursuant to Section 30 of the Financial Reporting Council Act No. 6, 2011), which requires the Chairman of the Audit Committee to be a professional member of an accounting body established by an Act of the National Assembly of Nigeria.

### Management Committees

The Board is supported by the Executive Management Committee (EMC) and the Group Executive Committee (GEC).

#### *Executive Management Committee (EMC)*

The EMC, usually chaired by the Managing Director of the Company, comprises all departmental heads. The EMC deliberates and makes decisions, as necessary, to optimise the resources of the Company and ensure the effective and efficient management of the Company. The EMC also articulates issues to be discussed by the Board.

The Managing Director is responsible for the daily running and performance of the Company.

#### *Group Executive Committee (GEC)*

The GEC is usually chaired by the Managing Director of the Group, while other members are the Chief Executive Officers of the Operating Companies in the Group and the Group Chief Financial Officer. The Company Secretary, who is also a member, serves as Secretary to the Committee. The GEC, from time to time, invites to its meetings any other person as may be required.

### Shareholder Participation

The Group leverages the significant experience, contributions and advice of shareholder members of the Statutory Audit Committee.

The Group continues to take necessary steps to promote shareholder rights.

All stakeholders are invited to report any concern about a threatened/suspected breach of any corporate governance requirement to the office of the Company Secretary.

### Security Trading Policy

The Company has a security trading policy which is being adhered to.

# Corporate Governance

## Continued

### Whistle-Blowing Procedures

The Board has a duty to conduct the Group's affairs in a responsible and transparent manner and to take into account legal and regulatory requirements under which the Group operates. The Board is also committed to the principle of sound Corporate Governance and behaviour as enunciated in the CBN Code of Corporate Governance for banks and other financial institutions in Nigeria. One of the several ways a breach of regulatory requirements and management and staff misconduct can be addressed is through a whistle-blowing programme.

As such, the whistle-blowing policy and procedures of the Group are designed to encourage stakeholders to bring unethical conduct and illegal violations to the attention of an internal and/or supervising authority so that action can be taken to resolve the problem. All stakeholders are provided with the details of the Ethics Line facilities via the Group's website. The Ethics Line facilities include: 0703-000-0026, 0703-000-0027, 0708-060-1222 and 0808-822-8888.

### Statement of Compliance with SEC Code of Corporate Governance

In compliance with Section 34.7 of SEC Code of Corporate Governance for Public Companies in Nigeria (the Code) which governs the operations of FCMB Group Plc, the Board confirms compliance with the Code as disclosed in the Annual Report and Accounts.

### Disclosure to the Shareholders

The Directors' fees for the financial year ending 31 December 2017 shall be fixed at ₦200,000,000.00 only and a resolution to approve the same shall be proposed.



**Mrs Funmi Adedibu**

Company Secretary

FRC/2014/NBA/00000005887

# Management Report on Certification of Financial Statements

## To the Board of Directors of FCMB Group Plc

In compliance with Section 34 (2) Code of Corporate Governance for Public Companies in Nigeria of the Securities and Exchange Commission, we certify that the financial statements of FCMB Group Plc (Separate and Consolidated), comprising of statements of financial position, statements of profit or loss and other comprehensive income, statements of changes in equity, statement of cash flows and the accompanying notes to the account for the year ended 31 December 2016 present a true and fair view of the affairs of the Company and the Group.



**Ifeanyi Obiekwe**

Head, Financial and Regulatory Reporting  
FRC/2013/ICAN/00000001432

3 March 2017



**Peter Obaseki**

Managing Director  
FRC/2014/CIBN/00000006877

3 March 2017



# Financial Statements

# Directors' Report

for the year ended 31 December 2016

The Directors present their annual report on the affairs of FCMB Group Plc ('the Company') and its subsidiaries ('the Group'), together with the financial statements and independent auditor's report for the year ended 31 December 2016.

## a. Legal Form

FCMB Group Plc was incorporated in Nigeria as a financial holding company on 20 November 2012, under the Companies and Allied Matters Act.

## b. Principal Activity and Business Review

The Company is a non-operating financial holding company, regulated by the Central Bank of Nigeria (CBN). The principal activity of the Group continues to be the provision of comprehensive banking and financial services to its wholesale and retail customers. Such services include cash management, trade, loans and advances, corporate finance, investment banking, securities brokerage, money market activities and foreign exchange operations.

Through ownership of FCMB Group Plc, shareholders own 100% of all subsidiaries, including FCMB Capital Markets Limited, CSL Trustees Limited, CSL Stockbrokers Limited (including its subsidiary First City Asset Management Ltd) and First City Monument Bank Limited (and its subsidiaries - Credit Direct Limited, FCMB (UK) Limited and FCMB Financing SPV Plc).

The Group does not have any unconsolidated structured entity.

## c. Operating Results

The gross earnings and profit after income tax recorded by the Group for the year ended 31 December 2016 was ₦176.35 billion and ₦14.34 billion respectively. The Directors affirm that the Group is strategically poised for continued growth and development. Highlights of the Group's operating results for the year ended are as follows:

	GROUP		COMPANY	
	2016 ₦'000	2015 ₦'000	2016 ₦'000	2015 ₦'000
Gross earnings	<b>176,351,973</b>	152,507,947	<b>4,654,135</b>	4,200,904
Profit before minimum tax and income tax	<b>16,251,397</b>	7,768,664	<b>3,749,611</b>	2,548,286
Minimum tax	<b>(988,364)</b>	(900,532)	-	-
Income tax expense	<b>(924,151)</b>	(2,107,466)	<b>(19,351)</b>	(25,231)
Profit after tax	<b>14,338,882</b>	4,760,666	<b>3,730,260</b>	2,523,055
Total comprehensive income for the year	<b>18,461,978</b>	6,976,534	<b>3,730,260</b>	2,523,055
<b>Appropriations:</b>				
Transfer to statutory reserve	<b>1,739,228</b>	661,992	-	-
Transfer to retained earnings	<b>12,599,654</b>	4,098,674	<b>3,730,260</b>	2,523,055
	<b>14,338,882</b>	4,760,666	<b>3,730,260</b>	2,523,055
Basic and diluted earnings per share (Naira)	<b>0.72</b>	0.24	<b>0.19</b>	0.13
Dividend per share (Naira)	<b>0.10</b>	0.10	<b>0.10</b>	0.10
Total non-performing loans and advances	<b>25,474,529</b>	25,370,162	-	-
Total non-performing loans to total gross loans and advances (%)	<b>3.74%</b>	4.15%	-	-

# Directors' Report

for the year ended 31 December 2016 continued

## Proposed Dividend

The Board of Directors recommended a cash dividend of 10 kobo per issued and paid up ordinary share for the year ended 31 December 2016. This is subject to approval at the Annual General Meeting.

Payment of dividends is subject to withholding tax at a rate of 10% in the hand of recipients.

## d. Directors' Shareholding

The direct and indirect interests of directors in the issued share capital of the Company as recorded in the register of directors shareholding and / or as notified by the Directors for the purposes of sections 275 and 276 of the Companies and Allied Matters Act Cap C20, Laws of the Federation of Nigeria 2004 and listing requirements of the Nigerian Stock Exchange are as noted below:

	Shareholding as at 31 December 2016		Shareholding as at 31 December 2015	
	Number of 50 kobo ordinary shares held		Number of 50 kobo ordinary shares held	
	Direct holdings	Indirect holdings	Direct holdings	Indirect holdings
Dr Jonathan A D Long (Chairman)	11,149,220	-	11,149,220	-
Mr Peter Obaseki (Managing Director)	5,369,945	-	5,369,945	-
Mr Ladipupo O Balogun (Non-Executive Director)	200,166,756	-	190,166,756	-
Mr Bismarck Rewane (Non-Executive Independent Director)	1,112,280	-	1,112,280	-
Mr Olusegun Odubogun (Non-Executive Independent Director)	400,000	-	190,000	-
Alhaji Mustapha Damcida (Non-Executive Director)	-	-	-	-
Mr Olutola O Mobolurin (Non-Executive Director)	2,120,000	-	2,120,000	-
Mr Martin Dirks (Non-Executive Director)	-	-	-	-
Professor Oluwatoyin Ashiru (Non-Executive Director)	2,055,187	-	1,041,887	-
Dr (Engr) Gregory O Ero (Non-Executive Director)	-	-	-	-

#### e. Directors' Interests in Contracts

For the purpose of section 277 of the Companies and Allied Matters Act Cap C20, Laws of the Federation of Nigeria 2004, none of the Directors/major Shareholders had direct or indirect interest in contracts or proposed contracts with the Company during the year.

#### f. Property and Equipment

Information relating to changes in property and equipment is given in Note 29 to the financial statements. In the Directors' opinion, the market value of the Group's properties is not less than the value shown in the financial statements.

#### g. Shareholding Analysis

The shareholding pattern of FCMB Group Plc as at 31 December 2016 is as stated below:

##### 31 December 2016

Share range	No. of Shareholders	% of Shareholders	No. of Holdings	% of Shareholdings
1-10,000	489,470	93.85	390,938,500	1.97
10,001-50,000	24,156	4.63	485,980,785	2.45
50,001-100,000	3,498	0.67	243,123,112	1.23
100,001-500,000	3,314	0.64	654,001,577	3.30
500,001-1,000,000	430	0.08	308,237,942	1.56
1,000,001-5,000,000	480	0.09	959,624,991	4.85
5,000,001-10,000,000	67	0.01	485,975,316	2.45
10,000,001-50,000,000	84	0.02	1,800,441,662	9.09
50,000,001-100,000,000	11	0.00	858,963,513	4.34
100,000,001-500,000,000	26	0.00	6,799,259,925	34.33
500,000,001-1,000,000,000	5	0.00	3,765,582,716	19.02
1,000,000,001-19,802,710,781	2	0.00	3,050,580,742	15.40
<b>Total</b>	<b>521,543</b>	<b>100</b>	<b>19,802,710,781</b>	<b>100</b>

##### 31 December 2015

Share range	No. of Shareholders	% of Shareholders	No. of Holdings	% of Shareholdings
1-10,000	490,562	93.98	391,693,209	1.98
10,001-50,000	24,076	4.62	481,531,637	2.43
50,001-100,000	3,399	0.65	234,871,356	1.19
100,001-500,000	3,095	0.59	593,867,954	3.00
500,001-1,000,000	331	0.06	230,047,138	1.16
1,000,001-5,000,000	372	0.07	710,915,187	3.59
5,000,001-10,000,000	41	0.01	275,582,650	1.39
10,000,001-50,000,000	64	0.01	1,258,032,369	6.35
50,000,001-100,000,000	5	0.00	370,401,503	1.87
100,000,001-500,000,000	22	0.01	5,615,592,389	28.36
500,000,001-1,000,000,000	2	0.00	1,045,436,075	5.28
1,000,000,001-19,802,710,781	3	0.00	8,594,739,314	43.40
<b>Total</b>	<b>521,972</b>	<b>100</b>	<b>19,802,710,781</b>	<b>100</b>

# Directors' Report

for the year ended 31 December 2016 continued

The shareholding analysis into domestic and foreign shareholders of the Company is as stated below:

## 31 December 2016

Shareholder category	No. of Shareholders	% of Shareholders	No. of Holdings	% of Shareholdings
Domestic shareholders	521,191	99.93	13,565,253,641	68.50
Foreign shareholders	352	0.07	6,237,457,140	31.50
<b>Total</b>	<b>521,543</b>	<b>100.00</b>	<b>19,802,710,781</b>	<b>100.00</b>

## 31 December 2015

Shareholder category	No. of Shareholders	% of Shareholders	No. of Holdings	% of Shareholdings
Domestic shareholders	521,647	99.94	12,135,629,163	61.28
Foreign shareholders	325	0.06	7,667,081,618	38.72
<b>Total</b>	<b>521,972</b>	<b>100.00</b>	<b>19,802,710,781</b>	<b>100.00</b>

### h. Substantial Interest in Shares

The Company's authorised share capital is ₦15 billion divided into 30 billion ordinary shares of 50 kobo each of which 19,802,710,781 ordinary shares are issued and fully paid. According to the register of members, no shareholder other than the under-mentioned held more than 5% of the issued share capital of the Company as at 31 December 2016:

Shareholder category	31 December 2016		31 December 2015	
	No. of Shares	% of Holdings	No. of Shares	% of Holdings
1. Capital IRG Trustees Limited	1,638,212,546	8.27	1,557,955,397	7.87
2. Stanbic Nominees Nig. Limited – Custody	4,168,423,333	21.05	5,704,007,750	28.80
3. Asset Management Corporation of Nigeria (AMCON)	1,332,846,113	6.73	1,332,776,167	6.73

### i. Donations and Charitable Gifts

The Group made contributions to charitable and non-political organisations amounting to ₦169,018,480 (31 December 2015: ₦202,561,950) during the year.

Beneficiary	Amount (₦)
Lagos State Security Trust Fund	50,000,000
St Saviour School, Ikoyi	40,500,000
Chartered Institute of Bankers of Nigeria	20,000,000
Ikorodu United Football Club	10,000,000
Kwara State University	5,000,000
Kwara State Polytechnic	5,000,000
SME Merchant Conference	4,000,000
Nigeria Electronic Fraud	3,592,321
Institute of Human Virology of Nigeria	3,500,000
Ahmadu Bello University	3,259,013

Beneficiary	Amount (₦)
Agege Public Library	3,235,446
Financial Reporting Council of Nigeria	3,000,000
University of Nigeria Nsukka	2,500,000
Harvard Business School	2,500,000
Africa Rural & Agricultural Credit Association (AFRACA)	2,000,000
Muhammed Sanusi Foundation	1,000,000
Association of Asset Custodian	300,000
Chartered Institute of Bankers of Nigeria	300,000
Pharmaceutical Society of Nigeria	150,000
Others	9,181,700
<b>Total</b>	<b>169,018,480</b>

#### j. Events after the reporting period

There were no significant events after the reporting period which could have a material effect on the financial position of the Group as at 31 December 2016 and its operating results for the year then ended which have not been adequately adjusted for or disclosed in these financial statements.

#### k. Human Resources

##### *Employment of Disabled Persons*

The Group operates a non-discriminatory policy on recruitment. Applications by disabled persons are always fully considered, bearing in mind the respective aptitudes and abilities of the applicants concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the Group continues and that appropriate training is arranged. It is the policy of the Group that the training, career development and promotion of disabled persons should, as far as possible, be identical to those of other employees. Currently,

the Group has four persons on its staff list with physical disabilities (31 December 2015:4).

##### *Health, Safety and Welfare at Work*

The Group continues to prioritise staff health and welfare. The Group retains top-class private hospitals where medical facilities are provided for staff and their immediate families as non-payroll employee benefits. A contributory pension fund scheme, in line with the Pension Reform Act 2014 (as amended), exists for employees of the Group.

##### *Code of Business Conduct and Ethics*

Employees are bound by the code of business conduct and ethics signed at the time of employment while the Directors are bound by the CBN Code of Conduct attested to annually by the individual Directors.

##### *Diversity in Employment*

The number and percentage of women employed in the Group during the financial year ended 31 December 2016 and the comparative year vis-a-vis total workforce is as follows:

# Directors' Report

for the year ended 31 December 2016 continued

	2016				
	Number			%	
	Male	Female	Total	Male	Female
Employees	2,125	1,360	3,485	61	39

	2015				
	Number			%	
	Male	Female	Total	Male	Female
Employees	2,545	1,598	4,143	61	39

Gender analysis of Top Management of the Group is as follows:

	2016				
	Number			%	
	Male	Female	Total	Male	Female
Assistant General Manager (AGM)	21	6	27	35	10
Deputy General Manager (DGM)	19	5	24	32	8
General Manager (GM)	5	4	9	8	7
<b>Total</b>	<b>45</b>	<b>15</b>	<b>60</b>	<b>75</b>	<b>25</b>

	2015				
	Number			%	
	Male	Female	Total	Male	Female
Assistant General Manager (AGM)	23	6	29	38	10
Deputy General Manager (DGM)	15	6	21	25	10
General Manager (GM)	7	3	10	12	5
<b>Total</b>	<b>45</b>	<b>15</b>	<b>60</b>	<b>75</b>	<b>25</b>

There is no woman in the Top Management of the Company.

Gender analysis of the Board in the Group is as follows:

	2016				
	Number			%	
	Male	Female	Total	Male	Female
Executive Director (ED)	5	1	6	16	3
Group Managing Director/Chief Executive Officer (GMD/CEO)	6	-	6	19	0
Non-Executive Directors	17	3	20	53	9
<b>Total</b>	<b>28</b>	<b>4</b>	<b>32</b>	<b>88</b>	<b>14</b>

	2015				
	Number			%	
	Male	Female	Total	Male	Female
Executive Director (ED)	4	1	5	13	3
Group Managing Director/Chief Executive Officer (GMD/CEO)	6	-	6	19	0
Non-Executive Directors	18	2	20	58	6
<b>Total</b>	<b>28</b>	<b>3</b>	<b>31</b>	<b>90</b>	<b>10</b>

The Group is committed to bringing female representation to 30% whilst ensuring that the highest standards and meritocracy is maintained in selection.

Gender analysis of the Board of the Company is as follows:

	2016				
	Number			%	
	Male	Female	Total	Male	Female
Managing Director	1	-	1	10	-
Other Executive Directors	-	-	-	-	-
Non-Executive Directors	9	-	9	90	-
<b>Total</b>	<b>10</b>	<b>-</b>	<b>10</b>	<b>100</b>	<b>-</b>

	2015				
	Number			%	
	Male	Female	Total	Male	Female
Managing Director	1	-	1	10	-
Other Executive Directors	-	-	-	0	-
Non-Executive Directors	9	-	9	90	-
<b>Total</b>	<b>10</b>	<b>-</b>	<b>10</b>	<b>100</b>	<b>-</b>

# Directors' Report

for the year ended 31 December 2016 continued

## l. Employee Involvement and Training

The Group places considerable value on the involvement of its employees and has continued its practice of keeping them informed on matters affecting them as employees and the various factors affecting the performance of the Group. This is achieved through regular meetings between management and staff of the Group.

The Group has in-house training facilities complemented with additional facilities from educational institutions (local and offshore) for the training of its employees.

## m. Customer Complaints

FCMB Group Plc is committed to ensuring an effective and responsive complaints management process hence the banking subsidiary has put in place a complaints management policy to ensure that the causes of complaints are fully addressed and to assure stakeholders and members of the public that their concerns will be handled in a fair and appropriate manner. Customers' complaints

are lodged with the Complaints Officer at [complaints@fcmb.com](mailto:complaints@fcmb.com) for necessary action. The banking subsidiary had pending complaints of 85 at the beginning of the year and received additional 35,966 (31 December 2015: 46,620) during the year ended 31 December 2016, of which 35,923 (31 December 2015: 46,572) complaints were resolved (inclusive of pending complaints brought forward) and 111 (31 December 2015: 85) complaints remained unresolved and pending with the Banking subsidiary as at the end of the reporting year. The total amount resolved was ₦4.79 billion (31 December 2015: ₦582.19 million) while the total disputed amount in cases which remained unresolved stood at ₦107.87 million (2015: ₦2.33 billion). These unresolved complaints were referred to the Central Bank of Nigeria for intervention. The Directors are of the opinion that these complaints will be resolved without adverse consequences to the Banking subsidiary. No provisions are therefore deemed necessary for these claims.

Description	Number		Amount claimed (₦'000)		Amount refunded (₦'000)	
	2016	2015	2016	2015	2016	2015
Pending complaints B/F	85	64	-	-	-	-
Received complaints	35,966	46,620	4,939,776	2,910,339	-	-
<b>Total complaints</b>	<b>36,051</b>	<b>46,684</b>	<b>4,939,776</b>	<b>2,910,339</b>	<b>-</b>	<b>-</b>
Resolved complaints	35,923	46,572	4,791,338	582,186	4,509,778	485,550
Unresolved complaints escalated to CBN for intervention	17	27	107,870	2,328,153	2,600	395,166
Unresolved complaints pending with the bank subsidiary C/F	111	85	-	-	-	-

#### n. Disclosure

The Directors' fees for the financial year ending 31 December 2017 shall be fixed at ₦200,000,000.00 only and a resolution to approve shall be proposed at the Annual General Meeting.

#### o. Auditors

The auditors, Messrs KPMG Professional Services, having satisfied the relevant corporate rules on their tenure in office have indicated their willingness to continue in office as auditors in accordance with section 357 (2) of the Companies and Allied Matters Act, 1990.

By Order of the Board



**Mrs Funmi Adedibu**

Company Secretary

44 Marina  
Lagos State  
Nigeria

FRC/2014/NBA/00000005887

3 March 2017

# Statement of Directors' Responsibilities in Relation to the Financial Statements

for the year ended 31 December 2016

The Directors accept responsibility for the preparation of the annual financial statements that give a true and fair view in accordance with International Financial Reporting Standards (IFRS) and in the manner required by the Companies and Allied Matters Act, Cap C20, Laws of the Federation of Nigeria 2004, the Financial Reporting Council of Nigeria Act, 2011, the Banks and Other Financial Institutions Act, Cap B3, Laws of the Federation of Nigeria, 2004 and relevant Central Bank of Nigeria regulations.

The Directors further accept responsibility for maintaining adequate accounting records as required by the Companies and Allied Matters Act, Cap C20, Laws of the Federation of Nigeria 2004, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement whether due to fraud or error.

The Directors have made an assessment of the Company's ability to continue as a going concern and have no reason to believe that the Company will not remain a going concern in the year ahead.

Signed on behalf of the Board of Directors by:



**Dr Jonathan Long**

Chairman

FRC/2013/IODN/00000001433

3 March 2017



**Peter Obaseki**

Managing Director

FRC/2014/CIBN/00000006877

3 March 2017

# Audit Committee Report

For the financial year ended 31 December 2016 to the members of FCMB Group Plc.

In compliance with Section 359 (6) of the Companies and Allied Matters Act Cap C20, Laws of the Federation of Nigeria 2004 and Code of Corporate Governance of the Central Bank of Nigeria, we have reviewed the Audit Report for the year ended 31 December 2016 and, hereby, state as follows:

- The scope and planning of the audit were adequate in our opinion;
- The account and reporting policies of the Group conformed with the statutory requirements and agreed ethical practices;
- The internal control system was constantly and effectively monitored;
- The whistle blowing channel, run by an external and independent third party, was found adequate;
- The external auditor's management controls report received a satisfactory response from Management; and
- The gross value of related party loans as at 31 December 2016 was ₦14.70 billion (31 December 2015: ₦2.03 billion). All related party loans are performing.



**Evangelist Akinola Soares, FCNA**

Chairman, Audit Committee

FRC/2013/ANAN/00000004356

2 March 2017

The Audit Committee comprises the following Non-Executive Directors and Shareholders' representatives:

1. Evangelist Akinola Soares  
**Chairman/Shareholders' representative**
2. Alhaji S B Daranijo  
**Shareholders' representative**
3. Alhaji B A Batula  
**Shareholders' representative**
4. Mr Bismarck Rewane  
**Non-Executive Director**
5. Mr Olusegun Odubogun  
**Non-Executive Director**
6. Mr Olutola Mobolurin  
**Non-Executive Director**

The Group's Head, Internal Audit, **Babajide Odedele** (FRC/2014/ICAN/00000006880) acts as secretary to the Committee.

# Independent Auditor's Report

To the Members of FCMB Group Plc

## Report on the Audit of the Consolidated and Separate Financial Statements

### *Opinion*

We have audited the consolidated and separate financial statements of FCMB Group Plc (“the Company”) and its subsidiaries (together, “the Group”), which comprise the consolidated and separate statement of financial position as at 31 December 2016, and the consolidated and separate statement of profit or loss and other comprehensive income, consolidated and separate statement of changes in equity and consolidated and separate statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, as set out on pages 58 to 201.

In our opinion, the accompanying consolidated and separate financial statements give a true and fair view of the consolidated and separate financial position of the Company and its subsidiaries as at 31 December 2016, and of its consolidated and separate financial performance and its consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) and in the manner required by the Companies and Allied Matters Act, Cap C.20, Laws of the Federation of Nigeria, 2004, the Financial Reporting Council of Nigeria Act, 2011, the Banks and other Financial Institutions Act, Cap B3, Laws of the Federation of Nigeria, 2004 and relevant Central Bank of Nigeria (CBN) Guidelines and Circulars.

### *Basis for Opinion*

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the consolidated and separate Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated and separate financial statements in Nigeria and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Key Audit Matters*

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and separate financial statements of the current year. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### *Impairment of loans and advances*

The allowance for impairment of loans and advances to customers is a key judgmental area for our audit due to the level of subjectivity inherent in estimating the impact of key assumptions on the recoverability of loan balances. Within the financial year, global oil prices remained low resulting in lower government revenue and scarcity of foreign currency in Nigeria. This economic situation has particularly affected the ability of Group customers to meet credit obligations as they fall due. Thus, significant judgment is required to determine the allowance for impairment on loans and advances granted to the Group's customers particularly the foreign currency denominated loans and advances.

The Group identifies loans and advances for specific impairment assessment based on the magnitude, nature of the loan and the current level of past due loans. Impairment requirements are determined based on estimated future cash flows discounted to present value using the effective interest rate of the loan. An impairment assessment is performed collectively on all other loans, with the key assumptions being the possibility of a loan becoming past due and subsequently defaulting, the rate of recovery on loans that are past due and in default, the market valuations of collateral and the estimated time and cost to sell any property pledged as collateral to the Group. The impairment assessment requires the application of significant judgment by management including the application of industry knowledge and prevailing economic conditions in arriving at the level of the impairment allowance required.

### *Procedures*

Our audit procedures included but were not limited to the following:

- We evaluated and tested the key controls over the impairment determination process such as the credit committee review. The key controls tested covered processes such as monitoring the performance of loans and advances including timely identification of impairment triggers.
- Regarding loans and advances specifically provided for, we tested the completeness of the loans identified by the Group as high risk through a consideration of all loans with risk factors such as magnitude, nature of the loan, the current level of past due obligations and our knowledge of the credit risk in the specific industries and sectors. For the obligations specifically provided for, we re-performed the calculations of impairment and compared the key data inputs to relevant sources for example, we checked amounts included for collateral to valuation reports, discount rates to the effective interest rate of the loan and projected cash flows to historical inflows in customer's account.
- In relation to the loans that were collectively provided for, we re-performed the calculation using an impairment model, in order to assess the accuracy of the collective impairment recorded. The assumptions inherent in the model were assessed against our understanding of the Group and knowledge of the industry. We assessed the methodology used by the Group to calculate the likelihood of loans and advances with different profiles moving into defaults and recalculated these default rates based on our cumulative knowledge of the Group's actual historic experience and current circumstances. We also checked actual recoveries of loans in default and recalculated the recovery rates used in the collective impairment assessment.

The Group's accounting policy on impairment and related disclosures on credit risk are shown in 2 (k (vii)) and 3 (b) respectively.

# Independent Auditor's Report

## *Valuation of derivatives*

The Group's derivative instruments comprise interest rate swap contracts and options. These derivative instruments usually involve an agreement of future pricing parameters. The estimation of reasonable pricing details as at the reporting date in order to determine the fair value of these derivative instruments involve the use of valuation approaches, which include assumptions over future volatility of the pricing parameters and estimated forward interest rates for floating payments from interest rate curves and determination of appropriate discount rates to be applied on future cash flows. Due to the significance of these derivatives and the related estimation uncertainty, this is considered a matter of significance to the audit.

## *Procedures*

Our procedures included amongst others the following:

- We evaluated key controls over the inputs used in determining Group's valuation of derivative transactions by checking whether appropriate input such as foreign exchange rate, forward price, volume of transaction, were used in valuing derivative contracts
- We compared observable inputs into valuation model such as quoted rates to externally available market data and assessed whether the valuation model used by the Group was in line with accepted market practice.
- We used our valuation specialists to challenge the Group's assumptions with respect to the fair value of the derivative assets and liabilities; and to evaluate key valuation inputs including price, foreign exchange rate and discount rates applied by the Group in the calculation. We also used our specialists to recompute the fair value of the instruments using validated inputs.

The Group's accounting policy on derivatives and related disclosures are shown in note 2 (q) and note 23 respectively.

## *Assessment of recoverability of deferred tax assets*

The Group has a significant amount of deferred tax asset both recognized and unrecognized mainly from unused tax losses, unutilised capital allowances and collective impairment of loans and advances.

The Group's determination of the recoverability of deferred tax assets involves significant judgment and high estimation uncertainty as management supports the recoverability of the deferred tax assets mainly with projections which contain estimates of future taxable income.

## *Procedures*

Our procedures included the following:

- We assessed the components that gave rise to the deferred tax asset to determine whether they were valid in line with the requirements of the accounting standards and tax laws.
- We further assessed management's forecasts of future taxable profits by checking that assumptions used in the Group's projection of taxable income were in line with the Group's historical performance, the business model and the Group's future plans.

The Group's accounting policy on deferred tax is shown in note 2 (j (ii)).

## *Information Other than the Financial Statements and Audit Report thereon*

The Directors are responsible for the other information which comprises the Directors' report, Statement of Directors' responsibilities, Corporate governance report, Audit Committee report, Management Certification on Financial Statements and Other national disclosure which we obtained prior to the date of the audit report, but does not include the consolidated and separate financial statements and our audit report thereon. Other information also includes information about FCMB Group Plc, the

archives of the Founder, Chairman's statement, Managing Director's report, 2016 awards won, Operating Companies performance highlights, Sustainability report, Board evaluation report, Notice of Annual General Meeting and list of branches which would be obtained after the date of the auditors' report.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information and in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of the Directors for the Consolidated and Separate Financial Statements

The Directors are responsible for the preparation of consolidated and separate financial statements that give a true and fair view in accordance with International Financial Reporting Standards (IFRSs) and in the manner required by the Companies and Allied Matters Act, Cap C.20, Laws of the Federation of Nigeria, 2004, the Financial Reporting Council of Nigeria Act, 2011, the Banks and other Financial Institutions Act, Cap B3, Laws of the Federation of Nigeria, 2004 and relevant Central Bank of Nigeria (CBN) Guidelines and Circulars, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, the Directors are responsible for assessing the Group and Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

### Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

# Independent Auditor's Report

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group and Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group and Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated (and separate) financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards .

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on Other Legal and Regulatory Requirements

*Compliance with the requirements of Schedule 6 of the Companies and Allied Matters Act, Cap C.20, Laws of the Federation of Nigeria, 2004*

In our opinion, proper books of account have been kept by the Group and Company, so far as appears from our examination of those books and the Group and Company's statement of financial position and statement of profit or loss and other comprehensive income are in agreement with the books of account.

*Compliance with Section 27 (2) of the Banks and the other Financial Institutions Act of Nigeria and Central Bank of Nigeria circular BSD/1/2004*

- i. The Group paid penalties in respect of contravention of the Central Bank of Nigeria guidelines during the year ended 31 December 2016. Details of penalties paid are disclosed in note 45 to the financial statements.
- ii. Related party transactions and balances are disclosed in note 43 to the financial statements in compliance with the Central Bank of Nigeria circular BSD/1/2004

Signed:



**Ayodele H Othihiwa, FCA**  
FRC/2012/ICAN/00000000425  
For: KPMG Professional Services  
Chartered Accountants

17 March 2017  
Lagos, Nigeria



# Consolidated and Separate Statements of Profit or Loss and Other Comprehensive Income

for the year ended 31 December 2016

	Note	GROUP		COMPANY	
		2016 N'000	2015 N'000	2016 N'000	2015 N'000
Gross earnings		<b>176,351,973</b>	152,507,947	<b>4,654,135</b>	4,200,904
Interest income	7	<b>125,109,035</b>	123,583,565	<b>475,474</b>	536,426
Interest expense	8	<b>(55,575,527)</b>	(59,646,733)	-	-
<b>Net interest income</b>		<b>69,533,508</b>	63,936,832	<b>475,474</b>	536,426
Fee and commission income	10	<b>17,683,439</b>	18,998,969	-	-
Fee and commission expense	10	<b>(3,502,052)</b>	(3,164,615)	<b>(66)</b>	-
<b>Net fee and commission income</b>		<b>14,181,387</b>	15,834,354	<b>(66)</b>	-
Net trading income	11	<b>5,687,047</b>	940,285	-	-
Net income from other financial instruments at fair value through profit or loss	12	<b>21,635</b>	149,846	-	-
Other income	13	<b>27,850,817</b>	8,835,282	<b>4,178,661</b>	3,664,478
<b>Other operating income</b>		<b>33,559,499</b>	9,925,413	<b>4,178,661</b>	3,664,478
Net impairment loss on financial assets	9	<b>(35,522,071)</b>	(15,033,459)	<b>(105,589)</b>	(689,742)
Personnel expenses	14	<b>(24,804,401)</b>	(25,487,681)	<b>(218,167)</b>	(238,360)
Depreciation and amortisation expenses	15	<b>(4,474,071)</b>	(4,363,016)	<b>(24,362)</b>	(23,260)
General and administrative expenses	16	<b>(25,654,064)</b>	(24,845,639)	<b>(361,969)</b>	(401,085)
Other operating expenses	17	<b>(10,841,139)</b>	(12,282,705)	<b>(194,372)</b>	(300,171)
<b>Results from operating activities</b>		<b>15,978,648</b>	7,684,099	<b>3,749,611</b>	2,548,286
Share of post tax result of associate	28	<b>272,749</b>	84,565	-	-
<b>Profit before minimum tax and income tax</b>		<b>16,251,397</b>	7,768,664	<b>3,749,611</b>	2,548,286
Minimum tax	19	<b>(988,364)</b>	(900,532)	-	-
Income tax expense	19	<b>(924,151)</b>	(2,107,466)	<b>(19,351)</b>	(25,231)
<b>Profit for the year</b>		<b>14,338,882</b>	4,760,666	<b>3,730,260</b>	2,523,055
<b>Other comprehensive income</b>					
<b>Items that are or may be reclassified to profit or loss</b>					
Foreign currency translation differences for foreign operations		<b>4,219,475</b>	498,494	-	-
Net change in fair value of available-for-sale financial assets		<b>(96,379)</b>	1,717,374	-	-
<b>Other comprehensive income for the year, net of tax</b>		<b>4,123,096</b>	2,215,868	-	-
<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>		<b>18,461,978</b>	6,976,534	<b>3,730,260</b>	2,523,055

	Note	GROUP		COMPANY	
		2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>Profit attributable to:</b>					
Equity holders of the Company		<b>14,338,882</b>	4,760,666	<b>3,730,260</b>	2,523,055
Non-controlling interests		-	-	-	-
		<b>14,338,882</b>	4,760,666	<b>3,730,260</b>	2,523,055
<b>Total comprehensive income attributable to:</b>					
Equity holders of the Company		<b>18,461,978</b>	6,976,534	<b>3,730,260</b>	2,523,055
Non-controlling interests		-	-	-	-
		<b>18,461,978</b>	6,976,534	<b>3,730,260</b>	2,523,055
<b>Basic and diluted earnings per share (Naira)</b>	18	<b>0.72</b>	0.24	<b>0.19</b>	0.13

The accompanying notes are an integral part of these consolidated and separate financial statements.

# Consolidated and Separate Statements of Financial Position

as at 31 December 2016

	Note	GROUP		COMPANY	
		2016 ₦'000	2015 ₦'000	2016 ₦'000	2015 ₦'000
<b>ASSETS</b>					
Cash and cash equivalents	20	<b>108,104,632</b>	180,921,698	<b>5,817,754</b>	7,231,196
Restricted reserve deposits	21	<b>139,460,914</b>	125,552,318	-	-
Trading assets	22(a)	<b>9,154,198</b>	1,994,350	-	-
Derivative assets	23	<b>1,018,912</b>	1,479,760	-	-
Loans and advances to customers	24	<b>659,937,237</b>	592,957,417	-	-
Assets pledged as collateral	26	<b>59,107,132</b>	51,777,589	-	-
Investment securities	25	<b>128,441,676</b>	135,310,147	<b>4,844,200</b>	2,013,621
Investment in subsidiaries	27	-	-	<b>118,140,772</b>	118,246,361
Investment in associates	28	<b>846,512</b>	731,964	<b>418,577</b>	418,577
Property and equipment	29	<b>32,283,226</b>	29,970,738	<b>59,468</b>	41,263
Intangible assets	30	<b>9,672,530</b>	8,968,539	<b>882</b>	1,845
Deferred tax assets	31	<b>7,971,990</b>	8,166,241	-	-
Other assets	32	<b>16,779,119</b>	21,703,415	<b>2,084,532</b>	1,425,398
<b>Total assets</b>		<b>1,172,778,078</b>	1,159,534,176	<b>131,366,185</b>	129,378,261
<b>LIABILITIES</b>					
Trading liabilities	22(b)	<b>6,255,933</b>	-	-	-
Derivative liabilities	23	<b>770,201</b>	1,317,271	-	-
Deposits from banks	33	<b>24,798,296</b>	5,461,038	-	-
Deposits from customers	34	<b>657,609,807</b>	700,216,706	-	-
Borrowings	35	<b>132,094,368</b>	113,700,194	-	-
On-lending facilities	36	<b>42,199,380</b>	33,846,116	-	-
Debt securities issued	37	<b>54,481,989</b>	49,309,394	-	-
Retirement benefit obligations	38	<b>17,603</b>	50,544	-	-
Current income tax liabilities	19(v)	<b>2,859,562</b>	3,497,954	<b>44,582</b>	25,231
Deferred tax liabilities	31	<b>65,902</b>	68,438	-	-
Other liabilities	39	<b>72,752,043</b>	89,675,234	<b>1,221,621</b>	1,003,037
<b>Total liabilities</b>		<b>993,905,084</b>	997,142,889	<b>1,266,203</b>	1,028,268

	Note	GROUP		COMPANY	
		2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>EQUITY</b>					
Share capital	40(b)	<b>9,901,355</b>	9,901,355	<b>9,901,355</b>	9,901,355
Share premium	41	<b>115,392,414</b>	115,392,414	<b>115,392,414</b>	115,392,414
Retained earnings	41	<b>32,458,239</b>	17,181,437	<b>4,806,213</b>	3,056,224
Other reserves	41	<b>21,120,986</b>	19,916,081	-	-
		<b>178,872,994</b>	162,391,287	<b>130,099,982</b>	128,349,993
<b>Total liabilities and equity</b>		<b>1,172,778,078</b>	1,159,534,176	<b>131,366,185</b>	129,378,261

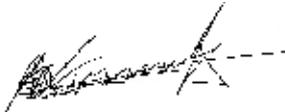
The financial statements and the accompanying notes and significant accounting policies were approved by the Board of Directors on 3 March 2017 and signed on its behalf by:



Dr Jonathan A D Long

**Chairman**

FRC/2013/IODN/00000001433



Peter Obaseki

**Managing Director**

FRC/2014/CIBN/00000006877



Ifeanyi Obiekwe

**Head, Financial**

**and Regulatory Reporting**

FRC/2013/ICAN/00000001432

# Consolidated and Separate Statements of Changes in Equity

	GROUP							Total equity N'000	
	Share capital N'000	Share premium N'000	Retained earnings N'000	Statutory reserve N'000	SSI reserve N'000	Translation reserve N'000	Available-for- sale reserve N'000		Regulatory risk reserve N'000
<b>Balance at 1 January 2016</b>	<b>9,901,355</b>	<b>115,392,414</b>	<b>17,181,437</b>	<b>6,014,583</b>	-	<b>1,576,155</b>	<b>1,389,402</b>	<b>10,935,941</b>	<b>162,391,287</b>
Profit for the year	-	-	14,338,882	-	-	-	-	-	14,338,882
Transfer to statutory reserve	-	-	(1,739,228)	1,739,228	-	-	-	-	-
Other comprehensive income, net of tax	-	-	-	-	-	4,219,475	(96,379)	-	4,123,096
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>-</b>	<b>12,599,654</b>	<b>1,739,228</b>	<b>-</b>	<b>4,219,475</b>	<b>(96,379)</b>	<b>-</b>	<b>18,461,978</b>
<b>Transactions with owners recorded directly in equity Contributions by and distributions</b>									
Transfer from regulatory risk reserve	-	-	4,657,419	-	-	-	-	(4,657,419)	-
Dividend paid	-	-	(1,980,271)	-	-	-	-	-	(1,980,271)
<b>Total contributions by and distributions</b>	<b>-</b>	<b>-</b>	<b>2,677,148</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(4,657,419)</b>	<b>(1,980,271)</b>
<b>Balance at 31 December 2016</b>	<b>9,901,355</b>	<b>115,392,414</b>	<b>32,458,239</b>	<b>7,753,811</b>	<b>-</b>	<b>5,795,630</b>	<b>1,293,023</b>	<b>6,278,522</b>	<b>178,872,994</b>

## GROUP

	Share capital N'000	Share premium N'000	Retained earnings N'000	Statutory reserve N'000	SSI reserve N'000	Translation reserve N'000	Available-for-sale reserve N'000	Regulatory risk reserve N'000	Total equity N'000
<b>Balance at 1 January 2015</b>	<b>9,901,355</b>	<b>115,392,414</b>	<b>26,238,677</b>	<b>5,352,591</b>	-	<b>1,077,661</b>	<b>(327,972)</b>	<b>2,730,705</b>	<b>160,365,431</b>
Profit for the year	-	-	4,760,666	-	-	-	-	-	4,760,666
Transfer to statutory reserve	-	-	(661,992)	661,992	-	-	-	-	-
Other comprehensive income, net of tax	-	-	-	-	-	498,494	1,717,374	-	2,215,868
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>-</b>	<b>4,098,674</b>	<b>661,992</b>	<b>-</b>	<b>498,494</b>	<b>1,717,374</b>	<b>-</b>	<b>6,976,534</b>
<b>Transactions with owners recorded directly in equity Contributions by and distributions</b>									
Transfer from regulatory risk reserve	-	-	(8,205,236)	-	-	-	-	8,205,236	-
Dividend paid	-	-	(4,950,678)	-	-	-	-	-	(4,950,678)
<b>Total contributions by and distributions</b>	<b>-</b>	<b>-</b>	<b>(13,155,914)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>8,205,236</b>	<b>(4,950,678)</b>

<b>Balance at 31 December 2015</b>	<b>9,901,355</b>	<b>115,392,414</b>	<b>17,181,437</b>	<b>6,014,583</b>	<b>-</b>	<b>1,576,155</b>	<b>1,389,402</b>	<b>10,935,941</b>	<b>162,391,287</b>
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# Consolidated and Separate Statements of Changes in Equity continued

	COMPANY									
	Share capital N'000	Share premium N'000	Retained earnings N'000	Statutory reserve N'000	SSI reserve N'000	Translation reserve N'000	Available-for- sale reserve N'000	Regulatory risk reserve N'000	Total equity N'000	
<b>Balance at 1 January 2016</b>	<b>9,901,355</b>	<b>115,392,414</b>	<b>3,056,224</b>	-	-	-	-	-	<b>128,349,993</b>	
Profit for the year	-	-	3,730,260	-	-	-	-	-	3,730,260	
Other comprehensive income, net of tax	-	-	-	-	-	-	-	-	-	
<b>Total comprehensive income for the year</b>	-	-	<b>3,730,260</b>	-	-	-	-	-	<b>3,730,260</b>	
Transactions with owners recorded directly in equity										
Contributions by and distributions										
Dividend paid	-	-	(1,980,271)	-	-	-	-	-	(1,980,271)	
<b>Total contributions by and distributions</b>	-	-	<b>(1,980,271)</b>	-	-	-	-	-	<b>(1,980,271)</b>	
<b>Balance at 31 December 2016</b>	<b>9,901,355</b>	<b>115,392,414</b>	<b>4,806,213</b>	-	-	-	-	-	<b>130,099,982</b>	

## COMPANY

	Share capital N'000	Share premium N'000	Retained earnings N'000	Statutory reserve N'000	SSI reserve N'000	Translation reserve N'000	Available-for-sale reserve N'000	Regulatory risk reserve N'000	Total equity N'000
<b>Balance at 1 January 2015</b>	<b>9,901,355</b>	<b>115,392,414</b>	<b>5,483,847</b>	-	-	-	-	-	<b>130,777,616</b>
Profit for the year	-	-	2,523,055	-	-	-	-	-	2,523,055
Other comprehensive income, net of tax	-	-	-	-	-	-	-	-	-
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>-</b>	<b>2,523,055</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,523,055</b>
<b>Transactions with owners recorded directly in equity</b>									
<b>Contributions by and distributions</b>									
Dividend paid	-	-	(4,950,678)	-	-	-	-	-	(4,950,678)
<b>Total contributions by and distributions</b>	<b>-</b>	<b>-</b>	<b>(4,950,678)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(4,950,678)</b>
<b>Balance at 31 December 2015</b>	<b>9,901,355</b>	<b>115,392,414</b>	<b>3,056,224</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>128,349,993</b>

The accompanying notes are an integral part of these consolidated and separate financial statements.

# Consolidated and Separate Statements of Cash Flows

for the year ended 31 December 2016

	Note	GROUP		COMPANY	
		2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>Cash flows from operating activities</b>					
Profit for the year		<b>14,338,882</b>	4,760,666	<b>3,730,260</b>	2,523,055
<b>Adjustments for:</b>					
Net impairment loss on financial assets	9	<b>35,522,071</b>	15,033,459	<b>105,589</b>	689,742
Fair value gain on financial assets held for trading	47(i)	<b>54,622</b>	(3,143)	-	-
Net income from other financial instruments at fair value through profit or loss	12	<b>(21,635)</b>	(149,846)	-	-
Depreciation and amortisation	15	<b>4,474,071</b>	4,363,016	<b>24,362</b>	23,260
Loss/(profit) on disposal of property and equipment and intangible assets	13	<b>1,408,352</b>	(231,328)	<b>(570)</b>	(108)
Loss/(profit) on disposal of investment securities	13	<b>769,929</b>	(2,584,955)	<b>(42,387)</b>	(1,915,875)
Share of profit of associates	28	<b>(272,749)</b>	(84,565)	-	-
Foreign exchange gains	13	<b>(29,310,033)</b>	(5,431,496)	<b>(1,883,509)</b>	(201,710)
Net interest income	47(ix)	<b>(69,533,508)</b>	(63,936,832)	<b>(475,474)</b>	(536,426)
Dividend income	13	<b>(448,538)</b>	(532,552)	<b>(2,252,195)</b>	(1,538,510)
Tax expense	19	<b>1,912,515</b>	3,007,998	<b>19,351</b>	25,231
		<b>(41,106,021)</b>	(45,789,578)	<b>(774,574)</b>	(931,341)
<b>Changes in operating assets and liabilities</b>					
Net (increase)/decrease in restricted reserve deposits	47(x)	<b>(13,908,596)</b>	20,553,255	-	-
Net decrease in derivative assets held for risk management	47(xi)	<b>971,983</b>	3,420,397	-	-
Net increase in non-pledged trading assets	47(xii)	<b>(6,997,345)</b>	(1,237,693)	-	-
Net (increase)/decrease in loans and advances to customers	47(xiii)	<b>(64,883,315)</b>	25,022,373	-	-
Net decrease/(increase) in other assets	47(xiv)	<b>4,924,296</b>	4,384,268	<b>(659,134)</b>	4,026,682
Net decrease in trading liabilities	22(b)	<b>(6,255,933)</b>	-	-	-
Net increase in deposits from banks	47(xv)	<b>19,337,258</b>	664,286	-	-
Net decrease in deposits from customers	47(xvi)	<b>(42,606,899)</b>	(33,580,090)	-	-
Net increase in on-lending facilities	47(xvii)	<b>7,758,788</b>	18,359,414	-	-
Net decrease in derivative liabilities held for risk management	47(xviii)	<b>(1,073,123)</b>	(3,278,455)	-	-
Net increase/(decrease) in other liabilities	47(vii)	<b>(18,149,192)</b>	(33,094,394)	<b>208,169</b>	309,057
		<b>(161,988,099)</b>	(44,576,217)	<b>(1,225,539)</b>	3,404,398

	Note	GROUP		COMPANY	
		2016 N'000	2015 N'000	2016 N'000	2015 N'000
Interest received	47(ii)	<b>137,414,576</b>	128,810,492	<b>475,474</b>	484,314
Interest paid	47(iii)	<b>(55,753,584)</b>	(74,313,914)	-	-
Dividends received	13	<b>448,538</b>	532,552	<b>2,252,195</b>	1,538,510
VAT paid	47(iv)	<b>(884,172)</b>	(770,249)	-	-
Income taxes paid	19(v)	<b>(1,935,705)</b>	(3,883,168)	-	(114,246)
<b>Net cash used in operating activities</b>		<b>(82,698,446)</b>	5,799,496	<b>1,502,130</b>	5,312,976
<b>Cash flows from investing activities</b>					
Investment in subsidiaries	27(f)	-	-	-	(180,000)
Purchase of property and equipment	29	<b>(3,868,517)</b>	(6,449,787)	<b>(68,305)</b>	(7,223)
Purchase of intangible assets	30(a)	<b>(302,185)</b>	(542,269)	-	-
Proceeds from sale of property and equipment	47(viii)	<b>247,912</b>	89,004	<b>27,271</b>	108
Acquisition of investment securities	47(v)	<b>(79,557,022)</b>	(85,257,087)	<b>(2,442,000)</b>	(440,698)
Proceeds from sale and redemption of investment securities	47(v)	<b>77,322,034</b>	106,775,458	<b>42,387</b>	3,434,934
<b>Net cash generated from investing activities</b>		<b>(6,157,778)</b>	14,615,319	<b>(2,440,647)</b>	2,807,121
<b>Cash flows from financing activities</b>					
Dividends paid	50	<b>(1,980,271)</b>	(4,950,678)	<b>(1,980,271)</b>	(4,950,678)
Proceeds from long-term borrowing	35(c)	<b>33,996,484</b>	28,781,222	-	-
Repayment of long-term borrowing	35(c)	<b>(68,348,938)</b>	(14,742,847)	-	-
Proceeds from debt securities issued	46(xix)	<b>5,104,000</b>	23,135,208	-	-
<b>Net cash generated from financing activities</b>		<b>(31,228,725)</b>	32,222,905	<b>(1,980,271)</b>	(4,950,678)
<b>Net (decrease)/Increase in cash and cash equivalents</b>					
		<b>(120,084,950)</b>	52,637,721	<b>(2,918,788)</b>	3,169,419
Cash and cash equivalents at start of year	20	<b>180,921,698</b>	126,293,809	<b>7,231,196</b>	4,056,165
Effect of exchange rate fluctuations on cash and cash equivalents held	47(vi)	<b>47,267,884</b>	1,990,168	<b>1,505,347</b>	5,612
<b>Cash and cash equivalents at end of year</b>	20	<b>108,104,632</b>	180,921,698	<b>5,817,754</b>	7,231,196

The accompanying notes are an integral part of these consolidated and separate financial statements.

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016

## 1 Reporting Entity

FCMB Group Plc was incorporated in Nigeria as a financial holding company on 20 November, 2012, under the Companies and Allied Matters Act, in response to the CBN's Regulation on the Scope of Banking Activities and Ancillary Matters (Regulation 3).

The principal activity of FCMB Group Plc is to carry on business as a financial holding company, investing in and holding controlling shares in, as well as managing equity investments in Central Bank of Nigeria approved financial entities. The Company has four direct subsidiaries; First City Monument Bank Limited (100%), FCMB Capital Markets Limited (100%), CSL Stockbrokers Limited (100%) and CSL Trustees Limited (100%).

FCMB Group Plc is a company domiciled in Nigeria. The address of the Company's registered office is 44 Marina, Lagos. These audited reports for the year ended 31 December 2016 comprise the Company and its subsidiaries (together referred to as the "Group").

## 2 Significant Accounting Policies

The Group has consistently applied the following accounting policies to all periods presented in these consolidated and separate financial statements, unless otherwise stated.

The principal accounting policies adopted in the preparation of these financial statements are set out below.

### (a) Basis of Preparation

#### (i) Statement of compliance

The consolidated and separate financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by International Accounting Standard Board (IASB) in the manner required by the Companies and Allied Matters Act, Cap C20, Laws of the Federation of Nigeria 2004, the Financial Reporting Council of Nigeria Act, 2011, the Banks and Other Financial Institutions Act, Cap B3, Laws of the Federation of Nigeria, 2004 and relevant Central Bank of Nigeria circulars and guidelines. The IFRS accounting policies have

been consistently applied to all periods presented. These consolidated and separate financial statements were authorised for issue by the Board of directors on 3 March 2017.

#### (ii) Basis of measurement

These consolidated and separate financial statements have been prepared on the historical cost basis except for the following material items in the statement of financial position:

- Non-derivative financial instruments, at fair value through profit or loss are measured at fair value.
- Available-for-sale financial assets are measured at fair value through other comprehensive income (OCI). However, when the fair value of the available-for-sale financial assets cannot be measured reliably, they are measured at cost less impairment.
- Financial assets and liabilities held for trading are measured at fair value.
- Derivative financial instruments are measured at fair value.

#### (iii) Functional and presentation currency

These consolidated and separate financial statements are presented in Naira, which is the Company's functional currency. Except where indicated, financial information presented in naira has been rounded to the nearest thousand.

#### (iv) Use of estimates and judgements

The preparation of the consolidated and separate financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about significant areas of estimation uncertainties and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the consolidated financial statements are described in note 4.

## (b) Basis of Consolidation

### (i) Subsidiaries

Subsidiaries are investees controlled by the Group. The Group 'controls' an investee if it is exposed to, or has the rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The Group reassesses whether it has control if there are changes to one or more of elements of control. This includes circumstances in which protective rights held become substantive and lead to the Group having power over an investee.

The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. Investment in subsidiaries are measured at cost less impairment in the Company's separate financial statements.

### (ii) Special purpose entities

Special purpose entities (SPEs) are entities that are created to accomplish a narrow and well-defined objective such as the execution of a specific borrowing or lending transaction. A SPE is consolidated if, based on an evaluation of the substance of its relationship with the Group and the SPE's risks and rewards, the Group concludes that it controls the SPE.

The Group established FCMB Financing SPV Plc, Nigeria as a special purpose entity to raise capital from the Nigerian capital markets or other international market either by way of a stand-alone issue or by the establishment of a programme. Accordingly, the financial statements

of FCMB Financing SPV Plc have been consolidated.

### (iii) Loss of control

On the loss of control, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in statement of profit or loss. If the Group retains any interests in the previous subsidiary, then such interests are measured at fair value at the date that control is lost. Subsequently that retained interest is accounted for as an equity-accounted investee or in accordance with the Group's accounting for financial instruments.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

### (iv) Investments in associates (equity-accounted investees)

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Group holds between 20 and 50 percent of the voting power of another entity.

Investments in associates are accounted for using the equity method (equity-accounted investees) and are recognised initially at cost. The cost of the investment includes transaction costs.

The consolidated financial statements include the Group's share of the profit or loss and other comprehensive income of equity-accounted investments, after adjustments to align the accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases.

When the Group's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of that interest, including any long-term investments, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee.

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## (v) Transactions eliminated on consolidation

Intra-group balances and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with equity-accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

## (c) Foreign Currency

### (i) Foreign currency transactions

Transactions in foreign currencies are translated into the respective functional currencies of the operations at the spot exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the spot exchange rates as at that date. The foreign currency gain or loss is the difference between amortised cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortised cost in foreign currency translated at the spot exchange rate at the end of the year.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated into the functional currency at the spot exchange rate at the date that the fair value was determined. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on translation are recognised in statement of profit or loss, except for differences arising on the translation of available-for-sale equity instruments, which are recognised in other comprehensive income.

### (ii) Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to Naira at the spot exchange rates at the reporting date. The income and expenses of foreign operations are translated to Naira at spot exchange rates at the dates of the transactions.

Foreign currency differences are recognised in other comprehensive income, and presented in the foreign currency translation reserve, except to the extent that the translation difference is allocated to non-controlling interests (NCI). When a foreign operation is disposed of such that control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to statement of profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign currency gains or losses arising from such item are considered to form part of a net investment in the foreign operation and are recognised in other comprehensive income, and presented in the translation reserve in equity.

### (d) Interest

Interest income and expense on financial instruments are recognised in the statement of profit or loss using the effective interest method.

The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, the next repricing date) to the carrying amount of the financial asset or liability. When calculating the effective interest rate, the Group estimates future cash flows considering all contractual terms of the financial instruments but not future credit losses.

The calculation of the effective interest rate includes contractual fees and points paid or received, transaction costs, and discounts or premiums that are an integral part of the effective interest rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or liability.

Interest income and expense presented in the statement of profit or loss and other comprehensive income include:

- Interest on financial assets and liabilities measured at amortised cost calculated on an effective interest rate basis.
- Interest on available-for-sale investment securities calculated on an effective interest rate basis.

Interest income and expense on all trading assets and liabilities are considered to be incidental to the Group's trading operations and are presented together with all other changes in the fair value of trading assets and liabilities in net trading income.

#### (e) Fees and Commission

Fees and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate which is used in the computation of Interest Income. Fees, such as processing and management fees charged for assessing the financial position of the borrower, evaluating and reviewing guarantees, collateral and other security, negotiation of instruments' terms, preparing and processing documentation and finalising the transaction are an integral part of the effective interest rate on a financial asset or liability and are included in the measurement of the effective interest rate of financial assets or liabilities.

Other fees and commission income, including loan account servicing fees, investment management and other fiduciary activity fees, sales commission, placement fees and syndication fees, are recognised as the related services are performed. When a loan commitment

is not expected to result in the draw-down of a loan, loan commitment fees are recognised on a straight-line basis over the commitment period.

Other fees and commission expense relates mainly to transaction and service fees, which are expensed as the services are received.

#### (f) Net Trading Income

Net trading income comprises gains less losses related to trading assets and liabilities, and includes all realised and unrealised fair value changes, dividends and foreign exchange differences.

#### (g) Net Income from Other Financial Instruments at Fair Value Through Profit or Loss

Net income from other financial instruments at fair value through profit or loss relates to fair value gains or losses on non-trading derivatives held for risk management purposes that do not form part of qualifying hedge relationships and financial assets and liabilities designated at fair value through profit or loss. It includes all realised and unrealised fair value changes, interest, dividends and foreign exchange differences.

#### (h) Dividend Income

Dividend income is recognised when the right to receive income is established. Dividends on trading equities are reflected as a component of net trading income. Dividend income on long term equity investments is recognised as a component of other operating income.

#### (i) Leases

##### (i) Lease payments – Lessee

Payments made under operating leases are recognised in statement of profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction on the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

constant periodic rate of interest on the remaining balance of the liability.

Contingent lease payments are accounted for by revising the minimum lease payments over the remaining term of the lease when the lease adjustment is confirmed.

## (ii) Lease assets – Lessee

Assets held by the Group under leases that transfer to the Group substantially all of the risks and rewards of ownership are classified as finance leases. The leased asset is initially measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Assets held under other leases are classified as operating leases and are not recognised in the Group's statement of financial position.

## (iii) Lease assets – Lessor

If the Group is the lessor in a lease agreement that transfers substantially all of the risks and rewards incidental to ownership of the asset to the lessee, then the arrangement is classified as a finance lease and a receivable equal to the net investment in the lease is recognised and presented within loans and advances (see (o)).

Finance charges earned are computed using the effective interest method which reflects a constant periodic return on the investment in the finance lease. Initial direct costs paid are capitalised to the value of the lease amount receivable and accounted for over the lease term as an adjustment to the effective rate of return.

## (j) Income Tax

Income tax expense comprises current and deferred tax. Current and deferred tax are recognised in statement of profit or loss except to the extent that they relate to items recognised directly in equity or in other comprehensive income.

### (i) Current income tax

Income tax payable is calculated on the basis of the applicable tax law in the respective

jurisdiction and it consists of Company Income tax, Education tax and NITDA levy. Company Income tax is assessed at 30% statutory rate of total profit whereas Education tax is computed as 2% of assessable profit while NITDA levy is a 1% levy on Profit Before Tax of the Company and the subsidiary companies.

Current income tax and adjustments to past years tax liability is recognised as an expense for the period except to the extent that the current tax relates to items that are charged or credited in other comprehensive income or directly to equity. In these circumstances, current tax is charged or credited to other comprehensive income or to equity (for example, current tax on available-for-sale investments).

The Group evaluates positions stated in tax returns; ensuring information disclosed are in agreement with the underlying tax liability.

### (ii) Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries to the extent that it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

Where the Group has tax losses that can be relieved only by carry-forward against taxable profits of future periods, a deductible temporary difference arises. Those losses carried forward are set off against deferred tax liabilities carried in the consolidated statement of financial position.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority on the same taxable entity or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

Additional taxes that arise from the distribution of dividend by the Group are recognised at the same time as the liability to pay the related dividend is recognised. These amounts are generally recognised in statement of profit or loss because they generally relate to income arising from transactions that were originally recognised in statement of profit or loss.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which it can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

### (iii) Tax exposures

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change its

judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

### (k) Financial Assets and Financial Liabilities

#### (i) Recognition

The Group initially recognises loans and advances, deposits, bonds, treasury bills and other securities on the date that they are originated. All other financial assets and financial liabilities (including assets and liabilities designated at fair value through profit or loss) are initially recognised on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

All financial assets or financial liabilities are measured initially at their fair value plus or minus transaction costs, except in the case of financial assets and financial liabilities recorded at fair value through profit or loss. Subsequent recognition of financial assets and liabilities is at amortised cost or fair value.

#### (ii) Classification

##### *Financial assets*

The classification of financial instruments depends on the purpose and management's intention for which the financial instruments were acquired and their characteristics. The Group classifies its financial assets in the following categories:

- loan and receivables
- held to maturity
- available-for-sale
- at fair value through profit or loss and within the category as:
  - held for trading; or
  - designated at fair value through profit or loss.

See Notes 2(m) (o) and (p).

##### *Financial liabilities*

The Group classifies its financial liabilities as measured at amortised cost or fair value through profit or loss.

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## (iii) De-recognition

### *Financial assets*

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in other comprehensive income is recognised in statement of profit or loss.

The Group enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised. Transfers of assets with retention of all or substantially all risks and rewards include, for example, securities lending and repurchase transactions.

In transactions in which the Group neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset and it retains control over the asset, the Group continues to recognise the asset to the extent of its continuing involvement, determined by extent to which it is exposed to changes in the value of the transferred asset.

The rights and obligations retained in the transfer are recognised separately as assets and liabilities as appropriate. In transfers where control over the asset is retained, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

### *Financial liabilities*

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

## (iv) Offsetting

Financial assets and liabilities are set off and the net amount presented in the statement of financial position when, and only when, the Group has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

## (v) Amortised cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

## (vi) Fair value measurement

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Group uses valuation techniques that maximises the use of relevant observable inputs and minimises the use of unobservable inputs.

The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Group determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in statement of profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Group measures assets and long positions at a bid price and liabilities and short positions at an ask price. Portfolios of financial assets and financial liabilities that are exposed to market risk and credit risk that are managed by the Group on the basis of the net exposure to either market or credit risk are measured on the basis of a price that would be received to sell a net long position (or paid to transfer a net short position) for a particular risk exposure. Those portfolio level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

For more complex instruments, the Group uses internally developed models, which are usually based on valuation methods and techniques generally recognised as standard within the industry. Valuation models are used primarily to value derivatives transacted in the over-the-counter market, unlisted debt securities and other debt instruments for which markets were or have become illiquid. Some of the inputs to

these models may not be market observable and are therefore estimated based on assumptions. The impact on net profit of financial instrument valuations reflecting non-market observable inputs (level 3 valuations) is disclosed in the Note to the accounts.

In cases when the fair value of unlisted equity instruments cannot be determined reliably, the instruments are carried at cost less impairment. The fair value for loans and advances as well as liabilities to banks and customers are determined using a present value model on the basis of contractually agreed cash flows, taking into account credit quality, liquidity and costs. The fair values of contingent liabilities correspond to their carrying amounts.

The fair value of a demand deposit is not less than the amount payable on demand, discounted from the first date on which the amount could be required to be paid.

The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

#### **(vii) Identification and measurement of impairment**

##### *Assets classified as loan and advances and held-to-maturity investment securities*

At each reporting date the Group assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. A financial asset or a group of financial assets is impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset(s), and that the loss event has an impact on the future cash flows of the asset(s) that can be estimated reliably.

Objective evidence that financial assets are impaired can include:

- (a) a breach of contract, such as a default or delinquency in interest or principal payments;
- (b) significant financial difficulty of the issuer or obligor;

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(c) the lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider;

(d) it becomes probable that the borrower will enter bankruptcy or other financial reorganisation;

(e) the disappearance of an active market for that financial asset because of financial difficulties; or

(f) observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the portfolio, including:

- (i) adverse changes in the payment status of borrowers in the portfolio; and
- (ii) national economic conditions that correlate with defaults on the assets in the portfolio.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the consolidated

statement of profit or loss. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (that is, on the basis of the Group's grading process that considers asset type, industry, geographical location, collateral type, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the group and historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors indicative of changes in the probability of losses in the Group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed

regularly by the Group to reduce any differences between loss estimates and actual loss experience.

When a loan is uncollectible, it is written off against the related allowance for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Impairment charges relating to loans and advances to banks and customers are classified in loan impairment charges whilst impairment charges relating to investment securities (held to maturity categories) are classified in 'Net gains/(losses) from financial instruments at fair value'.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the statement of profit or loss.

#### *Assets classified as available for sale*

The Group assesses at reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is objective evidence of impairment resulting in the recognition of an impairment loss. In general, the Group considers a decline of 20% to be 'significant' and a period of nine months to be 'prolonged'. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in statement of profit or loss - is removed from equity and recognised in the statement of profit or loss. Impairment losses recognised in the statement of profit or loss on equity instruments are not reversed through the statement of profit or loss. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the

increase can be objectively related to an event occurring after the impairment loss was recognised in statement of profit or loss, the impairment loss is reversed through the statement of profit or loss. Assets classified as available for sale are assessed for impairment in the same manner as assets carried at amortised cost.

#### *(l) Cash and cash equivalents and restricted deposits*

Cash and cash equivalents include bank notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with original maturities of less than three months, which are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments. Cash and cash equivalents are carried at amortised cost in the statement of financial position. Restricted reserve deposits are restricted mandatory reserve deposits held with the Central Bank of Nigeria, which are not available for use in the Bank and Group's day-to-day operations. They are calculated as a fixed percentage of the Bank and Group's deposit liabilities.

For the purposes of the statement of cash flow, cash and cash equivalents include cash and non-restricted balances with central banks.

#### *(m) Financial assets and liabilities at fair value through profit or loss*

This category comprises two sub-categories: financial assets classified as held for trading, and financial assets designated by the Group as at fair value through profit or loss upon initial recognition.

Financial liabilities for which the fair value option is applied are recognised in the consolidated statement of financial position as 'Financial liabilities designated at fair value through profit or loss'. Fair value changes relating to financial liabilities designated at fair value through profit or loss are recognised in 'Net gains on financial instruments designated at fair value through profit or loss'.

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## (i) Trading assets and liabilities

Trading assets and liabilities are those assets and liabilities that the Group acquires or incurs principally for the purpose of selling or repurchasing in the near term, or holds as part of a portfolio that is managed together for short-term profit.

Trading assets and liabilities are initially recognised and subsequently measured at fair value in the statement of financial position with transaction costs recognised in statement of profit or loss. All changes in fair value are recognised as part of net trading income in statement of profit or loss.

## (ii) Designation at fair value through profit or loss

The Group designates certain financial assets upon initial recognition as at fair value through profit or loss (fair value option). This designation cannot subsequently be changed. According to IAS 39, the fair value option is only applied when the following conditions are met:

- the application of the fair value option reduces or eliminates an accounting mismatch that would otherwise arise or
- the financial assets are part of a portfolio of financial instruments which is risk managed and reported to management on a fair value basis.

Financial assets for which the fair value option is applied are recognised in the consolidated and separate statement of financial position as 'Financial assets designated at fair value'. Fair value changes relating to financial assets designated at fair value through profit or loss are recognised in 'Net gains on financial instruments designated at fair value through profit or loss'.

## (iii) Reclassification of financial assets and liabilities

The Group may choose to reclassify a non-derivative financial asset held for trading out of the held-for-trading category if the financial asset is no longer held for the purpose of selling it in the near-term. Financial assets other than loans and receivables are permitted to be

reclassified out of the held for trading category only in rare circumstances arising from a single event that is unusual and highly unlikely to recur in the near-term. In addition, the Group may choose to reclassify financial assets that would meet the definition of loans and receivables out of the held-for-trading or available-for-sale categories if the Group has the intention and ability to hold these financial assets for the foreseeable future or until maturity at the date of reclassification.

Reclassifications are made at fair value as of the reclassification date. Fair value becomes the new cost or amortised cost as applicable, and no reversals of fair value gains or losses recorded before reclassification date are subsequently made. Effective interest rates for financial assets reclassified to loans and receivables and held-to-maturity categories are determined at the reclassification date. Further increases in estimates of cash flows adjust effective interest rates prospectively.

## (n) Assets Pledged as Collateral

Financial assets transferred to external parties that do not qualify for de-recognition (see k(iii)) are reclassified in the statement of financial position from investment securities to assets pledged as collateral, if the transferee has received the right to sell or re-pledge them in the event of default from agreed terms. Initial measurement of assets pledged as collateral is at fair value, whilst subsequent measurement is based on the classification of the financial asset. Assets pledged as collateral are designated as available for sale or held to maturity. Where the assets pledged as collateral are designated as available for sale, subsequent measurement is at fair value through equity. Assets pledged as collateral designated as held to maturity are measured at amortised cost.

## (o) Loans and Advances

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Group does not intend to sell immediately or in the near term.

Loan and receivables from customers and others include:

- those classified as loan and receivables;
- finance lease receivables; and
- other receivables (other assets).

Loan and receivables are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

When the Group is the lessor in a lease agreement that transfers substantially all of the risks and rewards incidental to ownership of the asset to the lessee, the arrangement is classified as a finance lease and a receivable equal to the net investment in the lease is recognised and presented within loans and advances.

When the Group purchases a financial asset and simultaneously enters into an agreement to resell the asset (or a substantially similar asset) at a fixed price on a future date (“reverse repo or borrowing”), the arrangement is accounted for as a loan or advance, and the underlying asset is not recognised in the Group’s financial statements. Loans and advances are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

#### (p) Investment Securities

Investment securities are initially measured at fair value plus, in case of investment securities not at fair value through profit or loss, incremental direct transaction costs and subsequently accounted for depending on their classification as either held for trading, held-to-maturity, fair value through profit or loss or available-for-sale.

##### (i) Held-to-maturity

Held-to-maturity investments are non-derivative assets with fixed or determinable payments and fixed maturity that the Group has the positive intent and ability to hold to maturity, and which are not designated at fair value through profit or loss or available-for-sale.

Held-to-maturity investments are carried at amortised cost using the effective interest method. A sale or reclassification of more than

insignificant amount of held-to-maturity investments would result in the reclassification of all held-to-maturity investments as available-for-sale, and prevent the Group from classifying investment securities as held-to-maturity for the current and the following two financial years. However, sales and reclassifications in any of the following circumstances would not trigger a reclassification to available-for-sale:

- Sales or reclassifications that are so close to maturity that changes in the market rate of interest would not have a significant effect on the financial asset’s fair value.
- Sales or reclassifications after the Group has collected substantially all the asset’s original principal.
- Sales or reclassification attributable to non-recurring isolated events beyond the Group’s control that could not have been reasonably anticipated.

##### (ii) Fair value through profit or loss

The Group designates some investment securities at fair value with fair value changes recognised immediately in statement of profit or loss.

##### (iii) Available-for-sale

Available-for-sale investments are non-derivative investments that are not designated as another category of financial assets. Unquoted equity securities whose fair value cannot be reliably measured are carried at cost. All other available-for-sale investments are carried at fair value.

Interest income is recognised in the statement of profit or loss using the effective interest method. Dividend income is recognised in statement of profit or loss when the Group becomes entitled to the dividend. Foreign exchange gains or losses on available-for-sale debt security investments are recognised in statement of profit or loss.

Other fair value changes are recognised directly in other comprehensive income until the investment is sold or impaired whereupon the cumulative gains and losses previously recognised in other comprehensive income are recognised in the statement of profit or loss as a reclassification adjustment.

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A non-derivative financial asset may be reclassified from the available-for-sale category to the loans and receivable category if it otherwise would have met the definition of loans and receivables and if the Group has the intention and ability to hold that financial asset for the foreseeable future or until maturity.

## (q) Derivative Assets and Liabilities

Derivatives held for risk management purposes include all derivative assets and liabilities that are not classified as trading assets or liabilities. Derivatives are recognised initially at fair value in the statement of financial position, while any attributable costs are recognised in the statement of profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value with fair values changes recognised in statement of profit or loss.

## (r) Property and Equipment

### (i) Recognition and measurement

Items of property and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. Purchased software that is integral to the functionality of the related equipment is capitalised as part of the equipment.

When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

The gain or loss on disposal of an item of property and equipment is determined by comparing the proceeds from disposal with the carrying amount of the item of property and equipment and are recognised net within other income in the statement of profit or loss.

The assets' carrying values and useful lives are reviewed, and written down if appropriate, at each date of the consolidated statement of financial position. Assets are impaired whenever events or changes in circumstances indicate that the carrying amount is less than the recoverable amount; see Note (t) on impairment of non-financial assets.

### (ii) Subsequent costs

The cost of replacing part of an item of property or equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property and equipment are recognised in the statement of profit or loss as incurred.

### (iii) Depreciation

Depreciation is recognised in the statement of profit or loss on a straight-line basis to write down the cost of each asset, to their residual values over the estimated useful lives of each part of an item of property and equipment.

Depreciation begins when an asset is available for use and ceases at the earlier of the date that the asset is derecognised or classified as held for sale in accordance with IFRS 5. A non-current asset or disposal group is not depreciated while it is classified as held for sale. Freehold land is not depreciated.

The estimated useful lives for the current and comparative periods of significant items of property and equipment are as follows:

Leasehold land	Over the shorter of the useful life of the item or lease term
Buildings	50 years
Computer hardware	4 years
Furniture, fittings and equipment	5 years
Motor vehicles	4 years

Depreciation methods, useful lives and residual values are reassessed at each reporting date and adjusted if appropriate.

### (iv) De-recognition

An item of property and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the

difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of profit or loss in the year the asset is derecognised.

### (s) Intangible Assets

#### (i) Goodwill

Goodwill represents the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquired subsidiaries at the date of acquisition. When the excess is negative, it is recognised immediately in the statement of profit or loss; goodwill on acquisition of subsidiaries is included in intangible assets. Subsequent to initial recognition, goodwill is measured at cost less accumulated impairment losses.

#### *Subsequent measurement*

Goodwill is allocated to cash-generating units or groups of cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose identified in accordance with IFRS 8. Goodwill is tested annually as well as whenever a trigger event has been observed for impairment by comparing the present value of the expected future cash flows from a cash-generating unit with the carrying value of its net assets, including attributable goodwill and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

#### (ii) Software

Software acquired by the Group is stated at cost less accumulated amortisation and accumulated impairment losses.

Subsequent expenditure on software assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Amortisation is recognised in the statement of profit or loss on a straight-line basis over the estimated useful life of the software, from the date that it is available for use since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. The maximum useful life of software is four years.

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

#### (t) Impairment of Non-Financial Assets

The Group's non-financial assets with carrying amounts other than investment property and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. For goodwill and intangible assets that have indefinite useful lives, the recoverable amount is estimated each year at the same time.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in the statement of profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the

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loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

## (u) Deposits, Debt Securities Issued, On-Lending Facilities and Borrowings

Deposits, debt securities issued, on-lending facilities and borrowings are the Group's sources of funding. When the Group sells a financial asset and simultaneously enters into a 'repo' or 'lending' agreement to repurchase the asset (or a similar asset) at a fixed price on a future date, the arrangement is accounted for as borrowing, and the underlying asset continues to be recognised in the Group's financial statements.

Deposits, debt securities issued, on-lending facilities and borrowings are initially measured at fair value plus transaction costs, and subsequently measured at their amortised cost using the effective interest method, except where the Group chooses to carry the liabilities at fair value through profit or loss.

## (v) Sale and Repurchase Agreements

Securities sold subject to repurchase agreements ('repos') remain on the statement of financial position; the counterparty liability is included in amounts due to other banks, deposits from banks, other deposits or deposits due to customers, as appropriate. Securities purchased under agreements to resell ('reverse repos') are recorded as money market placements. The difference between sale and repurchase price is treated as interest and accrued over the life of the agreements using the effective interest method.

Securities lent to counterparties are also retained in the financial statements. Securities borrowed are not recognised in the financial statements, unless these are sold to third parties, in which case the purchase and sale are recorded with the gain or loss included in trading income.

## (w) Provisions

Provisions for restructuring costs and legal claims are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. The Group recognises no provisions for future operating losses.

## (x) Financial Guarantees and Loan Commitments

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor failed to make payment when due in accordance with the terms of the debt instrument. Loan commitments are firm commitments to provide credit under pre-specified terms and conditions.

Liabilities arising from financial guarantees or commitments to provide a loan at a below-market interest rate are initially measured at fair value and the initial fair value is amortised over the life of the guarantee or the commitment. The liability is subsequently carried at the higher of this amortised amount and the present value of any expected payment to settle the liability when a payment under the contracts has become probable. Financial guarantees and commitments to provide a loan at a below-market interest rate are included within other liabilities

## (y) Employee Benefits

### (i) Defined contribution plans

A retirement benefit obligation is a defined contribution plan. A defined contribution plan is a post-employment benefits plan under which an entity pays fixed contributions into a separate entity and has no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution plans are recognised as personnel expenses in statement of profit or loss in the period during which related services are rendered. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

## (ii) Termination benefits

Termination benefits are recognised as an expense when the Group is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to either terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Termination benefits for voluntary redundancy are recognised as an expense if the Group has made an offer of voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably. If benefits are payable more than 12 months after the reporting date, then they are discounted.

## (iii) Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

## (z) Share Capital and Reserves

### (i) Share issue costs

Incremental costs directly attributable to the issue of an equity instrument are deducted from the initial measurement of the equity instrument.

### (ii) Dividend on the Company's ordinary shares

Dividends on ordinary shares are recognised in equity in the period in which they are approved by the Company's shareholders. Dividends for the year that are declared after the date of the consolidated statement of financial position are dealt with in the subsequent events note. Dividends proposed by the Directors but not yet approved by members are disclosed in the financial statements in accordance with the requirements of the Companies and Allied Matters Act of Nigeria.

Where the Company or other members of the Group purchase the Company's share, the consideration paid is deducted from total

shareholders' equity as treasury shares until they are cancelled. Where such shares are subsequently sold or reissued, any consideration received is included in shareholders' equity.

### (aa) Earnings Per Share

The Group presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprise share options granted to employees.

### (ab) Segment Reporting

Segment results that are reported to the Executive Management Committee (being the chief operating decision maker) include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate assets (primarily the Company's headquarters), head office expenses, and tax assets and liabilities.

### (ac) New Standards and Interpretations Not Yet Adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 January 2016, and have not been applied in preparing these consolidated financial statements. Those that may be relevant to the Group are set out below. The Group does not plan to adopt these standards early.

#### (i) IFRS 9, Financial instruments

On 24 July 2014 the IASB issued the final IFRS 9 Financial Instruments standard, which replaces earlier versions of IFRS 9 and completes the IASB's project to replace IAS 39 Financial Instruments: Recognition and Measurement.

IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model

# Notes to the Consolidated and Separate Financial Statements

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for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39.

The Group has started the process of evaluating the potential effect of this standard but is awaiting finalisation of the limited amendments before the evaluation can be completed. Given the nature of the Group's operations, this standard is expected to have a material impact on the Group's financial statements. IFRS 9 is effective for periods beginning on or after 1 January 2018.

The Group is currently in the process of assessing the impact that the initial application would have on its business and will adopt the standard for the year ending 31 December 2018.

## (ii) IFRS 15, Revenue from contracts with customers

This standard replaces IAS 11 Construction Contracts, IAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfer of Assets from Customers and SIC-31 Revenue – Barter of Transactions Involving Advertising Services. The standard contains a single model that applies to contracts with customers and two approaches to recognising revenue: at a point in time or over time. The model features a contract-based five-step analysis of transactions to determine whether, how much and when revenue is recognised.

This new standard will most likely have a significant impact on the Group, which will include a possible change in the timing of when revenue is recognised and the amount of revenue recognised.

The Group has assessed and evaluated the potential effect of this standard. Given the nature of the Group's operations, this standard is expected not to have a significant impact on the Group's financial statements. IFRS 15 is effective for periods beginning on or after 1 January 2018.

## (iii) IFRS 16, Leases

This standard sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'). IFRS 16 eliminates the classification of leases as required by IAS 17 and introduces a single lease accounting model. Applying that model, a lessee is required to recognise:

- assets and liabilities for leases with a term of more than 12 months, unless the underlying assets is of low value;
- depreciation of lease assets separately from interest on lease liabilities in statement of profit or loss.

For the lessor, IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases or finance leases, and to account for these two types of leases differently.

The Group is currently in the process of assessing the impact that the initial application would have on its business and will adopt the standard for the year ending 31 December 2019. IFRS 16 is effective for annual reporting periods beginning on or after 1 January 2019.

## (iv) Disclosure initiative (Amendments to IAS 7)

The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes.

Entities are not required to present comparative information for earlier periods.

The Group will adopt the amendments for the year ending 31 December 2017. The amendments are effective for annual periods beginning on or after 1 January 2017.

## (v) Recognition of deferred tax assets for unrealised losses (amendments to IAS 12)

The amendments clarify that the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting

period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset. Therefore, assuming that the tax base remains at the original cost of the debt instrument, there is a temporary difference.

The impact on the financial statements of an entity will depend on the entity's tax environment and how it currently accounts for deferred taxes.

The amendment is not expected to have any significant impact on the consolidated financial statements of the Group. The Group will adopt the amendments for the year ending 31 December 2017. The amendments are effective for annual periods beginning on or after 1 January 2017.

### 3 Financial Risk Management

#### (a) Introduction and Overview

Risk management at FCMB Group Plc is critical to the attainment of the Group's strategic business objectives. It provides the mechanism to identify and explore growth opportunities and manage inherent risks in operating and business environments, ensure compliance with corporate governance standards and regulatory stipulations. Our risk management practices are integrated, structured, enterprise-wide and continuous across the Group for identifying and deciding on appropriate responses to, and reporting on, opportunities and threats that may affect the achievement of the strategic business objectives. Based on its strategic business and operational objectives, the Group is exposed to a wide range of risks such as credit, liquidity, market, operational, strategic, regulatory, reputational and systemic risks. It has put in place a robust risk management framework, policies and processes for the proactive identification, assessment, measurement and management of such risks to ensure that they are managed within the Board approved risk appetite while also complying with the regulatory requirements. The Group has developed and periodically updates its capital management policy and capital plan to ensure that it operates within its risk capacity, while optimising risk and return. The outcome of the business strategy and capital plan are part of the key considerations in the development of risk appetite and they all

work together to ensure there is an equilibrium. The framework seeks to strengthen the administration and supervision of the Group's enterprise risk management and ensure that the Group's corporate governance principles, risk philosophy and culture, risk appetite and risk management processes are implemented in line with the Board's expectations. It also provides management with clear, comprehensive and unbiased analysis of the adequacy, existence and effectiveness of internal controls and risk processes.

In line with global standard, the Group sets its risk tone from the top, adopting a strategy that ensures individuals who take or manage risk clearly understand it; the Group and its subsidiaries' risk exposures are within the appetites established by Board of Directors; risk taking decisions are in line with the business strategy and objectives set by the Board of Directors; the expected payoffs compensate for the risks taken; risk taking decisions are explicit and clear and sufficient capital is available to take risks. Personal accountability is reinforced by the Group's values, with staff expected to act with courageous integrity in conducting their duties even as competence is developed through various training and development programs. Also, staff are supported through the Group's whistle blower program, which enables them to raise concerns in a confidential manner. The whistle blower program has been outsourced to ensure independence, confidentiality and protection of the whistle blower.

#### FCMB risk management philosophy

Overall, the Group's Enterprise Risk Management program is underpinned by a strong risk management philosophy and culture, ensuring that the risk management practices are embedded in strategy development and implementation. The Group's risk management philosophy is: "To continue to institutionalize comprehensive risk practices that enable our stakeholders build and preserve wealth while integrating our core values and beliefs enterprise wide to give us competitive advantage".

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

The following guiding principles that FCMB tries to entrench in its risk management process:

- a common standard of risk management values imbibed and consistently exhibited by everyone in the Group;
- consistent drive to balance risk/opportunities and return;
- clear and consistent communication on risks;
- a business strategy that aligns risk and accountability;
- the Group will always strive to understand every new product, business or any type of

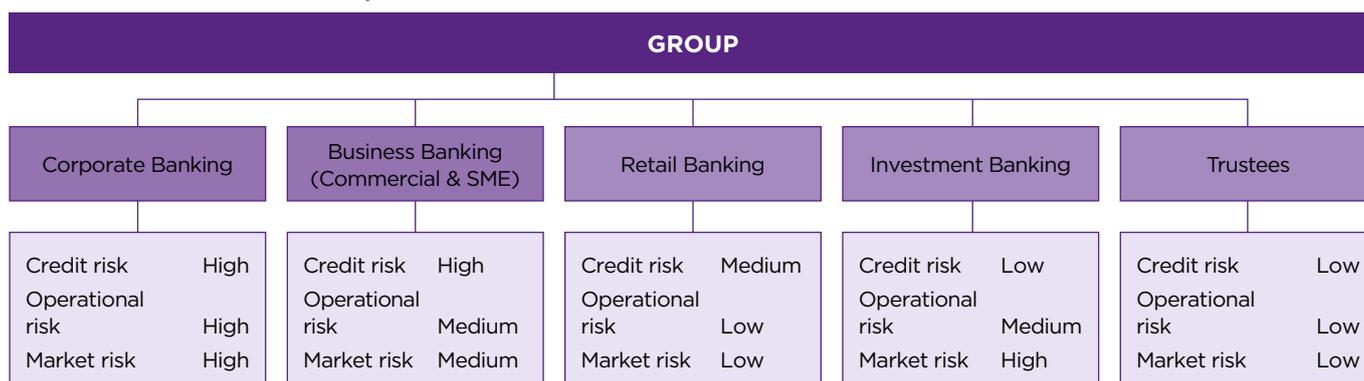
transaction with a view to addressing all the risk issues;

f) the Group will avoid products and businesses it does not understand.

FCMB shall seek to fully understand the risks and rewards of transactions; only transactions that meet the Group's risk appetite and profile shall be undertaken.

The chart below provides a link between the Group's business units and their principal risk exposures. The risks have been assessed based on the relative amount of capital allocation to the various business lines and their revenue generating ability.

## Business units and risk exposures



This chart represents the Group's exposure to each of the risks above, being its major risk exposures. The classification to high, medium and low is based on the relative amount of capital allocated to the businesses, their revenue generating abilities and operational risks inherent in their related activities and processes.

As implied from this chart, credit risk is the largest risk exposure of the Group, next to this is operational risk and then market risk, which has increased in recent time resulting from naira devaluation and scarcity of foreign currency required to meet obligations. Apart from the devaluation of the naira and scarcity of foreign currency, which have increased credit and market risks, the changes in the CBN monetary policy have also heightened the interest rate risks of the bank, both in the banking and trading book, with significant impact in the banking book – the interest rate risk in the banking book (IRRBB).

Also, the latter has not been helped by the current liquidity strains in the industry. Corporate Banking, having the largest exposure to credit risk, takes most of the capital allocation, followed by Business Banking, Retail Banking, Investment Banking (treasury, brokerage, advisory, asset management businesses, etc.) and Trustees. Despite the presence of counterparty risks, credit risk is low for treasury functions, but market risk, which used to be low because of the nature of instruments traded in Nigeria is no more so due to the devaluation of the Naira; scarcity of foreign exchange (resulting from the drop in oil price and the high dependence of the Nigerian economy on importation) and monetary policies. The Trustee business has the least capital allocation due to low portfolio risk. The Group continues to identify and proactively manage its various risk exposures at the transaction and portfolio level, making sure that appropriate mitigants are in place for the various balance sheet exposures.

The disclosures here therefore give details of the Group's exposures to these risks and the appropriate policies and processes for managing them accordingly, including a summary of the capital management practices of the Group.

### Risk management framework

The Board of FCMB Group Plc has the risk oversight role, setting and approving the risk appetite and other capital management initiatives to be implemented by the Executive Management Committee. The Executive Management Committee coordinates the activities of the sub-committees to provide support to the Board in managing risk and ensuring that capital is adequate and optimally deployed. The Boards of FCMB Group Plc and its subsidiaries continue to align the business and risk strategy of the Group through a well-articulated appetite for all significant risks, and make sure (through appropriate sub-committees) that all risk taking activities are within the set appetite or tolerance, failing which an appropriate remedial action should be taken within a reasonable period. The responsibility for day-to-day management of these risks has been delegated to Executive Management through its related committees (Risk Management

Committee, Management Credit Committee, Asset and Liability Committee, Investment Committee and Executive Management Committee). The Risk Committee focuses on risk governance and provides a strong forward-looking view of risks and their mitigation. The Risk Committee is a sub-committee of the Board and has responsibility for oversight and advises the Board, inter alia, on the Group's risk appetite, tolerance and strategy, systems of risk management, internal control and compliance. Additionally, the Risk Committee ensures the alignment of the reward structures and the maintenance and development of a supportive culture, in relation to the management of risk, which is appropriately embedded through procedures, training and leadership actions. In carrying out its responsibilities, the Risk Committee is closely supported by the Chief Risk Officer and the Chief Financial Officer, together with other business functions within their respective areas of responsibility.

The illustration below highlights material risk exposures of the Group and the respective Board and Executive Management committees responsible for oversight and risk control.

### Enterprise risk universe and governance structure

FCMB Group Risk Universe and Responsibility Matrix										
Risk universe	Credit risk	Concentration risk	Market risk	Liquidity risk	Operational risk	Strategic risk	Legal risk	Reputational risk	Compliance risk	
Primary risk owner	Chief Risk Officer		Treasurer		Head of Operations and Technology Division	Head of Strategy	General Counsel	Head of Corporate Comm/ Brand Marketing	Chief Compliance Officer	
Secondary risk owner	Chief Risk Officer								Chief Compliance Officer	
Management committee	Management Credit Committee		Assets and Liabilities Management Committee		Risk Management Committee		Executive Management Committee			
	Risk Management Committee									
Board committee	Board Credit Committee		Board Risk and Audit and Finance Committee						Board of Directors	
	Board of Directors									

# Notes to the Consolidated and Separate Financial Statements

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A three-line of defence system is in place for the management of enterprise risks as follows:

**(i) Risk taking:** The Board of Directors, supported by Executive Management, establishes boundaries within which the Group takes risks. It also establishes an appropriate control environment in order to align risk taking and management with business objectives. The business lines and process owners take risks and have the primary responsibility for identifying and managing such risks.

**(ii) Risk oversight:** Independent control function over the business processes and related risks to ensure that business and process owners operate within defined appetite and approved policies and procedures. It is provided by functions such as risk management, internal control, compliance, and finance. These departments develop policies

and procedures, risk management processes and controls, monitor and report on risks accordingly for prompt decision-making. The Board of Directors also plays a risk oversight role. Board Risk, Audit and Finance Committee has oversight responsibility for all the risk exposures in the Group while the Board Credit Committee (BCC) is responsible for the various credit risk exposures.

**(iii) Risk assurance:** Independent assurance to the Board of Directors on the effective implementation of the risk management framework and validates the risk measurement processes. There are two complementary parts to this – the internal and external audit. The Board Risk, Audit and Finance Committee is also responsible for this independent assurance, assisted in its function by the internal and external auditors.

Details of the Group's three lines of defence mechanism is described below:



## First line of defence

### *(a) Board level*

I. The Board of Directors sets the appetite for risk and ensures that senior management and individuals responsible for managing risks possess sound expertise and knowledge to undertake risk management functions within the Group.

II. The Board Risk, Audit and Finance Committee (BRAFC) and, as necessary, the subsidiaries' risk committees provide direct oversight for enterprise risk management and act on behalf of the Board on all risk management matters. The BRAFC ensures that all decisions of the Board on risk management are fully implemented and that risk exposures are in line with agreed risk appetite. The committee also reviews the enterprise risk management framework on a periodic basis to ensure its appropriateness and continued usefulness in line with the size, complexity and exposure of the Group to risks and compliance with regulatory requirements. The BRAFC is also responsible for assessing the adequacy and scope of internal controls, audit of the financial statements and overall compliance. The committee meets every quarter.

III. The Board Credit Committee's (BCC) function is more transactional. It approves amendments to the Group's credit policy, changes in target market or risk acceptance criteria, large exposure requests within pre-defined limits, exceptional approvals where necessary, specific provisions, credit write-offs and remedial/corrective measures. The BCC also reviews the credit portfolio to ensure that it is appropriately managed for portfolio risk exposures such as correlation risk, concentration risk, cyclicity of collateral values and any reputational and contagion effects.

### *(b) Executive management level*

I. The Risk Management Committee (RMC) is a management committee, which reports to the Board Risk, Audit and Finance Committee and has direct responsibility for implementing the enterprise risk management framework and related policies approved by the BRAFC. The

RMC meets on a periodic basis (monthly) to review all risk exposures (including Key Risk Indicators, credit portfolio reports, market risk exposures etc.) and recommends risk mitigating strategies/actions. The RMC is also responsible for portfolio planning, capital management, review and management of external issues and policies affecting the business of the Group and oversight for all enterprise risk management initiatives.

II. The Management Credit Committee (MCC) appraises and approves loans and other credit related transactions as stated in the Group's credit policy. The committee endorses the credit policy and ensures full compliance with the Board approved credit policy. The MCC reviews and considers credit requests above the delegated approval limits of the approving authorities for approval. The committee also reviews and manages portfolio risk in order for the credit portfolio to remain healthy and in compliance with the Board approved appetite and all regulatory requirements.

III. The Asset and Liability Committee (ALCO) is responsible for managing the composition and pricing of the assets and liabilities, making policy decisions, and providing direction/oversight for market and liquidity risk management practices.

### *(c) Business unit management level*

I. Business Unit Management, as a risk originator, has first line responsibility and ownership of risks. The business units take on risks within set boundaries and manage the risks taken on a day-to-day basis to protect the Group from the risk of loss.

II. Each business unit has a dedicated Operational Risk Committee responsible for reviewing critical/significant risks and recommending appropriate remedial measures. The Committee reviews the outcome of Risk and Control Self-Assessment (RCSA) for their respective departments/units, major risk exposures as measured by their Key Risk Indicators/Key Control Indicators, agrees action plans and assigns responsibilities for resolving identified issues and exposures.

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## Second line of defence

### (a) The Risk Management Division

The Risk Management Division is an independent control function with primary responsibility for the following:

- risk strategy – development of the risk management strategy in alignment with overall growth and business objectives of the Group.
- risk compliance – ensuring compliance with risk strategy, risk appetite at enterprise and business unit levels.
- risk advisory – identification, measurement, management and disclosure of all significant risk exposures and providing recommendations/guidance on risk taking and exposures.
- risk control – proactive management of all risks to minimise losses and capital erosion. The Group could take various control measures to address identified risk exposures as follows:

**(I) Risk avoidance:** The Group could make decisions that will attempt to isolate it from further contact with such risks. The decision could affect a new or existing strategy, product or business. Some examples of risk avoidance include opting not to expand its branches, refusing to lend to a customer because of poor understanding of the business or industry and/or closing/relocating a branch because of high incidence of armed robbery or other operational losses. Risk avoidance could be a proactive avoidance (not going into the activity in the first place) or abandonment (dropping the activity after embarking on it).

**(II) Risk acceptance:** The Group will acknowledge the risk. However, it will not take any measures to halt the likelihood of such a situation occurring or to minimise the risk associated with it. The Group shall adopt this approach where certain risks remain outstanding after avoidance, transfer or mitigation responses have been taken or where the risks in question are minor or unavoidable and any response is not likely to be cost-effective compared to the possible cost of bearing the risk impact.

**(III) Risk Mitigation:** The Group will acknowledge the risk and take steps to reduce the risk likelihood and/or impact. Some of the steps that can be taken to mitigate the impact or likelihood of a risk occurring includes:

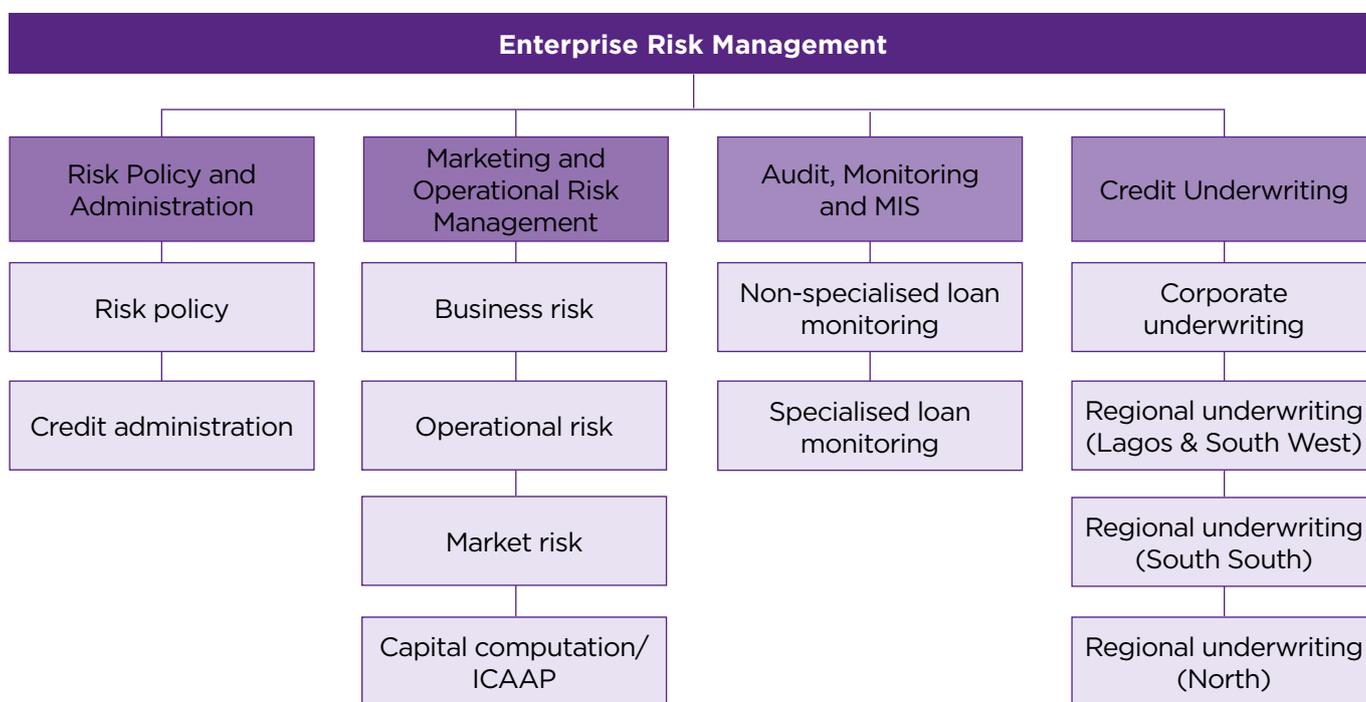
- formulation of policy or its enhancement;
- clarity and strengthening of accountabilities;
- improvement of processes;
- strengthening/Implementation of new controls;
- education and training programme; and
- expert advice.

The mitigation steps may be Directive, Preventative, Detective or Corrective controls. Detective control entails monitoring of the activities that can lead to the incident in order to detect any early warning signal and respond to it in time.

**(IV) Risk transfer:** The Group will try to shift the burden from its shoulder to another party. Some common practices involved in risk sharing include insurance contract, performance bonds, guarantees, warrantees and outsourcing. the relevant business unit should however include the new risks arising from these arrangements such as service level performance and contract management, in its risk universe.

**(V) Risk sharing:** the group will share the risk with another party in order to reduce any possible loss. Examples include loan syndication, joint-venture arrangement among others.

The organisational structure of the Risk Management Division is shown in the chart below:



The Group also has a robust Collection and Recovery team, which reports to the Business, with dotted reporting line to Risk Management. The department complements the post-disbursement monitoring responsibilities through effective enforcement of credit covenants and approval terms.

#### *(b) Internal Control and Compliance Division*

The Internal Control and Compliance Division is primarily charged with the following:

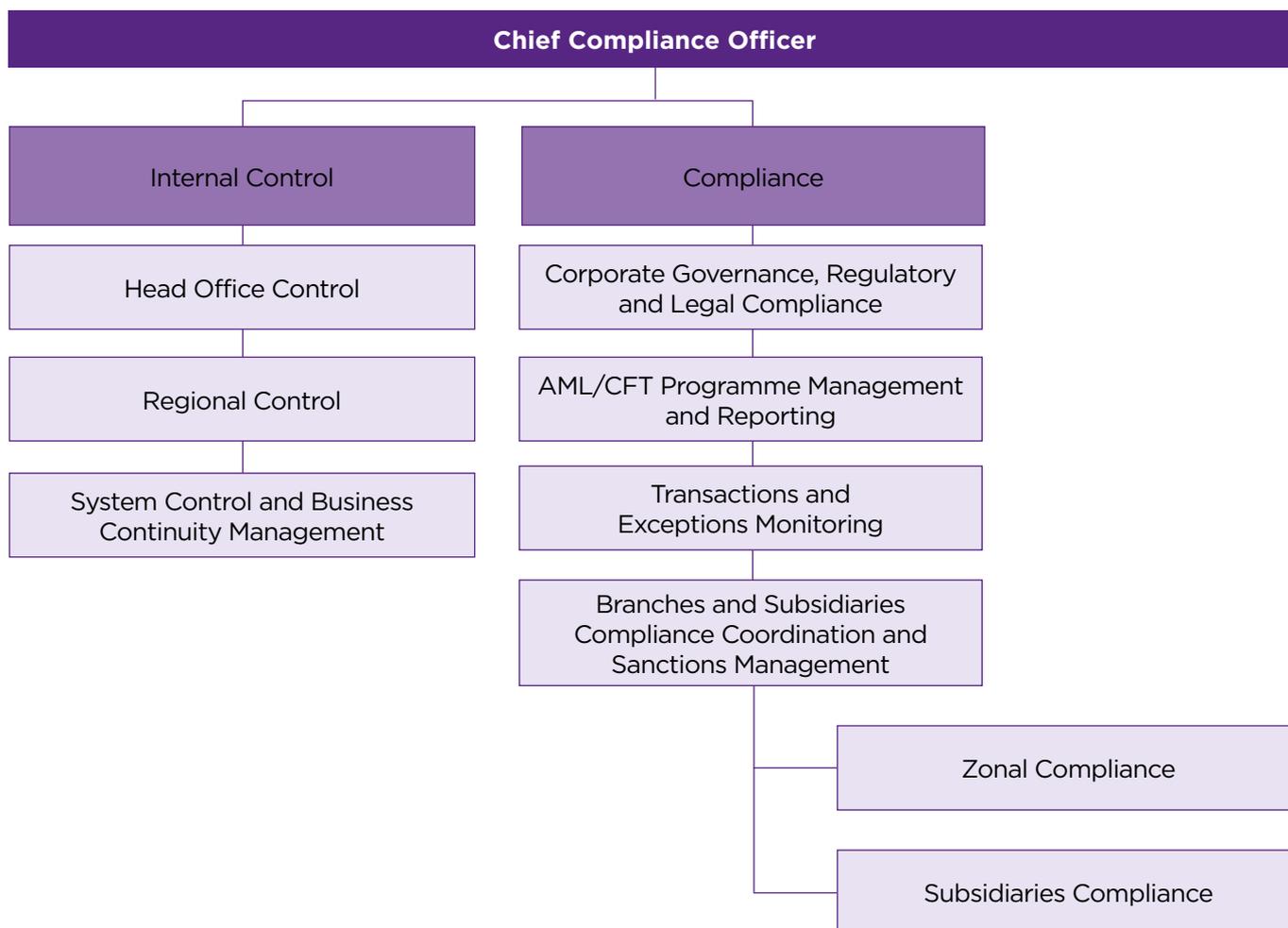
- The Internal Control and Compliance teams work hand-in-hand. Internal control is directly responsible for enforcing and confirming compliance with Group-wide policies, procedures and internal controls. It conducts routine control checks across all businesses and processes. It is responsible for effective and efficient control environment that ensures that minimal operational losses from frauds, errors, operational gaps, and other irregularities. It monitors control activities and ensures compliance with minimum control standards defined by the Board.

- The Compliance team ensures the Group fully complies with the spirit and letter of laws, corporate governance standards, all regulatory requirements such as KYC, Anti-Money Laundering (AML) regulations and indeed all requirements of the Central Bank of Nigeria (CBN) and other authorities such as Nigerian Deposit Insurance Corporation (NDIC), Securities and Exchange Commission and Nigerian Stock Exchange among others.

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

The Internal Control and Compliance Division is functionally structured as shown in the chart below:



## (c) Group Finance Division

- The Group Finance Division develops the Group's strategic and capital plan and clearly outlines the actual and projected capital needs, anticipated capital expenditure and desired level of capital.
- It reviews the Group's capital structure and ensures the desired level of capital adequacy in the Group.
- It drives all activities relating to the Group's responses to any proposed regulatory change that might affect the Group's capital and provides all necessary information on portfolio, product and profitability metrics and any analysis to support the material risk assessment process.

## Third line of defence

### (a) Internal Audit

Group Internal Audit provides independent assessment of the adequacy of, and compliance with, the Group's established policies and procedures. The function is responsible, among others, for monitoring compliance with the enterprise risk management framework and validating the adequacy and efficacy of risk assessment systems (including rating and measurement models).

### (b) External Audit

External auditors, apart from establishing whether the financial statements reflect a true and fair position of the organisation, also have an important impact on the quality of internal controls through their audit activities and

recommendations for improvement of internal controls. Our external auditors have been helpful in providing guidance on new developments in risk management, corporate governance and financial accounting and controls.

### *(c) Board*

The Board Risk, Audit and Finance Committee (BRAFC) also serves as part of the independent assurance group, assisted in its role by the internal and external auditors.

### **Risk appetite**

Risk appetite is an expression of the level and type of risks that the Group is willing to accept/retain for a given risk-reward ratio in order to achieve its strategic goals. In FCMB, risk appetite is set by the Board of Directors and enforced by the Enterprise Risk Management Division. It is a key component of the risk management framework and central to the annual planning process. This appetite guides all management risks (strategic and reputational risks), risk creation activities (chosen risks such as credit and market risks) and risks inadvertently assumed by the business entities (consequential risks such as operational risks).

The Group has a well developed risk appetite, prepared to establish a common understanding among all employees and other stakeholders regarding the desirable risks underlying execution of its strategy. It represents the combined view of the FCMB leadership and the governance bodies. The risk appetite is not intended to 'handcuff' management but to become a benchmark for discussing the implications of pursuing value creation opportunities as they arise. It therefore defines boundary within which the Group is expected to operate when pursuing its strategy, by aligning risk and decision-making. It provides a cornerstone for the Group's enterprise risk management framework, setting a clear strategic direction and tolerances around controls.

### **FCMB general risk appetite statement**

"FCMB as a financial service group is exposed to a variety of risks as it strives to achieve its strategic objectives. These risks will be managed in

accordance with the Group's enterprise risk management (ERM) framework and related policies. The Group's general risk appetite is a moderate one that allows us to maintain appropriate growth, profitability, earnings stability and capital adequacy while ensuring regulatory compliance, being an employer of choice, and serving the communities in our footprint".

Apart from the general risk appetite statement, the Group also has specific risk appetite statements defined around its strategic objectives, with defined metrics to track them. This is to ensure that the specific risk appetite statements are in sync with the business strategy of the Group.

Some of the parameters around which risk appetite and tolerances have been defined in the Group include:

- Bank credit rating.
- Capital adequacy ratio (CAR).
- Deviation from PBT and ROE.
- Non-performing loan (NPL).
- Cost of risk.
- Secured exposure.
- Various credit risk concentration limits.
- Net interest margin (NIM).
- Low cost composition.
- Various market risk trading and exposure limits.
- Liquidity risk measurement/exposure limits.
- Operational risk exposure limits for loss events and Key Risk Indicators and Key Control Indicators.
- Interest rate risk (IRR) trading limits.
- Various metrics/statements for reputational, regulatory and compliance risks.

# Notes to the Consolidated and Separate Financial Statements

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## Benefit of FCMB Risk Appetite Framework and Statements:

- sets foundation for the risk culture of the Group;
- helps to communicate the board's vision in practical terms;
- guides all staff in their decision-making on all risk related activities;
- helps to ensure an alignment between the expectations of the board and the business;
- serves as a benchmark for monitoring and reporting of abnormal events or exposures.

In FCMB Group, all Risk Appetite metrics are tracked and reported monthly to the Risk Management Committee (RMC), in order to aid the committee's oversight responsibilities. The Risk Management Division monitors the risk metrics on a more regular basis to make certain that risk exposures are within the approved boundaries. Exposures that are outside of set boundaries are investigated to understand the underlying causes and consider ways to mitigate or avoid them within the shortest possible period.

The Group's risk appetite is reviewed at least once a year or more frequently as may be required in the event of significant/material changes in the Group's strategy or in line with regulatory requirements or other external demands.

### (c) Credit risk

Credit risk is the risk that the Group may not be able to recover funds and suffer losses because a customer or counterparty is unable or unwilling to meet contractual obligations to the Group when due. It is the most significant risk of the Group.

The Group takes on credit risk through the following principal activities:

- lending/leasing: the Group grants credit to its customers (loans, advances, temporary overdraft etc.) or finances a lease or grants an advance or a loan to its employees (staff loan, cash advance, etc.).

- bank guarantees: The Group issues bonds and guarantees (contingent exposure).
- trading (money market placement, foreign currency trading, etc.) activities: The Group makes money market placements with another bank/institution or engages in trading activities where the exchange of monetary value and transfer of ownership of purchased assets is not simultaneous. There is counterparty risk, which creates a bilateral risk of loss.

The Group uses its internal ratings system to assess the risk of default (i.e. probability that a customer will become 90 days past due on an obligation) and the risk of loss in the event of default (i.e. the estimated size of loss the Group will incur in the event of a default). The Group's credit risk rating systems and processes differentiate exposures in order to highlight those with greater risk factors and higher potential severity of loss. This provides predictive capability for assessing the borrower's likelihood of default and the acceptable risk mitigants required to cushion the residual credit risks for each transaction.

Our ratings framework measures the following key components:

- financial factors: sales terms/conditions, strength of operations, liquidity and capital in addition to debt service capacity.
- industry: structure, performance, economic sensitivity and outlook.
- management quality (ownership experience, skills and turnover) and company standing (reputation, ownership and credit history).
- security/collateral arrangements: seniority of debt, ability to cancel debt at the point of default and loss given default (LGD) computation for each security/collateral type supporting the exposure.

The above components help the Group to establish the following:

- obligor risk rating (ORR), mapped to an estimated probability of default (PD). The PD validation is done internally to ensure the rating continues to be predictive of default

and differentiates borrowers based on their ability to service their obligations. This is further reinforced with a rating validation/back testing.

- Facility risk rating (FRR) for each transaction is mapped to Basel II loss given defaults (LGDs) grades.
- Both the ORR and FRR produce the expected loss % (EL), which is the product of the PD and LGD i.e.  $EL = f(PD, LDG)$ . The EL represents the risk premium, which is useful for transaction pricing under the risk-based pricing.

The use of internal ratings system is strategic for the Group. The internal ratings system will ultimately be used for capital computation under the Internal ratings based (IRB) approach - foundation IRB and advanced IRB and the allocation of capital/computation of economic profit across business lines based on Basel II principles.

The Group's internal rating scale and mapping to external ratings as at 31 December 2016 and 31 December 2015 is shown below:

Internal rating scale	Description	External rating scale (Moody's)	External rating scale (S&P)	2016		2015	
				PD %	PD - decimals	PD %	PD - decimals
AAA	INVESTMENT GRADE	Aaa	AAA	0.0185%	0.000185	0.0185%	0.000185
AA		Aa1	AA+	0.0308%	0.000308	0.0308%	0.000308
AA-		Aa2	AA	0.0320%	0.000320	0.0320%	0.000320
A+		Aa3	AA-	0.0435%	0.000435	0.0435%	0.000435
A		A1	A+	0.0514%	0.000514	0.0514%	0.000514
A-		A2	A	0.0704%	0.000704	0.0704%	0.000704
BBB+	PERMISSIBLE GRADE	A3	A-	0.0857%	0.000857	0.0857%	0.000857
BBB		Baa1/Baa2	BBB+/BBB	0.1428%	0.001428	0.1428%	0.001428
BBB-		Baa3/Ba1	BBB-/BB+	0.1785%	0.001785	0.1785%	0.001785
BB+		Ba2	BB	0.2231%	0.002231	0.2231%	0.002231
BB		Ba3	BB-	0.3540%	0.003540	0.3540%	0.003540
BB-		B1	B+	0.5445%	0.005445	0.5445%	0.005445
CCC+	SPECULATIVE GRADE	B2	B	4.6407%	0.046407	4.6407%	0.046407
CCC		B3	B-	6.1876%	0.061876	6.1876%	0.061876
CCC-		B3	B-	7.7345%	0.077345	7.7345%	0.077345
CC+		Caa1	CCC+	9.2814%	0.092814	9.2814%	0.092814
CC		Caa2	CCC	10.8283%	0.108283	10.8283%	0.108283
CC-		Caa2	CCC	12.3750%	0.123750	12.3750%	0.123750
C+	LOWER SPECULATIVE GRADE	Caa3	CCC-	13.9221%	0.139221	13.9221%	0.139221
C		Caa3	CCC-	54.6900%	0.546900	54.6900%	0.546900
C-		D	NA	100.0000%	1.000000	100.0000%	1.000000

Mapping to external scale has been done on the basis of estimated PDs for corporate, commercial, institutional and SME exposures.

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## Management of Credit Risk

The Group manages its credit risk through an appropriate assessment, management and reporting process, underpinned by sound credit risk systems, policies and well qualified personnel. A combination of risk management tools and policies are adopted to stimulate the creation of quality risk assets. It is managed centrally by various departments within the Risk Management Division who have responsibilities for policy setting and review, credit underwriting, approval, credit administration, monitoring and portfolio management.

The credit risk management function of the Group, which rides on a sound credit culture is achieved through a combination of the following:

- **Appropriate credit policies:** the Group develops appropriate risk management policies in conjunction with the business units and other stakeholders, covering all the key areas of credit origination, management, collection, portfolio management, etc. whilst also ensuring compliance with all regulatory requirements. The credit policies reinforce all the Group's lending and credit management decisions. The credit risk policies are reviewed periodically to ensure they continue to be relevant and robust enough to address existing and emerging credit risk exposures.
- **Lending driven by internal rating system:** the Group's lending and policy enforcement is driven by an internal rating system with scorecards built for different classes of customers such as Corporate, Commercial, Small and Medium Enterprises (SME), Public Sector, etc. The rating of obligors and transactions has been useful in the quantification of credit risk and underwriting decision including serving as a guide for pricing, portfolio management and computation of required capital to support the different business lines.
- **Establishment of credit approval limits and authorities:** there are various approval limits for different kinds of credit exposures and approval authorities including the various risk committees such as the Management Credit

Committee (MCC) and the Board Credit Committee (BCC). These limits are also guided by statutory impositions such as the single obligor limit and other concentrations' limits set by the CBN. The Group's single obligor limit is benchmarked to the regulatory cap of 20% of shareholders' funds unimpaired by losses. The sector limits are set based on the perceived riskiness of each sector but the Government exposures are capped at the regulatory limit of 10% of total loans.

In response to observed market realities and in order to enhance corporate governance, improve credit culture, tighten risk acceptance criteria (RAC) and strengthen credit approval and management process, the Group revised its credit policy. The revised credit policy with the risk acceptance criteria (RAC), which reflects the Group's risk appetite, will aid underwriting decisions, improve turnaround time and quality of the credit portfolio.

In order to further strengthen its credit process, the Group has differentiated the approval route for its corporate/commercial credits from retail credits. Credit approval for each area is supervised by very experienced personnel referred to as Senior Credit Underwriters, who also function as Senior Credit Officers and are members of the Management Credit Committee.

- **Loan monitoring and reviews:** the various loans are monitored both at transaction and at portfolio levels to ensure a balanced and healthy portfolio in line with the portfolio development and balancing strategy of the Group.
- **Collateral review, monitoring and management:** the Legal department reviews the collateral proposed by customers as part of the credit approval process to determine acceptability of the collateral. Beyond the initial assessment at the point of credit origination, however, the Group also has a good collateral management review process in place in order to reduce the risk of loss in the event of default. Our collateral management policy is linked to the internal

ratings framework and has helped to reduce the estimated expected loss and capital charge on transactions. Collateral management in the Group includes periodic evaluation of coverage for each facility type, mark-to-market for stocks and commodities, revaluation benchmark for properties and acceptable standards for eligibility on all forms of collateral.

The principal collateral types eligible as security and used primarily to mitigate transaction risk include the following: cash and marketable securities; legal mortgage; all assets debenture and account receivables of highly rated obligors. Other admissible collaterals (accepted for comfort only but not eligible as credit risk mitigants) include domiciliation agreements, trust receipts and negative pledges.

Another mitigant used to reduce the risk of credit exposures is master netting agreements with obligors that have investments in liability products so that in the event of default, exposures to the obligor will be settled on a net basis. These agreements are executed by the representatives of the obligor and are generally enforceable with no further recourse to the obligor or a third party.

Generally, all the contingent liabilities are also supported by tangible collaterals or a charge over the underlying goods depending on the assessment of the performance risks.

- **Limit concentrations for various exposures:** the Group complies with the concentration policy of the CBN as specified in the prudential guidelines and is even more prudent, having internal limits that are more stringent in some cases than specified by the apex regulatory authority. The limit concentration policy of the Group covers all forms of exposures such as customers, large exposures, counterparties, collateral, geography, sector, products, rating band and facility type among others.

In recent time, resulting from the devaluation of the Naira, some of the concentration limits have been threatened. This is due to notional

growth in the areas affected by foreign currency revaluation, such as foreign exposures in certain sectors and to some obligors. The Group however continues to monitor, track and manage areas that are vulnerable to this risk.

- **Reporting:** an important part of the Group's risk management framework is reporting to ensure that all vital information are brought to the attention of stakeholders, appropriate decisions are taken to further improve the risk culture and ultimately ensure all identified issues are brought within the Board approved risk appetite. This internal reporting has imposed discipline within the Group, thereby improving its risk management culture.

Monitoring and reporting looks at specific transactions that are challenged or vulnerable as well the entire portfolio.

In line with the Group's three-line defence mechanism, each of the business units has primary responsibility for managing the credit relationships with customers, and hence is responsible for the quality and performance of their credit portfolio. Risk Management Division however continues to provide oversight for the entire credit portfolio and all credit relationships whilst ensuring that the businesses operate within the approved framework and policies. The Risk Management Division is also assisted in this role by Internal Control, which does a regular post disbursement check to ensure that credits booked comply with the approved policies and that they continue to operate within approved conditions and guidelines. The Internal Audit function provides independent assurance for the entire credit process of the Group.

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## Exposure to credit risk

	Note	GROUP		COMPANY	
		2016 N'000	2015 N'000	2016 N'000	2015 N'000
			Loans and advances to customers		Loans and advances to customers
<b>Maximum exposure to credit risk</b>					
Carrying amount	24(a)	<b>659,937,237</b>	592,957,417	-	-
Amount committed/guaranteed	42(b)	<b>159,383,506</b>	141,031,528	-	-
		<b>819,320,743</b>	733,988,945	-	-
<b>Individually impaired (at amortised cost)</b>					
Very low risk		-	-	-	-
Low risk		<b>526,744</b>	2,088,706	-	-
Acceptable risk		<b>11,035,815</b>	11,612,776	-	-
Moderately high risk		<b>932,486</b>	1,322,432	-	-
High risk		-	-	-	-
Gross amount		<b>12,495,045</b>	15,023,914	-	-
<b>Collectively impaired (at amortised cost)</b>					
Very low risk		-	-	-	-
Low risk		<b>191,632</b>	1,083,434	-	-
Acceptable risk		<b>8,383,429</b>	5,629,642	-	-
Moderately high risk		<b>4,404,423</b>	3,633,172	-	-
High risk		-	-	-	-
Gross amount		<b>12,979,484</b>	10,346,248	-	-
<b>Past due but not impaired (at amortised cost)</b>					
Very low risk		-	-	-	-
Low risk		<b>5,726,176</b>	12,895,661	-	-
Acceptable risk		<b>46,108,536</b>	46,213,785	-	-
Moderately high risk		<b>9,651,401</b>	2,721,234	-	-
High risk		-	-	-	-
Carrying amount		<b>61,486,113</b>	61,830,680	-	-
<b>Past due but not impaired comprises</b>					
1-29 days		<b>49,548,159</b>	59,549,626	-	-
30-59 days		<b>11,429,876</b>	28,249	-	-
60-89 days		<b>508,078</b>	2,252,805	-	-
Carrying amount		<b>61,486,113</b>	61,830,680	-	-

		<b>GROUP</b>		<b>COMPANY</b>	
		Loans and advances to customers		Loans and advances to customers	
<i>Note</i>		<b>2016</b>	2015	<b>2016</b>	2015
		<b>₦'000</b>	₦'000	<b>₦'000</b>	₦'000
<b>Neither past due nor impaired (at amortised cost)</b>					
Very low risk		<b>35,643,254</b>	36,032,521	-	-
Low risk		<b>96,190,033</b>	97,365,534	-	-
Acceptable risk		<b>410,882,729</b>	328,144,790	-	-
Moderately high risk		<b>50,806,403</b>	62,316,014	-	-
High risk		-	-	-	-
Gross amount		<b>593,522,419</b>	523,858,859	-	-
<b>Total gross amount (at amortised cost)</b>					
<b>Impairment allowance:</b>					
Specific	<i>24(c)(i)</i>	<b>(6,524,600)</b>	(11,488,991)	-	-
Collective	<i>24(c)(ii)</i>	<b>(14,021,224)</b>	(6,613,293)	-	-
Carrying amount		<b>659,937,237</b>	592,957,417	-	-

#### Credit risk exposure relating to off-balance sheet

In addition to the above, the Banking subsidiary had entered into lending commitments and financial guarantee contracts of ₦159.38 billion (31 December 2015: ₦141.03 billion) with counterparties as set below:

		<b>GROUP</b>		<b>COMPANY</b>	
		Loans and advances to customers		Loans and advances to customers	
<i>Note</i>		<b>2016</b>	2015	<b>2016</b>	2015
		<b>₦'000</b>	₦'000	<b>₦'000</b>	₦'000
Financial guarantees		<b>159,383,506</b>	141,031,528	-	-
		<b>159,383,506</b>	141,031,528	-	-

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

Set out below is an analysis of the gross and net (of allowances for impairment) amounts of individually impaired assets by risk grade:

	GROUP			
	Loans and advances to customers		Investment securities	
	Gross N'000	Net N'000	Gross N'000	Net N'000
<b>31 December 2016</b>				
Very low risk	-	-	-	-
Low risk	526,744	340,820	-	-
Acceptable risk	11,035,815	4,995,828	-	-
Moderately high risk	932,486	633,797	-	-
High risk	-	-	-	-
Unrated	-	-	989,313	31,899
	<b>12,495,045</b>	<b>5,970,445</b>	<b>989,313</b>	<b>31,899</b>

	GROUP			
	Loans and advances to customers		Investment securities	
	Gross N'000	Net N'000	Gross N'000	Net N'000
<b>31 December 2015</b>				
Very low risk	-	-	-	-
Low risk	2,088,706	1,260,628	-	-
Acceptable risk	11,612,776	2,062,235	-	-
Moderately high risk	1,322,432	212,060	-	-
High risk	-	-	-	-
Unrated	-	-	1,349,826	49,912
	<b>15,023,914</b>	<b>3,534,923</b>	<b>1,349,826</b>	<b>49,912</b>

## Credit risk exposure relating to financial assets

Set out below is the analysis of the other amounts that were neither past due nor impaired by risk grade:

	GROUP						
	Cash and cash equivalents	Restricted reserve deposits	Non-pledged trading assets	Derivative assets held for risk management	Assets pledged as collateral	Investment securities	Other financial assets
	N'000	N'000	N'000	N'000	N'000	N'000	N'000
<b>31 December 2016</b>							
Very low risk	40,424,497	139,460,914	9,154,198	-	59,107,132	98,615,005	-
Low risk	67,680,135	-	-	-	-	23,508,935	-
Acceptable risk	-	-	-	1,018,912	-	-	-
Moderately high risk	-	-	-	-	-	-	-
High risk	-	-	-	-	-	-	-
Unrated	-	-	-	-	-	6,317,736	11,470,338
	<b>108,104,632</b>	<b>139,460,914</b>	<b>9,154,198</b>	<b>1,018,912</b>	<b>59,107,132</b>	<b>128,441,676</b>	<b>11,470,338</b>

**GROUP**

	Cash and cash equivalents N'000	Restricted reserve deposits N'000	Non-pledged trading assets N'000	Derivative assets held for risk management N'000	Assets pledged as collateral N'000	Investment securities N'000	Other financial assets N'000
<b>31 December 2015</b>							
Very low risk	<b>94,903,359</b>	<b>125,552,318</b>	<b>1,994,350</b>	-	<b>51,777,589</b>	<b>96,345,318</b>	-
Low risk	<b>86,018,339</b>	-	-	-	-	<b>30,200,817</b>	-
Acceptable risk	-	-	-	<b>1,479,760</b>	-	-	-
Moderately high risk	-	-	-	-	-	-	-
High risk	-	-	-	-	-	-	-
Unrated	-	-	-	-	-	<b>8,764,012</b>	<b>16,655,644</b>
	<b>180,921,698</b>	<b>125,552,318</b>	<b>1,994,350</b>	<b>1,479,760</b>	<b>51,777,589</b>	<b>135,310,147</b>	<b>16,655,644</b>

**COMPANY**

	Cash and cash equivalents N'000	Restricted reserve deposits N'000	Non-pledged trading assets N'000	Derivative assets held for risk management N'000	Assets pledged as collateral N'000	Investment securities N'000	Other financial assets N'000
<b>31 December 2016</b>							
Very low risk	<b>5,615,574</b>	-	-	-	-	-	-
Low risk	<b>202,180</b>	-	-	-	-	<b>2,701,510</b>	-
Acceptable risk	-	-	-	-	-	-	-
Moderately high risk	-	-	-	-	-	-	-
High risk	-	-	-	-	-	-	-
Unrated	-	-	-	-	-	<b>2,142,690</b>	<b>2,080,271</b>
	<b>5,817,754</b>	-	-	-	-	<b>4,844,200</b>	<b>2,080,271</b>

**COMPANY**

	Cash and cash equivalents N'000	Restricted reserve deposits N'000	Non-pledged trading assets N'000	Derivative assets held for risk management N'000	Assets pledged as collateral N'000	Investment securities N'000	Other financial assets N'000
<b>31 December 2015</b>							
Very low risk	2,876,750	-	-	-	-	-	-
Low risk	4,354,446	-	-	-	-	169,466	-
Acceptable risk	-	-	-	-	-	-	-
Moderately high risk	-	-	-	-	-	-	-
High risk	-	-	-	-	-	-	-
Unrated	-	-	-	-	-	1,844,155	1,420,000
	<b>7,231,196</b>	-	-	-	-	<b>2,013,621</b>	<b>1,420,000</b>

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## *Past due but not impaired loans*

Past due but not impaired loans are those for which contractual interest or principal payments are past due but the Group believes that specific impairment is not appropriate on the basis of the level of security/collateral available and/or the stage of collection of amounts owed to the Group.

## **Loans with renegotiated terms and the forbearance policy**

The Group may renegotiate loans when there is a material change in the customer's financial position, operating dynamics, industry and environment or anything that gives reasonable doubt that the debt may not be repaid or serviced as and when due. This is usually done through concessions, agree new terms and conditions that are more favourable to the borrower in order to increase the chance of collection/recovery and thereby reduce the risk of default. Renegotiation of terms may take forms such as extension of tenor, reduction of pricing, introduction of moratorium or restructuring of facility from one form to the other (e.g overdraft to term loan) or other forms of amendments to the terms and conditions earlier contracted with the customer. The objective of renegotiation is to ensure recovery of the outstanding obligations and the request could be at the instance of the customer or the Group.

## *Write-off Policy*

The Group has a write-off policy approved by the Board of Directors, which also meets the requirements as specified in the prudential guidelines of the Central Bank of Nigeria for deposit money banks.

In line with the Group's approved write-off policy, the Management Credit Committee (MCC) may authorise a write-off of outstanding balances on a loan account where it is apparent that the exposure may not be recovered from any of the available repayment sources. However, the Group must have fully provided for the facility and such credits must also receive the approval of the Board of Directors. The approval process for write-off is as follows:

- The Loan Recovery Unit originates the write-off requests;
- Credit Risk Management obtains the approval of the Management Credit Committee (MCC) and the Board Credit Committee (BCC) for the request;
- All write-offs must be ratified by the full Board;
- Credit Risk Management sends notification of the balances approved for write-off to the Central Bank of Nigeria (CBN).

The write-off must also satisfy the following requirements of Central Bank of Nigeria (CBN):

- the facility must be in the Group's book for at least one year after the full provision;
- there should be evidence of board approval;
- if the facility is insider or related party credit, the approval of CBN is required;
- the fully provisioned facility is appropriately disclosed in the audited financial statements of the Group.

A gross loan of ₦30.69 billion, which was impaired was written off during year 2016 (2015: ₦7.17 billion).

## *Collateral held and other credit enhancements and their financial effects*

The Group also has a good collateral management policy in place to reduce the risk of loss in the event of default. Our collateral management policy is linked to the internal ratings framework and has helped to reduce the estimated expected loss and capital charge on transactions.

The Group holds collateral and other types of credit enhancements against its credit exposures. The table next gives the principal collateral types eligible as security and used primarily to mitigate transaction risk:

Percentage of exposure that is subject to an arrangement that requires collateralisation

Type of credit exposure	Principal type of collateral held for secured lending	2016 %	2015 %
<b>Loans and advances to banks</b>			
Reverse sale and purchase agreements	Marketable securities	100	100
Security borrowing	Marketable securities	100	100
<b>Loans and advances to retail customers</b>			
Mortgage lending	Residential property	100	100
Personal loans	None	-	-
Credit cards	None	-	-
<b>Loans and advances to corporate customers</b>			
Finance leases	Property and equipment	100	100
Other lending to corporate customers	Legal mortgage, mortgage debenture, fixed and floating charges over corporate assets, account receivables	91	92
Reverse sale and repurchase agreements	Marketable securities	100	100
Investment debt securities	None	-	-

Other admissible credit risk mitigants (accepted for comfort only) but not eligible as collateral include domiciliation agreements, trust receipts, negative pledges and master netting agreements with obligors that have investments in liabilities. The Group typically does not hold collateral

against investment securities, and no such collateral was held at 31 December 2016 and 31 December 2015.

Details of collateral held and the value of collateral as at 31 December 2016 are as follows:

	GROUP		COMPANY	
	Total exposure N'000	Value of collateral N'000	Total exposure N'000	Value of collateral N'000
<i>Note</i>				
Secured against real estate	80,635,724	113,079,296	-	-
Secured by shares of quoted companies	1,702,798	3,746,191	-	-
Cash collateral, lien over fixed and floating assets	380,513,407	481,236,434	-	-
Otherwise secured	64,026,625	-	-	-
Unsecured	153,604,507	-	-	-
	<b>680,483,061</b>	<b>598,061,921</b>	-	-

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

Details of collateral held and their carrying amounts as at 31 December 2015 are as follows:

	GROUP		COMPANY		
	Note	Total exposure ₦'000	Value of collateral ₦'000	Total exposure ₦'000	Value of collateral ₦'000
Secured against real estate		100,519,015	140,870,907	-	-
Secured by shares of quoted companies		2,099,461	1,622,509	-	-
Cash Collateral, lien over fixed and floating assets		282,659,034	331,992,720	-	-
Otherwise secured		78,410,455	32,835,059	-	-
Unsecured		147,371,736	-	-	-
		611,059,701	507,321,195	-	-

## Loans and advances to corporate customers

The Group's loans and advances to corporate obligors are subject to rigorous credit appraisals commencing with rating of obligor via our Moody's Risk Analysis methodology to determine the credit worthiness of the customer or its probability of default, which is also known as the obligor risk rating (ORR) – the probability of default (PD) of a customer is a measure of the obligor risk rating.

Collateral in the form of first charge over real estate (legal mortgage or mortgage debenture) or floating and fixed charges over corporate assets is usually taken to provide additional comfort to the Group. The measure of the collateral pledged by the customer is given by the facility risk rating (FRR) mapped to the Basel

II defined loss given default (LGD) estimates. The FRR or LGD therefore assesses the transaction of the customer – risk of loss on the transaction in the event of default.

All non-retail and retail-SME exposures are assigned a risk grade by independent Credit Analysts within our Risk Management Division based on inputs/discussions with relationship management teams and verifiable facts. While the obligor risk rating model differentiates borrower risk (i.e. risk of default), the facility risk rating model differentiates transaction risk (i.e. risk of loss in the event of default), taking the structure of the facility (availability of credit risk mitigants) into consideration:

	2016				2015			
9 grades LGD model – facility risk rating								
	LGD %	LGD – MIN %	LGD – MAX %	LGD GRADE	LGD %	LGD – MIN %	LGD – MAX %	LGD GRADE
SECURED	0	0	4.99	AAA	0	0	4.99	AAA
	5	5	9.99	AA	5	5	9.99	AA
	10	10	14.99	A	10	10	14.99	A
	15	15	19.99	BBB	15	15	19.99	BBB
	20	20	34.99	BB	20	20	34.99	BB
	35	35	39.99	B	35	35	39.99	B
	40	40	44.99	CCC	40	40	44.99	CCC
UNSECURED	45	45	74.99	CC	45	45	74.99	CC
	75	75	100.00	C	75	75	100.00	C

The Group's credit analysts are fully guided by our internal ratings framework and lending policies, and exhibit a high level of professionalism and judgement in their recommendations to approving authorities. Model overrides, if any, require the exceptional approval of the Chief Risk Officer and in certain cases, may be escalated to the Board Credit Committee.

The Group's facility risk rating model (for non-retail and retail SME) also reflects the expected loss (EL) on each transaction, which fully incorporates both borrower strength (PD) and loss severity (LGD) considerations. The expected loss (EL) generated is used as a guide to price for transactions, being the risk premium and forms the basis of the treatment provision for the purpose of capital computation and allocation to the business groups.

The Group also holds collateral in the form of cash and marketable securities in respect of sale and repurchase transactions and securities borrowing. Receivables relating to reverse sale and repurchase agreements and securities borrowing transactions are usually collateralised on a gross exposure basis. The Group undertakes master netting agreements with all counterparties and margining agreements with some counterparties.

#### Derivative assets held for risk management

For derivatives, under margin agreements, collateral is held against net positions that are partially or fully collateralised. Exposures under margin agreements are marked to market daily to assess attendant risks to the Group. There are no derivative trading assets as at the reporting period. However, details of derivative transactions taken for risk management are presented below:

	2016		2015	
	Notional amount	Fair value	Notional amount	Fair value
Derivative assets held	1,246,480	1,018,912	797,200	1,479,760
Derivative liabilities held	1,246,480	770,201	797,200	1,317,271

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## Concentration of credit risk

The Group monitors concentrations of credit risk by sector and by geographic location. An analysis of concentration of credit risk from loans and advances, lending commitments, financial guarantees and investment is shown below:

### Concentration by sector

	GROUP					
	Gross loans and advances to customers				Gross lending commitments and financials guarantees	
	2016		2015		2016	2015
	Gross loan N'000	Non- performing loan (NLP) N'000	Gross loan N'000	Non- performing loan (NLP) N'000	N'000	N'000
Administrative and support services	3,137,491	51,937	2,810,887	188,215	792,815	792,815
Agriculture	26,149,656	989,725	36,130,698	693,919	6,421,100	6,421,100
Commerce	58,599,844	5,938,287	62,435,107	4,697,513	22,651,529	22,651,529
Construction	2,904,358	32,865	6,795,618	1,897,933	52,632,454	34,280,476
Education	8,978,510	1,971,377	6,011,626	138,480	-	-
Finance and insurance	30,751,224	151,637	25,929,197	46,837	3,755,806	3,755,806
General – others	2,675,289	102,943	2,415,254	555,909	30,000	30,000
Government	6,735,198	22,008	828,927	17,108	-	-
Hospitality	8,250,533	230,474	5,631,602	28,428	5,141,978	5,141,978
Individual	124,459,406	12,912,736	134,670,018	3,144,428	-	-
Information and communication	27,085,160	67,780	27,080,934	757,775	983,784	983,784
Manufacturing	51,923,524	202,827	53,827,478	2,725,919	41,794,084	41,794,084
Mining	433,860	389,351	-	-	-	-
Oil and gas - downstream	27,444,424	256,212	47,194,990	6,611,232	6,679,938	6,679,938
Oil and gas - upstream and services	162,300,907	229,132	98,261,888	3	5,580,400	5,580,400
Power and energy	43,951,586	32,999	27,227,859	-	567,476	567,476
Professional services	4,028,384	1,407,778	4,182,228	67,246	86,954	86,954
Real estate	83,767,143	403,073	62,106,778	11	11,807,237	11,807,237
Transportation	6,906,564	81,388	7,518,612	67,698	457,951	457,951
	<b>680,483,061</b>	<b>25,474,529</b>	611,059,701	21,638,654	<b>159,383,506</b>	141,031,528

Concentration by location for loans and advance, and for lending commitments and financial guarantees is based on the customer's region of domicile within Nigeria. Concentration by location for investment securities is based on the country of domicile of the issuer of the security.

### Concentration by location

	GROUP					
	Gross loans and advances to customers				Gross lending commitments and financials guarantees	
	2016		2015		2016	2015
	Gross loan N'000	Non-performing loan (NLP) N'000	Gross loan N'000	Non-performing loan (NLP) N'000	N'000	N'000
North East	6,028,792	296,157	5,764,706	105,108	-	107,828
North Central	40,219,136	5,684,222	54,159,227	3,833,527	16,775,394	17,712,686
North West	21,845,063	1,026,315	22,080,705	508,465	386,251	435,697
South East	14,124,424	1,206,198	13,250,670	676,983	755,053	2,595,316
South South	22,932,850	1,884,537	25,179,752	711,123	17,343,208	13,045,893
South West	557,949,742	15,377,100	477,705,054	19,534,958	124,123,600	107,134,108
Europe	17,383,054	-	12,919,587	-	-	-
	<b>680,483,061</b>	<b>25,474,529</b>	<b>611,059,701</b>	<b>25,370,164</b>	<b>159,383,506</b>	<b>141,031,528</b>

### Trading assets

The Group's trading book comprises only debt securities and bills issued by the Federal Government of Nigeria. The capital charge for the trading book is computed using the standardised approach. The standardised approach adopts a building block approach to capital computation where individual capital requirements are summed for the different risk positions. Under the methodology, capital charge is computed for issuer risk, otherwise known as specific risk and for general market risk, which may result from adverse movement in market prices. The capital charges cover the Group's debt instruments in the trading book and the

total banking book for foreign exchange. the standardised method ignores diversification of risk and the risk positions are captured as on the day and not for a period.

The deployment of value at risk (VAR) will enable the Group to migrate to the internal model approach, which measures market risk loss at a given level of confidence and over a specified period. Also, this approach accounts for diversification (which is not done under the standardised method).

An analysis of the counterparty credit exposure for the trading assets is as shown in the table below:

	GROUP						
	Issuer rating	0-30 days N'000	31-90 days N'000	91-180 days N'000	181-365 days N'000	Above 365 days N'000	Total N'000
<b>31 December 2016</b>							
<b>Security type</b>							
FGN bonds	BB-	990,508	-	-	-	-	990,508
Nigerian treasury bills	BB-	8,053,007	-	-	-	-	8,053,007
Equity investments	BB-	110,683	-	-	-	-	110,683
		<b>9,154,198</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>9,154,198</b>

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## GROUP

31 December 2015	Issuer rating	0-30 days ₦'000	31-90 days ₦'000	91-180 days ₦'000	181-365 days ₦'000	Above 365 days ₦'000	Total ₦'000
<b>Security type</b>							
FGN bonds	BB-	591,882	-	-	-	-	591,882
Nigerian treasury bills	BB-	1,247,395	-	-	-	-	1,247,395
Equity investments	BB-	155,073	-	-	-	-	155,073
		1,994,350	-	-	-	-	1,994,350

### Cash and cash equivalents

The Group held cash and cash equivalents of ₦108.10 billion as at 31 December 2016 (31 December 2015: ₦180.92 billion). The cash and cash equivalents are held with the Central Bank, financial institutions and counterparties, which are rated BBB- to AA based on acceptable external rating agency's ratings.

### Settlement risk

The Group like its peers in the industry is exposed to settlement risk – the risk of loss due to the failure of an entity to honour its obligations to deliver cash, securities or other assets as contractually agreed.

This risk is generally mitigated through counterparty limits set to manage the Group's exposure to these counterparties. The counterparty limits are approved by the Executive Management and the Board of Directors.

### (c) Liquidity Risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or other financial assets. It is the potential loss to the Group arising from either its inability to meet its obligations or to fund committed increases in assets as they fall due without incurring unacceptable costs or losses.

### Management of liquidity risk

The board of directors sets the strategy for liquidity risk and delegates the responsibility for oversight and implementation of the policy to the Assets and Liabilities Committee (ALCO). The liquidity position is managed daily by

Treasury and Financial Services in conjunction with Market Risk Management. Assessment of liquidity is carried out through daily and weekly reports aimed at evaluating limit compliances across all the key liquidity management criteria e.g., funding gap, liquidity mismatches, etc.

The Assets and Liabilities Committee (ALCO) has the primary responsibility for managing liquidity risk arising from asset and liability creation activities. Deliberate strategies put in place to ensure the Group is protected from liquidity risk include:

- Liquidity risk identification at transaction, portfolio and entity levels using the defined early warning liquidity risk indicators such as deposit attrition, funding mismatch and funding concentrations to mention a few.
- Establishment of the Group's liquidity risk appetite, which is the amount of risk FCMB is willing to accept in pursuit of value using relevant liquidity risk ratios and assets and liability funding gaps.
- Establishment of methodologies for measuring and reporting on the Group's liquidity risk profile against set appetite and also sensitizing against unforeseen circumstances using liquidity risk scenario analysis.
- Establishment of preventive (limit setting and management) as well as corrective (contingency funding plan - CFP) controls over liquidity risk.
- Maintaining a diversified funding base consisting of customer deposits (both retail and corporate) and wholesale market deposits and maintaining contingency deposits and contingency liabilities.

- Carrying a portfolio of highly liquid assets, diversified by currency and maturity.
- Monitoring liquidity ratios, maturity mismatches, behavioural characteristics of the Group's financial assets and liabilities, and the extent to which they are encumbered.

The Group conducts regular stress testing on its liquidity position using different scenarios including normal, mild and severe stress situations. The scenarios anticipate changes in key financial indicators such as interest rate movement, sharp reduction in Development Financial Institutions (DFIs) as a result of current security challenges, economic downturn among others. Stress results are presented to ALCO to elicit proactive liquidity management decisions. The committee's resolutions are tracked for impact assessment and anticipated stability in liquidity management.

The Risk Management Division acts as the secretariat for ALCO and provides the necessary analytics (maturity/repricing gap and balance sheet analysis) required for taking proactive liquidity management decisions. The Group's Treasury and Financial Services Division is responsible for executing ALCO decisions and in particular, ensuring that the Group is optimally and profitably funded at any point in time.

#### (i) Exposure to liquidity risk

The key measures adopted by the Group for liquidity management are maturity profile (on and off balance sheet) and maturity analysis.

Details of the reported ratio of the Group's net liquid assets to deposit from customers as at the reporting period are given as:

	2016	2015
At 31 December	<b>31.21%</b>	35.78%
Average for the year	<b>36.30%</b>	38.59%
Maximum for the year	<b>43.19%</b>	48.56%
Minimum for the year	<b>30.08%</b>	32.97%

Liquidity ratio, which is a measure of liquidity risk, is calculated as a ratio of naira liquid assets to local currency deposits and it is expressed in percentage.

The exposure to liquidity risk during the review period is as presented below:

#### (ii) Maturity analysis for financial assets and liabilities

The table below analyses financial assets and liabilities of the Group into relevant maturity groupings based on the remaining period at balance sheet date to the contractual maturity date. These include both principal and interest cash flows across the different maturity periods. The following tables show the undiscounted cash flows on the Group's financial assets and liabilities and on the basis of their earliest possible contractual maturity. The gross nominal inflow/(outflow) disclosed in the table is the contractual, undiscounted cash flow on the financial assets and liabilities.

31 December 2016	Note	GROUP	
		Carrying amount	Gross nominal inflow/(outflow)
<b>Non-derivative assets</b>			
Cash and cash equivalent	20	<b>108,104,632</b>	<b>108,104,632</b>
Restricted reserve deposit	21	<b>139,460,914</b>	<b>139,460,914</b>
Non-pledged trading assets	22(a)	<b>9,154,198</b>	<b>9,824,129</b>
Loans and advances to customers	24	<b>659,937,237</b>	<b>680,483,061</b>
Asset pledged as collateral	26	<b>59,107,132</b>	<b>54,488,704</b>
Investment securities	25	<b>128,441,676</b>	<b>155,690,773</b>
Other financial assets (net)	32(a)	<b>11,470,338</b>	<b>26,799,187</b>
		<b>1,116,522,639</b>	<b>1,174,851,400</b>

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

		GROUP	
31 December 2016	Note	Carrying amount	Gross nominal inflow/(outflow)
<b>Derivative assets</b>			
Derivative assets held	23	1,018,912	-
- Inflows		-	1,413,552
- Outflows		-	-
		1,018,912	1,413,552
<b>Non-derivative liabilities</b>			
Deposits from banks	33	24,798,296	47,024,776
Deposits from customers	34	657,609,807	675,342,320
Borrowings	35	132,094,368	170,430,435
On-lending facilities	36	42,199,380	37,400,257
Debt securities issued	37	54,481,989	50,003,774
Other financial liabilities	39(a)	69,056,110	69,056,110
		980,239,950	1,049,257,672
<b>Derivative liabilities</b>			
Derivative liabilities held	23	770,201	-
- Inflows		-	-
- Outflows		-	1,156,484
		770,201	1,156,484

		GROUP						
31 December 2016	Note	0-30 days N'000	31-90 days N'000	91-180 days N'000	181-365 days N'000	1-5 years N'000	Above 5 years N'000	Total N'000
<b>Non-derivative assets</b>								
Cash and cash equivalent	20	108,104,632	-	-	-	-	-	108,104,632
Restricted reserve deposits	21	139,460,914	-	-	-	-	-	139,460,914
Non-pledged trading assets	22(a)	9,824,129	-	-	-	-	-	9,824,129
Loans and advances to customers	24	93,264,963	36,750,065	64,791,421	24,371,570	379,168,446	82,136,596	680,483,061
Assets pledged as collateral	26	3,934,482	-	-	7,800,000	15,901,800	26,852,422	54,488,704
Investment securities	25	6,931,175	4,000,000	17,090,000	49,593,186	16,865,610	61,210,802	155,690,773
Other financial assets	32(a)	16,781,791	-	-	183,009	9,834,387	-	26,799,187
		378,302,086	40,750,065	81,881,421	81,947,765	421,770,243	170,199,820	1,174,851,400
<b>Derivative assets</b>								
Derivative assets held	23	-	-	-	-	-	-	-
- Inflows		-	-	98,564	473,773	841,215	-	1,413,552
- Outflows		-	-	-	-	-	-	-
		-	-	98,564	473,773	841,215	-	1,413,552

**GROUP**

31 December 2016	<i>Note</i>	0-30 days N'000	31-90 days N'000	91-180 days N'000	181-365 days N'000	1-5 years N'000	Above 5 years N'000	Total N'000
<b>Non-derivative liabilities</b>								
Deposits from banks	33	47,024,776	-	-	-	-	-	47,024,776
Deposits from customers	34	542,643,289	114,375,137	14,144,480	4,115,576	63,838	-	675,342,320
Borrowings	35	70,554,583	-	-	25,669,713	67,630,881	6,575,258	170,430,435
On-lending facilities	36	4,101,639	-	-	3,062,378	30,236,240	-	37,400,257
Debt securities issued	37	966,566	-	-	-	23,135,208	25,902,000	50,003,774
Other financial liabilities	39(a)	27,378,026	-	30,636,447	11,041,637	-	-	69,056,110
		<b>692,668,879</b>	<b>114,375,137</b>	<b>44,780,927</b>	<b>43,889,304</b>	<b>121,066,167</b>	<b>32,477,258</b>	<b>1,049,257,672</b>
<b>Derivative liabilities</b>								
Derivative liabilities	23	-	-	-	-	-	-	-
- Inflows		-	-	-	-	-	-	-
- Outflows		-	-	86,406	402,608	667,470	-	1,156,484
		-	-	86,406	402,608	667,470	-	1,156,484

**GROUP**

31 December 2015	<i>Note</i>	Carrying amount	Gross nominal inflow/(outflow)
<b>Non-derivative assets</b>			
Cash and cash equivalent	20	180,921,698	180,921,698
Restricted reserve deposit	21	125,552,318	125,552,318
Non-pledged trading assets	22(a)	1,994,350	1,964,546
Loans and advances to customers	24	592,957,417	584,623,850
Asset pledged as collateral	26	51,777,589	51,777,589
Investment securities	25	135,310,147	116,093,996
Other financial assets	32(a)	16,655,644	34,198,432
		<b>1,105,169,163</b>	<b>1,095,132,429</b>
<b>Derivative assets</b>			
Derivative assets held	23	1,479,760	-
- Inflows		-	994,740
- Outflows		-	-
		<b>1,479,760</b>	<b>994,740</b>

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

<b>GROUP</b>			
31 December 2015	Note	Carrying amount	Gross nominal inflow/(outflow)
<b>Non-derivative liabilities</b>			
Deposits from banks	33	5,461,038	4,933,089
Deposits from customers	34	700,216,706	693,863,607
Borrowings	35	113,700,194	105,135,097
On-lending facilities	36	33,846,116	33,298,618
Debt securities issued	37	49,309,394	49,185,000
Other financial liabilities	39(a)	85,276,384	85,203,116
		987,809,832	971,618,527
<b>Derivative liabilities</b>			
Derivative liabilities held	23	1,317,271	-
- Inflows		-	-
- Outflows		-	915,730
		1,317,271	915,730

<b>GROUP</b>								
31 December 2015	Note	0-30 days N'000	31-90 days N'000	91-180 days N'000	181-365 days N'000	1-5 years N'000	Above 5 years N'000	Total N'000
<b>Non-derivative assets</b>								
Cash and cash equivalent	20	180,921,698	-	-	-	-	-	180,921,698
Restricted reserve deposits	21	125,552,318	-	-	-	-	-	125,552,318
Non-pledged trading assets	22(a)	1,994,350	-	-	-	-	-	1,994,350
Loans and advances to customers	24	90,558,713	100,630,380	33,921,364	34,241,517	283,352,178	41,919,698	584,623,850
Assets pledged as collateral	26	-	-	7,934,482	7,673,500	23,133,198	13,036,409	51,777,589
Investment securities	25	1,399,637	11,345,434	9,110,754	16,289,895	49,141,459	28,806,817	116,093,996
Other financial assets	32(a)	24,181,036	-	-	183,009	9,834,387	-	34,198,432
		424,607,752	111,975,814	50,966,600	58,387,921	365,461,222	83,762,924	1,095,162,233
<b>Derivative assets</b>								
Derivative assets held	23	-	-	-	-	-	-	-
- Inflows		-	-	-	-	994,740	-	994,740
- Outflows		-	-	-	-	-	-	-
		-	-	-	-	994,740	-	994,740

**GROUP**

31 December 2015	<i>Note</i>	0-30 days ₦'000	31-90 days ₦'000	91-180 days ₦'000	181-365 days ₦'000	1-5 years ₦'000	Above 5 years ₦'000	Total ₦'000
<b>Non-derivative liabilities</b>								
Deposits from banks	33	4,225,802	707,287	-	-	-	-	4,933,089
Deposits from customers	34	512,846,734	13,171,236	127,224,832	40,615,725	5,080	-	693,863,607
Borrowings	35	5,605,147	-	-	25,323,811	67,630,881	6,575,258	105,135,097
On-lending facilities	36	-	-	-	-	3,062,378	30,236,240	33,298,618
Debt securities issued	37	-	-	-	-	-	49,185,000	49,185,000
Other financial liabilities	39(a)	15,197,205	-	30,636,447	39,369,464	-	-	85,203,116
		537,874,888	13,878,523	157,861,279	105,309,000	70,698,339	85,996,498	971,618,527
<b>Derivative liabilities</b>								
Derivative liabilities held	23	-	-	-	-	-	-	-
- Inflows		-	-	-	-	-	-	-
- Outflows		-	-	-	-	-	915,730	915,730
		-	-	-	-	-	915,730	915,730

The amounts in the table on the previous page have been compiled as follows:

Type of financial instrument	Basis on which amounts are compiled
Non-derivative financial liabilities and financial assets	Undiscounted cash flows, which include estimated interest payments.
Derivative financial liabilities and financial assets held	Contractual undiscounted cash flows. The amounts shown are the gross nominal inflows and outflows for derivatives that have simultaneous gross settlement and the net amounts for derivatives that are net settled.
Trading derivative liabilities and assets forming part of the Group's proprietary trading operations that are expected to be closed out before contractual maturity	Fair values at the date of the statement of financial position. This is because contractual maturities are not reflective of the liquidity risk exposure arising from these positions. These fair values are disclosed in the 'less than 0-30 days' column.
Trading derivative liabilities and assets that are entered into by the Group with its customers	Contractual undiscounted cash flows. This is because these instruments are not usually closed out before contractual maturity and so the Group believes that contractual maturities are essential for understanding the timing of cash flows associated with these derivative positions.
Issued financial guarantee contracts, and unrecognised loan commitments	Earliest possible contractual maturity. For issued financial guarantee contracts, the maximum amount of the guarantee is allocated to the earliest period in which the guarantee could be called.

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

The Group's expected cash flows on some financial assets and financial liabilities vary significantly from the contractual cash flows. The principal differences are as follows:

- demand deposits from customers are expected to remain stable or increase;
- unrecognised loan commitments are not all expected to be drawn down immediately; and
- retail mortgage loans have an original contractual maturity of between 10 and 15 years but an average expected maturity of six years because customers take advantage of early repayment options.

As part of the management of liquidity risk arising from financial liabilities, the Group holds liquid assets comprising cash and cash equivalents, and debt securities issued by Central Bank of Nigeria, which can be readily sold to meet liquidity requirements. In addition, the Group maintains agreed lines of credit with other banks and holds unencumbered assets eligible for use as collateral with central banks.

### (iii) Liquidity reserves

The table below sets out the components of the Group's liquidity reserve.

31 December	Note	Carrying amount 2016 N'000	Fair value 2016 N'000	Carrying amount 2015 N'000	Fair value 2015 N'000
Balances with the Central Banks	20	5,869,717	5,869,717	45,461,265	45,461,265
Cash and balances with other banks	20	102,234,915	102,234,915	135,460,433	135,460,433
Unencumbered debt securities issued by Central Bank of Nigeria		107,769,203	91,052,889	98,339,668	75,914,691
<b>Total liquidity reserve</b>		<b>215,873,835</b>	<b>199,157,521</b>	279,261,366	256,836,389

Included in the unencumbered debt securities issued by central banks are: Federal Government of Nigeria (FGN) Bonds of ₦57.10 billion (31 December 2015: ₦57.83 billion), Treasury Bills of ₦50.56 billion (31 December 2015: ₦40.36 billion) under note 22(a), 25(a) and (b).

### (iv) Financial assets available to support future funding

The table below shows availability of the Group's assets to support future funding:

		31 December 2016				
		Encumbered		Unencumbered		Total N'000
		Pledged as collateral N'000	Other* N'000	Available as collateral N'000	Other** N'000	
Cash and cash equivalents	20	-	-	108,104,632	-	108,104,632
Restricted reserve deposits	21	-	139,460,914	-	-	139,460,914
Derivative assets	23	-	-	-	1,018,912	1,018,912
Trading assets	22(a)	-	-	-	9,154,198	9,154,198
Loans and advances	24	-	-	-	659,937,237	659,937,237
Assets pledged as collateral	26	59,107,132	-	-	-	59,107,132
Investment securities	25	-	-	128,441,676	-	128,441,676
Other financial assets (net)	32	-	-	-	11,470,338	11,470,338
<b>Total assets</b>		<b>59,107,132</b>	<b>139,460,914</b>	<b>236,546,308</b>	<b>681,580,685</b>	<b>1,116,695,039</b>

## 31 December 2015

	Note	Encumbered		Unencumbered		Total N'000
		Pledged as collateral N'000	Other* N'000	Available as collateral N'000	Other** N'000	
Cash and cash equivalents	20	-	-	180,921,698	-	180,921,698
Restricted reserve deposits	21	-	125,552,318	-	-	125,552,318
Derivative assets	23	-	-	-	1,479,760	1,479,760
Trading assets	22(a)	-	-	-	1,994,350	1,994,350
Loans and advances	24	-	-	-	592,957,417	592,957,417
Assets pledged as collateral	26	51,777,589	-	-	-	51,777,589
Investment securities	25	-	-	135,310,147	-	135,310,147
Other financial assets (net)	32	-	-	-	16,655,644	16,655,644
<b>Total assets</b>		<b>51,777,589</b>	<b>125,552,318</b>	<b>316,231,845</b>	<b>613,087,171</b>	<b>1,106,648,923</b>

\* Represents assets which are not pledged but the Group believes they are restricted (either by law or other reasons) from being used to secure funding.

\*\* These are assets that are available i.e. not restricted as collateral to secure funding but the Group would not consider them as readily available in the course of regular business.

#### (v) Financial assets pledged as collateral

The total financial assets recognised in the statement of financial position that had been pledged as collateral for liabilities at 31 December 2016 and 31 December 2015 are shown in the preceding table.

Financial assets are pledged as collateral as part of securities borrowing, clearing and client's collection transactions under terms that are usual and customary for such activities.

#### (d) Market risk

Market risk is the risk that changes in market prices such as interest rate, equity/commodity prices, foreign exchange rates will affect the Group's income or the value of its holdings in financial instruments. The objective of the Group's market risk management is to manage and control market risk exposures within acceptable parameters in order to ensure the Group's solvency while optimizing the return on risk.

#### Management of market risk

Market risk is the risk that movements in market factors including foreign exchange rates and interest rates, credit spreads and equity prices will reduce the Group's income or the value of its portfolios. FCMB classifies its market risk into asset and liability management (ALM) risk,

investment risk and trading risk.

The Group separates its market risk exposures between trading and non-trading portfolios. Trading portfolios are mainly held by the Treasury and Financial Services Division and include positions from market making and proprietary positions taking, together with financial assets and liabilities that are managed on fair value basis.

The Group has a robust methodology and procedures for the identification, assessment, measurement, control, monitoring and reporting of market risks within its trading portfolio and the rest of the Group's balance sheet. The Market Risk Management unit within the Risk Management division is responsible for measuring market risk exposures in accordance with the policies defined by the Board, monitoring and reporting the exposures against the prescribed limits.

Overall authority for market risk is vested by the Board in ALCO, which sets up limits for each type of risk in aggregate. However, market risk unit within Risk Management is responsible for limit tracking and reporting to the Chief Risk Officer and ultimately, Assets and Liability Committee. The Group employs a range of tools to monitor and ensure risk acceptance is kept within defined limit. Detail of market risk exposures as at 31 December 2016 are provided below:

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## Market risk measures

The table below sets out the allocation of assets and liabilities subject to market risk between trading and non-trading portfolio:

	Note	GROUP			COMPANY		
		Carrying amount N'000	Trading portfolios N'000	Non-trading portfolios N'000	Carrying amount N'000	Trading portfolios N'000	Non-trading portfolios N'000
<b>31 December 2016</b>							
<b>Assets subject to market risk:</b>							
Cash and cash equivalents	20	108,104,632	-	108,104,632	5,817,754	-	5,817,754
Restricted reserve deposits	21	139,460,914	-	139,460,914	-	-	-
Trading assets	22(a)	9,154,198	9,154,198	-	-	-	-
Derivative assets	23	1,018,912	-	1,018,912	-	-	-
Loans and advances to customers	24	659,937,237	-	659,937,237	-	-	-
Assets pledged as collateral	26	59,107,132	-	59,107,132	-	-	-
Investment securities	25	128,441,676	-	128,441,676	4,844,200	-	4,844,200
Other financial assets (net)	32(a)	11,470,338	-	11,470,338	2,080,271	-	2,080,271
<b>Liabilities subject to market risk:</b>							
Trading liabilities	22(b)	6,255,933	6,255,933	-	-	-	-
Derivative liabilities	23	770,201	-	770,201	-	-	-
Deposits from banks	33	24,798,296	-	24,798,296	-	-	-
Deposits from customers	34	657,609,807	-	657,609,807	-	-	-
Borrowings	35	132,094,368	-	132,094,368	-	-	-
On-lending facilities	36	42,199,380	-	42,199,380	-	-	-
Debt securities issued	37	54,481,989	-	54,481,989	-	-	-
Other financial liabilities	39(a)	69,056,110	-	69,056,110	642,807	-	642,807

	Note	GROUP			COMPANY		
		Carrying amount N'000	Trading portfolios N'000	Non-trading portfolios N'000	Carrying amount N'000	Trading portfolios N'000	Non-trading portfolios N'000
<b>31 December 2015</b>							
<b>Assets subject to market risk:</b>							
Cash and cash equivalents	20	180,921,698	-	180,921,698	7,231,196	-	7,231,196
Restricted reserve deposits	21	125,552,318	-	125,552,318	-	-	-
Trading assets	22(a)	1,994,350	1,994,350	-	-	-	-
Derivative assets	23	1,479,760	-	1,479,760	-	-	-

	Note	GROUP			COMPANY		
		Carrying amount ₦'000	Trading portfolios ₦'000	Non-trading portfolios ₦'000	Carrying amount ₦'000	Trading portfolios ₦'000	Non-trading portfolios ₦'000
<b>31 December 2015</b>							
Loans and advances to customers	24	592,957,417	-	592,957,417	-	-	-
Assets pledged as collateral	26	51,777,589	-	51,777,589	-	-	-
Investment securities	25	135,310,147	-	135,310,147	2,013,621	-	2,013,621
Other financial assets (net)	32(a)	16,655,644	-	16,655,644	1,420,000	-	1,420,000
<b>Liabilities subject to market risk:</b>							
Derivative liabilities	23	1,317,271	-	1,317,271	-	-	-
Deposits from banks	33	5,461,038	-	5,461,038	-	-	-
Deposits from customers	34	700,216,706	-	700,216,706	-	-	-
Borrowings	35	113,700,194	-	113,700,194	-	-	-
On-lending facilities	36	33,846,116	-	33,846,116	-	-	-
Debt securities issued	37	49,309,394	-	49,309,394	-	-	-
Other financial liabilities	39(a)	85,276,384	-	85,276,384	359,343	-	359,343

### Exposure to interest rate risk - non-trading portfolios

The principal risk to which non-trading portfolios are exposed is the risk of loss arising from fluctuations in the fair values of future cash flows from financial instruments because of a change in the market interest rate. Interest rate risk is managed principally through active

monitoring of gaps and by having pre-approved limits for repricing bands. ALCO is the monitoring body for compliance with these limits and is assisted by the Treasury and Financial Services Division.

A summary of the interest rate gap position on non-trading portfolios is as follows:

	Note	GROUP		
		Carrying amount ₦'000	Rate sensitive ₦'000	Non-rate sensitive ₦'000
<b>31 December 2016</b>				
<b>Assets</b>				
Cash and cash equivalents	20	108,104,632	16,938,622	91,166,010
Restricted reserve deposits	21	139,460,914	-	139,460,914
Non-pledged trading assets	22(a)	9,154,198	9,154,198	-
Derivative assets	23	1,018,912	34,682	984,230
Loans and advances to customers (gross)	24	680,483,061	680,483,061	-
Assets pledged as collateral	26	59,107,132	59,107,132	-
Investment securities	25	128,441,676	122,123,940	6,317,736
Other financial assets (gross)	32(a)	26,799,187	-	26,799,187
		<b>1,152,569,712</b>	<b>887,841,635</b>	<b>264,728,077</b>

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

		GROUP		
31 December 2016	Note	Carrying amount N'000	Rate sensitive N'000	Non-rate sensitive N'000
<b>Liabilities</b>				
Trading liabilities	22(b)	6,255,933	6,255,933	-
Derivative liabilities	23	770,201	36,715	733,486
Deposits from banks	33	24,798,296	24,798,296	-
Deposits from customers	34	657,609,807	479,097,868	178,511,939
Borrowings	35	132,094,368	132,094,368	-
On-lending facilities	36	42,199,380	42,199,380	-
Debt securities issued	37	54,481,989	54,481,989	-
Other financial liabilities	39(a)	69,056,110	-	69,056,110
		<b>987,266,084</b>	<b>738,964,549</b>	<b>248,301,535</b>
<b>Total interest repricing gap</b>		<b>165,303,628</b>	<b>148,877,086</b>	<b>16,426,542</b>

		GROUP		
31 December 2015	Note	Carrying amount N'000	Rate sensitive N'000	Non-rate sensitive N'000
<b>Assets</b>				
Cash and cash equivalents	20	180,921,698	18,866,390	162,055,308
Restricted reserve deposits	21	125,552,318	-	125,552,318
Non-pledged trading assets	22(a)	1,994,350	1,994,350	-
Derivative assets	23	1,479,760	87,868	1,391,892
Loans and advances to customers (gross)	24	611,059,701	611,059,701	-
Assets pledged as collateral	26	51,777,589	51,777,589	-
Investment securities	25	135,310,147	126,546,135	8,764,012
Other financial assets (gross)	32(a)	34,198,432	-	34,198,432
		<b>1,142,293,995</b>	<b>810,332,033</b>	<b>331,961,962</b>
<b>Liabilities</b>				
Trading liabilities	22(b)	-	-	-
Derivative liabilities	23	1,317,271	103,167	1,214,104
Deposits from banks	33	5,461,038	5,461,038	-
Deposits from customers	34	700,216,706	579,210,151	121,006,555
Borrowings	35	113,700,194	113,700,194	-
On-lending facilities	36	33,846,116	33,846,116	-
Debt securities issued	37	49,309,394	49,309,394	-
Other financial liabilities	39(a)	85,276,384	-	85,276,384
		<b>989,127,103</b>	<b>781,630,060</b>	<b>207,497,043</b>
<b>Total interest repricing gap</b>		<b>153,166,892</b>	<b>28,701,973</b>	<b>124,464,919</b>

**GROUP**

		0-30 days N'000	31-90 days N'000	91-180 days N'000	181-365 days N'000	1-5 years N'000	Above 5 years N'000	Total rate sensitive N'000
<b>31 December 2016</b>	<i>Note</i>							
<b>Assets subject to market risk:</b>								
Cash and cash equivalents	20	16,938,622	-	-	-	-	-	16,938,622
Non-pledged trading assets	22(a)	9,154,198	-	-	-	-	-	9,154,198
Derivative assets	23	-	-	-	34,682	-	-	34,682
Loans and advances to customers	24	186,180,910	100,630,380	33,921,364	34,478,531	283,352,178	41,919,698	680,483,061
Assets pledged as collateral	26	7,329,543	-	7,934,482	7,673,500	23,133,198	13,036,409	59,107,132
Investment securities	25	4,863,501	11,345,434	9,110,754	17,688,354	50,309,080	28,806,817	122,123,940
		<b>224,466,774</b>	<b>111,975,814</b>	<b>50,966,600</b>	<b>59,875,067</b>	<b>356,794,456</b>	<b>83,762,924</b>	<b>887,841,635</b>
<b>Liabilities subject to market risk:</b>								
Trading liabilities		6,255,933	-	-	-	-	-	6,255,933
Derivative liabilities	23	-	-	-	36,715	-	-	36,715
Deposits from banks	33	24,091,009	707,287	-	-	-	-	24,798,296
Deposits from customers	34	305,123,981	13,171,236	120,181,846	40,615,725	5,080	-	479,097,868
Borrowings	35	18,394,174	-	-	39,477,030	67,647,906	6,575,258	132,094,368
On-lending facilities	36	8,353,264	-	-	3,609,876	30,236,240	-	42,199,380
Debt securities issued	37	7,614,595	-	-	184,337	-	46,683,057	54,481,989
		<b>369,832,956</b>	<b>13,878,523</b>	<b>120,181,846</b>	<b>83,923,683</b>	<b>97,889,226</b>	<b>53,258,315</b>	<b>738,964,549</b>

**GROUP**

		0-30 days N'000	31-90 days N'000	91-180 days N'000	181-365 days N'000	1-5 years N'000	Above 5 years N'000	Total rate sensitive N'000
<b>31 December 2015</b>	<i>Note</i>							
<b>Assets subject to market risk:</b>								
Cash and cash equivalents	20	18,866,390	-	-	-	-	-	18,866,390
Non-pledged trading assets		1,994,350	-	-	-	-	-	1,994,350
Derivative assets	23	-	-	-	-	87,868	-	87,868
Loans and advances to customers	24	116,994,564	100,630,380	33,921,364	34,241,517	283,352,178	41,919,698	611,059,701
Assets pledged as collateral	26	-	-	7,934,482	7,673,500	23,133,198	13,036,409	51,777,589
Investment securities	25	11,851,776	11,345,434	9,110,754	16,289,895	49,141,459	28,806,817	126,546,135
		<b>149,707,080</b>	<b>111,975,814</b>	<b>50,966,600</b>	<b>58,204,912</b>	<b>355,714,703</b>	<b>83,762,924</b>	<b>810,332,033</b>

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

		GROUP						
31 December 2015	Note	0-30 days N'000	31-90 days N'000	91-180 days N'000	181-365 days N'000	1-5 years N'000	Above 5 years N'000	Total rate sensitive N'000
<b>Liabilities subject to market risk:</b>								
Derivative liabilities	23	-	-	-	-	103,167	-	103,167
Deposits from banks	33	4,753,751	707,287	-	-	-	-	5,461,038
Deposits from customers	34	398,193,278	13,171,236	127,224,832	40,615,725	5,080	-	579,210,151
Borrowings	35	13,824,342	-	-	25,669,713	67,630,881	6,575,258	113,700,194
On-lending facilities	36	-	-	-	3,609,876	30,236,240	-	33,846,116
Debt securities issued	37	-	-	-	184,337,000	-	49,125,057	49,309,394
		416,771,371	13,878,523	127,224,832	70,079,651	97,975,368	55,700,315	781,630,060

## Sensitivity of projected net interest income

The management of interest rate risk against interest rate gap is supplemented by monitoring the sensitivity of the Group's financial assets and liabilities to various standard and non standard interest rate scenarios. Standard scenarios that are considered on a monthly

basis include a 50 basis point and 100 basis point (bp) parallel fall or rise. The financial assets and liabilities sensitive to interest rate risk are loans and advances and deposits. A weighted average rate has been applied and the effects are shown in the table below:

		GROUP						
31 December 2016	Note	Gross amount N'000	Weighted average interest rate N'000	Interest due at current weighted average rate N'000	50bps N'000	(50bps) N'000	100bps N'000	Total (100bps) N'000
Assets subject to rate sensitive		887,841,635	14%	125,109,035	129,548,243	120,669,827	133,987,451	116,230,619
Liabilities subject to rate sensitive		738,964,549	8%	(55,575,527)	(59,270,350)	(51,880,704)	(62,965,172)	(48,185,882)
				69,533,508	70,277,893	68,789,123	71,022,279	68,044,737
Impact on net interest income					744,385	(744,385)	1,488,771	(1,488,771)

## GROUP

31 December 2015	Note	Gross amount ₦'000	Weighted average interest rate ₦'000	Interest due at current weighted average rate					Total (100bps) ₦'000
				50bps ₦'000	(50bps) ₦'000	100bps ₦'000	(100bps) ₦'000		
Assets subject to rate sensitive	810,332,033		15%	123,583,565	102,702,209	96,591,611	105,757,507	93,536,313	
Liabilities subject to rate sensitive	781,630,060		8%	(59,646,733)	(48,832,908)	(41,830,740)	(52,333,991)	(38,329,657)	
				63,936,832	53,869,301	54,760,871	53,423,516	55,206,656	
Impact on net interest income				(10,067,531)	(9,175,961)	(10,513,316)	(8,730,176)		

### Exposure to other market risk non-trading portfolios

The non-trading book includes the loans, deposits, investments, placements, etc. Price risk in non-trading portfolios is measured with portfolio duration and convexity. The sensitivity of earnings to specified upward and downward instantaneous parallel 100 and 200 basis point shifts in the yield curve over one-year horizons under business-as-usual conditions assuming static portfolio indicates the potential risk.

### Exposure to other market risk trading portfolios

The trading book includes the treasury bills and Federal Government of Nigeria bonds. The sensitivity to earnings was not considered because it does not have material impact on earnings. Currently, the Group manages and monitors the risk in the trading book using limit measurements, mark-to-market accounting and earnings at risk. There is a plan underway to implement value at risk and some other market risk measurement.

### Foreign exchange risk

FCMB takes on foreign exchange risks through its activities in both the trading and banking books. The Group engages in currency trading on behalf of itself and creates foreign currency positions on the banking book in the course of its financial intermediation role. The Group is thus exposed to the risk of loss on both its trading and banking book positions in the event of adverse movements in currency prices. The market-to-mark currency rates applied are the average interbank rates published by FMDQ OTC Securities Exchange (FMDQ).

However, the Group sets exposure limits (open position limits) at currency levels and uses a combination of counterparty, dealer and stop loss limits to manage market risks inherent in all foreign currency trading positions. All limits are set for both overnight and intra-day positions and approved by the Board of Directors. Compliance with the Board approved limits is enforced through daily monitoring by the Risk Management Division.

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

The table below summarises foreign currency exposures of the Group as at year end:

		GROUP					
31 December 2016	Note	NGN N'000	USD N'000	GBP N'000	EUR N'000	Other N'000	Grand total N'000
<b>ASSETS</b>							
Cash and cash equivalents	20	36,981,475	65,772,563	1,550,136	3,797,457	3,001	108,104,632
Restricted reserve deposit	21	139,460,914	-	-	-	-	139,460,914
Non-pledged trading assets	22(a)	9,154,198	-	-	-	-	9,154,198
Derivative assets	23	-	1,018,912	-	-	-	1,018,912
Loans and advances (net)	24	319,881,072	339,642,699	755	412,711	-	659,937,237
Investment securities	25	123,273,678	5,167,998	-	-	-	128,441,676
Asset pledged as collateral	26	59,107,132	-	-	-	-	59,107,132
Other financial assets	32	5,496,442	5,932,878	27,175	13,843	-	11,470,338
<b>Total assets</b>		<b>693,354,911</b>	<b>417,535,050</b>	<b>1,578,066</b>	<b>4,224,011</b>	<b>3,001</b>	<b>1,116,695,039</b>
<b>LIABILITIES</b>							
Trading liabilities	22(b)	6,255,933	-	-	-	-	6,255,933
Deposits from customers	34	500,144,925	147,517,276	2,130,552	7,817,044	10	657,609,807
Deposits from banks	33	-	24,798,296	-	-	-	24,798,296
Borrowings	35	13,168,768	118,925,600	-	-	-	132,094,368
On-lending facilities	36	42,199,380	-	-	-	-	42,199,380
Debt securities issued	37	54,481,989	-	-	-	-	54,481,989
Derivative liability	23	-	770,201	-	-	-	770,201
Other financial liabilities	39	23,788,783	42,762,884	449,528	2,054,863	52	69,056,110
<b>Total liabilities</b>		<b>640,039,778</b>	<b>334,774,257</b>	<b>2,580,080</b>	<b>9,871,907</b>	<b>62</b>	<b>987,266,084</b>
<b>Net on-balance sheet financial position</b>		<b>53,315,133</b>	<b>82,760,793</b>	<b>(1,002,014)</b>	<b>(5,647,896)</b>	<b>2,939</b>	<b>129,428,955</b>
<b>Off-balance sheet financial position</b>	42(b)	<b>20,493,617</b>	<b>132,813,540</b>	<b>172,260</b>	<b>5,904,089</b>	<b>-</b>	<b>159,383,506</b>
		GROUP					
31 December 2015	Note	NGN N'000	USD N'000	GBP N'000	EUR N'000	Others N'000	Grand total N'000
<b>ASSETS</b>							
Cash and cash equivalents	20	75,327,852	94,493,368	3,778,743	7,319,209	2,526	180,921,698
Restricted reserve deposit	21	125,552,318	-	-	-	-	125,552,318
Non-pledged trading assets	22(a)	1,994,350	-	-	-	-	1,994,350
Derivative assets	23	-	1,479,760	-	-	-	1,479,760
Loans and advances (net)	24	355,331,473	237,266,008	233	359,703	-	592,957,417
Investment securities	25	132,490,452	2,801,100	-	18,595	-	135,310,147
Asset pledged as collateral	32	51,777,589	-	-	-	-	51,777,589
Other assets	30	11,242,207	10,425,032	24,575	11,601	-	21,703,415
<b>Total assets</b>		<b>753,716,241</b>	<b>346,465,268</b>	<b>3,803,551</b>	<b>7,709,108</b>	<b>2,526</b>	<b>1,111,696,694</b>

**GROUP**

31 December 2015	<i>Note</i>	NGN ₦'000	USD ₦'000	GBP ₦'000	EUR ₦'000	Others ₦'000	Grand total ₦'000
<b>LIABILITIES</b>							
Trading liabilities	<i>22(b)</i>	-	-	-	-	-	-
Deposits from customers	<i>34</i>	544,384,862	149,156,982	1,566,963	5,107,892	7	700,216,706
Deposits from banks	<i>33</i>	-	5,461,038	-	-	-	5,461,038
Borrowings	<i>35</i>	13,824,342	99,875,852	-	-	-	113,700,194
On-lending facilities	<i>36</i>	33,846,116	-	-	-	-	33,846,116
Debt securities issued	<i>37</i>	49,309,394	-	-	-	-	49,309,394
Derivative liability	<i>23</i>	-	1,317,271	-	-	-	1,317,271
Other liabilities	<i>39</i>	45,020,315	42,888,208	314,517	1,451,445	749	89,675,234
<b>Total liabilities</b>		<b>686,385,029</b>	<b>298,699,351</b>	<b>1,881,480</b>	<b>6,559,337</b>	<b>756</b>	<b>993,525,953</b>
<b>Net on-balance sheet financial position</b>		<b>67,331,212</b>	<b>47,765,917</b>	<b>1,922,071</b>	<b>1,149,771</b>	<b>1,770</b>	<b>118,170,741</b>
<b>Off-balance sheet financial position</b>	<i>42(b)</i>	<b>3,172,311</b>	<b>132,813,540</b>	<b>172,260</b>	<b>5,904,089</b>	<b>-</b>	<b>142,062,200</b>

In line with Central Bank of Nigeria guidelines, percentage of foreign borrowings of the Banking subsidiary to the shareholders' fund of the Banking subsidiary as at 31 December 2016 is 77.74% (31 December 2015: 66.29%), which is above the limit of 75%. This is due to the recent flexible exchange rate introduced by the Central Bank of Nigeria.

**Exposure to currency risks - non-trading portfolios**

At 31 December 2016, if foreign exchange rates at that date had been 10 percent lower with all other variables held constant, profit and equity for the period would have been ₦8.42 billion (31 December 2015: ₦4.78 billion) lower, arising mainly as a result of the decrease in revaluation of loans as compared to borrowings, foreign currency deposits and other foreign currency liabilities. If foreign exchange rates had been 10 percent higher, with all other variables held constant, profit and equity would have been ₦8.42 billion (31 December 2015: ₦4.78 billion)

higher, arising mainly as a result of higher increase in revaluation of loans and advances than the increase on borrowings, foreign currency deposits and other foreign currency liabilities.

**Foreign exchange risk (USD)**

The following analysis details the Group's sensitivity to a 10 percent increase and decrease in the value of the Naira against USD, as the Group is mainly exposed to USD. 10 percent is the sensitivity rate used when reporting foreign currency risk internally and represents management's assessment of the reasonably possible change in foreign exchange rates. The table below summarises the impact on statement of profit or loss and equity for each category of USD financial instruments held as at 31 December 2016. It includes the Group's USD financial instruments at carrying amounts.

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## Foreign exchange risk

	2016			2015		
	Carrying amount ₦'000	10% decrease in the value of Naira against USD ₦'000	10% increase in the value of Naira against USD ₦'000	Carrying amount ₦'000	10% decrease in the value of Naira against USD ₦'000	10% increase in the value of Naira against USD ₦'000
<b>Financial assets</b>						
Cash and cash equivalents	65,772,563	6,577,256	(6,577,256)	94,493,368	9,449,337	(9,449,337)
Derivative assets held	1,018,912	101,891	(101,891)	1,479,760	147,976	(147,976)
Loans and advances to customers	339,642,699	33,964,270	(33,964,270)	237,266,008	23,726,601	(23,726,601)
Investment securities	5,167,998	516,800	(516,800)	2,801,100	280,110	(280,110)
Other assets	5,932,878	593,288	(593,288)	10,425,032	1,042,503	(1,042,503)
<b>Impact on financial assets</b>	<b>417,535,050</b>	<b>41,753,505</b>	<b>(41,753,505)</b>	<b>346,465,268</b>	<b>34,646,527</b>	<b>(34,646,527)</b>
<b>Financial liabilities</b>						
Deposits from banks	24,798,296	2,479,830	(2,479,830)	5,461,038	546,104	(546,104)
Deposits from customers	147,517,276	14,751,728	(14,751,728)	149,156,982	14,915,698	(14,915,698)
Borrowings	118,925,600	11,892,560	(11,892,560)	99,875,852	9,987,585	(9,987,585)
Derivative liabilities held	770,201	77,020	(77,020)	1,317,271	131,727	(131,727)
Other liabilities	42,762,884	4,276,288	(4,276,288)	42,888,208	4,288,821	(4,288,821)
<b>Impact on financial liabilities</b>	<b>334,774,257</b>	<b>33,477,426</b>	<b>(33,477,426)</b>	<b>298,699,351</b>	<b>29,869,935</b>	<b>(29,869,935)</b>
<b>Total increase/(decrease)</b>	<b>82,760,793</b>	<b>8,276,079</b>	<b>(8,276,079)</b>	<b>47,765,917</b>	<b>4,776,592</b>	<b>(4,776,592)</b>

## Foreign exchange risk (GBP)

The following analysis details the Group's sensitivity to a 10 percent increase and decrease in the value of the Naira against GBP, as the Group is mainly exposed to GBP. 10 percent is the sensitivity rate used when reporting foreign currency risk internally and represents management's assessment of the reasonably possible change in foreign exchange rates. The table below summarises the impact on statement of profit or loss and equity for each category of GBP financial instruments held as at 31 December 2016. It includes the Group's GBP financial instruments at carrying amounts.

	2016			2015		
	Carrying amount ₦'000	10% decrease in the value of Naira against GBP ₦'000	10% increase in the value of Naira against GBP ₦'000	Carrying amount ₦'000	10% decrease in the value of Naira against GBP ₦'000	10% increase in the value of Naira against GBP ₦'000
<b>Financial assets</b>						
Cash and cash equivalents	1,550,136	155,014	(155,014)	3,778,743	377,874	(377,874)
Loans and advances to customers	755	76	(76)	233	23	(23)
Other assets	27,175	2,718	(2,718)	24,575	2,458	(2,458)
<b>Impact on financial assets</b>	<b>1,578,066</b>	<b>157,808</b>	<b>(157,808)</b>	<b>3,803,551</b>	<b>380,355</b>	<b>(380,355)</b>

	2016			2015		
	Carrying amount N'000	10% decrease in the value of Naira against GBP N'000	10% increase in the value of Naira against GBP N'000	Carrying amount N'000	10% decrease in the value of Naira against GBP N'000	10% increase in the value of Naira against GBP N'000
<b>Financial liabilities</b>						
Deposits from customers	2,130,552	213,055	(213,055)	1,566,963	156,696	(156,696)
Other liabilities	449,528	44,953	(44,953)	314,517	31,452	(31,452)
<b>Impact on financial liabilities</b>	<b>2,580,080</b>	<b>258,008</b>	<b>(258,008)</b>	<b>1,881,480</b>	<b>188,148</b>	<b>(188,148)</b>
<b>Total increase/(decrease)</b>	<b>(1,002,014)</b>	<b>(100,200)</b>	<b>100,200</b>	<b>1,922,071</b>	<b>192,207</b>	<b>(192,207)</b>

#### Foreign exchange risk (EUR)

The following analysis details the Group's sensitivity to a 10 percent increase and decrease in the value of the Naira against EUR, as the Group is mainly exposed to EUR. 10 percent is the sensitivity rate used when reporting foreign currency risk internally and represents management's assessment of the reasonably possible change in foreign exchange rates. The table below summarises the impact on statement of profit or loss and equity for each category of EUR financial instruments held as at 31 December 2016. It includes the Group's EUR financial instruments at carrying amounts.

	2016			2015		
	Carrying amount N'000	10% decrease in the value of Naira against EUR N'000	10% increase in the value of Naira against EUR N'000	Carrying amount N'000	10% decrease in the value of Naira against EUR N'000	10% increase in the value of Naira against EUR N'000
<b>Financial assets</b>						
Cash and cash equivalents	3,797,457	379,746	(379,746)	7,319,209	731,921	(731,921)
Loans and advances to customers	412,711	41,271	(41,271)	359,703	35,970	(35,970)
Investment securities	-	-	-	18,595	1,860	(1,860)
Other assets	13,843	1,384	(1,384)	11,601	1,160	(1,160)
<b>Impact on financial assets</b>	<b>4,224,011</b>	<b>422,401</b>	<b>(422,401)</b>	<b>7,709,108</b>	<b>770,911</b>	<b>(770,911)</b>
<b>Financial liabilities</b>						
Deposits from customers	7,817,044	781,704	(781,704)	5,107,892	510,789	(510,789)
Other liabilities	2,054,863	205,486	(205,486)	1,451,445	145,145	(145,145)
<b>Impact on financial liabilities</b>	<b>9,871,907</b>	<b>987,190</b>	<b>(987,190)</b>	<b>6,559,337</b>	<b>655,934</b>	<b>(655,934)</b>
<b>Total increase/(decrease)</b>	<b>(5,647,896)</b>	<b>(564,789)</b>	<b>564,789</b>	<b>1,149,771</b>	<b>114,977</b>	<b>(114,977)</b>

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## (e) Operational Risk Management

FCMB defines operational risk as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. Our operational risk processes capture the following major types of losses:

- Fraud (internal and external).
- Fines, penalties or expenses incurred as a result of settlement delays and regulatory infractions.
- Losses arising from litigation processes including out-of-court settlements.
- Unreconciled cash (teller, vault, ATM) shortages written-off in the course of the year.
- Losses incurred as a result of damages to the Group's assets.
- Losses incurred as a result of system downtime, malfunction and/or disruption.

The Group's appetite for operational risk losses is set by the Board Risk, Audit and Finance Committee on an annual basis, and this sets the tone for operational risk management practices in the course of the year. The appetite is set in terms of the maximum amount of operational risk losses the Group expects to incur given risk-reward considerations for the year.

All business and process owners across the Group proactively identify weak-points/risks across their respective functions, activities, processes and systems using the risk and control self-assessment (RCSA). The Risk Management Division validates the risk maps for reasonability of assessments and completeness and recommends appropriate mitigating controls to reduce/eliminate inherent process risks. The Group conducts RCSA twice in a year but the risk register (outcome of the RCSA) can be updated at any point in time, triggered by change(s) to processes, activities, systems or other reasons such as introduction of new product/service or the occurrence of risk events.

The completed RCSAs are further subjected to analysis by the Risk Management department in order to understand the major vulnerabilities in the Group and their root causes. The outcome of such assessments, apart from being escalated to

Executive Management and Board, are useful for improving the control environment. They are a risk-based form of addressing major issues that cut across most functions in the Group, thereby increasing effectiveness and efficiency of resolution.

The Group also conducts risk assessment for all new products and services including any major changes to existing products, services and processes.

Operational risk indicators are used to track/measure as well as monitor operational risk exposures across all activities, processes and systems. Key Risk indicators (KRIs) are defined for significant risks that require active monitoring and control. This process enables us to identify and resolve control issues before they crystallise into losses or to minimise losses and other damages. Tolerance levels are set for each risk indicator and used as the basis for reporting risk exposures to the respective risk committees including departmental/divisional Operational Risk Committees and the Board Risk, Audit and Finance Committee (BRAFC).

Operational risk losses are periodically collated and analysed by the Risk Management Division. The analysed loss experience enables the Group to determine causal factors and put in place new controls/processes to mitigate the risk of re-occurrence. In addition, the loss collation and analysis process provides the Group with the basis for justifying the cost of new/improved controls and assessing their effectiveness.

The Group's loss experience is escalated to the Board Risk, Audit and Finance Committee supported by clearly defined remedial action plans to correct the root causes leading to the losses. Periodic operational risk meetings are held across the Group to boost risk awareness and entrench risk management culture in the Group. This meeting also affords risk owners to better appreciate control gaps and required remedial actions.

Operational risk management processes have been linked to performance management through the use of a Risk and Control Index that represents a key component of employee performance appraisals. This initiative has helped

to drive the desired behaviour in employees and ensuring that there is a concerted effort by all employees to manage operational risks across the Group.

Independent assurance of the adequacy and effectiveness of the operational risk management process is provided by the Group Internal Audit (GIA) function on an annual basis. The assessment report is presented to the Board Risk, Audit and Finance Committee as part of the annual review process.

The Group uses a combination of provision and insurance to mitigate residual risks arising from operational risk events. A number of insurance policies have been undertaken by the Group to minimise the loss in the event of an operational risk incident while provision is also made for expected operational risk losses in order to minimise major variations in the financial performance of the Group.

Capital is reserved for unexpected operational risks losses based on Basel II Basic Indicator Approach as advised by the Central Bank of Nigeria. Existing operational risk practices will enable the Group to adopt the more advanced approaches in the near future – the standardised and Advanced Measurement Approach (AMA).

The implemented operational risk management structures provide the Group with the capacity to continuously improve its processes and controls, thereby minimising losses and protecting shareholders' value.

#### *Operational risk loss experience*

The Group continues to manage its various operational risk exposures in order to be within the Board approved risk appetite. It also ensures that all operational risk losses are recognised immediately in the financial period.

In line with the provisions of the Basel II Accord, operational risk within credit and market risks shall be duly recognised for effective management and accountability. However, for capital computation purposes, operational risk within credit risk shall be measured under credit risk while those captured under market risk will be measured under operational risk (Basel II Accord, paragraph 673).

Existing controls have been strengthened to address the identified lapses and the Group continues to collaborate with other stakeholders including regulators to curb the spate of fraud and minimise virtual banking operational risk exposures, which have understandably grown in recent time across the industry because of increased automation and migration of customers to alternate channels.

In response to observed trend and emerging risks, the Group took the following measures to curb the spate of operational risk events:

- All day (24/7) functional fraud monitoring team continues.
- Implementation of fraud monitoring solution to detect fraudulent card related transactions.
- Implementation of automated fraud alert system that monitors suspicious inflow (transactions from other banks) and outflow transactions from various e-channel platforms based on fraud trends.
- Monthly fraud awareness tips sent to customers and periodic fraud awareness training for staff.
- Proactive implementation of fraud prevention rules based on global and local fraud trends, and in line with the Group's risk appetite.
- Activities around the major areas of vulnerabilities have been reviewed in order to strengthen the controls in these areas.
- A second level authentication is being extended to critical internal and alternate channels/applications.

Information security management is getting increased attention in the Group. The information security office (ISO) is being strengthened with qualified personnel, improved security monitoring and incident response. The Group's cybersecurity strategy seeks to setup a matured security operations center to address emerging cyber threat.

Operational Risk Management function in FCMB extends to the management of reputational and strategic risks.

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**Strategic risk:** The risk of incurring an economic loss as a result of adverse impact of internal and external factors on the Group's earnings and/or ability to achieve its strategic objectives. It is the current or prospective risk to earnings and capital arising from adverse business decisions, improper implementation of decisions or lack of responsiveness to changes in the business environment. It is also the risk associated with future business plans and strategies including plans for entering new business lines, expanding existing services and enhancing infrastructure.

The Group is exposed to strategic risks in its business planning activities and strategic execution risk in all key operations impacted by the Group's strategy. The crystallisation of this risk could occur as a result of wrong strategic/business decisions (e.g. poorly planned and executed decisions regarding mergers, divestures, acquisitions, etc.), inadequate corporate strategy, improper analysis that can impact the implementation of key decisions, inability to respond promptly to business opportunities, lack of responsiveness to industry changes, improper communication of the Group's strategic objectives, inability to recruit personnel with skills and experience required to execute strategy and lack of complete and accurate information. These could all directly or indirectly erode the Group's earnings.

FCMB addresses strategic risk through its strategic risk management framework, providing guidance for the management of the Group's strategic risks. It describes the processes, systems and controls established by the Group to identify, assess, monitor, control and report strategic risk. The Group also has a three year rolling corporate strategy plan, which is reviewed annually and closely monitored to ensure that strategic plans are properly aligned with the Group's operating model. The Group scans the environment for any economic, regulatory, legal and political changes that might affect its strategy.

**Reputational risk:** The potential loss due to damage or erosion of goodwill as a result of failed risk management, weak corporate governance practices, environmental, social and ethical performance, poor customer relationship management practices, non-compliance with

regulatory and statutory requirements, weak financial performance or any other factor that affects stakeholder perceptions of the Group.

Reputational risks to the Group could crystallise as a result of operating in a highly regulated environment with significant vulnerability to regulatory actions that may adversely impact the Group's reputation. FCMB recognises the following as its sources of reputational risk among others:

- Poor corporate governance: conflict of interest, executive compensation, influence on Board members, insider related lending;
- Compliance breaches: violation of regulations and laws, aiding/abetting illegal activities, tax evasion or fraud, fraudulent disclosures;
- Poor employee relations: discrimination/harassment, poor employment conditions and welfare;
- Poor financial performance: missed projection and earnings surprise, significant earnings volatility, financial irregularities;
- Social, environmental and ethical: bribes/kick-backs, facilitating corruption, community/environmental neglect;
- Control failures: significant operational risk failures;
- Communications/crisis management: adverse stakeholder relations (media, investors, regulators, customers, trade unions, etc.);
- Poor customer relationship management: mis-selling, unfair/deceptive practices (e.g. high pricing, hidden transaction costs, illegal charges, over-charging, etc.), mishandling of complaints, privacy/confidentiality breaches.

Reputational risk can materialise as a result of adverse opinions of stakeholders, operating losses, litigation, sanctions or fines imposed by regulators, failure of directors, management and staff to adhere to ethical code of conduct, failure to deliver quality service to customers, failure to address issues of public concern, labour unrest and failure to adhere to good employment practices. Consequently, the Group could suffer loss due to decline in customer base and loss of market share as well as deterioration of brand value.

The reputational risk management framework outlines how reputation risk is to be identified, assessed, mitigated and monitored. The Business and Operational Risk Management department monitors the major drivers of this risk. The Group also has formal policies (whistle blower policies, confidentiality policies, performance management framework and policies, code of business ethics, service delivery model, CRM Strategy/Service Charter, etc.) and procedures to control exposure to its recognised reputational risk drivers. In addition, the Group has developed a self-assessment process to mitigate identified reputational loss events. Events in relation to customer query are tracked to ensure they are treated within the established service level agreement and issues are escalated where necessary. The Group consciously seeks to understand stakeholders' expectations and perception by conducting survey, which it uses to design and execute appropriate management responses.

#### *Operational risk awareness*

The Group intensified its operational risk awareness campaign in the course of the year through several mechanisms including electronic newsletters, risk meetings/workshops, continuous training and education of staff and customers. This is to embed risk management across the entire organisation and significantly improve the risk management culture and buy-in amongst all employees.

#### *Group operational risk practices*

The subsidiary companies continue to improve on their operational risk management activities and reporting, thereby enhancing the Enterprise Risk Management practices in the Group.

#### **(f) Capital management**

The Central Bank of Nigeria requires each Bank with international authorisation to hold minimum regulatory capital of ₦50 billion and maintain a capital adequacy ratio (i.e. total regulatory capital to risk weighted assets) of 15%. Capital adequacy ratio (CAR) is a measure of the ratio of capital to risk weighted assets (RWA).

The Risk Management Committee (RMC) has the delegated mandate of ensuring that capital levels

(capital adequacy ratio) remain adequate and appropriate for the level of risks undertaken in the normal course of business. The committee is responsible for implementing the capital strategy of the Group, which includes:

- ensuring the Group fully complies with minimum regulatory capital adequacy requirements and remains a going concern.
- ensuring the Group is adequately capitalized – that the Group has enough capital to support its level of risk exposures.
- ensuring disciplined and selective asset growth (based on desired obligor risk profile).
- maintaining expected losses (EL) within defined limits as a direct consequence of selective and disciplined asset growth.
- ensuring risks taken by the respective business lines are within approved limits and allocated capital.
- ensuring business lines generate adequate risk adjusted returns on allocated capital.
- driving business unit and overall Group performance through the application of economic capital budgeting.

The Group's regulatory capital can be segmented into 2 tiers:

- Tier 1 capital includes share capital, retained earnings and reserves created by appropriations from earnings. Book value of goodwill (where applicable) is deducted in arriving at tier 1 capital. Deferred tax and regulatory risk reserve (RRR) are also deducted from capital but the RRR is recognised as balance sheet item (exposures are risk-weighted net of the provisions in the RRR).
- Tier 2 capital includes preference shares, minority interests arising on consolidation, qualifying debt stock, fixed assets revaluation reserves, foreign currency revaluation reserves, general provisions subject to a maximum of 1.25% of risk assets, and hybrid instruments – convertible bonds, debt security qualifies for the tier 2 capital having met the conditions specified by CBN.

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## for the year ended 31 December 2016 continued

As directed by the CBN, the banking subsidiary crossed over to the Basel II capital measurement standard since October, 2014, replacing the Basel I capital adequacy ratio (CAR) computation with the Basel II standardised approach. Currently, CBN requires all deposit money banks in Nigeria to adopt the following approaches for the computation of capital adequacy ratio under pillar 1:

- standardised approach for credit risk;
- standardised approach for market risk; and
- basic indicator approach for operational risk.

In line with the CBN guideline for the standardised approach, the risk weighted assets (RWA) for credit risks are derived using the CBN specified risk weights (RW) for the different asset classes.

The Bank also complies with the pillar 2 requirement which requires it to do an assessment of internal capital required to cover all material risk exposures including the credit, market and operational risks addressed under Pillar 1. This process, known as internal capital adequacy assessment process (ICAAP), was completed for the last financial year. The Bank has sufficient capital under normal business conditions but would require additional capital under severe stress testing scenarios, triggered by events leading to significant non-performing loans and resultant provisioning. Apart from raising of additional tier 2 capital, the Bank is also taking the following measures to address vulnerabilities:

- use of credit risk mitigants – intensify secured lending and improved management of collateral;
- diversification of the credit portfolio to the retail sectors in order to reduce risk and benefit from capital reduction;
- integration of portfolio planning and capital management;
- portfolio rebalancing where this is considered necessary;
- entrenchment of capital discipline;
- improvement in controls across the business to reduce operational risks;

- focus on performance management in order to reduce the likelihood that that the Bank will not be able to meet its business forecast;
- raising of additional tier 1 capital to be considered in the near future in order to improve the quality of capital and provide buffer for plausible losses.

The Bank continues to comply with the pillar 3 requirement – market discipline through minimum disclosure requirements.

### Internal capital adequacy assessment process (ICAAP)

The banking group observes the following procedures in the internal capital adequacy assessment process (ICAAP):

- (i) material risk identification and assessment (MRIA) process.
- (ii) stress testing and scenario analysis.
- (iii) internal capital assessment.
- (iv) ICAAP review and approval.

#### (i) Material risk identification and assessment (MRIA) process

One of the key purposes of the ICAAP is to embed the principles of risk and capital management in the Group's business activities. The MRIA process identifies the key risk exposures of the Group, determines management's assessment of the residual risk exposures and the corresponding capital requirements. The steps below are essential to completing this risk assessment.

#### Risk identification

A catalogue of material risks relevant to the Group are identified through a combination of the following activities:

- (a) **Review of the Group's operating environment** – A forward and backward looking analysis of the Group's operating environment and business activities is conducted in order to identify various threats in the business and operating environment including regulatory changes and implication on the business;

**(b) Risk and control self-assessment (RCSA) review** – The RCSA conducted by the various business and process owners are reviewed to identify existing and emerging risk factors;

**(c) Review of internal control and audit reports** – Reports of Internal Control and Group Internal Audit (GIA) are reviewed to identify observed lapses, vulnerabilities and trend in the control environment;

**(d) Interviews** – Interviews are conducted with key process owners to obtain/validate the material risks embedded in their functions.

**(e) Material risk assessment workshop** – A workshop is held with key stakeholders (management and key process owners) in attendance. This serves to validate the material risks already identified as well as the controls in place for managing such risks.

### Risk assessment

The activities carried out are as follows:

(a) An assessment of the identified risks is conducted by reviewing existing documentation, discussing with the risk owners and, where necessary, applying expert judgement;

(b) The inherent likelihood of occurrence and impact of the risk is determined;

(c) The controls designed to mitigate the risks are reviewed in order to determine the residual risk exposure of the Group.

Although coordinated by Risk Management, the initial assessment above is done in conjunction with key stakeholders across the business before a more elaborate workshop is held with Management and key business and process owners. The risk assessment for the material risks will culminate in the computation of capital for each risk exposure with the methodology also presented and validated at the workshop.

Usually, more than one material risk assessment workshop is held in order to complete and finalise review of the risk exposures, data and methodology used for the computation. This also becomes necessary in order to determine and agree the action plans to address observed lapses and gaps.

The ICAAP documentation for the MRIA will include:

- definition and sources of the risk;
- manifestation of the risk and how it could impact the Group;
- current mitigation techniques of the risks; and
- capital required for the residual risk exposure.

The ICAAP is also forward looking, ensuring that the capital plan considers the Group's strategic business plan and stress scenarios.

### (ii) Stress testing and scenario analysis

This is a simulation technique used to determine the effect of different financial situations on the Group's capital level. These financial situations are modelled to include different scenarios such as macro-economic stress, slow growth of some business areas, sector concentration risk, etc.

The stress testing considers:

- The assumptions about the level of adverse shocks (scenarios) and their duration, in order to ensure that they are severe but plausible.
- The framework used to assess the impact of adverse shocks on solvency (resilience) is sufficiently risk sensitive. This requires changes of risk parameters to be based on economic measures of solvency, in addition to the regulatory ones, which may not be sufficiently risk-sensitive.

The stress testing is conducted by a team of key process and business owners and is also given sufficient focus and review at the workshops.

### (iii) Assessment of internal capital

This is done by comparing the Group's total internal capital (capital required to cover all material risks) with own funds (the amount of capital available to run the business). Any gap is the additional capital required to run the business of the Group in order to remain solvent and support its strategic business plan, even under near catastrophic event(s).

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## (iv) ICAAP Review and Approval

Although the Executive Management of the banking group and other key stakeholders play key role in the preparation of the Group's ICAAP, the Board of Directors (BOD) has overall responsibility for the ICAAP. Therefore, it is involved in the review of the ICAAP and the final approval of the document lies with it. Subsequent to the final review and approval of the Board of Directors, the ICAAP document is forwarded to the Central Bank of Nigeria (CBN), preparatory to its supervisory review and evaluation process (SREP).

The table below shows the break-down of the Group and the Banking subsidiary's regulatory capital as at 31 December 2016 and year ended 31 December 2015:

- Tier 1 capital includes share capital, share premium, retained earnings and reserves created by appropriations to earnings less book value of goodwill (where applicable), deferred tax and under-impairment (regulatory risk reserve) (RRR), losses for the current financial year, investment in own shares (treasury stock) including cross holding of related companies' equity, 50% of investments in unconsolidated banking and financial subsidiary/associate companies, excess exposure(s) over single obligor without CBN approval, exposures to own financial holding company, unsecured lending to subsidiaries within the same group.

- Tier 2 capital includes preference shares, minority interests arising on consolidation, qualifying debt stock, fixed assets revaluation reserves, foreign currency revaluation reserves, hybrid instruments - convertible bonds, hybrid (debt/equity) capital instruments, eligible subordinated term debt (limited to 25% of total tier 1 capital), other comprehensive income (OCI) (i.e. actuarial and AFS reserves), 50% of investments in unconsolidated banking and financial subsidiary/associate companies.

Debt securities issued qualify under tier 2 capital have met the following Central Bank of Nigeria conditions: they are unsecured, subordinated and fully paid-up, they are not redeemable at the initiative of the holder or without the prior

consent of the Central Bank of Nigeria, the debt has an original maturity of at least five years and where there is no set maturity, repayment shall be subject to at least five years' prior notice.

## Capital adequacy computation:

	BANKING GROUP	
	2016 N'000	2015 N'000
<b>Tier 1 capital</b>		
Share capital	2,000,000	2,000,000
Share premium	100,846,691	100,846,691
Statutory reserves	20,776,185	19,036,957
Other reserves	10,373,853	13,957,238
Retained earnings	22,809,165	10,986,648
Less: Goodwill	(5,993,863)	(5,993,863)
Deferred tax assets	(7,949,135)	(8,166,240)
Software	(3,432,040)	-
Regulatory risk reserve	(9,795,403)	(13,261,612)
<b>Total qualifying tier 1 capital</b>	<b>129,635,453</b>	<b>119,405,819</b>
<b>Tier 2 capital</b>		
Translation reserve	5,795,630	1,576,155
Debt securities issued	28,344,000	26,000,000
<b>Total qualifying tier 2 capital</b>	<b>34,139,630</b>	<b>27,576,155</b>
<b>Total regulatory capital</b>	<b>163,775,083</b>	<b>146,981,974</b>
Less: investments in unconsolidated Subsidiaries	-	-
<b>Total qualifying capital</b>	<b>163,775,083</b>	<b>146,981,974</b>
<b>Risk weighted assets</b>		
Risk-weighted amount for credit risk	782,992,081	702,145,952
Risk-weighted amount for operational risk	183,387,428	161,756,043
Risk-weighted amount for market risk	23,854,782	6,972,450
	<b>990,234,291</b>	<b>870,874,445</b>
<b>Capital adequacy ratio</b>	<b>16.54%</b>	<b>16.88%</b>

### *Note on capital adequacy ratio*

The Basel II capital adequacy ratio was 16.54% for the Banking Group as at 31 December 2016 (31 December 2015: 16.88%), which is above the CBN minimum capital adequacy requirements of 15%.

The banking group successfully completed its internal capital adequacy assessment process (ICAAP) project in order to ensure that all material risk exposures in the banking group are adequately covered by capital and improve the capital management practices in the banking subsidiary. The result of the first ICAAP exercise has started yielding fruits with key capital optimisation initiatives being implemented to ensure efficient use of capital and desired risk adjusted returns.

### **4 Use of Estimates and Judgements**

The preparation of the consolidated and separate financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Management discusses with the Group Audit Committee the development, selection and disclosure of the Group's critical accounting policies and their application and assumptions made relating to major estimation uncertainties. Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year and about critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the consolidated financial statements is disclosed below.

These disclosures supplement the commentary on financial risk management (see Note 3).

### *Key sources of estimation uncertainty*

#### (a) Impairment

Financial assets accounted for at amortised cost are evaluated for impairment on a basis described in the Group's accounting policy.

The specific component of the total allowances for impairment applies to financial assets evaluated individually for impairment and is based upon management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgements about a debtor's financial situation and the net realisable value of any underlying collateral. Each impaired assets is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the Credit Risk functions.

A collective component of the total allowable is established for:

- groups of homogeneous loans that are not considered individually significant; and
- groups of assets that are individually significant but that were not found to be individually impaired (IBNR).

Collective allowance for group homogeneous loans is established using statistical methods such as roll rate methodology or, for small portfolios with insufficient information, a formula approach based on historic loss rate experience. The roll rate methodology uses statistical analysis of historical data on delinquency to estimate the amount of loss. The estimate of loss arrived at on the basis of historical information is then reviewed to ensure that it appropriately reflects the economic conditions and product mix at the reporting date. Roll rates and loss rates are regularly benchmarked against actual loss experience.

Collective allowance for groups of assets that are individually significant but that were not found to be individually impaired (IBNR) cover credit losses inherent in portfolios of loans and advances, and held-to-maturity investment securities with similar credit risk characteristics when there is objective evidence to suggest that

# Notes to the Consolidated and Separate Financial Statements

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they contain impaired loans and advances, and held-to-maturity investment securities, but the individual impaired items cannot yet be identified. In assessing the need for collective loss allowances, management considers factors such as credit quality, portfolio size, concentrations and economic factors. In order to estimate the required allowance, assumptions are made to define the way inherent losses are modelled and to determine the required input parameters, based on historical experience and current economic conditions. The accuracy of the allowances depends on the estimates of future cash flows for specific counterparty allowances and the model assumptions and parameters used in determining collective allowances.

Investments in equity securities were evaluated for impairment in line with the requirement of IFRS. For an investment in an equity security, a significant or prolonged decline in its fair value below its cost was objective evidence of impairment. In this respect, the Group regarded a decline in fair value in excess of 20 percent to be significant and a decline in a quoted market price that persisted for 9 months or longer to be prolonged.

An assessment as to whether an investment in debt securities is impaired may be complex. In making such an assessment, the Group considers the following factors:

- The market's assessment of credit worthiness as reflected in the bond yields.
- The rating agencies' assessments of the creditworthiness.
- The ability of the country to access the capital markets for new debt issuance.
- The probability of debt being restructured resulting in holders suffering losses through voluntary or mandatory debt forgiveness.

## (b) Fair value

The determination of fair value for financial assets and financial liabilities for which there is no observable market price requires the use of valuation techniques as described in the Group's accounting policy. For financial instruments that trade infrequently and have little price

transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

The group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the requirements.

- **Level 1:** Quoted market price in an active market for an identical instrument.
- **Level 2:** Valuation techniques based on observable inputs. This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- **Level 3:** Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instruments valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Group determines fair value using valuation techniques.

Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist, Black-Scholes and polynomial option pricing models and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates,

equity and equity index prices and expected price volatilities and correlations. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date, that would have been determined by market participants acting at arms length.

The Group uses widely recognised valuation models for determining the fair value of common and more simple financial instruments, like interest rate and currency swaps that use only observable market data and require little management judgement and estimation. Observable prices and model inputs are usually available in the market for listed debt and equity securities exchange traded derivatives and simple over the counter derivatives like interest swaps. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determination of fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

For more complex instruments, the Group uses proprietary valuation models, which are usually developed from recognised valuation models. Some or all of the significant inputs into these models may not be observable in the market and are derived from market prices or rates or are estimated based on assumptions. Example of instruments involving significant unobservable inputs include certain over the counter structured derivatives, certain loans and security for which there is no active market and retained interests in securitisations. Valuation models that employ significant unobservable inputs require a higher degree of management judgement and estimation in the determination of fair value. Management judgement and estimation are usually required for selection of the appropriate valuation of model to be used, determination of expected future cash flows on the financial instrument being valued, determination of probability of counterparty default and prepayments and selection of appropriate discount rates.

#### Financial Instruments measured at fair value

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

<b>31 December 2016</b>	<i>Note</i>	<b>Level 1 N'000</b>	<b>Level 2 N'000</b>	<b>Level 3 N'000</b>	<b>Total N'000</b>
<b>ASSETS</b>					
Non-pledged trading assets	22(a)	<b>9,154,198</b>	-	-	<b>9,154,198</b>
Derivative assets held	23	-	<b>1,018,912</b>	-	<b>1,018,912</b>
Assets pledged as collateral		<b>5,760,773</b>	-	-	<b>5,760,773</b>
Investment securities	25(b)(c)	<b>44,482,386</b>	-	-	<b>44,482,386</b>
		<b>59,397,357</b>	<b>1,018,912</b>	-	<b>60,416,269</b>
<b>LIABILITIES</b>					
Trading liabilities	22(b)	<b>6,255,933</b>	-	-	<b>6,255,933</b>
Derivative liabilities	23	-	<b>770,201</b>	-	<b>770,201</b>
		<b>6,255,933</b>	<b>770,201</b>	-	<b>7,026,134</b>

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31 December 2015	Note	Level 1 N'000	Level 2 N'000	Level 3 N'000	Total N'000
<b>ASSETS</b>					
Non-pledged trading assets	22(a)	1,994,350	-	-	1,994,350
Derivative assets held	23	-	1,479,760	-	1,479,760
Assets pledged as collateral		7,934,482	-	-	7,934,482
Investment securities	25(b)(c)	42,981,457	1,729,924	-	44,711,381
		52,910,289	3,209,684	-	56,119,973
<b>LIABILITIES</b>					
Derivative liabilities	23	-	1,317,271	-	1,317,271
		-	1,317,271	-	1,317,271

There were no reclassification to or from level 3 of the fair value hierarchy and as such no table to show a reconciliation from the beginning balance to the ending balances for fair value measurements in level 3 of the fair value hierarchy.

## Financial instruments not measured at fair value

The table below sets out the fair value of financial instruments not measured at fair value and analyses them by level in the fair value hierarchy into which each fair value measurement is categorised.

31 December 2016	Note	Level 1 N'000	Level 2 N'000	Level 3 N'000	Total fair value N'000	Total carrying amount N'000
<b>ASSETS</b>						
Cash and cash equivalents	20	-	108,104,632	-	108,104,632	108,104,632
Restricted reserve deposits	21	-	139,460,914	-	139,460,914	139,460,914
Loans and advances to customers	24	-	635,420,659	-	635,420,659	659,937,237
Assets pledged as collateral	26	-	45,209,533	-	45,209,533	53,346,359
Investment securities	25(a)(d)	-	70,585,562	-	70,585,562	83,959,290
Other financial assets	32(a)(b)	-	11,470,338	-	11,470,338	11,470,338
<b>LIABILITIES</b>						
Deposits from banks	33	-	24,798,296	-	24,798,296	24,798,296
Deposits from customers	34	-	703,914,393	-	703,914,393	657,609,807
Borrowings	35	-	113,371,317	-	113,371,317	132,094,368
On-lending facilities	36	-	30,788,571	-	30,788,571	42,199,380
Debt securities issued	37	-	49,112,859	-	49,112,859	54,481,989
Other financial liabilities	39(a)	-	69,056,110	-	69,056,110	69,056,110

31 December 2015	Note	Level 1 N'000	Level 2 N'000	Level 3 N'000	Total fair value N'000	Total carrying amount N'000
<b>ASSETS</b>						
Cash and cash equivalents	20	-	180,921,698	-	180,921,698	180,921,698
Restricted reserve deposits	21	-	125,552,318	-	125,552,318	125,552,318
Loans and advances to customers	24	-	635,420,659	-	635,420,659	592,957,417
Assets pledged as collateral	26	-	43,843,107	-	43,843,107	43,843,107
Investment securities	25(a)(d)	-	92,328,690	-	92,328,690	90,598,766
Other financial assets	32(a)(b)	-	16,655,644	-	16,655,644	16,655,644
<b>LIABILITIES</b>						
Deposits from banks	33	-	5,461,038	-	5,461,038	5,461,038
Deposits from customers	34	-	700,216,706	-	700,216,706	700,216,706
Borrowings	35	-	113,371,317	-	113,371,317	113,700,194
On-lending facilities	36	-	30,788,571	-	30,788,571	33,846,116
Debt securities issued	37	-	49,112,859	-	49,112,859	49,309,394
Other financial liabilities	39(a)	-	85,276,384	-	85,276,384	85,276,384

Loans and advances to customers are net of charges for impairment. The estimated fair value of loans and advances represents the market value of the loans, arrived at by recalculating the carrying amount of the loans using the estimated market rate for the loan types.

#### *Deposits from banks and customers*

- The estimated fair value of deposits, with no stated maturity, is the amount repayable on demand.
- The estimated fair value of fixed interest-bearing deposits not quoted in an active market is based on discounted cash flows using the interest rates for new debts with similar remaining maturity.

Borrowings: the estimated fair value of borrowings represents the market value of the borrowings arrived at by recalculating the carrying amount of the borrowings using the estimated market rate for the borrowings.

On-lending facilities: the estimated fair value of on-lending facilities represents the market value of the on-lending facilities arrived at by recalculating the carrying amount of the on-

lending facilities using the estimated market rate for the on-lending facilities.

The carrying amount of all other financial liabilities are reasonable approximations of their fair values which are repayable on demand.

No fair value disclosures were provided for unquoted equity investment securities of ₦2.95 billion (2015: ₦4.00 billion) that are measured at cost because their fair value cannot be determined reliably.

#### *(c) Depreciation and Carrying Value of Property and Equipment*

The estimation of the useful lives of assets is based on management's judgement. Any material adjustment to the estimated useful lives of items of property and equipment will have an impact on the carrying value of these items.

#### *(d) Determination of Impairment of Property and Equipment, and Intangible Assets excluding Goodwill*

Management is required to make judgements concerning the cause, timing and amount of impairment. In the identification of impairment indicators, management considers the impact of

# Notes to the Consolidated and Separate Financial Statements

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changes in current competitive conditions, cost of capital, availability of funding, technological obsolescence, discontinuance of services and other circumstances that could indicate that impairment exists. The Group applies the impairment assessment to its separate cash generating units. This requires management to make significant judgements and estimates concerning the existence of impairment indicators, separate cash generating units, remaining useful lives of assets, projected cash flows and net realisable values. Management's judgement is also required when assessing whether a previously recognised impairment loss should be reversed.

## (e) Income Taxes

The Group is subject to income taxes in two jurisdictions. Significant estimates are required in determining the Group wide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

## (f) Deferred Tax

The Group recognizes deferred tax assets based on management's profit forecasts (which are based on the available evidence, including historical levels of profitability), which indicates that it is probable that the Group's entities will have future taxable profits against which these assets can be used.

## (g) Determination of Regulatory Risk Reserves

Provisions under prudential guidelines are determined using the time based provisioning regime prescribed by the Revised Central Bank of Nigeria (CBN) Prudential Guidelines. This is at variance with the incurred loss model required by IFRS under IAS 39. As a result of the differences

in the methodology/provision regime, there will be variances in the impairment allowances required under the two methodologies.

Paragraph 12.4 of the revised Prudential Guidelines for Deposit Money Banks in Nigeria stipulates that Banks would be required to make provisions for loans as prescribed in the relevant IFRS Standards when IFRS is adopted. However, Banks would be required to comply with the following:

(i) Provisions for loans recognised in the statement of profit or loss should be determined based on the requirements of IFRS. However, the IFRS provision should be compared with provisions determined under prudential guidelines and the expected impact/changes in general reserves should be treated as follows:

- Prudential Provisions is greater than IFRS provisions; the excess provision resulting should be transferred from the retained reserve account to a 'regulatory risk reserve'.
- Prudential Provisions is less than IFRS provisions; IFRS determined provision is charged to the statement of profit or loss and other comprehensive income. The cumulative balance in the regulatory risk reserve is thereafter reversed to the retained reserve account.

(ii) The non-distributable reserve (excluding regulatory risk reserve) should be classified under Tier 1 as part of the core capital.

The banking subsidiary has complied with the requirements of the guidelines as follows:

#### Prudential adjustments for the year ended 31 December 2016

	31 December 2016 ₦'000
<b>Loans and advances:</b>	
Specific impairment allowances on loans to customers	2,149,433
Collective impairment allowances on loans to customers	13,389,713
<b>Total impairment allowances on loans</b>	<b>15,539,146</b>
<b>Other financial assets:</b>	
Specific impairment allowances on unquoted equity securities	957,414
Specific impairment allowances on other assets	14,933,818
Operational risk provision	1,816,731
<b>Total impairment allowances on other financial assets</b>	<b>17,707,963</b>
<b>Total impairment allowances by the Banking subsidiary (a)</b>	<b>33,247,109</b>
<b>Total regulatory impairment based on Prudential Guidelines (b)</b>	<b>39,525,631</b>
<b>Required balance in regulatory risk reserves (c = b - a)</b>	<b>6,278,522</b>
Balance, 1 January 2016	11,572,539
Reversal during the period	(5,294,017)
<b>Balance, 31 December 2016</b>	<b>6,278,522</b>

#### Prudential adjustments for the year ended 31 December 2015

	31 December 2015 ₦'000
<b>Loans and advances:</b>	
Specific impairment allowances on loans to customers	9,763,386
Collective impairment allowances on loans to customers	5,959,442
<b>Total impairment allowances on loans</b>	<b>15,722,828</b>
<b>Other financial assets:</b>	
Specific impairment allowances on unquoted equity securities	1,299,914
Specific impairment allowances on other assets	17,140,911
Operational risk provision	2,422,869
<b>Total impairment allowances on other financial assets</b>	<b>20,863,694</b>
<b>Total impairment allowances by the Banking subsidiary (a)</b>	<b>36,586,522</b>
<b>Total regulatory impairment based on Prudential Guidelines (b)</b>	<b>48,159,061</b>
<b>Required balance in regulatory risk reserves (c = b - a)</b>	<b>11,572,539</b>
Balance, 1 January 2015	4,170,499
Reversal during the year	7,402,040
<b>Balance, 31 December 2015</b>	<b>11,572,539</b>

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## 5 Operating Segments

The Group has seven reportable segments as described below, which are the Group's strategic divisions. The strategic divisions offer different products and services, and are managed separately based on the Group's management and internal reporting structure. For each of the strategic divisions, the Group Executive Management Committee reviews internal management reports on at least a quarterly basis. The following summary describes the operations in each of the Group's reportable segment.

**Investment Banking** – provides comprehensive banking services to highly structured large corporate organisations. The Group is also involved in capital raising activities for organisations both in money and capital markets as well as provides financial advisory services to organisations in raising funds.

**SME Banking** – provides banking services to Small and Medium Enterprises (SME) and commercial registered businesses with an annual turnover less than ₦2.5 billion.

**Commercial Banking** – provides banking services to Small and Medium Enterprises (SME) and commercial registered businesses with an annual turnover between ₦2.5 billion and ₦5 billion.

**Corporate Banking** – incorporating direct debit facilities, current accounts, deposits, overdrafts, loan and other credit facilities, foreign currency and derivative products. The corporate banking business unit caters for the specific needs of companies and financial institutions with an annual turnover in excess of ₦5 billion.

**Personal Banking** – incorporating private banking services, private customer current accounts, savings, deposits, investment savings products, custody, credit and debit cards, consumer loans and mortgages. Retail banking business unit caters for needs of individuals.

**Institutional Banking** – government financing, financial institutions, multilateral agencies. The business unit caters for governments at the various levels and their agencies.

**Treasury and Financial Markets** – Treasury and financial markets group provides funding support to various business segments while ensuring the liquidity of the Bank is not compromised. The Group is also involved in currency trading incorporating financial instruments trading and structured financing.

Information regarding the results of each reporting segment is included below. Performance is measured based on segment profit before tax, as included in the internal management reports that are reviewed by the Executive Management Committee. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

No single external customer accounts for 10% or more of the Group's revenue.

*Information about operating segments*

(i) The business segment results are as follows:

**GROUP**

	Investment Banking N'000	SME Banking N'000	Commercial Banking N'000	Corporate Banking N'000	Personal Banking N'000	Institutional Banking N'000	Treasury and Financial Markets N'000	Total N'000
<b>31 December 2016</b>								
<b>External revenues:</b>								
Net interest income	1,768,805	16,424,937	2,203,306	12,795,719	31,008,238	4,067,700	1,264,803	<b>69,533,508</b>
Net fee and commission income	1,173,349	4,029,456	443,642	2,211,244	4,686,710	473,069	1,163,917	<b>14,181,387</b>
Net trading/(loss) income	(7,305)	-	-	-	-	-	5,694,352	<b>5,687,047</b>
Net loss from other financial instruments at FVTPL	-	-	-	-	-	-	21,635	<b>21,635</b>
Other revenue	3,043,320	355,476	52,349	670,646	3,931,004	64,733	19,733,289	<b>27,850,817</b>
Inter-segment revenue	-	779,737	70,769	(1,336,677)	680,659	253,250	(447,738)	<b>-</b>
<b>Total segment net revenue</b>	<b>5,978,169</b>	<b>21,589,606</b>	<b>2,770,066</b>	<b>14,340,932</b>	<b>40,306,611</b>	<b>4,858,752</b>	<b>27,430,258</b>	<b>117,274,394</b>
<b>Other material non-cash items:</b>								
Impairment losses on financial assets	211,074	(1,207,433)	(1,462,286)	(25,856,270)	63,865,219	(28,233)	-	<b>35,522,071</b>
Reportable segment profit/(loss) before income tax	2,513,587	1,320,761	(1,242,231)	(19,003,278)	7,426,540	(856,691)	26,092,709	<b>16,251,397</b>
Reportable segment assets	26,362,178	77,953,543	19,347,090	427,380,962	141,768,399	6,623,466	282,088,356	<b>981,523,994</b>
Reportable segment liabilities	10,330,377	248,590,963	32,826,943	172,775,832	284,676,847	62,044,524	172,690,397	<b>983,935,883</b>

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31 December 2015	GROUP							
	Investment Banking N'000	SME Banking N'000	Commercial Banking N'000	Corporate Banking N'000	Personal Banking N'000	Institutional Banking N'000	Treasury and Financial Markets N'000	Total N'000
<b>External revenues:</b>								
Net interest income	1,667,921	12,863,675	1,742,608	12,758,277	27,033,390	6,945,370	925,591	63,936,832
Net fee and commission income	2,068,067	2,843,954	442,674	3,428,280	5,020,879	449,371	1,581,129	15,834,354
Net trading income	(248,070)	-	-	-	-	-	1,188,355	940,285
Net loss from other financial instruments at FVTPL	-	-	-	-	-	-	149,846	149,846
Other revenue	2,435,433	2,055,980	505,930	1,729,177	871,580	1,039,894	197,288	8,835,282
Inter-segment revenue	-	803,210	26,341	(762,562)	620,215	406,402	(1,093,606)	-
<b>Total segment net revenue</b>	<b>5,923,351</b>	<b>18,566,819</b>	<b>2,717,553</b>	<b>17,153,172</b>	<b>33,546,064</b>	<b>8,841,037</b>	<b>2,948,603</b>	<b>89,696,599</b>
<b>Other material non-cash items:</b>								
Impairment losses on financial assets	931,397	1,493,174	501,761	10,093,361	1,942,208	71,558	-	15,033,459
Reportable segment profit before income tax	1,443,266	(2,320,844)	(343,638)	(140,735)	6,862,171	898,549	1,369,895	7,768,664
Reportable segment assets	28,803,998	96,395,584	26,023,109	360,271,530	145,717,183	27,584,490	299,868,722	984,664,616
Reportable segment liabilities	7,921,511	248,476,245	30,538,748	184,546,597	230,388,247	109,533,209	180,804,125	992,208,682

(ii) Reconciliations of reportable segments revenues, profit or loss and assets and liabilities

	GROUP	
	2016 N'000	2015 N'000
<b>Revenues</b>		
Total revenue for reportable segments	<b>117,274,394</b>	89,696,599
Unallocated amounts	-	-
Total revenue	<b>117,274,394</b>	89,696,599
<b>Profit or loss</b>		
Total profit or loss for reportable segments	<b>16,251,397</b>	7,768,664
Unallocated amounts	-	-
Profit before income tax	<b>16,251,397</b>	7,768,664
<b>Assets</b>		
Total assets for reportable segments	<b>981,523,994</b>	984,664,616
Other unallocated amounts	<b>191,254,084</b>	174,869,560
Total assets	<b>1,172,778,078</b>	1,159,534,176
<b>Liabilities</b>		
Total liabilities for reportable segments	<b>983,935,883</b>	992,208,682
Other unallocated amounts	<b>9,969,201</b>	4,934,207
Total liabilities	<b>993,905,084</b>	997,142,889

**Geographical areas**

In presenting information on the basis of geographical areas, revenue is based on the customers' country of domicile and assets are based on the geographical location of the assets.

(iii) The geographical information result for 31 December 2016 is as follows:

	Nigeria N'000	Europe N'000	Total N'000
External revenues	115,989,648	1,284,746	117,274,394
Non-current assets (see Note 5 (v) below)	49,792,824	134,922	49,927,746

(iv) The geographical information result for 31 December 2015 is as follows:

	Nigeria N'000	Europe N'000	Total N'000
External revenues	88,567,769	1,128,830	89,696,599
Non-current assets (see Note 5 (v))	47,105,518	109,506	47,215,024

(v) Non-current assets includes property and equipment and intangible assets.

## 6 Financial Assets and Liabilities

### Accounting classification measurement basis and fair values

The table below sets out the carrying amounts and fair values of the Group's financial assets and liabilities:

		2016							
	Note	Trading N'000	Designated at fair value N'000	Held to maturity N'000	Loans and receivables N'000	Available for sale N'000	Other amortised cost N'000	Total carrying amount N'000	Fair value N'000
Cash and cash equivalents	20	-	-	-	108,104,632	-	-	108,104,632	108,104,632
Non-pledged trading assets	22(a)	9,154,198	-	-	-	-	-	9,154,198	9,154,198
Derivative assets	23	-	1,018,912	-	-	-	-	1,018,912	1,018,912
Loans and advances to customers	24	-	-	-	659,937,237	-	-	659,937,237	635,420,659
Assets pledged as collateral	26	-	-	53,346,359	-	5,760,773	-	59,107,132	47,188,357
Investment securities	25	-	-	78,868,832	-	49,572,844	-	128,441,676	115,067,948
Other financial assets (net)	32(a) (b)	-	-	11,470,338	-	-	-	11,470,338	11,470,338
		<b>9,154,198</b>	<b>1,018,912</b>	<b>143,685,529</b>	<b>768,041,869</b>	<b>55,333,617</b>	<b>-</b>	<b>977,234,125</b>	<b>927,425,044</b>
Trading liabilities	22(b)	6,255,933	-	-	-	-	-	6,255,933	6,255,933
Derivative liabilities	23	-	770,201	-	-	-	-	770,201	770,201
Deposits from banks	33	-	-	-	-	-	24,798,296	24,798,296	24,798,296
Deposits from customers	34	-	-	-	-	-	657,609,807	657,609,807	703,914,393
Borrowings	35	-	-	-	-	-	132,094,368	132,094,368	113,371,317
On-lending facilities	36	-	-	-	-	-	42,199,380	42,199,380	30,788,571
Debt securities issued	37	-	-	-	-	-	54,481,989	54,481,989	49,112,859
Other financial liabilities (net)	39(a)	-	-	-	-	-	69,056,110	69,056,110	69,056,110
		<b>6,255,933</b>	<b>770,201</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>980,239,950</b>	<b>987,266,084</b>	<b>998,067,680</b>

**2015**

	<i>Note</i>	<b>Trading at fair value N'000</b>	<b>Designated at fair value N'000</b>	<b>Held to maturity N'000</b>	<b>Loans and receivables N'000</b>	<b>Available for sale N'000</b>	<b>Other amortised cost N'000</b>	<b>Total carrying amount N'000</b>	<b>Fair value N'000</b>
Cash and cash equivalents	20	-	-	-	180,921,698	-	-	180,921,698	180,921,698
Non-pledged trading assets	22(a)	1,994,350	-	-	-	-	-	1,994,350	1,994,350
Derivative assets held	23	-	1,479,760	-	-	-	-	1,479,760	1,479,760
Loans and advances to customers	24	-	-	-	592,957,417	-	-	592,957,417	635,420,659
Assets pledged as collateral	26	-	-	43,843,107	-	7,934,482	-	51,777,589	47,188,357
Investment securities	25	-	-	86,518,754	-	48,791,393	-	135,310,147	133,653,816
Other financial assets	32(a) (b)	-	-	-	51,741,220	-	-	51,741,220	51,741,220
		<b>1,994,350</b>	<b>1,479,760</b>	<b>130,361,861</b>	<b>825,620,335</b>	<b>56,725,875</b>	<b>-</b>	<b>1,016,182,181</b>	<b>1,052,399,860</b>
Derivative liabilities held	23	-	1,317,271	-	-	-	-	1,317,271	1,317,271
Deposits from banks	33	-	-	-	-	-	5,461,038	5,461,038	5,461,038
Deposits from customers	34	-	-	-	-	-	700,216,706	700,216,706	700,216,706
Borrowings	35	-	-	-	-	-	113,700,194	113,700,194	113,371,317
On-lending facilities	36	-	-	-	-	-	33,846,116	33,846,116	30,788,571
Debt securities issued	37	-	-	-	-	-	49,309,394	49,309,394	49,112,859
Other financial liabilities	39(a)	-	-	-	-	-	85,276,384	85,276,384	85,276,384
		<b>-</b>	<b>1,317,271</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>987,809,832</b>	<b>989,127,103</b>	<b>985,544,146</b>

Financial instruments at fair value (including those held for trading, designated at fair value, available for sale) are either priced with reference to a quoted market price for that instrument or by using a valuation model. Where the fair value is calculated using a valuation model, the methodology is to calculate the expected cash flows under the terms of each specific contract and then discount these values back to a present value. The expected cash flows for each contract are determined either directly by reference to actual cash flows implicit in observable market prices or through modelling cash flows using appropriate financial markets pricing models. Wherever possible these models use as their basis observable market prices and rates, including, for example, interest rate, yield curves, equities and prices.

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## Investment securities - unquoted equity securities at cost

The above table includes ₦4.52 billion (31 December 2015: ₦5.54 billion) of equity investment securities in both the carrying amount and fair value columns that are measured at cost and for which disclosure of fair value is equal to the cost because their fair value cannot be reliably measured. The investments are neither redeemable nor transferable and there is no market for them.

	GROUP		COMPANY	
	2016 ₦'000	2015 ₦'000	2016 ₦'000	2015 ₦'000
<b>7 Interest Income</b>				
Cash and cash equivalents	<b>737,089</b>	1,257,496	<b>311,792</b>	513,515
Loans and advances to customers (see Note (a) below)	<b>101,352,180</b>	99,646,910	-	-
Investments in government and corporate securities:				
- Available-for-sale	<b>7,061,490</b>	8,379,690	-	-
- Held-for-trading	<b>145,197</b>	302,187	-	-
- Held-to-maturity	<b>15,813,079</b>	13,997,282	<b>163,682</b>	22,911
	<b>125,109,035</b>	123,583,565	<b>475,474</b>	536,426

(a) Included in this amount is ₦2.44 billion (2015: ₦2.16 billion) interest income accrued on impaired loans and advances to customers.

(b) Included in the total interest income calculated using the effective interest method reported above that relate to financial assets not carried at fair value is ₦6.48 billion (2015: ₦7.74 billion)

	GROUP		COMPANY	
	2016 ₦'000	2015 ₦'000	2016 ₦'000	2015 ₦'000
<b>8 Interest Expense</b>				
Deposits from banks	<b>3,511,872</b>	626,980	-	-
Deposits from customers	<b>31,049,656</b>	45,331,824	-	-
	<b>34,561,528</b>	45,958,804	-	-
Borrowings	<b>12,517,031</b>	8,701,129	-	-
Debt securities issued	<b>7,429,899</b>	4,159,858	-	-
On-lending facilities	<b>1,067,069</b>	826,942	-	-
	<b>55,575,527</b>	59,646,733	-	-

	GROUP		COMPANY	
	2016 ₦'000	2015 ₦'000	2016 ₦'000	2015 ₦'000
<b>9 Net Impairment Loss on Financial Assets</b>				
<b>(a) Loans and advances to customers</b>				
Specific impairment charge (see Note 24 (c (i)))	<b>10,628,404</b>	6,993,587	-	-
Collective impairment charge (see Note 24 (c (ii)))	<b>24,365,162</b>	2,881,651	-	-
Recoveries on loans previously written off	<b>(3,184,432)</b>	(1,670,592)	-	-
	<b>31,809,134</b>	8,204,646	-	-
<b>(b) Other assets</b>				
Impairment charge (see Note 32 (c))	<b>3,607,348</b>	5,494,359	-	-
	<b>3,607,348</b>	5,494,359	-	-
<b>(c) Investment in unquoted securities available for sale</b>				
Impairment for investment securities available for sale	-	720,110	-	-
Reversal of impairment	-	(75,398)	-	-
	-	644,712	-	-
<b>(d) Investment in subsidiary/Goodwill</b>				
Impairment charge (see Note 30(b))	<b>105,589</b>	689,742	<b>105,589</b>	689,742
	<b>105,589</b>	689,742	<b>105,589</b>	689,742
	<b>35,522,071</b>	15,033,459	<b>105,589</b>	689,742

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>10 Net Fee and Commission Income</b>				
Credit related fees	<b>339,148</b>	669,386	-	-
Account maintenance	<b>2,734,141</b>	2,359,010	-	-
Letters of credit commission	<b>639,722</b>	430,571	-	-
Commission on off-balance sheet transactions	<b>309,920</b>	595,502	-	-
Cards and service fees and commissions	<b>13,660,508</b>	14,944,500	-	-
<b>Gross fee and commission income</b>	<b>17,683,439</b>	18,998,969	-	-
Cards and cheque books recoverable expenses	<b>(3,009,230)</b>	(2,752,738)	-	-
Other bank charges	<b>(492,822)</b>	(411,877)	<b>(66)</b>	-
<b>Fee and commission expense</b>	<b>(3,502,052)</b>	(3,164,615)	<b>(66)</b>	-
<b>Net fee and commission income</b>	<b>14,181,387</b>	15,834,354	<b>(66)</b>	-

The fees and commission income reported above excludes amount included in determining effective interest rates on assets or liabilities that are not carried at fair value through profit or loss.

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>11 Net Trading Income</b>				
Foreign exchange trading income	<b>4,853,488</b>	-	-	-
Bonds trading income	<b>159,519</b>	198,971	-	-
Treasury bills trading income	<b>676,846</b>	955,168	-	-
Options and equities trading loss	<b>(2,806)</b>	(213,854)	-	-
<b>5,687,047</b>	940,285	-	-	

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>12 Net Income from Other Financial Instruments at Fair Value Through Profit or Loss</b>				
Net income arising on:				
Fair value gain on derivative financial instruments	<b>21,635</b>	149,846	-	-
<b>21,635</b>	149,846	-	-	

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>13 Other Income</b>				
Dividends on equity investment securities in the subsidiaries (see Note (a) below)	-	-	<b>2,130,271</b>	1,320,000
Dividends on unquoted equity securities at cost (see Note (b) below)	<b>448,538</b>	532,552	<b>121,924</b>	218,510
Foreign exchange gains (see Note (c) below)	<b>29,310,033</b>	5,431,496	<b>1,883,509</b>	201,710
(Loss)/profit on disposal of investment securities (see Note (d) below)	<b>(769,929)</b>	2,584,955	<b>42,387</b>	1,915,875
(Loss)/profit on sale of property and equipment	<b>(1,408,352)</b>	231,328	<b>570</b>	108
Other income (see Note (e) below)	<b>270,527</b>	54,951	-	8,275
	<b>27,850,817</b>	8,835,282	<b>4,178,661</b>	3,664,478

(a) The amount of ₦2.13 billion represents ₦1.98 billion from First City Monument Bank Limited in respect of year ended December 2016 and ₦150 million received from FCMB Capital Markets Limited in respect of the year ended 31 December 2015. The amount of ₦1.32 billion represents dividend received from First City Monument Bank Limited in 2015.

(b) The amount of ₦448.54 million (31 December 2015: ₦532.55 million) represents dividend income received from unquoted equity investments held by the Group.

(c) This amount represents foreign exchange revaluation gain due to naira devaluation.

(d) Included in this amount is a gain of ₦2.98 million on disposal of Abuja Leasing Company, and a loss of ₦806.11 million and ₦9.18 million on disposal of Helios Towers Mauritius (HTM) Private Placement Underwriting and Environmental Remediation Holding Company Plc respectively, see Note 25 (c).

(e) Other income comprises:

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
Rental income	<b>264,901</b>	46,676	-	-
Recoveries	<b>5,626</b>	8,275	-	8,275
	<b>270,527</b>	54,951	-	8,275

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>14 Personnel Expenses</b>				
Short-term employee benefits (see Note 44 (b))	<b>21,244,177</b>	22,060,210	<b>198,053</b>	204,023
Contributions to defined contribution plans (see Note 38)	<b>591,777</b>	683,196	<b>5,786</b>	8,640
Non-payroll staff cost (see (a) below)	<b>2,968,447</b>	2,744,275	<b>14,328</b>	25,697
	<b>24,804,401</b>	25,487,681	<b>218,167</b>	238,360

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## Staff loans

Staff receive loans priced below the market interest rate. These loans are measured at fair value at initial recognition. The difference between the present value (PV) of cash flows discounted at the contractual rate and present value (PV) of cash flows discounted at market rate has been recognised as a prepaid employee benefit which is amortised to personnel expense over the life of the loan, which is included in non-payroll staff cost.

(a) Non-payroll staff cost includes NSITF expenses, ITF levy, medical expenses, club subscriptions and other related expenses not paid to staff.

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>15 Depreciation and Amortisation</b>				
Amortisation of Intangibles (see Note 30)	<b>577,724</b>	530,897	<b>963</b>	963
Depreciation of property and equipment (see Note 29)	<b>3,896,347</b>	3,832,119	<b>23,399</b>	22,297
	<b>4,474,071</b>	4,363,016	<b>24,362</b>	23,260

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>16 General and Administrative Expenses</b>				
Communication, stationery and postage	<b>2,011,650</b>	2,158,580	<b>4,743</b>	5,050
Business travel expenses	<b>1,169,406</b>	1,086,143	<b>4,627</b>	10,420
Advert, promotion and corporate gifts	<b>2,413,082</b>	2,535,098	<b>4,922</b>	27,698
Business premises and equipment costs	<b>4,237,677</b>	3,907,142	<b>18,974</b>	16,625
Directors' emoluments and expenses	<b>878,439</b>	886,320	<b>195,833</b>	196,344
IT expenses	<b>3,111,686</b>	2,995,891	<b>7,175</b>	2,565
Contract services and training expenses	<b>5,389,460</b>	5,555,755	<b>2,538</b>	1,429
Vehicles maintenance expenses	<b>1,514,810</b>	1,340,287	<b>2,968</b>	1,015
Security expenses	<b>2,075,089</b>	2,047,753	-	-
Auditors' remuneration	<b>324,634</b>	287,061	<b>33,000</b>	30,000
Professional charges (see (a) below)	<b>2,528,131</b>	2,045,609	<b>87,189</b>	109,939
	<b>25,654,064</b>	24,845,639	<b>361,969</b>	401,085

(a) Professional charges represent fees to various consultants on strategy professional services, tax advisory services, custodian services, IT maintenance services and legal professional services.

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>17 Other Operating Expenses</b>				
NDIC Insurance Premium and other insurances	<b>3,715,973</b>	3,999,259	<b>5,188</b>	2,987
AMCON expenses	<b>5,620,300</b>	5,655,943	-	-
Others (see Note (a) below)	<b>1,504,866</b>	2,627,503	<b>189,184</b>	297,184
	<b>10,841,139</b>	12,282,705	<b>194,372</b>	300,171

(a) Others comprises:

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
AGM, meetings and shareholder expenses	<b>306,386</b>	262,754	<b>163,667</b>	140,194
Donation and sponsorship expenses	<b>169,018</b>	202,562	-	-
Entertainment expenses	<b>333,065</b>	286,175	<b>7,062</b>	5,452
Fraud and forgery expenses	<b>16,411</b>	13,246	-	-
Rental expenses	<b>182,601</b>	398,871	<b>9,703</b>	54,420
Regulatory charges	<b>8,641</b>	13,314	<b>8,641</b>	13,314
Write-offs	<b>123,146</b>	234,869	<b>111</b>	58
Provision for litigation	<b>276,838</b>	1,035,654	-	83,746
Penalties (see Note 45)	<b>88,760</b>	180,058	-	-
	<b>1,504,866</b>	2,627,503	<b>189,184</b>	297,184

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>18 Earnings Per Share</b>				
<b>Basic and diluted earnings per share</b>				
Profit attributable to equity holders	<b>14,338,882</b>	4,760,666	<b>3,730,260</b>	2,523,055
Weighted average number of ordinary shares in issue (in '000s)	<b>19,802,710</b>	19,802,710	<b>19,802,710</b>	19,802,710
	<b>0.72</b>	0.24	<b>0.19</b>	0.13

The Group does not have dilutive potential ordinary shares as at 31 December 2016 (December 2015: nil).

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>19 Tax Expense</b>				
<b>(i) Current tax expense:</b>				
Minimum tax (see Note 19(v))	<b>988,364</b>	900,532	-	-
National Information Technology Development Agency (NITDA) levy (see Note 19(v))	<b>159,471</b>	110,263	<b>19,351</b>	25,231
Tertiary education tax (see Note 19(v))	<b>35,014</b>	124,292	-	-
Corporate income tax (see Note 19(v))	<b>539,435</b>	1,882,491	-	-
<b>(ii) Deferred tax expense/(reversal):</b>				
Origination of temporary differences	<b>190,231</b>	(9,580)	-	-
Income tax expense	<b>924,151</b>	2,107,466	<b>19,351</b>	25,231
<b>Total tax expense</b>	<b>1,912,515</b>	3,007,998	<b>19,351</b>	25,231

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

	GROUP		COMPANY	
	%	2016 ₦'000	%	2016 ₦'000
<b>(iii) Reconciliation of effective tax rate</b>				
Profit before tax		15,978,648		3,749,611
Income tax using the domestic corporation tax rate	30.0	4,793,594	30.0	1,124,883
National Information Technology Development Agency (NITDA) levy	1.0	159,471	0.5	19,351
Non-deductible expenses	90.1	14,398,317	0.0	-
Tax exempt income	(96.1)	(15,360,829)	(15.1)	(567,722)
Minimum tax	6.2	988,364	0.0	-
Unrecognised tax losses	(19.4)	(3,101,416)	(14.9)	(557,161)
Tertiary education tax	0.2	35,014	0.0	-
<b>Total tax expense</b>	<b>12.0</b>	<b>1,912,515</b>	<b>0.5</b>	<b>19,351</b>

	GROUP		COMPANY	
	%	2015 ₦'000	%	2015 ₦'000
Profit before tax		7,684,099		2,548,286
Income tax using the domestic corporation tax rate	30.0	2,305,230	30.0	764,486
National Information Technology Development Agency (NITDA) levy	1.0	76,080	1.0	25,231
Non-deductible expenses	46.0	3,533,488	0.0	-
Tax exempt income	(23.6)	(1,813,717)	0.0	-
Minimum tax	11.7	900,532	0.0	-
Unrecognised tax losses	(27.3)	(2,101,324)	(30.0)	(764,486)
Tertiary education tax	1.4	107,709	0.0	-
<b>Total tax expense</b>	<b>39.1</b>	<b>3,007,998</b>	<b>1.0</b>	<b>25,231</b>

(iv) The Banking subsidiary was assessed based on the minimum tax legislation for the year ended 31 December 2016 because of a tax exemption granted via Companies Income Tax (Exemption of Bonds and Short Term Government Securities) Order, 2011 as contained in a gazette issued by the President of the Federal Republic of Nigeria, which took effect from 2 January 2012.

The Order exempts all interests earned on Bonds (Federal, state, local and corporate bodies including supra-nationals) and other short-term securities such as Treasury Bills and Promissory Notes from being subjected to tax imposed under the Companies Income Tax Act. The Order is valid for a period of 10 years from the effective date of the Order, except for bonds issued by the Federal Government, which will continue to enjoy the exemption.

A significant portion of the banking subsidiary's income derives from short-term securities and government bonds, and as a result, the banking subsidiary's current income tax assessment for the year under review yields a tax credit in its favour. Consequently, the banking subsidiary has applied the provisions of the Companies Income Tax Act that mandate a minimum tax assessment, where a taxpayer does not have any tax liability arising from its tax assessment.

The Group utilised the services of the following tax consultant during the year under review:

**NAME OF PROFESSIONAL**  
PEDABO ASSOCIATES LIMITED

**FRC NUMBER**  
FRC/2013/ICAN/00000000908

	GROUP		COMPANY	
	2016 ₦'000	2015 ₦'000	2016 ₦'000	2015 ₦'000
<b>(v) Current income tax liability</b>				
Beginning of the year	<b>3,497,954</b>	4,363,544	<b>25,231</b>	114,246
Tax paid	<b>(1,935,705)</b>	(3,883,168)	-	(114,246)
Tax refund	<b>(424,971)</b>	-	-	-
Minimum tax	<b>988,364</b>	900,532	-	-
National Information Technology Development Agency (NITDA) levy	<b>159,471</b>	110,263	<b>19,351</b>	25,231
Tertiary education tax	<b>35,014</b>	124,292	-	-
Income tax expense	<b>539,435</b>	1,882,491	-	-
	<b>2,859,562</b>	3,497,954	<b>44,582</b>	25,231
Current	<b>2,859,562</b>	3,497,954	<b>44,582</b>	25,231
Non-current	-	-	-	-
	<b>2,859,562</b>	3,497,954	<b>44,582</b>	25,231

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>20 Cash and Cash Equivalents</b>				
Cash	<b>27,925,361</b>	37,662,017	-	-
Current balances within Nigeria	<b>4,152,938</b>	383,933	<b>202,180</b>	4,354,446
Current balances outside Nigeria (see (b) below)	<b>53,217,994</b>	78,548,093	-	-
Placements with local banks (see (c) below)	<b>6,629,419</b>	11,780,077	<b>5,615,574</b>	2,876,750
Placements with foreign banks	<b>10,309,203</b>	7,086,313	-	-
Unrestricted balances with Central bank	<b>5,869,717</b>	45,461,265	-	-
	<b>108,104,632</b>	180,921,698	<b>5,817,754</b>	7,231,196
Current	<b>108,104,632</b>	180,921,698	<b>5,817,754</b>	7,231,196
Non-current	-	-	-	-
	<b>108,104,632</b>	180,921,698	<b>5,817,754</b>	7,231,196

(a) Cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition, including cash in hand, deposits held at call with other banks and other short-term highly liquid investments with original maturities less than three months.

(b) Balance with banks outside Nigeria include ₦22.62 billion (Dec 2015: ₦12.87 billion) which represents the naira value of foreign currency

amounts held by the Banking subsidiary on behalf of customers in respect of letters of credit transactions. The corresponding liability is included in other liabilities (see Note 39).

(c) Placements with local banks includes ₦5.00 billion (31 December 2015: ₦7.5 billion) which represents overnight placements with Central Bank of Nigeria.

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>21 Restricted Reserve Deposits</b>				
Restricted mandatory reserve deposits with Central bank	<b>139,460,914</b>	125,552,318	-	-
	<b>139,460,914</b>	125,552,318	-	-
Current	-	-	-	-
Non-current	<b>139,460,914</b>	125,552,318	-	-
	<b>139,460,914</b>	125,552,318	-	-

(a) Restricted mandatory reserve deposits are not available for use in the Banking subsidiary's and Group's day-to-day operations. Mandatory reserve deposits are non-interest-bearing and are computed as a fixed percentage of the Banking subsidiary's qualifying deposit liabilities.

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>22(a) Trading Assets</b>				
<b>(a) Trading assets</b>				
Federal Government of Nigeria bonds - listed	990,508	591,882	-	-
Treasury bills - listed	8,053,007	1,247,395	-	-
Equity securities	110,683	155,073	-	-
	<b>9,154,198</b>	1,994,350	-	-
Current	9,154,198	1,994,350	-	-
Non-current	-	-	-	-
	<b>9,154,198</b>	1,994,350	-	-
<b>(b) Non-pledged trading liabilities</b>				
Short sold positions - Federal Government of Nigeria Bonds	1,872,112	-	-	-
Short sold positions - Treasury bills	4,383,821	-	-	-
	<b>6,255,933</b>	-	-	-
Current	6,255,933	-	-	-
Non-current	-	-	-	-
	<b>6,255,933</b>	-	-	-

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>23 Derivative Assets and Liabilities</b>				
<b>Instrument type</b>				
<b>Assets</b>				
- options	984,230	1,391,892	-	-
- interest rate swap	34,682	87,868	-	-
	<b>1,018,912</b>	1,479,760	-	-
Current	34,682	-	-	-
Non-current	984,230	1,479,760	-	-
	<b>1,018,912</b>	1,479,760	-	-
<b>Liabilities</b>				
- options	733,486	1,214,104	-	-
- interest rate swap	36,715	103,167	-	-
	<b>770,201</b>	1,317,271	-	-
Current	36,715	-	-	-
Non-current	733,486	1,317,271	-	-
	<b>770,201</b>	1,317,271	-	-

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

**Customer transactions:** The Banking subsidiary has entered into options on Dated Brent with customers to allow those customers to hedge their exposure to the oil price.

**Market transactions:** The Banking subsidiary has entered into back to back options on Dated Brent with regard to the customer transactions with market counterparties to completely mitigate the market risk exposure on the customer transactions.

The Banking subsidiary has not applied hedge accounting.

The fair value gains of ₦21.64 million were recognised during the year (31 December 2015: ₦149.85 million) and have been presented in the statement of profit or loss – see Note 12.

	GROUP		COMPANY	
	2016 ₦'000	2015 ₦'000	2016 ₦'000	2015 ₦'000
<b>24 Loans and Advances to Customers</b>				
(a) Loans and advances to customers at amortised cost	<b>661,940,976</b>	595,948,369	-	-
Finance leases at amortised cost	<b>18,542,085</b>	15,111,332	-	-
	<b>680,483,061</b>	611,059,701		
Less allowance for impairment:	<b>(20,545,824)</b>	(18,102,284)	-	-
	<b>659,937,237</b>	592,957,417	-	-
Current	<b>355,211,185</b>	267,685,541	-	-
Non-current	<b>304,726,052</b>	325,271,876	-	-
	<b>659,937,237</b>	592,957,417	-	-

	GROUP					
	2016			2015		
	Gross amount	Impairment allowance	Carrying amount	Gross amount	Impairment allowance	Carrying amount
<b>Loans and advances to customers at amortised cost</b>						
Retail customers:						
Mortgage lending	<b>2,309,871</b>	<b>(50,082)</b>	<b>2,259,789</b>	2,154,538	(12,950)	2,141,588
Personal loans	<b>118,549,418</b>	<b>(7,165,024)</b>	<b>111,384,394</b>	128,795,993	(4,306,392)	124,489,601
Credit cards	<b>3,296,269</b>	<b>(189,268)</b>	<b>3,107,001</b>	2,249,009	(26,993)	2,222,016
Corporate customers:						
Finance leases	<b>18,542,085</b>	<b>(640,502)</b>	<b>17,901,583</b>	15,111,332	(250,943)	14,860,389
Other secured lending	<b>537,785,418</b>	<b>(12,500,948)</b>	<b>525,284,470</b>	462,748,829	(13,505,006)	449,243,823
	<b>680,483,061</b>	<b>(20,545,824)</b>	<b>659,937,237</b>	611,059,701	(18,102,284)	592,957,417

Retail customers represent loans availed to individuals, unregistered small and medium scale businesses and all other unstructured business ventures; while Corporate customers represent loans availed to corporate bodies and government agencies.

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>(b) Finance leases</b>				
Loan and advances to customers at amortised cost include the following finance lease:				
Gross investment:				
Less than one year	<b>6,600,748</b>	6,379,837	-	-
Between one and five years	<b>16,844,892</b>	14,160,372	-	-
More than five years	<b>3,151,694</b>	1,554,776	-	-
	<b>26,597,334</b>	22,094,985	-	-
Unearned finance income	<b>(8,055,249)</b>	(6,983,653)	-	-
Net investment in finance leases	<b>18,542,085</b>	15,111,332	-	-
Less impairment allowance	<b>(640,502)</b>	(250,943)	-	-
	<b>17,901,583</b>	14,860,389	-	-
<b>Net investment in finance leases</b>				
Net investment in finance leases, receivables:				
Less than one year	<b>5,432,213</b>	3,023,616	-	-
Between one and five years	<b>11,294,752</b>	11,063,356	-	-
More than five years	<b>1,815,120</b>	1,024,360	-	-
	<b>18,542,085</b>	15,111,332	-	-

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>(c) Movement in allowances for impairment</b>				
<b>(i) Specific allowances for impairment</b>				
Balance at 1 January	<b>11,488,991</b>	6,574,749	-	-
Impairment loss for the year:				
Charge for the year (see Note 9 (a))	<b>10,628,404</b>	6,993,587	-	-
Write-offs	<b>(15,592,795)</b>	(2,079,345)	-	-
	<b>6,524,600</b>	11,488,991	-	-
<b>(ii) Collective allowances for impairment</b>				
Balance at 1 January	<b>6,613,293</b>	8,820,658	-	-
Impairment loss for the year:				
Charge for the year (see Note 9 (a))	<b>24,365,162</b>	2,881,651	-	-
Write-offs (see (e) below)	<b>(16,957,231)</b>	(5,089,016)	-	-
	<b>14,021,224</b>	6,613,293	-	-
	<b>20,545,824</b>	18,102,284	-	-

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>(d) Classification of loans by security type</b>				
Secured against real estate	<b>80,635,724</b>	100,519,015	-	-
Secured by shares of quoted companies	<b>1,702,798</b>	2,099,461	-	-
Cash collateral, lien over fixed and floating assets	<b>380,513,407</b>	282,659,034	-	-
Otherwise secured	<b>64,026,625</b>	78,410,455	-	-
Unsecured	<b>153,604,507</b>	147,371,736	-	-
	<b>680,483,061</b>	611,059,701	-	-

(e) Impaired loans that are not individually significant are included in the collective impairment. Therefore when such loans are written off the cumulative impairment on them is taken from the collective impairment allowance.

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>25 Investment Securities</b>				
Held-to-maturity (see Note (a) below)	<b>78,868,832</b>	86,518,754	<b>2,701,510</b>	169,466
Available-for-sale (see Note (b) below)	<b>49,572,844</b>	48,791,393	<b>2,142,690</b>	1,844,155
	<b>128,441,676</b>	135,310,147	<b>4,844,200</b>	2,013,621
Current	<b>43,008,043</b>	46,516,610	-	-
Non-current	<b>85,433,633</b>	88,793,537	<b>4,844,200</b>	2,013,621
	<b>128,441,676</b>	135,310,147	<b>4,844,200</b>	2,013,621
<b>(a) Held-to-maturity investment securities</b>				
Federal Government of Nigeria (FGN) bonds – listed	<b>55,359,897</b>	56,088,570	-	-
State Government bonds – unlisted	<b>13,879,150</b>	15,118,111	-	-
Treasury bills	-	229,367	-	-
Corporate bonds – unlisted	<b>9,629,785</b>	15,082,706	<b>2,701,510</b>	169,466
	<b>78,868,832</b>	86,518,754	<b>2,701,510</b>	169,466
<b>(b) Available-for-sale investment securities</b>				
Federal Government of Nigeria (FGN) bonds – listed	<b>748,606</b>	1,148,445	-	-
Treasury bills – listed	<b>42,506,502</b>	38,878,936	-	-
Equity securities measured at fair value (see Note (c) below) – listed/unlisted	<b>1,227,278</b>	2,954,076	-	-
Unquoted equity securities measured at cost (see Note (d)) – unlisted	<b>4,520,691</b>	5,538,704	<b>1,572,923</b>	1,572,923
Unclaimed dividend investment fund (see Note (g))	<b>569,767</b>	271,232	<b>569,767</b>	271,232
	<b>49,572,844</b>	48,791,393	<b>2,142,690</b>	1,844,155

	GROUP		COMPANY	
	2016 ₦'000	2015 ₦'000	2016 ₦'000	2015 ₦'000
<b>(c) Equity securities measured at fair value under available-for-sale investments</b>				
Helios Towers Mauritius (HTM) Private Placement Underwriting	-	1,729,924	-	-
DAAR Communications Underwriting	<b>37,277</b>	37,277	-	-
Environmental Remediation Holding Company Plc	-	10,450	-	-
Unity Bank Plc	<b>615</b>	1,253	-	-
UTC Nigeria Plc	<b>11</b>	11	-	-
Central Securities Clearing System	<b>19,250</b>	19,215	-	-
WAMCO	-	5,495	-	-
Financial Derivative Ltd	<b>10,000</b>	10,000	-	-
Industrial and General Insurance Plc	<b>4,901</b>	5,990	-	-
Food Concepts Limited	<b>1,890</b>	2,310	-	-
Zenith Bank Plc	<b>359,617</b>	342,551	-	-
Legacy Short Maturity Fund	<b>33,366</b>	30,250	-	-
Legacy Equity Fund	<b>46,000</b>	45,000	-	-
Standard Alliance Co Plc	<b>714,350</b>	714,350	-	-
	<b>1,227,278</b>	2,954,076	-	-
<b>(d) Unquoted equity securities at cost</b>				
Credit Reference Company Limited	<b>61,111</b>	61,111	-	-
Nigeria Inter-bank Settlement System Plc	<b>102,970</b>	102,970	-	-
Africa Finance Corporation	<b>2,558,388</b>	2,558,388	-	-
Rivers State Microfinance Agency	-	1,000,000	-	-
Private Equity Funds	<b>1,572,923</b>	1,572,923	<b>1,572,923</b>	1,572,923
SME Investments (see Note (f) below)	<b>727,454</b>	1,087,967	-	-
Africa Export-Import Bank, Cairo	<b>144,805</b>	144,805	-	-
Express Discount House	<b>64,415</b>	64,415	-	-
Smartcard Nigeria Plc	<b>22,804</b>	22,804	-	-
ATSC Investment	<b>50,000</b>	50,000	-	-
Currency Sorting Co	<b>24,640</b>	24,640	-	-
IMB Energy Master Fund	<b>100,000</b>	100,000	-	-
FMDQ (OTC) Plc	<b>30,000</b>	30,000	-	-
Society for Worldwide Interbank Financial Telecommunication (SWIFT)	<b>18,595</b>	18,595	-	-
	<b>5,478,105</b>	6,838,618	<b>1,572,923</b>	1,572,923
Specific impairment for equities (see Note (e) below)	<b>(957,414)</b>	(1,299,914)	-	-
<b>Carrying amount</b>	<b>4,520,691</b>	5,538,704	<b>1,572,923</b>	1,572,923

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>(e) Specific allowances for impairment on Unquoted equity securities at cost investments</b>				
Balance at 1 January	<b>1,299,914</b>	1,299,914	-	-
Write off during the year	<b>(342,500)</b>	-	-	-
Balance at end of the year	<b>957,414</b>	1,299,914	-	-

(f) Included in SME Investments is an amount of ₦324.5 million representing the carrying amount of investment in the Abuja Leasing Company which had been fully impaired. This investment was disposed off during the year.

(g) In line with the Security and Exchange Commission (SEC) rule, CardinalStone Registrars Limited (Registrars to the Company), had transferred ₦496.95 million as at the end of the year (2015: ₦255.04 million) which represented 90% of the total unclaimed dividend under their custody to the Company. The Company earned an income of ₦56.62 million (2015: ₦16.19 million) within the year from the investment of the unclaimed dividend.

(h) The available-for-sale investments were measured at cost because the fair value could not be reliably measured.

(i) Movement in investment securities.

The movement in investment securities for the Group may be summarised as follows:

	<b>GROUP</b>				
	Equity securities measured at cost through profit or loss N'000	Debt securities at amortised cost N'000	Debt securities at fair value through other comprehensive income N'000	Equity securities at fair value through other comprehensive income N'000	Total N'000
Balance at 1 January 2016	5,809,936	86,518,754	40,027,381	2,954,076	135,310,147
Exchange differences	-	(1,474,304)	-	-	(1,474,304)
Additions	298,534	22,301,096	51,213,124	14,213	73,826,967
Disposals	(1,360,512)	(28,600,918)	(46,282,368)	(1,740,374)	(77,984,172)
Gains from changes in fair value recognised in other comprehensive income	-	-	(1,703,029)	1,606,650	(96,379)
Item reclassified subsequently to profit or loss due to disposal	-	-	-	(1,607,287)	(1,607,287)
Impairment written off against unquoted equity securities at cost	342,500	-	-	-	342,500
Interest accrued	-	15,308,815	-	-	15,308,815
Coupon interest received	-	(15,184,611)	-	-	(15,184,611)
<b>Balance at 31 December 2016</b>	<b>5,090,458</b>	<b>78,868,832</b>	<b>43,255,108</b>	<b>1,227,278</b>	<b>128,441,676</b>
Balance at 1 January 2015	7,831,564	68,079,431	69,156,739	3,219,096	148,286,830
Exchange differences	-	(179,232)	-	-	(179,232)
Additions	-	40,780,522	37,592,006	465,184	78,837,712
Disposals	(2,021,628)	(26,260,311)	(69,168,942)	-	(97,450,881)
Gains from changes in fair value recognised in other comprehensive income	-	-	2,447,578	(730,204)	1,717,374
Interest accrued	-	15,267,910	-	-	15,267,910
coupon interest received	-	(11,169,566)	-	-	(11,169,566)
<b>Balance at 31 December 2015</b>	<b>5,809,936</b>	<b>86,518,754</b>	<b>40,027,381</b>	<b>2,954,076</b>	<b>135,310,147</b>

# Notes to the Consolidated and Separate Financial Statements

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The movement in investment securities for the Company may be summarised below:

	COMPANY				
	Equity securities measured at cost through profit or loss	Debt securities at amortised cost	Debt securities at fair value through other comprehensive income	Equity securities at fair value through other comprehensive income	Total
	₦'000	₦'000	₦'000	₦'000	₦'000
Balance at 1 January 2016	1,844,155	169,466	-	-	2,013,621
Additions	298,535	2,442,000	-	-	2,740,535
Interest accrued	-	189,173	-	-	189,173
Coupon interest received	-	(99,129)	-	-	(99,129)
Balance at 31 December 2016	<b>2,142,690</b>	<b>2,701,510</b>	-	-	<b>4,844,200</b>
Balance at 1 January 2015	2,828,220	-	-	-	2,828,220
Additions	-	169,466	-	-	169,466
Disposals	(984,065)	-	-	-	(984,065)
Balance at 31 December 2015	<b>1,844,155</b>	<b>169,466</b>	-	-	<b>2,013,621</b>

	GROUP		COMPANY	
	2016 ₦'000	2015 ₦'000	2016 ₦'000	2015 ₦'000
<b>26 Assets Pledged as Collateral</b>				
The nature and carrying amounts of the non-tradable financial assets pledged as collaterals are as follows:				
Treasury bills - Available-for-sale	<b>3,827,205</b>	7,934,482	-	-
	<b>3,827,205</b>	7,934,482	-	-
Federal Government of Nigeria (FGN) Bonds:				
- Available-for-sale	<b>1,933,568</b>	-	-	-
- Held-to-maturity	<b>53,346,359</b>	43,843,107	-	-
	<b>55,279,927</b>	43,843,107	-	-
	<b>59,107,132</b>	51,777,589	-	-
Current	<b>11,734,482</b>	15,607,982	-	-
Non-current	<b>47,372,650</b>	36,169,607	-	-
	<b>59,107,132</b>	51,777,589	-	-

As at the year ended, the Group held no collateral, which it was permitted to sell or re-pledge in the absence of default by the owner of the collateral (31 December 2015: nil).

The assets pledged as collateral were given to the counter parties without transferring the ownership to them. These are held by the counter parties for the term of the transaction being collateralised. These represent pledged assets to these parties:

	Reasons for pledged securities	GROUP		COMPANY	
		2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>Counterparties</b>					
Nigeria Inter-bank Settlement Plc (NIBSS)	Cards, POS transactions settlements	<b>2,184,482</b>	1,184,482	-	-
Interswitch Nigeria Limited	Cards, POS transactions settlements	<b>250,000</b>	250,000	-	-
Federal Inland Revenue Service (FIRS)	Third parties collection transactions	<b>2,500,000</b>	1,500,000	-	-
Central Bank of Nigeria (CBN)	Third parties clearing instruments/on-lending facilities to customers	<b>17,400,000</b>	15,000,000	-	-
Bank of Industry (BOI)	On-lending facilities to customers	<b>14,980,800</b>	14,980,800	-	-
Standard Bank London	Borrowed funds repo transactions	<b>15,173,422</b>	12,013,422	-	-
Stanbic IBTC	Borrowed funds repo transactions	<b>2,000,000</b>	6,848,885	-	-
Held-to-maturity pledged bonds at amortised cost		<b>4,511,151</b>	-	-	-
Fair value of treasury bills available-for-sale to pledged treasury bills		<b>107,277</b>	-	-	-
		<b>59,107,132</b>	51,777,589	-	-

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>27 Investment in Subsidiaries</b>				
<b>(a) Investment in subsidiaries comprises:</b>				
First City Monument Bank Limited (see Note (c ) below)	-	-	<b>115,422,326</b>	115,422,326
FCMB Capital Markets Limited (see Note (d ) below)	-	-	<b>240,000</b>	240,000
CSL Stockbrokers Limited (CSLS) (see Note (e) below)	-	-	<b>3,053,777</b>	3,053,777
CSL Trustees Limited (see Note (f) below)	-	-	<b>220,000</b>	220,000
			<b>118,936,103</b>	118,936,103
Specific allowances for impairment (see Note (g) below)	-	-	<b>(795,331)</b>	(689,742)
Carrying amount	-	-	<b>118,140,772</b>	118,246,361
Current	-	-	-	-
Non-current	-	-	<b>118,140,772</b>	118,246,361
	-	-	<b>118,140,772</b>	118,246,361

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	GROUP		COMPANY	
	2016 ₦'000	2015 ₦'000	2016 ₦'000	2015 ₦'000
<b>Specific allowances for impairment</b>				
Balance at 1 January	-	-	<b>689,742</b>	-
Charge for the year (see Note 9 (d))	-	-	<b>105,589</b>	689,742
Balance at 31 December	-	-	<b>795,331</b>	689,742

## (b) Group entities

The subsidiary companies, country of incorporation, nature of business, percentage equity holding and period consolidated with the parent company is as detailed below:

Company name	Country of incorporation	Nature of business	Percentage of equity capital held (direct holdings)	Financial year end
(1) First City Monument Bank Limited (see Note (c) below)	<b>Nigeria</b>	<b>Banking</b>	<b>100%</b>	<b>31 December</b>
(2) FCMB Capital Markets Limited (see Note (d) below)	<b>Nigeria</b>	<b>Capital Market</b>	<b>100%</b>	<b>31 December</b>
(3) CSL Stockbrokers Limited (CSLS) (see Note (e) below)	<b>Nigeria</b>	<b>Stockbroking</b>	<b>100%</b>	<b>31 December</b>
(4) CSL Trustees Limited (see Note (f) below)	<b>Nigeria</b>	<b>Trusteeship</b>	<b>100%</b>	<b>31 December</b>

(c) This represents the cost of the Company's 100% equity holding in First City Monument Bank Limited. The Company was incorporated under the Companies and Allied Matters Act as a Private Limited Liability Company on 20 April 1982. It was licensed on 11 August 1983 to carry on the business of Commercial Banking and Commercial Business on 1 September 1983. The Bank was converted into a Public Limited Liability Company and its shares listed on the Nigerian Stock Exchange on 21 December 2004. The Bank was, however, delisted from the Nigerian Stock Exchange on 21 June 2013 and registered as a Limited Liability Company on 4 September 2013 following the group restructuring.

(d) This represents the cost of the Company's 100% equity holding in FCMB Capital Markets Limited. The Company was incorporated on 4 April 2002.

(e) This represents the cost of the Company's 100% equity holding in CSL Stockbrokers Limited. The Company was incorporated on 24 January 1979 and commenced operations in May 1979. The Bank acquired the total holding in the company in May 2009.

(f) This represents the cost of the Company's 100% equity holding in CSL Trustees Limited. The Company was incorporated on 24 November 2010. The company invested an additional ₦180 million in CSL Trustees Limited in September 2015 in order to recapitalise the business in line with the new SEC minimum capitalisation policy of ₦300 million for trustee businesses in Nigeria.

(g) The Directors of the company are of the opinion that there is objective indication that the Goodwill recognised on the acquisition of CSL Stockbrokers Limited has been impaired due to the down turn in the stockbroking business. The cumulative impairment as at 31 December 2016 is ₦795.3 million (2015: ₦689.74 million).

(h) The investments are carried at cost less impairment.

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>28 Investment in Associates</b>				
<b>(a) Investment in associate company:</b>				
Balance at 1 January	731,964	647,399	418,577	418,577
Previously unrecognised reserve	(36,277)	-	-	-
Share of profit transfer out of reserve	272,749	84,565	-	-
Dividends paid	(121,924)	-	-	-
Balance at 31 December	846,512	731,964	418,577	418,577
<b>(b) Summarised financial information of the Group's principal associate is as follows:</b>				
Assets	3,310,647	3,166,075	3,310,647	3,166,075
Liabilities	319,440	579,628	319,440	579,628
Net assets	2,991,208	2,586,448	2,991,208	2,586,448
Revenues	2,296,175	2,278,438	2,296,175	2,278,438
Profit	963,778	970,469	963,778	970,469

(c) This represents the Company's 28.30% (2015: 28.30%) equity interest holding in Legacy Pension Managers Limited, a pension fund manager licensed to carry on the business of fund and pension management. The company was incorporated in April 2005 and commenced operations in May 2005. The Group acquired its initial 25% equity holding in February 2008.

	GROUP					
	Leasehold improvement and buildings N'000	Motor vehicles N'000	Furniture, fittings and equipment N'000	Computer equipment N'000	Capital work in progress N'000	Total N'000
<b>29 Property and Equipment</b>						
<b>Cost</b>						
Balance at 1 January 2016	24,709,933	4,961,970	18,302,724	9,749,576	4,323,322	62,047,525
Additions during the year	1,730,717	448,463	2,306,037	87,014	(703,714)	3,868,517
Reclassifications	499,181	42,945	18,550	-	(560,676)	-
Transfer from accounts receivables	1,228,650	-	-	-	-	1,228,650
Transfer to intangible assets (see Note 30)	-	-	-	-	(113,361)	(113,361)
Transfer to other prepaid expenses	(397,136)	-	-	-	(39,942)	(437,078)
Disposal during the year	(293,589)	(607,195)	(245,651)	(1,332,816)	-	(2,479,251)
Translation difference	8,975	8,975	18,450	189	-	36,589
Balance at 31 December 2016	27,486,731	4,855,158	20,400,110	8,503,963	2,905,629	64,151,591

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## GROUP

	Leasehold improvement and buildings N'000	Motor vehicles N'000	Furniture, fittings and equipment N'000	Computer equipment N'000	Capital work in progress N'000	Total N'000
<b>Accumulated depreciation</b>						
Balance at 1 January 2016	6,146,161	3,599,510	11,911,990	8,460,560	-	30,118,221
Transfer from accounts receivables	144,551	-	-	-	-	144,551
Transfer to other prepaid expenses	(121,567)	-	-	-	-	(121,567)
Charge for the year (see Note 15)	653,320	636,695	1,992,527	613,805	-	3,896,347
Eliminated on Disposal	(20,069)	(584,036)	(255,460)	(1,336,623)	-	(2,196,188)
Translation difference	5,466	5,112	16,310	113	-	27,001
Balance at 31 December 2016	<b>6,807,862</b>	<b>3,657,281</b>	<b>13,665,367</b>	<b>7,737,855</b>	-	<b>31,868,365</b>
<b>Carrying amounts:</b>						
Balance at 31 December 2016	<b>20,678,869</b>	<b>1,197,877</b>	<b>6,734,743</b>	<b>766,108</b>	<b>2,905,629</b>	<b>32,283,226</b>
Balance at 31 December 2015	<b>18,563,772</b>	<b>1,362,460</b>	<b>6,390,734</b>	<b>1,289,016</b>	<b>2,364,756</b>	<b>29,970,738</b>

There were no capitalised borrowing costs related to the acquisition of property and equipment during the year ended (31 December 2015: nil). There were no restrictions on title of any property and equipment. There were no property and equipment pledged as security for liabilities. There were no contractual commitments for the acquisition of property and equipment.

## COMPANY

	Leasehold improvement and buildings N'000	Motor vehicles N'000	Furniture, fittings and equipment N'000	Computer equipment N'000	Capital work in progress N'000	Total N'000
<b>Cost</b>						
Balance at 1 January 2016	5,181	61,226	7,634	3,205	-	77,246
Additions during the year	-	61,500	6,496	309	-	68,305
Disposal during the year	-	(49,043)	(119)	(536)	-	(49,698)
Balance at 31 December 2016	5,181	73,683	14,011	2,978	-	95,853
<b>Accumulated depreciation</b>						
Balance at 1 January 2016	1,159	29,442	3,962	1,420	-	35,983
Charge for the year (see Note 15)	518	20,543	1,628	710	-	23,399
Eliminated on disposal	-	(22,643)	(119)	(235)	-	(22,997)
Balance at 31 December 2016	1,677	27,342	5,471	1,895	-	36,385
<b>Carrying amounts:</b>						
Balance at 31 December 2016	<b>3,504</b>	<b>46,341</b>	<b>8,540</b>	<b>1,083</b>	-	<b>59,468</b>
Balance at 31 December 2015	<b>4,022</b>	<b>31,784</b>	<b>3,672</b>	<b>1,785</b>	-	<b>41,263</b>

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
Current	-	-	-	-
Non-current	<b>32,283,226</b>	29,970,738	<b>59,468</b>	41,263
	<b>32,283,226</b>	29,970,738	<b>59,468</b>	41,263

There were no capitalised borrowing costs related to the acquisition of property and equipment during the year ended (31 December 2015: nil). There were no restrictions on title of any property and equipment. There were no property and equipment pledged as security for liabilities. There were no contractual commitments for the acquisition of property and equipment.

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>30 Intangible Assets</b>				
<b>(a) Software</b>				
<b>Cost</b>				
Beginning of the year	<b>5,491,892</b>	3,645,396	<b>3,851</b>	3,851
Additions during the year	<b>302,185</b>	542,269	-	-
Work-in-progress additions during the year	<b>927,242</b>	1,297,032	-	-
Transfer from property and equipment (see Note 29)	<b>113,361</b>	-	-	-
Translation difference for the year	<b>105,403</b>	7,195	-	-
End of the year	<b>6,940,083</b>	5,491,892	<b>3,851</b>	3,851
<b>Amortisation</b>				
Beginning of the year	<b>2,828,681</b>	2,292,156	<b>2,006</b>	1,043
Charge for the year (see Note 15)	<b>577,724</b>	530,897	<b>963</b>	963
Translation difference for the year	<b>60,887</b>	5,628	-	-
End of the year	<b>3,467,292</b>	2,828,681	<b>2,969</b>	2,006
<b>Carrying amount</b>	<b>3,472,791</b>	2,663,211	<b>882</b>	1,845
<b>(b) Goodwill</b>				
Beginning of the year	<b>6,305,328</b>	6,995,070	-	-
Impairment charge (see Note 9 (d))	<b>(105,589)</b>	(689,742)	-	-
At end of the year	<b>6,199,739</b>	6,305,328	-	-
	<b>9,672,530</b>	8,968,539	<b>882</b>	1,845

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

(c) Goodwill is reviewed annually or more frequently for impairment when there are objective indicators that impairment may have occurred by comparing the carrying value to its recoverable amount. The recoverable amount has been calculated based on the value in use of the Cash Generating Units (CGUs), determined by discounting the future cashflows expected to be generated from the continuing use of the CGUs' assets and their ultimate disposal. An impairment charge of ₦105.59 million was taken in 2016 (2015: ₦689.74 million) because the recoverable amount of these CGUs was determined to be lower.

(d) There were no capitalised borrowing costs related to the acquisition of any internal development of software during the year (31 December 2015: nil)

## 31 Deferred Tax Assets and Liabilities

### (a) Recognised deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

	GROUP					
	31 December 2016			31 December 2015		
	Assets ₦'000	Liabilities ₦'000	Net ₦'000	Assets ₦'000	Liabilities ₦'000	Net ₦'000
Property and equipment	1,153,659	(62,017)	1,091,642	1,147,797	(56,155)	1,091,642
Defined benefits	(33,936)	23,698	(10,238)	157,779	-	157,779
Collective allowances for loan losses	2,330,958	(27,583)	2,303,375	2,339,356	(12,283)	2,327,073
Unrelieved tax loss carried forward	4,521,309	-	4,521,309	4,521,309	-	4,521,309
Net tax assets/(liabilities)	7,971,990	(65,902)	7,906,088	8,166,241	(68,438)	8,097,803
<b>Deferred tax assets</b>						
Current			-	-		
Non-current			7,971,990	8,166,241		
			7,971,990	8,166,241		
<b>Deferred tax liabilities</b>						
Current			-	-		
Non-current			65,902	68,438		
			65,902	68,438		

(b) Movements in temporary differences during the year ended 31 December 2016:

**GROUP 2016**

	Balance at 1 January	Recognised in profit or loss	Recognised in other comprehensive income	Balance at 31 December
Property and equipment	1,091,642	-	-	1,091,642
Defined benefits	157,779	(191,715)	-	(33,936)
Allowances for loan losses	2,327,073	-	-	2,327,073
Unrelieved loss carried forward	4,521,309	-	-	4,521,309
	<b>8,097,803</b>	<b>(191,715)</b>	-	<b>7,906,088</b>

Movements in temporary differences during the year ended 31 December 2015:

**GROUP 2015**

	Balance at 1 January	Recognised in profit or loss	Recognised in other comprehensive income	Balance at 31 December
Property and equipment	1,082,062	9,580	-	1,091,642
Defined benefits	157,779	-	-	157,779
Allowances for loan losses	2,327,073	-	-	2,327,073
Unrelieved loss carried forward	4,521,309	-	-	4,521,309
	8,088,223	9,580	-	8,097,803

	<b>GROUP</b>		<b>COMPANY</b>	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>(c) Unrecognised deferred tax assets</b>				
Deferred tax assets have not been recognised in respect of the following items:				
Unrelieved losses	6,470,327	4,812,271	437,545	623,607
Provision for terminated gratuity not yet paid	-	(221,402)	-	-
Allowance for loan losses and other losses	1,686,852	(544,943)	-	-
Property and equipment (utilised capital allowance)	3,236,344	1,911,818	16,236	43,621
	<b>11,393,524</b>	5,957,744	<b>453,782</b>	667,228

Non-recognition of deferred tax assets for the period (2015: Nil) is based on management's profit forecasts (which are based on the available evidence, including historical levels of profitability), which indicates that it is probable that the Group's entities will not have future taxable profits against which these assets can be used.

Deferred tax assets have not been recognised in respect of these items because it is not presently probable that future taxable profit will be available against which the Group can use the benefits.

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>32 Other Assets</b>				
<b>(a) Other financial assets</b>				
Accounts receivable	<b>26,799,187</b>	34,198,432	<b>2,080,271</b>	1,420,000
<b>(b) Other non-financial assets:</b>				
Prepayments	<b>4,808,149</b>	4,469,162	<b>4,261</b>	5,398
Consumables	<b>500,632</b>	578,609	-	-
	<b>32,107,968</b>	39,246,203	<b>2,084,532</b>	1,425,398
Less specific allowances for impairment (see Note (c))	<b>(15,328,849)</b>	(17,542,788)	-	-
	<b>16,779,119</b>	21,703,415	<b>2,084,532</b>	1,425,398
Current	<b>1,635,951</b>	6,821,257	<b>2,084,532</b>	1,425,398
Non-current	<b>15,143,168</b>	14,882,158	-	-
	<b>16,779,119</b>	21,703,415	<b>2,084,532</b>	1,425,398
<b>(c) Movement in impairment on other assets</b>				
At start of the year	<b>17,542,788</b>	11,368,523	-	-
Increase in impairment (see Note 9 (b) below)	<b>3,607,348</b>	6,244,359	-	-
Amounts written off	<b>(5,821,287)</b>	(70,094)	-	-
At year end	<b>15,328,849</b>	17,542,788	-	-

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>33 Deposits from Banks</b>				
Other deposits from banks	<b>24,798,296</b>	5,461,038	-	-
	<b>24,798,296</b>	5,461,038	-	-
Current	<b>24,798,296</b>	5,461,038	-	-
Non-current	-	-	-	-
	<b>24,798,296</b>	5,461,038	-	-
Other deposits from banks comprise:				
FBN UK Limited (see Note (a) below)	-	5,083,993	-	-
Citibank Nigeria Limited, Nigeria (see Note (b) below)	<b>16,007,010</b>	-	-	-
First Bank of Nigeria Plc, Nigeria (see Note (c) below)	<b>3,751,849</b>	-	-	-
Access Bank Plc, Nigeria (see Note (d) below)	<b>5,004,110</b>	-	-	-
Other foreign banks	<b>35,327</b>	377,045	-	-
	<b>24,798,296</b>	5,461,038	-	-

- (a) The amount of Nil (December 2015: ₦5,083,993,000 (USD 25,509,247) represents an interbank takings from FBN UK Limited repayable after a tenor of 170 days with an interest rate of 6 months LIBOR + 1.75%.
- (b) The amount of ₦16.01 billion (December 2015: Nil) represents an overnight interbank takings from Citibank Nigeria Limited.
- (c) The amount of ₦3.75 billion (December 2015: Nil) represents an overnight interbank takings from First Bank of Nigeria Plc.
- (d) The amount of ₦5.00 billion (December 2015: Nil) represents an overnight interbank takings from Access Bank Plc, Nigeria.
- (e) Deposits from banks only include financial instruments classified as liabilities at amortised cost.

	GROUP		COMPANY	
	2016 ₦'000	2015 ₦'000	2016 ₦'000	2015 ₦'000
<b>34 Deposits from Customers</b>				
<b>Retail customers:</b>				
Term deposits	<b>139,179,705</b>	142,859,562	-	-
Current deposits	<b>192,184,595</b>	213,835,277	-	-
Savings	<b>139,771,169</b>	112,728,490	-	-
	<b>471,135,469</b>	469,423,329	-	-
<b>Corporate customers:</b>				
Term deposits	<b>67,852,527</b>	109,786,822	-	-
Current deposits	<b>118,621,811</b>	121,006,555	-	-
	<b>186,474,338</b>	230,793,377	-	-
	<b>657,609,807</b>	700,216,706	-	-
Current	<b>657,545,969</b>	693,858,527	-	-
Non-current	<b>63,838</b>	6,358,179	-	-
	<b>657,609,807</b>	700,216,706	-	-

Corporate customers represents deposits from corporate bodies and government agencies, while retail customers represents deposits from individuals and unregistered small and medium-sized business ventures.

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for the year ended 31 December 2016 continued

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>35 Borrowings</b>				
(a) Borrowing comprise:				
Standard Bank, London (see Note (b)(i) below)	<b>15,403,666</b>	9,981,231	-	-
International Finance Corporation (IFC) (see Note (b) (ii) below)	<b>1,532,175</b>	1,668,644	-	-
International Finance Corporation (IFC) (see Note (b) (iii) below)	<b>3,830,440</b>	4,171,610	-	-
International Finance Corporation (IFC) (see Note (b) (iv) below)	<b>11,489,176</b>	10,009,976	-	-
International Finance Corporation (IFC) (see Note (b) (v) below)	<b>8,616,882</b>	7,507,482	-	-
International Finance Corporation (IFC) (see Note (b) (vi) below)	<b>4,825,856</b>	6,306,771	-	-
Netherlands Development Finance Company (FMO) (see Note (b) (vii) below)	<b>5,943,078</b>	4,993,001	-	-
Netherlands Development Finance Company (FMO) (see Note (b) (viii) below)	<b>5,943,078</b>	4,993,001	-	-
Netherlands Development Finance Company (FMO) (see Note (b) (ix) below)	<b>1,527,534</b>	1,996,302	-	-
European Investment Bank (EIB) (see Note (b) (x) below)	<b>10,077,908</b>	6,585,303	-	-
Standard Bank, S.A (see Note (b) (xi) below)	-	5,016,923	-	-
Standard Bank, London (see Note (b) (xii) below)	<b>1,645,727</b>	1,284,167	-	-
Citibank, Nigeria (see Note (b) (xiii) below)	-	4,989,806	-	-
Citibank, N.A (OPIC) (see Note (b) (xiv) below)	<b>16,839,062</b>	14,947,402	-	-
Commerzbank Led Syndicated Facility (see Note (b) (xv) below)	-	15,424,233	-	-
African Export-Import Bank (Afreim) (see Note (b) (xvi) below)	<b>30,553,398</b>	-	-	-
Engr. Tajudeen Amoo (see Note (b) (xvii) below)	<b>1,257,692</b>	1,833,302	-	-
Financial Derivatives Company Limited (see Note (b) (xviii) below)	<b>114,943</b>	268,980	-	-
First City Asset Management (FCAM) (see Note (b) (xix) below)	<b>11,472,265</b>	8,236,220	-	-
Lafeef Akande (see Note (b) (xx) below)	<b>34,200</b>	-	-	-
Mrs. Moyosore (see Note (b) (xxi) below)	<b>40,034</b>	-	-	-
Temitope Popoola (see Note (b) (xxii) below)	-	29,000	-	-
Rosewood Property (see Note (b) (xxiii) below)	<b>162,236</b>	-	-	-
Michael Ojo (see Note (b) (xxiv) below)	<b>785,018</b>	-	-	-
Living Faith (see Note (b) (xxv) below)	-	3,456,840	-	-
	<b>132,094,368</b>	113,700,194	-	-
Current	<b>57,871,204</b>	39,477,030	-	-
Non-current	<b>74,223,164</b>	74,223,164	-	-
	<b>132,094,368</b>	113,700,194	-	-

- (b) (i) The amount of ₦15,403,666,000 (31 December 2015: ₦9,981,231,402) represents a secured renewed facility of USD50,000,000.00, granted by Standard Bank, London repayable after a tenor of five years, maturing 30 June 2018 with an interest rate of three months' LIBOR + 3.0% payable quarterly. The facility is secured by Federal Government of Nigeria bonds.
- ii) The amount of ₦1,532,175,182 (31 December 2015: ₦1,668,643,768) represents an unsecured convertible facility of USD20,000,000.00, granted by International Finance Corporation (IFC) repayable after a tenor of seven years, maturing 29 November 2017 with an interest rate of six months' LIBOR plus spread of 400-450 basis points payable semi-annually.
- iii) The amount of ₦3,830,439,793 (31 December 2015: ₦4,171,610,364) represents the unsecured facility of USD 50,000,000.00, granted by International Finance Corporation (IFC) repayable after a tenor of seven years maturing 29 November 2017 with an interest rate of six months' LIBOR plus spread of 400-450 basis points payable semi-annually.
- iv) The amount of ₦11,489,175,796 (December 2015: ₦10,009,976,291) represents an unsecured facility of USD50,000,000.00, granted by International Finance Corporation (IFC) repayable after a tenor of five years maturing 9 October 2019 with an interest rate of three months' LIBOR + 3.65%.
- v) The amount of ₦8,616,881,848 (31 December 2015: ₦7,507,482,219) represents an unsecured facility of USD37,500,000, granted by International Finance Corporation (IFC) repayable after a tenor of five years maturing 9 October 2019 with an interest rate of six months' LIBOR + 4.75%.
- vi) The amount of ₦4,825,855,785 (31 December 2015 :₦6,306,770,699) represents an unsecured facility of USD31,500,000, granted by International Finance Corporation (IFC) repayable after a tenor of three years maturing 19 February 2017 with an interest rate of six months' LIBOR + 4.0%.
- vii) The amount of ₦5,943,078,366 (31 December 2015: ₦4,993,000,935) represents an unsecured facility of USD25,000,000 (MLN A1), granted by Netherlands Development Finance Company (FMO) repayable after a tenor of six years maturing 30 June 2020 with an interest rate of six months' LIBOR + 4.5%.
- viii) The amount of ₦5,943,078,366 (31 December 2015: ₦4,993,000,935) represents an unsecured facility of USD25,000,000 (MLN A2), granted by Netherlands Development Finance Company (FMO) repayable after a tenor of six years maturing 30 June 2020 with an interest rate of six months' LIBOR + 4.5%.
- ix) The amount of ₦1,527,533,568 (December 2015: ₦1,996,301,659) represents an unsecured facility of USD10,000,000, granted by Netherlands Development Finance Company (FMO) repayable after a tenor of three years maturing 30 June 2017 with an interest rate of six months' LIBOR + 3.5%.
- x) The amount of ₦10,077,908,423 (31 December 2015: ₦6,585,303,441) represents an unsecured facility of USD32,877,500, granted by European Investment Bank (EIB) repayable after a tenor of eight years maturing 22 September 2022 with an interest rate of LIBOR plus 4%.
- xi) This represents an unsecured facility of USD 25,000,000 granted by Standard Bank S.A. that has been repaid as at 31 December 2016 (31 December 2015: ₦5,016,923,114). This was repayable

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- after a tenor of one year matured 15 August 2016 with an interest rate of three months' LIBOR + 5.1% payable quarterly.
- xii) The amount of ₦1,645,727,280 (31 December 2015: ₦1,284,166,852) represents an unsecured facility of USD 6,353,472 granted by Standard Bank, London repayable after a tenor of one year maturing 20 June 2017 with an interest rate of 2.6%.
- xiii) This represent an unsecured facility of USD25,000,000 that has been repaid as at 31 December 2016 (31 December 2015: ₦4,989,806,119) granted by Citi Bank, repayable after a tenor of one year matured 26 September 2016 with an interest rate of three months' LIBOR + 3.10% payable quarterly.
- xiv) The amount of ₦16,839,061,760 (31 December 2015: ₦14,947,402,152) represents a facility of USD75,000,000 granted by Citibank OPIC, repayable after a tenor of four years maturing 15 August 2019 based on weekly certificate interest rate (CIR) payable quarterly.
- xv) This represent an unsecured facility of USD77,000,000, that has been repaid as at 31 December 2016 (31 December 2015: ₦15,424,233,304) granted by Commerz Bank, repayable after a tenor of one year maturing 11 November 2016 with an interest rate of six months' LIBOR + 4.25%.
- xvi) The amount of ₦30,553,398,269 (31 December 2015: Nil) represents a facility of USD100,000,000 granted by African Export Import (AFRIEXIM) Bank, repayable after a tenor of five years maturing 14 September 2021 with a nominal interest rate of 7.06% payable quarterly.
- xvii) The amount of ₦1,257,692,000 (31 December 2015: ₦1,833,302,000) represents the outstanding balance of the unsecured facilities granted by Engr. Tajudeen Amoo at average nominal interest of 16.67% maturing in 2017.
- xviii) The amount of ₦114,943,000 (December 2015: ₦268,980,000) represents the outstanding balance of the unsecured facilities granted by Financial Derivatives Company Limited at average nominal interest of 16.67% maturing in 2017.
- xix) The amount of ₦11,472,265,000 (31 December 2015: ₦8,236,220,000) represents unsecured facilities granted by Credit Linked Investment Plan (CLIP), an investment plan managed by First City Asset Management Limited (FCAM), repayable after a tenor of one year maturing 2017 at rates ranging from 8% to 20%.
- xx) The amount of ₦34,200,000 (31 December 2015: Nil) represents an unsecured facility granted by Lateef Akande maturing in 2017.
- xxi) The amount of ₦40,034,000 (31 December 2015: Nil) represents an unsecured facility granted by Mrs Moyosore maturing 2017.
- xxii) This represents a facility that has been repaid as at 31 December 2016, Nil (31 December 2015: ₦29,000,000) granted by Temitope Popoola, repayable after a tenor of one year matured 26 August 2016 with an interest rate of 16.67%.
- (xxiii) The amount of ₦162,236,000 (31 December 2015: Nil) represents an unsecured facility granted by Rosewood Property maturing in 2017.
- (xxiv) The amount of ₦785,018,000 (31 December 2015: Nil) represents an unsecured facility granted by Micheal Ojo, maturing in 2017.
- xxv) This represents a facility that has been repaid as at 31 December 2016, Nil (31 December 2015: ₦3,456,840,000) granted by Living Faith at average nominal interest of 15.67% matured in 2016.

The Banking subsidiary has not had any defaults of principal, interest or other breaches with respect to their liabilities during the year.

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>(c) Movement in borrowings account during the year was as follows:</b>				
Balance, beginning of the year	<b>113,700,194</b>	99,540,346	-	-
Additions during the year	<b>33,996,484</b>	28,781,222	-	-
Repayments during the year	<b>(68,348,938)</b>	(14,742,847)	-	-
Translation difference	<b>52,746,628</b>	121,473	-	-
	<b>132,094,368</b>	113,700,194	-	-

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>36 On-Lending Facilities (see Note (a) Below)</b>				
Bank of industry (BOI)	<b>30,683,610</b>	21,452,038	-	-
Commercial Agriculture Credit Scheme (CACCS)	<b>8,998,286</b>	10,529,310	-	-
Micro, Small and Medium Enterprises Development Fund (MSMEDF)	<b>2,517,484</b>	1,864,768	-	-
	<b>42,199,380</b>	33,846,116	-	-
Current	<b>7,164,017</b>	3,062,378	-	-
Non-current	<b>35,035,363</b>	30,783,738	-	-
	<b>42,199,380</b>	33,846,116	-	-

(a) On-lending facilities represents government intervention funds granted by Nigeria government financial institutions, Bank of Industry (BOI) and Central Bank of Nigeria under manufacturing, agriculture, power, small and medium-scale companies sectors and Commercial Agriculture Credit Scheme (CACCS) respectively for on-lending to the banking subsidiary's qualified customers. These facilities are given to the banking subsidiary at low interest rates, between 0% and 10%, for on-lending at a low rate specified under the schemes. However, the banking subsidiary bears the credit risk for these facilities.

The on-lending facilities granted at below the market rate were measured at fair value on initial recognition and subsequently at amortised cost. The fair value gain on initial recognition was recognised in the statement of profit or loss.

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>(b) Movement in on-lending facilities during the year was as follows:</b>				
Balance, beginning of the year	<b>33,846,116</b>	14,913,521	-	-
Additions during the year	<b>9,432,449</b>	19,969,442	-	-
Repayments during the year	<b>(1,079,185)</b>	(1,036,847)	-	-
Balance, end of the year	<b>42,199,380</b>	33,846,116	-	-

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>37 Debt Securities Issued</b>				
<b>Debt securities at amortised cost:</b>				
Bond issued (see Note (a) below)	<b>54,481,989</b>	49,309,394	-	-
	<b>54,481,989</b>	49,309,394	-	-
Current	<b>966,566</b>	-	-	-
Non-current	<b>53,515,423</b>	49,309,394	-	-
	<b>54,481,989</b>	49,309,394	-	-

(a) The amount of ₦54.48 billion (31 December 2015: ₦49.31 billion) represents the amortised cost of additional ₦5.10 billion, ₦23.19 billion and ₦26 billion, seven years, 17.25%, five year, 15% and seven year, 14.25% unsecured corporate bonds issued at par in December 2016, November 2015 and November 2014 respectively. The Principal amount is repayable in December 2023, November 2020, November 2021 respectively, while the coupon is paid semi-annually. The amount represents the first, second and third tranches of a ₦100 billion debt issuance programme. The Group has not had any defaults of principal or interest or other breaches with respect to its debt securities during the year ended 31 December 2016.

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>(b) Movement in debt securities issued during the year was as follows:</b>				
Balance, beginning of the year	<b>49,309,394</b>	26,000,000	-	-
Accrued coupon interest for the year	<b>963,855</b>	174,186	-	-
Additions during the year	<b>5,072,202</b>	23,135,208	-	-
Coupon interest paid during the year	<b>(863,462)</b>	-	-	-
Balance, end of the year	<b>54,481,989</b>	49,309,394	-	-

## 38 Retirement Benefit Obligations

### Defined contribution scheme

The Group and its employees make a joint contribution, 18% of basic salary, housing and transport allowance to each employee's retirement savings account maintained with their nominated pension fund administrators. During the period, the Group has complied with the new Pension Reform Act 2014 and up-to-date payment of the new reviewed employer contribution of 10% remitted while employees' contribution remains at 8%.

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>Total contributions to the scheme for the year were as follows:</b>				
Balance at start of year	<b>50,544</b>	115,056	-	-
Charged to profit or loss (see Note 14)	<b>591,777</b>	683,196	<b>5,786</b>	8,640
Employee contribution	<b>601,283</b>	958,440	<b>4,629</b>	6,912
Total amounts remitted	<b>(1,226,001)</b>	(1,706,148)	<b>(10,415)</b>	(15,552)
At end of year	<b>17,603</b>	50,544	-	-
Current	<b>17,603</b>	50,544	-	-
Non-current	-	-	-	-
	<b>17,603</b>	50,544	-	-

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>39 Other Liabilities</b>				
<b>(a) Other financial liabilities:</b>				
Customers' deposit for letters of credit	22,623,659	12,868,864	-	-
Bank cheques/drafts	3,544,274	3,464,642	-	-
Proceeds from public offers	73,268	73,268	-	-
Accounts payable – negotiated letters of credit	14,100,305	26,500,628	-	-
Accounts payable – others	28,217,649	42,113,943	145,852	104,304
Accounts payable – unclaimed dividend (see Note 25 (g))	496,955	255,039	496,955	255,039
	<b>69,056,110</b>	<b>85,276,384</b>	<b>642,807</b>	<b>359,343</b>
<b>(b) Other non-financial liabilities:</b>				
Deferred income (see Note (d) below)	248,254	147,354	-	-
Accrued expenses	1,104,669	1,372,513	161,950	216,377
Provision (see Note (c) below)	2,343,010	2,878,983	416,864	427,317
	<b>3,695,933</b>	<b>4,398,850</b>	<b>578,814</b>	<b>643,694</b>
	<b>72,752,043</b>	<b>89,675,234</b>	<b>1,221,621</b>	<b>1,003,037</b>
Current	69,056,110	85,203,116	1,221,621	1,003,037
Non-current	3,695,933	4,472,118	-	-
	<b>72,752,043</b>	<b>89,675,234</b>	<b>1,221,621</b>	<b>1,003,037</b>

## GROUP

	Claims N'000	Staff Benefits N'000	Other N'000	Total N'000
<b>(c) Movement in provision – Group</b>				
Balance as at start of year	2,739,122	96,728	43,133	2,878,983
Additional provisions made during the year	445,440	1,094,570	1,675,621	3,215,631
Provisions utilised during the year	(2,168,317)	(95,026)	(1,488,261)	(3,751,604)
Balance as at end of year	1,016,245	1,096,272	230,493	2,343,010

## COMPANY

	Claims N'000	Staff Benefits N'000	Other N'000	Total N'000
<b>(c) Movement in provision – Company</b>				
Balance as at start of year	312,886	71,298	43,133	427,317
Additional provisions made during the year	-	84,319	163,667	247,986
Provisions utilised during the year	(16,243)	(100,887)	(141,309)	(258,439)
Balance as at end of year	296,643	54,730	65,491	416,864

**Claims:** This represents provision reserved for pending probable legal cases that may crystallise.

**Staff Benefits:** The Group makes provision for staff medical expenses, subscriptions and Stock grant (Cash-settled).

**Other:** Includes provision for Annual General Meeting (AGM) and Industrial Training Fund (ITF).

(d) Included in deferred income are amounts for financial guarantee contracts which represents the amount initially recognised less cumulative amortisation.

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>40 Share Capital</b>				
<b>(a) Authorised</b>				
30 billion ordinary shares of 50 kobo each (2015: 30 billion)	<b>15,000,000</b>	15,000,000	<b>15,000,000</b>	15,000,000
<b>(b) Issued and fully paid</b>				
19.8 billion ordinary shares of 50 kobo each (2015: 19.8 billion)	<b>9,901,355</b>	9,901,355	<b>9,901,355</b>	9,901,355

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## 41 Share Premium and Reserves

The nature and purpose of the reserves in equity are as follows:

### (a) Share Premium:

This is the excess paid by shareholders over the nominal value for their shares. Premiums from the issue of shares are reported in share premium.

### (b) Statutory Reserve:

Nigerian banking regulations require the Banking subsidiary to make an annual appropriation to a statutory reserve. As stipulated by S.16(1) of the Banks and Other Financial Institution Act of 1991 (amended), an appropriation of 30% of profit after tax is made if the statutory reserve is less than paid-up share capital and 15% of profit after tax if the statutory reserve is greater than the paid up share capital. However, the Banking subsidiary transferred 15% of its profit after tax to statutory reserves as at year end (31 December 2015: 15%).

### (c) SSI Reserve:

The SSI reserve is maintained to comply with the Central Bank of Nigeria (CBN) requirement that all licensed banks set aside a portion of the profit after tax in a fund to be used to finance equity investment in qualifying small and medium scale enterprises. Under the terms of the guideline (amended by CBN letter dated 11 July 2006), the contributions will be 10% of profit after tax and shall continue after the first 5 years but banks' contributions shall thereafter reduce to 5% of profit after tax. However, this is no longer mandatory. The small and medium scale industries equity investment scheme reserves are non-distributable.

### (d) Available-for-Sale Reserve (Fair Value Reserve):

The fair value reserve includes the net cumulative change in the fair value of available-for-sale investments until the investment is derecognised or impaired.

### (e) Regulatory Risk Reserve:

The regulatory risk reserves warehouses the difference between the impairment of loans and advances under the Nigeria GAAP and Central Bank of Nigeria prudential guidelines and the loss incurred model used in calculating the impairment balance under IFRS.

### (f) Retained Earnings:

Retained earnings comprise the undistributed profits from previous years, which have not been reclassified to the other reserves noted above.

### (g) Foreign Currency Translation Reserve (FCTR):

Records exchange movements on the Group's net investment in foreign subsidiaries.

## 42 Contingencies, Claims and Litigation

### (a) Legal Proceedings

The Group in its ordinary course of business is presently involved in 343 cases as a defendant (31 December 2015: 293) and 42 cases as a plaintiff (31 December 2015: 36). The total amount claimed in the 343 cases against the Banking subsidiary is estimated at ₦51.87 billion (31 December 2015: ₦72.39 billion) while the total amount claimed in the 42 cases instituted by the Banking subsidiary is ₦7.70 billion (31 December 2015: ₦27.48 billion). The Directors of the Group are of the opinion that none of the aforementioned cases is likely to have material adverse effect on the Group and are not aware of any other pending and or threatened claims or litigation which may be material to the financial statements.

### (b) Contingent Liabilities and Commitments

Like with other banks, the Group's banking subsidiary conducts business involving acceptances and issuance of performance bonds and indemnities. The majority of these facilities are offset by corresponding obligations of third parties. Contingent liabilities and commitments comprise acceptances, guarantees and letters of credit.

### Nature of Instruments

An acceptance is an undertaking by a bank to pay a bill of exchange drawn on a customer. The Group expects most acceptances to be presented, but reimbursement by the customer is normally immediate. Guarantees and letters of credit are given as security to support the performance of a customer to third parties. As the Group will only be required to meet these obligations in the event of the customer's default, the cash requirements of these instruments are expected to be considerably below their nominal amounts. Other contingent liabilities include transaction related to customs and performances bonds and are, generally,

short-term commitments to third parties which are not directly dependent on the customer's creditworthiness. Commitments to lend are agreements to lend to a customer in the future, subject to certain conditions. Such commitments are either made for a fixed year, or have no specific maturity dates but are cancellable by the lender subject to notice requirements. Documentary credits commit the Group to make payments to third parties, on production of documents, which are usually reimbursed immediately by customers. The following tables summarise the nominal principal amount of contingent liabilities and commitments with contingent risk.

### Acceptances, bonds, guarantees and other obligations for the account of customers:

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
Performance bonds and guarantees	<b>94,047,228</b>	82,687,009	-	-
Clean line letters of credit	<b>65,336,278</b>	58,344,519	-	-
	<b>159,383,506</b>	141,031,528	-	-
Current	<b>80,200,040</b>	73,208,281	-	-
Non-current	<b>79,183,466</b>	67,823,247	-	-
	<b>159,383,506</b>	141,031,528	-	-

Clean line letters of credit, which represent irrevocable assurances that the Banking subsidiary will make payments in the event that a customer cannot meet its obligations, carry the same credit risk as loans.

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

43 Group Subsidiaries and Related Party Transactions

(a) Parent and Ultimate Controlling Party

FCMB Group Plc is the ultimate parent company and its subsidiaries are as listed in note 43 (b) below.

(b) Subsidiaries

The Group's effective interests and investments in subsidiaries as at 31 December 2016 are shown below.

Entity	Form of holding	Effective holding	Nominal share capital held ₦'000	Country of incorporation	Nature of business
(1) First City Monument Bank Limited	Direct	100%	115,422,326	Nigeria	Banking
(2) FCMB Capital Markets Limited	Direct	100%	240,000	Nigeria	Capital market
(3) CSL Stockbrokers Limited (CSLS)	Direct	100%	3,053,777	Nigeria	Stockbroking
(4) CSL Trustees Limited (CSLT)	Direct	100%	220,000	Nigeria	Trusteeship
(5) Credit Direct Limited (CDL)	Indirect	100%	366,210	Nigeria	Micro-lending
(6) FCMB (UK) Limited (FCMB UK)	Indirect	100%	7,791,147	United Kingdom	Banking
(7) First City Asset Management Limited (FCAM)	Indirect	100%	50,000	Nigeria	Asset management
(8) FCMB Financing SPV Plc	Indirect	100%	250	Nigeria	Capital raising

(c) Significant Restrictions

The Group does not have significant restrictions on its ability to access or use its assets and settle its liabilities other than those resulting from the supervisory frameworks within which banking subsidiaries operate. The carrying amounts of Group subsidiaries' assets and liabilities are ₦1,171.31 billion and ₦1,003.35 billion respectively (31 December 2015: ₦1,167.03 billion and ₦1,015.15 billion respectively).

The Group does not have any subsidiary that has material non-controlling interest.

## (d) Condensed Financial Information

(i) The condensed financial data of the consolidated entities as at 31 December 2016 were as follows:

	FCMB Group Plc	FCMB Limited Group	FCMB CM Limited	CSL Stockbrokers Limited Group	CSL Trustees Limited	Total	Consolidation Journal Entries	Group
<b>Results of operations</b>								
Operating income	4,654,069	112,580,970	603,400	1,212,462	291,287	119,342,188	(2,067,794)	117,274,394
Operating expenses	(798,870)	(63,426,387)	(578,683)	(865,827)	(103,909)	(65,773,675)	-	(65,773,675)
Provision expense	(105,589)	(35,310,997)	19,462	(124,947)	-	(35,522,071)	-	(35,522,071)
Share of post tax result of associate	-	-	-	-	-	-	272,749	272,749
<b>Profit before tax</b>	3,749,611	13,843,587	44,179	221,688	187,378	18,046,442	(1,795,045)	16,251,397
Tax	(19,351)	(1,767,776)	(7,021)	(64,105)	(54,262)	(1,912,515)	-	(1,912,515)
<b>Profit after tax</b>	3,730,260	12,075,811	37,158	157,583	133,116	16,133,927	(1,795,045)	14,338,882
Other comprehensive income	-	4,102,299	-	20,797	-	4,123,096	-	4,123,096
<b>Total comprehensive income for the year</b>	3,730,260	16,178,110	37,158	178,380	133,116	20,257,023	(1,795,045)	18,461,978

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

	FCMB Group Plc	FCMB Limited Group	FCMB CM Limited	CSL Stockbrokers Limited Group	CSL Trustees Limited	Total	Consolidation Journal Entries	Group
<b>Financial position</b>								
<b>Assets</b>								
Cash and cash equivalents	5,817,754	106,424,322	454,134	609,555	1,841,853	115,147,618	(7,042,986)	108,104,632
Restricted reserve deposits	-	139,460,914	-	-	-	139,460,914	-	139,460,914
Trading assets	-	8,411,629	-	742,569	-	9,154,198	-	9,154,198
Derivative assets	-	1,018,912	-	-	-	1,018,912	-	1,018,912
Loans and advances to customers	-	659,700,223	148,974	71,163	16,877	659,937,237	-	659,937,237
Assets pledged as collateral	-	59,107,132	-	-	-	59,107,132	-	59,107,132
Investment securities	4,844,200	123,257,882	840,523	1,014,910	926,163	130,883,678	(2,442,002)	128,441,676
Investment in subsidiaries	118,140,772	-	-	-	-	118,140,772	(118,140,772)	-
Investment in associates	418,577	-	-	-	-	418,577	427,935	846,512
Property and equipment	59,468	32,147,706	37,431	32,466	6,155	32,283,226	-	32,283,226
Intangible assets	882	9,425,903	-	39,869	-	9,466,654	205,876	9,672,530
Deferred tax assets	-	7,949,134	22,856	-	-	7,971,990	-	7,971,990
Other assets	2,084,532	16,531,447	16,889	228,760	68,431	18,930,059	(2,150,940)	16,779,119
	131,366,185	1,163,435,204	1,520,807	2,739,292	2,859,479	1,301,920,967	(129,142,889)	1,172,778,078

	FCMB Group Plc	FCMB Limited Group	FCMB CM Limited	Stockbrokers Limited Group	CSL Trustees Limited	Total	Consolidation Journal Entries	Group
<b>Financed by:</b>								
Trading liabilities	-	6,255,933	-	-	-	6,255,933	-	6,255,933
Derivative liabilities	-	770,201	-	-	-	770,201	-	770,201
Deposits from banks	-	24,798,296	-	-	-	24,798,296	-	24,798,296
Deposits from customers	-	664,652,793	-	-	-	664,652,793	(7,042,986)	657,609,807
Borrowings	-	132,094,368	-	-	-	132,094,368	-	132,094,368
On-lending facilities	-	42,199,380	-	-	-	42,199,380	-	42,199,380
Debt securities issued	-	56,923,992	-	-	-	56,923,992	(2,442,003)	54,481,989
Retirement benefit obligations	-	17,603	-	-	-	17,603	-	17,603
Current income tax liabilities	44,582	2,605,048	97,633	60,981	51,318	2,859,562	-	2,859,562
Deferred tax liabilities	-	-	25,245	38,043	2,614	65,902	-	65,902
Other liabilities	1,221,621	70,516,071	242,058	597,118	2,326,109	74,902,977	(2,150,934)	72,752,043
Share capital	9,901,355	2,000,000	500,000	943,577	50,000	13,394,932	(3,493,577)	9,901,355
Share premium	115,392,414	100,846,690	-	1,733,250	170,000	218,142,354	(102,749,940)	115,392,414
Retained earnings	4,806,213	24,519,165	655,872	(539,701)	259,438	29,700,987	2,757,253	32,458,239
Other reserves	-	35,235,663	-	(93,976)	-	35,141,687	(14,020,701)	21,120,986
	131,366,185	1,163,435,203	1,520,808	2,739,292	2,859,479	1,301,920,967	(129,142,889)	1,172,778,078
Acceptances and guarantees	-	159,383,506	-	-	-	159,383,506	-	159,383,506

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

(ii) The condensed financial data of the consolidated entities as at 31 December 2015 were as follows:

	CSL						Consolidation Journal Entries	Group
	FCMB Group Plc	FCMB Limited Group	FCMB CM Limited	Stockbrokers Limited Group	CSL Trustees Limited	Total		
<b>Results of operations</b>								
Operating income	4,200,904	84,900,404	1,036,396	738,156	193,847	91,069,707	(1,373,108)	89,696,599
Operating expenses	(962,876)	(64,344,004)	(657,103)	(992,235)	(75,930)	(67,032,148)	53,107	(66,979,041)
Provision expense	(689,742)	(14,102,062)	(169,575)	(72,080)	-	(15,033,459)	-	(15,033,459)
Share of post tax result of associate	-	-	-	-	-	-	84,565	84,565
<b>Profit/(loss) before tax</b>	2,548,286	6,454,338	209,718	(326,159)	117,917	9,004,100	(1,235,436)	7,768,664
Tax	(25,231)	(2,912,113)	(7,600)	(29,679)	(33,375)	(3,007,998)	-	(3,007,998)
<b>Profit after tax</b>	<b>2,523,055</b>	<b>3,542,225</b>	<b>202,118</b>	<b>(355,838)</b>	<b>84,542</b>	<b>5,996,102</b>	<b>(1,235,436)</b>	<b>4,760,666</b>
Other comprehensive income	-	2,328,244	-	(112,376)	-	2,215,868	-	2,215,868
<b>Total comprehensive income for the year</b>	<b>2,523,055</b>	<b>5,870,469</b>	<b>202,118</b>	<b>(468,214)</b>	<b>84,542</b>	<b>8,211,970</b>	<b>(1,235,436)</b>	<b>6,976,534</b>

(iii) The condensed financial position of the consolidated entities as at 31 December 2015 were as follows:

	CSL							Consolidation Journal Entries	Group
	FCMB Group Plc	FCMB Limited Group	FCMB CM Limited	Stockbrokers Limited Group	CSL Trustees Limited	Total			
<b>Financial position</b>									
<b>Assets</b>									
Cash and cash equivalents	7,231,196	177,771,439	1,387,506	2,178,664	3,160,825	191,729,630	(10,807,932)	180,921,698	
Restricted reserve deposits	-	125,552,318	-	-	-	125,552,318	-	125,552,318	
Trading assets	-	1,839,277	65	155,008	-	1,994,350	-	1,994,350	
Derivative assets	-	1,479,760	-	-	-	1,479,760	-	1,479,760	
Loans and advances to customers	-	592,671,607	154,994	111,474	19,342	592,957,417	-	592,957,417	
Assets pledged as collateral	-	51,777,589	-	-	-	51,777,589	-	51,777,589	
Investment securities	2,013,621	124,464,886	-	8,104,452	727,188	135,310,147	-	135,310,147	
Investment in subsidiaries	118,246,361	-	-	-	-	118,246,361	(118,246,361)	-	
Investment in associates	418,577	-	-	-	-	418,577	313,387	731,964	
Property and equipment	41,263	29,807,468	64,923	47,453	9,631	29,970,738	-	29,970,738	
Intangible assets	1,845	8,608,845	-	46,384	-	8,657,074	311,465	8,968,539	
Deferred tax assets	-	8,166,241	-	-	-	8,166,241	-	8,166,241	
Other assets	1,425,398	28,004,875	113,671	572,391	33,587	30,149,922	(8,446,507)	21,703,415	
	129,378,261	1,150,144,305	1,721,159	11,215,826	3,950,573	1,296,410,124	(136,875,948)	1,159,534,176	

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

	CSL							Consolidation Journal Entries	Total	Group
	FCMB Group Plc	FCMB Limited Group	FCMB CM Limited	Stockbrokers Limited Group	CSL Trustees Limited					
<b>Financed by:</b>										
Derivative liabilities	-	1,317,271	-	-	-	-	-	1,317,271	-	1,317,271
Deposits from banks	-	5,461,038	-	-	-	-	-	5,461,038	-	5,461,038
Deposits from customers	-	711,024,639	-	-	-	-	(10,807,933)	711,024,639	(10,807,933)	700,216,706
Borrowings	-	113,700,194	-	-	-	-	-	113,700,194	-	113,700,194
On-lending facilities	-	33,846,116	-	-	-	-	-	33,846,116	-	33,846,116
Debt securities issued	-	49,309,394	-	-	-	-	-	49,309,394	-	49,309,394
Retirement benefit obligations	-	48,471	2,073	-	-	-	-	50,544	-	50,544
Current income tax liabilities	25,231	3,307,694	122,616	12,887	29,526	-	-	3,497,954	-	3,497,954
Deferred tax liabilities	-	26,874	5,033	34,986	1,545	-	-	68,438	-	68,438
Other liabilities	1,003,037	83,698,922	325,653	9,306,207	3,573,180	-	(8,231,765)	97,906,999	(8,231,765)	89,675,234
Share capital	9,901,355	2,000,000	500,000	943,577	50,000	-	(3,493,577)	13,394,932	(3,493,577)	9,901,355
Share premium	115,392,414	100,846,691	-	1,733,250	170,000	-	(102,749,941)	218,142,355	(102,749,941)	115,392,414
Retained earnings	3,056,224	13,411,730	765,784	(584,929)	126,322	-	406,306	16,775,131	406,306	17,181,437
Other reserves	-	32,145,271	-	(230,152)	-	-	(11,999,038)	31,915,119	(11,999,038)	19,916,081
	129,378,261	1,150,144,305	1,721,159	11,215,826	3,950,573	-	(136,875,948)	1,296,410,124	(136,875,948)	1,159,534,176
Acceptances and guarantees	-	142,062,200	-	-	-	-	-	142,062,200	-	141,031,528

## (e) Transactions with Key Management Personnel

Key management personnel compensation for the year comprises;

	GROUP		COMPANY	
	2016 ₦'000	2015 ₦'000	2016 ₦'000	2015 ₦'000
<b>Key management personnel compensation for the year comprised:</b>				
Short-term employee benefits	<b>573,608</b>	533,766	<b>80,639</b>	74,510
Post-employment benefits	<b>17,519</b>	8,498	<b>7,508</b>	8,498
	<b>591,127</b>	542,264	<b>88,147</b>	83,008
<b>Loans and advances</b>				
At start of the year	<b>2,457,904</b>	11,562,679	-	-
Granted during the year	<b>13,569,044</b>	410,354	-	-
Repayment during the year	<b>(1,329,765)</b>	(9,515,129)	-	-
At end of the year	<b>14,697,183</b>	2,457,904	-	-
Interest earned	<b>1,706,217</b>	629,879	-	-

In addition to their salaries, the Group also provides non-cash benefits to directors and executive officers, and contributes to a post-employment defined contribution plan on their behalf. Loans to key management personnel include mortgage loans and other personal loans which are given under terms that are no more favourable than those given to other staff. No impairment has been recognised in respect of loans granted to key management (31 December 2015: nil). Mortgage loans

amounting to ₦610.28 million (31 December 2015: ₦528.92 million) are secured by the underlying assets. All personal loans are unsecured. The mortgage and secured loans granted are secured over property of the respective borrowers. Other balances are not secured and no guarantees have been obtained.

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## Loans and advances outstanding:

Included in loans and advances is an amount of ₦14.70 billion (31 December 2015: ₦2.03 billion) representing credits facilities to companies in which certain Directors have interests. The balances as at 31 December 2016 and 31 December 2015 were as follows:

Name of company/ Individual	Relationship	Name of Directors related to the companies	Facility type	2016 ₦'000	2015 ₦'000	Status	Security status
Dynamic Industries Limited	Directors-shareholders	Alhaji Mustapha Damcida	Overdraft	<b>82,930</b>	278,568	Performing	Perfected
Dynamic Industries Limited	Directors-shareholders	Alhaji Mustapha Damcida	Term loan	<b>858,957</b>	845,645	Performing	Perfected
Primrose Properties Investment Ltd.	Directors-shareholders	Otunba M O Balogun	Term loan	-	126,053	Performing	Perfected
Chellarams Plc	Directors-shareholders	Alhaji Mustapha Damcida	Overdraft	-	66,870	Performing	Perfected
Chellarams Plc	Directors-shareholders	Alhaji Mustapha Damcida	Term loan	-	157,547	Performing	Perfected
S&B Printers Limited	Directors-shareholders	Mr Babajide Balogun	Term loan	-	10,000	Performing	Perfected
Chapel Hill Advisory Partners	Directors-shareholders	Mr Mobolaji Balogun	Term loan	<b>186,252</b>	374,552	Performing	Perfected
Credit Direct Limited	Subsidiary	-	Term loan	-	17,025	Performing	Perfected
Poly Products Nigeria Plc	Directors-shareholders	Mr Olusegun Odubogun	Term loan	-	11,000	Performing	Perfected
Toyset Venture Limited	Directors-shareholders	Mr Olusegun Odubogun	Term loan	-	140,000	Performing	Perfected
First Concept Properties Ltd	Directors-shareholders	Mr Babajide Balogun	Term loan	<b>13,569,044</b>	-	Performing	Perfected
				<b>14,697,183</b>	<u>2,027,260</u>		
<b>Other receivables:</b>							
First City Asset Management Limited	Directors-shareholders			-	7,376,891		
FCMB Capital Markets Limited	Directors-shareholders			<b>150</b>	24,377		
Credit Direct Limited	Subsidiary			-	2,630,318		
CSL Trustees Limited	Directors-shareholders			-	2,858		
CSL Stockbrokers Limited	Directors-shareholders			-	48,095		
				<b>150</b>	<u>10,082,539</u>		

### *Deposits outstanding*

Included in deposit is an amount of ₦8.90 billion (31 December 2015: ₦5.53 billion) representing deposits from companies in which certain Directors have interests. The balances as at 31 December 2016 and 31 December 2015 were as follows:

<b>Name of company/Individual</b>	<b>Relationship</b>	<b>Type of deposit</b>	<b>2016 ₦'000</b>	<b>2015 ₦'000</b>
ATSC International Limited	Shareholder	Current account	217	892
Bluechip Holding Limited	Shareholder	Current account	376	6,339
Chapel Hill Advisory Partners	Shareholder	Current account	1,349	14,442
Credit Direct Limited	Subsidiary	Current account	1,630,327	738,918
CSL Stockbrokers Limited	Directors-shareholders	Current account	434,381	333,627
CSL Stockbrokers Limited	Directors-shareholders	Time deposit	90,000	720,902
CSL Trustees Limited	Directors-shareholders	Current account	88,333	143,974
CSL Trustees Limited	Directors-shareholders	Time deposit	153,130	68,699
Dynamic Industries Limited	Directors-shareholders	Current account	309,879	372,585
FCMB Capital Markets Limited	Directors-shareholders	Current account	460,065	664,721
FCMB Capital Markets Limited	Directors-shareholders	Time deposit	45,750	986,271
FCMB UK Limited	Subsidiary	Current account	441	441
FDC Consulting Limited	Directors-shareholders	Current account	4,130	2,667
Financial Derivatives Company	Directors-shareholders	Current account	5	5
First City Asset Management Limited	Directors-shareholders	Current account	334,288	80,440
First City Asset Management Limited	Directors-shareholders	Time Deposit	1,350,976	454,024
Gulvaris Capital Partners Limited	Directors-shareholders	Current account	27,722	4,877
Helios Investment Partners	Directors-shareholders	Current account	312	-
Helios Towers Nigeria Limited	Directors-shareholders	Current account	3,024,512	-
Lafarge Cement Wapco Nig Plc	Directors-shareholders	Current account	12,700	27,576
Lana Securities Limited	Shareholder	Current account	233	296
Poly Products Nigeria Limited	Directors-shareholders	Current account	4,653	18,286
Primrose Development Company Limited	Shareholder	Current account	9,420	4,045
Primrose Investments Limited	Shareholder	Current account	288	17,605
Primrose Investments Limited	Shareholder	Time deposit	125,130	819,278
Primrose Nigeria Limited	Shareholder	Current account	77	77
Primrose Properties Investment Limited	Shareholder	Current account	116,102	28,799
S&B City Printers Limited	Directors-shareholders	Current account	78,314	15,887
Toyset Venture Limited	Directors-shareholders	Current account	-	181
First Concept Properties Ltd	Directors-shareholders	Current account	595,083	-
			<b>8,898,193</b>	<b>5,525,854</b>

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

	GROUP		COMPANY	
	2016 Number	2015 Number	2016 Number	2015 Number
<b>44 Employees and Directors</b>				
<b>Employees</b>				
<b>(a) The average number of persons employed during the year by category:</b>				
Executive Directors	13	12	1	1
Management	658	719	7	9
Non-management	2,815	3,412	4	4
	<b>3,486</b>	<b>4,143</b>	<b>12</b>	<b>14</b>

	GROUP		COMPANY	
	2016 ₦'000	2015 ₦'000	2016 ₦'000	2015 ₦'000
<b>(b) Compensation for the above persons (excluding executive directors):</b>				
Short-term employee benefits	21,244,177	22,060,210	198,053	204,023
Contributions to defined contribution plans	591,777	683,196	5,786	8,640
Non-payroll staff cost	2,968,447	2,744,275	14,328	25,697
	<b>24,804,401</b>	<b>25,487,681</b>	<b>218,167</b>	<b>238,360</b>

	GROUP		COMPANY	
	2016 Number	2015 Number	2016 Number	2015 Number
<b>(c) The number of employees of the Group, including executive directors, who received emoluments in the following ranges were:</b>				
Less than ₦1,800,000	589	849	-	-
₦1,800,001-₦2,500,000	241	315	-	-
₦2,500,001-₦3,500,000	750	1,428	-	-
₦3,500,001-₦4,500,000	446	18	-	-
₦4,500,001-₦5,500,000	403	454	1	2
₦5,500,001 and above	1,057	1,079	11	12
	<b>3,486</b>	<b>4,143</b>	<b>12</b>	<b>14</b>

**(d) Diversity in Employment**

(i) A total of 1,360 women were in the employment of the Group during the financial year ended 31 December 2016 (2015: 1,598), which represents 39% of the total workforce (2015: 39%).

(ii) A total of 15 women were in the top management position in the Group as at the year ended 31 December 2016 (2015: 15), which represents 25% of the total workforce in this position (2015: 25%). There was no woman on the Board of the Company.

(iii) The analysis by grade is as shown below:

Grade level	GROUP					
	2016			2015		
	Male	Female	Total	Male	Female	Total
Assistant General Manager (AGM)	21	6	27	23	6	29
Deputy General Manager (DGM)	19	5	24	15	6	21
General Manager (GM)	5	4	9	7	3	10
<b>Total</b>	<b>45</b>	<b>15</b>	<b>60</b>	45	15	60
Executive Director (ED)	5	1	6	4	1	5
Deputy Managing Director (DMD)	-	-	-	-	-	-
Group Managing Director/Chief Executive Officer (GMD/CEO)	6	-	6	6	-	6
Non-Executive Director	17	3	20	18	2	20
<b>Total</b>	<b>28</b>	<b>4</b>	<b>32</b>	28	3	31

(iv) The Group is committed to maintain a positive work environment and to conduct business in a positive, professional manner and will ensure equal employment opportunity.

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## (e) Directors

The remuneration paid to the directors of the Group (excluding pension and certain allowances) was:

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
Fees	<b>181,742</b>	197,800	<b>85,500</b>	89,775
Sitting allowances	<b>59,150</b>	63,160	<b>21,600</b>	22,410
Executive compensation	<b>573,608</b>	533,766	<b>80,639</b>	74,510
	<b>814,500</b>	794,726	<b>187,739</b>	186,695
Directors' other expenses	<b>63,939</b>	91,594	<b>8,094</b>	9,649
	<b>878,439</b>	886,320	<b>195,833</b>	196,344
The Directors' remuneration shown above includes:				
The Chairman	<b>10,500</b>	10,500	<b>10,500</b>	10,500
Highest-paid director	<b>80,965</b>	80,433	<b>80,639</b>	74,510

The number of directors who received fees and other emoluments (excluding pension contributions and reimbursable expenses) in the following ranges was:

	GROUP		COMPANY	
	2016 N'000	2015 N'000	2016 N'000	2015 N'000
Below <del>N</del> 1,000,000	<b>2</b>	9	-	-
<del>N</del> 1,000,001- <del>N</del> 5,000,000	-	1	-	-
<del>N</del> 5,000,001- <del>N</del> 10,000,000	-	4	-	-
<del>N</del> 10,000,001 and above	<b>30</b>	17	<b>10</b>	10
	<b>32</b>	31	<b>10</b>	10

#### 45 Compliance with Banking Regulations

During the year ended 31 December 2016, the Banking subsidiary contravened the following section of the provision of the Banks and Other Financial Institutions Act and relevant CBN circulars and was penalised as follows:

Section	Nature	Number of times	Penalties ₦'000
CBN Circular BSD/DIR/GEN/LAB/07/011 – The circular stipulates the timelines for the submission of daily, monthly, quarterly and semi-annual returns concurrently via the e-FASS and FinA Applications; Daily returns are to be submitted on or before 10:00 am of the following working day	Late rendition of daily returns	18	2,450
CBN Circular TED/FEM/FPC/GEN/01/016 – The circular stipulates guidelines for the operations of International Money Transfer Services (IMTS) in Nigeria	Illegal International Money Transfer Services	1	15,000
CBN Circular FPR/DIR/GEN/ADM/01/010 directing that Suspicious Transaction Reports (STRS) And Currency Transaction Reports (CTRS) be rendered	Failure to file a Suspicious Transactions Report (STR) in respect of 99 account (minor accounts) linked to a BVN.	1	60,000
Code of conduct in the Nigerian Banking Industry (professional code of ethics and business conduct) Section 3:7 Confidentiality of Customers' Information	Unlawful disclosure of customers' information to third party by FCMB	1	2,000
CBN Circular BPS/DIR/CIR/01/008 on Non-refund of monies to customers shortchanged by ATM's non dispense or partial dispense error	Non-refund of customers' fund shortchanged by ATM non-dispense/partial dispense error	1	4,800
<b>Total</b>			<b>84,250</b>

During the year, the stockbroking subsidiary (CSL Stockbrokers Limited) was penalised ₦4.51 million by the Securities and Exchange Commission on the operations of nominee account.

The penalties totalling ₦88.76 million were paid during the year (2015: ₦180.06 million).

#### 46 Events after the reporting period

There were no significant events after the reporting period which could have a material effect on the financial position of the Company and Group as at 31 December 2016 and profit attributable to equity holders on that date which have not been adequately adjusted for or disclosed (2015: none).

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

## 47 Reconciliation Notes to Consolidated and Separate Statement of Cash Flows

	Note	GROUP		COMPANY	
		2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>(i) Fair value gain on financial assets held for trading</b>					
Gross trading income before fair value adjustments		<b>5,741,669</b>	1,191,498	-	-
Fair value gain on financial assets adjustments		<b>(54,622)</b>	(3,143)	-	-
<b>Net trading income (see Note 11)</b>	11	<b>5,687,047</b>	1,188,355	-	-
<b>(ii) Interest received</b>					
Balance at end of the year (interest receivables, overdue interest and loan fees)		<b>34,170,971</b>	19,546,352	-	-
Accrued interest income during the year	7	<b>125,109,035</b>	122,610,566	<b>475,474</b>	484,314
Amortised cost on financial assets adjustments		<b>(2,319,078)</b>	2,137,632	-	-
Balance at start of the year (interest receivables, overdue interest and loan fees)		<b>(19,546,352)</b>	(15,484,058)	-	-
<b>Interest received during the year</b>		<b>137,414,576</b>	128,810,492	<b>475,474</b>	484,314
<b>(iii) Interest paid</b>					
Balance at end of of the year (interest payables, interest prepaid and deferred FCY charges)		<b>4,432,468</b>	4,387,304	-	-
Accrued Interest expense during the year	8	<b>55,575,527</b>	59,780,400	-	-
Amortised cost on financial liabilities adjustments		<b>132,893</b>	15,070,784	-	-
Balance at start of the year (interest payables, interest prepaid and deferred FCY charges)		<b>(4,387,304)</b>	(4,924,574)	-	-
		<b>55,753,584</b>	74,313,914	-	-
<b>(iv) VAT paid</b>					
This relates to monthly remittances to the tax authorities with respect vatable services, which amount to		<b>884,172</b>	770,249	-	-
<b>(v) Acquisition of investment securities and proceeds from sale and redemption of investment securities</b>					
Balance at start of the year	25	<b>135,310,147</b>	148,286,830	<b>2,013,621</b>	2,828,220
Amortised cost on financial assets adjustments		<b>(9,103,459)</b>	8,541,688	<b>430,966</b>	2,179,637
Add: Acquisition of investment securities during the year		<b>79,557,022</b>	85,257,087	<b>2,442,000</b>	440,698
Less: Proceeds from sale and redemption of investment securities		<b>(77,322,034)</b>	(106,775,458)	<b>(42,387)</b>	(3,434,934)
<b>Balance at end of the year</b>	25	<b>128,441,676</b>	135,310,147	<b>4,844,200</b>	2,013,621

		GROUP		COMPANY	
		2016	2015	2016	2015
		₦'000	₦'000	₦'000	₦'000
	<i>Note</i>				
<b>(vi) Effect of exchange rate fluctuations on cash and cash equivalents held</b>					
Balance at end of the year on net translated foreign balances at closing exchange rates					
		<b>115,692,662</b>	(68,424,778)	<b>1,518,678</b>	(13,331)
Balance at start of the year on net translated foreign balances at opening exchange rates					
		<b>(68,424,778)</b>	66,434,610	<b>(13,331)</b>	7,719
		<b>47,267,884</b>	(1,990,168)	<b>1,505,347</b>	(5,612)
<b>(vii) Net increase/(decrease) in other liabilities and others</b>					
Closing balance for the year					
	39	<b>72,752,043</b>	89,675,234	<b>1,221,621</b>	1,003,037
Total amounts remitted under retirement benefit obligations					
	38	<b>(1,226,001)</b>	(1,706,148)	<b>(10,415)</b>	(15,552)
Opening balance for the year					
	39	<b>(89,675,234)</b>	(121,063,480)	<b>(1,003,037)</b>	(678,428)
		<b>(18,149,192)</b>	(33,094,394)	<b>208,169</b>	309,057
<b>(viii) Proceeds from sale of property and equipment</b>					
(Loss)/gain on sale of property and equipment					
		<b>(1,408,352)</b>	231,328	<b>570</b>	108
Cost eliminated on disposal during the year					
		<b>3,707,901</b>	2,120,374	<b>49,698</b>	4,661
Accumulated depreciation and impairment losses – eliminated on disposal					
		<b>(2,051,637)</b>	(2,262,698)	<b>(22,997)</b>	(4,661)
<b>Proceeds from sale of property and equipment</b>					
		<b>247,912</b>	89,004	<b>27,271</b>	108
<b>(ix) Net interest income</b>					
Interest income					
	7	<b>125,109,035</b>	123,583,565	<b>475,474</b>	536,426
Interest expense					
	8	<b>(55,575,527)</b>	(59,646,733)	<b>-</b>	-
		<b>69,533,508</b>	63,936,832	<b>475,474</b>	536,426
<b>(x) Net (increase)/decrease in restricted reserve deposits</b>					
Opening balance for the year					
	21	<b>125,552,318</b>	146,105,573	<b>-</b>	-
Closing balance for the year					
	21	<b>(139,460,914)</b>	(166,658,828)	<b>-</b>	-
<b>Net (increase)/decrease in restricted reserve deposits</b>					
		<b>(13,908,596)</b>	(20,553,255)	<b>-</b>	-
<b>(xi) Net (increase)/decrease in derivative assets held for risk management</b>					
Opening balance for the year					
	23	<b>1,479,760</b>	4,503,005	<b>-</b>	-
Non-cash related adjustments					
		<b>511,135</b>	397,152	<b>-</b>	-
Closing balance for the year					
	23	<b>(1,018,912)</b>	(1,479,760)	<b>-</b>	-
		<b>971,983</b>	3,420,397	<b>-</b>	-

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

	Note	GROUP		COMPANY	
		2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>(xii) Net (increase)/decrease in non-pledged trading assets</b>					
Opening balance for the year	22(a)	<b>1,994,350</b>	741,917	-	-
Fair value gain on financial assets adjustments		<b>162,503</b>	14,740	-	-
Closing balance for the year	22(a)	<b>(9,154,198)</b>	(1,994,350)	-	-
		<b>(6,997,345)</b>	(1,237,693)	-	-
<b>(xiii) Net (increase)/decrease in loans and advances to customers</b>					
Opening balance for the year	24	<b>592,957,417</b>	617,979,790	-	-
Amortised cost on financial assets adjustments		<b>2,096,505</b>	-	-	-
Closing balance for the year	24	<b>(659,937,237)</b>	(592,957,417)	-	-
		<b>(64,883,315)</b>	25,022,373	-	-
<b>(xiv) Net (increase)/decrease in other assets</b>					
Opening balance for the year	32	<b>21,703,415</b>	26,087,683	<b>1,425,398</b>	5,452,080
Closing balance for the year	32	<b>(16,779,119)</b>	(21,703,415)	<b>(2,084,532)</b>	(1,425,398)
		<b>4,924,296</b>	4,384,268	<b>(659,134)</b>	4,026,682
<b>(xv) Net increase/(decrease) in deposits from banks</b>					
Closing balance for the year	33	<b>24,798,296</b>	5,461,038	-	-
Opening balance for the year	33	<b>(5,461,038)</b>	(4,796,752)	-	-
		<b>19,337,258</b>	664,286	-	-
<b>(xvi) Net increase/(decrease) in deposits from customers</b>					
Closing balance for the year	34	<b>657,609,807</b>	712,449,662	-	-
Opening balance for the year	34	<b>(700,216,706)</b>	(746,029,752)	-	-
		<b>(42,606,899)</b>	(33,580,090)	-	-
<b>(xvii) Net increase/(decrease) in on-lending facilities</b>					
Closing balance for the year	36	<b>42,199,380</b>	33,846,116	-	-
Amortised cost on financial liabilities adjustments		<b>(594,476)</b>	(573,181)	-	-
Opening balance for the year	36	<b>(33,846,116)</b>	(14,913,521)	-	-
		<b>7,758,788</b>	18,359,414	-	-

	Note	GROUP		COMPANY	
		2016 N'000	2015 N'000	2016 N'000	2015 N'000
<b>(xviii) Net increase/(decrease) in derivative liabilities held for risk management</b>					
Closing balance for the year	23	<b>770,201</b>	1,317,271	-	-
Fair value gain on financial liabilities adjustments		<b>(526,053)</b>	(401,541)	-	-
Opening balance for the year	23	<b>(1,317,271)</b>	(4,194,185)	-	-
		<b>(1,073,123)</b>	(3,278,455)	-	-
<b>(xix) Net increase/(decrease) in debt securities issued</b>					
Opening balance for the year	37	<b>49,309,394</b>	26,174,186	-	-
Additions during the year		<b>5,104,000</b>	23,135,208	-	-
Accrued coupon interest for the year		<b>966,566</b>	921,789	-	-
Coupon interest paid during the year		<b>(1,219,710)</b>	(993,173)	-	-
Amortised cost on financial liabilities adjustments		<b>323,739</b>	71,384	-	-
<b>Closing balance for the year</b>	37	<b>54,483,989</b>	49,309,394	-	-

#### 48 Financial Reporting Council's Certification Requirement for Professionals Engaged in Financial Reporting Process

In line with Financial Reporting Council of Nigeria certification requirement for professionals engaged in financial reporting process: External Auditors, Officers of reporting entities and other professional providing assurance to reporting entities. Below are list of professionals engaged in the financial reporting process relating to financial statements for the year ended 31 December 2016.

S/N	Name of professional	FRC number	Role
1	Pedabo Associates Ltd	FRC/2013/ICAN/00000000908	Tax Consultant
2	IR Akintoye & Co	FRC/2014/ICAN/00000007015	Tax Consultant
3	Adegbonmire and Associates	FRC/2013/0000000001226	Property & Valuation Experts
4	Akujuru Associates	FRC/2014/00000004631	Property & Valuation Experts
5	Alagbe & Partners	FRC/2013/NIESV/00000004334	Property & Valuation Experts
6	Arigbede & Co	FRC/2014/00000004634	Property & Valuation Experts
7	Austin Chinegwu & Co	FRC/2015/NIESV/00000012501	Property & Valuation Experts
8	Bamigbola Consulting	FRC/2013/NIESV/00000000897	Property & Valuation Experts
9	Bayo Adeyemo & Associates	FRC/2013/NIESV/00000005193	Property & Valuation Experts
10	Bayo Oyedeji & Co	FRC/2013/NIESV/00000003983	Property & Valuation Experts
11	Ben Eboreime & Co	FRC/2013/NIESV/00000003232	Property & Valuation Experts
12	Biodun Olapade & Co	FRC/2013/NIESV/00000004303	Property & Valuation Experts

# Notes to the Consolidated and Separate Financial Statements

for the year ended 31 December 2016 continued

S/N	Name of professional	FRC number	Role
13	Bola Olawuyi Consulting	FRC/2014/NIESV/00000007657	Property & Valuation Experts
14	Chike Moneme & Partners	FRC/2014/00000005796	Property & Valuation Experts
15	Chuma Ezealigo Associates	FRC/2013/NIESV/00000004822	Property & Valuation Experts
16	Dipo Fakorede & Co	FRC/2013/NIESV/00000000324	Property & Valuation Experts
17	Diya Fatimilehin & Co	FRC/2013/NIESV/00000000754; FRC/2013/NIESV/00000002773	Property & Valuation Experts
18	Gab Okonkwo & Co	FRC/2013/NIESV/00000002220	Property & Valuation Experts
19	Imo Ekanem & Co	FRC/2012/NIESV/00000000114	Property & Valuation Experts
20	J Okaro And Associates	FRC/2015/NIESV/00000002947	Property & Valuation Experts
21	Joe Nworah & Co	FRC/2015/NIESV/00000010760	Property & Valuation Experts
22	John Zedomi & Associates	FRC/2013/NIESV/00000002415	Property & Valuation Experts
23	Joseph Adegbile And Co	FRC/2013/NIESV/00000004005	Property & Valuation Experts
24	Knight Frank	FRC/2013/0000000000584	Property & Valuation Experts
25	Lansar Aghaji & Co	FRC/2015/00000006074	Property & Valuation Experts
26	Lola Adeyemo & Co	FRC/2015/NIESV/00000010805	Property & Valuation Experts
27	Mgbeoduru Sam & Co	FRC/2013/NIESV/00000003326	Property & Valuation Experts
28	Nwokoma Nwankwo & Company	FRC/2012/0000000000200	Property & Valuation Experts
29	OS Boroni Associates	FRC/2013/NIESV/00000003393	Property & Valuation Experts
30	Odudu & Co	FRC/2012/0000000000124; FRC/2012/NIESV/00000000198	Property & Valuation Experts
31	Okey Ogbonna & Co	FRC/2013/NIESV/00000000964	Property & Valuation Experts
32	Paul Osaji & Co	FRC/2013/00000001098	Property & Valuation Experts
33	Phil Nwachukwu & Associates	FRC/2014/NIESV/00000009853	Property & Valuation Experts
34	Rawlings Ehumadu And Co	FRC/2013/NIESV/00000002351	Property & Valuation Experts
35	Sam Nwosu & Co	FRC/2013/NIESV/00000002538	Property & Valuation Experts
36	Unigwe & Co	FRC/2012/0000000000130	Property & Valuation Experts
37	Vic Onwumere & Co	FRC/2015/NIESV/00000010974	Property & Valuation Experts
38	Victor Okpeva & Co	FRC/2013/NIESV/00000003029	Property & Valuation Experts
39	Yemi Olugbile & Co	FRC/2013/00000000001227	Property & Valuation Experts
40	Yinka Kayode & Co.	FRC/2013/00000000001197	Property & Valuation Experts

#### 49 Provision of Non-Audit Services

The details of non-audit services and the applicable fees paid during the year ended 31 December 2016 were;

Description of non-audit services	FEE PAID (₦'000)
Professional services rendered in connection with the Nigeria Deposit Insurance Corporation (NDIC) certification	4,200
Professional services rendered in connection with Reporting Accountant review of financial information	3,500
Professional fees in respect of facilitation of management retreat.	41,975
Professional services rendered in respect to assurance services for system upgrade	30,450
Provision of compensation advisory services	1,000
Annual subscription to KPMG Ethics Line	1,500
Professional services rendered in connection with the Loan Covenant Certificate on borrowings from European Investment Bank	3,500
	86,125

#### 50 Dividend Per Share

	GROUP		COMPANY	
	31 December 2016 ₦'000	31 December 2015 ₦'000	31 December 2016 ₦'000	31 December 2015 ₦'000
Dividend Proposed	<b>1,980,271</b>	1,980,271	<b>1,980,271</b>	1,980,271
Number of shares in issue and ranking for dividend	<b>19,802,710</b>	19,802,710	<b>19,802,710</b>	19,802,710
Proposed dividend per share	<b>10K</b>	10K	<b>10K</b>	10K
Dividend paid during the year	<b>1,980,271</b>	4,950,678	<b>1,980,271</b>	4,950,678

The Board of Directors recommended a cash dividend of 10 kobo per issued and paid up ordinary share for the year ended 31 December 2016. This is subject to approval at the Annual General Meeting. Payment of dividends is subject to withholding tax at a rate of 10% in the hand of recipients.



# Other National Disclosures

# Value Added Statement

for the year ended 31 December 2016

	GROUP				COMPANY			
	2016 N'000	%	2015 N'000	%	2016 N'000	%	2015 N'000	%
<b>Gross income</b>	<b>176,351,973</b>		152,507,947		<b>4,654,135</b>		4,200,904	
<b>Group's share of associate's profit</b>	<b>272,749</b>		84,565		-		-	
<b>Interest expense and charges</b>	<b>(59,077,579)</b>		(62,811,348)		<b>(66)</b>		-	
	<b>117,547,143</b>		89,781,164		<b>4,654,069</b>		4,200,904	
<b>Impairment losses</b>	<b>(35,522,071)</b>		(15,033,459)		<b>(105,589)</b>		(689,742)	
<b>Administrative overhead</b>	<b>(36,495,203)</b>		(37,128,344)		<b>(556,341)</b>		(701,256)	
<b>Value added</b>	<b>45,529,869</b>	100	37,619,361	100	<b>3,992,139</b>	100	2,809,906	100
<b>Distribution</b>								
<b>Employees</b>								
Wages, salaries, pensions, gratuity and other employee benefits	<b>24,804,401</b>	54	25,487,681	68	<b>218,167</b>	5	238,360	8
<b>Government</b>								
Taxation	<b>1,912,515</b>	4	3,007,998	8	<b>19,351</b>	0	25,231	1
<b>The future</b>								
Replacement of property and equipment/ intangible assets	<b>4,474,071</b>	10	4,363,016	12	<b>24,362</b>	1	23,260	1
Profit for the year (including statutory and regulatory risk reserves)	<b>14,338,882</b>	31	4,760,666	13	<b>3,730,260</b>	93	2,523,055	90
<b>Value added</b>	<b>45,529,869</b>	100	37,619,361	100	<b>3,992,139</b>	100	2,809,906	100

This statement represents the distribution of the wealth created through the use of the Group's assets through its own and its employees' efforts.

## Five-Year Financial Summary – Group

	GROUP				
	31 December 2016 N'000	31 December 2015 N'000	31 December 2014 N'000	31 December 2013 N'000	31 December 2012 N'000
<b>ASSETS EMPLOYED</b>					
Cash and cash equivalents	<b>108,104,632</b>	180,921,698	126,293,809	199,700,305	123,451,740
Restricted reserve deposits	<b>139,460,914</b>	125,552,318	146,105,573	73,473,096	57,891,360
Non-pledged trading assets	<b>9,154,198</b>	1,994,350	741,917	2,921,358	1,169,708
Derivative assets	<b>1,018,912</b>	1,479,760	4,503,005	1,697,606	1,980,135
Loans and advances to customers	<b>659,937,237</b>	592,957,417	617,979,790	450,532,965	357,798,798
Assets pledged as collateral	<b>59,107,132</b>	51,777,589	53,812,420	50,516,904	40,793,601
Investment securities	<b>128,441,676</b>	135,310,147	148,286,830	163,638,236	244,525,619
Assets classified as held for sale	-	-	-	-	13,547,417
Investment in associates	<b>846,512</b>	731,964	647,399	568,512	467,456
Property and equipment	<b>32,283,226</b>	29,970,738	28,391,807	26,812,277	26,331,166
Intangible assets	<b>9,672,530</b>	8,968,539	8,348,310	7,580,528	11,894,789
Deferred tax assets	<b>7,971,990</b>	8,166,241	8,166,241	6,346,025	4,937,656
Other assets	<b>16,779,119</b>	21,703,415	26,087,683	24,492,358	23,756,311
	<b>1,172,778,078</b>	1,159,534,176	1,169,364,784	1,008,280,170	908,545,756
<b>FINANCED BY</b>					
Share capital	<b>9,901,355</b>	9,901,355	9,901,355	9,901,355	9,520,534
Share premium	<b>115,392,414</b>	115,392,414	115,392,414	115,392,414	108,747,612
Treasury shares	-	-	-	(8,625)	(775,381)
Retained earnings	<b>32,458,239</b>	17,181,437	26,238,677	13,109,779	765,475
Other reserves	<b>21,120,986</b>	19,916,081	8,832,985	5,311,806	13,757,163
Trading liabilities	<b>6,255,933</b>	-	-	-	-
Derivative liabilities	<b>770,201</b>	1,317,271	4,194,185	1,355,634	1,980,135
Deposits from banks	<b>24,798,296</b>	5,461,038	4,796,752	-	52,000
Deposits from customers	<b>657,609,807</b>	700,216,706	733,796,796	715,214,192	646,216,767
Liabilities classified as held for sale	-	-	-	-	9,038,589
Borrowings	<b>132,094,368</b>	113,700,194	99,540,346	59,244,230	26,933,018
On-lending facilities	<b>42,199,380</b>	33,846,116	14,913,521	-	-
Debt securities issued	<b>54,481,989</b>	49,309,394	26,174,186	-	-
Retirement benefit obligations	<b>17,603</b>	50,544	115,056	124,674	109,008
Other long-term benefits	-	-	-	1,258,317	335,397
Current income tax liabilities	<b>2,859,562</b>	3,497,954	4,363,544	4,333,353	2,850,275
Deferred tax liabilities	<b>65,902</b>	68,438	41,487	35,282	22,067
Other liabilities	<b>72,752,043</b>	89,675,234	121,063,480	83,007,759	88,993,097
	<b>1,172,778,078</b>	1,159,534,176	1,169,364,784	1,008,280,170	908,545,756
Acceptances and guarantees	<b>159,383,506</b>	141,031,528	211,926,443	105,730,673	121,081,334

# Five-Year Financial Summary – Group

continued

	GROUP				
	31 December 2016 ₦'000	31 December 2015 ₦'000	31 December 2014 ₦'000	31 December 2013 ₦'000	31 December 2012 ₦'000
<b>PROFIT AND LOSS ACCOUNT</b>					
<b>Gross earnings</b>	<b>176,351,973</b>	152,507,947	148,637,409	130,995,439	116,832,323
Profit before tax	<b>16,251,397</b>	7,768,664	23,874,783	18,116,143	16,248,019
Tax	<b>(1,912,515)</b>	(3,007,998)	(1,809,636)	(2,183,244)	(1,126,315)
Profit after tax	<b>14,338,882</b>	4,760,666	22,065,147	15,932,899	15,121,704
Transfer to reserves	<b>14,338,882</b>	4,760,666	22,133,257	16,001,155	15,292,372
Earnings per share – basic and diluted (naira)	<b>0.72</b>	0.24	1.12	0.81	0.77

NB: FCMB Group Plc was incorporated in Nigeria as a financial holding company on November 20, 2012, under the Companies and Allied Matters Act, in response to the CBN's Regulation on the Scope of Banking Activities and Ancillary Matters (Regulation 3). Following the group restructuring, FCMB Group Plc emerged as holding company, with First City Monument Bank Plc ("the bank") as subsidiary.

First City Monument Bank Plc was delisted from the Nigerian Stock Exchange on 21 June 2013, and the shares of FCMB Group Plc listed same day. The bank was re-registered as a Private Limited Liability company in September 2013, and is now known as First City Monument Bank Limited. The financials stated above for 2012 were that of First City Monument Bank Plc and the subsidiaries while year 2013 to 2016 relates to FCMB Group Plc.

## Five-Year Financial Summary – Company

	COMPANY				
	31 December 2016 ₦'000	31 December 2015 ₦'000	31 December 2014 ₦'000	31 December 2013 ₦'000	31 December 2012 ₦'000
<b>ASSETS EMPLOYED</b>					
Cash and cash equivalents	5,817,754	7,231,196	4,056,165	2,150,389	-
Investment securities	4,844,200	2,013,621	2,828,220	2,514,439	-
Investment in subsidiaries	118,140,772	118,246,361	118,756,103	118,716,103	-
Investment in associates	418,577	418,577	418,577	407,800	-
Property and equipment	59,468	41,263	56,337	9,801	-
Intangible assets	882	1,845	2,808	3,771	-
Other assets	2,084,532	1,425,398	5,452,080	7,679,886	-
	<b>131,366,185</b>	<b>129,378,261</b>	<b>131,570,290</b>	<b>131,482,189</b>	<b>-</b>
<b>FINANCED BY</b>					
Share capital	9,901,355	9,901,355	9,901,355	9,901,355	-
Share premium	115,392,414	115,392,414	115,392,414	115,392,414	-
Retained earnings	4,806,213	3,056,224	5,483,847	6,027,752	-
Current income tax liabilities	44,582	25,231	114,246	60,277	-
Other liabilities	1,221,621	1,003,037	678,428	100,391	-
	<b>131,366,185</b>	<b>129,378,261</b>	<b>131,570,290</b>	<b>131,482,189</b>	<b>-</b>
Acceptances and guarantees	-	-	-	-	-
<b>PROFIT AND LOSS ACCOUNT</b>					
<b>Gross earnings</b>	<b>4,654,135</b>	<b>4,200,904</b>	<b>6,672,890</b>	<b>6,370,000</b>	<b>-</b>
Profit before tax	3,749,611	2,548,286	5,450,877	6,088,029	-
Tax	(19,351)	(25,231)	(53,969)	(60,277)	-
Profit after tax	3,730,260	2,523,055	5,396,908	6,027,752	-
Transfer to reserves	3,730,260	2,523,055	5,396,908	6,027,752	-
Earnings per share – basic and diluted (Naira)	0.19	0.13	0.27	0.30	-



# Shareholder Information

# Notice of Annual General Meeting

Notice is hereby given that the 4th Annual General Meeting of **FCMB Group Plc (FCMB)** will be held at the Shell Hall, MUSON Centre, Onikan, Lagos on **Friday 28 April 2017** at 11.00 am to transact the following:

## Ordinary Business

1. To receive and consider the Report of the Directors and the Audited Financial Statements for the year ended 31 December 2016, the Auditor's Report thereon and the Audit Committee Report.
2. To declare a dividend.
3. To re-elect Directors that are retiring.
4. To approve the remuneration of Directors.
5. To authorise the Directors to fix the remuneration of the Auditors.
6. To elect members of the Audit Committee.

Dated this 5th day of April 2017

By Order of the Board



**Mrs Funmi Adedibu**  
Company Secretary  
FRC/2014/NBA/00000005887



## NOTES:

### Proxies

Only a member (shareholder) of the Company entitled to attend and vote at the Annual General Meeting is allowed to appoint a proxy in his/her stead. All valid instruments of proxy should be completed, stamped and deposited at the office of the Company's Registrars: CardinalStone Registrars Limited, 358 Herbert Macaulay Way, Yaba, Lagos, not later than 48 hours before the time fixed for the meeting.

### Closure of Register

The Register of Members will be closed from 13 April 2017 to 19 April 2017 (both days inclusive).

### Dividend

If the dividend recommended by the Directors is approved by members at the Annual General Meeting, the dividend warrants will be posted on 2 May 2017 to members so entitled whose names appear in the register of members at the close of business on 12 April, 2017.

### Audit Committee

In accordance with Section 359 (5) of the Companies and Allied Matters Act Cap C20, Laws of the Federation of Nigeria 2004, any shareholder may nominate a shareholder for appointment to the Audit Committee. Such nomination should be in writing and reach the Company Secretary not less than 21 days before the Annual General Meeting.

### Rights of Securities Holders to Ask Questions

Securities holders have a right to ask questions not only at the meeting, but also in writing prior to the meeting, and such questions must be submitted to the Company on or before 21 April 2017.



# Proxy Form and Resolutions

## FCMB GROUP PLC (RC 1079631)

**4TH ANNUAL GENERAL MEETING** to be held at the Shell Hall, MUSON Centre, Onikan, Lagos on **Friday 28 April 2017** at 11.00 am

I/We .....

being a member/members of FCMB Group Plc hereby appoint

\* .....

(PLEASE USE BLOCK CAPITALS)

or failing him, the Chairman of the Meeting as my/our proxy to act and vote for me/us and on my/our behalf at the Annual General Meeting of FCMB Group Plc which will be held at Shell Hall, MUSON Centre, Onikan, Lagos on Friday 28 April 2017 at 11.00 am or at any adjournment thereof.

Dated this .....

day of ..... 2017.

Shareholder's signature

.....

## NOTES:

1. A member (shareholder) who is unable to attend the Annual General Meeting is allowed by law to vote by proxy and the above proxy form has been prepared to enable you to exercise your right to vote in case you cannot personally attend the meeting.
2. Following the normal practice, the Chairman of the meeting has been entered on the form to ensure that someone will be at the meeting to act as your proxy but, if you wish, you may insert in the blank space (marked\*) the name of any person, whether a member of the Company or not, who will attend the meeting and vote on your behalf.
3. Please sign and post the proxy form so as to reach The Registrar, CardinalStone Registrars Limited, 358 Herbert Macaulay Way, Yaba, Lagos, not later than 48 hours before the time appointed for the meeting and ensure that the proxy form is dated, signed and stamped by the Commissioner for Stamp Duties.
4. If executed by a corporate body, the proxy form should be sealed with the Common Seal or under the hand of an officer or attorney duly authorised in that behalf.

RESOLUTIONS	For	Against	Abstain
1 To receive and consider the Report of the Directors and the Audited Financial Statements for the year ended 31 December 2016, the Auditor's Report thereon and the Audit Committee Report.			
2 To declare a dividend			
3 To re-elect Directors that are retiring: i. Mr Martin Dirks; ii. Alhaji Mustapha Damcida; and iii. Mr Olusegun Odubogun.			
4 To approve the remuneration of Directors.			
5 To authorise the Directors to fix the remuneration of the Auditors.			
6 To elect members of the Audit Committee.			

Before posting this form, tear off this part and retain it.

### ADMISSION CARD

#### FCMB GROUP PLC 4th Annual General Meeting

PLEASE ADMIT ONLY THE SHAREHOLDER NAMED ON THIS CARD OR HIS DULY APPOINTED PROXY TO THE 4TH ANNUAL GENERAL MEETING BEING HELD AT THE SHELL HALL, MUSON CENTRE, ONIKAN, LAGOS ON FRIDAY 28 APRIL 2017 AT 11.00 AM

THIS CARD IS TO BE SIGNED AT THE VENUE IN THE PRESENCE OF THE REGISTRARS.

NAME OF SHAREHOLDER/PROXY

.....

SIGNATURE .....

ADDRESS .....

.....

.....

.....

.....







# Electronic Delivery Mandate Form

Dear Sir/Madam,

To enable you to receive your shareholder communications promptly, FCMB has introduced the electronic delivery of its Annual Report and Accounts, proxy forms and other statutory documents to shareholders.

With this service, instead of receiving a hard copy of our annual reports and other corporate documents, you can elect to receive a soft copy of the Annual Report, Proxy Form, etc, either as a link to a downloadable version of the report that will be sent to your email address or on a compact disc (CD), which will be posted to you.

Please complete this form to register your preference and return the completed form to:

**The Registrar,**  
CardinalStone Registrars Limited,  
358 Herbert Macaulay Way,  
Yaba, Lagos

or any of the Registrar’s offices nationwide.

**Mrs Funmi Adedibu**  
Company Secretary

## Description of Service

By enrolling in the electronic delivery service, you have agreed to receive all future announcements/ shareholder communications, as stated below, by email. These communications can be made available to you either semi-annually or annually.

Annual reports, proxy forms, prospectuses and newsletters are examples of the shareholder communications that can be made available to you electronically. Enrolment to our electronic delivery service will be effective for all your holdings in FCMB Group Plc on an ongoing basis, unless you change or cancel your enrolment.

This initiative is in line with our determination to help protect and sustain our planet’s environment and the consolidated SEC Rule 128 (6) of September 2011 which states that “A Registrar of a public company may dispatch Annual Reports and Notices of Meetings to shareholders by electronic means”.

Name (surname first)

.....  
.....

Signature

.....

Date .....

.....

I   
of

HEREBY AGREE TO THE ELECTRONIC DELIVERY OF FCMB GROUP PLC’S ANNUAL REPORTS, PROXY FORMS, PROSPECTUSES, NEWSLETTERS AND STATUTORY DOCUMENTS TO ME THROUGH:

Please tick only one option

An electronic copy via compact disc (CD) sent to my postal address, or

I will download from the web address forwarded to my email address stated below

Continue receiving the report in hard copy to my postal address

My email address:

How often would you like to receive them:  
 Annually       Semi-annually

+234(0) 1 279 8800

[www.fcmbgroup.com](http://www.fcmbgroup.com)





# Branches & Account Opening

# List of Branches

Branch	Branch Address
<b>Abia</b>	
1	Asa Road 1, Aba
2	Faulks Road, Aba
3	Umuahia 1
4	Umuahia 2
5	Brass Road, Aba
<b>Abuja (FCT)</b>	
6	Abuja Nass 1
7	Abuja Wuse 2
8	Abuja Garki 2
9	Jabi
10	Abuja Fed Sec Phase 3
11	Abuja Zone 4
12	Abuja Area 7
13	Abuja Area 8
14	Abuja Port Harcourt Crescent
15	Abuja Bwari
16	Abuja Crest Plaza
17	Abuja Kubwa
18	Abuja First City Plaza
19	Maitama Mediterranean
20	Abuja Izon Wari

Branch	Branch Address
21	Gwagwalada
22	Abuja Kuje
23	Abuja Banex Plaza
24	Asokoro
25	Abuja Aminu Kano Crescent
26	Abuja Gana Street
<b>Adamawa</b>	
27	Yola
<b>Akwa Ibom</b>	
28	Uyo Abak Road
29	Eket Branch
30	Uyo, Oron
31	Ikot Ekpene 1
<b>Anambra</b>	
32	Awka 1
33	Awka 2
34	Nnewi 1
35	Nnewi 2
36	Onitsha Bridgehead
37	Onitsha New Market Road 1
38	Onitsha New Market Road 3
39	Obosi
40	Oko
41	Ekwulobia

Branch	Branch Address
<b>Bauchi</b>	
42	Commercial Road, Bauchi Former Women Development Center, G.R.A., Bauchi, Bauchi
43	Azare 4 Jamaare Road, Azare, Bauchi
44	Bauchi Jos Road Isa Yuguda House, 19/23 Jos Road, Bauchi
<b>Bayelsa</b>	
45	Yenagoa 1 181 Mbiama Road, Yenagoa, Bayelsa
46	Yenagoa 2 76 Mbiama/Yenagoa Road, by Chief Obele Street Junction, Ovom-Yenagoa, Bayelsa
<b>Benue</b>	
47	Makurdi 20B New Bridge Road, Makurdi, Benue
<b>Borno</b>	
48	Maiduguri 1 Baga Road, before the railway crossing, Maiduguri, Borno
<b>Cross River</b>	
49	Calabar 14 Calabar Road, Calabar, Cross River
50	Ikom 7 Calabar Road, Ikom, Cross River
51	New Secretariat, Calabar New Secretariat Complex, Murtala Mohammed Highway, Calabar, Cross River
<b>Delta</b>	
52	Warri 1 37 Okumagba Avenue, By Okere Roundabout, Warri, Delta
53	Asaba 1 370 Nnebisi Road, Asaba, Delta
54	Effurun 68 Effurun/Sapele Road, Warri, Delta
55	Warri (Airport Road) 52 Airport Road, Warri, Delta
56	Asaba Nnebisi Road 461 Nnebisi Road, Asaba, Delta
57	Ughelli 30 Ughelli/Warri Road, Ughelli, Delta
<b>Ebonyi</b>	
58	Abakaliki 36B Sam Egwu Way, Abakaliki, Ebonyi
<b>Edo</b>	
59	Mission Road 112 Mission Road, Benin City, Edo
60	Ugbowo 183 Uselu-Ugbowo Road, Benin City, Edo

Branch	Branch Address
<b>Ekiti</b>	
61	Ado-Ekiti New Secretariat Road, Ado Ekiti, Ekiti
<b>Enugu</b>	
62	Enugu Market Road 12A Market Road, Enugu, Enugu
63	Garden Avenue Enugu 41 Garden Avenue, Enugu, Enugu
64	Nsukka 7B University Road, Nsukka, Enugu
65	Agbani Town 71 Enugu Road, Agbani Town, Enugu
66	Presidential Road 4 Presidential Avenue, Nkpokiti Junction, Enugu, Enugu
<b>Gombe</b>	
67	Gombe 1 11 Biu Link Road, Opposite Central Market, Gombe
68	Ashaka Ashaka Cement Factory Complex, Ashaka, Gombe
69	Bajoga Gombe/Potiskum Road, Bajoga, Gombe
<b>Imo</b>	
70	Wetheral Road 1 81 Wetheral Road, Owerri, Imo
71	Wetheral Road 2 40 Wetheral Road, Owerri, Imo
72	Orlu 5 L.N. Obioha Road, Orlu, Imo
73	Mbaise Road, Owerri 5B Mbaise Road, Owerri, Imo
<b>Jigawa</b>	
74	Dutse 1 12A-13A Kiyawa Road, Dutse, Jigawa
<b>Kaduna</b>	
75	Ahmadu Bello Way 1A Ahmadu Bello Way, Kaduna
76	Kachia Road 1/2A Kachia Road, Kaduna
77	Zaria 1 Block F3, Kaduna-Gusau Road, Zaria, Kaduna
78	Kano Road 26/27 Constitution Road, Kaduna
79	Sabon Tasha, Kaduna 26 Kachia Road, Sabon Tasha, Kaduna
80	Ali Akilu Road 40 Ali Akilu Road, Kaduna

# List of Branches

Continued

Branch	Branch Address	Branch	Branch Address
81	Kachia Police Beside Kachia Police Station, Kachia, Kaduna	100	Wharf Road Eleganza Plaza, 1 Wharf Road, Apapa, Lagos
82	Yakubu Gowon 6 Yakubu Gowon Way, Kaduna Way	101	Randle Road Slok House, 10 Randle Road, Apapa, Lagos
<b>Kano</b>			
83	Kano Main 145 Muritala Mohammed Way, Kano	102	Iddo Leventis Building, 2-4 Iddo Road, Iddo, Lagos
84	Kano Bello Road 17/18 Bello Road, Kano	103	Allen Avenue 36 Allen Avenue, Ikeja, Lagos
85	Kano Ibrahim Taiwo 58E Ibrahim Taiwo Road, Fegge, Kano	104	Ikorodu 7 Lagos Road, Ikorodu, Lagos
86	Kano Murtala Mohammed Way 1 9c Muritala Mohammed Road, Kano	105	Motorways M1 Point Motorways Complex, Ikeja, Lagos
87	Kano 40 MM Way 40 Murtala Mohammed Way, Kano Way	106	Ogba 23 Ogba Ijaiye Road, Opposite WAEC office, Ogba, Lagos
88	Kano Bompai Road 7 Bompai Road, Kano	107	Ketu 545/547 Ketu, Ikorodu Road, Lagos
<b>Katsina</b>			
89	Katsina 132 IBB Way, Kano/Katsina Road, By Yantomaki Road, Katsina	108	Ikeja G.R.A. 48 Isaac John Street, Ikeja G.R.A., Lagos
<b>Kebbi</b>			
90	Kebbi Plot 20, Emir Haruna Road, Birnin Kebbi, Kebbi	109	Mobolaji Bank Anthony 18/20 Mobolaji Bank Anthony Way, Ikeja, Lagos
<b>Kogi</b>			
91	Lokoja 16 Aliyu Obaje Road, Okene/ Kabba Road, Opposite Stella Obasanjo Library, Lokoja, Kogi	110	Oba Akran 1 29 Oba Akran Avenue, Ikeja, Lagos
92	Ayingba Along Idah-Ajaokuta Road, Opposite General Post Office, Anyigba, Kogi	111	Akowonjo Primatck Plaza, Shasha Roundabout, Akowonjo, Lagos
<b>Kwara</b>			
93	Muritala Mohammed Way, Ilorin 33, Murtala Mohammed Way, Ilorin, Kwara	112	Agege Old Abeokuta Express Road, Oko-Oba, Agege, Lagos
94	Ibrahim Taiwo Road, Ilorin 79B Ibrahim Taiwo Road, Ilorin, Kwara	113	Idimu 218 Egbeda-Idimu Road, Idimu, Lagos
95	Abdulazeez Attah, Ilorin 120 Abdulazeez Atta Road, Surulere, Ilorin, Kwara	114	Ikeja Local Airport MMA Zulu Terminal, Domestic Airport, Ikeja, Lagos
<b>Lagos</b>			
96	Apapa 1 28 Creek Road, Apapa, Lagos	115	Oregun 80 Kudirat Abiola Way, Oregun, Ikeja, Lagos
97	Apapa 2 16 Warehouse Road, Apapa, Lagos	116	Ogudu Plot 111 Ogudu G.R.A., Ojota Road, Ogudu, Lagos
98	Iponri Shop 529-531, Iponri Shopping Complex, Iponri, Surulere, Lagos	117	Head Office Primrose Tower, 17A Tinubu Street, Lagos
99	Orile Coker Block 11, Suite 3-8, Agric Market, Odun Ade Bus Stop, Orile Coker, Lagos	118	Idumagbo Daddy Doherty House, 34 Idumagbo Avenue, Lagos
		119	Awolowo 1 68 Awolowo Road, Ikoyi, Lagos
		120	Awolowo 2 154 Awolowo Road, Ikoyi, Lagos
		121	Oke-Arin 11 Ijaiye Street, Oke Arin, Lagos
		122	Idumota 22 Idoluwo Street, Idumota, Lagos
		123	Broad Street Banuso House, 88/89 Broad Street, Lagos
		124	Macarthy 12 Macarthy Street, Onikan, Lagos
		125	Marina 44 Marina Street, Lagos Island, Lagos

Branch	Branch Address
126 Davies Street	1 Davies Street, UNTL Building Off Marina Street, Lagos Island, Lagos
127 Oroyinyin	12 Oroyinyin Street, Idumota, Lagos Island, Lagos
128 Joseph Street	2 Joseph Street, Off Marina Street, Lagos Island, Lagos
129 Lekki Admiralty Way	Plot B, Block E12E, Admiralty Way, Lekki, Lagos
130 Ajah	KM 23, Berger Bus Stop, Lekki-Epe Expressway, Ajah, Lagos
131 Palms	Shop 36A, The Palms Shopping Centre, Lekki-Epe Expressway, Lagos
132 Lekki	63/64 Igbokushu Village, Opposite Jakande Estate, Lekki, Lagos
133 Lekki Chevron	Km 18, Lekki-Epe Expressway, Before Chevron Roundabout, Lekki, Lagos
134 Airport Road	23/25 Murtala Mohammed International Airport Road, Ikeja, Lagos
135 Mushin	253 Agege Motor Road, Mushin, Lagos
136 Adeniran Ogunsanya	33 Adeniran Ogunsanya Street, Surulere, Lagos
137 Yaba	43 Ojuelegba Road, Surulere, Lagos
138 Matori	91 Ladipo Street, Matori, Lagos
139 Okota	117 Okota Road, Okota, Isolo, Lagos
140 Onipanu	178 Ikorodu Road, Onipanu, Lagos
141 Ladipo	122/124 Ladipo Street, Beside AP Filling Station, Ladipo, Mushin, Lagos
142 Ilupeju	25B Ilupeju Bypass, Off Coker Junction, Ilupeju, Lagos
143 Aspamda	Olusegun Obasanjo Hall, Aspamda, Trade Fair Complex, Badagry Expressway, Lagos
144 Amuwo-Odofin	Plot 123, Amuwo Odofin Road, Festac Link Bridge, Amuwo-Odofin, Lagos
145 Alaba 1	Obosi Plaza, A-line, Alaba International Market, Alaba, Lagos
146 Alaba 2	S Line, Old Garage, Alaba Electrical Section, Alaba International Market, Alaba, Lagos

Branch	Branch Address
147 Ojo	148A Olojo Drive, Ojo, Lagos
148 Trade Fair	Above Plaza, BBA Trade Fair Complex, Lagos
149 Osolo Way	33 Osolo Way, Ajao Estate, Lagos
150 Festac	Plot 1,572, 4th Avenue, Festac Town, Lagos
151 Adeola Odeku	11B, Adeola Odeku Street, Victoria Island, Lagos
152 Sanusi Fafunwa	Founders Place, 2 Sanusi Fafunwa Street, Victoria Island, Lagos
153 Adeola Hopewell	38 Adeola Hopewell Street, Victoria Island, Lagos
154 Adetokunbo Ademola	Plot 719A, Adetokunbo Ademola Street, Victoria Island, Lagos
155 Gbagada	42, Diya Street, Ifako Gbagada, Lagos
<b>Nasarawa</b>	
156 Lafia	43 Sani Abacha Way (Jos Road), Lafia, Nasarawa
157 Sabon Tasha Keffi	75 Abdu Zanga Way, Tsohon Tasha, Keffi, Nasarawa
<b>Niger</b>	
158 Suleja	18 Suleiman Barau Road, Suleja, Niger
159 Minna 1	3 Paiko Road, Opposite CBN, Minna, Niger
<b>Ogun</b>	
160 Akute	54 Ojodu-Akute Road, Alagbole Bus Stop, Akute, Ogun
161 Alagbado	757 Lagos-Abeokuta Expressway, Salolo Alagbole, Ogun
162 Otta	57 Idi-Iroko Road, Sango Ota, Ogun
163 Agbara	1 Ilaro Street, Agbara Industrial Estate, Agbara, Ogun
164 Ijebu-Ode 1	168 Folagbade Street, Ijebu-Ode, Ogun
165 Ijebu-Ode 2	52 Ejirin Road, Impepe, Ijebu-Ode, Ogun
166 Abeokuta	21 Lalubu Street, Oke-Ilewo Abeokuta, Ogun
167 Sagamu	141 Akarigbo Street, Sagamu, Ogun
168 Ago-Iwoye	Permanent Site, Olabisi Onabanjo University, Ago-Iwoye, Ogun

# List of Branches

Continued

Branch	Branch Address	Branch	Branch Address
<b>Ondo</b>		<b>Rivers</b>	
169 Ondo	1 Brigadier Ademulekun Road, Ondo Town, Ondo	186 Garrison, Port Harcourt	85 Aba Road, By Garrison Junction, Port Harcourt, Rivers
170 Igbokoda	Plot 1E, 5B G.R.A Igbokoda, Ilaje, Ondo	187 Port Harcourt, Main	282A G.R.A. Bus Stop, Aba Road, Port Harcourt, Rivers
171 Akure 1	5 Bishop Fagun Road, Alagbaka, Akure, Ondo	188 Olu Obasanjo	80 Olu Obasanjo Road, Port Harcourt, Rivers
172 Akure 2	1 Olukayode House, Oshinle, Akure, Ondo	189 Abuloma Road, Port Harcourt	46A Abuloma Road, Port Harcourt, Rivers
<b>Osun</b>		190 Aggrey Road, Port Harcourt	81 Aggrey Road, Port Harcourt, Rivers
173 Osogbo 1	KM 3, Gbongan/Ibadan Road, Osogbo, Osun	191 Trans Amadi 2, Port Harcourt	Plot 466/467, Trans Amadi Industrial Layout, Port Harcourt, Rivers
174 Ilesha	F16 Ereguru Street, Ilesha, Osun	192 Trans Amadi 3, Port Harcourt	117 Trans Amadi Industrial Layout, Port Harcourt, Rivers
<b>Oyo</b>		193 Aba Road 2, Port Harcourt	9 Port Harcourt-Aba Expressway, Port Harcourt, Rivers
175 Dugbe	23/25 Lebanon Street, Dugbe, Ibadan, Oyo	194 Ikwerre Road 1, Port Harcourt	19 Ikwerre Road, Mile 1, Diobu, Port Harcourt, Rivers
176 Bodija	Plot 3, University of Ibadan/ Secretariat Road, Bodija Extension, Bodija, Ibadan	195 Ikwerre Road 2, Port Harcourt	457 Ikwerre Road, Port Harcourt, Rivers
177 UCH	University College Hospital, Opposite Total Filling Station, Ibadan, Oyo	196 Oyigbo	290 Old Aba Road, Oyigbo, Rivers
178 Ojoo	1C Sabo Garage, Ojoo/Ibadan Express road, Ojoo, Ibadan, Oyo	197 Azikiwe Road, Port Harcourt	7B Azikwe Road, Port Harcourt, Rivers
179 Challenge Ibadan	10 Moshood Abiola Way, Challenge, Ibadan, Oyo	198 Rumuomasi, Port Harcourt	2/3 Rumuokoro Street, Rumuomasi, Port Harcourt, Rivers
180 Agbeni	57 Agbeni Market Road, Agbeni, Ibadan, Oyo	199 Bori	26 Zaakpon/Poly Road, Bori, Port Harcourt, Rivers
181 Agbowo	30 Oyo Road, Opposite UI Post Office, Ibadan, Oyo	200 Rumuokoro	642 Ikwerre Road, Rumuokoro, Port Harcourt, Rivers
182 Iwo Road	55 Iwo Road, Ibadan, Oyo	<b>Sokoto</b>	
<b>Plateau</b>		201 Sokoto	27 Sani Abacha Way (Old Kano Road), Sokoto
183 British American Junction Jos	British American Tobacco Junction, Bukuru Bypass, Jos, Plateau	<b>Taraba</b>	
184 Beach Road Jos	4 Beach Road, Opposite Plateau State Board of Internal Revenue Office, Jos, Plateau	202 Jalingo	73 Hammaruwa Way, Jalingo, Taraba
185 Murtala Mohammed Way Jos	7 Murtala Mohammed Way, Jos, Plateau	<b>Yobe</b>	
		203 Damaturu	29/32 Bukar Abba Ibrahim Way, Damaturu, Yobe
		<b>Zamfara</b>	
		204 Gusau	Plot 103, Sani Abacha Way, Gusau, Zamfara

# Personal Account Application Form

This form should be completed in CAPITAL LETTERS.

Category of Account: (Please tick as appropriate)

Joint Account  Fixed Investment Account  Savings Account

Account Type: (Please tick as appropriate)

Current Account  Fixed Deposit Account  Savings Account

Domiciliary Account £  €  \$  Others

BRANCH  ACCOUNT NO. (For official use only)

BANK VERIFICATION ID NO.

Affix  
Passport  
Photograph  
Here

## 1. PERSONAL INFORMATION

Title  First Name

Surname  Other Names

Marital Status (Please tick) Single  Married  Other (Please specify)  Gender: Male  Female

Date of Birth (DD/MM/YYYY)  Country of Birth

Mother's Maiden Name

Nationality  2nd Nationality

Country of Residence

Permit Issue Date (DD/MM/YYYY)  Permit Expiry Date (DD/MM/YYYY)

L.G.A.  State of Origin

Tax Identification No. (TIN)  Resident Permit No.

Purpose of Account  Religion (Optional)

## 2. CHILD'S DETAILS

Full Name  Other Names

Surname  Date of Birth (DD/MM/YYYY)  Gender: Male  Female

## 3A. CONTACT DETAILS

House Number  Street Name

Nearest Bus Stop/Landmark

City/Town  L.G.A.

State

Mailing Address

Phone Number (1)  Phone Number (2)

Country Code

Country Code

Email Address





# Personal Account Application Form

Continued

## 10. TERMS AND CONDITIONS

I/We hereby certify that the information given on this form is correct and that I/We have read, understood and agree with the Account opening terms and conditions governing the selected account(s)

Principal Account Holder's Signature

Mandate/Special Instructions  
(Minimum Confirmation Amount/Signature Mandate)

### JOINT ACCOUNT HOLDER (PLEASE COMPLETE ALL SECTIONS IN CAPITAL LETTERS)

Name(s) \_\_\_\_\_

Contact Address \_\_\_\_\_

Mobile \_\_\_\_\_ Date of Birth \_\_\_\_\_

Email Address \_\_\_\_\_

Gender: Male  Female

Joint Account Holder's Signature

Please Affix  
your Passport  
Photograph Here

Joint Account Holder

## 11. DECLARATION:

I hereby apply for the opening of account(s) with First City Monument Bank Limited. I understand that the information given herein and the documents supplied are the basis for opening such account(s) and I therefore warrant that such information is correct.

I further undertake to indemnify the bank of any loss suffered as a result of any false information or error in the information provided to the Bank.

1. Name \_\_\_\_\_ Signature \_\_\_\_\_ Date \_\_\_\_\_

1. Name \_\_\_\_\_ Signature \_\_\_\_\_ Date \_\_\_\_\_

## 12. JURAT (this should be adopted where the applicant is not literate or is blind and the form is read to him/her by a third party)

I agree to abide by the content of the agreement and acknowledge that it has been truly and audibly read over and explained to me by an interpreter.

Mark of Customer/  
Thumbprint

Magistrate/  
Commissioner  
for Oaths

Date / /

Name of Interpreter

Address of Interpreter

Tel: No.

Language of Interpretation













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