

**ANNUAL REPORT AND  
ACCOUNTS**

**2010**

My Bank and i...

# Annual Report and Accounts for 2010

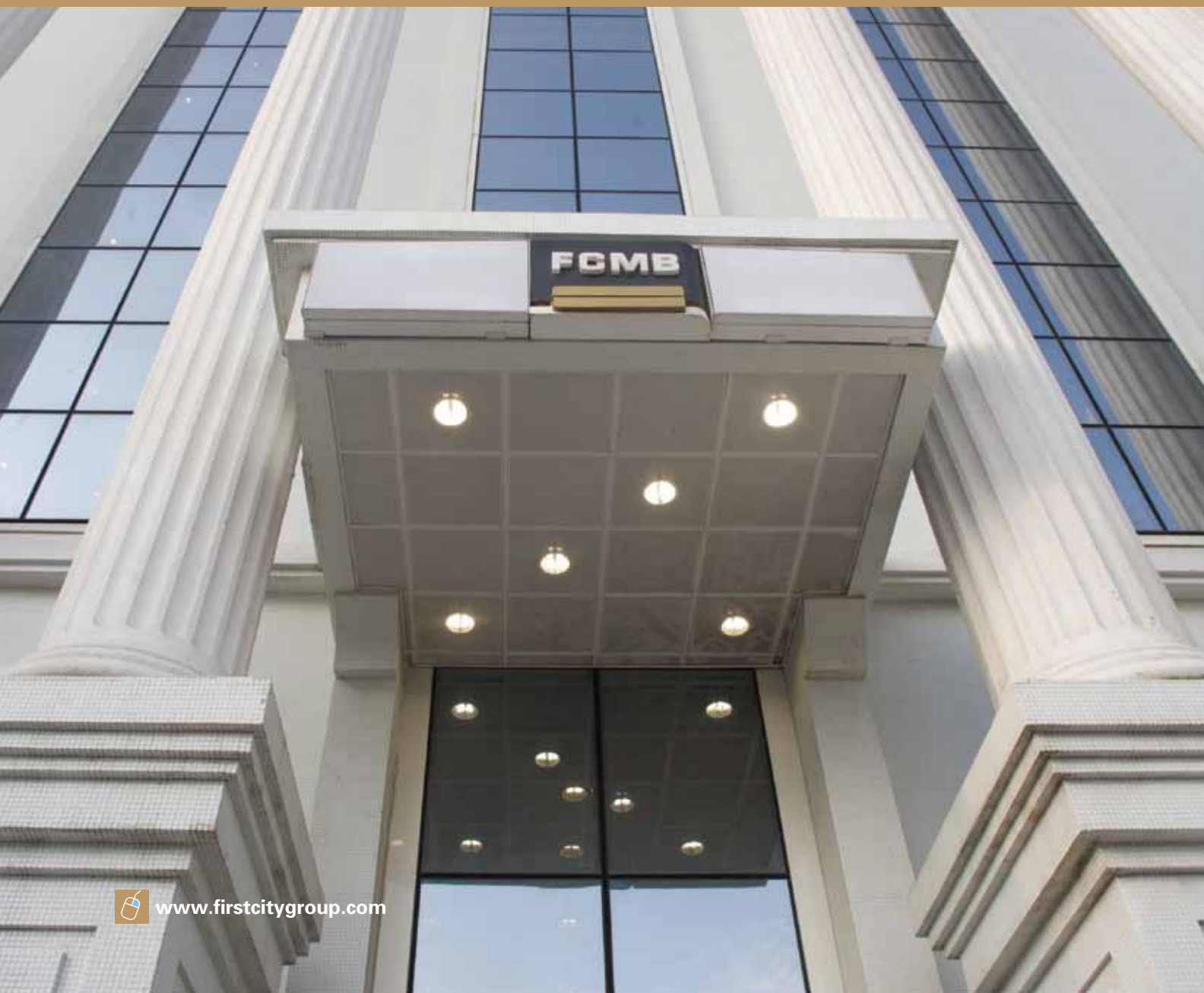
First City Monument Bank Plc (FCMB) is a wholesale banking group with a niche retail banking franchise, headquartered in Lagos, Nigeria. FCMB is the flagship company of First City Group, and maintains a presence in the United Kingdom and the Republic of South Africa to support its growing customer base.

## Our vision

To be the Premier Financial Services Group of African Origin.



- **Auditors:**
  - KPMG Professional Services (Chartered Accountants)
  - FBN (UK) Ltd
  - Fortis Bank, SA/NV London
  - HSBC Plc
- **Correspondent Banks:**
  - ANZ Banking Group Limited
  - Bank of Beirut (UK) Ltd
  - BNP Paribas
  - Citibank New York
  - Standard Bank Plc South Africa
  - Standard Chartered Bank Plc, UK
  - UBN (UK) Ltd
  - United Bank of Africa Plc (New York)



## My Bank and i...

### INTRODUCTION

- 2 Who we are
- 4 Notice of annual general meeting
- 6 From the archives of the founder
- 8 Statement from the chairman

### OPERATING REVIEW

- 12 Review by the chief executive officer
- 16 Corporate social responsibility activity report
- 21 Board evaluation report
- 22 Corporate governance
- 28 Board of directors

### FINANCIAL STATEMENTS

- 34 Directors' report
- 39 Statement of Directors' responsibilities
- 40 Report of the Audit Committee
- 41 Independent Auditor's report
- 43 Statement of significant accounting policies
- 58 Consolidated profit and loss accounts
- 59 Balance sheets
- 61 Statements of cash flows
- 63 Notes to the financial statements
- 112 Financial risk analysis
- 151 Statement of value added
- 152 Five-year financial summary – Group
- 154 Five-year financial summary – Bank
- 156 List of branches
- 161 Forms:
  - Account opening form
  - E-dividend form
  - E-bonus form
  - Proxy form/Resolutions

## Who we are

First City Monument Bank Plc (FCMB) is a predominantly wholesale banking group with a niche retail banking franchise, headquartered in Lagos, Nigeria.

FCMB Plc is the flagship company of the First City Group, one of Nigeria's leading comprehensive financial services providers. From its early origins in investment banking as City Securities Limited in 1977, FCMB (established in 1982) has emerged as one of the leading financial services institutions in Nigeria, one of the top eight lenders in the country with subsidiaries that are market leaders in their respective segments.

FCMB was incorporated as a private limited liability company on April 20, 1982 and granted a banking licence on August 11, 1983. On July 15, 2004, the Bank changed its status from a private limited liability company to a public limited liability company and was listed on the Nigerian Stock Exchange by introduction on December 21, 2004.

The Bank has witnessed virtually uninterrupted growth for 27 years and employs 3,300 employees spread across every state of the Federal Republic of Nigeria, whilst a presence in the United Kingdom (through its FSA-authorised investment banking subsidiary, FCMB UK) and a representative office in the Republic of South Africa, FCMB offers financial services across the Federal Republic of Nigeria.

As a leading financial services provider, FCMB is committed to serving the interests of its shareholders, customers, staff and the community. The globalisation of business activity, the expansion of financial markets and the sustained growth of emerging economies, particularly in Africa, are trends for which FCMB, with its focus on Investment Banking, Transaction Banking and Retail Banking, is well prepared.

FCMB's success has been recognised by many industry awards over the years both nationally and internationally. In 2008, it won the Euromoney award for the Best Equity House (Nigeria) and was named the Best Investment Bank in Nigeria at the Euromoney 2007 Awards for Excellence. The Bank had been adjudged Nigeria's most consistent issuing house/financial adviser 1993–1998 by Reuters and SBA Research Limited in June 2000 and was also the winner of the 1999 Platinum Division in the first Reuters sponsored Nigerian Issuing House Awards. In 2000, FCMB also received the inaugural Mergers and Acquisitions award in recognition of its expertise in this area. It has subsequently received the 2001 and 2002 award in the same category.

**FCMB is the first and only bank in Nigeria to have held these diverse awards at the same time and remains the only institution to have won the Mergers and Acquisitions award for three consecutive years. In recent times the Bank has also received recognition for its successful forays outside investment banking, with nomination in 2009 for the most innovative bank in Africa by *African Banker Magazine*.**

Our business is structured along four market-facing divisions in the bank, and six associated companies. These divisions are Corporate and Commercial Banking, Institutional Banking, Retail Banking (which also includes our Credit Direct Limited subsidiary) and Investment Banking (which includes all other associated companies). Through these divisions and associated companies, we execute our strategy of attaining leadership in chosen areas through operational excellence and customer intimacy and creating value for our stakeholders.

### Associated Companies

FCMB's associated companies are positioned to be and are invariably leaders in their respective markets. They also provide significant cross sell synergies and economies of scope for the Group, making the whole greater than the sum of its parts.

### FCMB (UK) Limited (100% ownership)

This is an investment banking firm, established to service the international corporate finance and investment service requirements of its client base and broaden the reach of its stockbroking services to the UK investors. Its stockbroking division CSL UK is recognised as one of the City of London's leading research and securities distribution firms for Nigerian securities. Services include:

- Corporate Finance
- Securities Research
- Sales and Trading
- Representative Office for FCMB plc.

### FCMB Capital Markets Limited (100% ownership)

Licensed by the Nigerian Securities and Exchange Commission as an issuing house and financial advisor, FCMB Capital Markets Limited is the local investment banking advisory arm of the Group, specialising in equity and debt capital raising, M&A advisory and other forms of financial advice to top-tier corporates. FCMB Capital Markets remains a market leader in its field.

### Credit Direct Limited (100% ownership)

Credit Direct Limited (CDL) is one of Nigeria's leading microlending organisations in terms of profitability, asset quality and customer experience. CDL is also the fastest growing microlender in Nigeria.

### CSL Stockbrokers Limited (100% ownership from November 2009)

CSLS is a leading stockbroking and investment management firm in Nigeria. Its equity and macroeconomic research is recognised internationally and the firm executes a significant share of international portfolio trades on the Nigerian Stock Exchange. The firm is positioning to be the leading conduit of portfolio investment into Sub-Saharan Africa.

### City Securities Registrars Limited (100% ownership from November 2009)

Nigeria's largest independent share registration company that manages share registers for many of the country's leading corporate and quoted multinationals in the most actively traded sectors, including two leading banks, two leading cement companies and two leading petroleum marketing companies among many others – providing access to an investor database in excess of 300,000 investors.

### Legacy Pension Fund Administrators (PFA) (25% ownership)

One of the fastest growing PFAs in the emerging pension industry of Nigeria. After three years of operation, Legacy is now a profitable and highly regarded PFA with over N75 billion assets under management.

## Factfile

### Useful information on the FCMB share (as at March 16, 2011)

- **Issued share capital:** 16,271,192,202 units
- **Market capitalisation:** N110.97bn/ \$740m
- **Weighting on the NSE:** 1.4%
- **Weighting in the sector:** 4.3%
- **YTD average daily traded volume:** 4,097,263 units
- **Symbol:**

|                  |              |
|------------------|--------------|
| <b>Bloomberg</b> | FCMB NL      |
| <b>NSE</b>       | FCMB         |
| <b>GDR CUSIP</b> | 319636205    |
| <b>GDR ISIN</b>  | US3196362053 |

### Useful information on FCMB

- Public company, listed on the Nigerian Stock Exchange in 2004
- Initial public offering in 2005
- Financial year end: December 31
- Credit rating: B+/B Long Term/Short Term (Standard & Poor's) (One of only a few banks in Nigeria with an S&P rating)

## Notice of annual general meeting

Notice is hereby given that the 28th Annual General Meeting of First City Monument Bank Plc (FCMB) will be held at the Shell Hall, MUSON Centre, Onikan, Lagos on Friday, May 13, 2011 at 11.00 am to transact the following:

### Ordinary Business

- (1) To receive and consider the Report of the Directors and the Financial Statements for the year ended December 31, 2010, the Auditor's Report thereon and the Audit Committee Report.
- (2) To declare a dividend.
- (3) To authorise the Directors to fix the remuneration of the Auditors.
- (4) To re-elect Directors in place of those retiring.
- (5) To elect/re-elect members of the Audit Committee.

### Special Business

- (6) To consider and if thought fit pass as Ordinary Resolution:
 

"To approve the remuneration of Directors for the year ending December 31, 2011."
- (7) To consider and if thought fit pass the following as Special Resolutions:
  - (i) "That subject to all relevant regulatory approvals being obtained, the Directors be and are hereby authorised to take steps to comply with the requirements of the Central Bank of Nigeria (CBN) new licensing regime by relinquishing the Bank's current universal banking license and applying to CBN for a commercial banking licence with international banking authorisation."

- (ii) "That the Directors be and are hereby authorised to take steps to comply with the directives of the Central Bank of Nigeria (CBN) by separating the non-banking subsidiaries from the Bank and re-organising the non-bank businesses within a Group arrangement that will deliver and/or unlock value for shareholders in such manner as they consider necessary within the period prescribed by the CBN, and upon such terms and conditions as the Directors may determine to be in the best interest of the Bank."
- (iii) "That the Directors be and are hereby authorised to take all such actions, including but not limited to:
  - (a) entering into agreements, undertakings, transfers, assignments, guarantees, or such other arrangements with any party or parties in order to implement, finalise and give full effect to the aforesaid directives; and
  - (b) appointing all relevant professional parties as they deem necessary for the purpose of giving effect to the CBN directives.
- (iv) "That the appointments of Messrs Olusegun Odubogun and Alhaji Mustapha Damcida as Director and Alternate Director respectively be and are hereby approved."

- (v) "That in furtherance to the shareholders' approval given at the 27th Annual General Meeting held on July 21, 2010 authorising the Bank to accept from leading development financial institutions and/or offshore correspondent banks or lenders an investment in equity and/or convertible debt upon terms to be agreed:
- the Bank should proceed to accept the USD70 million Loan Facility offer (the Loan) from the International Finance Corporation (IFC);
  - the terms of, execution of, and the transactions contemplated by the IFC Loan Agreement be and are hereby approved;
  - any of the authorised signatories of the Bank should execute the Loan Agreement and any document relating thereto to which it is a party on behalf of the Bank as well as carry out any other activity to give effect to the transaction."

Dated this 5th day of April 2011.

**By Order of the Board**



**MRS OLAJUMOKE BAKARE**  
COMPANY SECRETARY

## Notes

### Proxies

Only a member of the company entitled to attend and vote at the general meeting is entitled to appoint a proxy in his/her stead. All valid instruments of proxy should be completed, stamped and deposited at the office of the Company's Registrars, City Securities (Registrars) Limited, 2nd floor, Primrose Tower, 17A Tinubu Street, Lagos, not less than 48 hours before the time fixed for the meeting.

### Dividend

If approved, a dividend of 35 kobo per share will be payable to shareholders whose names appear in the Register of Members at the close of business on Friday, May 6, 2011. Dividend Warrants will be posted to shareholders on Thursday, May 19, 2011.

### Closure of Register

The Register of Members will be closed from Monday, May 2, 2011 to Friday, May 6, 2011 (both days inclusive).

## Audit Committee

In accordance with Section 359 (5) of the Companies & Allied Matters Act Cap C20 Laws of the Federation of Nigeria 2004, a shareholder may nominate a shareholder for appointment to the Audit Committee. Such nomination should be in writing and reach the Company Secretary not less than 21 days before the Annual General Meeting.



**MRS OLAJUMOKE BAKARE**  
COMPANY SECRETARY

## From the archives of **the founder**

I am confident, like so many other stakeholders, that as we march through the crucible of the economic meltdown and the trident reforms of the Central Bank of Nigeria equipped with the strategies that we are putting in place, the management of the Group and particularly FCMB should be able to achieve the goal that we have set for ourselves.

“

There is no doubt that the FCMB of our dream is within our reach and we should endeavour to go for it. ”

**OTUNBA MICHAEL O BALOGUN, CON**  
FOUNDER



### **Soothsayer, Stargazer or a Sage**

When in the past years and particularly last year, I was always relating the state of affairs in the Bank particularly and indeed the Group, to our foundation and our set core values, I might have been sounding like a soothsayer or some people may describe me as a stargazer. Indeed benevolent and familiar observers and readers of our Annual Reports, may have been regarding my statements as coming from a sage. The kernel of the message which we have been trying to put across, is that, in the building of our institutions, the current management would always be conscious of and have recourse to our foundation, the original vision and the set core values that we have established in the course of the years. Being equipped with all these, the superstructure would be on a solid foundation, because it is a universal truth that tall structures can only survive if they are built on a very strong and enduring foundation. Thus far, this has been our tradition in First City Group and this has stood us in good stead. It has also been the secret of our uniqueness and our success so far.



At the same time, though our strategies appear to be showing some good results, we keep on reminding ourselves that we are in for a long haul. Put in another way, we are saying that equipped with all the set core values, mindful of and always having recourse to our original vision and particularly the strong foundation of culture of excellence, the current management especially by virtue of the Bank's performance last year (December 2010), are definitely on the right course to attain the FCMB and indeed the Group of our dream.

Let me quote some salient statements of mine in last year's report – "We are indeed going through a crucible of fire, which if we properly manage and combat, should enable us to emerge stronger. We should therefore gird our loins in renewing and reburnishing our strategies to sustain the values enshrined in our foundation." I also quote – "I am confident, like so many other stakeholders, that as we march through the crucible of the economic meltdown and the trident reforms of the Central Bank of Nigeria equipped with the strategies that we are putting in place, the management of the Group and particularly FCMB should be able to achieve the goal that we have set for ourselves. Any observer would notice considerable keenness and enthusiasm among the generality of our staff, but what one would like to see is adequate fire power particularly at the level of business drivers to enable the institution to deliver good results which would earn us the pride of place within the comity of

financial institutions". One can see that we are building up this "fire power" to increase our earning capabilities. "There is no doubt that the FCMB of our dream is within our reach and we should endeavour to go for it."

As we said earlier, the results of the year just ended December 2010 not only appear to vindicate the words of wisdom coming from our founders, but sound prophetic. We have indeed started to see a glimmer of light at the end of a long and tortuous tunnel and we appear to be on the way, and even more able to surmount the effects of the universal economic meltdown and the trident reforms of the Central Bank of Nigeria. From all indications, the current management appears to have put its peculiar stamp and identity on the new strategies that are propelling the current development deliberately conscious of the original vision and strong foundation. This regular recourse to our foundation would appear to be working well.

Take for instance the Central Bank of Nigeria suddenly decided to dismantle the universal banking system and requested banks to unbundle their subsidiaries into a Holding Company. To us in the Group, this has been a familiar ground because as far back as over seven years ago, we had conceived an idea of an investment holding company which we have named First City Group separate from the Bank itself and having very slim management. Again, there is a divinely motivated foresight by someone who can be described as a sage. We have, therefore, not had any problem in picking up

ideas from our main stakeholders and founders. The evolving process is that of our continuing to build our institutions conscious of the foundation that we have been given and is readily available to us. There lies the distinction between us and our peers. FCMB and indeed First City Group will continue to flourish as a distinct institution with its own set core values and its own goal. We will not try to copy other institutions. We are charting a different and peculiar course of our own.

O God of all Creations, we thank you for our performance this last year as we remain focused thus far, in consonance with our original ethos, set core values and indeed our culture of excellence which all endear us not only to our customers and clients, but also our shareholders and other stakeholders who are inspired by our acronym of 'My Bank and i'.



**OTUNBA MICHAEL O BALOGUN, CON**  
FOUNDER

## Statement from the **chairman**

The economic terrain in the just concluded year was quite challenging. I am however pleased to inform you that despite the difficult terrain in which the Bank operated in the year, we were able to record an impressive performance with all indices looking northward.



“

We are confident that we will continue to operate in a more stable and encouraging business environment and that, as a bank, we are well positioned to benefit from those opportunities which always present themselves during an economic recovery. ”

**JONATHAN LONG**  
CHAIRMAN

Distinguished fellow shareholders and directors, invited guests, ladies and gentlemen, it is with great pleasure that I welcome you to the 28th Annual General Meeting of our bank and present to you the Annual Report and Accounts of the Bank for the year ended December 31, 2010. In keeping with statutory requirements, I am also pleased to confirm that copies of the Annual Report and Accounts were dispatched to all shareholders before this meeting.

I will now proceed to review briefly the business environment in which the Bank operated during the last financial year and to summarise how the challenges posed by this environment impacted on our business activities and performance. I would also like to remind you that the Bank's last financial year, reviewed in this report, is its first full calendar year (i.e. from January 1 – December 31, 2010), since the issue of the Central Bank of Nigeria's (CBN) directive to all banks to harmonise their financial year, from January to December, with effect from 2010.

## Global Perspective

2010 was a very mixed year for global financial markets. Although the year started off with a stronger than anticipated recovery, albeit with widely varying growth rates across the different regions of the world, the impact of the European sovereign debt crisis, which occurred in the second quarter of the year, curtailed the full scope of world economic recovery. Whilst only modest growth, at best, was achieved by the most advanced economies, on the back of major monetary stimulus and a significant consumption, growth in most emerging and developing economies (and, in particular, the so-called 'BRIC' economies of Brazil, Russia, India and China) was much more robust, due principally to the impact of higher commodity prices and sustained levels of private consumption. Overall, global GDP grew by some 5% in 2010, although this figure conceals very significant disparities between the performance of different economies.

Despite these positive trends, most commentators agree that the world recovery is still very fragile. The rising prices of food and other soft commodities have contributed to inflationary pressures globally, particularly in the Middle East and North Africa, where they combined with high unemployment rates and long-standing political grievances to spark off popular demonstrations and ever-growing demands for regime

change, the results of which have already been seen in Egypt and Tunisia. Going forward, non-oil commodity prices are expected to remain high, as the effects of the adverse weather conditions, which affected food production in 2010, will still be felt in the 2011 season.

However, there is a positive outlook overall for 2011 although, in spite of this general optimism, economic realities in different regions are likely to result in significant disparities in growth rates. The emerging economies, in particular, enjoy a stronger outlook for growth, arising from improved consumption patterns. In Nigeria, for instance, the long-awaited launch of the Asset Management Corporation of Nigeria (AMCON) will enable commercial banks to increase their lending, as AMCON takes over the non-performing loans of commercial banks, which should result in the growth of both consumer and business investment. A major deterrent to the development of the full growth potential of many of these economies, including Nigeria, is the limited policy framework, which is almost invariably weaker than that in the developed economies. So far as the latter are concerned, the outlook is similar to that in 2010, and growth prospects for the more advanced economies in 2011, although improving, will still be more modest than those of most emerging economies. Their prospects will be worsened as many of these countries, particularly in Europe, continue to grapple with a substantial debt over-hang, and the full effects of

the recent Japanese tsunami and its devastating impact on the Japanese infrastructure, economy and global output, are only just starting to be felt.

## The Nigerian Economy

The year under review provided some much needed succour for the Nigerian economy, after the strong macro-headwinds that swept across the country in 2009 and, in particular, the storm created by the banking crisis. Furthermore, the political situation was improved by the resolution of the impasse resulting from the power vacuum, created by the death of late President Umar Yar'adua, and which culminated in the swearing-in of President Goodluck Jonathan as the nation's new President. These positive political developments helped to put the nation on the path to macroeconomic recovery. The domino effect caused the Nigerian Stock Exchange to stage a bull run, reversing its -33.8% year-on-year decline in 2009, and leading to a positive performance of +18.9% in 2010.

The economy, which has grown by at least 6% per year since 2003, expanded by over 7% in 2010. Whilst the non-oil sector, particularly agriculture, remains the key driver of Nigeria's economic growth, the oil sector has also recovered. Nigeria's oil production received a major boost from the relative peace in the Niger Delta, largely brought about by the success of the current administration's amnesty programme.

## Statement from the **chairman** *continued...*

Crude oil production (including condensates), which had declined to a low of 1.69 million barrels per day (mbpd) in July 2009, due to a combination of weaker global demand and vandalism of oil production facilities, returned to historic levels of 2.20mbpd in 2010. The sustainability of such production levels will, however, require continuing calm in the Delta and a rapid increase in investment by oil producing companies. This, in turn, will depend on the passage of the Petroleum Industry Bill (PIB), which is currently before the Senate. It is expected that these factors (i.e. the amnesty programme and the eventual passing of the PIB) will result in further economic growth in 2011.

Nigeria's foreign exchange market remained relatively stable in 2010, compared with the previous year. As at December 31, 2010, the Wholesale Dutch Auction System (WDAS) exchange rate averaged N148.31 to US\$1, compared with N146.81 to US\$1 in 2009. Despite the year-on-year depreciation of approximately 1% in the Nigerian currency (relative to the US dollar), this was still in line with the Central Bank of Nigeria's volatility threshold of +/-3% for the Naira. The nation's external reserve balance closed the year at US\$32.35 billion, down some 24% from its level of US\$42.47 billion at the end of 2009.

### **Changes in the Banking Sector: the CBN and AMCON to the Rescue**

In an attempt to strengthen its key banking reforms and to address the challenges that led to the banking crisis in 2009, the CBN introduced a four-pillar reform programme, which includes enhancing the quality of bank balance sheets, establishing financial stability, enabling the transparent evaluation of the financial sector and ensuring that this sector makes a significant contribution to the real economy. In line with these objectives, the CBN reviewed the existing Prudential Guidelines and issued a new set of Prudential Guidelines for Nigerian banks, effective from July 1, 2010, which was intended to promote a sound credit risk management framework for the banking system.

The banking crisis of 2009 in Nigeria was triggered by a period of illiquidity in the banking system, during which the banks which were subsequently rescued by the CBN regularly accessed its expanded discount window. The uncertainty and illiquidity in the market, which resulted from the closure of this window, led to the CBN eventually guaranteeing all interbank placements in 2010, a guarantee which was further extended to June 30, 2011, in order to provide continuing liquidity and stability to the banking system.

Continuing the efforts of the CBN and Federal Government to establish a sound banking system in the country, on July 19, 2010, President Goodluck Jonathan signed a bill into law, establishing the Asset Management Corporation of Nigeria (AMCON). AMCON's mandate is "to acquire eligible bank assets from eligible financial institutions at a fair value and put these assets to economic use in a profitable manner". In response to its mandate to restore stability to the nation's banking industry, AMCON issued its first tranche of bonds to Nigerian banks on December 31, 2010, worth N1.04 trillion (US\$6.93 billion), with a discounted value of N770 billion (US\$5.13 billion). It is expected that the second round of bonds, which were issued by AMCON by the end of March, will absorb most of the sector's bad loans and, as a result, stimulate banks' risk appetite, in order to encourage them to increase their lending to the productive sectors of the economy.

### **Financial Performance**

It is clear that the economic conditions throughout the past year were extremely challenging. However, I am pleased to inform you that, despite the difficult terrain in which the Bank operated, we were nevertheless able to record an impressive performance overall,

with all the major indices moving significantly upward. The Bank achieved gross earnings of N62 billion, representing a 17% annualised growth over the eight-month period, ended December 31, 2009, whilst profit after tax showed a strong increase from N564 million, for the eight-months period to December 31, 2009, to N7.9 billion for the 12-months to December 31, 2010 – a growth of 837%.

So far as the balance sheet was concerned, the Bank's total assets and contingents grew by 17%, from N514 billion in December 2009, to N604 billion in December 2010. This growth was driven principally by the rising profile of the Bank's deposit liabilities which grew 26% to N335 billion in December 2010, from N266 billion, in December 2009.

### Dividend Payment

In view of the Bank's impressive results, the Directors are recommending that a dividend of N35k be paid to all shareholders, registered in the books of the Bank as at Friday May 6, 2011 for each 50k share of the Bank held by them at that date. The total amount set aside for this dividend payment is N5.7 billion.

A resolution to approve the payment will be proposed for your approval during the course of this meeting.

### Board Composition

As at December 31, 2010, the Board consisted of 14 directors, made up of nine Non-Executive Directors, one Alternate Director and four Executive Directors. During the course of the year, one Executive Director, Mr. Anurag Saxena, gave notice of the resignation of his appointment, effective from August 5, 2010. Fellow shareholders, please join me in extending our best wishes to him in all his future endeavours.

Also during the financial year, two new Non-Executive Directors were appointed to the Board. They are Alhaji Mustapha I. Damcida, who previously served as an alternate Director to Alhaji Ibrahim Damcida and Mr. Olusegun Adedeji Odubogun, who is an independent director. These two new directors were appointed to strengthen further the composition of the Board, in line with the Bank's corporate governance policy, as well as the Central Bank of Nigeria's new regulatory framework. They are both established professionals of high repute and bring a wealth of experience, as well as professional achievements and accomplishments, to the Board of the Bank.

### Looking Ahead

As always, I should like to take this opportunity to thank the Bank's customers, its shareholders, staff and, indeed, everyone who has contributed to the success of the Bank over the past year. I believe that we have delivered a strong financial result and I hope that, during the period under review, we met the earlier promises made to you, in spite of the problems in the operating environment, to which I referred earlier.

We are hopeful that we can look forward to a more stable and encouraging business environment and that, as a bank, we are well positioned to benefit from those opportunities that always present themselves during an economic recovery.

Ladies and gentlemen, on behalf of the Board, I would like to thank you very sincerely for your immeasurable support now, as well as in the past. As for the future, although challenging, I believe that it remains bright for all of us.

May God bless you all.



**JONATHAN LONG**  
CHAIRMAN

## Review by the **chief executive officer**

Distinguished shareholders, ladies and gentlemen, the year ended December 2010 saw a variety of factors affecting the banking industry, which on balance could be described as heralding the beginning of a period of cautious recovery and improving industry fundamentals. Much of the credit for this turnaround must go to the regulators and Government for pushing ahead with the reforms and stimuli that were necessary to ensure stability and create a positive outlook following an unprecedented decline in asset prices, commodity prices and massive credit and operating losses in the nation's banks.



**LADI BALOGUN**  
GROUP MANAGING DIRECTOR/  
CHIEF EXECUTIVE OFFICER

The injection of capital into the troubled banks under new management, the formation of AMCON to purchase margin loans and non-performing loans, the reform programme that included stimulating key sectors of the economy and strengthening risk and governance provisions within the industry combined with a fairly loose monetary stance for much of 2010, which kept interest rates low, were some of the measures that ultimately defined the operating environment.

The recovery can be described as cautious as while the reform plans are commendable, many implementation question marks remain, including how the necessary sale of rescued banks will be managed and concluded, the many unanswered questions regarding the new holding company structure for banks and how well the credit stimulus packages for strategic sectors such as agriculture power and transport are managed. Finally, as Government fights to keep inflation, interest rates and exchange rates under control while spending at record levels, inevitably something must yield and the modest gains attained so far remain at risk.

As will be discussed shortly, our performance was commendable, being underpinned by a strategy that is gaining in focus and differentiation. Your bank today can be described as a predominantly wholesale banking group with a growing niche retail franchise. Wholesale banking, comprising corporate banking, institutional banking (government and financial institutions), treasury and financial markets and investment banking, continues to contribute 100% of the Bank's net earnings, 74% of the Bank's gross earnings, 91% of the Bank's risk assets and 61% of the Bank's funding/deposits. Our retail focus is now paying off. Following an investment in over 100 full service branches in the last five years at a cost of about N12 billion, taking our reach to over 132 branches, 16 kiosks, 146 ATMs, an excellent call centre, mobile and internet banking, we are finally approaching our first profitable year in the Retail Division, which will be 2011 with the addition of Credit Direct our payroll based consumer finance business and 2012 without its inclusion. We describe the retail banking business as having a niche orientation based on the fact that we seek to bank, for now, the top quartile of the banking community, whilst differentiating ourselves via a higher degree of customer intimacy and operational excellence. Put simply we want to capture a dominant share of the banking needs of the customers we bank through better understanding of them and their needs, provision of a comprehensive range of products and we want to do this efficiently attaining best-in-class cost-to-income ratio.

In pursuit of this strategy a number of activities during the year are worthy of mention. Much of the year was pre-occupied with re-allocating the loan portfolio through recoveries, asset sales and targeted growth. A great deal of focus also went on strengthening our loan origination capabilities and resources. This led to industry leading loan growth rates for your bank, mostly derived from corporate and institutional customers. In order to manage the loan growth, our enterprise risk management framework was strengthened, enabling us to retain our B+ international credit rating from Standard & Poor's – the highest attainable for a Nigerian financial institution.

In order to attain our stated objective of operational excellence, significant investments in time and resources went into reducing the cost of service delivery as well as our turnaround time. A new quality management system was initiated with a view to attaining ISO certification in the year 2011. Our greater focus on process efficiency and cost optimisation enabled us to keep a tight lid on costs.

On the customer front, both on the wholesale and retail side of the business we saw our active customer numbers grow substantially thanks to improved sales processes and greater focus on customer segments where we can compete effectively. In this regard, our service experience was recognised by a KPMG led survey of the Nigerian corporate community, ranking us 3rd among all banks for customer service.

On the international front, our South African rep office and UK subsidiary completed their first full year of operation and began to contribute meaningfully to the activities of the Group. Our share of equity investment flows into Nigeria grew substantially thanks to the efforts of FCMB UK and the signing on of several major global institutional clients. Similarly through the efforts of our South African office, our corporate and investment banking activities received a boost both in terms of customer sign on's and increased capacity in the areas of originating and structured complex financings.

## Review by the **chief executive officer** *continued...*

Our strategy, the operating environment and the activities described above set the context for the Bank's performance in 2010. In spite of the harsh environment, we were able to grow our gross earnings by 17% on an annualised basis and profit after tax by 837%. The gross earnings growth was all the more remarkable considering interest rates crashed by more than 30% and money market rates 60%. Consequently the gross earnings performance was largely driven by non-interest income, which grew by 59% compared to 2009, while net interest income actually declined by 10% on an annualised basis for the year. This growth in non-interest income was fuelled by a gradual recovery in investment banking income, as well as improved transaction commissions as a result of active lending.

The loan book grew by an impressive 38%, during a year when the industry loan book declined in total. This is a clear demonstration that the Bank is gaining market share in its core activity of lending. Much of this lending was indeed low margin to high credit quality corporate and government institutions. However we were able to drive significant non-interest income from these borrowing customers. Our retail lending also grew by a more modest 16%. This was largely due to the fact that much of the year was spent restructuring and re-directing our retail lending activities and positioning it for more sustainable and profitable growth. The one outlier in the Retail Division was our consumer finance business Credit Direct Limited, which witnessed over 49% loan growth and 67% growth in net income.

Operational excellence for us is defined by maintaining a cost-efficient business model. The trend in cost management is therefore very encouraging. By focusing on our chosen customer segments, we were able to keep cost growth to a modest 3% in the year. Loan loss expense was also curtailed such that, combined with recoveries from previously provisioned loans, we recorded a write back of provisions of N439 million, compared to a net provision expense in 2009 of N2.6 billion. In spite of this loan provision coverage ratio rose to 100% from 83% in 2009.

Almost all business units and subsidiaries apart from core retail banking (due to the crash in interest rates and thereby transfer price on deposits) experienced growth in earnings in 2010 shown in the table below. This across the board improvement demonstrates not only the efficacy of the Group's strategy and people but also the cautiously improving operating environment:

|                                  | Earnings (PBT) |              |                   |   |
|----------------------------------|----------------|--------------|-------------------|---|
|                                  | 2009           | 2010         | Annualised growth |   |
| Corporate and Commercial Banking | 1,518          | 5,451        | 139%              | ↑ |
| Retail Banking                   | (2,260)        | (2,845)      | 16%               | ↓ |
| Institutional Banking            | 2,025          | 3,737        | 23%               | ↑ |
| Treasury and Financial Market*   | 174            | 2,979        | 1044%             | ↑ |
| FCMB CM*                         | (164)          | 221          | 190%              | ↑ |
| CSRL*                            | 354            | 156          | -70%              | ↓ |
| CSLS*                            | (424)          | (460)        | 28%               | ↑ |
| FCMB UK*                         | (365)          | (265)        | 52%               | ↑ |
| LEGACY PFA (ASSOCIATE)*          | na             | 51           | na                | ↑ |
|                                  | <b>857</b>     | <b>9,026</b> | <b>602%</b>       |   |

\* Investment Banking Division of the Group is made up of the asterisked member companies together with the Treasury and Financial market.



The net effect of all these factors, as illustrated above, was a 827% growth in PAT, and improvement in most key ratios as shown below:

| Group ratios             | December 2010 | December 2009 |
|--------------------------|---------------|---------------|
| Net interest margin      | 5.3%          | 6.0%          |
| Return on equity (ROE)   | 5.8%          | 1.0%          |
| Return on assets (ROA)   | 1.5%          | 0.3%          |
| Cost/income ratio        | 79%           | 85%           |
| Earnings per share       | 49k           | 5k            |
| Loan/deposit ratio (LDR) | 99%           | 90%           |
| NPLs/total loans         | 6%            | 9%            |
| Capital adequacy ratio   | 31%           | 36%           |
| Liquidity ratio          | 32%           | 40%           |

Naturally there is room for improvement in our ratios but it is evident that the trend is in the right direction and our strategy is certainly capable of delivering a long-term equilibrium that should be among the best bank performance ratios in our environment.

Based on this performance level, we are pleased, with your kind permission, to propose an increase to our dividend by 600% from prior year to 35 kobo per share.

The 2010 performance is an indicator of two important factors. Firstly the management and staff complement have been able to regroup following the industry-wide challenges of 2009 and evolved into a potent and cohesive force focused on meeting customer expectations while delivering shareholder value. Secondly, this is also an indication that the Nigerian banking industry has turned the corner and holds significant opportunity for growth.

It is therefore pleasing to note that there is an air of optimism, as we look forward to a year of continued growth and success. On a personal note and in concluding, I would want to thank the Almighty God for his grace and favour on the organisation and all those associated with us. I would also want to thank our customers and shareholders for believing in us, and our exemplary employees for making our modest successes happen.



**LADI BALOGUN**  
GROUP MANAGING DIRECTOR/  
CHIEF EXECUTIVE OFFICER

## Corporate social responsibility **activity report**



*C2G activity in Katsina State, Nigeria*



*Presentation of cheque to Nigerian Red Cross Society for Disaster Relief*



*FCMB representative, the British Council and Faith leaders at the Climate & Faith Seminar in Abuja, Nigeria*

### Profile and Strategy

#### Corporate Social Responsibility (CSR) lies at the heart of First City Monument Bank Plc

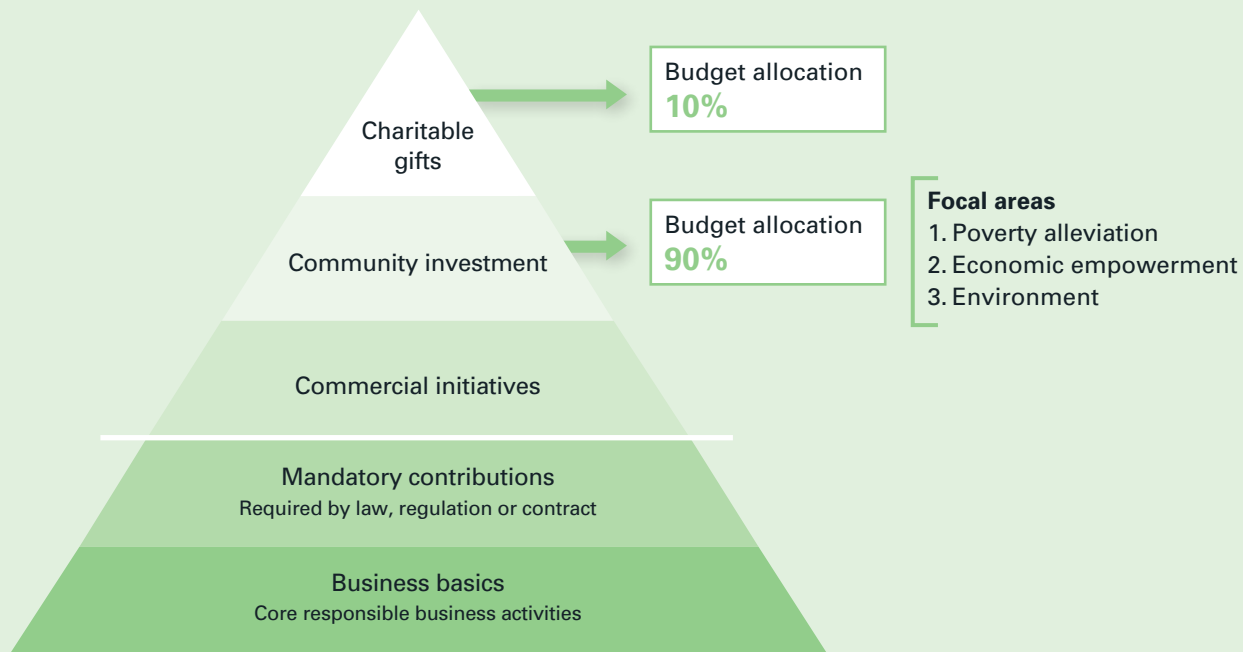
We continue to build on our strategic framework for corporate citizenship and align our approach with our business proposition 'My Bank and i' by adding value to our customers and building lasting relationships with them and the communities in which they live.


Our CSR unit is structured so that it drives our overall mission across the entire organisation. Our ongoing CSR journey enables us to ensure our actions transcend cultural barriers, and address both social and economic challenges. This can be seen in the promotion of environmental conservation around our branches and our homes, and the development of partnerships that encourage economic independence and opportunities for human development.

#### Our Philosophy – Teach A Man to Fish

We believe all communities in which we operate should benefit from our presence. In practice, our philosophy is about our commitment to long-term relationships with our customers, partners, government communities and our contribution to their sustainable development.

## FCMB strategic framework for CSR



 A full listing of our donations can be found on page 37 of this report

 [www.firstcitygroup.com](http://www.firstcitygroup.com)

### Our CSR goal

Our **CSR goal** is to be the number one socially responsible brand in our industry. This ambition is eloquently expressed through our carefully **selected focal areas**.

#### Poverty alleviation


Support for the alleviation and eradication of extreme poverty and hunger


#### Environmental sustainability

Support for the environment

#### Economic empowerment

Helping to create an enabling environment for economic empowerment through micro-entrepreneurship, micro-credit and skills acquisition.

 **Read about our CSR activities during the year on the following pages**

 **Read more in our CSR report**

 [www.firstcitygroup.com](http://www.firstcitygroup.com)

## Corporate social responsibility **activity report** *continued...*



Presentation of certificate to one of the Skills trainers in Port Harcourt for the Skills for Life Programme



GMD planting a tree during the Lagos State One-Man-One-Tree Campaign

Below is a summary of our activities for the financial year January – December 2010:

### Environmental Sustainability

#### Committed To Green (C2G)

At FCMB we appreciate the fact that our lives and businesses are sustained by the environment in which we exist, hence our Committed to Green initiative which has continued to gather momentum and progress from sensitisation into the advocacy stage.

#### Climate & Faith Seminar

According to the 2010 World Bank Development report on Development and Climate Change it is expected that developing countries would bear some 75% to 80% of the costs of damage caused by climate change, which could result in permanent reduction in the GDP by 4% to 5% in Africa and South Asia. As part of climate change sensitisation, FCMB in partnership with the British Council organised the first ever Climate & Faith Seminar in Africa, which attracted 100 traditional and faith leaders as well as policy makers from the UK, Nigeria and all over Sub-Saharan Africa. At the end of the two-day seminar which was held in Abuja, Nigeria, a historic Interfaith Declaration on Climate Change was signed by over 100 attendees of the seminar. The impact of this seminar remains immeasurable but the followings are some of the outcomes already recorded:

- 1. Tree planting:** As a fall out of the Interfaith declaration, the Kano State Ministry of Environment in Nigeria facilitate the training of local Muslim clerics on climate change and the planting of 8,000 trees in places of worship to create shade for worshippers as a means of carbon sequestration.
- 2. The Save80 stove and cooking set:** Also, Christian clerics from all local governments in Kaduna were trained on the use of an environment-friendly cooking stove which has been certified to reduce emission as well as the demand for firewood. These stoves were made available to the trainees at a subsidised price.



#### Sub-National Partnerships on the Environment

Our ongoing partnership with the Lagos State Government on environmental sustainability continues to make advancements:

**FCMB co-sponsored the Second Lagos State Summit On Climate Change** as part of our ongoing work on advocacy and sensitisation. The summit successfully brought together several State Governments to address the issue of climate change on a sub-national level.

**The Eko Atlantic City:** Progress is still being made in the development of the Eko Atlantic City, an adaptive initiative which seeks to reclaim from the Atlantic Ocean the equivalent of land lost to environmental degradation over the last century.

### One-Man-One-Tree Campaign

Like little droplets of water which come together to form a mighty ocean, our C2G activities around the country have become a formidable force behind environmental sustainability. When Lagos State launched the One-Man-One-Tree Campaign, the FCMB GMD was chosen to represent the Governor. Also, during the World Environment Day celebration he was presented a special award as an **Ambassador Emeritus of the Environment** in recognition of the unwavering support the management and staff of FCMB have given to the Lagos State Government on environmental issues.

### C2G within the FCMB community

Our nationwide activation of C2G at the branch level continues to inspire a new generation of environmentally conscious people. In 2010, FCMB incorporated an Environmental Management System (EMS) Policy into the organisation's strategy.

**Earth Hour:** FCMB also became the first Nigerian bank to observe Earth Hour in 2010 as all non-essential lights were turned off for an hour at the iconic First City Plaza, one of the headquarters of FCMB. The Earth Hour is a global exercise which unites the whole earth in contemplating the sustainability of the planet. The objective of the Earth Hour is to promote the practice of energy conservation and emission reduction through public awareness, by educating and uniting people to realise the risks of climate change.

### Environmental Sustainability Through the Media

Following from FCMB's collaboration with the British Council to train media practitioners on the accurate reporting of climate change and environmental degradation in 2009, A Media Green Club was formed in 2010 as a platform to encourage the proliferation of environmentally related media reports to create public awareness on environmental related issues. Specifically, FCMB now collaborates with the *Business Day* newspaper to ensure that at least an entire page is devoted to reporting environmental issues on a weekly basis.

### Economic Empowerment

Leading from our CSR Philosophy of 'Teach A Man to Fish', our economic empowerment activities seek to create an enabling environment for micro-entrepreneurship and skills acquisition.

### FCMB Skills for Life Programme

The FCMB 'Skills for Life' programme which was launched in Kano in 2009 continued in Port Harcourt in 2010 with the successful training of 122 vulnerable youth and women on carefully selected skills which are marketable in their communities. The skill set ranged from animal husbandry to catering and hair care. Seed capital was also given to selected beneficiaries of the programme in the form of a grant to cover the cost of equipment.



FCMB community during the Earth Hour 2010



Priceless Gift of Sight



World AIDS Day Activation in collaboration with UNICEF

## Corporate social responsibility **activity report** *continued...*

By its very nature, this programme also provides entrepreneurial and project management skills training for the 30 members of SIFE (Students In Free Enterprise) from the University of Port Harcourt, Nigeria.

### Poverty Alleviation and Charitable Gifts

We know that about 70% of Nigerians live below the poverty line and survival of our business is intricately connected with the quality of the community we operate in, and we are working with implementing partners across the nation to support the alleviation and eradication of extreme poverty and hunger.

### Priceless Gift of Sight

As it has become customary, FCMB collaborated with the Tulsi Chanrai Foundation (TCF) to restore the sight of 900 people across the country through surgery; an improvement on the 600 surgeries that were carried out in 2009. Notably, the initiative was taken to the South West of Nigeria for the first time where a special pediatric ophthalmological project was executed to benefit 5,000 children to commemorate the annual Children's day.

The FCMB Priceless Gift of Sight programme is fast becoming an annual gift which the nation anticipates at the end of each year and it is particularly heartwarming to learn that a number of the beneficiaries this year were referred by previous beneficiaries.

### World AIDS Day Activation in Collaboration with UNICEF

According to the World Health Organization, HIV infection rate among the age group of 15–49 years is 5.9% of the Nigerian population. Clearly, FCMB's workforce falls within this age group and as a result, it presents an unquestionable sustainability risk to our business. Hence, in 2010 FCMB collaborated with UNICEF to create, through sports, a platform for staff engagement on HIV/AIDS as well as raise funds to support the Nigerian child who is either affected by or infected with HIV/AIDS.

### SOSAID Charity Home

As part of our ongoing support to SOSAID (Society for the Safety of the Insane and Destitute), we have continued to preserve the dignity of about 300 persons who would otherwise have been destitute and a burden to society. The Institute has the Bank's steady support on a monthly basis with contributions from FCMB staff to assist with workers' salaries. Significantly, the FCMB community was able to raise extra funds during the yuletide to cover SOSAID's rent for 18 months.

### Disaster Relief to Haiti and Jos

In response to an overwhelming demand from staff on how to assist the victims of the Haiti earthquake and the Jos Nigeria crisis of 2010, the Bank created a platform to enable members of the FCMB community express their sense of social responsibility. Over a million Naira was eventually raised and remitted through the Nigerian Red Cross Society to the beneficiaries.

### Bethesda Child Support Scholarship Fund

FCMB continues to demonstrate its commitment towards the development of vulnerable and displaced children in society. In 2010, through Bethesda Child Support, we have been able to provide support for 10 children by keeping them away from environments which would have exposed them to danger and social vices.

Our goal is to ultimately move these children out of the poverty cycle in which they find themselves, by creating a suitable environment for their advancement.



Read more in our CSR report

# Board **evaluation report**



March 23, 2011  
 The Chairman  
 Board of Directors  
 First City Monument Bank Plc  
 Primrose House  
 Lagos, Nigeria

Dear Sir

## **Report to the Directors of First City Monument Bank Plc (FCMB) on the outcome of the Board Evaluation**

PricewaterhouseCoopers was engaged to carry out an assessment of the individual Directors of First City Monument Bank Plc ('FCMB') as required by Section 5.4.5 of the Central Bank of Nigeria's (CBN) Code of Corporate Governance for Banks in Nigeria ('the Code'). The Code requires that the review should cover all aspects of the Board's structure and composition, responsibilities, processes and relationships, as well as individual members' competencies and respective roles in the Board's performance. The review was conducted for the period ended December 31, 2010.

The Board is responsible for the preparation and presentation of information relevant to its performance. Our responsibility is to reach a conclusion on the Board's performance based on work carried out within the scope of our engagement as contained in our letter of engagement of January 14, 2011. In carrying out the assessment, therefore, we have relied on representation made by members of the Board and management and on the documents provided for our review.

On the basis of our work, it is our conclusion that the Board is composed of an appropriate mix of individuals from various backgrounds, who are knowledgeable in financial and business matters. Other areas of strength include directors' attendance at Board and committee meetings, risk management and compliance with regulations.

The main area for improvement identified, is the need for increased participation of directors at relevant training sessions. Other findings and recommendations are contained in our full report to the Board.

Yours faithfully

**KEN IGBOKWE**  
 MANAGING PARTNER



## Corporate **governance**

### Commitment to Corporate Governance

First City Monument Bank Plc (FCMB) remains committed to institutionalising corporate governance principles as part of the Group corporate structure. It continues to ensure adherence to the implementation of corporate governance rules of the Central Bank of Nigeria, the Nigerian Stock Exchange and the Securities and Exchange Commission.

As in the past, the Board continues to operate in line with its responsibilities as contained in Regulatory Codes of Corporate Governance, the Bank's Articles of Association and the Companies and Allied Matters Act. Its oversight of the operations and activities of the Bank are carried out transparently without undue influence.

Essentially, fair value corporate governance depends on the quality and integrity of our directors. Consequently, the Bank has undertaken to create the institutional framework conducive to defending the integrity of our directors, and is convinced that on account of this, the Board of FCMB is functioning in a highly effective manner. It is intended that we continue to challenge ourselves to improve the standard in areas where need for improvement has been identified.

### Board Composition and Independence

During the financial year under review, the Board comprised 15 directors: nine non-executive, one alternate and five executive.

The Bank's Board is composed of a non-executive chairman, with executive and non-executive directors, all bringing high levels of competencies and experience, with enviable records of achievement in their respective fields. The Board meets regularly to set broad policies for the Bank's business and operations, and it ensures that an objective and professional relationship is maintained with the Bank's auditors in order to promote transparency in financial and non-financial reporting. Directors' emoluments, as well as their shareholding information, are disclosed in the Bank's Annual Report and Accounts.

The Guiding Principles of the FCMB Plc Code of Corporate Governance remain as follows:

- All power belongs to the shareholders.
- Delegation of authority by the owners to the Board and subsequently to Board Committees and executives is clearly defined and agreed.
- Institutionalised individual accountability and responsibility through empowerment and relevant authority.

- Clear terms of reference and accountability for committees at Board and executive levels.
- Effective communication and information sharing outside of meetings.
- Actions are taken on a fully informed basis, in good faith with due diligence and care and in the best interest of the Bank and shareholders.
- Enhancing compliance with applicable laws and regulations and the interest of the stakeholders. Where there is any conflict between FCMB rules, the local laws and legislation supersede.
- Conformity with overall FCMB strategy and direction.
- Transparency and full disclosure of accurate, adequate and timely information regarding the personal interest of directors in any area of potential conflict regarding the Bank's business.

### Role of the Board

- Reviewing alignment of goals, major plans of action, annual budgets and business plans with overall strategy; setting performance objectives; monitoring implementation and corporate performance and overseeing major capital expenditure in line with approved budget.



- Ensuring the integrity of the Bank's accounting and financial reporting systems (including the independent audit) and that appropriate systems are in place for monitoring risk, financial control and compliance with the law.
- Selecting, compensating, monitoring and, when necessary, replacing key executives and overseeing succession planning.
- Interfacing with the management of the Bank to ensure harmony in implementing Group strategy.
- Performing all statutory roles as required by law.
- Through the establishment of Board Committees, making recommendations and taking decisions on behalf of the Board on issues of expenditure that may arise outside the normal meeting schedule of the full Board.
- Ratifying duly approved recommendations and decisions of the Board Committees.

### Board Committees

During the financial year ended December 31, 2010, the Board delegated some of its responsibilities to the following committees:

### Credit Committee

Its function includes, but is not limited to the following:

- review and approve credit policy manual
- consider and approve detailed analysis for credit including contingents of amounts in excess of the limit of the Credit Committee
- review and set credit policy direction where necessary
- consider and approve write-offs presented by management
- be actively involved in credit risk control processes
- approve all material aspects of rating and estimation processes
- establish a strong internal credit culture
- be involved in capital planning
- use reports on the Bank's credit risk profile and capital needs to:
  - (a) evaluate the level and trend of material credit risks and their effects on capital level
  - (b) evaluate the sensitivity and reasonableness of key assumptions used in capital planning.

**Committee composition:** Mr Godwin TS Adokpaye (Chairman), Dr John Udofa, Mr Ladi Jadesimi and Mr Bismarck Rewane.

### Risk Management Committee

Its responsibilities include the following:

- set Bank-wide Enterprise Risk Management vision, goals and objectives in compliance with world-class standards
- approve Bank's Risk Management framework for the various risk areas (credit, operational, strategic, reputation, compliance, market and liquidity risk management)
- approve and periodically review the Bank's risk appetite and portfolio strategy
- ensure that appropriate risk management policies, processes and methodologies are in place for managing the various risks to which the Bank may be exposed
- establish a management structure that is capable of implementing the Bank's Risk Management framework and ensure that qualified and competent person(s) at senior levels are employed to manage the various risk areas in the Bank
- endorse approval of new products/markets subject to the ratification of the full Board
- ensure that the Bank holds sufficient capital against the various risks and is in compliance with established capital adequacy goals and regulations

## Corporate **governance** *continued...*

- periodically review the results of stress testing and use the outcome to conduct internal assessment of capital adequacy
- monitor the Bank's risk profile against set targets (risk appetite)
- initiate a benchmarking study and internal review to ascertain the adequacy of the Bank's approach to managing risks across all risk areas
- present reports on compliance with the Enterprise Risk Management framework to the Board of Directors
- review and monitor the Operational Risk Management framework
- review material contingent liabilities on litigation.

**Committee composition:** Mr Bismarck Rewane (Chairman), Mr Godwin TS Adokpaye, Dr John Udofa, Mr Ladi Jadesimi, Mr Anurag Saxena and Mr Peter Nigel Kenny.

### Finance and General Purpose Committee

Its functions include:

- review global budgets
- review strategy to ensure that desired cost-income ratio is maintained
- consider major capital projects being proposed by management
- consider/review extraordinary business initiatives of management on behalf of the Board
- consider disciplinary matters involving top management staff including directors
- review and approve extra-budgetary spending of the Bank above specified limits.

**Committee composition:** Mr Godwin TS Adokpaye (Chairman), Mr Bismarck Rewane, Mr Ladi Jadesimi, Dr John Udofa, Mr Peter Nigel Kenny and Mr Tope Lawani.

### Audit Committee

This is established in accordance with Section 359 (3) and (4) of the Companies and Allied Matters Act, Cap C20, Laws of the Federation of Nigeria 2004. It comprises dedicated individuals with proven integrity that have a thorough understanding of the Bank's business affairs including the associated risks and controls put in place to mitigate those risks. The committee has overall responsibility for the Bank's internal audit processes.

### Overall Purpose/Objectives

The Audit Committee will assist the Board in fulfilling its oversight responsibilities.

The Audit Committee will review:

- the financial reporting process, the system of internal control and management of financial risks
- the audit process, both internal and external
- the Bank's process for monitoring compliance with laws and regulations and its own code of business conduct.

In performing its duties, the committee will maintain effective working relationships with the Board of Directors, management, and the internal and external auditors. Each committee member will obtain an understanding of the detailed responsibilities of committee membership as well as the Bank's business, operations and risks.

### Authority

The Companies and Allied Matters Act authorises the Audit Committee to:

- examine the Auditor's Report and make such recommendations thereon to the Annual General Meeting as it considers appropriate
- ascertain whether the accounting and reporting policies of the Bank are in accordance with legal requirements and agreed ethical principles

- review the scope and planning of the Bank's audit requirements
- review the findings on management matters in conjunction with external auditors and the department responses thereon
- keep under review the effectiveness of the Bank's system of accounting and internal control
- make recommendations to the Board with regard to the appointment, removal and remuneration of the external auditors to the Bank
- authorise the internal auditor to carry out investigations into any activities of the Bank, which may be of interest or concern to the committee.

### Membership

- The Audit Committee shall consist of an equal number of directors and representatives of the shareholders of the Bank (subject to a maximum number of six members) and shall examine the Auditor's Report and make recommendations thereon to the Annual General Meeting as it may deem fit. Such members of the Audit Committee shall not be entitled to remuneration and shall be subject to re-election annually.
- The members will nominate any member of the committee as the chairman of the Audit Committee from time to time.

- Any member may nominate a shareholder as a member of the Audit Committee by giving notice in writing of such nomination to the Company Secretary of the Bank at least 21 days before the Annual General Meeting.
- A quorum for any meeting will be a simple majority of three members with a minimum of two representatives of the shareholders.
- The Secretary of the Audit Committee will be the Company Secretary, or such other person as nominated by the chairman of the committee.

**Committee composition:** Dr John Udofa (Chairman), Alhaji SB Daranijo, Mr Godwin TS Adokpaye, Alhaji BA Batula, Evangelist PA Soares and Mr Bismarck Rewane.

### Human Capital and Remuneration Committee

Its overall objective is to assist the Board in fulfilling its oversight responsibilities by providing appropriate advice and recommendations on matters relevant to the committee's Charter in order to facilitate decision making.

The committee shall:

- establish a formal and transparent procedure for the selection and appointment of new directors to the Board

- determine the required role and capabilities for particular appointments
- identify suitable candidates to fill Board vacancies as and when they arise and nominate candidates for the approval of the Board
- establish the process for the orientation and education of new directors and develop policies to facilitate continuous education and development of directors
- assess periodically the skills required for each director to discharge competently the director's duties
- give full consideration to appropriate Board and senior management succession planning
- review disclosures and the process used for appointments
- review remuneration for the directors and senior management of the Bank
- approve special welfare schemes and proposals
- review and ratify promotions for top management staff.

In line with best international practice, the remuneration of non-executive directors would be decided by the Board of Directors as a whole on the advice of the Company Secretary and not by the committee.

## Corporate **governance** *continued...*

### Membership

- Five members (all non-executive directors) nominated into the committee shall jointly appoint a lead director who shall act as chairman of the committee.
- Group Managing Director/Chief Executive Officer shall attend meetings by invitation.
- Group Head HR shall be present at all meetings.
- In the event that the chairman's position becomes vacant, an alternative director who is also a member of the committee would be designated as interim chairman. The process to elect a new chairman will be initiated as soon as possible.

**Committee composition:** Dr John Udofa (Chairman), Mr Ladi Jadesimi, Mr Bismarck Rewane, Alhaji Ibrahim Damcida and Mr Peter Nigel Kenny.

### Executive Management Committee (EMC)

The EMC, chaired by the GMD, comprises all executive directors, business heads and those with direct reporting lines to the GMD. The committee meets monthly to deliberate and take policy decisions for the effective and efficient management of the Bank. Quite apart from the above function, the committee serves as a filter for issues to be discussed by the Board. Some of the EMC's primary roles are to provide leadership to the management team and ensure efficient deployment and management of the Bank's resources. The chairman of the committee is responsible for the daily and effective running and performance of the Bank.

### Frequency of Meetings

Meetings of the Board and its committees are usually held quarterly but may also be convened at any time whenever the need arises. The Audit Committee meets prior to commencement of the audit and subsequently to review, consider and approve the audited accounts.

The Board and its committees met as follows:

| Board Committee meetings          | No. of meetings |
|-----------------------------------|-----------------|
| Board of Directors                | 9               |
| Board Credit                      | 11              |
| Board Risk Management             | 3               |
| Board Audit                       | 5               |
| Board Finance and General Purpose | 5               |

During the year under review, management was supported by the following Management Committees:

- Assets and Liabilities Committee, chaired by the Group Managing Director
- Credit Committee, chaired by the Head of Enterprise Risk Management
- Investment Committee, chaired by the Group Managing Director
- Information Technology Steering Committee, chaired by an Executive Director
- Disciplinary Committee, chaired by the Head of Enterprise Risk Management
- Staff Welfare Committee, chaired by the Group Managing Director
- Risk Management Committee, chaired by the Head of Enterprise Risk Management.

### Attendance at Board Meetings

The Board of Directors met nine times during the year.

| Director                            | Total no. attended |
|-------------------------------------|--------------------|
| Dr Jonathan AD Long                 | 9                  |
| Mr Ladipupo Balogun                 | 9                  |
| Mr Henry Semeditari                 | 9                  |
| Mr Peter Obaseki                    | 9                  |
| Mr Nabeel Malik                     | 8                  |
| Dr John Udofa                       | 8                  |
| Mr Godwin TS Adokpaye               | 9                  |
| Mr Ladi Jadesimi                    | 8                  |
| Mr Bismarck Rewane                  | 9                  |
| Alhaji IM Damcida                   | 4                  |
| Alhaji Mustapha Damcida (Alternate) | 5                  |
| Mr Peter Nigel Kenny                | 5                  |
| Mr Anurag Saxena                    | 5                  |
| Mr Tope Lawani                      | 7                  |
| Mr Olusegun Odubogun                | 4                  |

### Shareholder Participation

The Bank is conscious of, and continues taking necessary steps to promote shareholder rights.

The Bank has significantly benefited from contributions and advice from shareholder members of the Audit Committee.

All stakeholders are invited to report any concern about a threatened/suspected breach of any corporate governance requirement to the office of the Company Secretary.

### Disclosure to Shareholders

The Directors' fees for the financial year ending December 31, 2011, shall be fixed at N80,000,000 only and a resolution to approve shall be proposed.

### Post-December 31, 2010 Event

- (i) In line with section 5.3.10 of the CBN Code of Corporate Governance for Banks in Nigeria Post Consolidation, the following directors retired from the Board of the Bank with effect from February 10, 2011: Mr Godwin TS Adokpaye, Mr Ladi Jadesimi and Alhaji Ibrahim Damcida having served meritoriously on the Board for several years.
- (ii) In order to fill the vacancies occasioned by the exit/retirement of some of our executive and non-executive directors, the following two new directors have been appointed and approved by the CBN: Mr Olufemi Bakre (Executive) and Mr Stephen Alashi (Non-Executive).

## Board of **directors**



**JONATHAN LONG**  
CHAIRMAN

Jonathan Long was Managing Director of the Bank between 1987 and 2005. Prior to that, he was the Deputy Managing Director of the Bank between June 1985 and April 1987. He holds bachelor's (1967) and master's (1970) degrees from Balliol College and a Doctorate degree (1973) from St Anthony's College, both at Oxford University in the United Kingdom.

He has over 28 years' corporate finance experience, working in merchant banking in the United Kingdom, Switzerland and Nigeria. He began his working career with William & Glyn's Bank Limited in 1973 and was appointed Manager, Corporate Finance, with Charterhouse Japhet Limited in London in 1976, before becoming General Manager of the bank's Swiss investment management subsidiary Charterhouse Japhet (Suisse) SA in Geneva in 1979 and eventually Assistant Director in 1981. He later established the operations of Standard Chartered Bank Plc in Geneva, Switzerland in 1982 before joining First City Merchant Bank Limited in 1985. Jonathan was appointed as the Bank's Board Chairman in 2005.



**MR LADI BALOGUN**  
GROUP MANAGING DIRECTOR

Ladi Balogun holds a bachelor's degree in Economics from the University of East Anglia, United Kingdom and an MBA from Harvard Business School, United States of America.

He has over 18 years' experience in commercial and investment banking in Europe, the United States and Africa. He began his banking career in 1993 at Morgan Grenfell and Co Limited, where he worked in the areas of risk management and corporate finance (debt origination). He was responsible for managing the bank's trading and investment positions in debt instruments in Latin America and Eastern Europe, and also part of a team that structured numerous complex debt deals in Latin America, Eastern Europe and the Asian sub-continent. Subsequently he worked at Citibank in New York before returning to Nigeria as an Executive Assistant to the Chairman and Chief Executive in 1996. He has worked in various areas of the bank, including Treasury, Corporate Banking and Investment Banking. He was appointed an Executive Director in charge of the Institutional Banking Group (IBG) in 1997. In 2000, he was made Executive Director in charge of Strategy and Business Development and in 2001 Deputy Managing Director. He was appointed Managing Director in 2005.

**MR PETER OBASEKI****EXECUTIVE**

Peter Obaseki is an Executive Director in charge of Transaction Services. He was appointed into FCMB's Board of Directors in 2008 with over 25 years' banking experience. He holds a BSc and MSc in Computer Science as well as an MBA in Finance from the University of Lagos, and has received specialised training from some of the most prestigious institutions in Europe, America and Africa including the Lagos Business School of Nigeria, Afriexim Bank Egypt, and Columbia Business School of the United States. Peter previously worked with KPMG Ani & Ogunde as a Management Consultant focused on financial institutions before venturing into the banking industry. He joined FCMB in 1997.

**MR NABEEL MALIK****EXECUTIVE**

Nabeel Malik is an Executive Director, responsible for the Retail Banking Division of the Bank. He joined FCMB from Mashreq Bank, Dubai, United Arab Emirates, where he was a Senior Vice President responsible for international business development and strategy for markets, overall governance of existing businesses and international retail expansion. Previously with Citibank (2002–2005), Nabeel Malik was educated in the United States where he earned a BA majoring in Economics at Princeton University (1984), New Jersey, and a Master's degree from Yale School of Management (1991), Connecticut. His work experience spans several countries in Europe, the Middle East, Africa and Asia.

**MR HENRY SEMENITARI****EXECUTIVE**

Henry Semenitari is an Executive Director, responsible for the Public Sector Division of the Bank. He holds a bachelor's degree in Chemical Engineering from University of Lagos (1987) and an MBA from University of Navarra (IESE), Barcelona, Spain (2000).

He has over 21 years' banking experience in various areas including commercial and retail banking, corporate banking, operations and internal control. At various times, he has worked for established banks such as Zenith Bank Plc (1991 to 1992) Diamond Bank (1992 to 1996), United Bank for Africa plc (1996 to 2001) and Afribank plc (2003 to 2005). He joined FCMB from Afribank in 2005, where he was responsible for developing the retail banking business across a network of over 150 branches.

## Board of **directors** *continued...*



**MR ANURAG SAXENA**  
EXECUTIVE

Anurag Saxena holds a BE from the Regional Institute of Technology, India, and an MBA from the Indian Institute of Management, Calcutta. Qualified in International Investments and Capital Markets, he is also a Fellow of the Chartered Institute of Marketing, UK. He has over 22 years' experience in all aspects of banking including sales, distribution, marketing, product development, strategy, IT and operations, having worked with Barclays Bank, Standard Chartered Bank, Mashreq Bank and Citigroup. Anurag Saxena joined FCMB as COO in January 2007 following the successful execution of a management services agreement between FCMB and Sabre Capital. (Anurag resigned from the Board effective August 5, 2010.)



**MR GODWIN TS ADOKPAYE**  
NON-EXECUTIVE

Godwin Adokpaye holds a 1959 BA Honours degree in Classics from the University of Ibadan. He worked with Mobil Oil Nigeria plc from 1959 becoming, first, District Manager, Benin, in 1961 and then, successively, Retail Sales Manager, Commercial Manager and Sales Manager between 1968 and 1972. He was appointed General Manager in 1972 and in 1974 he was made Executive Director, before finally retiring from an executive position in December 1984. He is on the board of a number of other companies. He was appointed to the Board of the Bank in 1984 and was formerly the Chairman of the Bank's Audit Committee.



**MR LADI JADESIMI**  
NON-EXECUTIVE

Ladi Jadesimi graduated from Oxford University with MA and LLB degrees and subsequently qualified as a Chartered Accountant with Coopers and Lybrand in London, England. On his return to Nigeria, he became, in succession, a Senior Executive of NAL Merchant Bank Limited and a partner of Arthur Andersen & Co and is now an independent financial consultant. Ladi Jadesimi was appointed to the Board of the Bank in 1983.



**ALHAJI IM DAMCIDA**

NON-EXECUTIVE

Alhaji Damcida is an accounting graduate of the Westminster College (1956) and North-West Polytechnic (1958) in England. He commenced his working career as an accountant with the Ministry of Trade and Industry of the Government of Northern Region in 1959 and was transferred to the Federal Service in Lagos in 1962. He was a three-time Permanent Secretary in three different ministries (Ministry of Trade (1966 to 1970), Ministry of Defence (1970 to 1975) and Ministry of Finance in 1975). His business interests include banking and telecommunications and he is on the board of several blue-chip companies in Nigeria.

**MR NIGEL KENNY**

NON-EXECUTIVE

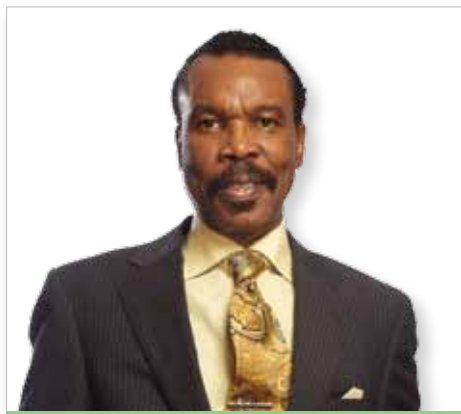
Nigel Kenny is an alumnus of the University of Surrey, from where he obtained a BSc degree in physics (first class) in 1970 and a Doctorate in Theoretical Physics in 1973. He is also a Fellow of the Institute of Chartered Accountants in England and Wales. He began his career with PricewaterhouseCoopers in 1973 as an Audit Manager and eventually rose to become the Deputy Regional Audit Manager. He worked with Chase Manhattan Bank NA between 1982 and 1992, becoming the Vice President and Area Audit Manager for Europe, Middle East and Asia in 1989. He joined Standard Chartered Plc, London in 1992 where he rose to become the Group Executive Director for Finance in 1999, a position he held till he left in 2002. He joined the Board in 2007.

**MR TOPE LAWANI**

NON-EXECUTIVE

Tope Lawani is a co-founder and Managing Director of Helios Investment Partners, an investment firm focused on making private equity investments in Sub-Saharan Africa. Prior to co-founding Helios, he was a Principal at Texas Pacific Group (1996–2004), one of the world's leading global private equity firms. He holds a 1991 BSc in Chemical Engineering from the Massachusetts Institute of Technology and a master's in Business Administration from Harvard Business School in 1996. He joined the Bank's Board in 2007.

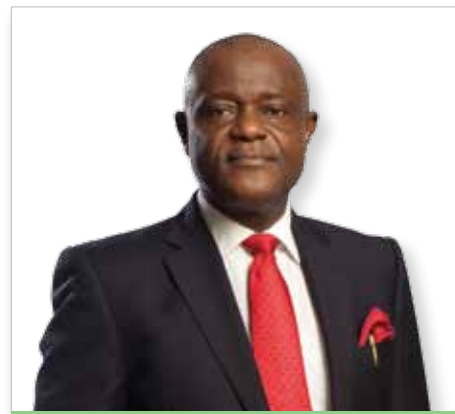
## Board of **directors** *continued...*



**MR BISMARCK REWANE**

NON-EXECUTIVE

Bismarck Rewane obtained a BSc degree in Economics from the University of Ibadan and became an Associate of The Institute of Bankers (England & Wales) in 1975. He began his banking career with Barclays Bank, UK, in 1973 and moved to Nigeria where he joined the First National Bank of Chicago and moved on to International Merchant Bank Nigeria, before leaving in 1996 to start his own company. An outstanding scholar, Bismarck Rewane has addressed many professional and business gatherings. He joined the Bank's Board in 2002 and is the Managing Director/Chief Executive of Financial Derivatives Company Limited.



**DR JOHN UDOFA**

NON-EXECUTIVE

John Udofa holds an HND in Accounting from The Polytechnic, Calabar, an MBA from the University of Ibadan and a doctorate degree from St Clement's University, United States. Having worked for Benue Agricultural Development Corporation as an accountant, he moved on to Icon Limited (an IFC and JP Morgan sponsored merchant bank) and worked in the International Operations, Area Office Operations, Treasury and Financial Services, Credit and Marketing Departments till 1992 when he left for Cooperative Development Bank plc, where he became the General Manager/Acting Managing Director/Chief Executive in 2001. He was appointed Managing Director of the Bank in 2002 and joined the Board of FCMB in 2005.



**MR OLUSEGUN A ODUBOGUN**

**NON-EXECUTIVE**

Olusegun Odubogun qualified in 1974 as a Certified Accountant. He became a Fellow of the Institute of Chartered Accountants of Nigeria in 1980. He also belongs to several business and professional associations. He worked throughout his career spanning over 40 years at Deloitte (previously Akintola Williams & Co) from where he retired in 2008 as the Chief Executive Officer for Deloitte West & Central Africa, a regional practice formed in 2006 under his leadership. Through diligence, technical ability and uncompromising commitment to professionalism and excellence, he rose rapidly in the practice to become a Partner in 1980, the year in which he participated in the international Partner Exchange Program and worked at Deloitte, New York. At different periods between 1980 and 2003, he led Deloitte services in Audit, Tax, Consulting and Insolvency to various clients in the private and public sectors of the Nigerian economy. In 2003, he was elected the firm's Chief Executive Officer. He joined the FCMB Board in 2010.



**MR MUSTAPHA DAMCIDA**

**ALTERNATE DIRECTOR**

Mustapha Damcida holds a BSc in Business Administration from Robert Morris College, Pittsburgh, United States and Diploma in Law from Ahmadu Bello University, Zaria, Nigeria. Mustapha is an accomplished business man having managed several private companies including Damson Properties Limited and Damus International Limited. He is also a director on the board of a number of reputable institutions including Prudent Risk Advisors Limited (Insurance Brokers) and Basic Drill Ventures. He was appointed an Alternate Director on the Board of FCMB in July 2010.



[www.firstcitygroup.com/  
newfcmb/about/company/  
directors.aspx](http://www.firstcitygroup.com/newfcmb/about/company/directors.aspx)

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Directors' report For the year ended December 31, 2010

The Directors present their annual report on the affairs of First City Monument Bank Plc ('the Bank') and its subsidiaries ('the Group'), together with the financial statements and auditor's report for the year ended December 31, 2010.

### a. Legal Form

The Bank was incorporated in Nigeria under the Companies and Allied Matters Act as a private limited liability company on April 20, 1982. It was licensed on August 11, 1983 to carry on the business of commercial banking and commenced business on September 1, 1983. The Bank was converted into a Public Limited Liability Company and its shares listed on the Nigerian Stock Exchange on December 21, 2004.

### b. Principal Activity and Business Review

The principal activity of the Group continues to be the provision of comprehensive banking and financial services to its corporate and individual customers. Such services include granting of loans and advances, corporate finance, money market activities and foreign exchange operations.

The Bank has five wholly owned subsidiaries, FCMB Capital Markets Limited (FCMB CM), Credit Direct Limited (CDL), FCMB UK Limited (FCMB UK), CSL Stockbrokers Limited (CSLS) and City Securities (Registrars) Limited (CSRL) whose results have been consolidated in these financial statements.

The Bank prepares consolidated financial statements.

### c. Operating Results

Gross earnings increased by 75% and profit before tax of the Group increased by 954%. The Directors affirm that the Bank is strategically poised for continued growth and development. The Directors recommend the payment of dividend of 35 kobo (2009: 5 kobo). Highlights of the Group's operating results for the year ended under review are as follows:

|  | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
|--|----------------------------|----------------------------|
| Gross earnings   | 62,673,604                 | 35,789,264                 |
| Profit before tax  | 9,025,742                  | 856,600                    |
| Taxation   | (1,090,771)                | (292,262)                  |
| Profit after taxation  | 7,934,971                  | 564,338                    |
| Profit attributable to the Group                                 | 7,934,971                  | 564,338                    |
| <b>Appropriations:</b>   |                            |                            |
| Transfer to statutory reserve                                    | 1,098,348                  | 100,406                    |
| Transfer to retained reserve                                     | 6,836,623                  | 463,932                    |
|  | 7,934,971                  | 564,338                    |
| Total non-performing loans and advances                          | 19,298,201                 | 22,517,028                 |
| Total non-performing loans to total gross loans and advances (%) | 5.52%                      | 8.71%                      |

**d. Directors' shareholding**

The direct and indirect interests of Directors in the issued share capital of the Bank as recorded in the register of Directors shareholding and/or as notified by the Directors for the purposes of sections 275 and 276 of the Companies and Allied Matters Act Cap C20, Laws of the Federation of Nigeria 2004 and listing requirements of the Nigerian Stock Exchange is as below noted:

|  | Direct shareholding                |                   |
|--|------------------------------------|-------------------|
|  | Number of 50k ordinary shares held |                   |
|  | December 31, 2010                  | December 31, 2009 |
| Dr Jonathan AD Long (Chairman)   | 8,880,292                          | 8,880,292         |
| Mr Ladipupo O Balogun<br>(Group Managing Director/CEO)                       | 141,611,000                        | 141,611,000       |
| Mr Henry Semenitari<br>(Executive Director)                                  | 350,000                            | 350,000           |
| Mr Anurag Saxena<br>(Executive Director/COO)<br>(Resigned on August 5, 2010) | 560,000                            | 560,000           |
| Mr Peter Obaseki (Executive Director)  | 2,572,375                          | 2,572,375         |
| Mr Nabeel Malik (Executive Director)   | -                                  | -                 |
| Dr John Udofo  | 938,533                            | 938,533           |
| Mr Godwin TS Adokpaye  | 29,145,000                         | 29,145,000        |
| Mr Ladi Jadesimi   | 159,250,000                        | 159,250,000       |
| Mr Bismarck Rewane   | 930,000                            | 930,000           |
| Alhaji Ibrahim Damcida   | 138,066,689                        | 138,066,689       |
| Mr Peter Nigel Kenny   | -                                  | -                 |
| Mr Tope Lawani   | -                                  | -                 |

Mr Tope Lawani represents the interest of HIP Samurai Limited and Samurai Parallel LP (being funds managed by Helios Investment Partners LLP) with shareholdings amounting to 879,411,176 (December 2009: 879,411,176).

Pursuant to Article 93 of the Articles of Association of the Bank, Messrs Tope Lawani and Nigel Kenny being Directors that have been longest in office shall retire and being eligible for re-election, offer themselves for re-election.

**e. Directors interests in contracts**

For the purpose of section 277 of the Companies and Allied Matters Act Cap C20, Laws of the Federation of Nigeria 2004, none of the Directors had direct or indirect interest in contracts or proposed contracts with the Bank during the period.

**f. Property and Equipment**

Information relating to changes in property and equipment is given in Note 24 to the financial statements. In the Directors' opinion, the market value of the Bank's properties is not less than the value shown in the financial statements.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Directors' report For the year ended December 31, 2010 *continued...*

### g. Shareholding Analysis

The shareholding pattern of the Bank as at December 31, 2010 is as stated below:

| SHARE RANGE                  | No. of shareholders | % of shareholders | No. of holdings       | % of shareholders |
|------------------------------|---------------------|-------------------|-----------------------|-------------------|
| 10,000–50,000                | 150,036             | 96.19             | 813,388,382           | 5.00              |
| 50,001–100,000               | 3,193               | 2.05              | 260,008,202           | 1.60              |
| 100,001–500,000              | 2,059               | 1.32              | 475,601,852           | 2.92              |
| 500,001–1,000,000            | 299                 | 0.19              | 243,442,188           | 1.50              |
| 1,000,001–5,000,000          | 235                 | 0.15              | 539,174,553           | 3.31              |
| 5,000,001–10,000,000         | 53                  | 0.03              | 379,639,773           | 2.33              |
| 10,000,001–50,000,000        | 68                  | 0.04              | 1,452,908,345         | 8.93              |
| 50,000,001–100,000,000       | 16                  | 0.01              | 1,168,751,356         | 7.18              |
| 100,000,001–500,000,000      | 24                  | 0.02              | 5,854,197,435         | 35.98             |
| 500,000,001–1,000,000,000    | 1                   | 0.00              | 585,249,103           | 3.60              |
| 1,000,000,001–10,000,000,000 | 2                   | 0.00              | 4,498,831,013         | 27.65             |
| <b>Total</b>                 | <b>155,986</b>      | <b>100.00</b>     | <b>16,271,192,202</b> | <b>100.00</b>     |

### h. Substantial interest in Shares

The Bank's authorised share capital is N10 billion divided into 20 billion ordinary shares of 50 kobo each of which 16,271,192,202 ordinary shares are issued and fully paid. According to the register of members no shareholders other than the under-mentioned held more than 5% of the issued share capital of the Bank as at December 31, 2010:

|  | Number of shares | % Holding |
|--|------------------|-----------|
| 1. Capital IRG Trustees Limited            | 1,210,360,000    | 7.44      |
| 2. Stanbic Nominees Nig. Limited – Trading | 3,288,471,013    | 20.21     |

**i. Donations and Charitable Gifts**

The Bank made contributions to charitable and non-political organisations amounting to N77,612,056 (December 2009: N52,029,183) during the year.

| <b>BENEFICIARY</b>  | <b>Amount</b>     |
|---|-------------------|
| Renovation Of Primary School, Benin                                     | 24,905,714        |
| St Saviors School, Lagos  | 20,000,000        |
| University Of Ibadan  | 5,625,900         |
| Student-In-Free-Enterprise (SIFE): Skills Acquisition                   | 5,466,667         |
| Sponsorship: Climate & Faith Seminar                                    | 5,000,000         |
| Sponsorship: 7th Annual Corporate Financial Reporting Summit and dinner | 2,485,000         |
| Tuition and books for 10 Bethesda beneficiaries                         | 2,400,000         |
| Sponsorship: Lagos Carnival 2010  | 2,100,000         |
| Sponsorship: Ojude Oba Festival Committee                               | 2,000,000         |
| Corporate Social Responsibility: Otunba Tunwase National Paediatric     | 1,960,776         |
| Sponsorship: Lagos State Government – Cultural Festival                 | 1,500,000         |
| Sponsorship For 44th Annual Bankers Dinner                              | 1,500,000         |
| Nigeria 50th Independence Anniversary                                   | 1,000,000         |
| Building Project/Mopol 22 Welfare Fund                                  | 500,000           |
| Busy Bees Women Society   | 300,000           |
| Society For The Safety Of The Insane And Destitute (SOSAID)             | 250,000           |
| Others  | 618,000           |
| <b>Total</b>  | <b>77,612,056</b> |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Directors' report For the year ended December 31, 2010 *continued...*

INTRODUCTION

### j. Post Balance Sheet Events

There were no post balance sheet events that could have a material effect on the financial position of the Group as at December 31, 2010 and profit attributable to equity holders on that date which have not been adequately adjusted for or disclosed.

### k. Human Resources

#### *Employment of Disabled Persons*

The Group operates a non-discriminatory policy on recruitment. Applications by disabled persons are always fully considered, bearing in mind the respective aptitudes and abilities of the applicants concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the Bank continues and that appropriate training is arranged. It is the policy of the Group that the training, career development and promotion of disabled persons should, as far as possible, be identical with those of other employees. Currently, the Group has one person on its staff list with physical disability.

#### *Health, Safety and Welfare at Work*

The Group continues to accord great priority to staff health and welfare. The Group retains top-class private hospitals where medical facilities are provided for staff and their immediate families at the Bank's expense. A contributory Pension Fund Scheme in line with the Pension Reform Act, 2004, exists for employees.

OPERATING REVIEW

FINANCIAL STATEMENTS

### l. Employee Involvement and Training

The Group places considerable value on the involvement of its employees and has continued its practice of keeping them informed on matters affecting them as employees and the various factors affecting the performance of the Group. This is achieved through regular meetings between management and staff of the Bank.

The Group has in-house training facilities complemented with additional facilities from educational institutions (local and offshore) for the training of its employees.

### m. Auditors

During the year, the Board of Directors appointed KPMG Professional Services as auditors to the Bank in line with the provisions of section 357 of the Companies and Allied Matters Act of Nigeria. KPMG Professional Services have indicated their willingness to continue in office as auditors in accordance with section 357 (2) of the Companies and Allied Matters Act of Nigeria.

BY ORDER OF THE BOARD



**MRS OLAJUMOKE BAKARE**  
Company Secretary  
17A Tinubu Street  
Lagos State  
Nigeria

March 22, 2011



# Statement of Directors' responsibilities in relation to the financial statements

## For the year ended December 31, 2010

The Directors accept responsibility for the preparation of the annual financial statements set out on pages 43 to 155 that give a true and fair view in accordance with Statements of Accounting Standards applicable in Nigeria and in the manner required by the Companies and Allied Matters Act of Nigeria, the Banks and Other Financial Institutions Act of Nigeria and relevant Central Bank of Nigeria regulations.

The Directors further accept responsibility for maintaining adequate accounting records as required by the Companies and Allied Matters Act of Nigeria and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement whether due to fraud or error.

The Directors have made assessment of the Company's ability to continue as a going concern and have no reason to believe that the Bank will not remain a going concern in the year ahead.

### Signed on behalf of the Board of Directors by



**DR JONATHAN AD LONG**  
Chairman

March 22, 2011



**LADI O BALOGUN**  
GMD/CEO

March 22, 2011

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Report of the **Audit Committee**

For the financial period ended December 31, 2010 to the members of First City Monument Bank Plc.

In compliance with Section 359(6) of the Companies & Allied Matters Act Cap C20 Laws of the Federation of Nigeria 2004, we have reviewed the Audit Report for the period ended December 31, 2010 and hereby state as follows:

- (1) The scope and planning of the audit were adequate in our opinion;
- (2) The account and reporting policies of the Bank conformed with the statutory requirements and agreed ethical practices;
- (3) The internal control system was being constantly and effectively monitored; and
- (4) The external auditors' management controls report received satisfactory response from Management.

Dated: March 22, 2011



Chairman, Audit Committee

### **Members of the Audit Committee are:**

- (1) Alhaji SB Daranijo
- (2) Mr GTS Adokpaye
- (3) Alhaji BA Batula
- (4) Mr Bismarck Rewane
- (5) Evangelist PA Soares
- (6) Dr Johnnie Udofa

# Report of the Independent Auditor to the Members of First City Monument Bank Plc

## Report on the Financial Statements

We have audited the accompanying financial statements of First City Monument Bank Plc ('the Bank') and its subsidiary companies (together 'the Group'), which comprise the balance sheets as at December 31, 2010, and the profit and loss accounts, statements of cash flows and value added statements for the year then ended, and the statement of accounting policies, notes to the financial statements and the five-year financial summaries, as set out on pages 43 to 155.

## Directors' Responsibility for the Financial Statements

The Directors are responsible for the preparation of financial statements that give a true and fair view in accordance with Statements of Accounting Standards applicable in Nigeria and in the manner required by the Companies and Allied Matters Act of Nigeria, the Banks and Other Financial Institutions Act of Nigeria, and relevant Central Bank of Nigeria circulars, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk

assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, these financial statements give a true and fair view of the financial position of First City Monument Bank Plc ('the Bank') and its subsidiaries (together 'the Group') as at December 31, 2010, and of the Group and Bank's financial performance and cash flows for the year then ended in accordance with Statements of Accounting Standards applicable in Nigeria and in the manner required by the companies and Allied Matters Act of Nigeria, Banks and Other Financial Institutions Act of Nigeria, and relevant Central Bank of Nigeria circulars.

## Other Matter

The financial statements of the Bank and the Group for the period ended December 31, 2009 were audited by another auditor whose report dated May 13, 2010 expressed an unmodified opinion on those financial statements.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Report of the Independent Auditor to the Members of **First City Monument Bank Plc** *continued...*

### Report on Other Legal, and Regulatory Requirements

*Compliance with the Requirements of Schedule 6 of the Companies and Allied Matters Act of Nigeria*

In our opinion, proper books of account have been kept by the Bank, so far as appears from our examination of those books, and the Bank's balance sheet and profit and loss account are in agreement with the books of account.

### Compliance with Section 27 (2) of the Banks and Other Financial Institutions Act of Nigeria and Central Bank of Nigeria circular BSD/1/2004

- (i) The Bank paid penalties in respect of contraventions of the Banks and Other Financial Institutions Act during the year ended December 31, 2010. Details of these contraventions and penalties paid are as disclosed in Note 39 to the financial statements.
- (ii) Related-party transactions and balances are disclosed in Note 34 of the financial statements in compliance with the Central Bank of Nigeria circular BSD/1/2004.

KPMG

KPMG  
March 22, 2011  
Lagos, Nigeria



## Statement of significant **accounting policies**

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

### **a. Basis of Preparation**

These financial statements are the separate and consolidated financial statements of First City Monument Bank Plc, ('the Bank') and its subsidiaries (hereinafter collectively referred to as 'the Group'). The financial statements are prepared under the historical cost convention modified by the revaluation of certain investment securities and comply with Nigerian Statements of Accounting Standards (SAS), the provisions of the Companies and Allied Matters Act of Nigeria, the Banks and Other Financial Institution Act of Nigeria and relevant Central Bank of Nigeria Circulars. The financial statements are presented in the functional currency, Nigerian Naira (N), rounded to the nearest thousand.

The preparation of financial statements in conformity with accounting principles generally accepted in Nigeria requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on the Directors' best knowledge of current events and actions, actual results ultimately may differ from those estimates.

### **b. Consolidation**

Subsidiary undertakings, which are those companies in which the Bank, directly or indirectly, has an interest of more than half the voting rights or otherwise has power to control have been consolidated. Subsidiaries are consolidated from the date on which effective control is transferred to the Group and are no longer consolidated from the date of disposal. The accounting policies of the subsidiaries are consistent with those of the Bank. Separate disclosure is made for non-controlling interest.

The acquisition method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at acquisition date, irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets acquired, the difference is recognised directly in the profit and loss account.

Inter-company transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred.

Associates are those entities in which the Bank has significant influence, but not control over the financial and operating policies. The consolidated financial statements includes the Bank's share of the total recognised gains and losses of associates on an equity accounted basis from the date significant influence commences until the date that significant influence ceases.

When the Group's share of losses exceeds its interest in associates, the Group's carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of associates.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Statement of significant **accounting policies** *continued...*

INTRODUCTION

### c. Recognition of Interest Income

Interest income is recognised on an accrual basis, except for interest overdue for more than 90 days, which is suspended and recognised only to the extent that cash is received. Recoveries made are credited to the profit and loss account as collected. Interest accruing on non-performing accounts is not credited to the profit and loss account until the debt is recovered. Interest income accruing on advances under finance lease is amortised over the lease period to achieve a constant rate of return on the outstanding net investment.

### d. Recognition of Fees, Commissions and Other Income

- (i) Fees and commissions relating to credit, where material, are amortised over the life of the related service. Otherwise fees, commissions and other income are recognised as earned upon completion of the related service.
- (ii) Non-credit-related fee income is recognised at the time the service or the related transactions are provided.
- (iii) Dividend income is recognised when the right to receive income is established.

OPERATING REVIEW

### e. Provision Against Credit Risk

Loans and advances are stated net of provision for bad and doubtful loans. Classification and provisioning is made in accordance with the Prudential Guidelines for Deposit Money Banks in Nigeria issued by the Central Bank of Nigeria for each account that is not performing in accordance with the terms of the related facilities as follows:

#### *Non-specialised loans*

| <b>INTEREST AND/OR PRINCIPAL OUTSTANDING FOR OVER</b> | <b>Classification</b> | <b>Provision</b> |
|---|-----------------------|------------------|
| 90 days but less than 180 days                        | Substandard           | 10%              |
| 180 days but less than 360 days                       | Doubtful              | 50%              |
| Over 360 days   | Lost                  | 100%             |

FINANCIAL STATEMENTS

*Specialised loans*

Loans are treated as specialised loans in accordance with the criteria specified in the Prudential Guidelines for Deposit Money Banks in Nigeria. The classifications and provisioning for specialised loans take into consideration the cash flows and gestation periods of the different loan types. Specialised loans as defined by the Prudential Guidelines for Deposit Money Banks in Nigeria include:

- (i) Agriculture finance (including farm and non-farm credits)
- (ii) Mortgage loan
- (iii) Margin loan
- (iv) Object finance
- (v) Project finance
- (vi) Income producing real estate
- (vii) Commercial real estate
- (viii) SME loan

Provision in respect of non-performing specialised loans are determined as follows:

*Project financing*

| <b>CLASSIFICATION</b> | <b>% of outstanding obligation to amount due</b> | <b>Days past due for aggregate instalments</b> | <b>% of provision on total outstanding balance</b> |
|-----------------------|--|--|--|
| Watchlist             | Between 60% and 75%                              | > 180 days                                     | 0%   |
| Substandard           | < 60%  | 180 days to 2 years                            | 25%  |
| Doubtful              | < 60%  | 2 years to 3 years                             | 50%  |
| Very doubtful         | < 60%  | 3 years to 4 years                             | 75%  |
| Lost                  | < 60%  | more than 4 years                              | 100%   |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Statement of significant **accounting policies** *continued...*

### *Object Financing, Income Producing Real Estate and Commercial Real Estate Financing*

| <b>CLASSIFICATION</b> | <b>% of outstanding obligation to amount due</b> | <b>Days past due for aggregate instalments</b> | <b>% of provision on total outstanding balance</b> |
|-----------------------|--|--|--|
| Watchlist             | Between 60% and 75%                              | > 180 days                                     | 0%   |
| Substandard           | < 60%  | 180 days to 2 years                            | 25%  |
| Doubtful              | < 60%  | 2 years to 3 years                             | 50%  |
| Very doubtful         | < 60%  | 3 years to 4 years                             | 75%  |
| Lost                  | < 60%  | > 4 years                                      | 100%   |

### *Mortgage loans*

| <b>CLASSIFICATION</b> | <b>Days past due for mark-up/interest for short-term facilities</b> | <b>% of provision on total outstanding balance</b>  |
|-----------------------|---|---|
| Watchlist             | > 90 days   | 0%  |
| Substandard           | > 180 days  | 10%   |
| Doubtful              | 1 year to 2 years   | The unprovided balance should not exceed 50% of estimated net realisable value of the security. |
| Lost                  | > 2 years   | 100%  |



*SME Financing – Short-term loans*

| <b>CLASSIFICATION</b> | <b>Days past due for mark-up/interest or principal</b> | <b>% of provision on total outstanding balance</b> |
|-----------------------|--|--|
| Watchlist             | > 90 days  | 0%   |
| Substandard           | 90 days to 1 year                                      | 25%  |
| Doubtful              | 1 year to 1.5 years                                    | 50%  |
| Very doubtful         | 1.5 years to 2 years                                   | 75%  |
| Lost                  | > 2 years  | 100%   |

*SME Financing – Long-term loans*

| <b>CLASSIFICATION</b> | <b>Days past due for mark-up/interest or principal</b> | <b>% of provision on total outstanding balance</b> |
|-----------------------|--|--|
| Watchlist             | > 90 days  | 0%   |
| Substandard           | 90 days to 1 year                                      | 25%  |
| Doubtful              | 1 year to 2 years                                      | 50%  |
| Very doubtful         | 2 years to 3 years                                     | 75%  |
| Lost                  | > 3 years  | 100%   |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Statement of significant **accounting policies** *continued...*

### *Agricultural Financing – Short-term loans*

| <b>CLASSIFICATION</b> | <b>Days past due for mark-up/interest or principal</b> | <b>% of provision on total outstanding balance</b> |
|-----------------------|--|--|
| Watchlist             | > 90 days  | 0%   |
| Substandard           | 90 days to 1 year                                      | 25%  |
| Doubtful              | 1 year to 1.5 years                                    | 50%  |
| Very doubtful         | 1.5 years to 2 years                                   | 75%  |
| Lost                  | > 2 years  | 100%   |

### *Agricultural Financing – Long-term loans*

| <b>CLASSIFICATION</b> | <b>Days past due for mark-up/interest or principal</b> | <b>% of provision on total outstanding balance</b> |
|-----------------------|--|--|
| Watchlist             | > 90 days  | 0%   |
| Substandard           | 90 days to 1 year                                      | 25%  |
| Doubtful              | 1 year to 2 years                                      | 50%  |
| Very doubtful         | 2 years to 3 years                                     | 75%  |
| Lost                  | > 3 years  | 100%   |

Unrealised mark-up/interest in respect of non-performing loans and advances are reversed from revenue account and credited into interest in suspense account until they are realised in cash. Future interests charged on the accounts are credited to the same account until such facilities become performing.

*Margin financing:*

All margin facilities are included in performing loans balances and are assessed for impairment by marking the underlying securities to market. The excess of loan amounts above the market value of the underlying securities is provisioned and charged to profit loss account to accommodate actual and expected losses on the facility amounts and is reported in specific provisions for margin loans.

*Haircut adjustments:*

The Bank adjusts the value of any qualified collateral held in respect of loans and advances classified as lost to take account of any possible future fluctuations in the value of the collateral, occasioned by market movement.

The following haircut adjustments are applicable on all loan types classified as lost:

| DESCRIPTION OF COLLATERAL                              | Haircut adjustments weightings |
|--|--------------------------------|
| Cash   | 0%                             |
| Treasury bills and government securities e.g. bonds    | 0%                             |
| Quoted equities and other traded securities            | 20%                            |
| Bank guarantees and receivables of blue-chip companies | 20%                            |
| Residential legal mortgage                             | 50%                            |
| Commercial legal mortgage                              | 50%                            |

Haircut adjustment on lost facilities are made for only one year. Thereafter, the collaterals are realised or the shortfall in provision recognised.

Bad debts are written off against the related provision for bad and doubtful debts when it is determined that they are uncollectible. Bad debts in respect of which a previous provision was not made are written off directly to the profit and loss account when they are deemed to be uncollectible. Subsequent recoveries on bad debts written off are credited to the profit and loss account.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Statement of significant **accounting policies** *continued...*

INTRODUCTION

### *General provision*

A minimum of 1% general allowance is made on all loans and advances, which have not been specifically provided for. The Bank did not make a general provision on loans and advances in the current year. This is in line with the revised Prudential Guidelines and CBN circular BSD/DIR/GEN/CIR/04/013 dated January 7, 2011 and the Nigerian Accounting Standards Board (NASB) publication dated March 21, 2011 which stated that a 1% general provision on loans and advances is not required in the current year for Deposit Money Banks whose loan portfolios have been subjected to extensive review by the CBN and the Nigeria Deposit Insurance Corporation (NDIC) since the beginning of the current CBN reforms up till December 31, 2010.

### **f. Property and equipment**

Property and equipment are stated as historical costs less depreciation except where there is a permanent significant change in the value of the asset. Costs relating to property and equipment under construction or in the course of implementation are disclosed as work in progress; the attributable cost of each asset is transferred to the relevant category of property and equipment immediately the asset is put to use and depreciated accordingly. Depreciation is calculated on a straight line basis to write-off property and equipment to their residual values at the following annual rates:

|                              |  |
|------------------------------|--|
| Motor vehicles               | 25%  |
| Furniture and fittings       | 20%  |
| Equipment                    | 20%  |
| Computer equipment           | 25%  |
| Leasehold land and buildings | 2% for leases of 50 years and above; or over the tenor of the lease for leases under 50 years. |

### **g. (i) Deferred Taxation**

Deferred income tax is provided using the liability method for all timing differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. Currently enacted tax rates are used to determine deferred income tax.

The principal timing differences arise from depreciation of property and equipment, provisions for pensions and other post-retirement benefits and tax losses carried forward. The rates enacted or substantively enacted at the balance sheet date are used to determine deferred income tax. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred tax assets are recognised where it is probable that future taxable profit will be available against which the timing differences can be utilised.

OPERATING REVIEW

FINANCIAL STATEMENTS

**g. (ii) Taxation**

Income tax payable on profits, based on the applicable tax law in each jurisdiction, is recognised as an expense in the period in which the related profits arise. The tax effects of income tax losses available for carry forward are recognised as an asset when it is probable that taxable profits will be available against which these losses can be utilised.

**h. Foreign Currency Translation***(i) Reporting currency*

The consolidated financial statements are presented in Nigerian naira, which is the Bank's reporting currency.

*(ii) Transactions and balances*

Foreign currency transactions are translated into the reporting currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit and loss account.

*(iii) Group companies*

The results and financial position of all Group entities that have a currency different from the reporting currency are translated into the reporting currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- income and expenses for each profit and loss are translated at closing exchange rates; and
- all resulting exchange differences are recognised as a separate component of reserves.

On consolidation, exchange differences arising from the translation of the investment in foreign entities are taken to shareholders' funds. When a foreign operation is sold, such exchange differences are recognised in the profit and loss account as part of the gain or loss on sale.

Goodwill and other adjustments (e.g. previously unrecognised deferred tax asset) arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Statement of significant **accounting policies** *continued...*

INTRODUCTION

### **i. Advances Under Finance Leases**

Finance lease transactions are recorded in the books of the Bank at the net investment in the lease. Net investment in the lease is the gross investment in the lease discounted at the interest rate implicit in the lease. Gross investment in the lease is the sum of the minimum lease payments plus any residual value payable on the lease. The discount on the lease is defined as the difference between the gross investment in the lease and the present value of the asset under lease. This discount is recognised as unearned in the books of the Bank and amortised to income as earned over the life of the lease.

In accordance with the Prudential Guidelines for licensed banks, specific allowance is made on finance leases that are non-performing and a general provision of a minimum of 1% is made on the aggregate investment in the finance lease.

OPERATING REVIEW

### **j. Business Combination**

The acquisition method of accounting is adopted in accounting for business combinations.

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of an acquired entity at the date of acquisition.

### **k. Investment Securities**

Investment securities are classified as either short-term or long-term. Investment securities are initially recognised at cost and management determines the classification at initial investment.

Short-term investments comprise investments in marketable securities like bonds and treasury bills issued by the Federal Government of Nigeria. In addition, management intends to hold such securities for not more than one year. Short-term investments are carried at net realisable value. Gains or losses resulting from market valuation are recognised in the profit and loss account. The original cost is disclosed.

Treasury bills not held for trading are presented net of unearned discount. Unearned discount is deferred and amortised as earned. Unearned discount is not recognised on treasury bills held for trading. Interest earned while holding short-term securities is reported as interest income.

Long-term investments comprise investment in marketable securities and unquoted securities. Investments in marketable securities are carried at the lower of cost and net realisable value. The market value of quoted securities is disclosed. Investments in unquoted securities are carried at cost. Provisions are made for permanent diminution in the value of such investments. Income earned as dividend on equity securities held as long-term investments is reported as other income, while interest earned on bonds is reported as interest income.

Any discount or premium arising on acquisition of bonds is included in the original cost of the investment and is amortised over the period of purchase to maturity.

FINANCIAL STATEMENTS

**l. Investments in Subsidiaries**

Investments in subsidiaries are carried in the Bank's balance sheet at cost less provisions for impairment. Where, in the opinion of the Directors, there has been an impairment in the value of an investment, the loss is recognised as an expense in the period in which the impairment is identified.

On disposal of an investment, the difference between the net disposal proceeds and the carrying amount is charged or credited to the profit and loss account.

**m. Provisions, Contingent Liabilities and Contingent Assets**

Provisions are liabilities that are uncertain in timing or amount.

Provisions are recognised when:

- the Group has a present legal or constructive obligation as a result of past events;
- it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated.

A contingent liability is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group or the Group has a present obligation as a result of past events but is not recognised because it is not likely that an outflow of resources will be required to settle the obligation; or the amount cannot be reliably estimated.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group.

A contingent asset is never recognised rather they are disclosed in the financial statements when they arise.

**n. Retirement Benefits**

The Bank makes contributions on behalf of qualifying employee to a mandatory scheme under the provisions of Pension Reform Act 2004. Employer contributions are charged to the profit and loss account and the employer's liability is limited to any unremitted contributions under the scheme.

Also, the Bank has a non-contributory defined benefit gratuity scheme for employees that have spent a minimum of five years in the service of the Bank. The assets of the scheme are partly held independently of the Bank's assets in a separate administered fund.

**o. Cash and Cash Equivalents**

For the purposes of the cash flow statement, cash and cash equivalents include cash and balances with the Central Bank of Nigeria, due from other banks (local and foreign) other than the Central Bank of Nigeria and placements with foreign and local banks.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Statement of significant **accounting policies** *continued...*

### **p. Borrowings**

Borrowed funds are recognised initially at their issue proceeds and subsequently stated at cost less any repayments.

Transaction costs where immaterial, are recognised immediately in the profit and loss account. Where transaction costs are material, they are capitalised and amortised over the life of the loan. Interest paid on borrowings is recognised in the profit and loss account for the year.

### **q. Off-balance Sheet Engagements**

Transactions that are not recognised as assets or liabilities in the balance sheet but which nonetheless give rise to credit risks, contingencies and commitments are reported off-balance sheet. Such transactions include letters of credit, bonds, guarantees, indemnities, acceptances, trade-related contingencies such as documentary credits. Outstanding and unexpired commitments at balance sheet date in respect of these transactions are shown by way of note to the financial statements.

#### *(i) Acceptances*

Acceptances are undertakings by the Bank to pay bills of exchange drawn on customers. The Bank expects most acceptances to be settled simultaneously with the reimbursement from customers.

Acceptances, which meet the conditions set out in Central Bank of Nigeria (CBN) Guidelines on the treatment of bankers acceptances and commercial papers, are accounted for and disclosed as contingent liabilities. The income and expense relating to these acceptances are recognised and reported net in the financial statements.

#### *(ii) Guarantees and performance bonds*

The Bank provides financial guarantees and bonds to third parties on behalf of customers in connection with advance payments, financial bids and project performance.

The amount stated in the financial statements for unsecured bonds and guarantees represent the maximum loss that would be recognised at the balance sheet date should the customers fail to perform as agreed with the third parties.

#### *(iii) Letters of credit*

The Bank provides letters of credit to guarantee the performance of customers to third parties. These are accounted for as off-balance sheet engagements. Commissions and fees charged to customers for services rendered in respect of bonds and guarantees are recognised at the time the services are provided.



#### r. Segment Reporting

A segment is a distinguishable component of the Group that is engaged in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from other segments of the Group.

The Group's primary format for segment reporting is based on geographical and business segments. The geographical and business segments are determined by management based on the Group's internal reporting structure. Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

#### s. Goodwill

Goodwill represents the excess of the purchase consideration over the fair value of the Group's share of the separable net assets of subsidiaries acquired, at the date of the acquisition.

Goodwill is measured at cost less accumulated impairment losses. Goodwill is tested for impairment annually or more frequently if events or circumstances indicate that it might have been impaired. Impairment losses are recognised in the profit and loss account in the year in which they arise.

#### t. Deposit Liabilities

Deposit liabilities are the Bank's sources of debt funding. Deposit liabilities are carried at cost.

#### u. Investment Property

An investment property is an investment in land or buildings held primarily for generating income or capital appreciation and not occupied substantially for use in the operations of the enterprise. A piece of property is treated as an investment property if it is not occupied substantially for use in the operations of the Group, an occupation of more than 15% of the property is considered substantial.

Investment properties are carried in the balance sheet at their market value and revalued periodically on a systematic basis at least once in every three years. Investment properties are not subject to periodic charge for depreciation.

When there has been a decline in value of an investment property, the carrying amount of the property is written down to recognise the loss. Such a reduction is charged to the profit and loss account. Reductions in carrying amount are reversed when there is an increase, following a revaluation in accordance with the Group's policy, in the value of the investment property, or if the reasons for the reduction no longer exist.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Statement of significant **accounting policies** *continued...*

INTRODUCTION

An increase in carrying amount arising from the revaluation of investment property is credited to owners' equity as revaluation surplus. To the extent that a decrease in carrying amount offsets a previous increase, for the same property that has been credited to revaluation surplus and not subsequently reversed or utilised, it is charged against that revaluation surplus rather than the profit and loss account. An increase on revaluation which is directly related to a previous decrease in carrying amount for the same property that was charged to the profit and loss account, is credited to profit and loss account to the extent that it offsets the previously recorded decrease.

Investment properties are disclosed separate from the property and equipment used for the purposes of the business.

### **v. Sale of Loans or Securities**

A sale of loans or securities without recourse to the seller is accounted for as a disposal and the assets excluded from the balance sheet. Profits or losses on sale of loans or securities without recourse to the seller is recognised by the seller when the transaction is completed. The Group regards a sale of loans or securities as without recourse, if it satisfies all the following conditions. Any sale not satisfying these conditions will be regarded as with recourse:

- control over the economic benefits of the asset must be passed on to the buyer;
- the seller can reasonably estimate any outstanding cost; and
- there must not be any repurchase obligations.

A sale or transfer of loans or securities with recourse where there is an obligation to, or an assumption of, repurchase is not treated as a sale, and the asset remains in the Group's balance sheet, with any related cash received recognised as a liability.

Profit arising from sale or transfer of loan or securities with recourse to the seller is amortised over the remaining life. However, losses are recognised as soon as they can be reasonably estimated.

Where there is no obligation to or assumption of repurchase, the sale should be treated as a disposal and the asset excluded from the balance sheet, and any contingent liability disclosed.

### **w. Dividend**

Dividends on ordinary shares are appropriated from retained earnings and recognised as a liability in the period in which they are declared. Dividends that are proposed but not yet declared are disclosed in the notes to the financial statements.

OPERATING REVIEW

FINANCIAL STATEMENTS

**x. Earnings Per Share**

The Group presents basic earnings per share for its ordinary shares. Basic earnings per share are calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the year.

Adjusted earnings per share is determined by dividing the profit or loss attributable to ordinary shareholders by the weighted average number of ordinary shares adjusted for any bonus shares issued.

**y. Offsetting**

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Consolidated profit and loss accounts For the year ended December 31, 2010

|  | Note | GROUP                               |                                    | BANK                                |                                    |
|--|------|-------------------------------------|------------------------------------|-------------------------------------|------------------------------------|
|  |      | 12 months<br>December 2010<br>N'000 | 8 months<br>December 2009<br>N'000 | 12 months<br>December 2010<br>N'000 | 8 months<br>December 2009<br>N'000 |
| Gross earnings   |      | 62,673,604                          | 35,789,264                         | 57,824,483                          | 33,398,740                         |
| Interest income  | 3    | 43,631,945                          | 27,710,013                         | 40,702,524                          | 25,980,979                         |
| Interest expense   | 4    | (21,698,007)                        | (11,391,549)                       | (21,699,307)                        | (11,479,885)                       |
| <b>Net interest income</b>                                 |      | <b>21,933,938</b>                   | <b>16,318,464</b>                  | <b>19,003,217</b>                   | <b>14,501,094</b>                  |
| Fee and commission income                                  | 5    | 10,175,894                          | 5,101,656                          | 9,042,026                           | 4,568,607                          |
| Fee and commission expense                                 |      | (961,225)                           | (516,914)                          | (961,225)                           | (516,914)                          |
| Net fee and commission income                              |      | 9,214,669                           | 4,584,742                          | 8,080,801                           | 4,051,693                          |
| Foreign exchange earnings                                  |      | 2,645,835                           | 1,796,015                          | 2,645,835                           | 1,925,130                          |
| Income from investments                                    | 6(a) | 3,699,359                           | 203,005                            | 3,494,728                           | 106,766                            |
| Income from disposal of investment                         | 6(b) | 1,289,580                           | -                                  | 1,289,580                           | -                                  |
| Other income   | 7    | 1,230,991                           | 978,575                            | 649,790                             | 817,258                            |
| <b>Net operating income</b>                                |      | <b>40,014,372</b>                   | <b>23,880,801</b>                  | <b>35,163,951</b>                   | <b>21,401,941</b>                  |
| Operating expenses   | 8    | (31,478,899)                        | (20,383,431)                       | (28,358,868)                        | (18,610,485)                       |
| Allowance for losses                                       | 15   | 439,415                             | (2,640,771)                        | 759,805                             | (2,066,622)                        |
| Share of post tax result of associate                      | 20   | 50,854                              | -                                  | -                                   | -                                  |
| <b>Profit before tax</b>                                   |      | <b>9,025,742</b>                    | <b>856,600</b>                     | <b>7,564,888</b>                    | <b>724,834</b>                     |
| Tax charge   | 9    | (1,090,771)                         | (292,262)                          | (242,566)                           | (55,463)                           |
| <b>Profit after tax attributable to Group shareholders</b> |      | <b>7,934,971</b>                    | <b>564,338</b>                     | <b>7,322,322</b>                    | <b>669,371</b>                     |
| <b>The profit for the year is appropriated as follows:</b> |      |                                     |                                    |                                     |                                    |
| Transfer to statutory reserve                              | 32   | 1,098,348                           | 100,406                            | 1,098,348                           | 100,406                            |
| Transfer to retained earnings                              | 32   | 6,836,623                           | 463,932                            | 6,223,974                           | 568,965                            |
|  |      | <b>7,934,971</b>                    | <b>564,338</b>                     | <b>7,322,322</b>                    | <b>669,371</b>                     |
| <b>Earnings per share in kobo (basic)</b>                  | 37   | <b>49k</b>                          | <b>5k</b>                          | <b>45k</b>                          | <b>6k</b>                          |

The accompanying notes and accounting policies form an integral part of these financial statements.

## Balance sheets

|                                     | Note | GROUP                      |                            | BANK                       |                            |
|-------------------------------------|------|----------------------------|----------------------------|----------------------------|----------------------------|
|                                     |      | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>ASSETS</b>                       |      |                            |                            |                            |                            |
| Cash and balances with Central Bank | 10   | 13,406,893                 | 9,010,895                  | 13,406,438                 | 9,009,240                  |
| Treasury bills                      | 11   | 22,588,314                 | 8,521,058                  | 22,588,314                 | 8,521,058                  |
| Due from other banks                | 12   | 57,311,736                 | 121,786,201                | 50,361,306                 | 118,652,423                |
| Loans and advances                  | 13   | 326,899,532                | 238,732,090                | 323,531,060                | 236,844,499                |
| Advances under finance lease        | 16   | 3,521,022                  | 1,165,896                  | 3,521,022                  | 1,165,896                  |
| Deferred tax assets                 | 29   | 572,053                    | 1,107,267                  | 433,047                    | 854,279                    |
| Investment securities               | 17   | 74,188,921                 | 41,463,536                 | 71,916,099                 | 39,984,190                 |
| Investment in subsidiaries          | 18   | -                          | -                          | 11,005,868                 | 10,865,468                 |
| Investment in associates            | 20   | 145,000                    | 300,000                    | 300,000                    | 300,000                    |
| Goodwill on consolidation           | 21   | 6,074,045                  | 6,074,045                  | -                          | -                          |
| Other assets                        | 22   | 13,818,756                 | 13,662,332                 | 13,483,357                 | 12,522,270                 |
| Investment property                 | 23   | 131,778                    | -                          | -                          | -                          |
| Property and equipment              | 24   | 19,932,832                 | 21,817,923                 | 19,526,977                 | 21,361,771                 |
|                                     |      | <b>538,590,882</b>         | <b>463,641,243</b>         | <b>530,073,488</b>         | <b>460,081,094</b>         |
| <b>LIABILITIES</b>                  |      |                            |                            |                            |                            |
| Customer deposits                   | 25   | 334,821,192                | 266,012,607                | 334,897,851                | 272,624,017                |
| Due to other banks                  | 26   | 580,784                    | 13,681,208                 | 580,784                    | 13,681,101                 |
| Borrowings                          | 27   | 25,116,189                 | 30,178,530                 | 25,116,189                 | 30,178,530                 |
| Tax payable                         | 9    | 1,867,603                  | 2,451,430                  | 1,200,495                  | 1,655,286                  |
| Other liabilities                   | 28   | 40,813,679                 | 20,328,304                 | 33,078,675                 | 12,466,830                 |
| Deferred tax liabilities            | 29   | 20,192                     | 1,104,447                  | -                          | 1,078,009                  |
| Retirement benefit obligations      | 30   | 600,733                    | 291,673                    | 563,672                    | 270,261                    |
|                                     |      | <b>403,820,372</b>         | <b>334,048,199</b>         | <b>395,437,666</b>         | <b>331,954,034</b>         |

The accompanying notes and accounting policies form an integral part of these financial statements.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Balance sheets *continued...*

|                                   | Note | GROUP                      |                            | BANK                       |                            |
|-----------------------------------|------|----------------------------|----------------------------|----------------------------|----------------------------|
|                                   |      | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>EQUITY</b>                     |      |                            |                            |                            |                            |
| Share capital                     | 31   | 8,135,596                  | 8,135,596                  | 8,135,596                  | 8,135,596                  |
| Share premium                     |      | 108,369,199                | 108,369,199                | 108,369,199                | 108,369,199                |
| Reserves                          | 32   | 18,265,715                 | 13,088,249                 | 18,131,027                 | 11,622,265                 |
| Shareholders' funds               |      | 134,770,510                | 129,593,044                | 134,635,822                | 128,127,060                |
| <b>LIABILITIES AND EQUITY</b>     |      | 538,590,882                | 463,641,243                | 530,073,488                | 460,081,094                |
| <b>ACCEPTANCES AND GUARANTEES</b> | 33   | 65,249,741                 | 50,492,799                 | 65,249,741                 | 50,492,799                 |

The financial statements and accompanying notes and accounting policies were approved by the Board of Directors on March 22, 2011 and signed on its behalf by:



DR JONATHAN AD LONG  
Chairman



LADI O BALOGUN  
GMD/CEO

The accompanying notes and accounting policies form an integral part of these financial statements.

## Statements of cash flows For the year ended December 31, 2010

|   | Note | GROUP                               |                                    | BANK                                |                                    |
|---|------|-------------------------------------|------------------------------------|-------------------------------------|------------------------------------|
|   |      | 12 months<br>December 2010<br>N'000 | 8 months<br>December 2009<br>N'000 | 12 months<br>December 2010<br>N'000 | 8 months<br>December 2009<br>N'000 |
| <b>OPERATING ACTIVITIES</b>                         |      |                                     |                                    |                                     |                                    |
| Cash generated from/(used up in) operations         | 36   | (7,120,756)                         | (45,320,206)                       | (12,495,975)                        | (37,528,504)                       |
| Tax paid  | 9    | (2,223,639)                         | (1,383,649)                        | (1,354,134)                         | (1,221,749)                        |
| VAT paid  |      | (302,409)                           | (248,736)                          | (302,409)                           | (248,736)                          |
|   |      | <b>(9,646,804)</b>                  | <b>(46,952,591)</b>                | <b>(14,152,518)</b>                 | <b>(38,998,989)</b>                |
| <b>FINANCING ACTIVITIES</b>                         |      |                                     |                                    |                                     |                                    |
| Dividend paid                                       | 32   | (813,560)                           | -                                  | (813,560)                           | -                                  |
| Short-term borrowing/(repayment)                    |      | (5,184,551)                         | 18,874,033                         | (5,184,551)                         | 18,874,033                         |
| Long-term borrowing/(repayment)                     |      | 122,210                             | 120,565                            | 122,210                             | 120,565                            |
|   |      | <b>(5,875,901)</b>                  | <b>18,994,598</b>                  | <b>(5,875,901)</b>                  | <b>18,994,598</b>                  |
| <b>INVESTING ACTIVITIES</b>                         |      |                                     |                                    |                                     |                                    |
| Investment in subsidiaries                          |      | -                                   | -                                  | (140,400)                           | (10,625,318)                       |
| Purchase consideration to acquire subsidiaries      |      | -                                   | (6,900,000)                        | -                                   | -                                  |
| Cash and cash equivalent from subsidiaries acquired |      | -                                   | 8,804,927                          | -                                   | -                                  |
| Dividend income                                     | 6    | 1,594,490                           | 108,371                            | 1,360,582                           | 106,766                            |
| Proceeds from disposal of investment securities     |      | 2,116,690                           | 373,067                            | 2,145,967                           | 278,433                            |
| Purchase of investments securities                  |      | (35,903,031)                        | (4,611,932)                        | (34,591,365)                        | (4,611,932)                        |
| Purchase of dealing securities                      |      | 3,085,381                           | (5,146,544)                        | 2,527,635                           | (3,877,810)                        |
| Proceeds from disposal of property and equipment    |      | 121,697                             | 31,808                             | 99,730                              | 21,608                             |
| Purchase of investment property                     |      | 131,778                             | -                                  | -                                   | -                                  |
| Purchase of property and equipment                  |      | (2,465,912)                         | (2,828,770)                        | (2,031,794)                         | (2,552,267)                        |
|   |      | <b>(31,318,907)</b>                 | <b>(10,169,073)</b>                | <b>(30,629,645)</b>                 | <b>(21,260,520)</b>                |

The accompanying notes and accounting policies form an integral part of these financial statements.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Statements of cash flows **For the year ended December 31, 2010** *continued...*

|   | Note | GROUP                               |                                    | BANK                                |                                    |
|---|------|-------------------------------------|------------------------------------|-------------------------------------|------------------------------------|
|   |      | 12 months<br>December 2010<br>N'000 | 8 months<br>December 2009<br>N'000 | 12 months<br>December 2010<br>N'000 | 8 months<br>December 2009<br>N'000 |
| <b>Decrease in cash and cash equivalents</b>                              |      | <b>(46,841,612)</b>                 | <b>(38,127,066)</b>                | <b>(50,658,064)</b>                 | <b>(41,264,911)</b>                |
| <b>Analysis of changes in cash and cash equivalents during the period</b> |      |                                     |                                    |                                     |                                    |
| Balance at beginning of the period  |      | 137,345,575                         | 175,472,641                        | 134,211,142                         | 175,476,053                        |
| Balance at end of period  | 38   | 90,503,963                          | 137,345,575                        | 83,553,078                          | 134,211,142                        |
| <b>Decrease in cash and cash equivalents</b>                              |      | <b>(46,841,612)</b>                 | <b>(38,127,066)</b>                | <b>(50,658,064)</b>                 | <b>(41,264,911)</b>                |

*The accompanying notes and accounting policies form an integral part of these financial statements.*



# Notes to the financial statements **For the year ended December 31, 2010**

## 1. THE BANK

First City Monument Bank Plc ('the Bank'/'FCMB') was incorporated as a private limited liability company on April 20, 1982 and granted a banking licence on August 11, 1983. On July 15, 2004, the Bank changed its status from a private limited liability company to a public limited liability company and was listed on the Nigerian Stock Exchange by introduction on December 21, 2004. Between December 2005 and February 2006, the Bank acquired erstwhile Cooperative Development Bank Plc (CDB), Nigerian-American Bank Limited (NAMBL) and Midas Bank Limited (Midas).

The principal activity of FCMB is the provision of commercial banking, capital market and corporate finance services. These include the granting of credit facilities either by arrangement within the market or direct loans and advances as well as money market and foreign exchange operations. In May 2005, FCMB Capital Markets, a Division of the Bank, was incorporated as a wholly owned subsidiary company to carry on the Bank's issuing house and other capital market operations. In February 2007, the Bank acquired a 75% interest in Credit Direct Limited, a micro-lending institution and the balance of 25% was acquired by FCMB Capital Markets Limited (a wholly owned subsidiary of the Bank) in 2009. In June 16, 2008, the Bank incorporated FCMB UK Limited, a foreign subsidiary in London, a wholly owned subsidiary, which commenced actual trading operations on September 7, 2009. On May 2, 2009, the Bank acquired a 100% controlling interest in CSL Stockbrokers Limited (CSLS) and City Securities (Registrars) Limited (CSRL). The Group financial statements are for the Bank and its subsidiaries; FCMB Capital Markets Limited, Credit Direct Limited, FCMB UK Limited, CSL Stockbrokers Limited (CSLS) and City Securities (Registrars) Limited (CSRL).

## 2. SEGMENT ANALYSIS

### (a) By Business Segment

The Group's business is organised along the following segments:

**Retail Banking** – incorporating private banking services, private customer current accounts, savings, deposits, investment savings products, custody, credit and debit cards, consumer loans and mortgages. Small and Medium Enterprises (SME) with an annual turnover of less than N500 million are included in the Retail Banking segment.

**Corporate and Commercial Banking** – incorporating direct debit facilities, current accounts, deposits, overdrafts, loan and other credit facilities, foreign currency and derivative products. The Corporate and Commercial Banking business unit caters for the specific needs of companies with an annual turnover in excess of N2.5 billion.

**Treasury and Financial Markets** – Treasury and Financial Markets group provides funding support to the various business areas ensuring the liquidity of the Bank is not compromised. The group is also involved in currency trading incorporating financial instruments trading and structured financing.

**Institutional Banking** – government financing, financial institutions, multilateral agencies.

**Investment Banking** – provides comprehensive banking services to highly structured large corporate organisations. The group is also involved in capital raising activities for organisations both in money and capital markets as well as provides financial advisory services to organisations in raising funds.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

Transactions between the business segments are on a transfer pricing basis to reflect the cost and allocation of assets and liabilities. There are no other material items of income and expense between the segments. Internal charges and transfer pricing adjustments have been reflected in the performance of each business segment.

### (a) (i) The business segment result for December 31, 2010 is as follows:

| GROUP  | GROUP                          |   |                            |                                   |   | Total<br>N'000     |
|--|--------------------------------|---|----------------------------|-----------------------------------|---|--------------------|
|  | Investment<br>Banking<br>N'000 | Corporate and<br>Commercial<br>Banking<br>N'000 | Retail<br>Banking<br>N'000 | Institutional<br>Banking<br>N'000 | Treasury and<br>Financial<br>Markets<br>N'000 |                    |
| External revenues                            | 2,343,080                      | 23,511,200                                      | 11,871,814                 | 15,476,564                        | 9,470,946                                     | 62,673,604         |
| Revenue from other segments                  | -                              | (12,150,885)                                    | 4,207,203                  | 7,223,535                         | 720,147                                       | -                  |
| <b>Total revenue</b>                         | <b>2,343,080</b>               | <b>11,360,315</b>                               | <b>16,079,017</b>          | <b>22,700,099</b>                 | <b>10,191,093</b>                             | <b>62,673,604</b>  |
| Net operating income                         | <b>2,344,380</b>               | <b>9,478,805</b>                                | <b>14,263,204</b>          | <b>9,049,411</b>                  | <b>4,878,572</b>                              | <b>40,014,372</b>  |
| Operating profit before head office overhead | (295,650)                      | 7,998,480                                       | 2,495,724                  | 7,065,862                         | 3,294,873                                     | 20,559,289         |
| Head office overhead                         | -                              | (2,547,533)                                     | (5,340,970)                | (3,329,252)                       | (315,792)                                     | (11,533,547)       |
| Profit before tax                            | <b>(295,650)</b>               | <b>5,450,947</b>                                | <b>(2,845,246)</b>         | <b>3,736,610</b>                  | <b>2,979,081</b>                              | <b>9,025,742</b>   |
| <b>Assets and liabilities:</b>               |                                |   |                            |                                   |   |                    |
| Segment assets                               | 3,589,765                      | 229,184,060                                     | 50,327,084                 | 76,085,098                        | 179,404,875                                   | 538,590,882        |
| Unallocated assets                           | -                              | -   | -                          | -                                 | -   | -                  |
| <b>Total assets</b>                          | <b>3,589,765</b>               | <b>229,184,060</b>                              | <b>50,327,084</b>          | <b>76,085,098</b>                 | <b>179,404,875</b>                            | <b>538,590,882</b> |
| Segment liabilities                          | 4,487,167                      | 52,329,259                                      | 156,459,559                | 163,512,298                       | 27,032,089                                    | 403,820,372        |
| Unallocated liabilities                      | -                              | -   | -                          | -                                 | -   | -                  |
| <b>Total liabilities</b>                     | <b>4,487,167</b>               | <b>52,329,259</b>                               | <b>156,459,559</b>         | <b>163,512,298</b>                | <b>27,032,089</b>                             | <b>403,820,372</b> |
| <b>Net assets</b>                            | <b>(897,402)</b>               | <b>176,854,801</b>                              | <b>(106,132,475)</b>       | <b>(87,427,200)</b>               | <b>152,372,786</b>                            | <b>134,770,510</b> |
| <b>Other segment items</b>                   |                                |   |                            |                                   |   |                    |
| Depreciation                                 | 146,410                        | 375,913   | 1,968,846                  | 491,043                           | 162,850                                       | 3,145,062          |

## (a) (ii) The business segment result for December 31, 2009 is as follows:

| GROUP  |                                |   |                            |                                   |   | Total<br>N'000     |
|--|--------------------------------|---|----------------------------|-----------------------------------|---|--------------------|
|  | Investment<br>Banking<br>N'000 | Corporate and<br>Commercial<br>Banking<br>N'000 | Retail<br>Banking<br>N'000 | Institutional<br>Banking<br>N'000 | Treasury and<br>Financial<br>Markets<br>N'000 |                    |
| External revenues                            | 1,325,838                      | 19,681,244                                      | 6,465,509                  | 5,690,641                         | 2,626,032                                     | 35,789,264         |
| Revenue from other segments                  | -                              | (10,006,555)                                    | 6,687,939                  | 2,445,943                         | 872,673                                       | -                  |
| <b>Total revenue</b>                         | <b>1,325,838</b>               | <b>9,674,689</b>                                | <b>13,153,448</b>          | <b>8,136,584</b>                  | <b>3,498,705</b>                              | <b>35,789,264</b>  |
| Net operating income                         | <b>1,414,173</b>               | <b>6,155,914</b>                                | <b>9,289,830</b>           | <b>5,893,746</b>                  | <b>1,127,138</b>                              | <b>23,880,801</b>  |
| Operating profit before head office overhead | (600,043)                      | 3,582,856                                       | 1,458,725                  | 4,410,443                         | 368,585                                       | 9,220,566          |
| Head office overhead                         | -                              | (2,064,455)                                     | (3,718,943)                | (2,385,652)                       | (194,916)                                     | (8,363,966)        |
| Profit before tax                            | <b>(600,043)</b>               | <b>1,518,401</b>                                | <b>(2,260,218)</b>         | <b>2,024,791</b>                  | <b>173,669</b>                                | <b>856,600</b>     |
| <b>Assets and liabilities:</b>               |                                |   |                            |                                   |   |                    |
| Segment assets                               | 3,560,149                      | 189,152,140                                     | 38,404,030                 | 56,116,330                        | 176,408,594                                   | 463,641,243        |
| Unallocated assets                           | -                              | -   | -                          | -                                 | -   | -                  |
| <b>Total assets</b>                          | <b>3,560,149</b>               | <b>189,152,140</b>                              | <b>38,404,030</b>          | <b>56,116,330</b>                 | <b>176,408,594</b>                            | <b>463,641,243</b> |
| Segment liabilities                          | 2,094,166                      | 38,560,428                                      | 131,373,328                | 154,998,881                       | 7,021,396                                     | 334,048,199        |
| Unallocated liabilities                      | -                              | -   | -                          | -                                 | -   | -                  |
| <b>Total liabilities</b>                     | <b>2,094,166</b>               | <b>38,560,428</b>                               | <b>131,373,328</b>         | <b>154,998,881</b>                | <b>7,021,396</b>                              | <b>334,048,199</b> |
| <b>Net assets</b>                            | <b>1,465,983</b>               | <b>150,591,712</b>                              | <b>(92,969,298)</b>        | <b>(98,882,551)</b>               | <b>169,387,198</b>                            | <b>129,593,044</b> |
| <b>Other segment items</b>                   |                                |   |                            |                                   |   |                    |
| Depreciation                                 | 97,457                         | 899,696   | 199,932                    | 599,797                           | 299,899                                       | 2,096,781          |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

### (b) By geographical segments

The Group's business is organised along two main geographical areas

Nigeria and Europe

|  | GROUP                         |                               | NIGERIA                       |                               | EUROPE                        |                               | TOTAL                         |                               |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|  | December 31,<br>2010<br>N'000 | December 31,<br>2009<br>N'000 | December 31,<br>2010<br>N'000 | December 31,<br>2009<br>N'000 | December 31,<br>2010<br>N'000 | December 31,<br>2009<br>N'000 | December 31,<br>2010<br>N'000 | December 31,<br>2009<br>N'000 |
| External revenues                            | 62,451,477                    | 35,711,376                    | 222,127                       | 77,888                        | 62,673,604                    | 35,789,264                    |                               |                               |
| Revenue from other segments                  | -                             | -                             | -                             | -                             | -                             | -                             |                               |                               |
| <b>Total revenue</b>                         | <b>62,451,477</b>             | <b>35,711,376</b>             | <b>222,127</b>                | <b>77,888</b>                 | <b>62,673,604</b>             | <b>35,789,264</b>             |                               |                               |
| Net operating income                         | 40,014,372                    | 23,802,913                    | 222,127                       | 77,888                        | 40,236,499                    | 23,880,801                    |                               |                               |
| Operating profit before head office overhead | 20,559,289                    | 9,220,566                     | -                             | -                             | 20,559,289                    | 9,220,566                     |                               |                               |
| Head office overhead                         | (11,533,547)                  | (8,363,966)                   | -                             | -                             | (11,533,547)                  | (8,363,966)                   |                               |                               |
| Profit before tax                            | <b>9,512,694</b>              | <b>1,221,624</b>              | <b>(486,952)</b>              | <b>(365,024)</b>              | <b>9,025,742</b>              | <b>856,600</b>                |                               |                               |
| <b>Assets and liabilities:</b>               |                               |                               |                               |                               |                               |                               |                               |                               |
| Segment assets                               | 537,945,452                   | 462,810,938                   | 645,430                       | 830,305                       | 538,590,882                   | 463,641,243                   |                               |                               |
| Unallocated assets                           | -                             | -                             | -                             | -                             | -                             | -                             |                               |                               |
| <b>Total assets</b>                          | <b>537,945,452</b>            | <b>462,810,938</b>            | <b>645,430</b>                | <b>830,305</b>                | <b>538,590,882</b>            | <b>463,641,243</b>            |                               |                               |
| Segment liabilities                          | 403,742,786                   | 333,902,527                   | 77,586                        | 145,672                       | 403,820,372                   | 334,048,199                   |                               |                               |
| Unallocated liabilities                      | -                             | -                             | -                             | -                             | -                             | -                             |                               |                               |
| <b>Total liabilities</b>                     | <b>403,742,786</b>            | <b>333,902,527</b>            | <b>77,586</b>                 | <b>145,672</b>                | <b>403,820,372</b>            | <b>334,048,199</b>            |                               |                               |
| <b>Net assets</b>                            | <b>134,202,666</b>            | <b>128,908,411</b>            | <b>567,844</b>                | <b>684,633</b>                | <b>134,770,510</b>            | <b>129,593,044</b>            |                               |                               |
| <b>Other segment items</b>                   |                               |                               |                               |                               |                               |                               |                               |                               |
| Depreciation                                 | 3,121,139                     | 2,072,237                     | 23,923                        | 24,544                        | 3,145,062                     | 2,096,781                     |                               |                               |

| 3. INTEREST INCOME              | GROUP                               |                                    | BANK                                |                                    |
|---------------------------------|-------------------------------------|------------------------------------|-------------------------------------|------------------------------------|
|                                 | 12 months<br>December 2010<br>N'000 | 8 months<br>December 2009<br>N'000 | 12 months<br>December 2010<br>N'000 | 8 months<br>December 2009<br>N'000 |
| Loans and advances              | 36,279,148                          | 23,293,912                         | 33,448,767                          | 21,715,206                         |
| Placements and short-term funds | 2,741,414                           | 1,007,950                          | 2,642,374                           | 857,622                            |
| Interest on bonds               | 3,554,784                           | 3,267,130                          | 3,554,784                           | 3,267,130                          |
| Advances under finance lease    | 1,056,599                           | 141,021                            | 1,056,599                           | 141,021                            |
|                                 | <b>43,631,945</b>                   | <b>27,710,013</b>                  | <b>40,702,524</b>                   | <b>25,980,979</b>                  |
| Analysis by source              |                                     |                                    |                                     |                                    |
| Bank                            | 2,741,414                           | 1,007,950                          | 2,642,374                           | 857,622                            |
| Non-bank                        | 40,890,531                          | 26,702,063                         | 38,060,150                          | 25,123,357                         |
|                                 | <b>43,631,945</b>                   | <b>27,710,013</b>                  | <b>40,702,524</b>                   | <b>25,980,979</b>                  |

All interest income were earned within Nigeria during the year (December 2009: nil)

| 4. INTEREST EXPENSE             | GROUP                               |                                    | BANK                                |                                    |
|---------------------------------|-------------------------------------|------------------------------------|-------------------------------------|------------------------------------|
|                                 | 12 months<br>December 2010<br>N'000 | 8 months<br>December 2009<br>N'000 | 12 months<br>December 2010<br>N'000 | 8 months<br>December 2009<br>N'000 |
| Current accounts                | 549,769                             | 629,907                            | 549,769                             | 629,907                            |
| Savings accounts                | 398,057                             | 257,987                            | 398,057                             | 257,987                            |
| Term and other deposit accounts | 19,179,623                          | 7,508,353                          | 19,180,923                          | 7,596,689                          |
| Inter-bank takings              | 651,144                             | 2,765,295                          | 651,144                             | 2,765,295                          |
| Borrowed funds                  | 919,414                             | 230,007                            | 919,414                             | 230,007                            |
|                                 | <b>21,698,007</b>                   | <b>11,391,549</b>                  | <b>21,699,307</b>                   | <b>11,479,885</b>                  |

Interest expense paid outside Nigeria amounted to N919 million (December 2009: N230 million).

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

|  | GROUP                               |                                    | BANK                                |                                    |
|--|-------------------------------------|------------------------------------|-------------------------------------|------------------------------------|
|  | 12 months<br>December 2010<br>N'000 | 8 months<br>December 2009<br>N'000 | 12 months<br>December 2010<br>N'000 | 8 months<br>December 2009<br>N'000 |
| <b>5. FEES AND COMMISSIONS</b>               |                                     |                                    |                                     |                                    |
| Credit related fees                          | 4,435,379                           | 2,248,535                          | 3,301,511                           | 1,715,486                          |
| Commission on turnover                       | 2,227,172                           | 1,336,150                          | 2,227,172                           | 1,336,150                          |
| Letters of credit commissions and fees       | 1,179,304                           | 411,752                            | 1,179,304                           | 411,752                            |
| Facility management fee                      | 263,817                             | 82,366                             | 263,817                             | 82,366                             |
| Commission on off-balance sheet transactions | 668,246                             | 157,655                            | 668,246                             | 157,655                            |
| Other fees and commissions                   | 1,401,976                           | 865,198                            | 1,401,976                           | 865,198                            |
|  | <b>10,175,894</b>                   | <b>5,101,656</b>                   | <b>9,042,026</b>                    | <b>4,568,607</b>                   |
| <b>6. (a) income from investments</b>        |                                     |                                    |                                     |                                    |
| Securities trading income                    | 2,104,869                           | 94,634                             | 2,134,146                           | -                                  |
| Dividend income                              | 1,594,490                           | 108,371                            | 1,360,582                           | 106,766                            |
|  | <b>3,699,359</b>                    | <b>203,005</b>                     | <b>3,494,728</b>                    | <b>106,766</b>                     |

(b) The income relates to disposal of the Bank's investments in Interswitch Nigeria Limited

|  | GROUP                               |                                    | BANK                                |                                    |
|--|-------------------------------------|------------------------------------|-------------------------------------|------------------------------------|
|  | 12 months<br>December 2010<br>N'000 | 8 months<br>December 2009<br>N'000 | 12 months<br>December 2010<br>N'000 | 8 months<br>December 2009<br>N'000 |
| <b>7. OTHER INCOME</b>                       |                                     |                                    |                                     |                                    |
| Rental income                                | 62,707                              | 23,679                             | 18,292                              | 23,679                             |
| Other income                                 | 1,168,284                           | 954,896                            | 631,498                             | 793,579                            |
|  | <b>1,230,991</b>                    | <b>978,575</b>                     | <b>649,790</b>                      | <b>817,258</b>                     |
| <b>8. OPERATING EXPENSES</b>                 |                                     |                                    |                                     |                                    |
| Staff cost (Note 35)                         | 14,278,154                          | 9,789,770                          | 12,649,278                          | 9,074,274                          |
| Depreciation (Note 24)                       | 3,145,062                           | 2,096,781                          | 2,998,652                           | 1,999,324                          |
| Auditors' remuneration                       | 127,011                             | 114,713                            | 100,000                             | 90,000                             |
| Directors' emoluments (Note 35)              | 627,947                             | 604,095                            | 376,164                             | 454,512                            |
| Profit on disposal of property and equipment | (12,492)                            | (6,997)                            | (11,094)                            | (6,929)                            |
| Other operating expenses                     | 13,313,217                          | 7,785,069                          | 12,245,868                          | 6,999,304                          |
|  | <b>31,478,899</b>                   | <b>20,383,431</b>                  | <b>28,358,868</b>                   | <b>18,610,485</b>                  |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

|   | GROUP                      |                            | BANK                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>9. TAX</b>   |                            |                            |                            |                            |
| <b>(a) Charge</b>                                     |                            |                            |                            |                            |
| Current tax   | 1,414,260                  | 1,052,167                  | 736,379                    | 682,404                    |
| Education tax   | 128,580                    | 22,673                     | 87,315                     | -                          |
| Information technology tax                            | 96,972                     | 18,159                     | 75,649                     | 7,248                      |
| Income tax expenses                                   | 1,639,812                  | 1,092,999                  | 899,343                    | 689,652                    |
| Deferred tax charge/(credit) (Note 29)                | (549,041)                  | (800,737)                  | (656,777)                  | (634,189)                  |
|   | <b>1,090,771</b>           | <b>292,262</b>             | <b>242,566</b>             | <b>55,463</b>              |
| <b>(b) Payable</b>                                    |                            |                            |                            |                            |
| Beginning of the year/period                          | 2,451,430                  | 2,584,437                  | 1,655,286                  | 2,187,383                  |
| Tax payable prior year from the acquired subsidiaries | -                          | 157,643                    | -                          | -                          |
| Tax paid  | (2,223,639)                | (1,383,649)                | (1,354,134)                | (1,221,749)                |
| Charge for the year/period (see (a) above)            | 1,639,812                  | 1,092,999                  | 899,343                    | 689,652                    |
|   | <b>1,867,603</b>           | <b>2,451,430</b>           | <b>1,200,495</b>           | <b>1,655,286</b>           |
| <b>10. CASH AND BALANCE WITH CENTRAL BANK</b>         |                            |                            |                            |                            |
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>Cash</b>   | <b>7,663,861</b>           | <b>6,420,194</b>           | <b>7,663,406</b>           | <b>6,419,539</b>           |
| Operating account with the Central Bank of Nigeria    | 2,940,052                  | 618,122                    | 2,940,052                  | 618,122                    |
| Mandatory reserve deposits                            | 2,802,980                  | 1,972,579                  | 2,802,980                  | 1,971,579                  |
|   | <b>13,406,893</b>          | <b>9,010,895</b>           | <b>13,406,438</b>          | <b>9,009,240</b>           |

Mandatory reserve deposits are not available for use in the Bank's day-to-day operations



|  | GROUP                      |                            | BANK                       |                            |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
|  | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>11. TREASURY BILLS</b>  |                            |                            |                            |                            |
| Nigerian Government Treasury bills   | 22,588,314                 | 8,521,058                  | 22,588,314                 | 8,521,058                  |
|  | 22,588,314                 | 8,521,058                  | 22,588,314                 | 8,521,058                  |
| (a) These comprise:  |                            |                            |                            |                            |
| Treasury bills – trading   | 20,088,314                 | -                          | 20,088,314                 | -                          |
| Treasury bills – others (see (b) below)  | 2,500,000                  | 8,521,058                  | 2,500,000                  | 8,521,058                  |
|  | 22,588,314                 | 8,521,058                  | 22,588,314                 | 8,521,058                  |
| (b) Treasury bills – others are stated as follows:   |                            |                            |                            |                            |
| Face value (see (c) below)   | 2,609,269                  | 8,774,979                  | 2,609,269                  | 8,774,979                  |
| Unearned income  | (109,269)                  | (253,921)                  | (109,269)                  | (253,921)                  |
| Net investments  | 2,500,000                  | 8,521,058                  | 2,500,000                  | 8,521,058                  |
| (c) Included in treasury bills are bills amounting to N2.5 billion (2009: N1.5 billion) held by third parties as collateral for various transactions |                            |                            |                            |                            |
| (d) The original cost of treasury bills is N24.0 billion (2009: N8.5 billion)  |                            |                            |                            |                            |
| <b>12. DUE FROM OTHER BANKS</b>  |                            |                            |                            |                            |
| Current balances within Nigeria  | 10,057,918                 | 3,484,935                  | 3,899,830                  | 1,899,048                  |
| Current balances outside Nigeria   | 23,105,118                 | 14,944,966                 | 22,911,476                 | 14,639,715                 |
| Placements within Nigeria  | 24,148,700                 | 103,356,300                | 23,550,000                 | 102,113,660                |
|  | 57,311,736                 | 121,786,201                | 50,361,306                 | 118,652,423                |

Balances with banks outside Nigeria include N10.7 billion (December 2009: N2.3 billion) which represents the naira value of foreign currency amounts held by the Bank on behalf of customers in respect of letters of credit transactions. The corresponding liability is included in other liabilities (see Note 28).

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

| 13. LOANS AND ADVANCES                          | GROUP                      |                            | BANK                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| The loans and advances are analysed as follows: |                            |                            |                            |                            |
| (a) Specialised loans (See Note (b) below)      | 83,313,970                 | 12,817,831                 | 83,313,970                 | 12,817,831                 |
| Non-specialised                                 | 262,883,577                | 244,617,487                | 259,324,669                | 242,632,031                |
| Specific provisions                             | 346,197,547                | 257,435,318                | 342,638,639                | 255,449,862                |
| Specific mark to market allowance               | (12,513,782)               | (10,102,001)               | (12,323,346)               | (10,004,136)               |
| Interest in suspense                            | (2,025,304)                | (5,824,275)                | (2,025,304)                | (5,824,275)                |
|   | (4,758,929)                | (2,776,952)                | (4,758,929)                | (2,776,952)                |
|   | 326,899,532                | 238,732,090                | 323,531,060                | 236,844,499                |
| (b) Specialised loans comprise:                 |                            |                            |                            |                            |
| Project finance                                 | 18,869,312                 | -                          | 18,869,312                 | -                          |
| Object finance                                  | 6,528,008                  | -                          | 6,528,008                  | -                          |
| Agriculture finance                             | 3,688,936                  | -                          | 3,688,936                  | -                          |
| Real estate finance                             | 46,197,136                 | -                          | 46,197,136                 | -                          |
| Mortgage finance                                | 5,090,780                  | -                          | 5,090,780                  | -                          |
|   | 80,374,172                 | -                          | 80,374,172                 | -                          |
| Margin loans                                    | 2,939,798                  | 12,817,831                 | 2,939,798                  | 12,817,831                 |
|   | 83,313,970                 | 12,817,831                 | 83,313,970                 | 12,817,831                 |

**13. LOANS AND ADVANCES** continued

(c) (i) Classification of gross specialised loans by performance include:

| GROUP                           | Project<br>finance<br>N'000 | Object<br>finance<br>N'000 | Agriculture<br>finance<br>N'000 | Real estate<br>finance<br>N'000 | Mortgage<br>finance<br>N'000 | Total<br>N'000    |
|---------------------------------|-----------------------------|----------------------------|---------------------------------|---------------------------------|------------------------------|-------------------|
| Performing                      | 17,793,101                  | 6,528,008                  | 3,688,936                       | 46,197,136                      | 2,450,461                    | 76,657,642        |
| Watchlist                       | -                           | -                          | -                               | -                               | -                            | -                 |
|                                 | 17,793,101                  | 6,528,008                  | 3,688,936                       | 46,197,136                      | 2,450,461                    | 76,657,642        |
| Other classification            |                             |                            |                                 |                                 |                              |                   |
| Substandard                     | -                           | -                          | -                               | -                               | 320,380                      | 320,380           |
| Doubtful                        | 1,076,211                   | -                          | -                               | -                               | 160,796                      | 1,237,007         |
| Very doubtful                   | -                           | -                          | -                               | -                               | -                            | -                 |
| Lost                            | -                           | -                          | -                               | -                               | 2,159,143                    | 2,159,143         |
| (a)                             | 1,076,211                   | -                          | -                               | -                               | 2,640,319                    | 3,716,530         |
| (b)                             | <b>18,869,312</b>           | <b>6,528,008</b>           | <b>3,688,936</b>                | <b>46,197,136</b>               | <b>5,090,780</b>             | <b>80,374,172</b> |
| Percentage to total loans (a/b) | <b>6%</b>                   | <b>0%</b>                  | <b>0%</b>                       | <b>0%</b>                       | <b>52%</b>                   | <b>0%</b>         |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

### 13. LOANS AND ADVANCES continued

(c) (ii) Allowances for specialised loans are as follows:

|                     | December 31, 2010 |                    | December 31, 2009 |                    |
|---------------------|-------------------|--------------------|-------------------|--------------------|
|                     | Balance<br>N'000  | Allowance<br>N'000 | Balance<br>N'000  | Allowance<br>N'000 |
| Project finance     | 18,869,312        | 418,367            | -                 | -                  |
| Object finance      | 6,528,008         | -                  | -                 | -                  |
| Agriculture finance | 3,688,936         | -                  | -                 | -                  |
| Real estate finance | 46,197,136        | -                  | -                 | -                  |
| Mortgage finance    | 5,090,780         | 1,661,874          | -                 | -                  |
|                     | 80,374,172        | 2,080,241          | -                 | -                  |
| Margin loans        | 2,939,798         | 2,025,360          | 12,817,831        | 5,824,275          |
|                     | 83,313,970        | 4,105,601          | 12,817,831        | 5,824,275          |

(d) (i) Classification of gross non-specialised loans by performance include:

|                | GROUP                      |                            | BANK                       |                            |
|----------------|----------------------------|----------------------------|----------------------------|----------------------------|
|                | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| Performing     | 249,414,130                | 222,100,459                | 246,068,089                | 220,115,003                |
| Non-performing |                            |                            |                            |                            |
| Sub-standard   | 241,989                    | 1,630,499                  | 241,989                    | 1,630,499                  |
| Doubtful       | 1,876,555                  | 5,292,812                  | 1,663,688                  | 5,292,812                  |
| Lost           | 11,350,903                 | 15,593,717                 | 11,350,903                 | 15,593,717                 |
|                | 262,883,577                | 244,617,487                | 259,324,669                | 242,632,031                |

**13. LOANS AND ADVANCES** continued

(d) (ii) Allowance for non-specialised loans are as follows:

|                | GROUP                      |                            | BANK                       |                            |
|----------------|----------------------------|----------------------------|----------------------------|----------------------------|
|                | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| Performing     | 48,526                     | 7,999                      | -                          | -                          |
| Non-performing |                            |                            |                            |                            |
| Sub-standard   | 32,963                     | 131,862                    | 32,963                     | 131,862                    |
| Doubtful       | 1,272,521                  | 2,067,983                  | 1,075,730                  | 1,978,117                  |
| Lost           | 9,134,412                  | 7,894,157                  | 9,134,412                  | 7,894,157                  |
|                | <b>10,488,422</b>          | <b>10,102,001</b>          | <b>10,243,105</b>          | <b>10,004,136</b>          |

(e) In the current year, the Bank did not make a 1% general provision on performing loans and advances based on the CBN circular BSD/DIR/GEN/CIR/04/013 to all banks in respect of 1% general provisioning on performing risk assets dated January 7, 2011 and a publication by the Nigerian Accounting Standards Board (NASB) dated March 21, 2011 (2009: Nil). The CBN circular waived the requirement of the 1% general provision for all deposit money banks while the NASB publication stated that the level of provisioning over the period from 2008 to 2010 was considered adequate for individual Deposit Money Banks (DMBs) that have subjected their loan portfolios to extensive review by the CBN and the Nigeria Deposit Insurance Corporation (NDIC) since the beginning of the current CBN reforms. The NASB publication excludes those individual DMBs from making the general loan loss provision required by paragraph 55 of Statement of Accounting Standard SAS 10: Accounting By Banks and Non-Bank Financial Institutions (Part I) in the financial statements for the year ended December 31, 2010 only.

The Directors are of the opinion that the Bank qualifies for the exclusion as provided by the NASB publication and have also complied with the CBN circular BSD/DIR/GEN/CIR/04/013 dated January 7, 2011. Accordingly, the Bank has not made the 1% general provision on performing loans and advances for the year ended December 31, 2010.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

### 13. LOANS AND ADVANCES continued

#### (f) Analysis by security

|                                       | GROUP                      |                            | BANK                       |                            |
|---------------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
|                                       | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| Secured against real estate           | 94,685,474                 | 66,125,120                 | 94,685,474                 | 68,368,388                 |
| Secured by shares of quoted companies | 6,651,456                  | 35,420,969                 | 6,651,456                  | 35,420,969                 |
| Otherwise secured                     | 224,533,576                | 127,018,133                | 220,974,668                | 122,789,409                |
| Unsecured                             | 20,327,041                 | 28,871,096                 | 20,327,041                 | 28,871,096                 |
|                                       | <b>346,197,547</b>         | <b>257,435,318</b>         | <b>342,638,639</b>         | <b>255,449,862</b>         |

#### (g) Analysis by maturity

|                | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
|----------------|----------------------------|----------------------------|----------------------------|----------------------------|
| 0–30 days      | 88,166,493                 | 80,208,267                 | 84,607,585                 | 78,222,811                 |
| 1–3 months     | 82,602,996                 | 17,964,229                 | 82,602,996                 | 17,964,229                 |
| 3–6 months     | 17,286,466                 | 18,517,947                 | 17,286,466                 | 18,517,947                 |
| 6–12 months    | 24,373,557                 | 44,398,556                 | 24,373,557                 | 44,398,556                 |
| Over 12 months | 133,768,035                | 96,346,319                 | 133,768,035                | 96,346,319                 |
|                | <b>346,197,547</b>         | <b>257,435,318</b>         | <b>342,638,639</b>         | <b>255,449,862</b>         |

|   | GROUP                      |                            | BANK                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>14. LOAN LOSS ALLOWANCE AND INTEREST IN SUSPENSE</b> |                            |                            |                            |                            |
| <b>(a) Movement in loan loss allowance</b>              |                            |                            |                            |                            |
| At beginning of year/period:                            |                            |                            |                            |                            |
| Non-performing  | 15,918,277                 | 19,053,330                 | 15,828,411                 | 19,019,085                 |
| Performing  | 7,999                      | 2,653,202                  | -                          | 2,643,619                  |
|   | 15,926,276                 | 21,706,532                 | 15,828,411                 | 21,662,704                 |
| Additional allowance:                                   |                            |                            |                            |                            |
| Non-performing  | 6,096,442                  | 9,120,488                  | 6,044,399                  | 9,064,866                  |
| Performing  | 40,527                     | (2,645,203)                | -                          | (2,643,619)                |
| Amounts written off                                     | (519,873)                  | (7,157,634)                | (519,874)                  | (7,157,634)                |
| Allowance no longer required                            | (7,004,286)                | (5,097,906)                | (7,004,286)                | (5,097,906)                |
| At end of year/period:                                  |                            |                            |                            |                            |
| Non-performing  | 14,490,560                 | 15,918,277                 | 14,348,650                 | 15,828,411                 |
| Performing  | 48,526                     | 7,999                      | -                          | -                          |
|   | 14,539,086                 | 15,926,276                 | 14,348,650                 | 15,828,411                 |
| <b>(b) Movement in interest in suspense</b>             |                            |                            |                            |                            |
| Beginning of year/period:                               | 2,776,952                  | 2,384,304                  | 2,776,952                  | 2,384,304                  |
| Suspended during the year/period                        | 3,341,284                  | 4,040,960                  | 3,341,284                  | 4,040,960                  |
| Amounts written back                                    | (1,172,988)                | (2,189,396)                | (1,172,988)                | (2,189,396)                |
| Amounts written off                                     | (186,319)                  | (1,458,916)                | (186,319)                  | (1,458,916)                |
| At end of year/period                                   | 4,758,929                  | 2,776,952                  | 4,758,929                  | 2,776,952                  |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

|  | GROUP                      |                            | BANK                       |                            |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
|  | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>15. ALLOWANCE FOR LOSSES</b>  |                            |                            |                            |                            |
| The charge for the year/period is analysed as follows;                 |                            |                            |                            |                            |
| Allowance on loans and advances – specific (see 14 (a))                | 6,096,442                  | 9,120,488                  | 6,044,399                  | 9,064,866                  |
| Allowance on loans and advances – general (see 14 (a))                 | 40,527                     | -                          | -                          | -                          |
| Write-back of allowances on loans and advances – specific (see 14 (a)) | (7,004,286)                | (5,097,906)                | (7,004,286)                | (5,097,906)                |
| Write-back on loans and advances – general (see 14 (a))                | -                          | (2,645,203)                | -                          | (2,643,619)                |
| Write-back on advances under finance lease (see 16 (d))                | -                          | (21,352)                   | -                          | (21,352)                   |
| Allowances for diminution in investments (see 17 (c))                  | 80,444                     | 715,742                    | 120,000                    | 718,362                    |
| Allowance for other assets (see 22 (b))                                | 565,481                    | 522,731                    | 298,105                    | -                          |
| Write-back of allowances on other assets (see 22 (b))                  | -                          | (852)                      | -                          | (852)                      |
| Recovery from previously written off loans                             | (218,023)                  | (62,550)                   | (218,023)                  | (62,550)                   |
| Direct credit write-off  | -                          | 109,673                    | -                          | 109,673                    |
|  | <b>(439,415)</b>           | <b>2,640,771</b>           | <b>(759,805)</b>           | <b>2,066,622</b>           |
| <b>16. ADVANCES UNDER FINANCE LEASE</b>                                |                            |                            |                            |                            |
|  | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>(a) Gross investment</b>  | <b>9,118,511</b>           | <b>1,375,505</b>           | <b>9,118,511</b>           | <b>1,375,505</b>           |
| Less: unearned income  | (5,597,489)                | (209,609)                  | (5,597,489)                | (209,609)                  |
| Net investment   | <b>3,521,022</b>           | <b>1,165,896</b>           | <b>3,521,022</b>           | <b>1,165,896</b>           |
| General allowance for performing loans                                 | -                          | -                          | -                          | -                          |
|  | <b>3,521,022</b>           | <b>1,165,896</b>           | <b>3,521,022</b>           | <b>1,165,896</b>           |



|   | GROUP                      |                            | BANK                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>16. ADVANCES UNDER FINANCE LEASE</b> continued |                            |                            |                            |                            |
| <b>(b) Analysis by performance</b>                |                            |                            |                            |                            |
| Performing  | 3,521,022                  | 1,165,896                  | 3,521,022                  | 1,165,896                  |
|   |                            |                            |                            |                            |
| <b>(c) Analysis by maturity</b>                   |                            |                            |                            |                            |
| 0–30 days   | 84,424                     | 77,018                     | 84,424                     | 77,018                     |
| 1–3 months  | 85,965                     | 223,483                    | 85,965                     | 223,483                    |
| 3–6 months  | 137,746                    | 207,266                    | 137,746                    | 207,266                    |
| 6–12 months                                       | 239,757                    | 358,978                    | 239,757                    | 358,978                    |
| Over 12 months                                    | 2,973,130                  | 299,151                    | 2,973,130                  | 299,151                    |
|   | 3,521,022                  | 1,165,896                  | 3,521,022                  | 1,165,896                  |
|   |                            |                            |                            |                            |
| <b>(d) Movement in general allowance</b>          |                            |                            |                            |                            |
| Beginning of year/period:                         | -                          | 21,352                     | -                          | 21,352                     |
| Write-back during the year/period                 | -                          | (21,352)                   | -                          | (21,352)                   |
| At end of year/period                             | -                          | -                          | -                          | -                          |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

|   | GROUP                      |                            | BANK                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>17. INVESTMENT SECURITIES</b>                                      |                            |                            |                            |                            |
| <b>(a) Long-term investments</b>                                      |                            |                            |                            |                            |
| <b>Debt securities</b>  |                            |                            |                            |                            |
| <b>Listed</b>   |                            |                            |                            |                            |
| Federal Government of Nigeria (FGN) Bonds (see Note (e) below)        | 46,390,861                 | 24,125,611                 | 45,320,028                 | 24,125,611                 |
| <b>Unlisted</b>   |                            |                            |                            |                            |
| Corporate Bonds (see note (j) below)                                  | 12,522,259                 | -                          | 12,522,259                 | -                          |
| Lagos State Government Bond [Series 1] 2008/2013 (see Note (o) below) | 1,160,033                  | 100,000                    | 1,119,200                  | 100,000                    |
| <b>Equity securities</b>  |                            |                            |                            |                            |
| <b>Listed</b>   |                            |                            |                            |                            |
| African Petroleum Plc – ordinary shares (see Note (k) below)          | 1,989,356                  | 1,989,356                  | 1,989,356                  | 1,989,356                  |
| <b>Unlisted</b>   |                            |                            |                            |                            |
| <b>(i) SME Investments (see note (h) below)</b>                       |                            |                            |                            |                            |
| SME Partnership Limited   | 85,362                     | 86,763                     | 85,362                     | 86,763                     |
| Deebee Company Limited  | 30,000                     | 30,000                     | 30,000                     | 30,000                     |
| S&B Printers Limited  | 48,039                     | 48,039                     | 48,039                     | 48,039                     |
| Tinapa Business Resort Limited  | 250,000                    | 250,000                    | 250,000                    | 250,000                    |
| American Hospital, Abuja  | 50,000                     | 50,000                     | 50,000                     | 50,000                     |
| First SME Limited   | 11,250                     | 11,250                     | 11,250                     | 11,250                     |
| EWA Pharm, Agric and Chemical Company Limited                         | 10,000                     | 10,000                     | 10,000                     | 10,000                     |
| Heron Holdings Limited  | 9,835                      | 9,835                      | 9,835                      | 9,835                      |
| Emel Hospital Limited   | 8,800                      | 8,800                      | 8,800                      | 8,800                      |
| Nigerian Automated Clearing Systems                                   | 7,000                      | 7,000                      | 7,000                      | 7,000                      |
| Channel House Limited   | 4,000                      | 4,000                      | 4,000                      | 4,000                      |

|  | GROUP                      |                            | BANK                       |                            |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
|  | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>17. INVESTMENT SECURITIES</b> continued               |                            |                            |                            |                            |
| <b>(a) Long-term investments</b> continued               |                            |                            |                            |                            |
| <b>(ii) Others</b>                                       |                            |                            |                            |                            |
| Fin Bank Plc – preference shares (see Note (l) below)    | 4,444,480                  | 4,444,480                  | 4,444,480                  | 4,444,480                  |
| Smartcard Nigeria Plc                                    | 22,804                     | 22,804                     | 22,804                     | 22,804                     |
| Nigeria Inter-bank Settlement System Plc                 | 52,583                     | 52,583                     | 52,583                     | 52,583                     |
| Kakawa Discount House Limited                            | 22,800                     | 22,800                     | 22,800                     | 22,800                     |
| Interswitch Nigeria Limited                              | -                          | 10,420                     | -                          | 10,420                     |
| ATSC International Nigeria Limited                       | 50,000                     | 50,000                     | 50,000                     | 50,000                     |
| Credit Reference Company Limited                         | 61,111                     | 61,111                     | 61,111                     | 61,111                     |
| African Finance Corporation Limited (see Note (f) below) | 1,287,000                  | 1,287,000                  | 1,287,000                  | 1,287,000                  |
| Private Equity Funds (see Note (n) below)                | 2,537,411                  | 2,687,669                  | 2,537,411                  | 2,687,669                  |
| Rivers State Microfinance Agency (see Note (m) below)    | 1,000,000                  | 1,000,000                  | 1,000,000                  | 1,000,000                  |
| HTM Private Placement Underwriting (see Note (i) below)  | 3,337,212                  | 3,331,465                  | 3,337,212                  | 3,331,465                  |
| First City Asset Management (FCAM)                       | 140,000                    | -                          | -                          | -                          |
| Food Concept Limited                                     | 11,700                     | 11,700                     | -                          | -                          |
| Industrial and General Insurance                         | 95,000                     | 35,000                     | -                          | -                          |
| CSCS Limited   | 500                        | 500                        | -                          | -                          |
| Hygeia Nigeria Limited                                   | 602                        | 602                        | -                          | -                          |
| Financial Derivative Limited                             | 10,000                     | 10,000                     | -                          | -                          |
|  | <b>75,649,998</b>          | <b>39,758,788</b>          | <b>74,280,530</b>          | <b>39,700,986</b>          |
| Allowance for diminution in value                        | (2,456,620)                | (2,244,431)                | (2,364,431)                | (2,244,431)                |
|  | <b>73,193,378</b>          | <b>37,514,357</b>          | <b>71,916,099</b>          | <b>37,456,555</b>          |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

|  | GROUP                      |                            | BANK                       |                            |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
|  | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>17. INVESTMENT SECURITIES</b> continued                     |                            |                            |                            |                            |
| <b>(b) Short-term investments</b>                              |                            |                            |                            |                            |
| <b>Equity securities</b>                                       |                            |                            |                            |                            |
| <b>Listed</b>  |                            |                            |                            |                            |
| Quoted equity securities (see Note (g) below)                  | 1,023,580                  | 1,581,326                  | -                          | -                          |
| <b>Debt securities</b>   |                            |                            |                            |                            |
| <b>Listed</b>  |                            |                            |                            |                            |
| Federal Government of Nigeria (FGN) Bonds                      | -                          | 2,527,635                  | -                          | 2,527,635                  |
|  | 1,023,580                  | 4,108,961                  | -                          | 2,527,635                  |
| Allowance for diminution in value                              | (28,037)                   | (159,782)                  | -                          | -                          |
|  | 995,543                    | 3,949,179                  | -                          | 2,527,635                  |
| <b>Total investment securities</b>                             | <b>74,188,921</b>          | <b>41,463,536</b>          | <b>71,916,099</b>          | <b>39,984,190</b>          |
|  |                            |                            |                            |                            |
| <b>(c) Movement in provision for diminution in investments</b> |                            |                            |                            |                            |
| Beginning of the year/period                                   | 2,404,213                  | 1,749,985                  | 2,244,431                  | 1,568,042                  |
| Allowance/(write back)   | 80,444                     | 715,742                    | 120,000                    | 718,362                    |
| Amounts written-off  | -                          | (61,514)                   | -                          | (41,973)                   |
| At end of the year/period                                      | 2,484,657                  | 2,404,213                  | 2,364,431                  | 2,244,431                  |

|  | GROUP                      |                            | BANK                       |                            |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
|  | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>17. INVESTMENT SECURITIES</b> continued                                 |                            |                            |                            |                            |
| <b>(d) Movement in long-term investments</b>                               |                            |                            |                            |                            |
| Beginning of the year/period   | 37,514,357                 | 30,816,527                 | 37,456,555                 | 30,816,527                 |
| Additions  | 35,903,031                 | 7,701,199                  | 34,591,365                 | 7,643,397                  |
| Redemption   | (11,821)                   | (278,433)                  | (11,821)                   | (278,433)                  |
| Allowance for diminution in value  | (212,189)                  | (724,936)                  | (120,000)                  | (724,936)                  |
| At end of the year/period  | 73,193,378                 | 37,514,357                 | 71,916,099                 | 37,456,555                 |
|  |                            |                            |                            |                            |
|  | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>(e) (i) The analysis of FGN Bonds – held to maturity is as follows:</b> |                            |                            |                            |                            |
| 3FGNBS13/09/29/06/5Y/12.99%  | 299,694                    | 285,322                    | 299,694                    | 285,322                    |
| 4THFGNBS10A/08/31/07/5Y/9.5%   | 1,833,638                  | 756,957                    | 1,833,638                  | 756,957                    |
| 4THFGNBS11/09/28/07/7Y/9.25%   | 1,827,536                  | 988,746                    | 1,827,536                  | 988,746                    |
| 4THFGNBS3/03/30/07/7Y/10.75%   | 1,094,000                  | 697,442                    | 1,094,000                  | 697,442                    |
| 4THFGNBS5/05/25/07/5Y/9.23%  | 3,644,739                  | 3,165,478                  | 3,644,739                  | 3,165,478                  |
| 4THFGNBS6/06/29/07/7Y/9.2%   | 5,320,579                  | 2,552,678                  | 5,320,579                  | 2,552,678                  |
| 4THFGNBS9A/08/31/07/10Y/9.35%  | 529,066                    | 596,000                    | 529,066                    | 596,000                    |
| 5FGNBS101/25/08/5Y/9.45%   | 7,799,635                  | 6,654,000                  | 7,799,635                  | 6,654,000                  |
| 5FGNBS2/05/30/08/10Y/10.7%   | 23,492                     | 1,466,888                  | 23,492                     | 1,466,888                  |
| 5FGNBS3/07/25/08/3Y/10.5%  | 189,710                    | 597,539                    | 189,710                    | 597,539                    |
| 5THFGNBS4d/11/28/08/5Y/10.5%   | 4,159,560                  | 3,500,000                  | 4,159,560                  | 3,500,000                  |
| 6FGNBS2/05/22/09/3Y/10.5%  | 5,972,722                  | 1,113,749                  | 5,972,722                  | 1,113,749                  |
| 6FGNBS4/10/23/09/10Y/7%  | 833,334                    | 1,750,812                  | 833,334                    | 1,750,812                  |
| 6THFGNBS1/01/30/09/3Y/9.92%  | 632,887                    | -                          | 632,887                    | -                          |
| 7FGBS2/04/23/10/5Y/4%  | 1,758,807                  | -                          | 1,758,807                  | -                          |
| 7FGNBS1/02/19/10/3Y/5.5%   | 10,471,462                 | -                          | 9,400,629                  | -                          |
| <b>Total</b>   | <b>46,390,861</b>          | <b>24,125,611</b>          | <b>45,320,028</b>          | <b>24,125,611</b>          |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements **For the year ended December 31, 2010** *continued...*

INTRODUCTION

### 17. INVESTMENT SECURITIES continued

- (e) (ii) The market value of the bonds is N43.0 billion (2009: N45.3 billion). An amount of N23.62 billion (December 2009: N17.7 billion) of these bonds is pledged with the Central Bank of Nigeria and other counter-parties as collateral for various transactions.
- (f) This represents the Bank's 0.92% (December 2009: 0.92%) shareholding in African Finance Corporation Limited.
- (g) The market value of short-term investments is N7.28 billion (December 2009: N2.07 billion) Bank N5.86 billion for the Group.
- (h) The Bank makes investments under the Small and Medium Enterprises Equity Investment Scheme (SMEEIS) per the Policy Guidelines for 2001 Fiscal Year (Monetary Policy Circular No. 35). Included in unlisted long-term investments are the Bank's investment under the Small and Medium Industries Equity Investment Scheme (SMIEIS). A total of N514 million (April 2009: N516 million) have so far been invested under the scheme. Due to the effective percentage holding of the Bank in these companies, some of them qualify as associates. However, they are not consolidated as the Bank is not expected to exercise influence, and control is temporary, as the investments are expected to be realised within five years.
- (i) This represents the Bank's 5.99% (December 2009: 5.99%) shareholding in Helios Towers Mauritius.
- (j) Investment in corporate bonds comprise the following; (i) Investment of N3 billion in 13% 2017 UBA Corporate Bonds (ii) Investment of N4 billion in 12% 2015 Flour Mills Corporate Bonds; and (iii) Investment of N5.5 billion in 10.125% 2013 AMCON corporate bonds.
- (k) This represents the Bank's investment of 7,957,425 (December 31, 2009: 7,957,425) units of ordinary shares in African Petroleum Plc. The investment is disclosed at cost as at December 31, 2010 and appropriate diminution for value in investments has been made.
- (l) This represents the Bank's investment of 467,836,257 (December 31, 2009: 467,836,257) Irredeemable Non-cummulative convertible preference shares in Finbank Plc.
- (m) Investment in River state Microfinance Agency represents payments for shares in agency not yet allocated to the Bank as the investee company was still pre-operational as at year end.
- (n) Investment in private equity funds comprise investments in Samba and Kili Private Equity Funds, managed by Helios Investment Partners.

OPERATING REVIEW

FINANCIAL STATEMENTS

**17. INVESTMENT SECURITIES** continued

(o) (i) The analysis of Lagos State Bonds is as follows:

|                                | GROUP                      |                            | BANK                       |                            |
|--------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
|                                | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| LASG N50 BILLION BOND SERIES 1 | 100,200                    | 100,000                    | 100,200                    | 100,000                    |
| LASG N50 BILLION BOND SERIES 2 | 1,059,833                  | -                          | 1,019,000                  | -                          |
|                                | <b>1,160,033</b>           | 100,000                    | <b>1,119,200</b>           | 100,000                    |

(ii) The market value of the bonds is N1.2 billion (2009: N100 million).

(p) The directors are of the opinion that adequate allowance has been made for the diminution in the value of long-term investments at the balance sheet date.

|   | GROUP                      |                            | BANK                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>18. INVESTMENT IN SUBSIDIARIES</b>                   |                            |                            |                            |                            |
| (a) Investment in subsidiaries comprises:               |                            |                            |                            |                            |
| FCMB Capital Markets Limited (100% holding)             | -                          | -                          | 240,000                    | 240,000                    |
| Credit Direct Limited (75% holding)                     | -                          | -                          | 150                        | 150                        |
| FCMB UK Limited (100% holding)                          | -                          | -                          | 1,216,997                  | 1,076,597                  |
| City Securities Brokers Limited (CSLS) (100% holding)   | -                          | -                          | 8,650,721                  | 8,650,721                  |
| City Securities Registrar Limited (CSRL) (100% holding) | -                          | -                          | 898,000                    | 898,000                    |
|   | -                          | -                          | <b>11,005,868</b>          | 10,865,468                 |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements **For the year ended December 31, 2010** *continued...*

### 18. INVESTMENT IN SUBSIDIARIES continued

(b) The subsidiary companies, country of incorporation, nature of business, percentage equity holding and period consolidated with the parent company is as detailed below:

| Company name:                                | Country of incorporation | Nature of business | Percentage of equity capital held | Financial year end |
|--|--------------------------|--------------------|-----------------------------------|--------------------|
| (1) FCMB Capital Markets Limited (FCMB CM)   | Nigeria                  | Capital Market     | 100%                              | December 31, 2010  |
| (2) Credit Direct Limited (CDL)              | Nigeria                  | Micro-lending      | 75%                               | December 31, 2010  |
| (3) FCMB UK Limited (FCMB UK)                | United Kingdom           | Banking            | 100%                              | December 31, 2010  |
| (4) City Securities Brokers Limited (CSLS)   | Nigeria                  | Stockbroking       | 100%                              | December 31, 2010  |
| (5) City Securities Registrar Limited (CSRL) | Nigeria                  | Registrar          | 100%                              | December 31, 2010  |

- (c) This represents the cost of the Bank's 100% equity holding in FCMB Capital Markets Limited. The company was incorporated in May 2005 and commenced operations in September 2005.
- (d) This represents the cost of the Bank's 75% equity holding in Credit Direct Limited. The company was incorporated on June 13, 2006 and commenced operations in January 2007. The Bank acquired a majority shareholding in the company in February 2007. The balance of 25% is being held by FCMB Capital Markets Limited.
- (e) This represents the cost of the Bank's 100% equity holding in FCMB UK Limited. The company was incorporated on June 16, 2008 and commenced actual trading operations in September 2009.
- (f) This represents the cost of the Bank's 100% equity holding in CSL Stockbrokers Limited. The company was incorporated on January 24, 1979 and commenced operations in May 1979. The Bank acquired the total holding in the company in May 2009.
- (g) This represents the cost of the Bank's 100% equity holding in City Securities (Registrars) Limited. The company was incorporated in April 2002 and commenced full operations in March 2007 when it obtained its registrars certificate. The Bank acquired the total holding in the company in May 2009.



**19. CONDENSED FINANCIAL INFORMATION 2010**

|  | Bank<br>N'000      | FCMB Capital<br>Markets<br>Limited<br>N'000 | Credit Direct<br>Limited<br>N'000 | FCMB UK<br>Limited<br>N'000 | CSLS<br>N'000    | CSRL<br>N'000    | Total<br>N'000     | Consolidation<br>Journal<br>Entries<br>N'000 | Group<br>N'000     |
|--|--------------------|---|-----------------------------------|-----------------------------|------------------|------------------|--------------------|--|--------------------|
| <b>RESULTS OF OPERATIONS</b>             |                    |   |                                   |                             |                  |                  |                    |  |                    |
| Operating income                         | 35,163,951         | 533,918                                     | 2,506,041                         | 222,127                     | 1,019,585        | 577,089          | 40,022,711         | (8,339)                                      | 40,014,372         |
| Operating expenses                       | (28,358,868)       | (406,331)                                   | (656,966)                         | (486,952)                   | (1,156,775)      | (421,346)        | (31,487,238)       | 8,339  | (31,478,899)       |
| Allowance for losses                     | 759,805            | 93,907                                      | (92,571)                          | -                           | (322,443)        | 717              | 439,415            | -  | 439,415            |
| Share of post-tax result<br>of associate | -                  | -   | -                                 | -                           | -                | -                | -                  | 50,854                                       | 50,854             |
| Profit before tax                        | 7,564,888          | 221,494                                     | 1,756,504                         | (264,825)                   | (459,633)        | 156,460          | 8,974,888          | 50,854                                       | 9,025,742          |
| Tax                                      | (242,566)          | (108,607)                                   | (577,251)                         | -                           | (66,590)         | (95,757)         | (1,090,771)        | -  | (1,090,771)        |
| Profit after tax                         | <b>7,322,322</b>   | <b>112,887</b>                              | <b>1,179,253</b>                  | <b>(264,825)</b>            | <b>(526,223)</b> | <b>60,703</b>    | <b>7,884,117</b>   | <b>50,854</b>                                | <b>7,934,971</b>   |
| <b>FINANCIAL POSITION</b>                |                    |   |                                   |                             |                  |                  |                    |  |                    |
| <b>Assets</b>                            |                    |   |                                   |                             |                  |                  |                    |  |                    |
| Cash and balances<br>with central banks  | 13,406,438         | 250   | -                                 | -                           | -                | 205              | 13,406,893         | -  | 13,406,893         |
| Treasury bills                           | 22,588,314         | -   | -                                 | -                           | -                | -                | 22,588,314         | -  | 22,588,314         |
| Due from other banks                     | 50,361,306         | 994,318                                     | 946                               | 425,377                     | 1,312,060        | 4,294,681        | 57,388,688         | (76,952)                                     | 57,311,736         |
| Loans and advances                       | 323,531,060        | 156,883                                     | 4,818,035                         | -                           | 60,246           | 226,259          | 328,792,483        | (1,892,951)                                  | 326,899,532        |
| Advances under finance lease             | 3,521,022          | -   | -                                 | -                           | -                | -                | 3,521,022          | -  | 3,521,022          |
| Deferred tax asset                       | 433,047            | 7,068                                       | -                                 | -                           | 210,113          | -                | 650,228            | (78,175)                                     | 572,053            |
| Investment securities                    | 71,916,099         | 80,452                                      | -                                 | -                           | 1,171,404        | 1,020,966        | 74,188,921         | -  | 74,188,921         |
| Investment in subsidiaries               | 11,005,868         | 366,060                                     | -                                 | -                           | -                | -                | 11,371,928         | (11,371,928)                                 | -                  |
| <i>Investment in associates</i>          | 300,000            | -   | -                                 | -                           | -                | -                | 300,000            | (155,000)                                    | 145,000            |
| <i>Goodwill on consolidation</i>         | -                  | -   | -                                 | -                           | -                | -                | -                  | 6,074,045                                    | 6,074,045          |
| Other assets                             | 13,483,357         | 401,907                                     | 4,257                             | 131,290                     | 720,858          | 400,092          | 15,141,761         | (1,323,005)                                  | 13,818,756         |
| Investment property                      | -                  | -   | -                                 | -                           | -                | 131,778          | 131,778            | -  | 131,778            |
| Property and equipment                   | 19,526,977         | 45,374                                      | 104,391                           | 88,763                      | 107,164          | 60,163           | 19,932,832         | -  | 19,932,832         |
|  | <b>530,073,488</b> | <b>2,052,312</b>                            | <b>4,927,629</b>                  | <b>645,430</b>              | <b>3,581,845</b> | <b>6,134,144</b> | <b>547,414,848</b> | <b>(8,823,966)</b>                           | <b>538,590,882</b> |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

### 19. CONDENSED FINANCIAL INFORMATION 2010 *continued*

|                                 | Bank<br>N'000      | FCMB Capital<br>Markets<br>Limited<br>N'000 | Credit Direct<br>Limited<br>N'000 | FCMB UK<br>Limited<br>N'000 | CSLS<br>N'000    | CSRL<br>N'000    | Total<br>N'000     | Consolidation<br>Journal<br>Entries<br>N'000 | Group<br>N'000     |
|---------------------------------|--------------------|---|-----------------------------------|-----------------------------|------------------|------------------|--------------------|--|--------------------|
| <b>Financed by:</b>             |                    |   |                                   |                             |                  |                  |                    |  |                    |
| Customer deposits               | 334,897,851        | -   | -                                 | -                           | -                | -                | 334,897,851        | (76,659)                                     | 334,821,192        |
| Due to other banks              | 580,784            | -   | 1,893,246                         | -                           | -                | -                | 2,474,030          | (1,893,246)                                  | 580,784            |
| Borrowed funds                  | 25,116,189         | -   | -                                 | -                           | -                | -                | 25,116,189         | -  | 25,116,189         |
| Income tax payable              | 1,200,495          | 16,489                                      | 619,108                           | -                           | 40,609           | 69,075           | 1,945,776          | (78,173)                                     | 1,867,603          |
| Other liabilities               | 33,078,675         | 921,505                                     | 1,370,154                         | 77,586                      | 1,290,150        | 5,398,613        | 42,136,683         | (1,323,004)                                  | 40,813,679         |
| Deferred income tax liabilities | -                  | -   | 13,031                            | -                           | -                | 7,161            | 20,192             | -  | 20,192             |
| Retirement benefit obligations  | 563,672            | 37,061                                      | -                                 | -                           | -                | -                | 600,733            | -  | 600,733            |
| Share capital and reserves      | 134,635,822        | 1,077,257                                   | 1,032,090                         | 567,844                     | 2,251,086        | 659,295          | 140,223,394        | (5,452,884)                                  | 134,770,510        |
|                                 | <b>530,073,488</b> | <b>2,052,312</b>                            | <b>4,927,629</b>                  | <b>645,430</b>              | <b>3,581,845</b> | <b>6,134,144</b> | <b>547,414,848</b> | <b>(8,823,966)</b>                           | <b>538,590,882</b> |
| Acceptances and guarantees      | <b>65,249,741</b>  | -   | -                                 | -                           | -                | -                | <b>65,249,741</b>  | -  | <b>65,249,741</b>  |

### CASH FLOWS

#### Cash flows from:

|   |                     |                  |             |              |                  |                    |                     |                  |                     |
|---|---------------------|------------------|-------------|--------------|------------------|--------------------|---------------------|------------------|---------------------|
| Operating activities                                | (14,152,518)        | (403,463)        | 234,490     | (187)        | (449,137)        | (1,481,508)        | (16,252,323)        | 6,605,519        | (9,646,804)         |
| Investing activities                                | (30,629,645)        | 283,206          | (41,660)    | (3)          | 340,314          | (770,894)          | (30,818,682)        | (500,225)        | (31,318,907)        |
| Financing activities                                | (5,875,901)         | -                | (192,869)   | (185)        | -                | (4,744)            | (6,073,699)         | 197,798          | (5,875,901)         |
| Increase/(decrease) in cash<br>and cash equivalents | <b>(50,658,064)</b> | <b>(120,257)</b> | <b>(39)</b> | <b>(375)</b> | <b>(108,823)</b> | <b>(2,257,146)</b> | <b>(53,144,704)</b> | <b>6,303,092</b> | <b>(46,841,612)</b> |

#### Analysis of changes in cash and cash equivalents during the period:

|                         |                     |                  |             |              |                  |                    |                     |                  |                     |
|-------------------------|---------------------|------------------|-------------|--------------|------------------|--------------------|---------------------|------------------|---------------------|
| Beginning of the period | 134,211,142         | 1,114,825        | 985         | 800          | 1,424,436        | 6,552,032          | 143,304,220         | (5,958,645)      | 137,345,575         |
| End of the period       | 83,553,078          | 994,568          | 946         | 425          | 1,315,613        | 4,294,886          | 90,159,516          | 344,447          | 90,503,963          |
|                         | <b>(50,658,064)</b> | <b>(120,257)</b> | <b>(39)</b> | <b>(375)</b> | <b>(108,823)</b> | <b>(2,257,146)</b> | <b>(53,144,704)</b> | <b>6,303,092</b> | <b>(46,841,612)</b> |

**19. CONDENSED FINANCIAL INFORMATION 2009**

|   | Bank<br>N'000      | FCMB Capital<br>Markets<br>Limited<br>N'000 | Credit Direct<br>Limited<br>N'000 | FCMB UK<br>Limited<br>N'000 | CSLS<br>N'000    | CSRL<br>N'000    | Total<br>N'000     | Consolidation<br>Journal<br>Entries<br>N'000 | Group<br>N'000     |
|---|--------------------|---|-----------------------------------|-----------------------------|------------------|------------------|--------------------|--|--------------------|
| <b>RESULTS OF OPERATIONS</b>            |                    |   |                                   |                             |                  |                  |                    |  |                    |
| Operating income                        | 21,401,941         | 108,010                                     | 1,064,687                         | 77,888                      | 578,280          | 649,995          | 23,880,801         | -  | 23,880,801         |
| Operating expenses                      | (18,610,485)       | (229,462)                                   | (278,842)                         | (442,912)                   | (531,104)        | (290,626)        | (20,383,431)       | -  | (20,383,431)       |
| Allowance for losses                    | (2,066,622)        | (43,019)                                    | (54,037)                          | -                           | (471,264)        | (5,828)          | (2,640,770)        | -  | (2,640,770)        |
| Profit before tax                       | 724,834            | (164,471)                                   | 731,808                           | (365,024)                   | (424,088)        | 353,541          | 856,600            | -  | 856,600            |
| Tax                                     | (55,463)           | -   | (261,309)                         | -                           | 200,357          | (175,847)        | (292,262)          | -  | (292,262)          |
| Profit after tax                        | <b>669,371</b>     | <b>(164,471)</b>                            | <b>470,499</b>                    | <b>(365,024)</b>            | <b>(223,731)</b> | <b>177,694</b>   | <b>564,338</b>     | -  | <b>564,338</b>     |
| <b>FINANCIAL POSITION</b>               |                    |   |                                   |                             |                  |                  |                    |  |                    |
| <b>Assets</b>                           |                    |   |                                   |                             |                  |                  |                    |  |                    |
| Cash and balances<br>with central banks | 9,009,240          | 250   | 240                               | -                           | 1,000            | 165              | 9,010,895          | -  | 9,010,895          |
| Treasury bills                          | 8,521,058          | -   | -                                 | -                           | -                | -                | 8,521,058          | -  | 8,521,058          |
| Due from other banks                    | 118,652,423        | 1,114,576                                   | 745                               | 600,513                     | 1,463,920        | 6,565,435        | 128,397,612        | (6,611,411)                                  | 121,786,201        |
| Loans and advances                      | 236,844,499        | 157,889                                     | 3,228,102                         | 2,911                       | 76,040           | 192,695          | 240,502,136        | (1,770,046)                                  | 238,732,090        |
| Advances under finance lease            | 1,165,896          | -   | -                                 | -                           | -                | -                | 1,165,896          | -  | 1,165,896          |
| Deferred tax asset                      | 854,279            | -   | -                                 | -                           | 231,977          | -                | 1,086,256          | -  | 1,086,256          |
| Investment securities                   | 40,284,190         | 101,794                                     | -                                 | -                           | 1,346,076        | 31,476           | 41,763,536         | -  | 41,763,536         |
| <i>Investment in subsidiaries</i>       | 10,865,468         | 366,060                                     | -                                 | -                           | 140,000          | -                | 11,371,528         | (11,371,528)                                 | -                  |
| <i>Goodwill on consolidation</i>        | -                  | -   | -                                 | -                           | -                | -                | -                  | 6,074,045                                    | 6,074,045          |
| Other assets                            | 12,522,270         | 164,361                                     | 2,707                             | 119,321                     | 645,651          | 328,711          | 13,783,021         | (120,689)                                    | 13,662,332         |
| Property and equipment                  | 21,361,771         | 61,521                                      | 81,259                            | 107,560                     | 130,339          | 75,473           | 21,817,923         | -  | 21,817,923         |
|   | <b>460,081,094</b> | <b>1,966,451</b>                            | <b>3,313,053</b>                  | <b>830,305</b>              | <b>4,035,003</b> | <b>7,193,955</b> | <b>477,419,861</b> | <b>(13,799,629)</b>                          | <b>463,620,232</b> |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

### 19. CONDENSED FINANCIAL INFORMATION 2009 continued

|  | Bank<br>N'000       | FCMB Capital<br>Markets<br>Limited<br>N'000 | Credit Direct<br>Limited<br>N'000 | FCMB UK<br>Limited<br>N'000 | CSLS<br>N'000    | CSRL<br>N'000    | Total<br>N'000      | Consolidation<br>Journal<br>Entries<br>N'000 | Group<br>N'000      |
|--|---------------------|---|-----------------------------------|-----------------------------|------------------|------------------|---------------------|--|---------------------|
| <b>Financed by:</b>  |                     |   |                                   |                             |                  |                  |                     |  |                     |
| Customer deposits  | 272,624,017         | -   | -                                 | -                           | -                | -                | 272,624,017         | (6,611,410)                                  | 266,012,607         |
| Due to other banks   | 13,681,101          | -   | 1,770,155                         | -                           | -                | -                | 15,451,256          | (1,770,048)                                  | 13,681,208          |
| Borrowed funds   | 30,178,530          | -   | -                                 | -                           | -                | -                | 30,178,530          | -  | 30,178,530          |
| Income tax payable   | 1,655,286           | 119,989                                     | 423,201                           | -                           | 42,638           | 210,316          | 2,451,430           | -  | 2,451,430           |
| Other liabilities  | 12,466,830          | 188,706                                     | 254,482                           | 145,672                     | 1,022,318        | 6,370,987        | 20,448,995          | (120,691)                                    | 20,328,304          |
| Deferred income tax liabilities  | 1,078,009           | (21,011)                                    | 12,378                            | -                           | -                | 14,060           | 1,083,436           | -  | 1,083,436           |
| Retirement benefit obligations   | 270,261             | 21,412                                      | -                                 | -                           | -                | -                | 291,673             | -  | 291,673             |
| Share capital and reserves   | 128,127,060         | 1,657,355                                   | 852,837                           | 684,633                     | 2,970,047        | 598,592          | 134,890,524         | (5,297,480)                                  | 129,593,044         |
|  | <b>460,081,094</b>  | <b>1,966,451</b>                            | <b>3,313,053</b>                  | <b>830,305</b>              | <b>4,035,003</b> | <b>7,193,955</b> | <b>477,419,861</b>  | <b>(13,799,629)</b>                          | <b>463,620,232</b>  |
| Acceptances and guarantees   | <b>50,492,799</b>   | -   | -                                 | -                           | -                | -                | <b>50,492,799</b>   | -  | <b>50,492,799</b>   |
| <b>CASH FLOWS</b>  |                     |   |                                   |                             |                  |                  |                     |  |                     |
| <b>Cash flows from:</b>  |                     |   |                                   |                             |                  |                  |                     |  |                     |
| Operating activities   | (38,998,989)        | (181,726)                                   | (124,447)                         | 156,152                     | (2,150,183)      | (712,467)        | (42,011,660)        | (4,940,931)                                  | (46,952,591)        |
| Investing activities   | (21,260,520)        | (13,525)                                    | (59,144)                          | (131,418)                   | (1,063,915)      | 585,600          | (21,942,922)        | 11,773,849                                   | (10,169,073)        |
| Financing activities   | 18,994,598          | 115,613                                     | 182,985                           | 573,501                     | 2,648,721        | (14,184)         | 22,501,234          | (3,506,636)                                  | 18,994,598          |
| Increase/(decrease) in cash and cash equivalents                           | <b>(41,264,911)</b> | <b>(79,638)</b>                             | <b>(606)</b>                      | <b>598,235</b>              | <b>(565,377)</b> | <b>(141,051)</b> | <b>(41,453,348)</b> | <b>3,326,282</b>                             | <b>(38,127,066)</b> |
| <b>Analysis of changes in cash and cash equivalents during the period:</b> |                     |   |                                   |                             |                  |                  |                     |  |                     |
| Balance beginning of the year/period                                       | 175,476,053         | 1,194,463                                   | 1,591                             | -                           | 1,989,813        | 6,706,651        | 185,368,571         | (9,895,930)                                  | 175,472,641         |
| Balance end of the year/period   | 134,211,142         | 1,114,825                                   | 985                               | 598,235                     | 1,424,436        | 6,565,600        | 143,915,223         | (6,569,648)                                  | 137,345,575         |
|  | <b>(41,264,911)</b> | <b>(79,638)</b>                             | <b>(606)</b>                      | <b>598,235</b>              | <b>(565,377)</b> | <b>(141,051)</b> | <b>(41,453,348)</b> | <b>3,326,282</b>                             | <b>(38,127,066)</b> |

|   | GROUP                      |                            | BANK                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>20. INVESTMENT IN ASSOCIATES</b>             |                            |                            |                            |                            |
| <b>(a) Investment in the associate company:</b> |                            |                            |                            |                            |
| Beginning of the year/period                    | 300,000                    | 300,000                    | 300,000                    | 300,000                    |
| Previously unrecognised reserve                 | (205,854)                  | -                          | -                          | -                          |
| Share of post-tax results for the year          | 50,854                     | -                          | -                          | -                          |
| At end of the year/period                       | 145,000                    | 300,000                    | 300,000                    | 300,000                    |

|   | Associate 2010<br>N'000 | Associate 2009<br>N'000 |
|---|-------------------------|-------------------------|
| <b>(b) The Group's interest in its principal associate is as follows:</b> |                         |                         |
| Total assets  | 670,276                 | 505,095                 |
| Total liabilities   | 90,278                  | 96,452                  |
| Net assets  | 579,998                 | 408,643                 |
| Gross income  | 718,323                 | 495,052                 |
| Post tax results for the year   | 203,416                 | 70,427                  |

(c) This represents the Bank's 25% (2009: 25%) equity interest holding in Legacy Limited, a fund manager licensed to carry on the business of fund and pension management. The company was incorporated in April 2005 and commenced operations in May 2005. The Bank acquired its 25% equity holding in February 2008.

|                              | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
|------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| <b>21. GOODWILL</b>          |                            |                            |                            |                            |
| Beginning of the year/period | 6,074,045                  | -                          | -                          | -                          |
| Acquired during the period   | -                          | 6,074,045                  | -                          | -                          |
| At end of the year/period    | 6,074,045                  | 6,074,045                  | -                          | -                          |

May 2, 2009, the Bank acquired CSL Stock Brokers Limited (CSLS) and City Securities (Registrars) Limited, erstwhile related companies of the Bank by common directorship. The acquisition gave rise to the above goodwill (see Note 36 for further details).

Goodwill is reviewed annually or more frequently for impairment when there are objective indicators that impairment may have occurred by comparing the carrying value to its recoverable amount. No impairment was identified in 2010.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

|   | GROUP                      |                            | BANK                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>22. OTHER ASSETS</b>                                 |                            |                            |                            |                            |
| (a) <b>Accrued interest and fees receivable</b>         | 2,404,209                  | 7,159,286                  | 1,903,213                  | 7,094,066                  |
| Prepayments   | 2,009,114                  | 2,152,256                  | 2,294,388                  | 2,003,104                  |
| Accounts receivable                                     | 10,403,081                 | 5,565,879                  | 9,935,257                  | 3,931,469                  |
| Consumables   | 262,713                    | 129,810                    | 262,713                    | 129,810                    |
|   | 15,079,117                 | 15,007,231                 | 14,395,571                 | 13,158,449                 |
| Allowance for doubtful accounts (see Note (b) below)    | (1,260,361)                | (1,344,899)                | (912,214)                  | (636,179)                  |
|   | 13,818,756                 | 13,662,332                 | 13,483,357                 | 12,522,270                 |
| (b) <b>Movement in allowance for doubtful accounts;</b> |                            |                            |                            |                            |
| Balance, beginning of the year/period                   | 1,344,899                  | 847,272                    | 636,179                    | 661,283                    |
| Provision/(write back)                                  | 565,481                    | 521,879                    | 298,105                    | (852)                      |
| Amounts written-off                                     | (650,019)                  | (24,252)                   | (22,070)                   | (24,252)                   |
| Balance, end of the year/period                         | 1,260,361                  | 1,344,899                  | 912,214                    | 636,179                    |

### 23. INVESTMENT PROPERTY

This represents the Group's investment in landed property held for the purpose of capital appreciation. The investments were acquired during the year ended December 31, 2010 and the Directors are of the view that their carrying values as at December 31, 2010 do not differ in any material respects from their market values. A revaluation is due within three years from the date of purchase.

**24. PROPERTY AND EQUIPMENT**

| GROUP                  | Capital work in progress<br>N'000 | Leasehold land and buildings<br>N'000 | Motor vehicles<br>N'000 | Furniture and fittings<br>N'000 | Machinery and equipment<br>N'000 | Computer equipment<br>N'000 | Total<br>N'000    |
|------------------------|-----------------------------------|---------------------------------------|-------------------------|---------------------------------|----------------------------------|-----------------------------|-------------------|
| <b>Cost</b>            |                                   |                                       |                         |                                 |                                  |                             |                   |
| At January 1, 2010     | 6,382,603                         | 9,858,309                             | 3,742,251               | 2,103,002                       | 2,828,329                        | 5,877,610                   | 30,792,104        |
| Additions              | 1,044,359                         | 291,191                               | 339,184                 | 108,251                         | 237,133                          | 445,794                     | 2,465,912         |
| Disposal               | -                                 | -                                     | (408,700)               | (10,646)                        | (36,101)                         | (2,182)                     | (457,629)         |
| Reclassifications      | (1,776,787)                       | 1,300,105                             | -                       | 49,293                          | 273,948                          | 153,441                     | -                 |
| Items written-off      | (779,300)                         | -                                     | -                       | -                               | -                                | -                           | (779,300)         |
| Translation difference | 84                                | (37,922)                              | 41,579                  | (25,244)                        | (1,894)                          | (72,234)                    | (95,631)          |
| At December 31, 2010   | <b>4,870,959</b>                  | <b>11,411,683</b>                     | <b>3,714,314</b>        | <b>2,224,656</b>                | <b>3,301,415</b>                 | <b>6,402,429</b>            | <b>31,925,456</b> |
| <b>Depreciation</b>    |                                   |                                       |                         |                                 |                                  |                             |                   |
| At January 1, 2010     | -                                 | 998,985                               | 2,368,259               | 1,046,812                       | 1,393,582                        | 3,166,543                   | 8,974,181         |
| Charge for the period  | -                                 | 347,718                               | 695,811                 | 401,908                         | 561,527                          | 1,138,098                   | 3,145,062         |
| Eliminated on disposal | -                                 | -                                     | (318,244)               | (2,314)                         | (25,685)                         | (2,181)                     | (348,424)         |
| Translation difference | -                                 | 13,998                                | 91,241                  | 23,914                          | 16,115                           | 76,537                      | 221,805           |
| At December 31, 2010   | -                                 | <b>1,360,701</b>                      | <b>2,837,067</b>        | <b>1,470,320</b>                | <b>1,945,539</b>                 | <b>4,378,997</b>            | <b>11,992,624</b> |
| <b>Net book amount</b> |                                   |                                       |                         |                                 |                                  |                             |                   |
| At December 31, 2010   | <b>4,870,959</b>                  | <b>10,050,982</b>                     | <b>877,247</b>          | <b>754,336</b>                  | <b>1,355,876</b>                 | <b>2,023,432</b>            | <b>19,932,832</b> |
| <b>Net book amount</b> |                                   |                                       |                         |                                 |                                  |                             |                   |
| At December 31, 2009   | 6,382,603                         | 8,859,324                             | 1,373,992               | 1,056,190                       | 1,434,747                        | 2,711,067                   | 21,817,923        |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements **For the year ended December 31, 2010** *continued...*

### 24. PROPERTY AND EQUIPMENT *continued*

|                        | <b>BANK</b>                               |   |                                 |   |  |                                     |                        |
|------------------------|---|---|---------------------------------|---|--|-------------------------------------|------------------------|
|                        | <b>Capital work in progress<br/>N'000</b> | <b>Leasehold land and buildings<br/>N'000</b> | <b>Motor vehicles<br/>N'000</b> | <b>Furniture and fittings<br/>N'000</b> | <b>Machinery and equipment<br/>N'000</b> | <b>Computer equipment<br/>N'000</b> | <b>Total<br/>N'000</b> |
| <b>Cost</b>            |   |   |                                 |   |  |                                     |                        |
| At January 1, 2010     | 6,382,687                                 | 9,799,271                                     | 3,594,554                       | 1,987,336                               | 2,809,466                                | 5,636,598                           | 30,209,912             |
| Additions              | 1,044,359                                 | 238,406                                       | 241,275                         | 46,842                                  | 205,813                                  | 255,099                             | 2,031,794              |
| Disposal               | -   | -   | (379,745)                       | (2,076)                                 | (36,101)                                 | (2,182)                             | (420,104)              |
| Reclassifications      | (1,776,787)                               | 1,300,105                                     | -                               | 44,669                                  | 273,948                                  | 158,065                             | -                      |
| Items written-off      | (779,300)                                 | -   | -                               | -                                       | -  | -                                   | (779,300)              |
| At December 31, 2010   | <b>4,870,959</b>                          | <b>11,337,782</b>                             | <b>3,456,084</b>                | <b>2,076,771</b>                        | <b>3,253,126</b>                         | <b>6,047,580</b>                    | <b>31,042,302</b>      |
| <b>Depreciation</b>    |   |   |                                 |   |  |                                     |                        |
| At January 1, 2010     | -   | 992,732                                       | 2,330,376                       | 1,021,910                               | 1,389,031                                | 3,114,092                           | 8,848,141              |
| Charge for the period  | -   | 341,766                                       | 647,120                         | 376,598                                 | 556,180                                  | 1,076,988                           | 2,998,652              |
| Eliminated on disposal | -   | -   | (302,983)                       | (619)                                   | (25,685)                                 | (2,181)                             | (331,468)              |
| At December 31, 2010   | -   | <b>1,334,498</b>                              | <b>2,674,513</b>                | <b>1,397,889</b>                        | <b>1,919,526</b>                         | <b>4,188,899</b>                    | <b>11,515,325</b>      |
| <b>Net book amount</b> |   |   |                                 |   |  |                                     |                        |
| At December 31, 2010   | <b>4,870,959</b>                          | <b>10,003,284</b>                             | <b>781,571</b>                  | <b>678,882</b>                          | <b>1,333,600</b>                         | <b>1,858,681</b>                    | <b>19,526,977</b>      |
| <b>Net book amount</b> |   |   |                                 |   |  |                                     |                        |
| At December 31, 2009   | 6,382,687                                 | 8,806,539                                     | 1,264,178                       | 965,426                                 | 1,420,435                                | 2,522,506                           | 21,361,771             |

Work in progress represents construction costs in respect of new offices. On completion of construction, the related amounts are transferred to other categories of property and equipment.

The Group had capital commitments of N110.5 million (December 2009: N1.2 billion) as at the balance sheet date in respect of authorised and contracted capital projects.

The Group had no leased assets as at balance sheet.



First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

|   | GROUP                      |                            | BANK                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>25. CUSTOMER DEPOSITS</b>                  |                            |                            |                            |                            |
| Current accounts                              | 121,605,158                | 113,505,211                | 121,605,810                | 113,505,211                |
| Savings accounts                              | 23,309,961                 | 16,720,616                 | 23,309,961                 | 16,720,616                 |
| Term and other deposit accounts               | 174,272,125                | 123,084,195                | 174,272,125                | 129,695,605                |
| Domiciliary deposits                          | 15,282,684                 | 12,567,252                 | 15,358,691                 | 12,567,252                 |
| Electronic purse                              | 351,264                    | 135,333                    | 351,264                    | 135,333                    |
|   | <b>334,821,192</b>         | <b>266,012,607</b>         | <b>334,897,851</b>         | <b>272,624,017</b>         |
| Analysis by maturity                          |                            |                            |                            |                            |
| 0–30 days                                     | 253,821,227                | 210,825,664                | 253,897,886                | 217,437,074                |
| 1–3 months                                    | 70,815,963                 | 49,029,722                 | 70,815,963                 | 49,029,722                 |
| 3–6 months                                    | 10,041,175                 | 5,985,890                  | 10,041,175                 | 5,985,890                  |
| 6–12 months                                   | 142,827                    | 161,661                    | 142,827                    | 161,661                    |
| Over 12 months                                | -                          | 9,670                      | -                          | 9,670                      |
|   | <b>334,821,192</b>         | <b>266,012,607</b>         | <b>334,897,851</b>         | <b>272,624,017</b>         |
| <b>26. DUE TO OTHER BANKS</b>                 |                            |                            |                            |                            |
| Takings from banks and financial institutions | 580,784                    | 13,681,208                 | 580,784                    | 13,681,101                 |
|   | <b>580,784</b>             | <b>13,681,208</b>          | <b>580,784</b>             | <b>13,681,101</b>          |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

| 27. BORROWINGS  | GROUP                      |                            | BANK                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>(i) Short-term borrowings</b>                              |                            |                            |                            |                            |
| African Export-Import Bank (see Note (a) (i) below)           | 7,600,625                  | 10,446,747                 | 7,600,625                  | 10,446,747                 |
| ICICI Bank  | -                          | 3,155,891                  | -                          | 3,155,891                  |
| GML Capital (see Note (a) (ii) below)                         | 2,314,314                  | 1,619,062                  | 2,314,314                  | 1,619,062                  |
| Standard Chartered Bank, Mauritius (see Note (a) (iii) below) | 7,600,625                  | -                          | 7,600,625                  | -                          |
| Standard Bank, London   | -                          | 7,478,415                  | -                          | 7,478,415                  |
|   | <b>17,515,564</b>          | <b>22,700,115</b>          | <b>17,515,564</b>          | <b>22,700,115</b>          |
| <b>(ii) Long-term borrowings</b>                              |                            |                            |                            |                            |
| Standard Bank, London (see Note (a) (iv) below)               | 7,600,625                  | 7,478,415                  | 7,600,625                  | 7,478,415                  |
|   | <b>7,600,625</b>           | <b>7,478,415</b>           | <b>7,600,625</b>           | <b>7,478,415</b>           |
|   | <b>25,116,189</b>          | <b>30,178,530</b>          | <b>25,116,189</b>          | <b>30,178,530</b>          |

- (a) (i) The amount of N7,600,625,000 (USD 50,000,000) represents facility granted by the African Export-Import Bank repayable after a tenor of five years, maturing in 2014 with an interest rate of 6.01% above LIBOR payable quarterly.
- (ii) The amount of N2,314,313,792 (USD15,224,497) represents the outstanding balances on various discounted facilities granted by GML Capital between June and December 2010 repayable over periods of one year respectively at interest rates varying from 4.81% to 4.86%.
- (iii) The amount of N7,600,625,000 (USD 50,000,000) represents facility granted by Standard Chartered Bank, Mauritius repayable in 2010 after a tenor of one year with an interest rate of 2.2% above LIBOR payable semi-annually.
- (iv) The amount of N7,600,625,000 (USD 50,000,000) represents facility granted by Standard Bank, London repayable after a tenor of one year with an interest rate of 3.3% above LIBOR payable semi-annually.

|  | GROUP                      |                            | BANK                       |                            |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
|  | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>27. BORROWINGS</b> continued                    |                            |                            |                            |                            |
| <b>(b) Analysis by maturity</b>                    |                            |                            |                            |                            |
| 0–30 days  | -                          | -                          | -                          | -                          |
| 1–3 months   | -                          | 13,602,639                 | -                          | 13,602,639                 |
| 3–6 months   | 9,625,931                  | 9,097,476                  | 9,625,931                  | 9,097,476                  |
| 6–12 months  | 7,889,758                  | -                          | 7,889,758                  | -                          |
| Over 12 months                                     | 7,600,500                  | 7,478,415                  | 7,600,500                  | 7,478,415                  |
|  | <b>25,116,189</b>          | <b>30,178,530</b>          | <b>25,116,189</b>          | <b>30,178,530</b>          |
| <b>28. OTHER LIABILITIES</b>                       |                            |                            |                            |                            |
| Customers' deposit for letters of credit (Note 12) | 10,685,035                 | 2,303,358                  | 10,685,035                 | 2,303,358                  |
| Bank cheques/drafts                                | 2,593,873                  | 3,047,048                  | 2,437,980                  | 3,021,723                  |
| Interest payable                                   | 827,567                    | 644,863                    | 827,567                    | 644,022                    |
| Unearned income                                    | -                          | 524,936                    | -                          | 524,936                    |
| Proceeds from public offers                        | 64,470                     | 55,255                     | -                          | -                          |
| Accounts payable                                   | 22,164,060                 | 10,284,395                 | 15,364,424                 | 3,126,258                  |
| Accrued expenses                                   | 3,528,638                  | 2,414,336                  | 2,813,633                  | 1,803,728                  |
| Operational risk provision                         | 61,135                     | -                          | 61,135                     | -                          |
| Others   | 888,901                    | 1,054,113                  | 888,901                    | 1,042,805                  |
|  | <b>40,813,679</b>          | <b>20,328,304</b>          | <b>33,078,675</b>          | <b>12,466,830</b>          |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

| 29. DEFERRED TAXATION   | GROUP                      |                            | BANK                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>(a) Deferred taxation comprises:</b>   |                            |                            |                            |                            |
| Deferred tax assets (see Note (b) below)  | 572,053                    | 1,107,267                  | 433,047                    | 854,279                    |
| Deferred tax liabilities (see Note (c) below)   | (20,192)                   | (1,104,447)                | -                          | (1,078,009)                |
|   | <b>551,861</b>             | <b>2,820</b>               | <b>433,047</b>             | <b>(223,730)</b>           |
| <b>(b) Deferred tax assets</b>  |                            |                            |                            |                            |
| The movement on this account during the year was as follows:                          |                            |                            |                            |                            |
| Beginning of the year/period  | 1,107,267                  | 1,321,685                  | 854,279                    | 1,229,671                  |
| Charge for the year/period (Note 9)   | (535,214)                  | (214,418)                  | (421,232)                  | (375,392)                  |
| End of the year/period  | <b>572,053</b>             | <b>1,107,267</b>           | <b>433,047</b>             | <b>854,279</b>             |
| <b>(c) Deferred tax liabilities</b>   |                            |                            |                            |                            |
| The movement on the deferred tax account during the year was as follows:              |                            |                            |                            |                            |
| Beginning of the year/period  | 1,104,447                  | 2,119,602                  | 1,078,009                  | 2,087,590                  |
| Charge/(credit) for the year/period (Note 9)  | (1,084,255)                | (1,015,155)                | (1,078,009)                | (1,009,581)                |
| End of the year/period  | <b>20,192</b>              | <b>1,104,447</b>           | <b>-</b>                   | <b>1,078,009</b>           |
| <b>(d) The recognised deferred tax liabilities are attributable to the following:</b> |                            |                            |                            |                            |
| Fixed assets  | 265,475                    | (1,078,009)                | 265,475                    | (1,078,009)                |
| Provision for gratuity  | 167,573                    | 11,654                     | 167,572                    | 11,654                     |
| Unrelieved losses   | 118,813                    | 853,729                    | -                          | 627,179                    |
| Provisions on other assets  | -                          | 77,856                     | -                          | 77,856                     |
| Provision for diminution in value of investment                                       | -                          | 137,590                    | -                          | 137,590                    |
|   | <b>551,861</b>             | <b>2,820</b>               | <b>433,047</b>             | <b>(223,730)</b>           |

| 30. RETIREMENT BENEFIT OBLIGATIONS                                | GROUP                      |                            | BANK                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>The amounts recognised in the balance sheet comprise:</b>      |                            |                            |                            |                            |
| Defined contribution schemes                                      | 8,994                      | 39,338                     | 5,096                      | 36,631                     |
| Defined gratuity scheme   | 591,739                    | 252,335                    | 558,576                    | 233,630                    |
|   | <b>600,733</b>             | 291,673                    | <b>563,672</b>             | 270,261                    |
| <b>Movement in the liability recognised in the balance sheet:</b> |                            |                            |                            |                            |
| (i) Defined contribution schemes:                                 |                            |                            |                            |                            |
| Beginning of the year/period                                      | 39,338                     | 26,319                     | 36,631                     | 21,647                     |
| Charge to profit and loss/contribution                            | 552,838                    | 395,867                    | 551,647                    | 397,832                    |
| Contributions remitted  | (583,182)                  | (382,848)                  | (583,182)                  | (382,848)                  |
| At end of the year/period   | <b>8,994</b>               | 39,338                     | <b>5,096</b>               | 36,631                     |
|   |                            |                            |                            |                            |
| (ii) Defined gratuity scheme                                      |                            |                            |                            |                            |
| Beginning of the year/period                                      | 252,335                    | 213,487                    | 233,630                    | 194,782                    |
| Charge to profit and loss   | 447,323                    | 90,000                     | 447,323                    | 90,000                     |
| Payments  | (107,919)                  | (51,152)                   | (122,377)                  | (51,152)                   |
| At end of the year/period   | <b>591,739</b>             | 252,335                    | <b>558,576</b>             | 233,630                    |

The Bank makes pension contribution to the Retirement Savings Account of each qualifying employee (defined contribution) in line with the Pension Reform Act of 2004. Employees and the Bank contribute to the scheme at 7.5% and 7.5% respectively of the employees' annual basic salary, transport and housing allowance.

In 2006 the Bank introduced a non-contributory defined gratuity benefit scheme whereby gratuity benefits are accrued for qualified staff as a percentage of basic, transport and housing allowances for every completed year in service. Prior to 2006, the entitlements of all qualified staff were calculated and treated as past earned benefits. The assets of the scheme are partly held independently of the Bank's assets in a separately administered fund.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

INTRODUCTION

### 31. SHARE CAPITAL

#### Authorised:

20 billion ordinary shares of 50 kobo each:

|  | GROUP                      |                            | BANK                       |                            |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
|  | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
|  |                            |                            |                            |                            |
|  | <b>10,000,000</b>          | 10,000,000                 | <b>10,000,000</b>          | 10,000,000                 |

OPERATING REVIEW

Issued and fully paid ordinary shares of 50 kobo each:

|  | NUMBER GROUP              |                           | NUMBER BANK               |                           |
|--|---------------------------|---------------------------|---------------------------|---------------------------|
|  | December 31, 2010<br>'000 | December 31, 2009<br>'000 | December 31, 2010<br>'000 | December 31, 2009<br>'000 |
|  |                           |                           |                           |                           |
|  | <b>16,271,192</b>         | 16,271,192                | <b>16,271,192</b>         | 16,271,192                |

FINANCIAL STATEMENTS

Issued and fully paid ordinary shares of 50 kobo each:

|  | NGN'000 GROUP              |                            | NGN'000 BANK               |                            |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
|  | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
|  |                            |                            |                            |                            |
|  | <b>8,135,596</b>           | 8,135,596                  | <b>8,135,596</b>           | 8,135,596                  |

| <b>GROUP</b>   |                                      |                                    |   |                                    |                        |
|--|--------------------------------------|------------------------------------|---|------------------------------------|------------------------|
| <b>32. RESERVES</b>  | <b>Translation reserve<br/>N'000</b> | <b>Statutory reserve<br/>N'000</b> | <b>Investment in SMEs reserve<br/>N'000</b> | <b>Retained earnings<br/>N'000</b> | <b>Total<br/>N'000</b> |
| Beginning of the year/period                               | (26,713)                             | 8,991,522                          | 658,637                                     | 3,464,803                          | <b>13,088,249</b>      |
| Transfer from earnings                                     | -                                    | -                                  | -   | (1,648,000)                        | <b>(1,648,000)</b>     |
| Translation gain/(loss) during the year                    | (90,091)                             | -                                  | -   | -                                  | <b>(90,091)</b>        |
| Dividend paid  | -                                    | -                                  | -   | (813,560)                          | <b>(813,560)</b>       |
| Share of post-tax result of associate unrecognised reserve | -                                    | -                                  | -   | (205,854)                          | <b>(205,854)</b>       |
| Transfer from profit and loss account                      | -                                    | 1,098,348                          | -   | 6,836,623                          | <b>7,934,971</b>       |
| At end of the year/period                                  | <b>(116,804)</b>                     | <b>10,089,870</b>                  | <b>658,637</b>                              | <b>7,634,012</b>                   | <b>18,265,715</b>      |

| <b>BANK</b>                           |  |                                    |   |                                    |                        |
|---------------------------------------|--|------------------------------------|---|------------------------------------|------------------------|
|                                       |  | <b>Statutory reserve<br/>N'000</b> | <b>Investment in SMEs reserve<br/>N'000</b> | <b>Retained earnings<br/>N'000</b> | <b>Total<br/>N'000</b> |
| Beginning of the year/period          |  | 8,991,522                          | 658,637                                     | 1,972,106                          | <b>11,622,265</b>      |
| Dividend paid                         |  | -                                  | -   | (813,560)                          | <b>(813,560)</b>       |
| Transfer from profit and loss account |  | 1,098,348                          | -   | 6,223,974                          | <b>7,322,322</b>       |
| Beginning of the year/period          |  | <b>10,089,870</b>                  | <b>658,637</b>                              | <b>7,382,520</b>                   | <b>18,131,027</b>      |

Nigerian banking regulations require the Bank to make an annual appropriation to a statutory reserve. An appropriation of 15% of profit after tax is made if the statutory reserve is greater than the paid-up share capital, and 30% of profit after tax if the statutory reserve is less than the paid-up share capital.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements **For the year ended December 31, 2010** *continued...*

### 33. CONTINGENT LIABILITIES AND COMMITMENTS

#### (a) Legal proceedings

The Bank has contingent liabilities in respect of ongoing legal proceedings amounting to N4.86 billion (December 2009: N830.80 million). However, the Solicitors of the Bank are of the opinion that the contingent liability arising from the cases pending against the Bank is not likely to exceed N4.86 billion. The Directors of the Bank are of the opinion that none of the aforementioned cases is likely to have a material adverse effect on the Bank and are not aware of any other pending and or threatened claims or litigation which may be material to the financial statements.

#### (b) Credit-related commitments

In the normal course of business, the Bank is party to financial instruments with off-balance sheet risk. The instruments are used to meet the credit and other financial requirements of customers. The contractual amounts of the off-balance sheet financial instruments are:

|                                  | GROUP                      |                            | BANK                       |                            |
|----------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
|                                  | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| Performance bonds and guarantees | 18,100,591                 | 19,257,617                 | 18,100,591                 | 19,257,617                 |
| Clean line letters of credit     | 38,121,412                 | 31,235,182                 | 38,121,412                 | 31,235,182                 |
| Other commitments                | 9,027,738                  | -                          | 9,027,738                  | -                          |
|                                  | <b>65,249,741</b>          | 50,492,799                 | <b>65,249,741</b>          | 50,492,799                 |

Clean line letters of credit, which represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations, carry the same credit risk as loans.



### 34. RELATED PARTY TRANSACTIONS

In the normal course of business, the Bank enters into transactions with related parties, including acceptance of deposits and granting of credit facilities, on commercial terms. The aggregate amount of credit facilities to related parties including loans and advances under finance lease outstanding in the books of the Bank as at December 31, 2010 are as follows:

#### (a) Loans and advances outstanding as at December 31, 2010

Included in loans and advances is an amount of N6.69 billion (December 2009: N19.39 billion) representing credits facilities to companies in which certain Directors have interests. The balances as at December 31, 2010 are as follows:

| Name of company/individual    | Relationship           | Facility type | N'million       | Status     | Security status |
|-------------------------------|------------------------|---------------|-----------------|------------|-----------------|
| Credit Direct Limited         | Subsidiary             | Overdraft     | 1,890.31        | Performing | Perfected       |
| CSL Nominees Limited          | Shareholder            | Term loan     | 12.50           | Performing | Perfected       |
| Chapel Hill Advisory Partners | Shareholder            | Term loan     | 1,200.00        | Performing | Perfected       |
| Financial Derivatives Company | Shareholder            | Overdraft     | 87.19           | Performing | Perfected       |
| S&B Printers Limited          | Directors-Shareholders | Term loan     | 100.06          | Performing | Perfected       |
| Chellarams Nigeria Plc        | Shareholder            | Overdraft     | 24.47           | Performing | Perfected       |
| Helios Towers Nigeria Limited | Directors-Shareholders | Term loan     | 3,381.69        | Performing | Perfected       |
| Credit Direct Limited         | Subsidiary             | Lease         | 2.58            | Performing | Perfected       |
|                               |                        |               | <b>6,698.81</b> |            |                 |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements **For the year ended December 31, 2010** *continued...*

### 34. RELATED PARTY TRANSACTIONS continued

#### (b) Deposits outstanding as at December 31, 2010

Included in deposit is an amount of N11.02 billion (December 2009: N24.96 billion) representing deposits from companies in which certain Directors have interests. The balances as at December 31, 2010 are as follows:

| Name of company/individual           | Relationship           | Type of deposit | December 2010<br>N'million | December 2009<br>N'million |
|--------------------------------------|------------------------|-----------------|----------------------------|----------------------------|
| ATSC International Limited           | Shareholder            | Current Account | 0.38                       | 0.28                       |
| Blue-Chip Holdings Limited           | Shareholder            | Current Account | 62.40                      | 0.05                       |
| Chapel Hill Advisory Partners        | Shareholder            | Current Account | 27.00                      | 2.61                       |
| City Securities (Registrar) Limited  | Subsidiary             | Current Account | 230.41                     | 93.13                      |
| City Securities Limited              | Directors-Shareholders | Current Account | 49.05                      | 71.21                      |
| Credit Direct Limited                | Subsidiary             | Current Account | 1.07                       | 0.78                       |
| CSL Nominees Limited                 | Shareholder            | Current Account | 0.01                       | 0.01                       |
| CSL Stockbrokers Limited             | Subsidiary             | Current Account | 1,113.77                   | 890.24                     |
| FDC Consulting Limited               | Directors-Shareholders | Current Account | 1.61                       | 215.82                     |
| Financial Derivatives Company        | Shareholder            | Current Account | 351.99                     | 209.21                     |
| First City Asset Management Limited  | Directors-Shareholders | Current Account | 374.98                     | 242.50                     |
| Helios Towers Nigeria Limited        | Directors-Shareholders | Current Account | 452.15                     | 12,206.72                  |
| Lana Securities Limited              | Shareholder            | Current Account | 0.28                       | 1.26                       |
| Primrose Development Company Limited | Shareholder            | Current Account | 1.02                       | 4.19                       |
| Primrose Investments Limited         | Shareholder            | Current Account | 1.97                       | 0.04                       |
| Primrose Property Investment Limited | Shareholder            | Current Account | 13.91                      | 93.69                      |
| S&B Printers Limited                 | Directors-Shareholders | Current Account | 60.03                      | 0.51                       |

**34. RELATED PARTY TRANSACTIONS** continued

| <b>Name of company/individual</b>    | <b>Relationship</b>    | <b>Type of deposit</b> | <b>December 2010<br/>N'million</b> | <b>December 2009<br/>N'million</b> |
|--------------------------------------|------------------------|------------------------|------------------------------------|------------------------------------|
| Swap Technology & Telecoms Limited   | Director               | Current Account        | 1.53                               | 3.38                               |
| Blue-Chip Holdings Limited           | Shareholder            | Time Deposit           | 0.22                               | 0.22                               |
| City Securities (Registrar) Limited  | Subsidiary             | Time Deposit           | 2,167.56                           | 3,627.27                           |
| City Securities Limited              | Directors-Shareholders | Time Deposit           | 0.21                               | 0.20                               |
| CSL Stockbrokers Limited             | Subsidiary             | Time Deposit           | 895.64                             | 705.94                             |
| Financial Derivatives Company        | Shareholder            | Time Deposit           | -                                  | 52.07                              |
| First City Asset Management Limited  | Directors-Shareholders | Time Deposit           | 3.19                               | 2,300.81                           |
| Helios Towers Nigeria Limited        | Directors-Shareholders | Time Deposit           | 5,131.25                           | 3,882.63                           |
| Primrose Development Company Limited | Shareholder            | Time Deposit           | 0.14                               | 32.92                              |
| Primrose Investments Limited         | Shareholder            | Time Deposit           | 82.30                              | 56.86                              |
| S&B Printers Limited                 | Directors-Shareholders | Time Deposit           | 0.25                               | 0.24                               |
| Swap Technology & Telecoms Limited   | Director               | Time Deposit           | 0.06                               | -                                  |
|                                      |                        |                        | <b>11,024.37</b>                   | <b>24,694.78</b>                   |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

INTRODUCTION

OPERATING REVIEW

FINANCIAL STATEMENTS

| 35. EMPLOYEES AND DIRECTORS   | GROUP             |                   | BANK              |                   |
|---|-------------------|-------------------|-------------------|-------------------|
|   | December 31, 2010 | December 31, 2009 | December 31, 2010 | December 31, 2009 |
| <b>(a) EMPLOYEES</b>  |                   |                   |                   |                   |
| The average number of persons employed during the year by category: | <b>Number</b>     | Number            | <b>Number</b>     | Number            |
| Executive directors   | 6                 | 9                 | 4                 | 5                 |
| Management  | 563               | 482               | 531               | 457               |
| Non-management  | 2,001             | 2,061             | 1,495             | 1,671             |
|   | <b>2,570</b>      | <b>2,552</b>      | <b>2,030</b>      | <b>2,133</b>      |
| Compensation for the above persons (excluding executive directors): | <b>N'000</b>      | N'000             | <b>N'000</b>      | N'000             |
| Salaries and wages  | 13,584,618        | 9,524,368         | 11,955,741        | 8,808,872         |
| Retirement benefit cost   | 693,537           | 265,402           | 693,537           | 265,402           |
|   | <b>14,278,155</b> | <b>9,789,770</b>  | <b>12,649,278</b> | <b>9,074,274</b>  |

The number of employees of the Bank, including executive directors, who received emoluments in the following ranges were:

|                         | December 31, 2010 | December 31, 2009 | December 31, 2010 | December 31, 2009 |
|-------------------------|-------------------|-------------------|-------------------|-------------------|
|                         | Number            | Number            | Number            | Number            |
| Less than N1,800,000.00 | 530               | 551               | 75                | 173               |
| N1,800,001–N2,500,000   | 666               | 663               | 628               | 654               |
| N2,500,001–N3,500,000   | 457               | 497               | 445               | 484               |
| N3,500,001–N4,500,000   | 359               | 367               | 347               | 360               |
| N4,500,001–N5,500,000   | 147               | 156               | 144               | 153               |
| N5,500,000 and above    | 411               | 318               | 391               | 309               |
|                         | <b>2,570</b>      | <b>2,552</b>      | <b>2,030</b>      | <b>2,133</b>      |

|  | GROUP             |                   | BANK              |                   |
|--|-------------------|-------------------|-------------------|-------------------|
|  | December 31, 2010 | December 31, 2009 | December 31, 2010 | December 31, 2009 |
| <b>35. EMPLOYEES AND DIRECTORS</b> continued   |                   |                   |                   |                   |
| <b>(b) DIRECTORS</b>   | <b>N'000</b>      | <b>N'000</b>      | <b>N'000</b>      | <b>N'000</b>      |
| The remuneration paid to the Directors of the Bank (excluding pension and certain allowances) was: |                   |                   |                   |                   |
| Fees and sitting allowances  | 129,996           | 66,604            | 51,996            | 28,300            |
| Executive compensation   | 258,018           | 225,938           | 248,018           | 176,401           |
|  | <b>388,014</b>    | <b>292,542</b>    | <b>300,014</b>    | <b>204,701</b>    |
| Directors' other expenses  | 239,933           | 311,553           | 76,150            | 249,811           |
|  | <b>627,947</b>    | <b>604,095</b>    | <b>376,164</b>    | <b>454,512</b>    |
| The Directors' remuneration shown above includes:  |                   |                   |                   |                   |
| The Chairman   | 4,758             | 4,758             | 4,758             | 4,758             |
| Highest paid Director  | 48,162            | 48,162            | 48,162            | 48,162            |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

|  | <i>Note</i> | GROUP                      |                            | BANK                       |                            |
|--|-------------|----------------------------|----------------------------|----------------------------|----------------------------|
|  |             | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>36. CASH GENERATED FROM OPERATIONS</b>                              |             |                            |                            |                            |                            |
| Profit after tax   |             | 7,934,971                  | 564,338                    | 7,322,322                  | 669,371                    |
| Add: taxation  |             | 1,090,771                  | 292,262                    | 242,566                    | 55,463                     |
| Profit before tax  |             | 9,025,742                  | 856,600                    | 7,564,888                  | 724,834                    |
| Reconciliation of profit before tax to cash generated from operations: |             |                            |                            |                            |                            |
| Gain on disposal of investments  | 6           | (2,104,869)                | (94,634)                   | (2,134,146)                | -                          |
| Investment income  | 6           | (1,594,490)                | (108,371)                  | (1,360,582)                | (106,766)                  |
| Allowance/(write back) – loans and advances                            | 15          | (867,317)                  | 1,377,378                  | (959,887)                  | 1,323,341                  |
| Allowance/(write back) – other assets                                  | 15          | 565,481                    | 521,879                    | 298,105                    | (852)                      |
| Allowance/(write back) – finance leases                                | 15          | -                          | (21,352)                   | -                          | (21,352)                   |
| Allowance for diminution in investments                                | 15          | 80,444                     | 715,742                    | 120,000                    | 718,362                    |
| Recovery from previously written off loans                             | 15          | (218,023)                  | (62,550)                   | (218,023)                  | (62,550)                   |
| Direct credits write-off   | 15          | -                          | 109,673                    | -                          | 109,673                    |
| Depreciation   | 24          | 3,145,062                  | 2,096,781                  | 2,998,652                  | 1,999,324                  |
| Items in WIP written off   | 24          | 779,300                    | 82,977                     | 779,300                    | 82,977                     |
| Profit on disposal of property and equipment                           | 8           | (12,492)                   | (6,997)                    | (11,094)                   | (6,929)                    |
|  |             | <b>8,798,838</b>           | <b>5,467,126</b>           | <b>7,077,213</b>           | <b>4,760,062</b>           |

| 36. CASH GENERATED FROM OPERATIONS continued                   | GROUP                      |                            | BANK                       |                            |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
|  | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| Decrease/(increase) in loans and advances                      | (87,300,125)               | 30,993,810                 | (85,726,674)               | 32,020,942                 |
| Decrease/(increase) in advances under finance leases           | (2,355,126)                | 969,283                    | (2,355,126)                | 969,283                    |
| Decrease/(increase) in interest receivable and prepayments     | 4,898,219                  | 1,122,878                  | 4,899,569                  | (253,777)                  |
| Decrease/(increase) in accounts receivable and consumables     | (4,970,105)                | (3,124,436)                | (6,136,691)                | (2,075,851)                |
| Decrease/(increase) in mandatory reserve deposits              | (830,401)                  | (699,965)                  | (831,401)                  | (699,965)                  |
| Increase/(decrease) in deposits                                | 55,708,161                 | (68,541,405)               | 49,173,517                 | (63,136,690)               |
| Increase/(decrease) in foreign currency denominated liability  | 8,381,677                  | (622,574)                  | 8,381,677                  | (622,574)                  |
| Increase/(decrease) in bank cheques issued                     | (453,175)                  | (492,858)                  | (583,743)                  | (518,183)                  |
| Increase/(decrease) in proceeds from third-party public offers | 9,215                      | (2,001,579)                | -                          | (1,989,419)                |
| Increase/(decrease) in interest payable and accrued expenses   | 10,992,066                 | (8,390,485)                | 13,605,684                 | (5,982,332)                |
| <b>Cash generated from/(used up in) operations</b>             | <b>(7,120,756)</b>         | <b>(45,320,206)</b>        | <b>(12,495,975)</b>        | <b>(37,528,504)</b>        |

### 37. EARNINGS PER SHARE

Basic earning per share is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the year.

|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
| Net profit attributable to shareholders (N'000) | 7,934,971                  | 564,338                    | 7,322,322                  | 669,371                    |
| Number of ordinary shares in issue ('000)       | 16,271,192                 | 16,271,192                 | 16,271,192                 | 16,271,192                 |
| Earnings per share – basic                      | 49k                        | 5k                         | 45k                        | 6k                         |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Notes to the financial statements For the year ended December 31, 2010 *continued...*

| 38. CASH AND CASH EQUIVALENTS   | GROUP                      |                            | BANK                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| For the purposes of the cash flow statement, cash and cash equivalents include: |                            |                            |                            |                            |
| Cash (Note 10)  | 7,663,861                  | 6,420,194                  | 7,663,406                  | 6,419,539                  |
| Operating account with the Central Bank of Nigeria (Note 10)                    | 2,940,052                  | 618,122                    | 2,940,052                  | 618,122                    |
| Treasury bills (Note 11)  | 22,588,314                 | 8,521,058                  | 22,588,314                 | 8,521,058                  |
| Due from other banks (Note 12)  | 57,311,736                 | 121,786,201                | 50,361,306                 | 118,652,423                |
|   | <b>90,503,963</b>          | <b>137,345,575</b>         | <b>83,553,078</b>          | <b>134,211,142</b>         |

### 39. COMPLIANCE WITH BANKING REGULATIONS

During the year, the Bank contravened the following sections of the provision of the Banks and Other Financial Institutions Act and relevant CBN circulars and were penalised.

| Section                           | Nature   | No of times | Penalties |
|-----------------------------------|--|-------------|-----------|
| 60 (1) of BOFIA 1991 (as amended) | Investment without the prior approval of the Central Bank of Nigeria (CBN) | 2           | 4,000     |

All the penalties were paid during the year.

### 40. POST-BALANCE SHEET EVENTS

There were no post-balance sheet events which could have a material effect on the financial position of the Bank as at December 31, 2010 or the profit for the year ended on that date that have not been adequately provided for or disclosed.



## 41. COMPARATIVES

Certain prior year balances have been reclassified to conform with the current year presentation format:

|   | GROUP<br>N'000    | BANK<br>N'000     |
|---|-------------------|-------------------|
| <b>(i) Dealing securities</b>                                   |                   |                   |
| Balance as at December 31, 2009                                 | 7,280,644         | 5,859,100         |
| Reclassification to investment securities (see Note (ii) below) | (7,280,644)       | (5,859,100)       |
| Balance as at December 31, 2009 as restated                     | -                 | -                 |
| <b>(ii) Investment securities</b>                               |                   |                   |
| Balance as at December 31, 2009                                 | 34,482,892        | 34,425,090        |
| Reclassification from dealing securities (see Note (i) above)   | 7,280,644         | 5,859,100         |
| Balance as at December 31, 2009 as restated                     | <b>41,763,536</b> | <b>40,284,190</b> |

## 42. THE CENTRAL BANK OF NIGERIA'S REGULATION ON THE SCOPE OF BANKING ACTIVITIES

Section 6(1) of the Central Bank of Nigeria Regulation on the Scope of Banking Activities and Ancillary Matters requires every bank currently operating under a universal banking licence to submit to the Central Bank of Nigeria for approval a compliance plan duly approved by the Bank's Board of Directors. The regulation requires banks to divest from all non-banking businesses and apply for a new type of banking licence based on the decision of the Bank's Board of Directors.

The Bank's compliance plan duly approved by the Board of Directors involves;

- FCMB Plc will acquire a commercial banking licence with international banking authorisation
- The Bank will exit from businesses/subsidiaries that are non-permissible under the current regulations and separate them from the Bank's operations
- In line with the Group's overall strategic objectives and in compliance with the new CBN regulations, the Group will incorporate a holding company, which by way of a scheme of arrangement will acquire shares of the Bank and more importantly will assume ownership of those businesses/subsidiaries of the Bank that are not permissible to be owned by licensed banks under the new regulations.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis **For the year ended December 31, 2010**

INTRODUCTION

### **Principal Credit Policies**

The Bank's principal and most significant credit policies are as stated below:

#### **Obligor Risk Acceptance Criteria**

##### *Retail – Consumer Borrowers:*

Consumer credit exposures are created primarily to individuals whose salaries are domiciled with the Bank hence granting the Bank priority of payment.

##### *Other Borrowers:*

The Bank may lend unsecured to obligors rated Investment and Permissible grades. In some instances, the Bank seeks to control the underlying trading assets of the company.

Exposures to speculative grade obligors (CCC+ to C+) are fully secured. In some instances, the Bank seeks to control the cash flow of the transaction by establishing appropriate domiciliation agreements and/or collateral management arrangements.

OPERATING REVIEW

#### **Single Obligor Exposure Limits**

All single obligor exposure limits have the regulatory single obligor limit (20% of Shareholder's Funds (SHF)) as the ceiling.

#### **Single Sector Exposure Limit**

No single sector shall represent more than 15% of the Bank's total risk asset portfolio (direct and contingents) except Public Sector which is capped at 10% of total loans by Central Bank of Nigeria (CBN).

FINANCIAL STATEMENTS

#### **Risk Based Pricing**

The Bank's policy is to price for risk. All direct exposures are priced at Prime Lending Rate (PLR) plus a risk premium. The risk premium is an estimate of expected loss on each transaction and is a factor of the probability of default and loss given default estimates.

## Methodology for Risk Rating

The Bank's internal rating framework comprises:

### 1. Retail – Consumer Models (Residential Mortgages, Qualifying Revolving Retail Exposures, Other Retail Exposures)

- Consumer scorecards (not mapped to Probability of Defaults estimates).
- Homogeneous exposure pools (based on product and employment type) mapped to one year Probability of Default estimates (Probability of Default estimates based on actual Bank experience).

### 2. Models for Other Categories of Borrowers (Non-retail and retail SME)

- An Obligor Risk Rating (ORR) model is used to assess the risk that an obligor will default within a one year horizon. This risk of default is expressed in the form of a risk grade which has been mapped to a recognised external Probability of Default (PD) model. The Bank intends to re-map the risk grades to new probability of default estimates in 2011 based on its internal default experience across risk grades.
- A Facility Risk Rating (FRR) model mapped to Basel II defined Loss Given Default (LGD) estimates (Foundation IRB) is also used to assess the risk of loss in the event of default. Our facility model takes into consideration transaction structure and collateral pledged to estimate the maximum loss the Bank will realise if a customer defaults on an obligation.

| Obligor rating model                               | Model basis   |
|--|---|
| CLASSIC LEVEL 1                                    | For obligors with high integrity financial statements (based on judgment of Credit Analysts and internal guidelines)<br>Quantitative and qualitative assessments with a higher weight for the quantitative parameters |
| CLASSIC LEVEL 2                                    | For obligors with lower quality financial statements (based on judgment of Credit Analysts and internal guidelines)<br>Quantitative and qualitative assessments with a higher weight for the qualitative parameters   |
| SME<br>(BUSINESS Banking) SCORECARD                | For obligors without financial statements<br>Qualitative assessments ONLY   |
| PUBLIC SECTOR<br>(INSTITUTIONAL Banking) SCORECARD | For rating/scoring State Governments<br>Model is based on both quantitative and qualitative indicators  |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis For the year ended December 31, 2010 *continued...*

INTRODUCTION

### Methodology for Risk Rating continued

The Obligor risk rating model enables the Bank to consistently differentiate between customers with differing risk profiles in a quantifiable manner – based on Probability of Default (PD) estimates.

#### 21 GRADE NON-RETAIL PD MODEL

| GRADE | PD        | PD – DECIMALS |
|-------|-----------|---------------|
| AAA   | 0.0185%   | 0.000185      |
| AA    | 0.0308%   | 0.000308      |
| A     | 0.0514%   | 0.000514      |
| BBB+  | 0.0857%   | 0.000857      |
| BBB   | 0.1428%   | 0.001428      |
| BBB-  | 0.1785%   | 0.001785      |
| BB+   | 0.2231%   | 0.002231      |
| BB    | 0.3540%   | 0.003540      |
| BB-   | 0.5445%   | 0.005445      |
| B+    | 1.3750%   | 0.013750      |
| B     | 2.0625%   | 0.020625      |
| B-    | 3.0938%   | 0.030938      |
| CCC+  | 4.6407%   | 0.046407      |
| CCC   | 6.1876%   | 0.061876      |
| CCC-  | 7.7345%   | 0.077345      |
| CC+   | 9.2814%   | 0.092814      |
| CC    | 10.8283%  | 0.108283      |
| CC-   | 12.3750%  | 0.123750      |
| C+    | 13.9221%  | 0.139221      |
| C     | 54.6900%  | 0.546900      |
| C-    | 100.0000% | 1.000000      |

OPERATING REVIEW

All non-retail and retail-SME exposures are assigned a risk grade by independent Credit Analysts within our Risk Management and Compliance Division based on inputs/discussions with relationship management teams and verifiable facts.

While the Obligor risk rating model differentiates borrower risk (i.e. risk of default), the Facility risk rating model differentiates transaction risk (i.e. risk of loss in the event of default).

Our Facility Risk Rating model enables Credit Analysts to rank transactions based on the estimated Loss Given Default. It takes into consideration the structure of the facility i.e. availability of credit risk mitigants such as Guarantees and Collateral.

#### 9 GRADE LGD MODEL – FACILITY RISK RATING

|                           | LGD | LGD – MIN | LGD – MAX | LGD GRADE |
|---------------------------|-----|-----------|-----------|-----------|
|                           | 0%  | 0%        | 4.99%     | AAA       |
|                           | 5%  | 5%        | 9.99%     | AA        |
|                           | 10% | 10%       | 14.99%    | A         |
| <b>SECURED/CONTROLLED</b> | 15% | 15%       | 19.99%    | BBB       |
|                           | 20% | 20%       | 34.99%    | BB        |
|                           | 35% | 35%       | 39.99%    | B         |
|                           | 40% | 40%       | 44.99%    | CCC       |
| <b>UNSECURED</b>          | 45% | 45%       | 74.99%    | CC        |
|                           | 75% | 75%       | 100.00%   | C         |

FINANCIAL STATEMENTS

### Methodology for Risk Rating continued

The Bank's Facility Risk Rating model (for non-retail and retail SME) also reflects the Expected Loss (EL) on each transaction, which fully incorporates both borrower strength (PD) and loss severity (LGD) considerations.

Our Credit Analysts are fully guided by our internal ratings framework and lending policies, and exhibit a high level of professionalism and judgment in their recommendations to Approving Authorities. Model overrides if any, require the exceptional approval of the Chief Risk Officer and in certain cases may be escalated to the Board Credit Committee.

### Retail – Consumer Models

Lending to consumers (for Residential Mortgages, Qualifying Revolving Retail Exposures, and Other Retail Exposures) is currently driven by risk acceptance criteria defined in product programmes. Credit scorecards are in place and used for application scoring.

The Bank has developed a Probability of Default (PD) model for consumer exposures based on homogeneous exposure pools (i.e. product and employment type). The PD model represents actual one year default experience on each product and employment type bucket, and is a statistical measure of the number of exposures in each product/ employer type bucket that are likely to go into default (90 days past due of either principal, interest or both) within a 12-month cycle.

The consumer PD model is used for risk based pricing, capital allocation, capital adequacy and economic profit calculations.

#### RETAIL DEFAULTS – PD ESTIMATES

| Products              | Salaried | Self-employed |
|-----------------------|----------|---------------|
| Credits cards         | 13%      | NA            |
| Personal loan         | 11%      | NA            |
| Share loan            | 16%      | 71%           |
| Overdraft             | 15%      | NA            |
| Auto loan             | 14%      | 52%           |
| Residential mortgages | 24%      | 40%           |

Our internal rating framework, lending policies, processes and structure ensures disciplined asset accumulation thus providing the Bank with a significantly enhanced capability to manage credit risks.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis **For the year ended December 31, 2010** *continued...*

### Enterprise Risk Review

The Bank is exposed to a wide range of enterprise risks and has put in place robust risk management structures and processes for the proactive identification, assessment, measurement and management of such risks.

The Board has articulated its appetite for all significant enterprise risks, and ensures through appropriate sub-committees that all risk taking activities are within the set appetite. The responsibility for day-to-day management of enterprise risks has been delegated to Executive Management through its related committees (Risk Management Committee, Management Credit Committee, Asset & Liability Committee and Executive Management Committee).

The illustration below highlights significant enterprise risks the Bank is exposed to and the respective Board and Executive Management committees responsible for oversight and risk control.

| FCMB RISK UNIVERSE AND RESPONSIBILITY MATRIX |  |                        |   |                    |                                 |                          |                                |                      |                |
|--|--|------------------------|---|--------------------|---------------------------------|--------------------------|--------------------------------|----------------------|----------------|
| Risk universe                                | Credit risk                            | Concentration risk     | Market risk                             | Liquidity risk     | Operational risk                | Compliance risk          | Legal risk                     | Reputational risk    | Strategic risk |
| <b>Primary risk owner</b>                    | Chief Risk Officer                     | Chief Risk Officer     | Chief Risk Officer                      | Chief Risk Officer | Chief Risk Officer              | Chief Compliance Officer | General Counsel                | Head Brand Marketing | Head Strategy  |
| <b>Secondary risk owner</b>                  | Chief Risk Officer                     |                        |   |                    |                                 |                          |                                |                      |                |
| <b>Board Committee</b>                       | Board Credit Committee                 | Board Credit Committee | Board Risk Management Committee (BRMC)  |                    |                                 |                          |                                | Board of Directors   |                |
|  | Board Risk Management Committee (BRMC) |                        |   |                    |                                 |                          |                                |                      |                |
| <b>Management Committee</b>                  | Management Credit Committee            |                        | Assets & Liability Management Committee |                    | Risk Management Committee (RMC) |                          | Executive Management Committee |                      |                |
|  | Risk Management Committee (RMC)        |                        |   |                    |                                 |                          |                                |                      |                |

A three line of defence system is in place for the management of enterprise risks. The three lines of defence include:

- Board/Executive Management Oversight and Business Unit Management
- Independent risk control and management by the Risk Management and Compliance Division
- Independent assurance provided to the Board of Directors by the Group Internal Audit function and the Bank's external auditors.

## Credit Risk Management

The Bank's most significant risk is credit risk which is the risk that the Bank will not be able to recover funds and suffer losses because another party is unable or unwilling to meet contractual obligations to the Bank when due.

The Bank takes on credit risk through the following principal activities:

- Lending/Leasing: the Bank grants credit to a customer (loan, advances, temporary overdraft etc.) or finances a lease or grants an advance or a loan to an employee (staff loan, cash advance etc.)
- Bank guarantees: the Bank issues a bond or guarantee (contingent exposure)
- Trading (money market placement, foreign currency trading etc.) activities: the Bank makes money market placements in another Bank/institution or engages in trading activities where the exchange of monetary value and transfer of ownership of purchased assets is not simultaneous.

Credit risks are managed through a combination of risk management tools and policies designed to stimulate the creation of quality risk assets. Credit risk is managed centrally by various departments within the Risk Management and Compliance Division who have responsibilities for policy setting and review, credit approval, credit control and portfolio management.

## Credit Risk Measurement

### (a) Loans and Advances

The Bank uses its internal ratings framework to assess the risk of default (probability that a customer will become 90 days past due on an obligation) and the risk of loss in the event of default (the estimated size of loss the Bank will incur in the event of a default).

Our ratings framework measures the following key components:

- Financial factors (sales terms/conditions, strength of operations, liquidity and capital in addition to debt service capacity)
- Industry: structure, performance, economic sensitivity and outlook
- Management quality (ownership experience and skills) and company standing (reputation, ownership and credit history)
- Security/collateral arrangements, seniority of debt, ability to cancel debt at the point of default and Loss Given Default (LGD) for each security/collateral type supporting the exposure.

The use of our internal ratings framework extends beyond credit appraisals/assessments (at the point of origination) to credit risk measurement including risk weighted assets computation, economic profit, and capital adequacy based on Basel II principles.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis For the year ended December 31, 2010 *continued...*

### Credit Risk Measurement continued

The Bank's internal rating scale and mapping to external ratings is shown below:

| Internal rating scale | Description            | External rating scale (Moody's) | External rating scale (S&P) | PD        |
|-----------------------|------------------------|---------------------------------|-----------------------------|-----------|
| AAA                   |                        | Aaa                             | AAA                         | 0.0185%   |
| AA                    |                        | Aa1                             | AA+                         | 0.0308%   |
| A                     |                        | Aa2                             | AA                          | 0.0514%   |
| BBB+                  | Investment Grade       | Aa3                             | AA-                         | 0.0857%   |
| BBB                   |                        | A1                              | A+                          | 0.1428%   |
| BBB-                  |                        | A2                              | A                           | 0.1785%   |
| BB+                   |                        | A3                              | A-                          | 0.2231%   |
| BB                    | Permissible Plus Grade | Baa1/Baa2                       | BBB+/BBB                    | 0.3540%   |
| BB-                   |                        | Baa3/Ba1                        | BBB-/BB+                    | 0.5445%   |
| B+                    |                        | Ba2                             | BB                          | 1.3750%   |
| B                     | Permissible Grade      | Ba3                             | BB-                         | 2.0625%   |
| B-                    |                        | B1                              | B+                          | 3.0938%   |
| CCC+                  |                        | B2                              | B                           | 4.6407%   |
| CCC                   |                        | B3                              | B-                          | 6.1876%   |
| CCC-                  |                        | B3                              | B-                          | 7.7345%   |
| CC+                   | Speculative/Sme Grade  | Caa1                            | CCC+                        | 9.2814%   |
| CC                    |                        | Caa2                            | CCC                         | 10.8283%  |
| CC-                   |                        | Caa2                            | CCC                         | 12.3750%  |
| C+                    |                        | Caa3                            | CCC-                        | 13.9221%  |
| C                     | Exit Grade             | Caa3                            | CCC-                        | 54.6900%  |
| C-                    |                        | D                               | NA                          | 100.0000% |

Mapping to external scale has been done on the basis of estimated PDs. PDs do not currently reflect the Bank's actual default experience for Non-Retail and Retail-SME exposures. The Bank has an ongoing plan to estimate PDs for each rating scale based on actual default experience in 2011. The mappings above may thus change after the Bank completes this exercise.



**Credit Risk Measurement** continued*(b) Debt Securities and Other Bills*

The Bank's trading book comprises only debt securities and bills issued by the Federal Government of Nigeria, and uses external ratings of Fitch for computing the internal capital charge for Issuer Default Risk as part of its overall market risk capital charge. External ratings of Fitch are currently used in the absence of a local external rating for the Federal Government of Nigeria.

| Security type           | Issuer rating | 0–30 days<br>N'000 | 31–90 days<br>N'000 | 91–180 days<br>N'000 | 181–365 days<br>N'000 | 1–5 years<br>N'000 | Over 5 years<br>N'000 | Total<br>N'000    |
|-------------------------|---------------|--------------------|---------------------|----------------------|-----------------------|--------------------|-----------------------|-------------------|
| FGN Bonds               | BB-           | -                  | -                   | -                    | 489,404               | 43,444,732         | 1,385,892             | <b>45,320,028</b> |
| Nigerian Treasury Bills | BB-           | 511,868            | 4,576,446           | 2,750,000            | 14,750,000            | -                  | -                     | <b>22,588,314</b> |
| Lagos State Bonds       | A+ (GCR)      | -                  | -                   | -                    | -                     | 1,119,200          | -                     | <b>1,119,200</b>  |
| Corporate Bonds         | Various       | -                  | -                   | -                    | -                     | 7,522,259          | 5,000,000             | <b>12,522,259</b> |
|                         |               | <b>511,868</b>     | <b>4,576,446</b>    | <b>2,750,000</b>     | <b>15,239,404</b>     | <b>52,086,191</b>  | <b>6,385,892</b>      | <b>81,549,801</b> |

**Risk Limit Control and Mitigation Policies**

The Bank has robust limit architecture in place for controlling exposures to credit risks including: credit approval limits and concentration limits (large exposure, sectoral exposure and product exposure limits).

All internal limits are subject to regulatory ceilings (where applicable) and are approved by the Board Risk Management Committee. Compliance with internal limits is monitored by the Risk Management and Compliance Division on a daily basis and reported to the respective executive management and Board committees on a periodic basis. Breaches, if any, are immediately escalated with a clear action plan put in place to resolve the limit excesses.

Credit approval limits are set by the Board of Directors and subject to periodic reviews. The following approval limits were in place as at December 31, 2010.

| Authorising level                            | Approval limit  |
|--|---|
| Board Credit Committee (BCC)                 | Above N4.0 billion  |
| Management Credit Committee                  | Up to N4.0 billion. MCC quorum – 1 Credit Officer, 2 Senior Credit Officers and the General Counsel<br>Approval of credit requests below N100 million are done by circulation and signed-off by 2 Senior Credit Officers, 1 Credit Officer and the Legal Counsel. |
| 1 Credit Officer and 1 Senior Credit Officer | Limits are as defined in the respective product programmes  |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis **For the year ended December 31, 2010** *continued...*

INTRODUCTION

### **Risk Limit Control and Mitigation Policies** continued

Some other specific control and mitigation measures are outlined below.

#### *(a) Collateral and Guarantees*

The Bank has put in place appropriate collateral management policies to reduce the risk of loss in the event of default. Our collateral management policy is linked to our internal ratings framework and used as a deliberate strategy to reduce the estimated expected loss and capital charge on transactions.

The principal collateral types eligible as security and used primarily to mitigate transaction risks include the following:

- Cash and marketable securities
- Legal mortgage
- Mortgage debenture (Fixed and Floating)
- Accounts receivable of obligors rated B- and above

Other admissible collateral (accepted for comfort only) but not eligible as credit risk mitigants include domiciliation agreements, trust receipts and negative pledges.

Lending to low risk obligors (minimum rating of B-, usually large corporates) can be unsecured, while lending to high risk obligors (speculative grade band) is supported by tangible collateral and/or domiciliation/collateral management arrangements aimed at controlling the cash flows from the transaction. Exposures to individuals are classified as unsecured and subordinated debt with the exception of personal/auto loans to salaried employees (unsecured and senior) and mortgages.

The Bank also accepts guarantees of corporate entities rated BBB- and above as eligible security for reducing transaction risk, expected loss and capital charge. Personal guarantees and guarantees of non-investment grade entities are admissible only as additional comfort and do not directly impact the assessment of transaction risks.

#### *(b) Master Netting Agreements*

The Bank enters into master netting agreements with obligors that have investments in liability products to the extent that if a default occurs, transactions with the obligor will be settled on a net basis. These agreements are executed by authorised representatives of the obligor, are generally enforceable and do not require any further recourse to the obligor or a third party.

#### *(c) Credit Related Commitments*

The Bank provides guarantees, bonds, standby letters of credit and other documentary letters of credit in the course of its banking business. Bonds are assigned a lower risk weighting relative to loans (50%) and supported by additional collateral by customers depending on the assessment of performance risks. Guarantees, standby letters of credit and other documentary letters of credit are assigned the same risk weight as loans and are supported by tangible collateral or a charge over the underlying goods.

OPERATING REVIEW

FINANCIAL STATEMENTS

### Provisioning Policies

The Bank recognises loan loss provisions for losses incurred as at balance sheet date based on prudential guidelines issued by the Central Bank of Nigeria.

#### Risk Assets (Loans and Advances, Advances under Finance Leases, off-balance sheet direct credit substitutes, etc)

Loans and advances are summarised as follows:

|                | GROUP                      |                            | BANK                       |                            |
|----------------|----------------------------|----------------------------|----------------------------|----------------------------|
|                | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| Performing     | 330,420                    | 236,084                    | 327,075                    | 234,099                    |
| Non-Performing |                            |                            | -                          |                            |
| Substandard    | 599                        | 1,630                      | 599                        | 1,630                      |
| Doubtful       | 3,081                      | 5,293                      | 2,939                      | 5,293                      |
| Lost           | 15,618                     | 15,594                     | 15,547                     | 15,594                     |
|                | <b>349,719</b>             | <b>258,601</b>             | <b>346,161</b>             | <b>256,616</b>             |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis For the year ended December 31, 2010 *continued...*

### Performing but Past Due Loans

Loans and advances are classified as non-performing when either principal, interest or both are past due for 90 days and above. Loans and advances that have past due instalments for less than 90 days are classified as missed payments/minor delinquencies and are considered performing exposures except where there is additional information that supports the classification of such exposures as non-performing. All such exposures are classified internally as watch listed accounts. Once classified, an early collection process is immediately activated (e.g. via soft calls and reminder alerts/letters) to ensure past due obligations are collected within the shortest possible time and do not migrate into the non-performing exposure buckets.

Loans and advances (gross) by class to customers that were past due but performing are shown below:

| GROUP  |                     |                                  |                                       |                        |                 |                    |
|--|---------------------|----------------------------------|---------------------------------------|------------------------|-----------------|--------------------|
| PERFORMING BUT PAST DUE LOANS<br>DECEMBER 2010 | Retail<br>N'million | Business<br>Banking<br>N'million | Institutional<br>Banking<br>N'million | Corporate<br>N'million | FI<br>N'million | Total<br>N'million |
| Past due up to 30 days                         | 837.85              | 82.12                            | 29.08                                 | 122.02                 | 14.49           | 1,085.57           |
| Past due 30–60 days                            | 286.55              | 116.78                           | 1.27                                  | 0.00                   | 0.00            | 404.59             |
| Past due 60–90 days                            | 120.30              | 129.45                           | 0.00                                  | 5.65                   | 0.00            | 255.40             |
|  | <b>1,244.70</b>     | <b>328.35</b>                    | <b>30.35</b>                          | <b>127.67</b>          | <b>14.49</b>    | <b>1,745.56</b>    |

| PERFORMING BUT PAST DUE LOANS<br>DECEMBER 2009 | Retail<br>N'million | Business<br>Banking<br>N'million | Institutional<br>Banking<br>N'million | Corporate<br>N'million | FI<br>N'million | Total<br>N'million |
|--|---------------------|----------------------------------|---------------------------------------|------------------------|-----------------|--------------------|
| Past due up to 30 days                         | 356.40              | 206.50                           | 15.80                                 | 37.30                  | 0.20            | 616.20             |
| Past due 30–60 days                            | 47.00               | 45.45                            | 0.01                                  | 13.35                  | -               | 105.80             |
| Past due 60–90 days                            | 324.02              | 241.78                           | 12.36                                 | 9.03                   | 25.21           | 612.39             |
|  | <b>727.42</b>       | <b>493.72</b>                    | <b>28.17</b>                          | <b>59.67</b>           | <b>25.40</b>    | <b>1,334.39</b>    |

## Performing but Past Due Loans continued

| <b>BANK</b>  |                             |   |  |                                |                         |                            |
|--|-----------------------------|---|--|--------------------------------|-------------------------|----------------------------|
| <b>PERFORMING BUT PAST DUE LOANS<br/>DECEMBER 2010</b> | <b>Retail<br/>N'million</b> | <b>Business<br/>Banking<br/>N'million</b> | <b>Institutional<br/>Banking<br/>N'million</b> | <b>Corporate<br/>N'million</b> | <b>FI<br/>N'million</b> | <b>Total<br/>N'million</b> |
| Past due up to 30 days                                 | 837.85                      | 82.12                                     | 29.08  | 122.02                         | 14.49                   | <b>1,085.57</b>            |
| Past due 30–60 days                                    | 286.55                      | 116.78                                    | 1.27   | 0.00                           | 0.00                    | <b>404.59</b>              |
| Past due 60–90 days                                    | 120.30                      | 129.45                                    | 0.00   | 5.65                           | 0.00                    | <b>255.40</b>              |
|  | <b>1,244.70</b>             | <b>328.35</b>                             | <b>30.35</b>                                   | <b>127.67</b>                  | <b>14.49</b>            | <b>1,745.56</b>            |

| <b>PERFORMING BUT PAST DUE LOANS<br/>DECEMBER 2009</b> | <b>Retail<br/>N'million</b> | <b>Business<br/>Banking<br/>N'million</b> | <b>Institutional<br/>Banking<br/>N'million</b> | <b>Corporate<br/>N'million</b> | <b>FI<br/>N'million</b> | <b>Total<br/>N'million</b> |
|--|-----------------------------|---|--|--------------------------------|-------------------------|----------------------------|
| Past due up to 30 days                                 | 356.40                      | 206.50                                    | 15.80  | 37.30                          | 0.20                    | <b>616.20</b>              |
| Past due 30–60 days                                    | 47.00                       | 45.45                                     | 0.01   | 13.35                          | -                       | <b>105.80</b>              |
| Past due 60–90 days                                    | 324.02                      | 241.78                                    | 12.36  | 9.03                           | 25.21                   | <b>612.39</b>              |
|  | <b>727.42</b>               | <b>493.72</b>                             | <b>28.17</b>                                   | <b>59.67</b>                   | <b>25.40</b>            | <b>1,334.39</b>            |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis For the year ended December 31, 2010 *continued...*

### Performing but Past Due Loans continued

| NON-PERFORMING LOANS BY INDUSTRY   | GROUP                      |                            | BANK                       |                            |
|------------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
|                                    | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| Agriculture                        | -                          | -                          | -                          | -                          |
| Oil & gas – marketing              | 710                        | 732                        | 710                        | 732                        |
| Oil & gas – trading                | 390                        | 1,257                      | 390                        | 1,257                      |
| Oil & gas – upstream and servicing | -                          | -                          | -                          | -                          |
| Capital market                     | 2,112                      | 7,664                      | 2,112                      | 7,664                      |
| Consumer credit                    | 3,989                      | 3,952                      | 3,776                      | 3,952                      |
| Manufacturing                      | 142                        | 268                        | 142                        | 268                        |
| Mining and quarrying               | 26                         | 24                         | 26                         | 24                         |
| Mortgage                           | 2,640                      | 965                        | 2,640                      | 965                        |
| Real estate and construction       | 1,231                      | 1,808                      | 1,231                      | 1,808                      |
| Finance and insurance              | 1,735                      | 22                         | 1,735                      | 22                         |
| Government                         | 94                         | 43                         | 94                         | 43                         |
| Power                              | -                          | -                          | -                          | -                          |
| Other public utilities             | -                          | -                          | -                          | -                          |
| Transportation and logistics       | 1,182                      | 1,036                      | 1,182                      | 1,036                      |
| Communication                      | 126                        | 404                        | 126                        | 404                        |
| Education                          | 120                        | 11                         | 120                        | 11                         |
| Commerce                           | 4,803                      | 4,330                      | 4,803                      | 4,330                      |
| Others                             | -                          | -                          | -                          | -                          |
|                                    | <b>19,298</b>              | <b>22,517</b>              | <b>19,085</b>              | <b>22,517</b>              |

**Performing but Past Due Loans** continued

| <b>NON-PERFORMING LOANS BY GEOGRAPHY</b> | <b>GROUP</b>                      |                            | <b>BANK</b>                       |                            |
|--|-----------------------------------|----------------------------|-----------------------------------|----------------------------|
|  | <b>December 31, 2010</b><br>N'000 | December 31, 2009<br>N'000 | <b>December 31, 2010</b><br>N'000 | December 31, 2009<br>N'000 |
| South West                               | <b>14,630</b>                     | 18,561                     | <b>14,496</b>                     | 18,561                     |
| North Central                            | <b>1,571</b>                      | 1,150                      | <b>1,557</b>                      | 1,150                      |
| South South                              | <b>2,021</b>                      | 1,869                      | <b>1,960</b>                      | 1,869                      |
| South East                               | <b>501</b>                        | 392                        | <b>497</b>                        | 392                        |
| North West                               | <b>509</b>                        | 516                        | <b>509</b>                        | 516                        |
| North East                               | <b>66</b>                         | 29                         | <b>66</b>                         | 29                         |
| Rest of Africa                           | -                                 | -                          | -                                 | -                          |
|  | <b>19,298</b>                     | 22,517                     | <b>19,085</b>                     | 22,517                     |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis For the year ended December 31, 2010 *continued...*

### Concentration of Risks of Financial Assets with Credit Risk Exposure

(a) *Geographical sectors*

| <b>GROUP</b>                                    |                                    |                            |  |                                       |                            |
|---|------------------------------------|----------------------------|--|---------------------------------------|----------------------------|
| <b>GEOGRAPHICAL SECTORS AS AT DECEMBER 2010</b> |                                    |                            |  |                                       |                            |
|   | <b>Due from Bank<br/>N'million</b> | <b>Loans<br/>N'million</b> | <b>Advance under<br/>finance lease<br/>N'million</b> | <b>Debt instruments<br/>N'million</b> | <b>Total<br/>N'million</b> |
| South West                                      | 57,312                             | 317,652                    | 3,282  | 60,073                                | 438,319                    |
| North Central                                   | -                                  | 9,271                      | 231  | -                                     | 9,503                      |
| South South                                     | -                                  | 15,088                     | 3  | -                                     | 15,091                     |
| South East                                      | -                                  | 2,453                      | 5  | -                                     | 2,458                      |
| North West                                      | -                                  | 1,425                      | -  | -                                     | 1,425                      |
| North East                                      | -                                  | 309                        | -  | -                                     | 309                        |
|   | <b>57,312</b>                      | <b>346,198</b>             | <b>3,521</b>   | <b>60,073</b>                         | <b>467,104</b>             |
| <b>GEOGRAPHICAL SECTORS AS AT DECEMBER 2009</b> |                                    |                            |  |                                       |                            |
|   | <b>Due from Bank<br/>N'million</b> | <b>Loans<br/>N'million</b> | <b>Advance under<br/>finance lease<br/>N'million</b> | <b>Debt instruments<br/>N'million</b> | <b>Total<br/>N'million</b> |
| South West                                      | 121,786                            | 244,700                    | 868  | 26,753                                | 394,108                    |
| North Central                                   | -                                  | 4,301                      | 293  | -                                     | 4,594                      |
| South South                                     | -                                  | 5,268                      | 5  | -                                     | 5,273                      |
| South East                                      | -                                  | 2,055                      | -  | -                                     | 2,055                      |
| North West                                      | -                                  | 931                        | 0  | -                                     | 932                        |
| North East                                      | -                                  | 179                        | -  | -                                     | 179                        |
|   | <b>121,786</b>                     | <b>257,435</b>             | <b>1,166</b>   | <b>26,753</b>                         | <b>407,140</b>             |



**Concentration of Risks of Financial Assets with Credit Risk Exposure** continued(a) *Geographical sectors continued*

| <b>BANK</b>                                     |                            |                    |   |                               |                    |
|---|----------------------------|--------------------|---|-------------------------------|--------------------|
| <b>GEOGRAPHICAL SECTORS AS AT DECEMBER 2010</b> |                            |                    |   |                               |                    |
|   | Due from Bank<br>N'million | Loans<br>N'million | Advance under<br>finance lease<br>N'million | Debt instruments<br>N'million | Total<br>N'million |
| South West                                      | 50,361                     | 316,320            | 3,282                                       | 58,961                        | 428,925            |
| North Central                                   | -                          | 8,544              | 231   | -                             | 8,776              |
| South South                                     | -                          | 14,058             | 3   | -                             | 14,061             |
| South East                                      | -                          | 1,985              | 5   | -                             | 1,990              |
| North West                                      | -                          | 1,424              | -   | -                             | 1,424              |
| North East                                      | -                          | 309                | -   | -                             | 309                |
|   | <b>50,361</b>              | <b>342,640</b>     | <b>3,521</b>                                | <b>58,961</b>                 | <b>455,484</b>     |
| <b>GEOGRAPHICAL SECTORS AS AT DECEMBER 2009</b> |                            |                    |   |                               |                    |
|   | Due from Bank<br>N'million | Loans<br>N'million | Advance under<br>finance lease<br>N'million | Debt instruments<br>N'million | Total<br>N'million |
| South West                                      | 118,652                    | 243,904            | 868   | 24,226                        | 387,650            |
| North Central                                   | -                          | 4,023              | 293   | -                             | 4,316              |
| South South                                     | -                          | 4,357              | 5   | -                             | 4,362              |
| South East                                      | -                          | 2,055              | -   | -                             | 2,055              |
| North West                                      | -                          | 931                | 0   | -                             | 932                |
| North East                                      | -                          | 179                | -   | -                             | 179                |
|   | <b>118,652</b>             | <b>255,450</b>     | <b>1,166</b>                                | <b>24,226</b>                 | <b>399,494</b>     |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis For the year ended December 31, 2010 *continued...*

### Concentration of Risks of Financial Assets with Credit Risk Exposure continued

(b) *Industry sectors*

| GROUP                                |                            |                    |   |                               |                    |
|--------------------------------------|----------------------------|--------------------|---|-------------------------------|--------------------|
| INDUSTRY SECTORS AS AT DECEMBER 2010 | Due from Bank<br>N'million | Loans<br>N'million | Advance under<br>finance lease<br>N'million | Debt instruments<br>N'million | Total<br>N'million |
| Agriculture                          | -                          | 4,350              | -   | -                             | 4,350              |
| Oil & gas – marketing                | -                          | 25,986             | -   | -                             | 25,986             |
| Oil & gas – trading                  | -                          | 41,798             | 2,600                                       | -                             | 44,398             |
| Oil & gas – upstream and servicing   | -                          | 15,218             | -   | -                             | 15,218             |
| Capital market                       | -                          | 2,943              | 1   | -                             | 2,943              |
| Consumer credit                      | -                          | 20,313             | -   | -                             | 20,313             |
| Manufacturing                        | -                          | 16,715             | 14  | 4,000                         | 20,729             |
| Mining and quarrying                 | -                          | 26                 | -   | -                             | 26                 |
| Mortgage                             | -                          | 5,118              | -   | -                             | 5,118              |
| Real estate and construction         | -                          | 50,574             | 138   | -                             | 50,712             |
| Finance and insurance                | 57,312                     | 40,923             | 21  | 3,000                         | 101,255            |
| Government                           | -                          | 61,627             | 488   | 53,073                        | 115,189            |
| Power                                | -                          | -                  | -   | -                             | -                  |
| Other public utilities               | -                          | -                  | -   | -                             | -                  |
| Transportation and logistics         | -                          | 3,826              | 12  | -                             | 3,837              |
| Communication                        | -                          | 24,373             | -   | -                             | 24,373             |
| Education                            | -                          | 2,857              | 18  | -                             | 2,875              |
| Commerce                             | -                          | 29,552             | 229   | -                             | 29,781             |
| Others                               | -                          | -                  | -   | -                             | -                  |
|                                      | <b>57,312</b>              | <b>346,198</b>     | <b>3,521</b>                                | <b>60,073</b>                 | <b>467,104</b>     |

INTRODUCTION

OPERATING REVIEW

FINANCIAL STATEMENTS

**Concentration of Risks of Financial Assets with Credit Risk Exposure** continued*(b) Industry sectors continued*

| GROUP                                |                            |                    |   |                               |                    |
|--------------------------------------|----------------------------|--------------------|---|-------------------------------|--------------------|
| INDUSTRY SECTORS AS AT DECEMBER 2009 | Due from Bank<br>N'million | Loans<br>N'million | Advance under<br>finance lease<br>N'million | Debt instruments<br>N'million | Total<br>N'million |
| Agriculture                          | -                          | 3,246              | -   | -                             | 3,246              |
| Oil & gas – marketing                | -                          | 21,131             | 8   | -                             | 21,139             |
| Oil & gas – trading                  | -                          | 33,614             | -   | -                             | 33,614             |
| Oil & gas – upstream and servicing   | -                          | 16,233             | -   | -                             | 16,233             |
| Capital market                       | -                          | 14,092             | 4   | -                             | 14,096             |
| Consumer credit                      | -                          | 14,206             | 3   | -                             | 14,208             |
| Manufacturing                        | -                          | 14,459             | 131   | -                             | 14,589             |
| Mining and quarrying                 | -                          | 24                 | -   | -                             | 24                 |
| Mortgage                             | -                          | 6,288              | -   | -                             | 6,288              |
| Real estate and construction         | -                          | 47,139             | 859   | -                             | 47,998             |
| Finance and insurance                | 121,786                    | 6,712              | 43  | -                             | 128,540            |
| Government                           | -                          | 34,432             | -   | 26,753                        | 61,185             |
| Power                                | -                          | -                  | -   | -                             | -                  |
| Other public utilities               | -                          | -                  | -   | -                             | -                  |
| Transportation and logistics         | -                          | 4,063              | -   | -                             | 4,063              |
| Communication                        | -                          | 24,574             | -   | -                             | 24,574             |
| Education                            | -                          | 610                | 14  | -                             | 623                |
| Commerce                             | -                          | 16,613             | 106   | -                             | 16,719             |
| Others                               | -                          | -                  | -   | -                             | -                  |
|                                      | <b>121,786</b>             | <b>257,435</b>     | <b>1,166</b>                                | <b>26,753</b>                 | <b>407,140</b>     |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis For the year ended December 31, 2010 *continued...*

### Concentration of Risks of Financial Assets with Credit Risk Exposure continued

(b) *Industry sectors continued*

| <b>BANK</b>                                 |                            |                    |   |                               |                    |
|---|----------------------------|--------------------|---|-------------------------------|--------------------|
| <b>INDUSTRY SECTORS AS AT DECEMBER 2010</b> |                            |                    |   |                               |                    |
|   | Due from Bank<br>N'million | Loans<br>N'million | Advance under<br>finance lease<br>N'million | Debt instruments<br>N'million | Total<br>N'million |
| Agriculture                                 | -                          | 4,350              | -   | -                             | 4,350              |
| Oil & gas – marketing                       | -                          | 25,986             | -   | -                             | 25,986             |
| Oil & gas – trading                         | -                          | 41,798             | 2,600                                       | -                             | 44,398             |
| Oil & gas – upstream and servicing          | -                          | 15,218             | -   | -                             | 15,218             |
| Capital market                              | -                          | 2,943              | 1   | -                             | 2,943              |
| Consumer credit                             | -                          | 16,755             | -   | -                             | 16,755             |
| Manufacturing                               | -                          | 16,715             | 14  | 4,000                         | 20,729             |
| Mining and quarrying                        | -                          | 26                 | -   | -                             | 26                 |
| Mortgage                                    | -                          | 5,118              | -   | -                             | 5,118              |
| Real estate and construction                | -                          | 50,574             | 138   | -                             | 50,712             |
| Finance and insurance                       | 50,361                     | 40,923             | 21  | 3,000                         | 94,305             |
| Government                                  | -                          | 61,627             | 488   | 51,961                        | 114,077            |
| Power                                       | -                          | -                  | -   | -                             | -                  |
| Other public utilities                      | -                          | -                  | -   | -                             | -                  |
| Transportation and logistics                | -                          | 3,826              | 12  | -                             | 3,837              |
| Communication                               | -                          | 24,373             | -   | -                             | 24,373             |
| Education                                   | -                          | 2,857              | 18  | -                             | 2,875              |
| Commerce                                    | -                          | 29,552             | 229   | -                             | 29,781             |
| Others                                      | -                          | -                  | -   | -                             | -                  |
|   | <b>50,361</b>              | <b>342,640</b>     | <b>3,521</b>                                | <b>58,961</b>                 | <b>455,484</b>     |

INTRODUCTION

OPERATING REVIEW

FINANCIAL STATEMENTS

**Concentration of Risks of Financial Assets with Credit Risk Exposure** continued*(b) Industry sectors continued*

| BANK                                 |                            |                    |   |                               |                    |
|--------------------------------------|----------------------------|--------------------|---|-------------------------------|--------------------|
| INDUSTRY SECTORS AS AT DECEMBER 2009 | Due from Bank<br>N'million | Loans<br>N'million | Advance under<br>finance lease<br>N'million | Debt instruments<br>N'million | Total<br>N'million |
| Agriculture                          | -                          | 3,246              | -   | -                             | 3,246              |
| Oil & gas – marketing                | -                          | 21,131             | 8   | -                             | 21,139             |
| Oil & gas – trading                  | -                          | 33,614             | -   | -                             | 33,614             |
| Oil & gas – upstream and servicing   | -                          | 16,233             | -   | -                             | 16,233             |
| Capital market                       | -                          | 14,092             | 4   | -                             | 14,096             |
| Consumer credit                      | -                          | 12,221             | 3   | -                             | 12,223             |
| Manufacturing                        | -                          | 14,459             | 131   | -                             | 14,589             |
| Mining and quarrying                 | -                          | 24                 | -   | -                             | 24                 |
| Mortgage                             | -                          | 6,288              | -   | -                             | 6,288              |
| Real estate and construction         | -                          | 47,139             | 859   | -                             | 47,998             |
| Finance and insurance                | 118,652                    | 6,712              | 43  | -                             | 125,407            |
| Government                           | -                          | 34,432             | -   | 24,226                        | 58,657             |
| Power                                | -                          | -                  | -   | -                             | -                  |
| Other public utilities               | -                          | -                  | -   | -                             | -                  |
| Transportation and logistics         | -                          | 4,063              | -   | -                             | 4,063              |
| Communication                        | -                          | 24,574             | -   | -                             | 24,574             |
| Education                            | -                          | 610                | 14  | -                             | 623                |
| Commerce                             | -                          | 16,613             | 106   | -                             | 16,719             |
| Others                               | -                          | -                  | -   | -                             | -                  |
|                                      | <b>118,652</b>             | <b>255,450</b>     | <b>1,166</b>                                | <b>24,226</b>                 | <b>399,494</b>     |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis **For the year ended December 31, 2010** *continued...*

### Concentration of Risks of Financial Assets with Credit Risk Exposure continued

(c) *Analysis by portfolio distribution and risk rating*

#### ANALYSIS BY RISK RATING AS AT DECEMBER 2010 (N'MILLION)

| N'000       | N'000      | N'000     | N'000      | N'000     | Total<br>N'000 |
|-------------|------------|-----------|------------|-----------|----------------|
| AAA to BBB- | BB+ to BB- | B+ to B-  | CCC+ to C+ | C to C-   |                |
| 17,861.39   | 33,019.43  | 24,854.76 | 259,224.56 | 11,200.65 | 346,160.78     |

#### ANALYSIS BY RISK RATING AS AT DECEMBER 2009 (N'MILLION)

| N'000       | N'000      | N'000     | N'000      | N'000     | Total<br>N'000 |
|-------------|------------|-----------|------------|-----------|----------------|
| AAA to BBB- | BB+ to BB- | B+ to B-  | CCC+ to C+ | C to C-   |                |
| 380.41      | 9,402.75   | 16,231.80 | 180,550.60 | 50,050.20 | 256,615.76     |

### Market Risk Management

The Bank continued to back-test and fine-tune its value-at-risk model in the course of the year. The Bank intends to fully adopt its value-at-risk models for the measurement and management of market risks in 2011.

Value-at-risk is a method of risk assessment that uses statistical techniques to provide a summary of market risk. It provides indication of potential loss (with a probability) due to adverse market movement over a defined time horizon. Value-at-risk limits will be set at portfolio and instrument level and used to control dealing positions. This process will enable the Bank to proactively limit losses arising from adverse movement in market prices.

Our trading book positions are marked to market on a daily basis and any gains/losses recognised on the income statement. Additionally our positions are stress-tested to quantify the impact of market risk inherent in the event of adverse movement in market factors.

## Foreign Exchange Risks

FCMB takes on foreign exchange risks through its activities in both the trading and banking books. The Bank engages in currency trading on behalf of itself (using own funds) and customers, and creates foreign currency positions on the banking book in the course of its financial intermediation role. The Bank is thus exposed to the risk of loss on both its trading and banking book positions in the event of adverse movements in currency prices.

The Bank sets exposure limits (open position limits) at currency and portfolio levels, and uses a combination of counterparty, dealer and stop loss limits to manage market risks inherent in all foreign currency trading positions. All limits are set for both overnight and intra-day positions and approved by the Board of Directors. Compliance with the Board approved limits is monitored on a daily basis by the Risk Management and Compliance Division.

## Concentrations of Currency Risk – On- and Off-balance Sheet Financial Instruments

| GROUP                                   |                    |                   |                  |                  |                 |                    |
|---|--------------------|-------------------|------------------|------------------|-----------------|--------------------|
| AS AT DECEMBER 31, 2010                 | NGN<br>N'000       | USD<br>N'000      | GBP<br>N'000     | EURO<br>N'000    | Others<br>N'000 | Total<br>N'000     |
| <b>Assets</b>                           |                    |                   |                  |                  |                 |                    |
| Cash                                    | 5,997,150          | 1,158,554         | 197,158          | 310,100          | 900             | 7,663,861          |
| Treasury bills                          | 22,588,314         | -                 | -                | -                | -               | 22,588,314         |
| Due from other banks                    | 39,949,650         | 20,579,922        | 1,222,161        | 1,302,660        | 375             | 63,054,768         |
| Loans and advances to customers         | 274,664,771        | 52,231,911        | 1,753            | 1,096            | -               | 326,899,531        |
| Advances under finance lease            | 3,521,022          | -                 | -                | -                | -               | 3,521,022          |
| Deferred tax assets                     | 572,053            | -                 | -                | -                | -               | 572,053            |
| Goodwill on consolidation               | 6,074,045          | -                 | -                | -                | -               | 6,074,045          |
| Investment securities                   | 71,509,506         | 2,679,415         | -                | -                | -               | 74,188,921         |
| Investment in associates                | 145,000            | -                 | -                | -                | -               | 145,000            |
| Other assets                            | 12,517,868         | 1,294,919         | 2,660            | 3,309            | -               | 13,818,756         |
| Investment in property and fixed assets | 20,064,610         | -                 | -                | -                | -               | 20,064,610         |
| <b>Total financial assets</b>           | <b>457,603,989</b> | <b>77,944,721</b> | <b>1,423,732</b> | <b>1,617,165</b> | <b>1,275</b>    | <b>538,590,882</b> |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis For the year ended December 31, 2010 *continued...*

### Foreign Exchange Risks continued

#### Concentrations of Currency Risk – On- and Off-balance Sheet Financial Instruments continued

| GROUP                                   |                    |                   |                  |                  |                 |                    |
|---|--------------------|-------------------|------------------|------------------|-----------------|--------------------|
| AS AT DECEMBER 31, 2010                 | NGN<br>N'000       | USD<br>N'000      | GBP<br>N'000     | EURO<br>N'000    | Others<br>N'000 | Total<br>N'000     |
| <b>Liabilities</b>                      |                    |                   |                  |                  |                 |                    |
| Customer deposits                       | 292,637,494        | 40,539,385        | 968,392          | 675,913          | 8               | 334,821,192        |
| Due to other banks                      | -                  | 580,784           | -                | -                | -               | 580,784            |
| Other borrowings                        | -                  | 25,116,189        | -                | -                | -               | 25,116,189         |
| Tax payable                             | 1,867,603          | -                 | -                | -                | -               | 1,867,603          |
| Other liabilities                       | 30,749,569         | 9,710,944         | 392,320          | 581,772          | -               | 41,434,604         |
| <b>Total financial liabilities</b>      | <b>325,254,666</b> | <b>75,947,302</b> | <b>1,360,712</b> | <b>1,257,684</b> | <b>8</b>        | <b>403,820,372</b> |
| Net on-balance sheet financial position | 132,349,323        | 1,997,420         | 63,020           | 359,480          | 1,267           | 134,770,510        |
| Off-balance sheet financial position    | 21,656,627         | 41,090,580        | 1,072,356        | 1,352,228        | 77,950          | 65,249,741         |

| GROUP                                   |                    |                   |                |                  |                 |                    |
|---|--------------------|-------------------|----------------|------------------|-----------------|--------------------|
| AS AT DECEMBER 31, 2009                 | NGN<br>N'000       | USD<br>N'000      | GBP<br>N'000   | EURO<br>N'000    | Others<br>N'000 | Total<br>N'000     |
| <b>Assets</b>                           | <b>365,733,901</b> | <b>96,085,109</b> | <b>712,491</b> | <b>1,108,143</b> | <b>1,599</b>    | <b>463,641,243</b> |
| <b>Liabilities</b>                      | <b>251,244,303</b> | <b>80,702,877</b> | <b>926,351</b> | <b>1,174,662</b> | <b>7</b>        | <b>334,048,199</b> |
| Net on-balance sheet financial position | 114,489,598        | 15,382,232        | (213,860)      | (66,518)         | 1,593           | 129,593,044        |
| Off-balance sheet                       | 17,799,790         | 29,691,031        | 699,768        | 927,804          | 1,374,407       | 50,492,799         |



**Concentrations of Currency Risk – On- and Off-balance Sheet Financial Instruments** continued

| <b>BANK</b>                                 |                      |                      |                      |                       |                         |                        |
|---|----------------------|----------------------|----------------------|-----------------------|-------------------------|------------------------|
| <b>AS AT DECEMBER 31, 2010</b>              | <b>NGN<br/>N'000</b> | <b>USD<br/>N'000</b> | <b>GBP<br/>N'000</b> | <b>EURO<br/>N'000</b> | <b>Others<br/>N'000</b> | <b>Total<br/>N'000</b> |
| <b>Assets</b>                               |                      |                      |                      |                       |                         |                        |
| Cash  | 5,996,695            | 1,158,554            | 197,158              | 310,100               | 900                     | 7,663,406              |
| Treasury bills                              | 22,588,314           | -                    | -                    | -                     | -                       | 22,588,314             |
| Due from other banks                        | 33,192,862           | 20,386,280           | 1,222,161            | 1,302,660             | 375                     | 56,104,338             |
| Loans and advances to customers             | 271,296,299          | 52,231,911           | 1,753                | 1,096                 | -                       | 323,531,060            |
| Advances under finance lease                | 3,521,022            | -                    | -                    | -                     | -                       | 3,521,022              |
| Deferred tax assets                         | 433,047              | -                    | -                    | -                     | -                       | 433,047                |
| Investment securities                       | 69,236,684           | 2,679,415.23         | -                    | -                     | -                       | 71,916,099             |
| Investment in subsidiaries                  | 11,305,868           | -                    | -                    | -                     | -                       | 11,305,868             |
| Other assets                                | 12,182,469           | 1,294,919            | 2,660                | 3,309                 | -                       | 13,483,357             |
| Property and equipment                      | 19,526,977           | -                    | -                    | -                     | -                       | 19,526,977             |
| <b>Total financial assets</b>               | <b>449,280,237</b>   | <b>77,751,079</b>    | <b>1,423,732</b>     | <b>1,617,165</b>      | <b>1,275</b>            | <b>530,073,488</b>     |
| <b>Liabilities</b>                          |                      |                      |                      |                       |                         |                        |
| Customer deposits                           | 292,907,795          | 40,345,743           | 968,392              | 675,913               | 8                       | 334,897,851            |
| Due to other banks                          | -                    | 580,784              | -                    | -                     | -                       | 580,784                |
| Other borrowings                            | -                    | 25,116,189           | -                    | -                     | -                       | 25,116,189             |
| Tax payable                                 | 1,200,495            | -                    | -                    | -                     | -                       | 1,200,495              |
| Other liabilities                           | 22,957,312           | 9,710,944            | 392,320              | 581,772               | -                       | 33,642,347             |
| <b>Total financial liabilities</b>          | <b>317,065,602</b>   | <b>75,753,660</b>    | <b>1,360,712</b>     | <b>1,257,684</b>      | <b>8</b>                | <b>395,437,666</b>     |
| Net on-balance sheet financial position     | 132,214,635          | 1,997,420            | 63,020               | 359,480               | 1,267                   | 134,635,822            |
| <b>Off-balance sheet financial position</b> | <b>21,656,627</b>    | <b>41,090,580</b>    | <b>1,072,356</b>     | <b>1,352,228</b>      | <b>77,950</b>           | <b>65,249,741</b>      |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis For the year ended December 31, 2010 *continued...*

### Concentrations of Currency Risk – On- and Off-balance Sheet Financial Instruments *continued*

| BANK                                    |              |              |              |               |                 |                |
|---|--------------|--------------|--------------|---------------|-----------------|----------------|
| AS AT DECEMBER 31, 2009                 | NGN<br>N'000 | USD<br>N'000 | GBP<br>N'000 | EURO<br>N'000 | Others<br>N'000 | Total<br>N'000 |
| Assets                                  | 362,173,752  | 96,085,109   | 712,491      | 1,108,143     | 1,599           | 460,081,094    |
| Liabilities                             | 249,150,138  | 80,702,877   | 926,351      | 1,174,662     | 7               | 331,954,034    |
| Net on-balance sheet financial position | 113,023,614  | 15,382,232   | (213,860)    | (66,518)      | 1,593           | 128,127,060    |
| Off-balance sheet                       | 17,799,789   | 29,691,031   | 699,768      | 927,804       | 1,374,407       | 50,492,798     |

### Interest Rate Risks

FCMB takes on interest rate risks through its activities in both the trading and banking books. The Bank trades in FGN Treasury Bills and Bonds in its capacity as a Primary Dealer Market maker (PDMM) on behalf of itself (proprietary positions) and also has investments in the banking book for liquidity purposes. The Bank is thus exposed to the risk of loss on both its trading and banking book positions in the event of adverse movements in interest rates.

The Bank sets exposure limits for FGN Treasury Bills and Bonds at portfolio and maturity band levels, and also uses a combination of counterparty, dealer and stop loss limits to manage market risks inherent in trading positions. The Bank also uses the aggregate interest rate risk limit (a form of duration analysis) in managing interest rate risks in the banking book. All limits are approved by the Board of Directors. Compliance with the Board approved limits is monitored on a daily basis by the Risk Management and Compliance Division.

### BANKING BOOK INTEREST RATE RISK THE BANK

| AS AT DECEMBER 31, 2010        | 0-30 days<br>N'000 | 31-90 days<br>N'000 | 91-180 days<br>N'000 | 181-365 days<br>N'000 | 1-3 years<br>N'000 | 3-5 years<br>N'000 | Over 5 years<br>N'000 | Total<br>N'000 |
|--------------------------------|--------------------|---------------------|----------------------|-----------------------|--------------------|--------------------|-----------------------|----------------|
| Total assets – repricing       | 357,634,609        | 45,403,426          | 2,873,861            | 18,471,557            | 61,714,787         | 12,368,930         | 31,606,316            | 530,073,488    |
| Total liabilities – repricing  | 295,721,930        | 70,815,963          | 28,467,688           | 432,085               | -                  | -                  | -                     | 395,437,666    |
| Repricing gap                  | 61,912,680         | (25,412,537)        | (25,593,827)         | 18,039,472            | 61,714,787         | 12,368,930         | 31,606,316            | 134,635,822    |
| Interest rate risk weights (%) | 1.00               | 1                   | 1                    | 3.50                  | 8.00               | 13.00              | 18.00                 | -              |
| Repricing gap – adjusted       | 619,127            | (254,125)           | (255,938)            | 631,382               | 4,937,183          | 1,607,961          | 5,689,137             | 12,974,726     |
| Interest rate risk ratio (%)   | 0.46               | (0.19)              | (0.19)               | 0.47                  | 3.67               | 1.19               | 4.23                  | 9.64           |

## Liquidity Risk Management

Liquidity risk is the potential loss to the Bank arising from either its inability to meet its obligations or to fund increases in assets as they fall due without incurring unacceptable costs or losses.

### Liquidity Risk Management Process

The Assets & Liability Management Committee ('ALCO') has primary responsibility for managing liquidity risks arising from asset and liability creation activities. Deliberate strategies put in place to ensure the Bank is protected from liquidity risks include:

- Ensuring that the Bank consistently maintains a liquid asset buffer over the prevailing regulatory minimum at any point in time. This buffer is maintained to absorb any unexpected liquidity shocks.
- Ensuring that the Bank's liquidity/funding profile is sufficiently diversified and there are no significant concentrations.
- Establishing a contingency funding plan in the event of an unexpected and significant liquidity crisis.
- Ensuring that there are no significant liquidity gaps under a stressed scenario.
- Ensuring that the liquidity gap (contractual and behavioural) is within the approved risk appetite.

The Risk Management & Compliance Division acts as the secretariat for ALCO and provides the necessary analytics (Maturity/Repricing Gap and Balance Sheet Analysis) required for taking proactive liquidity management decisions. The Group Treasury Division is responsible for executing the decisions of ALCO and in particular ensuring that the Bank is optimally and profitably funded at any point in time.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis For the year ended December 31, 2010 *continued...*

### Maturity Profile – On-balance Sheet

| GROUP                          |                      |                     |                      |                       |                    |                       |                    |
|--------------------------------|----------------------|---------------------|----------------------|-----------------------|--------------------|-----------------------|--------------------|
| AS AT DECEMBER 31, 2010        | 0–30 days<br>N'000   | 31–90 days<br>N'000 | 91–180 days<br>N'000 | 181–365 days<br>N'000 | 1–5 years<br>N'000 | Over 5 years<br>N'000 | Total<br>N'000     |
| <b>Assets</b>                  |                      |                     |                      |                       |                    |                       |                    |
| Cash and short-term funds      | 71,230,497           | 4,576,446           | 2,750,000            | 14,750,000            | -                  | -                     | 93,306,943         |
| Loans and advances             | 89,844,299           | 82,602,996          | 17,286,466           | 24,373,557            | 87,046,896         | 2,574,318             | 326,899,531        |
| Advances under finance lease   | 84,424               | 85,965              | 137,746              | 239,757               | 1,023,130          | 1,950,000             | 3,521,022          |
| Investment securities          | 1,023,580            | -                   | -                    | 489,404               | 53,157,024         | 1,951,893             | 74,188,921         |
| Investment in associates       | -                    | -                   | -                    | -                     | -                  | 1,450,000             | 145,000            |
| Goodwill on consolidation      | -                    | -                   | -                    | -                     | -                  | 6,074,045             | 6,074,045          |
| Deferred tax                   | -                    | -                   | -                    | -                     | 572,053            | -                     | 572,053            |
| Other assets                   | 13,818,756           | -                   | -                    | -                     | -                  | -                     | 13,818,756         |
| Property and equipment         | -                    | -                   | -                    | -                     | 20,064,610         | -                     | 20,064,610         |
|                                | 176,001,556          | 87,265,406          | 20,174,213           | 39,852,717            | 161,863,713        | 53,433,277            | 538,590,882        |
| <b>Liabilities</b>             |                      |                     |                      |                       |                    |                       |                    |
| Deposits                       | 253,821,226          | 70,815,963          | 10,041,175           | 142,827               | -                  | -                     | 334,821,192        |
| Due to banks                   | 580,784              | -                   | -                    | -                     | -                  | -                     | 580,784            |
| Borrowings                     | -                    | -                   | 9,625,931            | 7,889,758             | 7,600,500          | -                     | 25,116,189         |
| Taxation                       | -                    | -                   | 1,867,603            | -                     | -                  | -                     | 1,867,603          |
| Other liabilities              | 40,813,679           | -                   | -                    | -                     | -                  | -                     | 40,813,679         |
| Deferred taxation              | -                    | -                   | -                    | -                     | 20,192             | -                     | 20,192             |
| Retirement benefit obligations | -                    | -                   | -                    | -                     | -                  | 600,733               | 600,733            |
|                                | 295,215,689          | 70,815,963          | 21,534,709           | 8,032,585             | 7,620,692          | 600,733               | 403,820,371        |
| <b>Net liquidity gap</b>       | <b>(119,214,133)</b> | <b>16,449,443</b>   | <b>(1,360,496)</b>   | <b>31,820,132</b>     | <b>154,243,021</b> | <b>52,832,544</b>     | <b>134,770,510</b> |

**Maturity Profile – On-balance Sheet continued**

| <b>GROUP</b>                   |                            |                             |                              |                               |                            |                               |                        |
|--------------------------------|----------------------------|-----------------------------|------------------------------|-------------------------------|----------------------------|-------------------------------|------------------------|
| <b>AS AT DECEMBER 31, 2009</b> | <b>0–30 days<br/>N'000</b> | <b>31–90 days<br/>N'000</b> | <b>91–180 days<br/>N'000</b> | <b>181–365 days<br/>N'000</b> | <b>1–5 years<br/>N'000</b> | <b>Over 5 years<br/>N'000</b> | <b>Total<br/>N'000</b> |
| <b>Assets</b>                  |                            |                             |                              |                               |                            |                               |                        |
| Cash and short-term funds      | 130,797,096                | 500,000                     | 4,271,068                    | 3,749,990                     | -                          | -                             | <b>139,318,154</b>     |
| Loans and advances             | 80,110,402                 | 17,964,229                  | 18,517,947                   | 44,398,556                    | 65,867,880                 | 11,873,076                    | <b>238,732,090</b>     |
| Advances under finance lease   | 77,018                     | 223,483                     | 207,266                      | 358,978                       | 299,151                    | -                             | <b>1,165,896</b>       |
| Investment securities          | 568,217                    | -                           | 97,940                       | 5,192,943                     | 35,604,436                 | -                             | <b>41,463,536</b>      |
| Investment in associates       | -                          | -                           | -                            | -                             | -                          | 3 00,000                      | <b>300,000</b>         |
| Goodwill on consolidation      | -                          | -                           | -                            | -                             | -                          | 6,074,045                     | <b>6,074,045</b>       |
| Deferred tax                   | -                          | -                           | -                            | -                             | 1,107,267                  | -                             | <b>1,107,267</b>       |
| Other assets                   | 13,662,332                 | -                           | -                            | -                             | -                          | -                             | <b>13,662,332</b>      |
| Property and equipment         | -                          | -                           | -                            | -                             | -                          | 21,817,923                    | <b>21,817,923</b>      |
|                                | <b>225,215,064</b>         | <b>18,687,712</b>           | <b>23,094,221</b>            | <b>53,700,467</b>             | <b>102,878,734</b>         | <b>40,065,044</b>             | <b>463,641,243</b>     |
| <b>Liabilities</b>             |                            |                             |                              |                               |                            |                               |                        |
| Deposits                       | 213,335,557                | 47,578,990                  | 4,926,729                    | 161,661                       | 9,670                      | -                             | <b>266,012,607</b>     |
| Due to banks                   | 13,681,208                 | -                           | -                            | -                             | -                          | -                             | <b>13,681,208</b>      |
| Borrowings                     | 732,844                    | 2,422,926                   | 1,619,183                    | 7,478,415                     | 17,925,162                 | -                             | <b>30,178,530</b>      |
| Taxation                       | -                          | -                           | -                            | 2,451,430                     | -                          | -                             | <b>2,451,430</b>       |
| Other liabilities              | 20,328,304                 | -                           | -                            | -                             | -                          | -                             | <b>20,328,304</b>      |
| Deferred taxation              | -                          | -                           | -                            | -                             | 1,104,447                  | -                             | <b>1,104,447</b>       |
| Retirement benefit obligations | -                          | -                           | -                            | -                             | -                          | 291,673                       | <b>291,673</b>         |
|                                | <b>248,077,913</b>         | <b>50,001,916</b>           | <b>6,545,911</b>             | <b>10,091,506</b>             | <b>19,039,279</b>          | <b>291,673</b>                | <b>334,048,199</b>     |
| <b>Net liquidity gap</b>       | <b>(22,862,849)</b>        | <b>(31,314,204)</b>         | <b>16,548,309</b>            | <b>43,608,961</b>             | <b>83,839,455</b>          | <b>39,773,37</b>              | <b>129,593,044</b>     |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis For the year ended December 31, 2010 *continued...*

### Maturity Profile – On-balance Sheet continued

| BANK                           |                      |                     |                      |                       |                    |                       |                    |
|--------------------------------|----------------------|---------------------|----------------------|-----------------------|--------------------|-----------------------|--------------------|
| AS AT DECEMBER 31, 2010        | 0–30 days<br>N'000   | 31–90 days<br>N'000 | 91–180 days<br>N'000 | 181–365 days<br>N'000 | 1–5 years<br>N'000 | Over 5 years<br>N'000 | Total<br>N'000     |
| <b>Assets</b>                  |                      |                     |                      |                       |                    |                       |                    |
| Cash and short-term funds      | 64,279,612           | 4,576,446           | 2,750,000            | 14,750,000            | -                  | -                     | 86,356,058         |
| Loans and advances             | 84,607,586           | 82,602,996          | 17,286,466           | 24,373,557            | 88,915,137         | 2,574,319             | 323,531,060        |
| Advances under finance lease   | 84,424               | 85,965              | 137,746              | 239,757               | 1,023,130          | 1,950,000             | 3,521,022          |
| Investment securities          | -                    | -                   | -                    | 489,404               | 52,086,191         | 1,934,504             | 71,916,099         |
| Investment in subsidiaries     | -                    | -                   | -                    | -                     | -                  | 11,305,868            | 11,305,868         |
| Deferred tax                   | -                    | -                   | -                    | -                     | 433,047            | -                     | 433,047            |
| Other assets                   | 13,483,357           | -                   | -                    | -                     | -                  | -                     | 13,483,357         |
| Property and equipment         | -                    | -                   | -                    | -                     | 19,526,977         | -                     | 19,526,977         |
|                                | <b>162,454,979</b>   | <b>87,265,406</b>   | <b>20,174,213</b>    | <b>39,852,717</b>     | <b>161,984,482</b> | <b>58,341,691</b>     | <b>530,073,488</b> |
| <b>Liabilities</b>             |                      |                     |                      |                       |                    |                       |                    |
| Deposits                       | 253,897,886          | 70,815,963          | 10,041,175           | 142,827               | -                  | -                     | 334,897,852        |
| Due to banks                   | 580,784              | -                   | -                    | -                     | -                  | -                     | 580,784            |
| Borrowings                     | -                    | -                   | 9,625,931            | 7,889,758             | 7,600,500          | -                     | 25,116,189         |
| Taxation                       | -                    | -                   | 1,200,495            | -                     | -                  | -                     | 1,200,495          |
| Other liabilities              | 33,078,675           | -                   | -                    | -                     | -                  | -                     | 33,078,675         |
| Deferred taxation              | -                    | -                   | -                    | -                     | -                  | -                     | -                  |
| Retirement benefit obligations | -                    | -                   | -                    | -                     | -                  | 563,672               | 563,672            |
|                                | <b>287,557,345</b>   | <b>70,815,963</b>   | <b>20,867,601</b>    | <b>8,032,585</b>      | <b>7,600,500</b>   | <b>563,672</b>        | <b>395,437,666</b> |
| <b>Net liquidity gap</b>       | <b>(125,102,366)</b> | <b>16,449,443</b>   | <b>(693,388)</b>     | <b>31,820,132</b>     | <b>154,383,982</b> | <b>57,778,019</b>     | <b>134,635,822</b> |

**Maturity Profile – On-balance Sheet continued**

| <b>BANK</b>                    |                            |                             |                              |                               |                            |                               |                        |
|--------------------------------|----------------------------|-----------------------------|------------------------------|-------------------------------|----------------------------|-------------------------------|------------------------|
| <b>AS AT DECEMBER 31, 2009</b> | <b>0–30 days<br/>N'000</b> | <b>31–90 days<br/>N'000</b> | <b>91–180 days<br/>N'000</b> | <b>181–365 days<br/>N'000</b> | <b>1–5 years<br/>N'000</b> | <b>Over 5 years<br/>N'000</b> | <b>Total<br/>N'000</b> |
| <b>Assets</b>                  |                            |                             |                              |                               |                            |                               |                        |
| Cash and short-term funds      | 127,661,663                | 500,000                     | 4,271,068                    | 3,749,990                     | -                          | -                             | <b>136,182,721</b>     |
| Loans and advances             | 78,222,811                 | 17,964,229                  | 18,517,947                   | 44,398,556                    | 65,867,880                 | 11,873,076                    | <b>236,844,499</b>     |
| Advances under finance lease   | 77,018                     | 223,483                     | 207,266                      | 358,978                       | 299,151                    | -                             | <b>1,165,896</b>       |
| Investment securities          | 568,217                    | -                           | 97,940                       | 5,192,943                     | -                          | -                             | <b>5,859,100</b>       |
| Investment in subsidiaries     | -                          | -                           | -                            | -                             | 34,425,090                 | 10,865,468                    | <b>45,290,558</b>      |
| Deferred tax                   | -                          | -                           | -                            | -                             | 854,279                    | -                             | <b>854,279</b>         |
| Other assets                   | 12,522,270                 | -                           | -                            | -                             | -                          | -                             | <b>12,522,270</b>      |
| Property and equipment         | -                          | -                           | -                            | -                             | -                          | 21,361,771                    | <b>21,361,771</b>      |
|                                | <b>219,051,978</b>         | <b>18,687,712</b>           | <b>23,094,221</b>            | <b>53,700,467</b>             | <b>101,446,400</b>         | <b>44,100,315</b>             | <b>460,081,093</b>     |
| <b>Liabilities</b>             |                            |                             |                              |                               |                            |                               |                        |
| Deposits                       | 219,946,967                | 47,578,990                  | 4,926,729                    | 161,661                       | 9,670                      | -                             | <b>272,624,071</b>     |
| Due to banks                   | 13,681,101                 | -                           | -                            | -                             | -                          | -                             | <b>13,681,101</b>      |
| Borrowings                     | 732,844                    | 2,422,926                   | 1,619,183                    | 7,478,415                     | 17,925,162                 | -                             | <b>30,178,530</b>      |
| Taxation                       | -                          | -                           | -                            | 1,655,286                     | -                          | -                             | <b>1,655,286</b>       |
| Other liabilities              | 12,466,830                 | -                           | -                            | -                             | -                          | -                             | <b>12,466,830</b>      |
| Deferred taxation              | -                          | -                           | -                            | -                             | 1,078,009                  | -                             | <b>1,078,009</b>       |
| Retirement benefit obligations | -                          | -                           | -                            | -                             | -                          | 270,261                       | <b>270,261</b>         |
|                                | <b>246,827,742</b>         | <b>50,001,916</b>           | <b>6,545,911</b>             | <b>9,295,362</b>              | <b>19,012,841</b>          | <b>270,261</b>                | <b>331,954,034</b>     |
| <b>Net liquidity gap</b>       | <b>(27,775,763)</b>        | <b>(31,314,204)</b>         | <b>16,548,309</b>            | <b>44,405,105</b>             | <b>82,433,559</b>          | <b>43,830,054</b>             | <b>128,127,060</b>     |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis **For the year ended December 31, 2010** *continued...*

### Maturity Profile – Off-balance Sheet

#### (a) Financial Guarantees and Other Financial Facilities

Performance bonds and financial guarantees are included below based on the earliest contractual maturity date.

#### (b) Contingent Letters of Credit

Unfunded letters of credit are included below based on the earliest contractual payment date.

#### (c) Operating Lease Commitments

The Bank had no operating lease commitments as at December 31, 2010.

| OFF-BALANCE SHEET EXPOSURE AS AT DECEMBER 31, 2010 | 0–30 days<br>N'million | 1–3 months<br>N'million | 3–6 months<br>N'million | 6–12 months<br>N'million | Over 12 months<br>N'million | Total<br>N'million |
|--|------------------------|-------------------------|-------------------------|--------------------------|-----------------------------|--------------------|
| Performance bonds and financial guarantees         | -                      | 703.19                  | 3,851.92                | 4,977.91                 | 8,317.57                    | 17,850.59          |
| Contingent letters of credit                       | 821.90                 | 9,067.32                | 30,473.85               | 6,531.53                 | 504.55                      | 47,399.15          |
|  | <b>821.90</b>          | <b>9,770.51</b>         | <b>34,325.77</b>        | <b>11,509.44</b>         | <b>8,822.12</b>             | <b>65,249.74</b>   |

| OFF-BALANCE SHEET EXPOSURE AS AT DECEMBER 31, 2009 | 0–30 days<br>N'million | 1–3 months<br>N'million | 3–6 months<br>N'million | 6–12 months<br>N'million | Over 12 months<br>N'million | Total<br>N'million |
|--|------------------------|-------------------------|-------------------------|--------------------------|-----------------------------|--------------------|
| Performance bonds and financial guarantees         | 391.00                 | 3,099.00                | 3,703.00                | 4,237.00                 | 7,828.00                    | 19,258.00          |
| Contingent letters of credit                       | 5,611.00               | 12,566.00               | 12,054.00               | 1,004.00                 | 0.00                        | 31,235.00          |
|  | <b>6,002.00</b>        | <b>15,665.00</b>        | <b>15,757.00</b>        | <b>5,241.00</b>          | <b>7,828.00</b>             | <b>50,493.00</b>   |



## Capital Management

The Central Bank of Nigeria requires each bank to hold minimum regulatory capital of N25 billion and maintain a capital adequacy ratio (total regulatory capital to risk weighted assets) of 10%.

The Risk Management Committee (RMC) has the delegated mandate of ensuring that capital levels (capital adequacy ratio) remain adequate and appropriate for the level of risks undertaken in the normal course of business. The committee is responsible for implementing the capital strategy of the Bank which includes:

- Ensuring the Bank fully complies with minimum regulatory capital adequacy requirements and remains a going concern.
- Ensuring the Bank is adequately capitalised, and capital adequacy reflects the risk inherent in the Bank's business model.
- Ensuring disciplined and selective asset growth (based on desired obligor risk profile).
- Maintaining expected losses (EL) within defined limits as a direct consequence of selective and disciplined asset growth.
- Ensuring risks taken by the respective Business Lines are within approved limits and allocated capital.
- Ensuring Business Lines generate adequate risk adjusted returns on allocated capital.

The Bank's regulatory capital can be segmented into 2 tiers:

- Tier 1 capital includes: share capital, retained earnings and reserves created by appropriations to earnings. Book value of goodwill (where applicable) is deducted in arriving at Tier 1 capital.
- Tier 2 capital includes: preference shares, minority interests arising on consolidation, qualifying debt stock, fixed assets revaluation reserves, foreign currency revaluation reserves, general provisions subject to a maximum of 1.25% of risk assets, and hybrid instruments – convertible bonds.

Investments in unconsolidated subsidiaries and associates are deducted from Tier 2 capital to arrive at the regulatory capital.

Risk weighted assets are derived based on a four-level pre-defined risk weight for different asset classes, specifically:

- 0% for cash and near cash equivalents
- 20% for off-balance sheet exposures and placements in banks (local and foreign)
- 50% for non-negotiable certificate of deposits
- 100% for all other on-balance sheet exposures including loans and advances.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis For the year ended December 31, 2010 *continued...*

### Capital Management continued

The table below shows the breakdown of the Group and the Bank's regulatory capital for the periods ended December 31, 2009 and December 31, 2010:

|  | GROUP                      |                            | BANK                       |                            |
|--|----------------------------|----------------------------|----------------------------|----------------------------|
|  | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>TIER 1 CAPITAL</b>                            |                            |                            |                            |                            |
| Share capital                                    | 8,136                      | 8,136                      | 8,136                      | 8,136                      |
| Share premium                                    | 108,369                    | 108,369                    | 108,369                    | 108,369                    |
| Statutory reserves                               | 10,089                     | 8,992                      | 10,089                     | 8,992                      |
| SMIEIS reserve                                   | 659                        | 659                        | 659                        | 659                        |
| Retained earnings: foreign currency transactions | 7,517                      | 3,438                      | 7,383                      | 1,972                      |
| Less: goodwill and intangible assets             | (6,039)                    | (6,047)                    | 0                          | -                          |
| <b>Total qualifying Tier 1 capital</b>           | <b>128,731</b>             | <b>123,546</b>             | <b>134,636</b>             | <b>128,127</b>             |
| <b>TIER 2 CAPITAL</b>                            |                            |                            |                            |                            |
| Revaluation reserve: fixed assets                | -                          | -                          | -                          | -                          |
| Translation reserve                              | (35)                       | (27)                       | -                          | -                          |
| Less: Investments in subsidiaries                | -                          | -                          | -                          | -                          |
| <b>Total qualifying Tier 2 capital</b>           | <b>(35)</b>                | <b>(27)</b>                | <b>-</b>                   | <b>-</b>                   |
| <b>Total regulatory capital</b>                  | <b>128,696</b>             | <b>123,519</b>             | <b>134,636</b>             | <b>128,127</b>             |

|   | GROUP                      |                            | BANK                       |                            |
|---|----------------------------|----------------------------|----------------------------|----------------------------|
|   | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 | December 31, 2010<br>N'000 | December 31, 2009<br>N'000 |
| <b>RISK WEIGHTED ASSETS</b>                 |                            |                            |                            |                            |
| <b>On-balance sheet</b>                     | <b>404,438</b>             | 317,273                    | <b>406,917</b>             | 322,549                    |
| <b>Off-balance sheet</b>                    | <b>18,480</b>              | 25,246                     | <b>29,917</b>              | 25,246                     |
|   | <b>422,918</b>             | 342,520                    | <b>436,834</b>             | 347,795                    |
| <b>Risk weighted capital adequacy ratio</b> | <b>30.87%</b>              | 36.06%                     | <b>30.82%</b>              | 36.84%                     |

The Group's capital adequacy ratio was 30.87% as at December 31, 2010 which was significantly above CBN capital adequacy requirements by 20.87%.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis **For the year ended December 31, 2010** *continued...*

INTRODUCTION

### Operational Risk Management

#### Operational Risk Methodology

Operational risk, in FCMB, is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. Our operational risk processes capture the following major types of losses:

- fraud (internal and external)
- fines, penalties or expenses incurred as a result of settlement delays and regulatory infractions
- losses arising from litigation processes including out-of-court settlements
- unreconciled cash (Teller, Vault, ATM) shortages written-off in the course of the year
- losses incurred as a result of damages to the Bank's assets
- losses incurred as a result of system downtime, malfunction and/or disruption.

OPERATING REVIEW

The Bank's appetite for operational risk losses is set by the Board Risk Management Committee on an annual basis, and sets the tone for risk management practices in the course of the year. The appetite is set in terms of the maximum amount of operational risk losses the Bank expects to incur given risk-reward considerations for the period.

To ensure annual losses incurred by the Bank as a result of its exposure to operational risks do not exceed the Board approved risk appetite; the Bank's Risk Management and Compliance Division adopts the following globally accepted operational risk management standards:

- All process owners proactively identify weak-points/risks across their respective processes, activities and systems. The Risk Management and Compliance Division validates the risk maps for completeness and recommends appropriate mitigating controls to reduce/eliminate inherent process risks.
- Process owners periodically assess the adequacy and effectiveness of established controls through the Risk and Control Self Assessment process, and use this process to identify areas where controls have not been implemented, and/or are ineffective. Issues and remedial action plans are typically developed as an outcome of this process by the respective process owners, and monitored for implementation by the Risk Management and Compliance Division. This process enables gaps/risk issues to be addressed at the early stages thereby protecting the Bank from losses attributable to such gaps/weaknesses.
- The Risk Management and Compliance Division conducts periodic independent control tests/checks across the Bank as a key tool for revalidating the outcome of the Risk and Control Self Assessment process. This independent assessment of controls enables the Bank to determine if agreed controls have been fully implemented and if controls are effective.

FINANCIAL STATEMENTS

**Operational Risk Methodology** continued

- The Bank uses operational risk indicators to track/measure current operational risk exposures across all activities, processes and systems. Key risk indicators (KRIs) are defined for significant risks that require active monitoring and control. This process enables us to identify and resolve control issues before they crystallise into losses. Tolerance levels are set for each risk indicator and used as the basis for reporting risk exposures to the respective risk committees including Divisional Operational Risk Committees and the Board Risk Management Committee.
- Historical operational risk losses are periodically collated and analysed by the Risk Management and Compliance Division. The analysed loss experience enables the Bank to determine causal factors and put in place new controls/processes to mitigate the risk of re-occurrence. In addition, the loss collation and analysis process provides the Bank with the basis for justifying the cost of new/improved controls and assessing the effectiveness of controls. The Bank's loss experience is escalated to the Board Risk Management Committee supported by clearly defined remedial action plans aimed at protecting the Bank against similar losses in the future.
- Operational risk management processes have been linked to performance management through the use of a Risk and Control Index that represents a key component of productivity and annual performance appraisals. This initiative has helped to drive the desired behaviour in employees, ensuring that there is a concerted effort by all employees to manage operational risks.
- Independent assurance of the adequacy and effectiveness of the operational risk management process is provided by the Group Internal Audit (GIA) function on an annual basis. The assessment report is presented to the Board Audit Committee as part of the annual review process.

The Bank uses a combination of pricing and insurance to mitigate residual risks arising from crystallised operational risk events. A total of nine insurance policies have been undertaken by the Bank to minimise the loss in the event of an operational risk incident while operational risks is included in the pricing mechanism for credit and related transactions.

Capital is reserved for operational risks based on Basel II standardised approach. The estimated operational risk capital is further allocated to the respective business units for risk based performance management purposes (economic profit). The Bank intends to comply with the Basel II Advanced Measurement Approach (AMA) for the calculation of operational risk capital in 2014, and has already put in place robust AMA compliant operational risk processes.

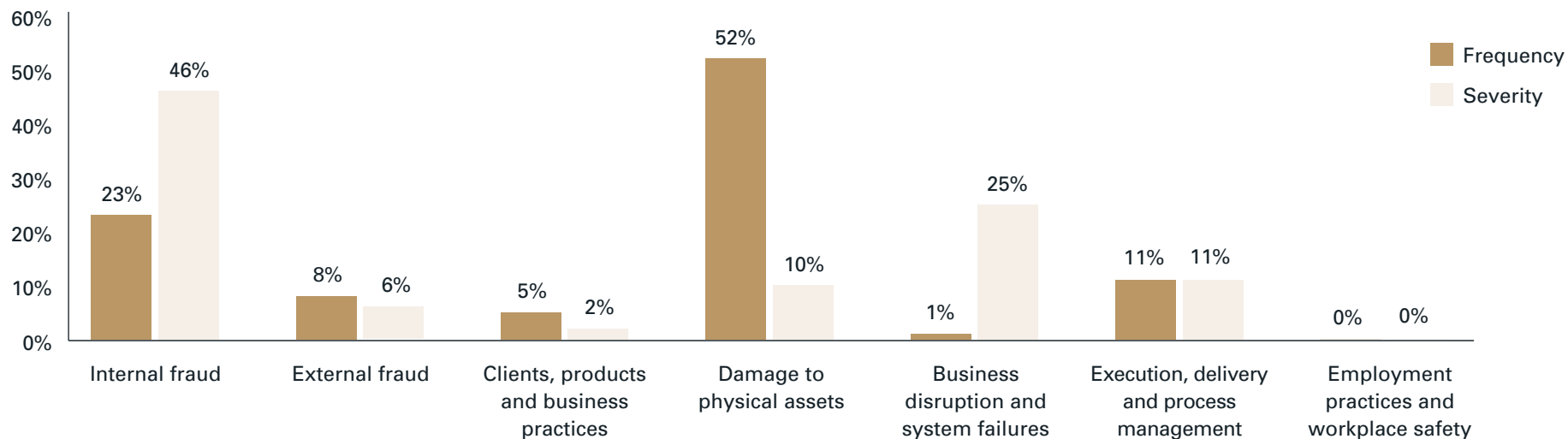
The implemented operational risk management structures provide the Bank with the capacity to continuously improve its processes and controls, thereby minimising losses and protecting shareholder value.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis **For the year ended December 31, 2010** *continued...*

### Operational Risk Exposures

The Bank's operational risk losses as at December, 2010 were within the Board approved risk appetite. The actual losses attributable to operational risks did not exceed the provisioning set-aside for such losses at the beginning of the period. The losses have been fully recognised in the financial results for the period.



Internal fraud remains the largest component of operational risk losses in the banking sector. The fraud trend in the banking industry in 2010 worsened relative to the same period in 2009 particularly as unemployment within the sector increased (as banks reduced their workforce as a deliberate cost management strategy) and concerns on job security heightened among bank employees.

### Operational Risk Exposures continued

In FCMB, internal fraud losses increased in absolute terms in 2010 compared to the same period in 2009 while external fraud losses reduced marginally. To further protect the Bank against re-occurrence and reduce overall losses attributable to internal and external fraud, the Bank commenced implementation of a number of measures within the year including:

- deploying new password policies for all critical internal systems as part of the Bank's enhanced information security practices
- implementing 2-factor authentication processes on the Bank's core processing platforms
- introduction of slip-free banking services for over-the-counter (OTC) cash deposit transactions
- automation and improvement of transaction call-over processes within the Bank's branch network
- strengthening and outsourcing employee background check processes
- strengthening processes for conducting periodic integrity tests
- enforcing job rotation and annual leave/vacation policies
- introduction of a new career management framework
- improvements in the Bank's rewards and recognition processes
- enhancing the whistle-blowing framework to improve early detection.

In addition to fraud (internal and external) which accounted for 52% of total losses in the period under review, business disruption/system failure, processing errors and damages to physical assets accounted for the largest losses by value (25%, 11% and 10% respectively).

The 25% loss attributable to business/system disruption was as a result of a trading loss on a foreign currency transaction with an international counterparty which was worsened by disruptions on the Bank's telecommunications infrastructure on a particular trading day. We have since implemented appropriate redundancies and controls to mitigate against future occurrence. The loss arising from this trade was covered by profits made on subsequent trades in the course of the year.

Fraud and damages to physical assets are mitigated by insurance and significant recoveries were made within the period. However, losses not fully covered by insurance have been fully expensed in the period under review while insurance receivables aged 90 days and above have been fully provisioned in line with accounting standards.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Financial risk analysis For the year ended December 31, 2010 *continued...*

### Operational Risk Exposures continued

The distribution of operational risk losses as at December 2010 by severity is shown below:

| SEVERITY OF LOSSES        | Loss distribution by severity |                       |
|---------------------------|-------------------------------|-----------------------|
|                           | Number of losses (%)          | Gross loss amount (%) |
| 0<=X<=100,000             | 28%                           | 1%                    |
| 100,000<=X<=500,000       | 39%                           | 4%                    |
| 500,000<=X<=1,000,000     | 5%                            | 2%                    |
| 1,000,000<=X<=5,000,000   | 24%                           | 24%                   |
| 5,000,000<=X<=10,000,000  | 1%                            | 2%                    |
| 10,000,000<=X<=15,000,000 | 0%                            | 0%                    |
| 15,000,000<=X<=20,000,000 | 1%                            | 7%                    |
| Above 20,000,000          | 3%                            | 60%                   |
| <b>Total</b>              | <b>100%</b>                   | <b>100%</b>           |

Severity of losses: frequency and amount distribution of losses

The Bank conducts causal analysis of all loss events as they occur and uses findings from the causal analysis to further improve the controls framework, and reduce the probability of a risk event re-occurring.

### Operational Risk Awareness

The Bank intensified its operational risk awareness campaign in the course of the year through several mechanisms including electronic newsletters, risk meetings/workshops, continuous training and education of staff and customers. The Bank will continue to monitor the effectiveness of its operational risk management processes, and continuously improve its risk-control practices to safeguard assets and protect shareholder value.

### Group Operational Risk Practices

The operational risk framework and practices operational at the Bank level is currently being implemented across other companies within the Group. This process is scheduled to be completed within the second quarter of 2011, and when completed, will further enhance the Group's risk management practices.



## Statement of value added **For the year ended December 31, 2010**

|                                  | GROUP                      |             |                            |             | BANK                       |             |                            |             |
|----------------------------------|----------------------------|-------------|----------------------------|-------------|----------------------------|-------------|----------------------------|-------------|
|                                  | December 31, 2010<br>N'000 | %           | December 31, 2009<br>N'000 | %           | December 31, 2010<br>N'000 | %           | December 31, 2009<br>N'000 | %           |
| Gross income                     | 62,724,458                 |             | 35,789,264                 |             | 57,824,483                 |             | 33,398,740                 |             |
| Interest expense                 | (21,698,007)               |             | (11,391,549)               |             | (21,699,307)               |             | (11,479,885)               |             |
|                                  | 41,026,451                 |             | 24,397,715                 |             | 36,125,176                 |             | 21,918,855                 |             |
| Allowance for losses             | 439,415                    |             | (2,640,771)                |             | 759,805                    |             | (2,066,622)                |             |
| Administrative overhead          | (14,388,961)               |             | (8,409,699)                |             | (13,295,999)               |             | (7,599,289)                |             |
| <b>Value added</b>               | <b>27,076,905</b>          | <b>100%</b> | <b>13,347,246</b>          | <b>100%</b> | <b>23,588,982</b>          | <b>100%</b> | <b>12,252,944</b>          | <b>100%</b> |
| <b>Distribution</b>              |                            |             |                            |             |                            |             |                            |             |
| <b>Employees</b>                 |                            |             |                            |             |                            |             |                            |             |
| Salaries and benefits            | 14,906,101                 | 55%         | 10,393,865                 | 78%         | 13,025,442                 | 55%         | 9,528,786                  | 78%         |
| <b>Government</b>                |                            |             |                            |             |                            |             |                            |             |
| Taxation                         | 1,090,771                  | 4%          | 292,262                    | 2%          | 242,566                    | 1%          | 55,463                     | 0%          |
| <b>The future</b>                |                            |             |                            |             |                            |             |                            |             |
| Asset replacement (depreciation) | 3,145,062                  | 12%         | 2,096,781                  | 16%         | 2,998,652                  | 13%         | 1,999,324                  | 16%         |
| Proposed dividend                | 5,694,917                  | 21%         | -                          |             | 5,694,917                  | 24%         |                            |             |
| Expansion (transfers to reserve) | 2,240,054                  | 8%          | 564,338                    | 4%          | 1,627,405                  | 7%          | 669,371                    | 5%          |
| <b>Value added</b>               | <b>27,076,905</b>          | <b>100%</b> | <b>13,347,246</b>          | <b>100%</b> | <b>23,588,982</b>          | <b>100%</b> | <b>12,252,944</b>          | <b>100%</b> |

This statement represents the distribution of the wealth created through the use of the Group's assets through its own and its employees' efforts.

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Five-year financial summary

| <b>GROUP</b>                        | <b>December, 31 2010</b> | <b>December, 31 2009</b> | <b>April 30, 2009</b> | <b>April 30, 2008</b> | <b>April 30, 2007</b> |
|-------------------------------------|--------------------------|--------------------------|-----------------------|-----------------------|-----------------------|
|                                     | <b>N'000</b>             | <b>N'000</b>             | <b>N'000</b>          | <b>N'000</b>          | <b>N'000</b>          |
| <b>ASSETS EMPLOYED</b>              |                          |                          |                       |                       |                       |
| Cash and balance with Central Banks | <b>13,406,893</b>        | 9,010,895                | 7,169,038             | 8,473,486             | 16,813,667            |
| Treasury bills                      | <b>22,588,314</b>        | 8,521,058                | 4,429,643             | 22,403,134            | 22,651,051            |
| Due from other banks                | <b>57,311,736</b>        | 121,786,201              | 165,145,574           | 194,747,892           | 99,672,422            |
| Loans and advances                  | <b>326,899,532</b>       | 238,732,090              | 271,103,278           | 186,634,383           | 83,577,134            |
| Advances under finance lease        | <b>3,521,022</b>         | 1,165,896                | 2,113,827             | 2,296,749             | 551,785               |
| Deferred tax assets                 | <b>572,053</b>           | 1,107,267                | 1,300,378             | 2,638,674             | 8,880                 |
| Investment securities               | <b>74,188,921</b>        | 41,463,536               | 32,889,181            | 4,338,187             | 7,999,525             |
| Investment in subsidiaries          | -                        | -                        | -                     | -                     | -                     |
| Investment in associates            | <b>145,000</b>           | 300,000                  | -                     | -                     | -                     |
| Goodwill on consolidation           | <b>6,074,045</b>         | 6,074,045                | -                     | -                     | -                     |
| Other assets                        | <b>13,818,756</b>        | 13,662,332               | 10,449,657            | 29,173,961            | 18,791,131            |
| Investment property                 | <b>131,778</b>           | -                        | -                     | -                     | -                     |
| Property and equipment              | <b>19,932,832</b>        | 21,817,923               | 21,001,009            | 16,630,564            | 12,775,494            |
|                                     | <b>538,590,882</b>       | 463,641,243              | 515,601,585           | 467,337,030           | 262,841,089           |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

| GROUP                          | December, 31 2010    | December, 31 2009    | April 30, 2009     | April 30, 2008     | April 30, 2007     |
|--------------------------------|----------------------|----------------------|--------------------|--------------------|--------------------|
|                                | N'000                | N'000                | N'000              | N'000              | N'000              |
| <b>FINANCED BY</b>             |                      |                      |                    |                    |                    |
| Share capital                  | 8,135,596            | 8,135,596            | 8,135,596          | 8,135,596          | 4,751,215          |
| Share premium                  | 108,369,199          | 108,369,199          | 108,369,199        | 108,369,199        | 20,989,590         |
| Other reserves                 | 18,265,715           | 13,088,249           | 12,550,624         | 17,128,335         | 5,362,780          |
| Non-controlling interest       | -                    | -                    | -                  | 17,835             | -                  |
| Customer deposits              | 334,821,192          | 266,012,607          | 321,219,293        | 251,223,129        | 187,670,992        |
| Due to other banks             | 580,784              | 13,681,208           | 27,015,927         | 26,231,049         | 15,636,837         |
| Borrowings                     | 25,116,189           | 30,178,530           | 11,183,932         | 24,538,500         | 13,144,198         |
| Tax payable                    | 1,867,603            | 2,451,430            | 2,584,437          | 5,290,123          | 1,307,377          |
| Other liabilities              | 40,813,679           | 20,328,304           | 22,205,810         | 22,754,206         | 13,207,606         |
| Deferred tax liabilities       | 20,192               | 1,104,447            | 2,096,961          | 3,649,058          | 770,494            |
| Retirement benefit obligations | 600,733              | 291,673              | 239,806            | -                  | -                  |
|                                | <b>538,590,882</b>   | <b>463,641,243</b>   | <b>515,601,585</b> | <b>467,337,030</b> | <b>262,841,089</b> |
| Acceptances and guarantees     | 65,249,741           | 50,492,799           | 42,160,999         | 120,039,062        | 46,111,226         |
|                                | <b>12 months</b>     | <b>8 months</b>      | <b>12 months</b>   | <b>12 months</b>   | <b>12 months</b>   |
|                                | <b>December 2010</b> | <b>December 2009</b> | <b>April 2009</b>  | <b>April 2008</b>  | <b>April 2007</b>  |
|                                | <b>N'000</b>         | <b>N'000</b>         | <b>N'000</b>       | <b>N'000</b>       | <b>N'000</b>       |
| <b>PROFIT AND LOSS ACCOUNT</b> |                      |                      |                    |                    |                    |
| Gross earnings                 | 62,673,604           | 35,789,264           | 72,698,313         | 52,818,798         | 24,973,311         |
| Profit before tax              | 9,025,742            | 856,600              | 4,773,765          | 20,517,326         | 7,569,086          |
| Tax                            | (1,090,771)          | (292,262)            | (779,222)          | (5,408,235)        | (1,620,407)        |
| Profit after tax               | 7,934,971            | 564,338              | 3,994,543          | 15,109,091         | 5,948,679          |
| Minority interest              | -                    | -                    | -                  | (17,685)           | -                  |
| Transfer to reserves           | 7,934,971            | 564,338              | 3,994,543          | 15,091,406         | 5,948,679          |
| Earnings per share – basic     | 49k                  | 5k                   | 25k                | 135k               | 63k                |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## Five-year financial summary *continued...*

| <b>BANK</b>                         | <b>December, 31 2010</b><br><b>N'000</b> | <b>December, 31 2009</b><br><b>N'000</b> | <b>April 30, 2009</b><br><b>N'000</b> | <b>April 30, 2008</b><br><b>N'000</b> | <b>April 30, 2007</b><br><b>N'000</b> |
|-------------------------------------|--|--|---------------------------------------|---------------------------------------|---------------------------------------|
| <b>ASSETS EMPLOYED</b>              |  |  |                                       |                                       |                                       |
| Cash and balance with Central Banks | <b>13,406,438</b>                        | 9,009,240                                | 7,168,159                             | 8,472,161                             | 16,813,567                            |
| Treasury bills                      | <b>22,588,314</b>                        | 8,521,058                                | 4,429,643                             | 22,403,134                            | 22,651,051                            |
| Due from other banks                | <b>50,361,306</b>                        | 118,652,423                              | 165,149,865                           | 194,747,892                           | 99,672,422                            |
| Loans and advances                  | <b>323,531,060</b>                       | 236,844,499                              | 270,188,782                           | 186,565,206                           | 83,577,134                            |
| Advances under finance lease        | <b>3,521,022</b>                         | 1,165,896                                | 2,113,827                             | 2,296,749                             | 551,785                               |
| Deferred tax assets                 | <b>433,047</b>                           | 854,279                                  | 1,229,671                             | 2,629,794                             | -                                     |
| Investment securities               | <b>71,916,099</b>                        | 39,984,190                               | 32,791,243                            | 4,187,871                             | 7,898,973                             |
| Investment in subsidiaries          | <b>11,005,868</b>                        | 10,865,468                               | 240,150                               | 240,150                               | 240,000                               |
| Investment in associates            | <b>300,000</b>                           | 300,000                                  | -                                     | -                                     | -                                     |
| Other assets                        | <b>13,483,357</b>                        | 12,522,270                               | 10,191,790                            | 27,093,988                            | 18,639,743                            |
| Property and equipment              | <b>19,526,977</b>                        | 21,361,771                               | 20,906,484                            | 16,573,956                            | 12,761,215                            |
|                                     | <b>530,073,488</b>                       | 460,081,094                              | 514,409,614                           | 465,210,901                           | 262,805,890                           |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

| BANK                           | December, 31 2010<br>N'000                   | December, 31 2009<br>N'000                  | April 30, 2009<br>N'000                   | April 30, 2008<br>N'000                   | April 30, 2007<br>N'000                   |
|--------------------------------|--|---|---|---|---|
| <b>FINANCED BY</b>             |  |   |   |   |   |
| Share capital                  | 8,135,596                                    | 8,135,596                                   | 8,135,596                                 | 8,135,596                                 | 4,751,215                                 |
| Share premium                  | 108,369,199                                  | 108,369,199                                 | 108,369,199                               | 108,369,199                               | 20,989,590                                |
| Other reserves                 | 18,131,027                                   | 11,622,265                                  | 10,952,894                                | 15,622,678                                | 5,228,059                                 |
| Customer deposits              | 334,897,851                                  | 272,624,017                                 | 322,418,759                               | 251,580,103                               | 187,990,701                               |
| Due to other banks             | 580,784                                      | 13,681,101                                  | 27,023,049                                | 26,231,049                                | 15,636,837                                |
| Borrowings                     | 25,116,189                                   | 30,178,530                                  | 11,183,932                                | 24,538,500                                | 13,144,198                                |
| Tax payable                    | 1,200,495                                    | 1,655,286                                   | 2,187,383                                 | 4,580,652                                 | 1,258,106                                 |
| Other liabilities              | 33,078,675                                   | 12,466,830                                  | 21,834,783                                | 22,514,354                                | 13,036,690                                |
| Deferred tax liabilities       | -  | 1,078,009                                   | 2,087,590                                 | 3,638,770                                 | 770,494                                   |
| Retirement benefit obligations | 563,672                                      | 270,261                                     | 216,429                                   | -   | -   |
|                                | <b>530,073,488</b>                           | 460,081,094                                 | 514,409,614                               | 465,210,901                               | 262,805,890                               |
| Acceptances and guarantees     | 65,249,741                                   | 50,492,799                                  | 42,160,999                                | 120,039,062                               | 46,111,226                                |
|                                | <b>12 months<br/>December 2010<br/>N'000</b> | <b>8 months<br/>December 2009<br/>N'000</b> | <b>12 months<br/>April 2009<br/>N'000</b> | <b>12 months<br/>April 2008<br/>N'000</b> | <b>12 months<br/>April 2007<br/>N'000</b> |
| <b>PROFIT AND LOSS ACCOUNT</b> |  |   |   |   |   |
| Gross earnings                 | 57,824,483                                   | 33,398,740                                  | 71,063,543                                | 50,086,197                                | 24,678,518                                |
| Profit before tax              | 7,564,888                                    | 724,834                                     | 3,979,274                                 | 18,437,711                                | 7,390,228                                 |
| Tax                            | (242,566)                                    | (55,463)                                    | (513,462)                                 | (4,717,241)                               | (1,584,371)                               |
| Profit after tax               | 7,322,322                                    | 669,371                                     | 3,465,812                                 | 13,720,470                                | 5,805,857                                 |
| Transfer to reserves           | 7,322,322                                    | 669,371                                     | 3,465,812                                 | 13,720,470                                | 5,805,857                                 |
| Earnings per share – basic     | 45k  | 6k  | 21k                                       | 123k                                      | 61k                                       |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## List of Branches

| S/N | Name                     | State     | Status      | Address   | S/N | Name              | State       | Status | Address                                |
|-----|--------------------------|-----------|-------------|---|-----|-------------------|-------------|--------|--|
| 1   | <b>Aba</b>               | Abia      | Branch      | 90 Asa Road, Aba  | 15  | <b>Uyo Branch</b> | Akwa Ibom   | Branch | 143 Abak Road                          |
| 2   | <b>Aba, Faulks Road</b>  | Abia      | Branch      | 200 Faulks Road, Aba  | 16  | <b>Awka</b>       | Anambra     | Branch | 84 Nnamdi Azikiwe Avenue, Awka         |
| 3   | <b>Umuahia</b>           | Abia      | Branch      | 5 Library Avenue, Umuahia                                       | 17  | <b>Oko</b>        | Anambra     | Branch | 4 Hospital Road                        |
| 4   | <b>Guinness Aba</b>      | Abia      | Cash Centre | Guinness Depot, Osisioma, Aba                                   | 18  | <b>Onitsha</b>    | Anambra     | Branch | 9a Market Road, Onitsha                |
| 5   | <b>Abuja 2</b>           | Abuja     | Branch      | 6 Ogbomosho Street, Area 8, Garki, Abuja                        | 19  | <b>Onitsha</b>    | Anambra     | Branch | 40 Uga Street, Bridgehead, Onitsha     |
| 6   | <b>Abuja FCMB Plaza</b>  | Abuja     | Branch      | FCMB Plaza, 252 Herbert Macaulay Way, CBD, Abuja                | 20  | <b>Nnewi</b>      | Anambra     | Branch | 5 Oraifite Street, Mnewi               |
| 7   | <b>Maitama Fed Sec</b>   | Abuja     | Branch      | Federal Secretariat Complex Phase 3, Shehu Shagari Way, Maitama | 21  | <b>Yenagoa</b>    | Bayelsa     | Branch | Off Nixon Junction, Kpasia, Yenagoa    |
| 8   | <b>Wuse II</b>           | Abuja     | Branch      | Plot 108, Adetokunbo Ademola, Cadastral Zone Ao8, Wuse Li       | 22  | <b>Makurdi</b>    | Benue       | Branch | 12 New Bridgehead Way, Markudi         |
| 9   | <b>Banex Plaza</b>       | Abuja     | Cash Centre | Banex Plaza, Wuse 2, Abuja                                      | 23  | <b>Maiduguri</b>  | Borno       | Branch | Baga Road, Maiduguri, Borno            |
| 10  | <b>National Assembly</b> | Abuja     | Cash Centre | National Assembly Complex, Abuja                                | 24  | <b>Bauchi</b>     | Bauchi      | Branch | Forma Women Devt Centre G.R.A., Bauchi |
| 11  | <b>Yola</b>              | Adamawa   | Branch      | Hospital Road, Jimeta Town, Yola                                | 25  | <b>Calabar</b>    | Cross River | Branch | 15 Calabar Road, Calabar               |
| 12  | <b>Eket</b>              | Akwa Ibom | Branch      | Along Grace Bill Road by Marina, Eket                           | 26  | <b>Ikom</b>       | Cross River | Branch | 7 Calabar Road, Ikom                   |
| 13  | <b>Ikot Ekpene</b>       | Akwa Ibom | Branch      | Plot C, Bank Layout, Ikot Ekpene                                | 27  | <b>Asaba</b>      | Delta       | Branch | 371 Nnebisi Road, Asaba                |
| 14  | <b>Oron Road Uyo</b>     | Akwa Ibom | Branch      | 105 Oron Road, Uyo  | 28  | <b>Warri</b>      | Delta       | Branch | 300 Effurun Sapele Road, Warri         |
|     |                          |           |             |   | 29  | <b>Warri</b>      | Delta       | Branch | Plot 151/153 Okumagba Avenue           |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

| S/N | Name           | State  | Status      | Address  | S/N | Name             | State      | Status      | Address   |
|-----|----------------|--------|-------------|--|-----|------------------|------------|-------------|---|
| 30  | Oando, Warri   | Delta  | Cash Centre | Oando Premises, Warri  | 44  | Zaria            | Kaduna     | Branch      | F3 Kaduna-Gusau Road, Zaria                                   |
| 31  | Abakiliki      | Ebonyi | Branch      | 36b Sam Egwu Way, Abakiliki, Ebonyi State                                    | 45  | Bello Road, Kano | Kano       | Branch      | 17/18 Bello Road  |
| 32  | Benin          | Edo    | Branch      | 112 Mission Road, Benin City   | 46  | Kano             | Kano       | Branch      | 145 Murtala Mohammed Way                                      |
| 33  | Ugbowo         | Edo    | Branch      | 183 Uselu-Ugbowo Road, Benin City  | 47  | Katsina          | Katsina    | Branch      | Kano/Katsina Rd, By Yantomaki Rd Junction. Katsina            |
| 34  | Guinness Benin | Edo    | Cash Centre | Guinness Premises, Ikpoba Hill, Agbor Road, Benin City                       | 48  | Birnin Kebbi     | Kebbi      | Branch      | Ahmadu Bello Way, Birnin-Kebbi                                |
| 35  | Ado-Ekiti      | Ekiti  | Branch      | Along Secretariat Road   | 49  | Lokoja           | Kogi State | Branch      | Okene/Kabba Rd Opp. Stella Obasanjo Library, Lokoja           |
| 36  | Enugu          | Enugu  | Branch      | 12a Market Road, Enugu   | 50  | Obajana          | Kogi State | Cash Centre | Opposite Obajana Cement Factory                               |
| 37  | Garden Avenue  | Enugu  | Branch      | 41 Garden Avenue, Enugu  | 51  | Ilorin           | Kwara      | Branch      | 33 Murtala Mohammed Way, Ilorin, Kwara State                  |
| 38  | Gombe          | Gombe  | Branch      | 11 Biu Link Road, Commercial Area Opp. Central Market, New Eid Ground, Gombe | 52  | Adeola Odeku     | Lagos      | Branch      | 11b Adeola Odeku Street, Victoria Island                      |
| 39  | Ashaka         | Gombe  | Cash Centre | Ashaka Cement Complex  | 53  | Agege            | Lagos      | Branch      | Old Abeokuta Expressway, Tabon Tabon, Agege, Lagos            |
| 40  | Owerri         | Imo    | Branch      | 81 Wetheral Road, Owerri   | 54  | Airport Road     | Lagos      | Branch      | Plot 25, Muritalla Mohammed International Airport Road, Ikeja |
| 41  | Dutse          | Jigawa | Branch      | 12a/13a Kiyawa Rd, Dutse, Jigawa   | 55  | Ajah             | Lagos      | Branch      | Km 23 Berger Bus Stop, Ajah                                   |
| 42  | Kaduna         | Kaduna | Branch      | A1 Ahmadu Bello Way  | 56  | Akowonjo         | Lagos      | Branch      | Shasha Roundabout, Akowonjo                                   |
| 43  | Kaduna 1       | Kaduna | Branch      | 1 & 2a Kachia Road, Kaduna   | 57  | Alaba            | Lagos      | Branch      | Obosi Plaza, A Line, Alaba International Market, Ojo          |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## List of Branches *continued...*

| S/N | Name                           | State | Status | Address                                      | S/N | Name                            | State | Status      | Address   |
|-----|--------------------------------|-------|--------|--|-----|---------------------------------|-------|-------------|---|
| 58  | <b>Alagbado</b>                | Lagos | Branch | Beside AP Filling Station, Ojokoro, Alagbado | 73  | <b>Mushin Isolo</b>             | Lagos | Branch      | 253 Agege Motor Road, Beside AP Filling Station, Mushin                   |
| 59  | <b>Allen Avenue</b>            | Lagos | Branch | 36 Allen Avenue, Ikeja                       | 74  | <b>Ogba</b>                     | Lagos | Branch      | 23 Ogba Ijaiye Road, Opp Waec Ogba  |
| 60  | <b>Apapa 11</b>                | Lagos | Branch | 16 Warehouse Road, Apapa                     | 75  | <b>Ojo</b>                      | Lagos | Branch      | 148a Olojo Drive  |
| 61  | <b>Apapa</b>                   | Lagos | Branch | 28 Creek Road, Apapa                         | 76  | <b>Alaba Electrical Section</b> | Lagos | Cash Centre | Shop S1, Alaba International Market                                       |
| 62  | <b>Awolowo Road</b>            | Lagos | Branch | 68 Awolowo Road                              | 77  | <b>Sanusi Fafunwa</b>           | Lagos | Branch      | 17 Sanusi Fafunwa Street  |
| 63  | <b>Broad Street</b>            | Lagos | Branch | Banuso House                                 | 78  | <b>The Palms</b>                | Lagos | Branch      | The Palms Shopping Complex by Lekki Phase 1, First Roundabout             |
| 64  | <b>Head Office</b>             | Lagos | Branch | 17a Tunubu Street, Lagos Island              | 79  | <b>Victoria Island</b>          | Lagos | Branch      | Plot 1661, Oyin Jolayemi Street   |
| 65  | <b>Idumagbo</b>                | Lagos | Branch | 34 Idumagbo Avenue, Lagos Island             | 80  | <b>Yaba</b>                     | Lagos | Branch      | 43 Ojuelegba Road, Yaba, Lagos  |
| 66  | <b>Idumota</b>                 | Lagos | Branch | 22 Idu Olowu Street, Idumota                 | 81  | <b>Guinness Ikeja</b>           | Lagos | Cash Centre | Guinness Premises, 24 Oba Akran Avenue                                    |
| 67  | <b>Ikeja</b>                   | Lagos | Branch | 29 Oba Akran Avenue                          | 82  | <b>Iponri</b>                   | Lagos | Cash Centre | Shop 529–531, Iponri Shopping Complex                                     |
| 68  | <b>Ikorodu</b>                 | Lagos | Branch | 7 Lagos Road                                 | 83  | <b>Marina</b>                   | Lagos | Branch      | 44 Marina Street, Lagos   |
| 69  | <b>Ketu</b>                    | Lagos | Branch | 545/547 Ketu, Ikorodu Road, Lagos            | 84  | <b>Idimu</b>                    | Lagos | Branch      | 218 Egbeda–Idimu Road, Faith B/ Stop, Opp Yemkem Int'l Plaza, Idimu-Lagos |
| 70  | <b>Macarthy</b>                | Lagos | Branch | 10/12 Macarthy Street, Onikan, Lagos         |     |                                 |       |             |   |
| 71  | <b>Matori</b>                  | Lagos | Branch | 91 Ladipo Street, Matori, Lagos              |     |                                 |       |             |   |
| 72  | <b>Motor Ways Avenue Ikeja</b> | Lagos | Branch | Motor Ways Avenue Branch, Ikeja              |     |                                 |       |             |   |



First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

| S/N | Name                      | State | Status      | Address  | S/N | Name                | State    | Status      | Address  |
|-----|---------------------------|-------|-------------|--|-----|---------------------|----------|-------------|--|
| 85  | <b>Adetokunbo Ademola</b> | Lagos | Branch      | Plot 719, Adetokunbo Ademola Street, V.I Lagos                       | 98  | <b>Lafia</b>        | Nasarawa | Branch      | Lafia/Jos Rd, Opp State Cid, Lafia                     |
| 86  | <b>Adeniran Ogunsanya</b> | Lagos | Branch      | 33 Adeniran Ogunsanya Street, Surulere                               | 99  | <b>Minna</b>        | Niger    | Branch      | Along Paiko Road, Opp Cbn Minna                        |
| 87  | <b>Adeola Hopewell</b>    | Lagos | Branch      | 38, Plot 727, Adeola Hopewell Street, Victoria Island, Lagos         | 100 | <b>Abeokuta</b>     | Ogun     | Branch      | 21 Lalubu Street, Oke-Ilewo                            |
| 88  | <b>Aspamda</b>            | Lagos | Branch      | Zone D, R1, International Trade Fair Complex, Ojo                    | 101 | <b>Agbara</b>       | Ogun     | Branch      | Plot 1, Ilaro Street, Agbara Industrial Estate, Agbara |
| 89  | <b>GRA, Ikeja</b>         | Lagos | Branch      | 50 Isaac John Street, GRA, Ikeja                                     | 102 | <b>Akute</b>        | Ogun     | Branch      | 73 Ojodu Akute Road, Alagbole Bus Stop                 |
| 90  | <b>Lekki 2</b>            | Lagos | Branch      | Igbokushu Village Opp. Jakande Estate Lekki-Epe Express Way, Lagos   | 103 | <b>Ijebu-Ode</b>    | Ogun     | Branch      | 168 Folagbade Street                                   |
| 91  | <b>Oke Arin</b>           | Lagos | Branch      | 11 Ijaiye Street, Oke-Arin, Lagos                                    | 104 | <b>Ijebu-Ode II</b> | Ogun     | Branch      | 52 Ejirin Road, Imepe, Ijebu-Ode                       |
| 92  | <b>Okota</b>              | Lagos | Branch      | 117 Okota Road, Opposite Phcn, Okota, Lagos                          | 105 | <b>Otta</b>         | Ogun     | Branch      | 57 Lagos-Abeokuta Expressway, Sango Otta               |
| 93  | <b>Orile Coker</b>        | Lagos | Branch      | Ceramic Tiles Market, Alaba Market                                   | 106 | <b>Sagamu</b>       | Ogun     | Branch      | 141 Akarigbo Street, Ijoku                             |
| 94  | <b>Shomolu</b>            | Lagos | Branch      | 31 Shipeolu Street, Onipan, Shomolu, Lagos                           | 107 | <b>Ago-Iwoye</b>    | Ogun     | Cash Centre | Olabisi Onabanjo University                            |
| 95  | <b>Ibafon, Apapa</b>      | Lagos | Cash Centre | 15 Apapa-Oshodi Expressway, Ibafon                                   | 108 | <b>Akure</b>        | Ondo     | Branch      | 5 Bishop Fagun Road, Akure                             |
| 96  | <b>NPA</b>                | Lagos | Cash Centre | Nigerian Port Authority, Apapa                                       | 109 | <b>Igbokoda</b>     | Ondo     | Branch      | Plot 1e, 5b Gra Igbokoda, Ilaje, Ondo State            |
| 97  | <b>Zenon Oil</b>          | Lagos | Cash Centre | Zenon Direct Filling Station, Cele Bus stop, Oshodi-Apapa Expressway | 110 | <b>Owo</b>          | Ondo     | Branch      | AP Filling Station, Ikare Junction, Owo, Ondo State    |
|     |                           |       |             |  | 111 | <b>Ilesha</b>       | Osun     | Branch      | F16 Ereguru Street, Ilesha, Osun State                 |

First City Monument Bank Plc and Subsidiary Companies  
Group Financial Statements – December 31, 2010  
Together with Directors' and Auditor's Reports

## List of Branches *continued...*

| S/N Name                      | State   | Status      | Address  | S/N Name     | State   | Status | Address   |
|-------------------------------|---------|-------------|--|--------------|---------|--------|---|
| 112 Oshogbo                   | Osun    | Branch      | Along Gbongan Road, Oshogbo, Osun State                    | 125 Abuloma  | Rivers  | Branch | 46a Abuloma Road, Opposite Bozgomero Estate, Abuloma, Port Harcourt |
| 113 Ibadan Bodija             | Oyo     | Branch      | Ibadan Bodija Branch                                       | 126 Aggrey   | Rivers  | Branch | 81 Aggrey Road, Port Harcourt                                       |
| 114 Ibadan                    | Oyo     | Branch      | 23/25 Lebanon Street                                       | 127 Sokoto   | Sokoto  | Branch | Plot 4, Kano Road, Sokoto   |
| 115 Ojoo                      | Oyo     | Branch      | Ojoo/Ibadan Express Road, Ojoo, Ibadan, Oyo State          | 128 Jalingo  | Taraba  | Branch | Hammaniwa Road, Jalingo   |
| 116 Uch Ibadan                | Oyo     | Cash Centre | University College, Opp Total Filling Station, Ibadan      | 129 Damaturu | Yobe    | Branch | 29/32 Bukar Abba Ibrahim Way, Damaturu                              |
| 117 Akinyele Cattle Market    | Oyo     | Cash Centre | Lam Adesina International Cattle Market, Akinyele, Ibadan  | 130 Gusua    | Zamfara | Branch | Plot 103, Gusau-Sokoto Road, GusaulST OF                            |
| 118 Jos                       | Plateau | Branch      | Along Bukuru Bye Pass, Jos                                 |              |         |        |   |
| 119 Garrison                  | Rivers  | Branch      | 85 Port Harcourt/Aba Road, Garrison Roundabout, PH         |              |         |        |   |
| 120 Ikwerre Road              | Rivers  | Branch      | Ikwerre Road, Port Harcourt                                |              |         |        |   |
| 121 Olu Obasanjo Way          | Rivers  | Branch      | 80 Olu Obasanjo Way  |              |         |        |   |
| 122 Oyigbo                    | Rivers  | Branch      | 290 Old Aba Road, Oyigbo, Rivers State                     |              |         |        |   |
| 123 PH Regional Office Branch | Rivers  | Branch      | Plot 466/467, Trans Amadi Industrial Layout, Port Harcourt |              |         |        |   |
| 124 Port Harcourt             | Rivers  | Branch      | Plot 282a, Ph/Aba Express Road, Port Harcourt              |              |         |        |   |

# Personal account application form

Individual/joint account holders

**PLEASE RETURN TO:** FCMB, Primrose Tower, 17A Tinubu Street, Lagos, Nigeria

# FCMB

Dear Sirs,

Kindly establish the following account(s) in my/our name(s) with First City Monument Bank Plc (FCMB). By selecting any type of account(s)/product(s) I agree to be bound by the terms and conditions governing the said account(s)/product(s) in FCMB. I also agree to be bound by the terms and conditions governing the assessment of your services via your non-branch channels which I have also selected with this application.

**(PLEASE COMPLETE ALL SECTIONS IN CAPITAL LETTERS – TRUSTEE/JOINT ACCOUNT HOLDER DETAILS TO BE INDICATED AND SIGNED ON THE NEXT PAGE)**

DETAILS OF:  ACCOUNT HOLDER  FIRST JOINT ACCOUNT HOLDER

Title:  Mr  Mrs  Miss  Dr  Other

Surname  Forenames

Mother's Maiden Name

Test Question

Answer

Date of Birth (DD/MM/YYYY)  /  /  Nationality

Occupation

Pencom No.

Employer's Name

Employer's Address

Employer's Address:

Approx. Annual Income (=N=)

Home Address

Home Address

City/Town  State

Mobile Phone 1  Mobile Phone 2

Office Phone  Home Phone

Correspondence Address

Correspondence Address

City/Town  State

Email Address

Home Address

Next of Kin

I hereby certify that all the information given above is correct. I also certify that I have read, understood and agreed with the attached terms and conditions governing the account(s)/product(s) I have requested.

**Customer's Signature**

**Mandate/Special Instructions**

(including minimum confirmation amount, where required)

PASSPORT  
PHOTOGRAPH  
HERE

## Account Type

- Classic Current Account  
 Foreign Currency Account  USD  GBP  EUR  
 Classic Saver Account  Corper Saver Account  
 Premium Saver Account  Scholar Saver Account

## Selected Channels

- Automated Teller Machines
- |   | Full Access              | View Only                |
|---|--------------------------|--------------------------|
| <input type="checkbox"/> Internet Banking | <input type="checkbox"/> | <input type="checkbox"/> |
| <input type="checkbox"/> Mobile Banking   | <input type="checkbox"/> | <input type="checkbox"/> |
| <input type="checkbox"/> SMS Banking      | <input type="checkbox"/> | <input type="checkbox"/> |

## Statement Preferences

- Email  Post  Hold  
 Monthly  Quarterly  1/2 Yrly

## Special Instructions

Transaction Confirmation Required

(The bank may charge for each transaction confirmed via telephone.)

- None  Written  Tel.

## FOR OFFICE USE ONLY

Initial Deposit Taken (Y/N)  Walk in (Y/N)

Account Officer

Broker

ID Type

ID No.

Issue Date  /  /  (DD/MM/YYYY)

Expiry Date  /  /  (DD/MM/YYYY)

List of Documents Attached (Y=Yes; N=No; X=Not Applicable)

Reference  Passport Photograph  Utility Bill

Signature Cards  Residence/Work Permit  KYC Form

Approval Code

CSM Signature  CSM Staff #

B/M Signature



# Mandate for e-dividend payment

PLEASE RETURN TO: FCMB, Primrose Tower, 17A Tinubu Street, Lagos, Nigeria



It is our pleasure to inform you that you can henceforth collect your dividend through DIRECT CREDIT into your bank account. Consequently, we hereby request you to provide the following information to enable us to process direct payment of your dividend (when declared) into your bank account.

**(PLEASE COMPLETE ALL SECTIONS IN CAPITAL LETTERS)**

Shareholder's Account Number  Date of Birth (DD/MM/YYYY)  /  /

Surname/Company's Name

Other Names (for Individual Shareholder)

Present Postal Address

Employer's Address:

City/Town  State

Email Address

Mobile (GSM) Phone

Bank Name

Branch Address

Branch Address

Bank Account Number

Bank Sort Code

I/We hereby request that from now, all dividend warrant(s) due to me/our holding(s) in FCMB to be mandated to my/our bank named above.

**Shareholder's Signature or Thumbprint**

**Company Seal/Incorporation Number**

(Corporate Shareholder)

**Shareholder's Signature or Thumbprint**

**Authorised Signature & Stamp of Bankers**



**FCMB**



# E-Bonus form CSCS account notification



**PLEASE RETURN TO:** The Registrar, City Securities (Registrars) Ltd, 17A Tinubu Street, Lagos, Nigeria



Dear Sirs,

Please credit my account at Central Securities Clearing Systems Limited (CSCS) with all subsequent allotments and bonuses due to me from my holdings in First City Monument Bank Plc.

**PERSONAL DATA**

Surname

Other Names

Name of Company

Address

Mobile Phone

Email Address

**Shareholder's Signature (1)**

**(2)**

**Company Seal/Stamp** (for Corporate Shareholders)

**CSCS DETAILS**

Stockbroker

Clearing House Number

**Authorised Signature & Stamp of Stockbroker**

**Please attach a copy of your CSCS statement to this form as evidence that a CSCS account has been opened for you.**



## SHARE CAPITAL HISTORY

| YEAR                               | AUTHORISED SHARE CAPITAL (N) |                | REMARKS                       |
|------------------------------------|------------------------------|----------------|-------------------------------|
|                                    | Increase                     | Cumulative     |                               |
| 1982                               |                              | 2,000,000      | N1.00 per share               |
| April 25, 1985                     | 3,000,000                    | 5,000,000      | N1.00 per share               |
| April 23, 1987                     | 5,000,000                    | 10,000,000     | N1.00 per share               |
| November 24, 1987                  | 10,000,000                   | 20,000,000     | N1.00 per share               |
| November 23, 1988                  | 20,000,000                   | 40,000,000     | N1.00 per share               |
| September 20, 1989                 | 10,000,000                   | 50,000,000     | N1.00 per share               |
| March 15, 1991                     | 25,000,000                   | 75,000,000     | N1.00 per share               |
| April 25, 1991                     | 25,000,000                   | 100,000,000    | N1.00 per share               |
| December 9, 1993                   | 50,000,000                   | 150,000,000    | N1.00 per share               |
| November 17, 1994                  | 50,000,000                   | 200,000,000    | N1.00 per share               |
| May 3, 1996                        | 50,000,000                   | 250,000,000    | N1.00 per share               |
| February 18, 1997                  | 250,000,000                  | 500,000,000    | N1.00 per share               |
| January 15, 1998                   | 250,000,000                  | 750,000,000    | N1.00 per share               |
| June 10, 1999                      | 250,000,000                  | 1,000,000,000  | N1.00 per share               |
| June 20, 2002                      | 1,000,000,000                | 2,000,000,000  | N1.00 per share               |
| July 15, 2004                      |                              | 2,000,000,000  | Stock split from N1.00 to 50k |
| October 28, 2004                   | 3,000,000,000                | 5,000,000,000  | 50k per share                 |
| October 20, 2006                   | 5,000,000,000                | 10,000,000,000 | 50k per share                 |
| October 20, 2006 to April 30, 2009 |                              | 10,000,000,000 | 50k per share                 |

## DISCLOSURE OF DIVIDEND PAYMENT HISTORY

| DIV. NO. | PAID UP CAPITAL | DIVIDEND RATE | GROSS AMOUNT     | DATE PAYABLE |
|----------|-----------------|---------------|------------------|--------------|
| 1        | 4,500,000,000   | N0.075        | 337,500,000.00   | 10/20/2005   |
| 2        | 9,502,430,142   | N0.13         | 1,235,315,918.46 | 10/30/2006   |
| 3        | 9,502,430,142   | N0.35         | 3,325,850,549.70 | 10/10/2007   |
| 4        | 16,271,192,202  | N0.50         | 8,135,596,101.00 | 10/14/2008   |
| 5        | 16,271,192,202  | N0.50         | 813,560,000      | 07/12/2010   |





# Proxy form

# Resolutions



**FIRST CITY MONUMENT BANK PLC (RC 46713)**

**28TH ANNUAL GENERAL MEETING** to be held at the Shell Hall, MUSON Centre, Onikan, Lagos on Friday, May 13, 2011 at 11.00 am

I/We \_\_\_\_\_

being a member/members of First City Monument Bank Plc hereby appoint

\*\*

(Block Capitals Please)

Or failing him, the Chairman of the Meeting as my/our proxy to act and vote for me/us and on my/our behalf at the Annual General Meeting of First City Monument Bank Plc which will be held at Shell Hall, MUSON Centre, Onikan, Lagos at 11.00 am on Friday, May 13, 2011 or at any adjournment thereof.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2011.

Shareholder's signature \_\_\_\_\_

**NOTE:**

- (1) A member (shareholder) who is unable to attend the Annual General Meeting is allowed by law to vote by proxy and the above Proxy form has been prepared to enable you to exercise your right to vote in case you cannot personally attend the meeting.
- (2) Following the normal practice, the Chairman of the meeting has been entered on the form to ensure that someone will be at the meeting to act as your proxy, but if you wish, you may insert in the blank space (marked\*\*) the name of any person, whether a member of the Company or not, who will attend the meeting and vote on your behalf.
- (3) Please sign and post the proxy form so as to reach The Registrar City Securities (Registrars) Limited, Primrose Tower, 17A, Tinubu Street, Lagos, not later than 48 hours before the time appointed for the meeting and ensure that the proxy form is dated, signed and stamped by the Commissioner for Stamp Duties.
- (4) If executed by a corporate body, the proxy form should be sealed with the Common Seal or under the hand of an officer or Attorney duly authorised in that behalf.

|   |  | FOR | AGAINST |
|---|--|-----|---------|
| 1 | To receive and consider the Report of the Directors and the Financial Statements for the year ended December 31, 2010, the Auditors Report thereon and the Audit Committee Report.   |     |         |
| 2 | To declare a dividend.   |     |         |
| 3 | To authorise the Directors to fix the remuneration of the Auditors.  |     |         |
| 4 | To approve the remuneration of Directors.  |     |         |
| 5 | To elect/re-elect members of the Audit Committee.  |     |         |
| 6 | To consider and if thought fit pass the following as an Ordinary Resolution: "To approve the remuneration of Directors for the year ending December 31, 2011".   |     |         |
| 7 | To consider and if thought fit pass the following as Special Resolutions:  |     |         |
|   | i. "That subject to all relevant regulatory approvals being obtained, the Directors be and are hereby authorised to take steps to comply with the requirements of the Central Bank of Nigeria (CBN) new licensing regime by relinquishing the Bank's current universal banking licence and applying to CBN for a commercial banking licence with international banking authorisation".   |     |         |
|   | ii. "That the Directors be and are hereby authorised to take steps to comply with the directives of the Central Bank of Nigeria (CBN) by separating the non-banking subsidiaries from the Bank and re-organising the non-bank businesses within a Group arrangement that will deliver and/or unlock value for shareholders in such manner as they consider necessary within the period prescribed by the CBN, and upon such terms and conditions as the Directors may determine to be in the best interest of the Bank". |     |         |
|   | iii. "That the Directors be and are hereby authorised to take all such actions, including but not limited to:  |     |         |
|   | a. entering into agreements, undertakings, transfers, assignments, guarantees, or such other arrangements with any party or parties in order to implement, finalise and give full effect to the aforesaid directives; and  |     |         |
|   | b. appointing all relevant professional parties as they deem necessary for the purpose of giving effect to the CBN directives.   |     |         |
|   | iv. "That the appointments of Messrs Olusegun Odubogun and Alhaji Ibrahim Damdica as Director and Alternate Director respectively be and are hereby approved".   |     |         |
|   | v. "That in furtherance to the Shareholders' approval given at the 27th Annual General Meeting held on July 21, 2010 authorising the Bank to accept from leading development financial institutions and/or offshore correspondent banks or lenders an investment in equity and/or convertible debt upon terms to be agreed:  |     |         |
|   | a. the bank should proceed to accept the USD70 million Loan Facility offer (the Loan) from the International Finance Corporation (IFC);  |     |         |
|   | b. the terms of, execution of, and the transactions contemplated by the IFC Loan Agreement be and are hereby approved;   |     |         |
|   | c. any of the authorised signatories of the Bank should execute the Loan Agreement and any document relating thereto to which it is a party on behalf of the Bank as well as carry out any other activity to give effect to the transaction".  |     |         |

Before posting the above card, tear off this part and retain it.

**ADMISSION CARD**

**FIRST CITY MONUMENT BANK PLC 28TH ANNUAL GENERAL MEETING**

PLEASE ADMIT ONLY THE SHAREHOLDER NAMED ON THIS CARD OR HIS DULY APPOINTED PROXY TO THE 28TH ANNUAL GENERAL MEETING BEING HELD AT THE SHELL HALL, MUSON CENTRE, ONIKAN, LAGOS ON FRIDAY, MAY 13, 2011 AT 11.00 AM

NAME OF SHAREHOLDER/PROXY \_\_\_\_\_

SIGNATURE \_\_\_\_\_

ADDRESS \_\_\_\_\_

THIS CARD IS TO BE SIGNED AT THE VENUE IN THE PRESENCE OF THE REGISTRARS

**FCMB**



**FCMB**



**FIRST CITY MONUMENT BANK PLC**

A MEMBER OF FIRST CITY GROUP

Our vision: To be the Premier Financial Services Group of African Origin.

**First City Monument Bank Plc**

Primrose Towers, 17A Tinubu Street, P.O. Box 9117, Lagos State, Nigeria

Tel: 01-2665944, Fax: 01-2665126

**[www.firstcitygroup.com](http://www.firstcitygroup.com)**

Designed by Flag, UK.